

November 15th, 1897.

Send for
FREE SAMPLE
of

"Merrythought" Tobacco

Packed in 1 oz. Tins.

Our new Price List, with special discounts, just free

John Player & Sons,
NOTTINGHAM. LIMITED,

Letters & Parcels.

The Editor,
Barnes,
London.

S.W.

Vol. II, No. 15,
ONE PENNY,
MONTHLY.

The Cigarette World



A Journal for the Retailer.

EDITED BY ARTHUR BARRON

W. D. & H. O. WILLS, LTD.,
BRISTOL and LONDON,

Invite the Special Attention of the Trade to

Diamond Queen CIGARETTES.

Manufactured from a choice Blend of Virginia Tobacco, packed in cartons of 10 Cigarettes with mouthpieces.

PRICE LISTS AND FULL PARTICULARS AND TERMS ON APPLICATION.

5 EXTRA CIGARETTES, PRICE 5.0. PRICES ON APPLICATION.

12 CIGARETTES and Mouthpieces, 5d. PRICES ON APPLICATION.

COHEN, WEENEN & CO'S



10
PER
BOX of
FIVE

FULL
SIZE

GUARANTEED PURE
VIRGINIA

CIGARETTES

BIGGS'S COMMERCIAL "TWO ROSES," ST., LONDON.

BIGGS'S COMMERCIAL "RICHMOND BOUQUET," ST., LONDON.

3d.
PACKETS OF
10

6d.
TINS OF
20

UNSOLICITED
TESTIMONIAL.

"The Brand, I like best is
the 'Commodore,' and think
they can't be beaten."



Proprietors—
ADKIN
AND
SONS,

LONDON,
Established 1795.

UNSOLICITED
TESTIMONIAL.

"I always smoke your
'Commodore' Cigarettes and
think them perfection."

THE BEST HOUSE FOR

WALKING STICKS

HENRY HOWELL & Co., Manufacturers,

180, OLD STREET, LONDON.

Price List Free on application, or Traveller will call.

W. H. LOWRY & CO.,

Cigar & Cigarette Merchants & Importers,

3, BURY COURT, ST. MARY AXE, LONDON, E.C.

SOLE AGENTS FOR

Tr. A. Thalassino's

EGYPTIAN CIGARETTES.

6d. PACKETS OF 10

High Class Goods at Moderate Prices, showing Good Profit.

NOVEMBER 15, 1897.

PHILLIPS

SWEET

QUINER

GOLD

5 CIGARETTES 10

Guaranteed Pure Virginia.
Sweet, Cool, and Fragrant.

SEND FOR PRICE-LIST
(WHOLESALE ONLY) TO

R. P. GLOAG & CO.,

WALWORTH,
LONDON, S.E.
ESTABLISHED 1851.

THE ORIGINAL MAKERS OF LOS BRILLIANTES AND CIGARETTES IN ENGLAND.



a clear night, count every star in the heavens.
Do this for 37 clear nights and you have counted
the number of

Challenge Flat Brilliantes

that have been sold.

THE COOLEST SMOKE ON EARTH.



MARCUS'S

NEW LINE

The Finest

3

D.

Enamelled

TIN

Yet Introduced.

The Handsomest

LINE

on

3

D.

the Market.

NOVEMBER 15, 1897.

SEND FOR PRICE LIST TO SOLE AGENTS.



FACTORY:

CAIRO,
EGYPT.

BEST
EGYPTIAN
CIGARETTES

MELBOURNE
HART & CO.,

(CIGAR IMPORTERS) 19, Basinghall Street, E.C.

NOW READY.

SINGLETON AND COLE'S

New Price List

(UP TO DATE)

CONTAINS A COMPLETE LIST OF
ALL MANUFACTURERS' PRICES.

176 pages.
200 Illustrations.

SPECIAL DISCOUNTS

INVALUABLE AS A REFERENCE TO TOBACCONISTS.
Copy sent Post Free on application.

SINGLETON & COLE,
11 to 16, CANNON STREET, BIRMINGHAM.

NOVEMBER, 1897.



OUR advertising columns amply testify to season activity in the trade.

* * *

STILL they come!—not in single file, but in battalions—New Lines, I mean. It is eminently a case of "A rose by any other name," &c., &c. And, between ourselves, a very sweet rose it is, too.

* * *

A MATTER of considerable interest to retailers has been the subject of somewhat strained relations between manufacturer and retailer, viz., the right of the latter to affix a label ad-

vertising himself on standard cigarette packets. The well-known Liverpool firm of Messrs. Thos. Ogden, Ltd., object to Mr. Watts, of the same city, partially covering the back of the packets of their famous "Guinea Gold" brand, with a label of his own. In order that our retail friends shall be in a position to judge of the merits of the little difference, I append an exact copy (size included) of the offending label.

FOUR GOOD THINGS.

Snowdrop.
Fine Mild HONEYDEW.
In 1 oz. Packets, Per lb. **4/0**

Crocus.
Fine Full HONEYDEW.
In 1 oz. Packets, Per lb. **4/0**

Roundhead.
Mixed FLAKE.
In 1 oz. Pocket Tins, Per lb. **4/8**

Dreadnought.
Hand-Cut VIRGINIA.
In 1 oz. Pocket Tins, Per lb. **4/8**



WATTS'S IN DALE ST

Draw attention to the following as being
Special Value.

- "Ten Cents" Cigarettes 25d. oz.
- "Sweet Lotus" Cigarettes scented 6d. oz.
- "Record" Cigarettes Cork Tipped 6d. oz.
- "Tear" Cigarettes Gold Tipped 6d. oz.
- "Guinea Gold" } 2 box 4d.
- "Old Gold" } 1 box 4d.
- Caporal and } 10 for 4d
- "Cameo" } 10 for 4d
- "Natty Flake" } 10 for 4d
- Virginia 2 oz 7d
- "Fruity" 7d.
- "Boxes Back" dark 4d. oz.
- "Mellow Mixture" 4d. oz.
- Player's Navy Cut 4d. oz.
- "Pioneer" and } 5d. oz.
- Log Cabin } 5d. oz.

Awarded Gold Medal, London, 1897.

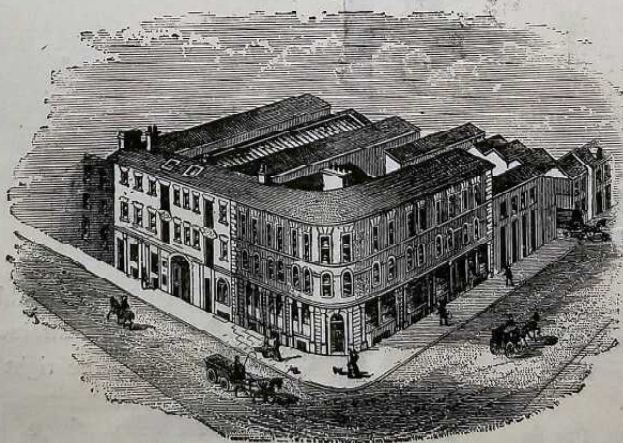


PACKED IN 2 OZ., 4 OZ. & 1 LB. TINS.

AN EXQUISITE PIPE TOBACCO, MANUFACTURED FROM THE
FINEST BRIGHT VIRGINIA LEAF.

SAMPLES AND PRICE ON APPLICATION TO RICHARD LLOYD & SONS, HOLBORN BARS, LONDON.

IMPORTERS
OF
CONTINENTAL
CIGARS.



SAMPLES
SENT ON
APPLICATION.

(HIGH CROSS CIGAR MANUFACTORY.)

Swain and van den Arend
LEICESTER.

TELEGRAMS—'CIGAR, LEICESTER.'

NAT. TELEPHONE, 668.

MANUFACTURERS OF
BRITISH CIGARS.

THERE is so much to be said on both sides, and so little to be gained by more ink-slinging, that I think the matter may be safely left to the combatants to settle between themselves, without, I trust, either party invoking the aid of the law—the last thing either should, in my opinion, do.

* * *

OUT of disputes, however, good results often arise. An idea occurs to me which, I submit, is eminently practical, and has the great advantage of being *mutually beneficial* to manufacturer and retailer. It is this:—When new lines are brought out, why should not the designs on the boxes (or whatever coverings enclose *packet* goods) include a space on the reverse side to allow for a label to be stuck on, or in cases of very large orders in advance, the name and address of the customer could easily be made an integral part of the design.

* * *

AS was to be anticipated, the somewhat startling new scheme of the Wholesale Tobacco Supply Co., of 63, Aldersgate Street, E.C., and elsewhere, has excited considerable comment. The Company state that they will divide the whole of the nett profits of the business among their customers, such nett profits to be certified by an eminent firm of accountants. Speculation is rife as to the *raison d'être* of this apparently Utopian idea. While admiring the pluck of Mr. Southee (the energetic managing director), it is possible many will query his judgment. It is, however, generally conceded that a man knows his own business best. Such bold advertisement as this startling departure will inevitably command, might possibly result in a considerable influx of business, which may necessitate a new announcement later on. I await with interest the result of the first experiment, which, I understand, will extend over six months. I refer my readers to the details of this announcement which appear in our advertising columns.

* * *

I AM pleased at the wide interest taken in our Punning Name Puzzle. It is true it lacks originality, but it appears to be none the less appreciated for all that. Out of the many hundreds of guesses we have received from all parts of the United Kingdom, only ten were correct, a list of which is given on the last page. The rock—or rather, I should say, the tree—that most split upon was Puzzle No. 6. "Woods" was in many cases guessed in lieu of "Oaks" (*viz.*, Oakes Brothers).

* * *

WE purposely refrained from making the first of the series too difficult, and, anticipating many correct guesses, foresaw that it was possible there would not be enough of the Guinea (the amount of the Prize) to go round; and as it is not easy to distribute fractions of a penny by post, we came to the conclusion it would be better to award the Prize to the first letter opened containing a correct guess.

* * *

WE accordingly enlisted the services of our sub-sub lady Editor (an aspirant, as you will see from her photo., to literary honours), and placing the whole of the letters in a bag, which



was "well shaken," the little lady forthwith drew the winning letter, which came from Mr. Ernest H. Catlow, of the Richmond Cigar Stores, 68, Granby Street, Leicester, to whom we have had pleasure in forwarding the prize.

* * *

IT is not often I find myself at variance with such a past-master of journalism as the genial George R. Sims, or, as we know him—"Dagonet." On this occasion I do. Recently recovered from an illness, he writes as follows:—

"I am once more up, and doing all the better for a week in bed, a milk diet, and no tobacco. Curiously enough, it was the abstinence from tobacco which worried me least. I have been a heavy smoker all my life, I smoke on the average half an ounce of tobacco and six or eight big cigars a day, and I smoke all the time I am at work. Last week I couldn't smoke at all, but I never craved for it. Even when the doctor said I might smoke again it was some time before I availed myself of his permission.

"I can quite understand now how men who have once for some cause or another given up tobacco never want to take to it again. The more you smoke the more you want to—the less you smoke the less you want to. It is a gratifying thought that when the fire of youth is past, and one is approaching the embers and ashes period of life one may, with a little self-discipline, become a model of all the virtues."

* * *

YOU must have written that without your thinking cap on, Mr. G.R.S.—the explanation is simple. You had not recovered your health. I shall be surprised if confirmed smokers disagree with my dictum on the subject, which is that the earliest sign of convalescence is the desire and ability to smoke.

* * *

WE are none of us infallible. My dictum may be wrong; I certainly don't go so far as to say it is *right*, for the simple reason that I am drawing on my own personal experience, just in the same way as "Dagonet" admittedly is. For many

DAY

DAWN

Cigarettes.

NINE A PENNY.

Price 13/6 per 1800 (900 in a Box)

GEORGE MASON

AND SON'S

(Chesterfield.)

LATEST LINE.

NOVEMBER 15, 1897.

years I was a martyr to asthma. My first sign of convalescence was a desire to smoke. My respected medico, who was not only an ornament to his great profession, but a man of the world too, invariably remarked at this point, "Umph, I think you will do now!" ; and his subsequent visits were like angel ones, "few and far between."

* * *

FAME at last! A letter—and one flatteringly appreciative of the *C. W.* too—has just reached me, at our own little village of Barnes, S.W., addressed as follows (exact copy appended):—

Immediate.

THE EDITOR, Esq.,
Cigarette World.

* * *

WHAT on earth can be the attraction to so many different species of the animal kingdom, to invade 'baccy shops? Is it that, like the public, they are attracted by fine displays? Lately it was two bovines, but, strange to say, of different sexes; but now it is a whole flock of sheep. The following is the newspaper report:—

"Unexpected Customers.—On Friday afternoon, as Mr. F. Luddington, tobacconist, of High Street, was quietly weighing out the half ounces and making things tidy, suddenly, to his speechless alarm, the shop was filled with a flock of sheep. As they gazed upon their reflections in the mirrors and glass-cases, the danger of breakage was imminent, and as any attempt to vault over the counter and land amongst them only added to the peril, it seemed a hopeless situation. That situation, however, was saved by the quick-witted drover who came to the door, turned the head of the nearest sheep towards the street, and bundled it out, whereupon the others followed in the manner peculiar to their kind."

