

**Department of Information Resources**  
**Miscellaneous Information Technology (IT) Hardware Peripherals and Components and Related Services**  
**Request for Offer DIR-TSO-TMP-252**

**\* DIR CUSTOMER PRICE contains \* DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.**

**For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)**

**DO NOT make any changes to the format of the grids. Insert additional rows as needed.**

## PRICING SHEET

**This Pricing Sheet (Bid Package 2) To Be Submitted To DIR With Proposal**

*SEE SPREADSHEET TAB (Below) LABELED EXAMPLE PRICING SHEET FOR EXAMPLES*

### IT Hardware Peripherals and Components

PRODUCT MANUFACTURER/BRAND	PRODUCT DESCRIPTION (provide Name, Model and detailed product features)	Part Number	MSRP COST EACH/Per Unit	Discount % off MSRP (2 decimals)	* DIR Customer Price EACH/Per Unit
Apple/iPad Air	<b>Name:</b> Preventor Air <b>Model:</b> Rugged iPad Air Case <b>Product features:</b> Built-in screen protector and stand with a large asset tag; antimicrobial coating and silicone edge.	RPPREVTAIRH	\$ 59.95	62.00%	22.95
Apple/iPad Air 2	<b>Name:</b> Preventor Air 2 <b>Model:</b> Rugged iPad Air 2 Case <b>Product features:</b> Built-in screen protector and stand with a large asset tag; antimicrobial coating and silicone edge.	RPPREVTAIR2	\$ 59.95	62.00%	22.95
Apple/iPad 5,6 9.7 (2017 and 2018 release)	<b>Name:</b> Preventor iPad 5-9.7 (2017 and 2018 release) <b>Model:</b> Rugged iPad iPad 5,6 9.7 (2017 and 2018 release) Case <b>Product features:</b> Built-in screen protector and stand with a large asset tag; antimicrobial coating and silicone	RPPREVTIP	\$ 59.95	62.00%	22.95
Apple/iPad Mini 1,2,3	<b>Name:</b> Preventor Mini 1,2,3 <b>Model:</b> Rugged iPad Mini 1,2,3 Case <b>Product features:</b> Built-in screen protector and stand with asset tag; antimicrobial coating and silicone edge.	RPMINIIPH	\$ 39.95	55.00%	18.11
Apple/iPad Mini 4	<b>Name:</b> Preventor Mini 4 <b>Model:</b> Rugged iPad Mini 4 Case <b>Product features:</b> Built-in screen protector and stand with asset tag; antimicrobial coating and silicone edge.	RPMINIIP4	\$ 39.95	55.00%	18.11
Apple/iPad 2,3,4	<b>Name:</b> Preventor 2,3,4 <b>Model:</b> Rugged iPad 2,3,4 Case <b>Product features:</b> Built-in screen protector on two-piece inner frame with a strong stand; antimicrobial coating and silicone edge.	RPPREVT3H	\$ 59.95	62.00%	22.95
Apple/iPad front cover	<b>Name:</b> Hard iPad case front cover <b>Model:</b> iPad case front cover. Protects the screen from being crushed. Fits rugged protection iPad cases: air1,air2, 5,6.	RPCOVER	\$ 8.95	42.00%	5.23

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Apple/iPad 2,3	<b>Name:</b> Rugged iPad 30-Pin Wired Keyboard <b>Model:</b> 30-pin YBK-S0830--HUASEMI BRAND <b>Product features:</b> color black - MFI certified 30 pin keyboard for iPad 2,3	RPWKB30-MFI	\$ 79.95	51.00%	39.47
Apple/iPad 4,5,6, Air 1/2, Mini 1,2,3,4	<b>Name:</b> Rugged iPad 8-Pin Wired Keyboard <b>Model:</b> 8-pin YBK-S0808--HUASEMI BRAND <b>Product features:</b> color black - MFI certified 8 pin keyboard for iPad 4, Air, Air 2, Mini 1,2,3,4 iPad 9.7 (5,6)	RPWKB8-MFI	\$ 79.95	51.00%	39.47
Dell/Chromebook 11 3120	<b>Name:</b> Chromebook rugged case <b>Model:</b> Rugged Always On Dell Chromebook Case <b>Product features:</b> Signature Rugged design. Always on. Lightweight with Asset tag. Fits Dell Chromebook 2nd generation.	RPDELL11N	\$ 49.95	55.00%	22.65
Dell/Chromebook 11 5190	<b>Name:</b> Chromebook rugged case <b>Model:</b> Rugged Dell Chromebook Case <b>Product features:</b> Rugged design. Always on. Lightweight with Asset tag. Fits Dell 5190 Chromebook	RPDELL5190	\$49.95	55.00%	22.65
HP/Chromebook G6 EE	<b>Name:</b> Chromebook rugged case <b>Model:</b> Rugged HP G6 Chromebook Case <b>Product features:</b> Rugged design. Clip on shell. Always on. Lightweight with Asset tag. Fits HP G6 EE Chromebook	RPHPG6EE	\$49.95	55.00%	22.65
LENOVO/Chromebook 100e	<b>Name:</b> Chromebook rugged case <b>Model:</b> Rugged Lenovo 100e Chromebook Case <b>Product features:</b> Rugged design. Clip on shell. Always on. Lightweight with Asset tag. Fits Lenovo 100e Chromebook	RPLEN100E	\$49.95	55.00%	22.65
LENOVO/Chromebook 300e	<b>Name:</b> Chromebook rugged case <b>Model:</b> Rugged Lenovo 300e Chromebook Case <b>Product features:</b> Rugged design. Clip on shell. Always on. Lightweight with Asset tag. Fits Lenovo 300e Chromebook	RPLEN300E	\$49.95	55.00%	22.65
Dell/Chromebook 11 3180	<b>Name:</b> Preventor Chromebook <b>Model:</b> Rugged Always On Dell Chromebook Case <b>Product features:</b> Signature Rugged design. Always on. Lightweight with Asset tag. Fits Dell Chromebook 3180 or 3rd generation	RPDELL3180	\$ 49.95	55.00%	22.65

