

## Company Profile Seven Seas Exports SL

2023-2024



## Introduction

Seven Seas Exports is an integrated agricultural company, a reference in the sugar, corn, and oil exportation making us one of the leading exporters for agricultural produce in world.

Our diversified portfolio allows us to have a rich exchange of experiences, strategies, and best practices among all the companies in the group, who share a commitment to safety, integrity of people and assets, and operational efficiency.

Our company expresses its respect to you and offers a mutually beneficial partnership in the future,

Our sales geography for today is more than 60 countries on all continent's

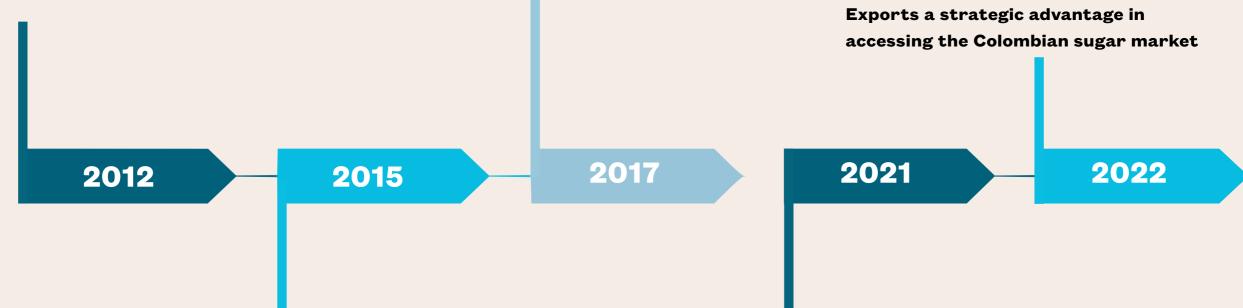


# Our Timeline

In 2012, Seven Seas Exports made a significant breakthrough in the world of international trade by establishing trade deals between Colombia and Mexico. These deals paved the way for the export of VHP sugar.

In 2017, Seven Seas Exports took a significant step forward by creating Ikumsa, a brand that would serve as the face of their products. Seven Seas Exports' acquisition of farming lands in Colombia for sugar cane cultivation in 2022 is a significant move that can have a positive impact on the company's growth and profitability.

Colombia is a major producer of sugar cane, and the acquisition of farming lands in the country can give Seven Seas Exports a strategic advantage in accessing the Colombian sugar market



In 2015, Seven Seas Exports expanded their global reach in Spain, solidifying their position as a key player in the international trade industry. This move allowed the company to further strengthen their existing trade relationships while simultaneously forging new ones

Seven Seas Exports' official registration in Brazil is a significant development that can have a positive impact on the company's growth and success. Brazil is the largest sugar producer and exporter in the world, and being registered in the country can give Seven Seas Exports a strategic advantage in accessing the Brazilian sugar market and expanding their business in the region.