* * *

THIS sort of thing is getting monotonous, and it is to be hoped that the practice will not extend itself to the feathered tribe. I should not, however, be surprised if it did, and that in our next issue I shall be called upon to record the entry of a flock of geese into the shop of a "cutter."

* * *

I NOTICE—which, by the way, the trade proper, has omitted to do—that *Tobacco* has reduced its price for a single copy from 4d. to 2d. This apparently emphasises the un-wisdom of doing things by HALVES, as it is a distinction with hardly any difference, and only benefits the gentleman who, like the immortal creation of Cowper—John Gilpin, to wit—is "of a frugal mind," for unless he calls or sends to the office for a copy, he is no better off, the subscription to the journal remaining the same. Our article, entitled "Avoirdupois Journalism," has evidently not been written in vain. I, however, reserve my congratulations until the Journal in question, like *The Cigarette World*, comes down to the penny.

'BACCY JOKES—at least, good ones—are rare (if, by-the-bye, you, my good reader, happen to have any handy, please send them along). A somewhat amusing one arose out of the case of a prisoner recently appearing before Mr. John Hignett, at Liverpool. The prisoner was charged with having in his possession, while working in a warehouse, a pipe and tobacco and matches, contrary to the Dock Boards bye-laws. The case resulted in the prisoner being fined, but, before leaving the dock, he, with a merry twinkle in his eye, and addressing his remark to Mr. Hignett, said, "Fancy paying 9s. 6d. for having a chunk of Hignett's black twist in your pocket!"

The Manufacture of Tinfoil.

So many articles are now enveloped in the protective wrapping known as tinfoil that a few particulars with regard to its history and manufacture may be of interest. Tinfoil was invented early in the fifties by John J. Crooke, a young man connected with the drug and chemical trade of New York. Crooke's inventive tendencies led him outside of his regular business, and he endeavoured to perfect a method of coating iron bolts with copper, as a substitute for the copper bolts which he saw being used in shipbuilding. In this he was unsuccessful; but it is stated that the experiments led him up to the combining of other metals, and he devised the plan of rolling tin upon lead sheets, producing a sort of weld between the two. Before this the only tinfoil known was pure tin beaten out into sheets as gold leaf is. A patent was obtained for the invention, and the production of the material was begun at Nos. 335-7, Stanton Street, New York, some pure tinfoil being also made.

The new foil was first used for the wrapping of fine-cut tobacco, which had previously been wrapped in paper only. Its advantages for this purpose were obvious, including its neat appearance and its property of keeping the tobacco moist. The printing or stamping of names and designs upon the foil was a speedy outgrowth of its manufacture, which was stimulated after the imposition of internal revenue in war times by the printing of the internal revenue stamp directly upon the tobacco wrappers. A contract for this work was obtained by Mr. Crooke from the Government after many complaints of fraud and loss to the revenue through difficulties connected with the use of paper stamps.

The wrapping of cigarettes in tinfoil is a comparatively new development, the importance of which is manifest when the extent of the cigarette manufacture is considered. About one-half of the output of the Crooke factory is rolled pure tin, as the proprietors always insist that only this shall be used when the foil wrapping is to be directly in contact with food. Large amounts are taken for the packing of yeast cakes and also for fancy cheese and other food products. A great demand for the pure tin comes from the manufacturers of plug tobacco, who use it for the wrapping of the separate plugs and also in sheets between layers of the tobacco. When a machine for packing tobacco was invented, which required tinfoil and paper to be fed into it together, a process was devised by which the foil was furnished already backed with thin paper and firmly adhering to it.

The embossing of the foil in various ornamental designs is a branch of the business which has gradually developed until now highly artistic results are obtained. In the fancy patterns the silvery surface is diversified in bright and "dead" effects, by stars, plaids, flowers, bars, diagonals, lines, &c. Many samples are printed in colours, such as pink, blue, and red, both the colours and the patterns being produced by putting the sheets of foil through a process of regular cylinder printing. Other specimens are lacquered with gold and embossed in various forms, presenting a beautiful appearance, and still others are brilliantly lacquered in colours. Confectioners, druggists, cigar manufacturers, and cigar-box makers use quantities of these fancy designs, many of which are specially made for particular firms, and serve as a sort of trade mark. The thickness, or rather the thinness, of the foil runs from 0.0005 in. upward, the thinnest being the most expensive, as representing the most labour. The foil is rolled in sheets, which on the average are 50 in. long and 5½ in. wide (some also being rolled as wide as 12 in.), and is then cut into the lengths desired.—*Invention*

Churchman's NEW Latest **3^{D.}** LINE.

Best Value Ever Offered.

Handsome Enamelled Tins
Curved to fit the Pocket.

* • *

**12 STRAIGHT CUT
VIRGINIA CIGARETTES.**

Factories:

IPSWICH, AND
112 & 113, ALDERSGATE STREET,
LONDON, E.C.



A Great Surprise!

JUST OUT.

140 PAGE ILLUSTRATED PRICE LIST

POST FREE.

For Tobacconists and those selling Stationery,
Fancy Goods, Jewellery, Cutlery, or Toys.
No other House can sell at our prices!!

How can they?

FRAENKEL BROTHERS,

The Largest and Cheapest House,

58, 59, 60, 60^A, HOUNDSDITCH, LONDON.



TRADE MARK.

NOVEMBER 15, 1897.

TOBACCO FACTORIES OF THE UNITED KINGDOM.

MESSRS. COPE BROS. & CO., LIMITED, LIVERPOOL.

SINCE Fairholt told the story of the tobacco plant and the process of its manufacture, the cigarette has taken its place as a leading feature in the English tobacco factory. The famous cockney confines his graphic chapter on the treatment



Spinning Tobacco.

of the golden leaf in England to its preparation for pipes and cigars, for chewing and for snuff. They did not make cigarettes in the factory where he was brought up in the shadow of St. Paul's. He missed, therefore, a picturesque phase of English tobacco manufacture of the present day, and with it certain attractive associations which belong to the light and airy "smoke" of the Continent and the East. He knew the *puros* and the *papelotos* of the Spaniards, and quotes the national proverb—'A paper cigarette, a glass of fresh water, and the kiss of a pretty girl will sustain a man for a day without eating;' but "Carmen," the heroine of the French librettist, and "Vjera," the heroine of the English novelist, are of these latter days, and they give a touch of romance to the atmosphere of the modern tobacco factory.

While the great Liverpool house of Cope has been growing up from small things to great, it has absorbed into its work all that is new in the taste and fashion of smoking; and it will have some remarkable chapters to add to Fairholt's famous book, upon a new edition of which its editors are now engaged. Not the least notable of these should be an account of the introduction of the cigarette into England. The psychologist would, of course, treat the subject in regard to its physical and moral influence on the race. He would see in it evidence of retrogression or progress, according as he was a smoker or the opposite, a pessimist who sees the world spinning down the grooves of change to everlasting perdition, or an optimist, who can view all creation with calm content through the

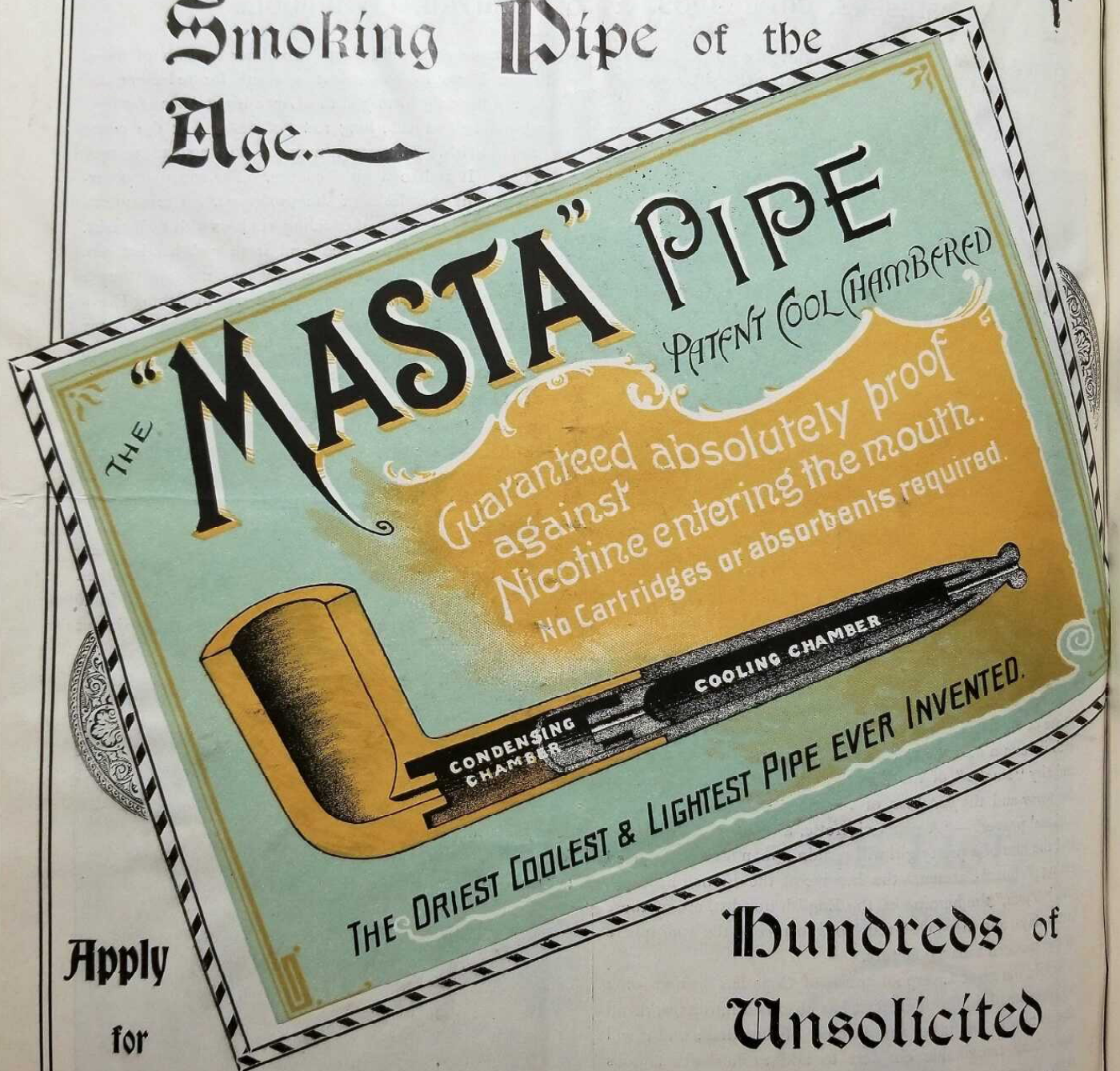
ethereal smoke of a mild cigar. To either or both of these gentlemen I venture to present a scene for reflection, an incident in the daily history of this Lancashire tobacco factory. A large well-lighted hall; long rows of desks. At the desks long rows of girls. In a corner near the door a small room of inspection. It is like a girls' college. The room of observation contains the desks of the professors. The students leave their seats and go to the sliding windows with their tasks. Their papers are duly registered, and fresh work handed out. There is a pleasant murmur of girlish voices, now and then a snatch of song or chorus, and once in a way something like a reminiscence of the American *siffleuse* who whistled her way through Europe with far more success than Goldsmith with his flute. In response to a remark which I made about the order of the place, the cheerful order, the order that does not chafe under restraint, my guide, philosopher and friend, who is at my elbow as I wander at will from room to room, remarks, "We find what strikes you as worthy of note quite easy to maintain, without either set rules or regulations." It occurs to me now to mention that the works are peculiarly free from Notices that you must this or you may not do that; *Affiches* announcing fines for this and fines for the other. "The *Lancet*, in one of its semi-learned articles some time ago," says my friend, "declared 'That the employment



Packing Cigarettes.

of women clerks in Post and Telegraph Offices has conclusively demonstrated that it is impossible that any establishment in which females are brought together except under a discipline

The Coolest,
 Sweetest and Cleanest,
 Smoking Pipe of the
 Age.



Apply
 for

Price List * * *
 and Terms * * *

Hundreds of
 Unsolicited
 Testimonials.

THE "MASTA" PATENT PIPE COMPY., 153, FLEET STREET, E.C.

. . . Manager, ARTHUR COLTON. . . .

NOVEMBER 15, 1897.

approximating to that of a prison in its severity can fail to be the scene of excitement, chatter, and what is called chaff.' That is quite contrary to our experience;" and any one with half an eye can see this. "A little common sense, some consideration for the girls' regular work under conditions made as comfortable as is consistent with the duty of employer and employed," says my guide, "and we find that the unwritten law is strong enough to maintain a proper and healthy discipline—and that you know cannot always be said even for the greatest and most honourable assemblage of English gentlemen—the House of Commons." I discovered later in the day that the hands, in this typical factory in the North, are cared for in many other ways than what belongs to the mere discipline of the work-rooms. The girls who come to work from a distance are provided with firing and cooking free of charge. They bring their food; it is cooked and properly served in a large room at the appointed hours for meal-times; and further,

a hair, though such a "taster" would be calculated to stagger the strongest smoker. There are many old hands in the factory who carry on the fine traditions of the house in the matter of judging, tasting, and blending of tobaccos; and the chief of the snuff department, hale, hearty, and strong, has literally lived in the dust of his delicate work for thirty years.