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Universal/Chromebook 11.6"	<b>Name:</b> Hard Always On 11 <b>Model:</b> Rugged Chromebook Hard Always On 11 Case <b>Product features:</b> Fits 11.6" Chromebooks and Laptops; hard always on sleeve with strap, handle and front zipper pocket.	RPAOPS11H			24.16		
			\$ 59.95	60.00%			
Acer/Chromebook 11.6"	<b>Name:</b> Preventor Acer <b>Model:</b> Rugged Chromebook Acer Preventor Case <b>Product features:</b> Fits Acer c720, c720p or c740 Hard Plastic with Silicone outer edge; Signature Rugged Design; Always On Case with asset tag.	RPACER11N			17.61		
			\$ 49.95	65.00%			
Universal/Chromebook 11"	<b>Name:</b> Slim Shell 11 <b>Model:</b> Rugged Chromebook Slim Shell Case <b>Product features:</b> Fits chromebooks and laptops up to 11 inches. Always on padded sleeve with clear screen straps; lightweight design with handle - no zipper. Access to all side ports.	RPSS11			17.72		
			\$ 54.95	68.00%			
Universal/Chromebook 14"	<b>Name:</b> Slim Shell 14 <b>Model:</b> Rugged Chromebook Slim Shell Case <b>Product features:</b> Fits chromebooks and laptops up to 14 inches. Always on padded sleeve with clear screen straps; lightweight design with handle - no zipper.	RPSS14			22.14		
			\$ 54.95	60.00%			
Universal/Laptop 13.3/14"	<b>Name:</b> Rugged Neoprene Sleeve <b>Model:</b> 14 inch Neoprene Sleeve <b>Product features:</b> Water resistant neoprene sleeve for Laptops 13.3/14 inches, or added protection for always on Rugged Cases and backpack transport. Zipper, front pocket and carrying strap.	RPSLVECB			12.46		
			\$ 19.95	38.00%			
Universal/Laptop	<b>Name:</b> 13.3 inch Foam padded Sleeve <b>Model:</b> Rugged Universal Padded Sleeve <b>Product features:</b> Soft foam padded sleeve universal to all chromebooks and most laptops. Carrying strap with asset tag.	RPSLEVPAD			13.88		
			\$ 29.95	54.00%			
				%	#VALUE!		
<b>Related Services</b>							
	<b>RELATED SERVICE NAME</b>	<b>SERVICE DESCRIPTION (provide detailed service features)</b>	<b>Part/Service Number</b>	<b>MSRP COST EACH/Per Unit</b>	<b>Unit of Issue</b>	<b>Discount % off MSRP (2 decimals)</b>	<b>DIR Customer Price EACH/Per</b>
						0.00%	\$0.00
						0.00%	\$0.00
						0.00%	\$0.00

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						0.00%	\$0.00
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						0.00%	\$0.00
						0.00%	\$0.00
						0.00%	\$0.00
	<b>Additional Discount Based On Aggregate Sales</b>						
		<b>Contract Sales Threshold</b>	<b>Service Category Description</b>	<b>Part Number if Applicable</b>	<b>Original Discount</b>	<b>Additional Discount</b>	<b>Total Discount</b>
		\$10,000.00		RPPREVTIP	62.00%	8.00%	70.00%
		\$10,000.00		RPDELL5190	55.00%	10.00%	65.00%
		\$10,000.00		RPHPG6EE	55.00%	10.00%	65.00%
		\$10,000.00		RPWKB8-MFI	51.00%	9.00%	60.00%
		\$10,000.00		RPMINIIPH	51.00%	9.00%	60.00%
		\$10,000.00		RPMINIIP4	51.00%	9.00%	60.00%
		\$10,000.00		RPLEN100E	55.00%	10.00%	65.00%
		\$10,000.00		RPLEN300E	55.00%	10.00%	65.00%



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