

## **ROBERT J. TRIPODI – QUALIFICATIONS**

**LICENSE # 76014**  
**LICENSE # 9566357**

**Massachusetts Certified General Real Estate Appraiser**  
**Massachusetts Licensed Real Estate Broker**

### **EDUCATION:**

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| <b>College</b>      | <b>University of Massachusetts – Isenberg School of Management, Amherst, MA</b> <ul style="list-style-type: none"><li>• Master of Business Administration</li></ul> <b>Massachusetts College of Liberal Arts, North Adams, MA</b> <ul style="list-style-type: none"><li>• Bachelor of Science Business Administration, Accounting/Finance</li></ul>   |
| <b>Professional</b> | <b>Massachusetts Board of Real Estate Appraisers (MBREA)</b> <ul style="list-style-type: none"><li>• Basic Appraisal Principals</li><li>• Basic Appraisal Procedures</li><li>• National USPAP Course – 15 Hours</li></ul> <b>Appraisal Institute (AI)</b> <ul style="list-style-type: none"><li>• National USPAP Course – 7 Hour Update</li><li>• General Appraiser Sales Comparison Approach</li><li>• Real Estate Statistics and Valuation Modeling</li><li>• General Appraiser Income Approach 1</li><li>• General Appraiser Income Approach 2</li><li>• General Appraiser Market Analysis and Highest &amp; Best Use</li><li>• General Appraiser Site Valuation and Cost Approach</li><li>• General Appraiser Report Writing and Case Studies</li><li>• Business Practices and Ethics</li><li>• Quantitative Analysis</li><li>• Advanced Market Analysis and Highest &amp; Best Use</li><li>• Advanced Income Approach</li><li>• Advanced Concepts &amp; Case Studies</li></ul> |

### **EXPERIENCE:**

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| <b>1996-1999</b>    | <b>The Flatley Company – Accounting Manager for Shopping Center Division</b><br>Produced annual operating expense budgets/financial reports for investment properties.                       |
| <b>1999-2005</b>    | <b>AMB Property Corp. (Now Prologis) - Industrial REIT – Analyst/Asset Manager</b> Prepared valuation models for retail & industrial buildings, managed shopping center assets.              |
| <b>2005-2008</b>    | <b>State Street Corporation – Assistant Vice President, Senior Financial Manager</b> Managed real estate finances for all global offices.  |
| <b>2008-2012</b>    | <b>Wellington Management – Assistant Vice President, Senior Financial Manager</b> Managed real estate finances for all global offices including home office relocation and \$100M build out. |
| <b>2013-2017</b>    | <b>Robert P. Wood &amp; Co., Inc. – Massachusetts Real Estate Appraiser</b><br>Providing real estate appraisals to lending institutions, attorneys and private parties.                      |
| <b>2013-Present</b> | <b>Tripodi Realty, Inc. – MA Real Estate Appraiser, Broker, Investor &amp; Consultant</b>  |

### **PROFESSIONAL ASSOCIATIONS**

**Appraisal Institute (Candidate for Designation), Massachusetts Association of Realtors, Plymouth and South Shore (PASS) Realtors - Government Affairs Committee, MLS Property Information Network, Coldwell Banker Residential Brokerage**