It might, you see, at first blush have been a College for Girls, this great hall in the factory, but it is only the cigarette room—the room of the most expert workers, it is true—the upper school, if we may so describe it, seeing that there are other rooms in which beginners are taught their business. The atmosphere is fragrant with the weed that "cheers the tar's labours or the Turkman's rest." It is a mixed perfume from Virginia, Persia, Manilla, and "far Kathay." In most factories the noise of machinery is incessant. The rooms are full of flying wheels and snake-like bands that perform endless gyrations all around you. Here in this great hall of the cigarette-makers, the sound of machinery is far away. It is

more like the hum of a city, or the murmur of the sea. In that professorial-looking apartment in a corner of the room there are ladies engaged in weighing out certain quantities of tobacco and receiving the weed back in due course made up into cigarettes. The tobacco is given out in numbered boxes; it is returned in the same vehicles transformed into cigarettes; it has been first debited to the maker, to whom the cigarettes are now duly credited; and so at the end of the week the balance is struck, and it averages upwards of fifteen shillings per week each for the two hundred girls you see at their desks, not studying Euclid, but making cigarettes. I call the table a desk. It has sides and



Opening a Tobacco Hoghead.

ill-health and sickness are met by a Benevolent Fund which ensures, through a liberal administration, help in case of need, the arrangements including an endowed bed at the hospital, change of air by the sea, and, in cases of pulmonary complaints, orders for the Devonshire hospital at Buxton. Cope's has many attractions for steady work-people. When the firm changed the concern into a Limited Liability Company it divided the shares among its employes and customers, and for many it is therefore a co-operative establishment, and of a very profitable kind. The original founders of the works, two brothers, are dead, but as it is with royalty, so with the tobacco king: he never dies. "The king is dead—long live the king!" Harking back to *A Cigarette Maker's Romance*, one of the Cope brothers had even more than the physique of the Cossack who would pick up a leaf and cram it with the tobacco he was chopping, and smoke it with gusto. This Liverpool manufacturer, who was one of the finest possible judges of tobacco, would take the fresh leaves of a new cargo, roll them up, and smoke his extempore cigar without turning

compartments such as desks have; and it is generally made for four, two on one side, two on the other. It is here that the box of tobacco is turned into the box of cigarettes which you see weighed and booked in the office that is part of the cigarette-makers' room. There is no machinery here, except the finest of human machinery, the deft and supple fingers, and the quick intelligence of the operator. She takes a pinch of tobacco, wraps it in her dainty bit of rice paper, and with a stick of starch-paste, imprisons the yellow weed, and by her side gradually grows a pile of cigarettes, each the same size, each the same weight to a mere sprig. As the tale goes on she chats quietly to her neighbour or hums a tune, or sings a snatch of song which others take up for a moment; and then all is silent again, except the murmur of voices and that distant hum of the vast machinery that is all about them, above and below. I have likened it to the murmur of the ocean, which it might well be seeing how near to the works is the busy Mersey river. There is a certain sombrieness in the dresses of the girls which might easily be

Freeman's
'DARVEL BAY'

(BORNEO)

Cigars

STILL HOLD THE LEAD,

AND SELL AS FREELY AS IMPORTED HAVANAS.

|||||

Made in six sizes.

Sole Agents : JOHN CARIDI & CO.,

32, Great St. Helen's,

Telegraphic Address:
"DRASTIC, LONDON."

LONDON, E.C.

NOVEMBER 15, 1897.

alleviated. Nearly all Lancashire operative women wear a shawl, and every Lancashire girl carries it with grace. These cigarette-makers have shawls; they work in them mostly, flinging the two ends away from their bosoms and over their shoulders so as to give their arms perfect freedom. If the shawls were not generally of a dark hue, the characteristic garment might give an artistic tone of colour to the scene. As it is, however, the living picture is striking enough. It does not, perhaps, recall the Carmen factory, nor does it realise the famous establishment of Christian Fischelowitz from South Russia in *A Cigarette Maker's Romance*; but the material for such scenes and romances is no doubt all there. Examine each desk or table as they pass, and you will find ample notes for fanciful speculation. Glance first at the desk, and you will tell the character of the girl before you look at her. A slovenly desk, nothing there but the tobacco, the starch-stick

and the tale of work, and you will find in the worker a dull face, and an uninteresting personality. Most of the tables, however, show efforts at decoration, many of them are furnished with bits of mirrors—not the hand-glass that Fildes gave to the heroine of Reade's *Wandering Heir*, not the kind of mirror that Hetty Sorrel saw her fair face in—but strips of larger mirrors, bits of looking-glass, and once in a way a genuine complete article. Here and there on the dividing shelves of the compartments you will find pictures from ornamental bonbon-boxes, the lids of cigarette cases, or cuttings from illustrated magazines. Now

it is a ship at sea, then a love-scene; now it is the portrait of a beauty; once in a way a bit of florid landscape; and be sure that the desk or table most tastefully arranged will have for its mistress if not a pretty girl an interesting one, with bright eyes, clean, well-cut gown, and hair done up in the latest style of the *coiffeur's* art.

This is a typical room in the great tobacco factory, with, as I have said, the vast, complicated machinery of the entire place going on above, below, and on all sides. It is not my purpose to detain my reader with a mere detailed description of tobacco-making, or a technical account of the latest mechanism of the trade; but rather to give the *raison d'être* for the charming drawings which adorn these pages. Fairholt has told us how tobacco is grown; how the planter's stock is received in England; how the hogsheads are unpacked;

how at the manufacturers it goes through the several processes of stripping, sorting, cutting, drying, curing, and working up into its several forms of smoking preparations. There are few changes in all this to-day, except such as belong to the extra care in handling and the more rapid production that has been brought about by labour-saving machinery. The author of *Tobacco: its History and Associations*, had no experience of the cigarette-maker as you see her here, and several of the pictures that illustrate these pages are incidental to the newer order of things. One is struck every now and then in all parts of the factory with the picturesque side of the work, and the artistic suggestiveness of the workers. There is hardly a room that does not offer to the artist a good subject for brush or pencil. The introduction of the cigarette into the English manufacture of tobacco has not only given us a new industry, but it has stimulated a new development of the



Delivering Tobacco at Cope's.

graphic arts. The traditions of the cigarette, brought to us by poet and romancer from Cuba and Seville, from Turkey and Persia, have lifted even the public show-card of the various brands upon a higher platform than that of mere tobacco. The lithographic work—the picture boards, the decorations of the cigarette boxes—occupy many skilled artists and workpeople. What the firm calls its "Stone Library" is an apartment packed with lithographic stones that number several hundreds, many of which are in constant use in their own printing offices, the machines of which find their motive power in common with the tobacco-cutter and the packer.—
From The English Illustrated Magazine.

(To be concluded in our Dec. 15 issue.)



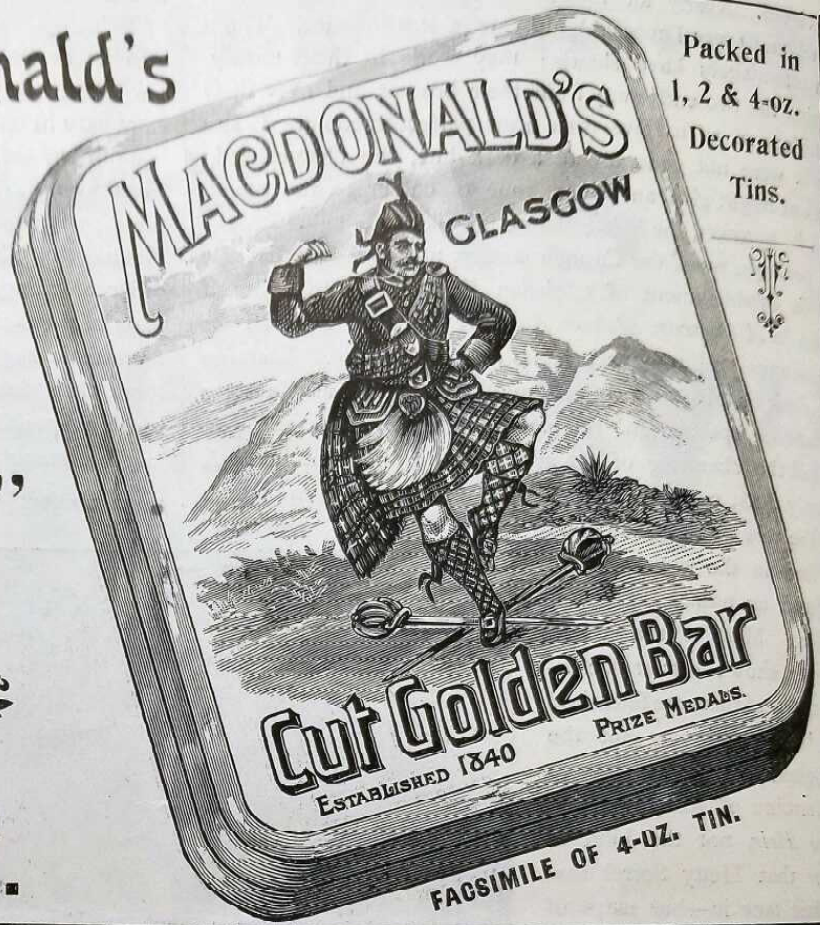
D. & J. Macdonald's

STANDARD LINE OF

"CUT GOLDEN BAR"

should be stocked by

EVERY TOBACCONIST.



MURRAY'S

MELLOW SMOKING MIXTURE.
MILDCOOL TOBACCO.
MOTTLED FLAKE.
GOLDEN FLAKE HONEYDEW.
'HALL-MARK' TOBACCO.
HAND-CUT VIRGINIA.

As the Retail Price of the above well-known Specialities allows a good Profit, Tobacconists should keep them in Stock.

MURRAY'S

IRISH ROLL.

Buyers of Genuine IRISH ROLL should give MURRAY'S a Trial.

Owing to its splendid smoking qualities and careful finish
IT IS NOW WITHOUT A RIVAL.

PRICE LISTS ON APPLICATION.

MURRAY, SONS & CO., LIMITED,

Manufacturers of Standard Irish Roll of the Finest Quality, and all sorts of High-class Tobacco, and Irish Snuff,

8, 10, 12, & 14, CALENDAR STREET, BELFAST.

TRADE NEWS AND NOTES—continued.

MR. R. W. DITCHFIELD, Preston, has taken over the business of MR. COOKSON, 15, Queen Street, Lytham, Lancs.

MR. CHARLES EVANS, of 126, Gorse Lane, Swansea, now includes the sale of tobacco and cigarettes with his news agency business.

MR. COUNCILLOR FORD, of Gateshead, has disposed of his business at Queen's Theatre Buildings, High Street, Gateshead, to his late manager, MR. M. NICHOLSON.

MR. EDWIN LEVER, 52, King's Road, has parted with his Southsea business at that address.

MESSRS. LEWIS, the well-known "providers," of Market Street, Manchester, have introduced a sort of retail shipping order at the moderate price of 1s. The cargo includes an ounce packet of tobacco, three cigars, a briar, and a box of matches. Probably some one will go one better soon, and provide a tug to convey the lot home in.

MR. GEORGE NORTON, of 20, Regent Street, Yarmouth, has taken the next door shop.

MESSRS. JOHN PARTRIDGE & SONS have acquired new premises in Short Street, Church Gate, Leicester, as a branch factory.

MESSRS. SALMON & GLUCKSTEIN will shortly open a new shop at 125, Cheapside, E.C.

MR. H. J. SAUNDERS, tobacconist, of Brentford, Middlesex, is about to retire from business after twenty years' active occupation in the trade.

MR. W. SMITH, of King's Street, Maidenhead, has sold his business.

MR. A. W. WAY, tobacconist, of Chatham, has, we understand, disposed of his business.

New Brands and Trade Marks.

ACROBAT (Tobacco Pipes). E. Perrin.

BERIDO (Cigars and Tobacco). R. Hodges & Sons, Southsea.

BRAMBLE (Tobacco). W. D. & H. O. Wills.

CLOISTER (Tobacco). Thomas Ogden, Ltd.

DIGDAG (Tobacco). James Hargreaves, Blackburn.

EL TATCHO (Tobacco). T. B. Turner & Co.

EXCURSION (Tobacco). Thomas Ogden, Ltd.

FLOR DE RIGILANTOS (Tobacco). W. H. Newman, Ltd.

FOOTPRINTS (Tobacco). Thomas Ogden Ltd.

GOSPODINA (Tobacco). Lambert & Butler.

GYMKHANAS (Tobacco). Oakes & Co., Ltd.

