

INTEGRITY | TRUST | CONFIDENCE

## CONVERSATION MANAGEMENT





## **ABOUT US**

Our team at Great Circle has extensive experience in policing, investigations, interviewing, polygraph and training.

We specialize in conversation management training to provide our clients with the essential skills of effective communication.

We work closely with the public and private sector to provide training programs that are cost-effective and tailored to their needs.

## CONVERSATION MANAGEMENT

## (2 DAY COURSE)

- Effective bonding and rapport building; Active and passive listening;
- Eliciting relevant information;
- Dealing with high-risk conversations; Techniques used to enhance recall; Open-ended questioning;
- Pure Version recall;
- Getting the best information possible in the interviewee's own words;
- Understanding cultural differences and how they affect communication;
- Non-verbal communication;
- Break-out/syndicate work for practical exercises.



**Rob Angco | Senior Consultant** 

- 27 years RCMP/Abbotsford Police
- Interview Team, Major Crimes, Gang Enforcement, Polygraph Examiner, Emergency Response Team, Accredited Team Commander.



Stephane Lacroix | Senior Consultant

- 33 years RCMP
- Interview Team, Major Crimes, Accredited Team Commander, Emergency Response Team, Detachment Commander



Sam Ghadban | Senior Consultant

- 26 years RCMP
- Interview Team, Polygraph, Major Crimes, Accredited Team Commander, Organized Crime, Undercover Operator, Emergency Response Team, Child Abuse Section



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**Rob Parker | Senior Consultant** 

- 26 years RCMP/Abbotsford Police
- Interview Team, Major Crimes,
  Federal Policing, Emergency
  Response Team, Accredited Team
  Commander, Commissioned
  Officer, Masters in Criminal Justice
  (with a focus on False Confessions)



Al Proulx | Senior Consultant

- 27 years RCMP
- Interview Team, Major Crimes,
  Accredited Team Commander,
  International Liaison Officer, National
  Security Criminal Investigations,
  Organized Crime