# Value Chain



US\$2.7 BILLION NET SALES YEAR ENDED 31 DECEMBER 2022

SUPPORTED BY A US\$16 MILLION FIXED ASSET BASE

#### A DIVERSIFIED PORTFOLIO





















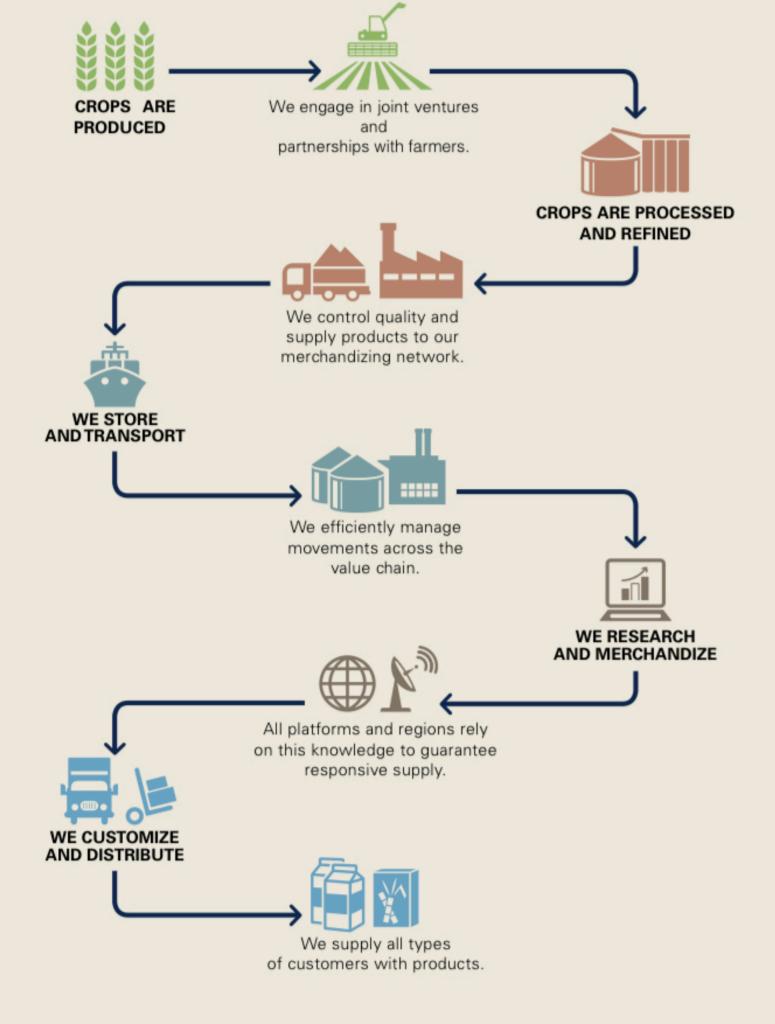






JUICE

COTTON



Our strategic asset portfolio spans the whole value chain.

Platforms from our Value Chain and Merchandizing segments skillfully use assets at various stages of the value chain to get the right product to the right location, at the right time, no matter how challenging the environment.



We share an uncompromising determination to achieve excellence in everything we undertake, delivering to the best of our ability for all our stakeholders.

We are committed to our customers, placing them at the center of everything we do.

We are committed to our people, acknowledging and investing in them as our most valuable asset.



We are committed to our partners, working with them hand-in-hand to reap the collective rewards of responsible business practices.

We are committed to the world around us, accepting our responsibility for contributing positively to our local communities in an ever-changing environment.



As a global leader in the agri-commodities industry, we are aware of our responsibility to foster long-term stability and growth, to do business with integrity, feeding and clothing the world sustainably.

Determined to lead by example, we stretch ourselves continuously, learning from others and through questioning and feedback, and challenging ourselves to find better solutions.



As a global company, we prone respect for every individual, promoting diversity in every aspect of our business, and in all locations where we are present.

Recognizing its business value, we encourage varied approaches to problemsolving, and open and respectful communication between employees from diverse cultural and professional backgrounds, and strive to build close ties and relationships with local communities where we are present.

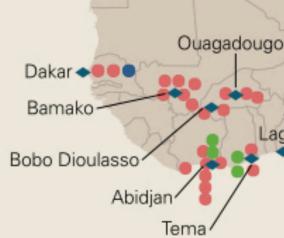




Our growth and sustained performance are driven by our entrepreneurial spirit; we support and empower our people to take initiatives, create and innovate, while balancing this drive through a sound approach to risk management that calls for informed, measured and controlled decisions and judgments.









# Our Goals

# To be the leading, truly global, trusted merchant

across all major agri-commodities



#### MAINTAIN & STRENGTHEN MARKET LEADERSHIP

Every platform to outpace its market's growth



#### SUSTAINABLE, PROFITABLE GROWTH

in assets to enhance network reach and scale



#### STREAMLINED OPERATING MODEL

Everything a superior merchant needs, nothing else



### How we will do it...



## FOCUS ON CORE MERCHANT ACTIVITIES

Focus on winning the right battles in selected core geographies



### POSITION OUR PLATFORMS TO WIN

Enable all platforms to build their own winning strategies, and provide them with stronger logistics networks