HIGHLAND MARY (Tobacco). Stephen Mitchell & Son.

JACKPOT (Tobacco). Thomas Ogden, Ltd.

KING JAMES (All). Banks & James.

LA DOMERA (Tobacco). W. H. Newman, Ltd.

LA NOZAMA (All). D. Naphtali & Co.

LA SEKONIA (Tobacco). J. A. T. Caton.

LAS QUILTANAS (Quill tipped small cigars). John Garnett & Co., Manchester.

MIZZENTOP (Tobacco). F. & J. Smith.

MONSOON (Tobacco). B. Kriegsfeld & Co.

OCTOBER TINTS (Tobacco). Stephen Mitchell & Son.

OLD PORT (Tobacco). Thomas Ogden, Ltd.

PSYCHE (Tobacco). Martin Brothers.

RURAL (Tobacco). F. & J. Smith.

RURO (Tobacco). F. & J. Smith.

SEVEN SPEARS (Tobacco). Kinneary, Ltd.

STOLEN SWEETS (Tobacco). F. & J. Smith.

TERRA COTTA (Tobacco). Robinson & Sons, Stockport.

TRYSAIL (Tobacco). F. & J. Smith.

TORTOISE SHELL (Tobacco). W. A. & A. C. Churchman.

TWA BRITHERS (Tobacco). Stephen Mitchell & Son.

Law and Police.

LAW INTELLIGENCE.

ALTON v. RICH. At the Taunton County Court, on the 14th ult., before his Honour Judge Beresford, MESSRS. ALTON & Co., wholesale tobacconists, Nottingham, claimed £4 9s. from MRS. E. RICH, tobacconist, Bridge Street, Taunton, for cigars which it was stated had been sold and delivered to the defendant. Mr. Goode appeared for the plaintiffs, and Mr. Clarke for the defendant. Mr. Goode said the cigars were purchased by defendant in the way of her business, and from the correspondence it seemed that the only question of dispute was whether she ever received the goods. A clerk in the employ of the Great Western Railway Company produced the railway-sheet for October 9th, 1896, which contained the signature of the defendant for the receipt of a package. James Mayled, carman, proved delivery of a package to the defendant on the date named, but he had nothing except the sheet to enable him now to say whence it came. Mr. Clarke contended that the defendant had never received the parcel from the plaintiffs. The one for which she signed on October 9th, 1896, was from Messrs. Ogden, of Liverpool. Defendant said the plaintiffs' traveller, Mr. Kendall, called upon her with a sample of cigars, and she promised to give an order if they were approved of by a customer of hers. They were not so approved, and she wrote and informed Mr. Kendall of this within three days, having promised to do so during the ensuing week. When she received a bill for the cigars, she wrote back pointing out that she had cancelled the order, and had never received the goods. She produced, in support of this statement, a book in which she entered particulars of all the goods she received, and this contained no mention of a parcel from Nottingham. The package she signed for weighed twenty-eight pounds, but 1,000 cigars would not weigh nearly as much. When she signed the sheet she did not notice the word Nottingham on it. Albert Addicott, formerly in the employ of the defendant, corroborated, and said he did not open a package from Nottingham on October 9th, 1896, although it was his duty to open the parcels received. He had never seen any cigar-boxes in the shop with the plaintiffs' name on them. His Honour gave judgment for the defendant, with costs, considering that the delivery had not been proved.

THE HAND-MADE CIGARETTE CASE. Justices Wright and Kennedy, in the Queen's Bench Division, on the 3rd inst., heard the suit of THE QUEEN v. Mr. LUSHINGTON, Metropolitan Police Magistrate, and SALMON & GLUCKSTEIN (*ex parte* KIRSHENBOIME). A rule had been obtained calling upon Mr. Lushington, Metropolitan Police Magistrate, and Messrs. Salmon & Gluckstein, tobacconists, to show cause why a case should not be stated for the opinion of the High Court, and arguments were now heard as to whether or not the rule should be made absolute. The case for the prosecutor in support of the rule was that he entered one of the shops of Messrs. Salmon & Gluckstein and asked for a certain quantity of hand-made cigarettes. He was supplied with cigarettes which had been made by machinery, although there was a label upon them to the effect that they were hand-made. The prosecutor instituted proceedings against Messrs. Salmon & Gluckstein, alleging that the label constituted a false description. When the case came before the magistrate he dismissed it on the ground that there was no material difference between the two classes of cigarettes, and that there had been no false description of the goods within the meaning of the statute. The magistrate also refused to state a case, holding that the question he had decided was one of fact and not of law. The Court, after hearing the arguments on both sides, made the rule absolute for a special case, on the ground that there was a question of law involved, namely, as to what was the true construction of the statute.

NOVEMBER 15, 1897.

TRADE NEWS AND NOTES—continued.

PREEDY v. HADDOCK. At Dudley County Court, on the 12th ult., MESSRS. PREEDY & SON, tobacconists, Dudley, sued J. R. HADDOCK, the Lye, for £13 19s. for goods sold and delivered. Defendant said he had been a customer to the Messrs. Preedy for a number of years. In October last he paid up all he owed. He had, in the month of November, received the goods specified in the account produced, and paid Mr. Preedy, jun., for them on the 11th December. He saw the receipt stamped and signed and laid on the counter, but he could not remember having seen it since. He went on dealing with the firm till May, paying regularly. Then he received an account for the goods received in November. When Mr. Preedy called, some words passed, and he said "We are all liable to make mistakes," and struck the amount off the bill. Witness paid what was then owing, and declined to have any further dealings with the plaintiffs.—Cross-examined, witness could not give particulars about the allowance of discount on the 11th December. His receipt for money paid in February included, besides the amount paid for goods received in January, a sum for account rendered.—The jury found a verdict for plaintiff.

STRAUS v. KNIGHT. In the Westminster County Court, on the 25th ult., his Honour Judge Lumley Smith had this case before him, in which the plaintiff claimed the sum of £36 in respect of a quantity of cigars and cigarettes alleged to have been supplied to the defendant in the way of trade. Mr. Merton appeared for the defence, and said his client admitted the debt to the extent of about £5 in respect of the cigarettes, but he denied having had or ordered the cigars. When the original action was pending the defendant went to the court for the purpose of giving notice of defence, but found that judgment had been signed against him about two hours previously for the full amount of the plaintiff's claim. Under those circumstances he (Mr. Merton) now applied for a new trial of the action. Plaintiff's solicitor opposed the application on the ground that the judgment was perfectly regular, and that the defendant was indebted to the full amount. His Honour agreed to grant the defendant a new trial on the condition that he paid into court a sum of £20 and the costs thrown away.

SCHOLEY v. PLENDERLEITH. This case was before Mr. Commissioner Kerr, in the City of London Court, on the 27th ult., for disposal, and brought to light an instance of the effect of cutting prices. The plaintiff, Mr. HENRY SCHOLEY, wholesale tobacconist, 142, Minorities, E.C., sought to enforce payment of the sum of £9 13s. 5d. for cigars and cigarettes supplied in the way of trade to the defendant, Miss M. J. PLENDERLEITH, retail tobacconist, 3, Princes Buildings, Coventry Street, W. The plaintiff's solicitor said that the defendant carried on a business in fair-sized premises. A large amount of trade was done, the defendant and her brother being always in the shop. The defendant explained to the court that she was, in fact, doing very badly. She had had a great deal of competition to contend with, she said, during the past four or five months. A large firm of cutting tobacconists had opened a second shop in her vicinity. Mr. Commissioner Kerr: The capitalist is cutting the small trader right out of the market. You need not tell me that, I know it. The defendant: And I have no capital, your Honour. My trade has fallen off 50 per cent. nearly, in consequence of this opposition. The plaintiff's solicitor pointed out that the debt was for goods supplied wholesale to be retailed—cigars and that sort of thing. Mr. Commissioner Kerr retorted that that did not increase the merits of the case in any way. The plaintiff's solicitor added that the defendant gave notice to defend, and so obtained time, and she promised faithfully to pay up if the time was extended. Mr. Commissioner Kerr: I cannot send the defendant to prison because she breaks her promise. I can only imprison her if you show me that she has the money in her pocket to pay with, and does not do so. She has no means. The plaintiff's solicitor asked that an order for payment by instalments might be made. Mr. Commissioner Kerr asked what would be the good of it if the defendant had no money. The plaintiff's solicitor: She pays £200 a year rent. The defendant: I pay £5 a week. Mr. Commissioner Kerr: I expect she has a difficulty in getting it together. The defendant: I have, your Honour. The plaintiff's solicitor said it was a good business. Mr. Commissioner Kerr replied that if that were true the plaintiff could apply for the appointment of a receiver to carry on the business, and so get his money. It would be much wiser, added his Honour, to give no credit for tobacco—a commodity which he abominated. No order was made.

SAVAGE v. WILSON. This case was tried on the 22nd ult. in the Marylebone County Court, before his Honour Judge Stoner, in which the plaintiff, a traveller in the cigar trade, sued the defendant to recover the sum of £4 10s., being one month's wages in lieu of notice, together with a further sum as commission on orders obtained for cigars. The plaintiff's case was that he was engaged by the defendant to act as traveller at a salary of £2 a week and a commission of 5 per cent. on all orders. The engagement, it was agreed, should be subject to a month's notice on either side, but it was now alleged that the plaintiff was dismissed without notice of any kind, and consequently this action was brought. The plaintiff said there was no agreement in writing, but he was prepared to swear that one month's notice was arranged for on either side. For the defence it was contended that the engagement was a weekly one, and that when the plaintiff was dismissed he was offered one week's wages, but refused to accept it, and as to the commission, he had been paid all he claimed up to the time of his leaving defendant's service. His Honour said he was satisfied that a month's notice was agreed upon on either side, and he was equally satisfied that the items claimed as commission were also due. Judgment would be for the plaintiff for the amount claimed, with costs.

POLICE NEWS.

WILLIAM BARTLETT (20) and **CHARLES CRUTTWELL** (19), potmen at the "Rockingham," Newington Causeway, on the 7th ult., pleaded guilty to stealing 66 cigars, value £1, the property of their employer, Mr. J. R. BRINKLEY. It was stated on behalf of the prosecutor there was reason to believe that Bartlett, who did not smoke, was incited by Cruttwell to steal the cigars. The magistrate (Mr. Slade) adopted that view, and, having sentenced Cruttwell to a month's imprisonment, released Bartlett upon recognisances.

WILLIAM BROWN (30), of Leicester, was charged on remand, at the Lynn Petty Sessions, on the 14th ult., with stealing a walking-stick, three pipes, and a tin of tobacco from the shop of Mrs. ELIZABETH MARY JEX, tobacconist, High Street. The charge was originally one of breaking and entering the house and stealing the articles, but was now reduced to one of common theft. The evidence of complainant and P.C. Wright having been read over, defendant pleaded guilty. Mr. Dunn said it was a very fortunate thing for him that they could charge him with stealing these things only, for although the window was broken, there was no evidence to show by whom. Sentenced to two months' hard labour.

GEORGE CARTER (35), dealer, and **LOUIS ZANSMER** (34), boot finisher, were at the late Clerkenwell Sessions indicted for breaking and entering the warehouse of MESSRS. WARD, LEWEY & Co., cigar manufacturers, at North East Passage, Cable Street, E., and for stealing and feloniously receiving 498 boxes of cigars, valued at £200. The facts were published in our last issue. Carter now made statements of an incriminating character, and pleaded guilty to the receiving count of the indictment. Zansmer was convicted. The following convictions were on Carter's record: Three years reformatory in 1873, seven years' penal servitude in 1877, and eight years in 1884. Carter was sentenced to four months' and Zansmer to three months' imprisonment. We understand that, out of 498 boxes of cigars stolen, only 297 have been recovered.

ABRAHAM DE COSTA, of the Aldgate Working Men's Club, 1, Aldgate Avenue, was summoned at the Mansion House, on the 18th ult., for having sold, on August 12th and 20th, cigarettes to Alfred William Cope, an Inland Revenue Officer, without having a licence so to do, whereby he became liable to a penalty of £50. It appears that on August 12th and 20th Mr. Cope, who did not disclose the fact that he was an Inland Revenue Officer, entered the club in question, and asked on each occasion for a packet of cigarettes, which were supplied to him by defendant at the price of 1s. a packet. Mr. Dennis, who prosecuted for the Excise authorities, contended that such sales brought the defendant within the Act relating to the Law of Excise. Mr. Keith Frith contended that he did not think that it could be seriously argued that a club composed of poor Jewish members, who met for social evenings, could be said to contravene the Act, inasmuch as it could not be called carrying on a business of selling cigarettes or tobacco. The only thing was that cigarettes were sold by mistake to Mr. Cope, who was not a member. If, however, the Lord Mayor was of opinion that this club had technically contravened the Act, the defendant would give an undertaking that it should not occur again. The Lord Mayor said that he

TRADE NEWS AND NOTES—continued.

considered there had been an offence against the law, otherwise a man might open an armourer's and brazier's shop, and, under cover of that, sell cigarettes. The Act, he thought, was intended to meet such cases. He imposed a fine of 5s., and 4s. costs, in each case—18s. in all.