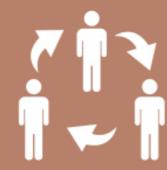
## **BET ON TECHNOLOGY** & INNOVATION

To generate new value and capitalize on current advantages



### PARTNER WITH OUR CUSTOMERS

Continuously improve our customer-centric approach



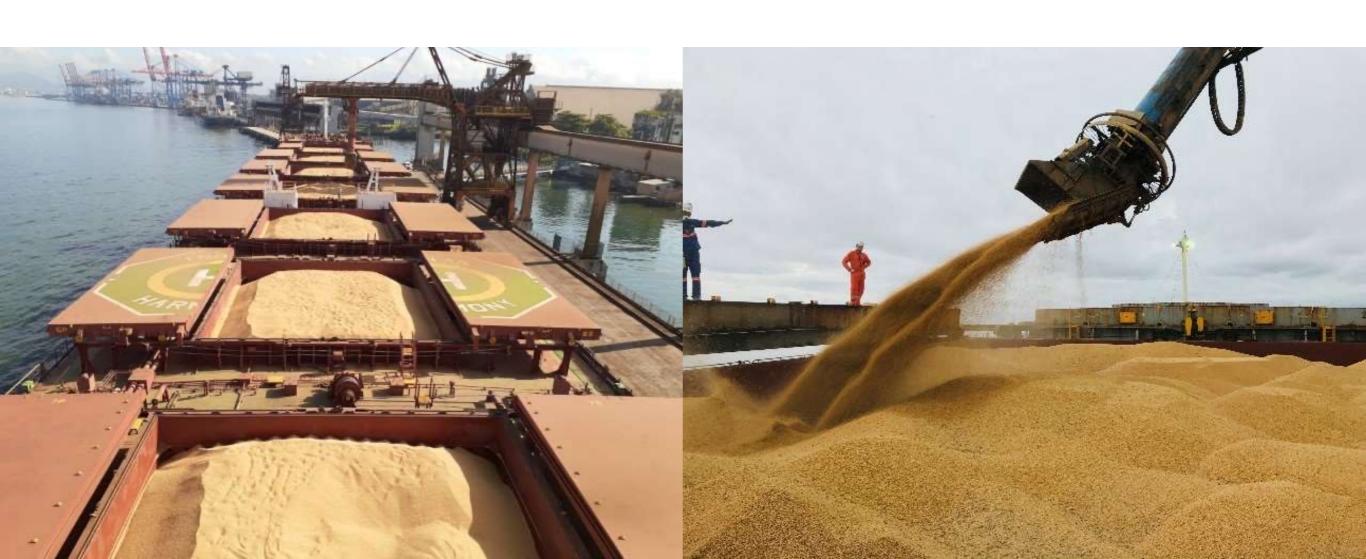
### INVEST IN OUR TALENT

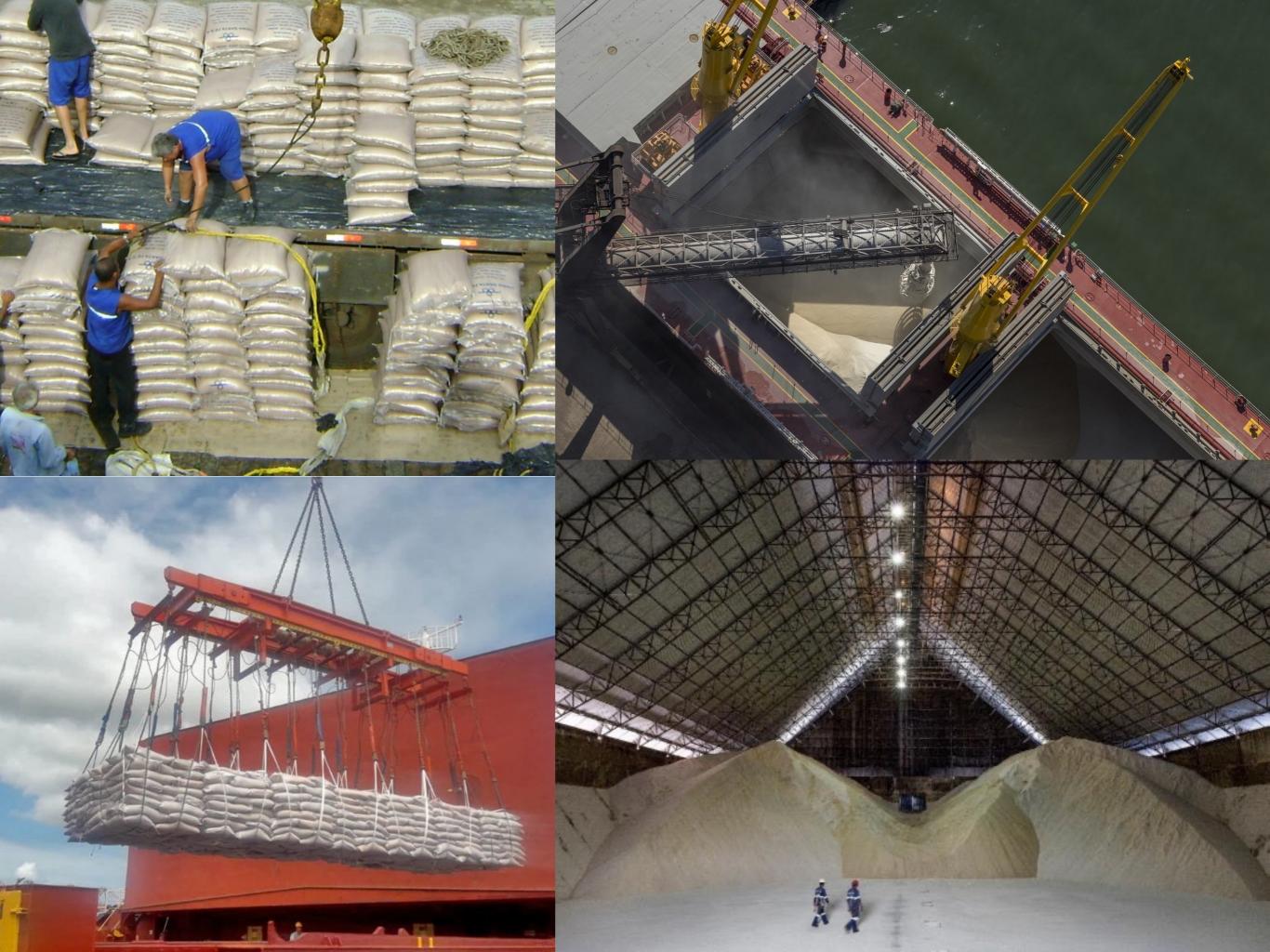
For permanent skills and leadership improvements



# 2022 Export Media

## Sugar And Soy Beans

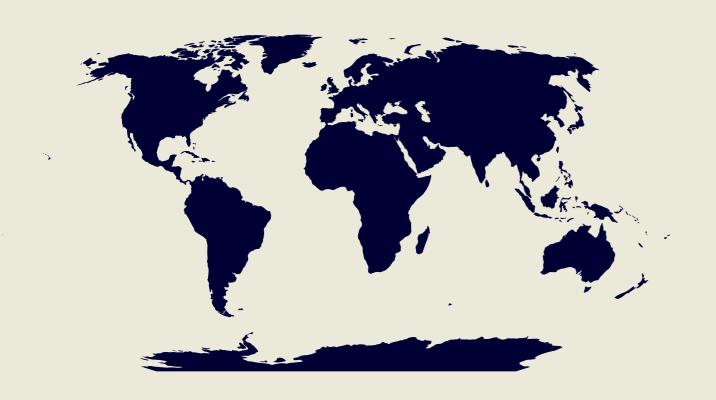








# Company Registration's



#### **UNITED KINGDOM**

COMPANIES HOUSE 13744939

**BRAZIL** 

CNPJ 45.679.857/0001-18

**SPAIN** 

CIF 22112610















## GACC - China



### Certificate of GACC Registration 海关备案证明

No. 07623000030

		NO. 07623000030
GACC Record No	07623000030	·
海关备案登记号		
Company Name	SEVEN SEAS EXPORTS SL LTDA	
企业名称		
Company Address	R MIGUEL GOETTEN SOBRINHO,	
企业地址	BRCAO SALA 1, AREA INDUSTRIAL, BRAZIL	
Company Type	Overseas Exporter of Imported Food	
海关备案类型	进口食品境外出口商或代理商	
Food Category of Operation	All permitted food categories	
经营食品种类	被准许的食品类别	
Issue Registration Date	March 21, 2023	
Next Annual Update Date:	March 21, 2024 Before	