WILLIAM FAIRBAIRN FRASER, cigar importer, and JOHN BOULT, clerk, were summoned on the 10th ult., at the Liverpool City Police Court, for having, on the 7th of October, dealt with certain foreign manufactured cigars in such a manner as to defraud the revenue. Mr. Paxton, who appeared for the Customs Authorities to prosecute, said that the defendant (Fraser) was a commission agent or cigar importer, and Boulton was his clerk. On the 7th October, Fraser applied for permission to take out of a bonded warehouse a case containing 10,000 cigars. A bond had been entered into on the condition that if the goods were shipped and duly accounted for, the bond would be void. There used to be an old practice in Liverpool of taking the goods out of the warehouse direct to the ship, so that nobody could tamper with them. It was pointed out by the merchants that this method was an impediment to trade, and the authorities agreed that the goods in future need only pass an examination before shipment by an officer of the Customs. In the present instance the Customs officer observed that the case of cigars was somewhat damaged. On further examination it was seen that instead of the case containing 10,000 cigars, there were only half that number. Forty-one cigar boxes were partly filled with sand and rubbish. In this way Fraser, with the assistance of his clerk (Boulton), retained 5,000 cigars in this country upon which duty had not been paid, thus defrauding the revenue of about £12 10s. Counsel for the defence submitted that there was no intention to defraud, although he must admit the facts were proved. Fraser was fined £25 and such costs as the Customs had incurred, Boulton fined £5 and the ordinary costs.

Limited Companies.

THE BRITISH CIGAR MANUFACTURING CO., LTD.—Capital £1,000, in £1 shares.

The nett profits of THE OTTOMAN TOBACCO REGIE Co., for their financial year, amount to 144,000 TL.

THE REGIE COMPANY INTERESSEE DES TABACS DE L'EMPIRE OTTOMAN (Turkish Tobacco Monopoly Company), will pay, through the Imperial Ottoman Bank, a balance dividend of 2s. 4d. per share on the 27th instant.

WHOLESALE TOBACCO SUPPLY Co., LTD.—Registered October 5th, with a capital of £10,000 in £1 shares, to acquire and carry on the business of Mr. George Southee, as THE WHOLESALE TOBACCO SUPPLY Co., at 63, Aldersgate Street, E.C., and 74, London Road, Southwark, S.E., and to adopt a certain agreement. The subscribers are:—G. Southee, 74, London Road, S.E., cigar merchant, 1 share; F. Thorpe, Arodene Road, Brixton Hill, S.W., printer, 1 share; C. Herring, 10, Darlan Road, Walham Green, S.W., perfumer, 1 share; W. F. Morgan, 30, Bramerton Street, Chelsea, clerk, 1 share; E. W. Jones, 85, Gloucester Road, South Kensington, solicitor, 1 share; R. J. Marzetti, Knight's Hill, West Norwood, clerk, 1 share; W. F. Moseley, 9, Richmond Terrace, Clapham Road, S.W., manager, 1 share.

Removals.

MESSRS. JOSEPH HIRSCH, ECK & Co. have removed from 80A, Fenchurch Street, to 102, Fenchurch Street, E.C.
MESSRS. SUSKIND BROTHERS have removed from 12, Edmund Place, Aldersgate Street, to 24, City Road.
MR. H. WESTON, tobacco merchant, has removed from Welford Road to large new premises in Campbell Street, Leicester.

Tenders and Contracts.

MR. W. H. DICKER'S (Odiham) tender for tobacco was the one accepted by the Hartley-Wintney Union. The price was 3s. 4d. per lb.
The Theford Guardians accepted the tender for roll tobacco from MESSRS. HANNANT & SON, price 3s. 5½d. per lb.
MR. WILLIAM HAYWARD'S (High Street, Winchester), was the tender accepted by the Winchester Board of Guardians for tobacco and snuff.

The Boston Board of Guardians accepted the tender of MR. HOLDERNESS, West Street, Boston, for shag, price 3s. 4d. per lb.

MR. ALFRED THRIFT'S tender for tobacco was the one accepted by the Christ Church Board of Guardians. The price was 3s. 7½d. per lb.

Fires.

A fire recently took place on the premises of MR. H. W. GOODWIN, tobacconist, Limehouse Shop burnt out.

A fire broke out on the 22nd ult. in the basement of the premises in the occupation of MR. SAMUEL HARRIS, tobacconist, Adelaide Street, W.C. The damage was fortunately confined to the store room on the basement.

The lock-up shop belonging to MR. E. HUBBARD, tobacconist, High Street, March, was destroyed by fire on the 10th ult. Loss covered by insurance.

Festive.

MESSRS. ROBINSON & BARNSDALE, LTD., Nottingham, recently entertained their representatives,

chiefs of departments, and their office staff at dinner, and, as the speeches covered subjects of an especially interesting character to many in the trade, we give a verbatim report in the columns of this number.

Obituary.

MR. JAMES J. BACON, tobacconist, of 2, Market Hill, Cambridge, on the 14th ult., aged 64.

MAJOR LEWIS GINTER, of Richmond, U.S.A., head of the famous firm of Messrs. Allen & Ginter, after a lingering illness extending over six months.

With regret we hear of the death of the daughter of MR. LEIGH BENNETT, editor of *The Cigar and Tobacco World*. Our respectful sympathy is tendered.



THE
High Cross Brand,
2^D. BOXED IN FIFTIES AND TWENTY-FIVES (BANDED).
When once stocked, needs no pushing.
RECOMMENDS ITSELF!!
Swain and van den Arend,
HIGH CROSS CIGAR MANUFACTORY,
LEICESTER.

NOVEMBER 15, 1897.

REVISED EDITION.]

The Tobacconist's Handbook.

BY E. B. ALEXANDER,

Of whom complete copies can be obtained at 21, Euston Square, N.W. Cloth 8vo., 114 pp. Post free, 1s. 6d.

CHAPTER VII.—*continued.*HAVANA CIGARS—*continued.*

Buying.—All these facts tend to bewilder the novice; very few men are born judges of cigars, even by smoking them but an "old hand" will, as a rule, form a very good idea of the quality by the appearance and feel; he knows that a light-grained, spongy-looking leaf will probably burn well, smoke "sweet," but be comparatively flavourless; that a thin, silky leaf will turn out all that can be desired; and that a coarse-grained, reddish tobacco will, in all probability, burn badly and be of a strong, coarse flavour; and yet he may be mistaken, for sometimes "appearances are deceptive!"

As in British cigars, the buyer of Havanas should choose his colours according to his trade; it sometimes happens that a particular parcel of tobacco runs dark, and consequently the colours are comparatively darker; what is marked "Colorado Claro" may be really of medium strength, and the "Colorado" fairly strong. The reason of this variation is that if a manufacturer were to send a case of cigars with no "Colorado Claro" boxes, it would prove extremely difficult of sale, and he is therefore tempted to mark them as being lighter in colour than they really are. At times, light colours are so scarce that the cigar merchant can only let his customer have a small proportion of them; even the offer of a higher price will not induce him to part with light colours only, for if he did so, he might keep the rest! Now and then comes a buyer of dark cigars, one whose customers like "full-flavoured" stuff, but they are few and far between.

Condition.—Do not anticipate that you will always be able to buy Havana cigars in saleable condition; in fact, the contrary is generally the case. Cigars in bond, or stacked closely together in warehouse, take years to dry; the busy cigar-merchant is constantly "clearing" from bond and sending the goods out; it is not his business to dry the cigars; moreover, he knows, as we have said before, that Havana cigars are best when they have ripened and become dry without artificial heat. Hence, in these, condition is but little criterion of age; but, if you happen to know, or are assured by the merchant, that the goods are old, do not attempt to dry them artificially, for they will be ready for use in a very short time if placed in a fairly dry position, with each box standing singly, not stacked closely together. Remember, in trying cigars, that the drier they are the better they will burn and the milder they will smoke, and *vice versa*. Above all, smoke slowly and carefully; do not "distress" a cigar by pulling at it like a pipe, or all flavour will be lost in heat and the cigar will go soft!

Like wine, cigars mellow with age; the darker and richer the leaf the longer will the cigars take to attain maturity. Light colours absolutely deteriorate in flavour after five or six years, even if the boxes be unopened; very dark, full-flavoured cigars will bear keeping as long as ten years after they are made, under the same conditions. If the boxes are opened the aroma evaporates by the action of the atmosphere; therefore do not open more boxes than you can help unless you wish them to dry quickly, or have some equally cogent reason; apart from the loss of flavour, box customers always prefer to see the labels unbroken; of course, you must sometimes open boxes to submit to customers; if so, see that they are nailed down again properly. We say this because we have often seen boxes put back on the shelves with just the lid closed down and not fastened, with the consequence that it frequently curls up, letting out the aroma and letting in the dust, besides the obvious danger of upsetting the box if handled hurriedly; a penn'orth of small brads, in this connection, is a good investment; they will also come in useful for boxes of which the sides have parted company, a frequent accident during the carriage of cigars for any distance, even when packed in cases:

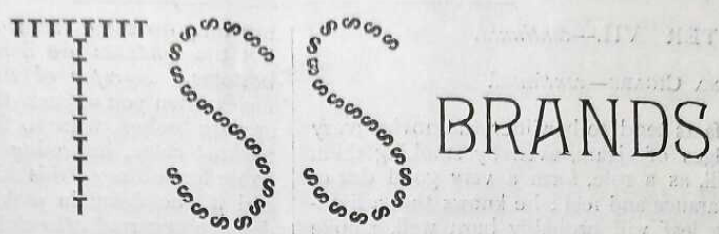
not only do these damaged boxes look bad on the shelves but the contents are liable to be broken at the points and bottoms. *Apropos* of this, should you find any damaged boxes when you unpack the goods, examine the cigars, and if any are broken, write to the carriers or the merchant, or both, *without delay*, informing them of the damage; carriers are liable for a loss of this kind to the party who pays carriage, and if you delay in making a claim, may suggest that the damage occurred *after* delivery.

Window-Show.—While fully aware of the necessity of making a good show, we advise that you do not put more expensive cigars in the window than you can help, and change them frequently. Do not put light-coloured Havana goods in the window or they will speedily lose flavour; as before remarked, the darker colours can stand exposure better. Some windows are chronically damp, generally from bad construction permitting damp air to rise through the bottom of the enclosure; frequently there are only badly-joined planks to shut off the atmosphere from a cellar, or the outer air which comes through an area grating: at other times the damp may be caused by the windows sweating. Frequent change, again, is the only preventive; otherwise the cigars may, as we have often seen, get absolutely mildewed and "done for."

Occasionally, Havana and other imported cigars arrived here "heated" from being packed too damp in very hot weather; or they may get "sea-damaged" on the voyage, which is at once apparent by the paper-binding and labels being discoloured. It is very seldom, indeed, that these goods escape the keen eyes of the Customs and Dock officials, by whom every case of cigars is opened and examined; in fact, several boxes of each case must be opened and turned out, so as to ascertain an average to be allowed for tare—*i.e.*, the weight of the boxes. If "heated" or "sea-damaged" the case and dock-sample ticket are marked to that effect. If many boxes are damaged the merchant will not clear the case; and their ultimate fate, as a rule, is to be sold in bond, at public auction, by some firm of tobacco-brokers, for the benefit of the consignors, at very low prices indeed. What becomes of these damaged goods? Who smokes them? Well, it would be libellous to mention names; but perhaps the customers of some of the "cutting shops" might be able to answer those questions, and thus enlighten us as to, *How is it done at the price?* There are also customers for the aforesaid goods to be found at the many places about London and other towns where cigars are sold *retail* by auction; it may be noticed that these auction salesmen do not stay long at one place!

Now, don't be in a hurry to condemn a box of cigars which shows slight signs of "mildew"; such will happen *occasionally* in a box or two in the "best regulated" case of cigars, and generally on the points and shoulders, just where a little gum has been used to finish them. This slight mildew can be easily wiped off, and will not re-appear; but, if the bottoms or "butts" are "whitish," then further inspection is advisable; if only a few be "touched" it is not worth while to return the box to the dealer; a little piece of sponge, a "wee drappie" of good spirits (old rum for preference), and a deft hand will soon remove all traces of mildew. Caution! don't do this "doctoring" in the shop!

Sizes and Shapes.—Here we approach a difficult subject upon which to advise, and must again shield ourselves under the remark that you must suit your customers and not study your own fancies. The present fashionable shapes are thin at top and bottom (these have the advantage of lighting easily), but many old smokers, as ourselves, prefer the old-fashioned full-shouldered and wide-bottomed shapes: types of the latter are "Conchas," "Reinas," and "Principes," while the former have all sorts of new-fangled names—such as "Elegantes," "Regalita," &c. For a 4d. cigar, the most saleable sizes weigh about 17 to 19 ounces per 100, except "Princesas" and



THE
TOBACCONISTS' SUPPLY SYNDICATE,
55, FARRINGDON STREET, LONDON, E.C.



Xmas Novelties

USEFUL LINES IN

Cigars and

Cigarettes, &c.



Customers may rely on all of the
T.S.S. Brands being of the Best
Quality obtainable at the price.



 Favour us with a trial and judge for yourself.

OPEN TO ALL. MEMBERSHIP OPTIONAL.

**TO ENTITLE YOU TO THE BONUS OF 1 PER CENT. THE SUBSCRIPTION IS ONLY 1/-
PER QUARTER, OR 3/6 PER ANNUM.**

Offices—

55, Farringdon Street, London, E.C.

Warehouse—

2, 3 and 4, Plum Tree Court, E.C.

Factory—

21, Farringdon Street, E.C.

Branch Depots—

10, Long Lane, E.C.
127, Strand, W.C.
43, High Street, Putney.
36a, Hill Road, Wimbledon.

20, Sussex Place, South Kensington.
167, Earl's Court Road, S.W.
263, Portobello Road, W.
238, Great Portland Street, W.



"Infantes," which average about 13 ounces. For 6d. lines you will require cigars weighing from 20 to 24 ounces per 100, except "Bouquets," which are very much lighter in weight, and should be of correspondingly higher quality.

Green Cigars.—Americans, as a rule, do not believe in dry cigars, but prefer them new or "green" (a description which has not the slightest reference to colour). When they come to England they ask for "green" cigars, and their example was followed, to some extent, by English smokers a short time since, but now the demand has sensibly dropped, for although some men may like the richness of flavour of a new cigar, the average "Britisher" is economical, and smoking cigars which are not dry entails the waste of a considerable portion of the same, for they become so saturated with the juices that, sometimes, one-third is unsmokable to a fastidious palate. We do not deny that there is something soft and unctuous about a freshly-made cigar, and we have more than once enjoyed an English "smoke" direct off the maker's bench; a Havana cigar under similar circumstances must be delicious; but an imported cigar is neither one thing nor the other—it is in a "betwixt and between" condition when it arrives here, and therefore requires a stretch of imagination to describe it as "green." Nevertheless, as you may occasionally get an American, or someone with similar tastes, in your shop, it is as well to keep a box or two in a cool and not too dry a place—say a lower shelf behind the counter—so that you may be able to suit his requirements to a certain extent. If you have a number of "green" (!) customers, get a large tin box with a well-fitting lid or an old refrigerator; partition off one end and put therein an open vessel containing a good-sized wet sponge; then put your boxes of cigars in the other portion of the box, the object being that the cigars may absorb moisture in the form of vapour given off by the sponge; be very careful that there be no possibility of the sponge touching the boxes. There was a box with a false bottom invented to keep cigars "green," but we do not think it probable that the demand will justify the outlay incurred in purchasing such.

TRADE NEWS AND NOTES.

Continued from p. 476.

POLICE NEWS—contd.

ARTHUR HUMBERSTONE (15) and MORRIS COHEN, a private detective, were indicted at the County of London Sessions, on the 18th ult., for having stolen a box of cigars from a shop of MESSRS. SALMON & GLUCKSTEIN, in High Street, Balham. Mr. Hutton appeared for the prosecution; Mr. Abinger for the defence of Cohen. On Oct. 1st the prisoners went into the prosecutor's shop. Humberstone was carrying a bag. Cohen asked for two cigars, and while the shopman was getting them for him he had to turn his back to the counter for a moment. He missed a box of cigars which had been upon the counter, and he jumped on his bicycle and followed in the direction in which they had gone. The prisoners were arrested. Humberstone now pleaded "Guilty," and gave evidence for the prosecution, confessing that he had helped Cohen to steal the cigars and other things, and also that he had committed several other thefts with him in the country. For the defence, Mr. Abinger contended that the prosecution was the result of a conspiracy between Humberstone and Cohen's brother, who, it was alleged, had a spite against him, and in Cohen's favour a number of testimonials from Sir John Bridge and other persons were produced, showing that he had conducted his business of a private detective in a respectable manner. The jury found him guilty, and he was sentenced to six months' hard labour, and Humberstone to one month.

ALEXANDER TAYLOR, tobacconist, of 37, West Nicholson Street, Edinburgh, was charged at the City Police Court, on the 18th ult., with using his shop as a betting resort, and was fined £15.

Burglary at an Ipswich Firm's London Factory.

At an early hour on the morning of the 13th inst., the factory of Messrs. W. A. & A. C. Churchman, at 112 and 133, Aldersgate Street, London, was broken into by burglars. By some means these gentlemen managed to reach the roof of adjoining premises, occupied by Messrs. Ayres, the tennis racket manufacturers. After breaking into Messrs. Ayres' tool store, and extracting various implements, they mounted upon the roof of Messrs. Churchman's premises—a building of five stories—and after forcing the trap door on the roof, descended to the offices on the ground floor. Here a number of desks and drawers were forced open, and apparently finding nothing, the thieves entered the private room of the manager (Mr. Rippon) and broke open his writing table. The contents of all the drawers were thrown about the room. Unfortunately one drawer contained the duplicate key of one of the safes. With this in their hands, the visitors adjourned to the clerks' office, and unlocking the safe, extracted £22 10s. in gold, leaving a number of cheques untouched. The office contained another safe, which the burglars threw over on the side, and without success endeavoured to break into through the back. As far as can be ascertained, the thieves did not attempt to carry off any quantity of goods, scarcely any cigars or tobacco having been missed; this was probably owing to the burglars having to make their escape as they came (over the roofs of the neighbouring buildings). Messrs. Churchman always have the gas burning in the office at night, and holes are left in the shutters, &c., so that the police may be able to keep an eye on the premises, but nothing attracted the attention of the constable on duty. The City police have the matter in hand, and are using every effort to trace the thieves.—*East Anglian Daily Times, per T.N.S.*

NEW LINES (continued).

Just as we are going to press, we have received a sample from LUSBY'S PINOZA TOBACCO Co. of their now well-known "FRAGRANT NAVY CUT," the packing of which embodies a smart and original idea. It is packed in tin-mounted wood barrels with celluloid top, for which the following advantages are claimed—That the retailer can, without breaking the stamp or the wrapper, show what class of tobacco is enclosed, that is to say, in the case of the Company's goods, whether it is mild, medium, or full, and has the additional advantage that it can be shown in a window without disturbance to the contents. This brand is manufactured under the supervision of Her Majesty's Customs, and is carefully blended with old-bonded tobacco. The 2-oz. barrel sent us retails at 10d., and this tobacco is also sold in 4-oz. form. Further, the same method of packing is employed by the firm for cigarettes and cigars, these useful and novel barrels being patented.

Messrs. F. CHARATAN & CO.,

MANUFACTURERS OF

Meerschaum and Briarwood Pipes

HAVE REMOVED . . .

TO MORE EXTENSIVE PREMISES

146, MINORIES, E.C.

Well-known Manufacturers of Genuine London-made Pipes.

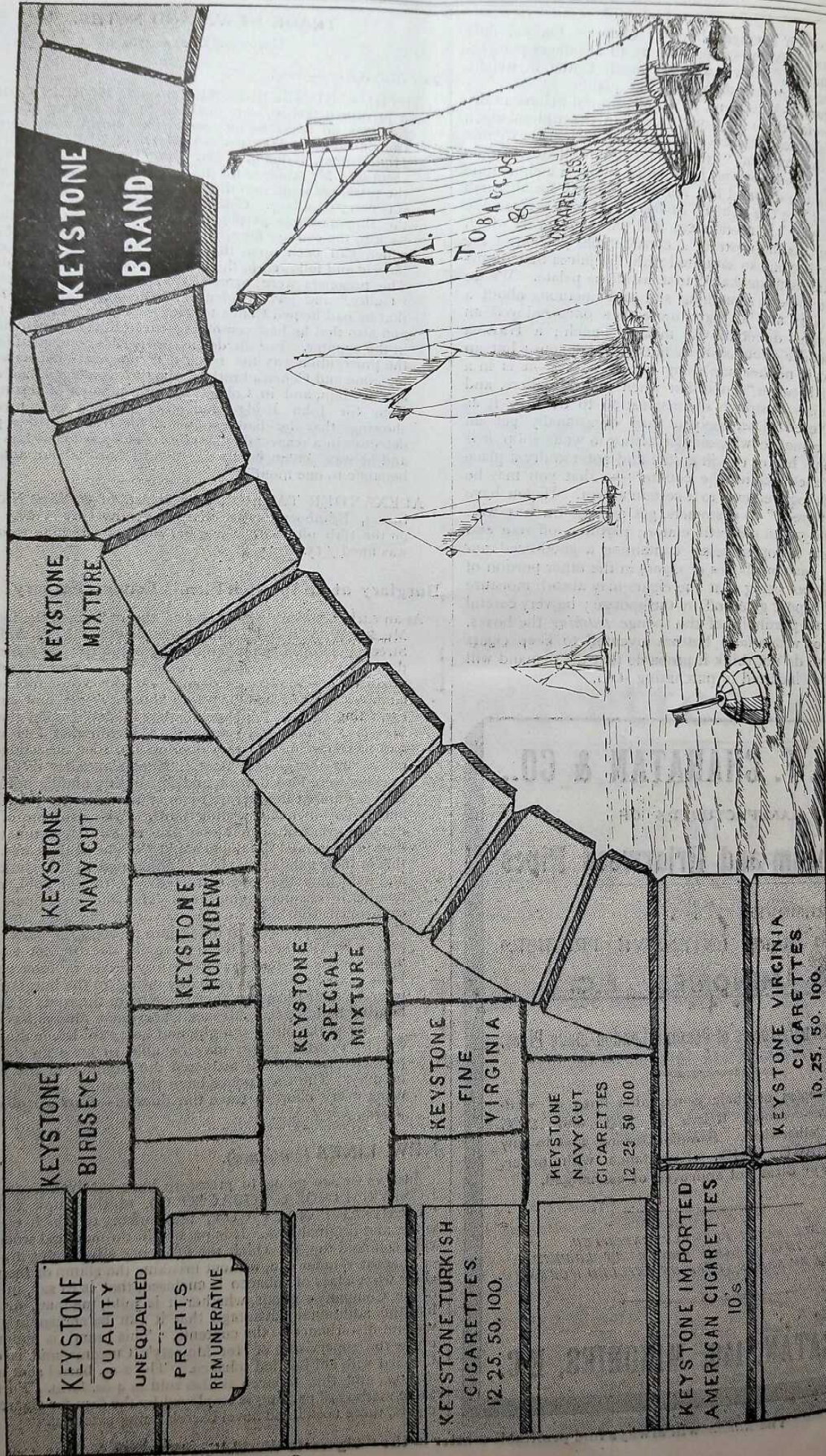
Send for Samples of their remarkable lines of well-finished Silver-mounted Briars at 8/6 and 12/6 (assorted or otherwise). Sample Dozens sent to any part CARRIAGE PAID. Remittance with order. Shapes or Sizes not approved of exchanged.

REPAIRS OF ALL KINDS PROMPTLY EXECUTED.
MOUNTING IN GOLD AND SILVER AT LOWEST
PRICES BY LARGE STAFF OF SKILLED WORKMEN.

NOTE . . .

CHARATAN, 146, MINORIES, E.C.

THE BRIDGE THAT WILL CARRY YOU SAFELY OVER.



THE LONDON AND DISTRICT TOBACCONIST'S MUTUAL SUPPLY CO., LTD.
81, TURNMILL STREET, FARRINGTON STATION, E.C.

NOVEMBER 15, 1897.

The Tobacconists' Supply Syndicate--continued. (ADVT.)

Additions to Catalogue.

CIGARETTES.

	Per 100.	Per 250.	Per 500.	Per 1,000.
Turkish Regie ASKER (3d. packet)	1/11	...	9/3	18/6
Morris's GOLD TIPPED (22 carat, 3d. packet)	2/0	...	10/0	20/0
Taddy's GOLD FLAKE	1/9	...	8/6	17/0
Fryer & Coultman's GOLD FLAKE ... ..	...	3/1	6/2	12/4
" " CRUISER Navy Cut ... ..	...	3/1	6/2	12/4
T.S.S. POSSULA HIGH-CLASS VIRGINIA CIGARETTES, boxes of 25, 50, & 100	2/9	...	13/6	27/0

TOBACCOS.

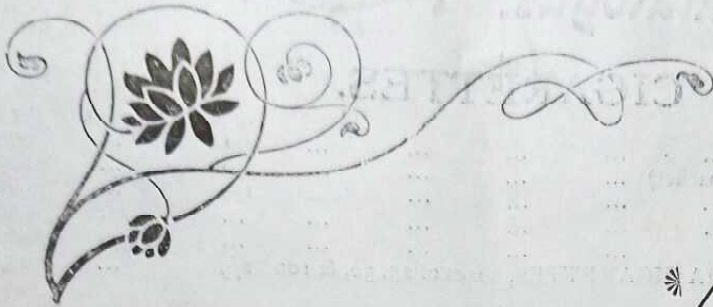
Mitchell's MAY DEW ... ..	...	5/4 per lb.
Player's MERRYTHOUGHT ... ..	...	5/2 " in $\frac{1}{16}$ tins.
Clarke's PAY DAY ... ..	...	3/5 " in $\frac{1}{16}$ packets.