This certificate confirms that the above-mentioned company has been registered as Overseas Exporters of Imported Foods with the General Administration of Customs of China (GACC) in accordance with the "Administrative Measures on Imported and Exported Food Safety" (GACC Decree No. 249 of the General Administration of Customs in 2021). This certificate was issued by AQSIQ.

<u>Important Note</u>: In addition to this GACC registration of exporter, manufacturers of each product category also needs to application GACC registration before export product to China.

本证明确认上述公司已按照《中华人民共和国进出口食品安全管理办法》(2021 年海关总署第 249 号令)的规定,在中国海关总署进行备案登记,本证明由 AOSIO 机构出具。

重要提示:除了出口商在中国海关注册,每一个产品类别的制造商也要递交注册申请在中国海关。

Registration Department / Zhang Wei Date: March 21, 2023



IN APRIL IN APRIL 2021, THE GENERAL ADMINISTRATION OF CUSTOMS OF CHINA (GACC) RELEASED TWO REVISED DECREES;

THE FIRST DECREE IS THE "GACC DECREE 248: REGULATIONS ON THE REGISTRATION AND ADMINISTRATION OF OVERSEAS PRODUCERS OF IMPORTED FOOD", WHICH WILL REQUIRE ALL OVERSEAS FOOD MANUFACTURERS, PROCESSORS, AND STORAGE FACILITIES TO REGISTER WITH THE GENERAL ADMINISTRATION OF CUSTOMS OF CHINA (GACC). THE SECOND DECREE IS THE "GACC DECREE 249: ADMINISTRATIVE MEASURES ON IMPORT AND EXPORT FOOD SAFETY", WHICH COVERS A BROAD RANGE OF REQUIREMENTS ON FOOD EXPORTS TO CHINA, INCLUDING OVERSEAS FACILITIES REGISTRATION, RECORD FILING BY IMPORTERS AND EXPORTERS, QUARANTINE AND INSPECTION, AND PRODUCT LABELLING.

ACCORDING TO THE PROVISIONS OF GACC DECREE 249 ARTICLE 15, THE GACC REGISTRATION NUMBER OF OVERSEAS PRODUCTION ENTERPRISES NEEDS TO BE PRINTED ON THE CHINESE LABELING OF IMPORTED FOOD, THEN CAN PASS THE CHINA CUSTOMS CLEARANCE PROCESS NORMALLY. BOTH DECREE 248 AND DECREE 249 ARE SLATED TO ENTER INTO FORCE ON JANUARY 1, 2022.

IF THE OVERSEAS ENTERPRISE OF IMPORTED FOOD DOES NOT HAVE A
BRANCH IN CHINA, SHOULD APPOINT A CRA(CHINESE REPRESENTATIVE
AGENT) TO APPLY GACC REGISTRATION

# Regional Offices

#### **UNITED KINGDOM**

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Manchester

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Email: sales@sevenseasexports.com



SEVEN SEAS EXPORTS S.L

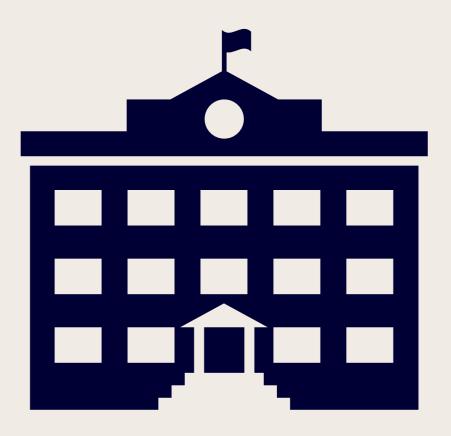
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#### **BRAZIL**

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