CIGARS.

SPECIAL LINES FOR CHRISTMAS, 1897.

EL MORLANTO, Non Plus Ultra, banded in boxes of 25's	8/9 per 100
LA CORINNE, Regalia Chica Fina " "	11/3 " "
CABINETS, in handsome Red Leather Box, banded in boxes of 25's	12/0 " "
ELIXIR, Cabinets, 7 Cigars banded in Cedar Box	8/3 per doz. boxes.
EL DESTINO Conchas	11/6 per 100
FLOR DE GARCKO, Bouquet, banded in boxes of 25's	9/6 " "
" " Perlas " "	12/0 " "

... THE ...
Penny=Packet Cigarette of the Century.



SILVA AND
PINNA

RIO DE JANEIRO



BRAZILIAN

CIGARETTES

Brands

RIO NOVO

GOYANO

POMBA

MARCA REGISTRADA

(MAIZE WRAPPERS)

Sole Importer

WILLIAM NEWBERY,

Cigar Merchant, Reading, England.



NOVEMBER 15, 1897.

THE BREWERS' EXHIBITION AND MARKET.

THE 19th Annual Brewers' Exhibition was held at the Royal Agricultural Hall from October the 30th to November 5th inclusive. The following connected with the tobacco trade were among the exhibitors:—Messrs. J. van Raalte & Co., So, Fenchurch Street, E.C.; Messrs. J. R. Freeman & Son, of Hoxton, N.; Mr. H. J. Nathan, of Stratford, E.; and The "Masta" Patent Pipe Co., of 153, Fleet Street, E.C.

MESSRS. J. VAN RAALTE & Co. (*Cigar Importers' Association*), had an important exhibit on the ground floor of the great hall. Prominent among their displays were their famous "Capitan General" brand, claimed to be the finest 3d. imported Manilla, and their well known *Zigaristos*. A very fine show was also made of other brands of Manilla cigars, and also of British. We are indebted to the courteous Editor of *The Licensing World and Licensed Trade Review* for the following descriptive particulars, including the blocks:—

Messrs. J. R. FREEMAN & SON.

Of all the exhibits which are collected under the vast roof of the Agricultural Hall, it would be difficult, perhaps, to find

been awarded prove that their goods are quite qualified to compete with others of home or foreign make. As to cleanliness, the appearance of the stall indicates that which prevails at the factory, where hygienic conditions reign supreme, as we can vouch by the experience of repeated visits.

Mr. H. J. NATHAN.

By this time there is, we think, scarcely a tobacconist, hotel-keeper, or licensed victualler who is not familiar with that famous threepenny cigar known as the "Xtra Mex." So much has, in fact, been said in its favour that it would seem almost superfluous to make any further additions. Its merits are widely known, and its sale, practically speaking, universal. Thus the greatest credit is reflected upon Mr. Nathan, who is to be congratulated upon his ability to gauge the tastes of the public. His stand this year is one of the largest in the gallery, and it is as imposing as it is heavily stocked. In the large show cases in front are excellent displays of Mr. Nathan's specialities, including a large and varied selection of the best-known Havana brands. But the greatest promi-

nence is, of course given to the "Xtra Mex," a cigar which has so increased its demand that Mr. Nathan is now producing it in a variety of new sizes, all of which are being greatly appreciated by his numerous customers. The latest of his many other specialities is the "New York Planters," a twopenny cigar, which, having regard to its "stars and stripes" stamp, is characteristic of the United States. This brand, as well as the one known as the "Cuba-Vanna," which Mr. Nathan is now bringing to the fore, are of a quality which cannot fail to cultivate an ever-increasing demand. In the course of our interview with Mr. Nathan, who, it may be stated, caters successfully for all classes of people, we elicited the statement that, as a rule, licensed victuallers paid higher prices for cigars, and consequently received better value than tobacconists and others engaged in the trade. This, he thought, was good policy on the part of license-holders, "as a man will go wherever he knows he can



one more interesting than that of Messrs. J. R. Freeman & Son, the well-known cigar manufacturers, of Hoxton. Their stall is indeed attractive, inasmuch as combined with its radiating colours of orange and black stripes, are several capable workers who, in the picturesque hats which tradition tells us have been worn by Messrs. Freeman for nobody knows how long, manipulate the fragrant tobacco leaves, and rapidly convert them into well-made and reliable cigars. Consequently both members of the Trade and the general public throng Messrs. Freeman's stand, the latter to watch their orders for the various brands of the firm's goods. A glance round the interior of the sanctum provides ample evidence of a large and increasing business, for here we find hundreds of boxes of their famous brands. This firm of British manufacturers are the producers of many popular brands, notably the "Marlbro," "Friar Tuck," and "Sam Weller," all of which are always welcome to smokers, and consequently also to merchants and members of the trade. Messrs. Freeman pride themselves upon being able to manufacture goods equal in every respect to any which are imported, and the numerous medals and diplomas which they have from time to time

get a good smoke." Mr. Nathan's exhibit is one which cannot fail to be noticed by all who enter the gallery, and those who



FACSIMILE OF BOX.



HIGH

CLASS

CIGARETTES.

ASTHORE

CIGARETTES EXTRA SIZE.

The "Asthore" Straight Cut Cigarettes are manufactured from the finest Tobacco procurable in the United States of America. The leaf is most carefully selected, straight cut by hand, without any addition of steam, scent, or artificial flavouring of any kind.

Boxes of 10's. Tins of 100. 35s. per 1000.

SOLE AGENT FOR
THE
UNITED KINGDOM

J. H. CUSTANCE, Putney,

S.W.

THE

FLOR DE MUNSHEE

(CIGARS & WHIFFS)

SUPERIOR

Quality.

SUPERIOR

Flavour.

SUPERIOR

Aroma.



SUPERIOR

Make.

SUPERIOR

Get-Up.

SUPERIOR

Shape.

THE PERFECTION OF INDIAN CIGARS

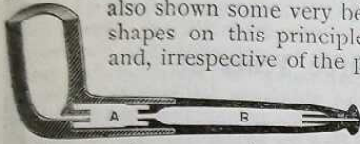
REIGN SUPREME

OVER ALL OTHER

INDIAN GOODS.

have not yet become acquainted with the excellence of his goods will do well to give him a call.

THE "MASTA" PATENT PIPE Co., 153, Fleet Street, E.C., whose goods we noticed in our last issue, occupied a tasteful stand in the north gallery, where they showed, in nicely-arranged glass cases, an excellent assortment of their productions, from a very good specimen of natural briar-root, to be retailed at 1s. 6d., to the finest Vienna meerschaum (in cases, with amber mouthpieces), to be retailed at from 15s. to 25s. each. During a chat we had with Mr. Arthur Colton, the Manager of the Company, we were shown a large number of original and unsolicited letters of testimony from smokers throughout the British Islands, who have been smoking the pipe for various periods extending over the past two years, including places so far apart as St. Ives, in Cornwall, and Kirkwall, in the Orkney Islands; Stranorlar, co. Donegal, and Cupar, Fife; Galway and Perth, and further yet afield was one from an admirer of the pipe—a Serjeant in the Royal Marine Artillery, H.M.S. "Victorious," Gibraltar, all of which were couched in the most laudatory and enthusiastic terms respecting the principle of the "MASTA." We were also shown some very beautiful specimens of bent shapes on this principle in London-made goods, and, irrespective of the patent, we must confess that



for quality of material, workmanship, and finish, they are quite equal to anything we have seen in smoking-pipes, and should find a ready sale amongst the trade who cater for the better class of goods. A special feature of the exhibit was a very beautifully made model of a half-section of the pipe (5 ft. 3 in. by 20 in.), made on an exact scale twelve times larger than the ordinary pipe. Very prettily arranged show-boards in the form of slides, covered with puce velvet and stamped with gold letters, well displayed, show one of each pattern of each quality of the pipe, and a section of the pipe; small price-tickets in shield shape, chocolate and gold; plain Oxford-framed show-cards; neat circulars, and pipe clips to hold price tickets—all of which are intended to assist the retailer in introducing the Company's goods. Mrs. Colton, who will be remembered by a large number of the trade, assisted her husband with her usual *bonhomie* and good taste in arranging the stand, and from what I could glean from Mr. Colton, he was perfectly satisfied with the results of the Exhibition, having been interviewed by a number of the best people in the trade, the shipping firms, and the press. Altogether, the prospects of The "MASTA" Patent Pipe Co. look promising, to say the least of it.

Messrs. ROBINSON & BARNSDALE'S DINNER.

Messrs. ROBINSON & BARNSDALE, LTD., of Nottingham, recently entertained at Dinner their Representatives, Office Staff, and Departmental Chiefs.

His host Bradley, at the Barleycorn Inn, Russell Street, sat the company down to a really sumptuous spread, the Menu of which we append:—

<i>Soup.</i>	<i>Game.</i>
Ox-tail.	Partridge.
<i>Fish.</i>	<i>Sweets.</i>
Boiled Salmon and Cucumber.	Apple Tart. Topsy Pudding.
<i>Joints.</i>	Jellies.
Roast Beef. Boiled Mutton.	Cheese and Celery.
Caper Sauce.	<i>Dessert.</i>
<i>Poultry.</i>	<i>Wines and Mineral Waters.</i>
Roast Duck. Boiled Chicken.	

Mr. J. L. DAVIES, General Manager, occupied the Chair, and was ably assisted by Mr. S. O. BARNSDALE, acting as Vice. The company present included Mr. H. S. Barnsdale (Manager of the London Branch), Mr. F. Wooll (Secretary), Messrs. Harry Simkins, senr., J. Ohlson, S. Edwards, J. Wall, H. Boyce,

H. Heard, H. E. Hester, R. Butler, J. H. Brown, A. Francis, W. A. Bradley, G. Warsop, A. Hooton, Thos. Kirton, N. Reed, D. King, A. Hopewell, O. Goodman, &c.

After the usual loyal toasts had been drunk with acclamation, and a verse of the National Anthem sung, Mr. S. O. BARNSDALE rose and said:—It gives me great pleasure, gentlemen, to rise and propose the first toast of the evening, "Our Travellers." As the ambassadors of our house of business, I cannot lay too much stress upon the debt of gratitude we owe them, and I feel certain that they are a staff of gentlemen worthy to carry our samples the length and breadth of the Kingdom. (Cheers.) When I reflect that from small beginnings we have grown until we now occupy one of the largest factories in the City of Nottingham, I cannot but feel that we have much to praise and thank our representatives for. It is owing to their indomitable pluck and perseverance that we hold a foremost place amongst manufacturers. (Hear, hear.) Therefore, gentlemen, I drink to our travellers, and couple with them the name of our esteemed senior representative, Mr. Harry Simkins. (Loud applause.)

Mr. SIMKINS, responding, remarked: Mr. Chairman and gentlemen, I glory in the fact that I have had the honour of representing the firm for a period of twelve years, and I appreciate the privilege with the profundity of a man who has encountered the vicissitudes of life as an ambassador of commerce. During this period more than one temptation to make a change has occurred, but I am thankful that I did not attempt to grasp the shadow, and so lose the magnificent substance that I now enjoy. As Senior Representative, I take the liberty of venturing a few suggestions for my juniors, and perhaps the experiences which I have encountered may tend to be advantageous to them in their future careers. (Cheers.) There is a wide difference between a traveller and a representative, and the technical character of our trade demands that we should be men of the latter class. (Hear, hear.) Representatives in the fullest sense of the word. We must be able to quote prices for any article of competitive manufacture produced by our customers. A representative must be endowed with full powers to quote, contract, and make arrangements in their entirety, on behalf of his firm, and to carry these out to such effect that the house will have no hesitation in confirming his arrangements. In all large concerns little differences may occur, and from time to time changes are bound to be effected, but from my knowledge of the firm, extending over a period of years, I can say that I have received nothing but the kindest treatment at their hands, and if all our futures with Robinson & Barnsdale, Ltd., are as smooth as my past has been, we have no storms ahead but all sunshine. (Applause.) The three essentials for success on the road are, appreciation of the firm, friendship for the customer, and respect for yourselves. You must be circumspect in all your dealings, endeavour to make tradesmen look forward to your visit with feelings of pleasure, never presume upon their good feelings, and never, by any chance whatever, exceed their instructions as to quantities of goods to be supplied. You may think what I have said egotistical (No, no), but it has been spoken for the good of the firm, and I am sure you will pardon me in my presumptuous speech. (Applause.) And now, gentlemen, having given you this sound and practical advice, I beg to propose, in which I feel that I am supported by every gentleman in the room, the toast of "Health and Prosperity to the firm of Robinson & Barnsdale, Ltd."

Messrs. KIRTON and BOYCE then treated the company to a musical interlude, in which they acquitted themselves admirably, the first named rendering, in capital style, one of the latest "Coon" songs, with touching expression.

Mr. J. L. DAVIES, rising, continued: On behalf of the Directorate, I beg to thank you for the enthusiastic manner in which you have received the toast of the firm. That spontaneous outburst of good feeling shows us there is a loyalty existent between us, which I sincerely trust will grow stronger and greater the longer we are associated. (Cheers.) The very first element of success in a traveller's career, to my mind, is when he leaves the counting house buoyed up with the knowledge that he bears with him the full confidence of his firm. (Hear, hear.) Unfortunately, last year, circumstances demanded some changes in the staff, but now, I am gratified to say, the vacancies have been filled with gentlemen of undoubted ability, and I look forward with very bright hopes to their future *debut* with pencil and note book. (Applause.) I have listened with rapt attention to the eloquent remarks of our Commodore representative, Mr. Simkins, and from them we learn how perseverance and honesty will conquer every difficulty, and when he touched that salient word confidence, thereon I beg you to allow me to say that, knowing as I do the sterling worth of our senior representative, and seeing the bold front shown by the juniors, I have no hesitation, but the utmost pleasure, in saying that complete confidence reigns supreme. (Hear, hear.) Now, gentlemen, as the years roll on, competition in all businesses becomes keener and keener, and I regret our trade has been no exception. Mammoth speculators have seized upon the tobacco trade, as being

READ THIS and
PROFIT BY IT

A NEW CIGARETTE MACHINE

To be worked by Hand.

HAS BEEN INVENTED...

It can be worked by a Child, Age 13½

Price £2 15 0, or on the Hire Purchase System for Three Years at
SIXPENCE PER WEEK.

NOTE THE ADDRESS CLARENDON WORKS,
LEAMINGTON.

The Best House in the Trade
for Flakes, Navy Cuts,
Shags, Roll and all
Loose Tobaccos.

GOODBODYS

SEND FOR PRICE LIST (JUST OUT) TO

T. P. & R. Goodbody.

LONDON—10, MINORIES.

DUBLIN—1, WELLINGTON QUAY. BELFAST—41, VICTORIA
STREET. LIVERPOOL—91, WHITECHAPEL. CARDIFF—19, PENARTH ROAD.

FACTORIES,—GREENVILLE and TULLAMORE, IRELAND.

a business leading to substantial dividends. At competition of a legitimate and wholesome nature, neither we, as manufacturers, nor our retail brethren would grumble; but when, with gorgeous display of gee-gaw gas lamps, these leviathans open emporiums (in some instances even next door to respectable, old-established tradesmen who have built up their businesses by years of toil and attention), and by cutting prices of well-known articles endeavour to gain a cheap notoriety, then, I say, the time has approached for the manufacturer to take up the cudgels of the retailer in the good cause of Right versus Might. We have stood passively by and watched the appeals of our lesser business brethren to the uncrowned kings of the tobacco trade, who, instead of holding out the helping hand sought for, have squabbled amongst themselves as to who should gain the largest profits through the business transacted with the usurpers. Five years ago, when we were approached to supply cutting firms with our various manufactures, we refused *in toto*, remembering the old axiom that we could not "Run with the hare and hunt with the hounds." As we felt in 1892, so we feel in 1897, and, under no circumstances whatever, with our knowledge, will we receive one penny piece of the cutter's ill-gotten gains. Further, gentlemen, Robinson & Barnsdale, Ltd., have decided to assist their retail friends in this wise:—Wherever there happens to be an establishment belonging to any of the Cheap Jack Syndicate, make it your especial duty to seek the legitimists in the vicinity, and give them clearly to understand that we are prepared to cater for their needs in this competitive fight. Samples of cigars, cigarettes, and tobaccos of exceptionally good qualities, at cheap prices, shall be submitted, irrespective of profit to ourselves, so that the reputable tobacconist may give the public greater value in his own commodities than the cutter. The usurpers merely cut prices of well-known articles, endeavouring, by this system, to delude the public into the belief that all their goods are sold upon the same basis of infinitesimal profit; but we know this is merely a trick of trade. (Hear, hear.) Their assistants are instructed never to serve a customer with articles of known quality which are inquired for, but, by every means of persuasion, endeavour to sell Mr. Cheap Jack's own brand in preference. So, in truth, Mr. Spider utilizes the reputable manufacturer's wares to entice Mr. Fly into his shop, and, when once inside, he is treated in the same way as reported in the nursery fable. (Laughter and applause.) To my mind, this trade competition can only have one ending, and that is in the survival of the fittest, and in this great struggle I have no fear but that Robinson & Barnsdale's efforts will be fully appreciated. (Applause.) Our trade has increased by leaps and bounds, until within the last three months (which in the trade is considered the quiet season of the year) we have been overtaxed to keep faith to date with our customers. We are, to use a sporting phrase, "as fit as a fiddle." The business continues to thrive, because the two words Regularity and Quality have been our paramount motto. In the future, these same words will be our guide to achieve even greater renown than that enjoyed at present, as in the past they have proved the "Open Sesame" to many good accounts. (Cheers.) Our goods are frequently copied and imitated by unscrupulous makers, but, when customers have tested the imitations, I am pleased to say (and you can verify), they much prefer the originals, and the orders come back to Russell Street. (Applause.) I am sure that the sentiment of my remarks will be fully endorsed by our London manager, Mr. Harry Barnsdale, and by the London staff, to whose health I beg that you will drink.

Mr. HARRY BARNSDALE continued: I and my confrères are gratified at the reception of the toast just given, and we shall carry back to our fellow workers in the Metropolis the good feeling shown here to-night to the whole of the London staff. Nothing has pleased me more than to hear the instructions our Chairman has given to the representatives respecting the catering for the legitimate tobacconist as against the "Cutter." I am sure that when our project is laid before our south and west customers they will feel a burden lifted, inasmuch as whilst you only meet the "cheap jack on the high ways, we meet him at every street corner," and unless the manufacturers take the opportunity of releasing their weaker retail brethren from the "usurpers" (as our Chairman terms them), these dragons of commerce will surely eat up the small and struggling tobacconist. I feel confident that we shall have the thanks of the retail trade if we take the initiative in the fight of the legitimate trader versus the cutter. I cannot refrain from mentioning that our London competitors, through jealousy, no doubt, have circulated various absurd reports respecting our business arrangements at Aldersgate Street, among others, that we serve retail. To this preposterous statement I give a flat and emphatic denial. We are making great progress, our customers are increasing daily, and the novelties we are constantly introducing are causing consternation amongst our Metropolitan competitors; hence, I believe emanates the abuse I previously mentioned. In spite of all the untruths propagated by our London "friends," our

representatives will continue to go forth, carrying samples unsurpassed in price or quality, on honest business lines, and with an efficient working staff and the sympathy of the retail trade we fear no foes. And now, gentlemen, on behalf of myself and colleagues, I beg you to accept our best thanks.

When the applause had subsided, Mr. GEORGE HARSOP played a grand pianoforte solo with his usual brilliant execution, after which Mr. H. BOYCE, endorsing the remarks of the previous speaker, said: In adding my quota of thanks for the hearty reception we representatives of the London House have received here to-day, I would have preferred that our worthy Chairman had named one of my colleagues as being more qualified to do justice to the occasion. (No, no.) My vocation through life has been actions, not words, and I am also following a gentleman whose eloquence dwarfs my own humble efforts. In looking through the factories to-day, I was much impressed with the vastness of our operations, and wished in my heart that my southern customers could have joined me in the ramble round. (Cheers.) Speaking on behalf of the representatives, I fully appreciate the encomiums paid us by both our Chairman and Vice-Chairman, and when we bear to our customers and friends the glorious news that, single-handed, Messrs. Robinson & Barnsdale are prepared to assist them to combat the cutters, tobacconists will assuredly overwhelm us with orders for goods on the more than equitable terms proposed. In conclusion, I beg to drink to the success of our crusade against the invaders (Hear, hear), and say—

Happy did we meet,
Happy have we been,
Happy may we part,
Happy meet again.

Mr. F. WOOLL (Secretary), continued: Having heard so many excellent speeches, I feel somewhat embarrassed to respond to your toast of "The office." (No, No.) I may truthfully assert that, from my head book-keeper downwards, through the various clerkships to the office juniors, one and all take infinite interest in their duties. (Cheers.) For myself, though many years with the firm, on no occasion have I spent a more enjoyable and pleasurable evening than to-night, sitting at the social board in unity with the men who, by diligent labour and integrity, have assisted in building up our prosperous and increasing business. (Hear.) I conscientiously approve the programme set forth, and shall be only too pleased to render every possible assistance in my power in carrying out the scheme to benefit the retail tobacconist. (Cheers.)

Mr. H. BARNSDALE having sung a very grotesque song in humorous fashion, which caused much merriment—

Mr. BUTLER added: Being responsible for the general finishing and despatch of cigars, I think you will agree this is not one of the least important departments of our business. I am always pleased to receive any suggested improvements from our representatives, for these gentlemen come in direct contact with our customers. I feel somewhat sanguine, however, there will be little to improve in our novelties produced for the Christmas season. (Hear.) I claim credit for the tasteful and attractive way these goods will be sent out to the public. They, to my mind, represent a selection of cigars, &c., at prices to suit the pockets of every class of smoker, and I predict a very large sale for them. Allow me to thank you for your kindly expressions. (Applause.)

Mr. T. KIRTON, speaking for the operative workers, said: I rise with a certain amount of pride to speak for my fellow operative workers. Much good has been spoken respecting the conduct of the business in the past, and the advantages to be offered in the future, but little indeed has been said favourably of the splendid staff of cigar and cigarette makers we employ. And the gratification is the greater to me by the knowledge that the largest section of these workers have been tutored in our own factories. Since the firm's inauguration, I have been wholly occupied in teaching the art of cigar making, and am thus qualified to give an opinion, and my staunch opinion, emphatically expressed, is that we stand second to no house in the Kingdom in the preparation of high-class goods. As our Chairman said, earlier in the evening, our resources have been overtaxed to keep pace with orders, and for your information I may say that, since Jan. 1st, we have engaged more than 100 additional hands, which proves conclusively that our cigars are turned out to meet the highest market requirements. It gives me great pleasure to be amongst you to-night, and to know that we have done our work zealously and well, and nothing shall be wanting on the part of myself and fellow workers to maintain the high standard of our manufactures. (Applause.)

After a very enjoyable evening the company passed a vote of thanks to the caterer, and at a late hour, amidst general hand-shaking, dispersed with a manifest desire that the meeting become an annual institution with the firm.

JARRETT BROS.

70 and 71,

Sole Agents for . .

Spencer & Co.,

MADRAS.

Bishopsgate St. Within,
LONDON.

FLOR DE SUMATRA
FLOR DE ZENANA
MILD INDIAN CIGARS.

Agents for the
PARA USTED MANILLA CIGARS and CHERROOTS.
Sole Agents for CHARLES GREWEL, Antwerp.



ADOLPH ELKIN

& Co.

Cheapest House in London
For Tobacconists' Sundries.

Sole Proprietors of the Unequaled

LA NIKLE

Brand of TWOPENNY CIGARS - -

UP-TO-DATE PRICE LIST FREE BY POST.

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LONDON, E.C.

"XTRA MEX" CIGARS

FAR SUPERIOR TO HAVANAS

	SIZE	PER 100	
"XTRA MEX"	GRAND PUROS	15 6/8	BANDIED
" "	PUROS FINAS	14 3/4	
" "	LA PETITE	13 1/2	NOT BANDIED
" "	JARNARS	14 9/16	
" "	PETIT BOUQUET	13 1/2	

"XTRA MEX" CIGARS

AWARDED GOLD & SILVER MEDALS
AND DIPLOMAS OF HONOR

SOLE BRITISH AGENT

HENRY JERROLD NATHAN CIGAR IMPORTER.
STRATFORD, LONDON E



MESSRS. SWAIN & VAN DEN AREND, of the High Cross Cigar Manufactory, Leicester, have good reason to be proud of two important new cigar lines they have been engaged some time in perfecting. The "HIGH CROSS," the first, is a Havana-shaped cigar of really excellent quality, and fully equal to most in twenty-fives and fifties. The other brand is entitled "FLOR DE GRAMITA," and is a large-sized cigar (five inches). Only the finest blend of Havana tobacco is used, it retails at 4d., and certain to command the appreciation of the public. The firm claim that it is superior to the ordinary fourpenny Havana. Price on application to the firm, and it is one which admits of a good profit. The boxing and banding are of the highest order of merit, and Messrs. Swain & Van den Arend are to be congratulated on this fine production.

* * *

MESSRS. WILLIAM WHITE & SON, tobacco pipe manufacturers, of Gibson Street, Glasgow, forward us samples of a new line of clay pipes, for which we predict a very large sale indeed. It is called "WHITE'S ABSORBENT PIPE," and is made in four different styles, namely, creamed, calcined, prepared, and ivory, and in two different (bent) shapes, and similar to the popular shapes of briars. It is claimed for this pipe that it makes contact with juice and nicotine absolutely impossible. We were invited to test the absorbent qualities of it by filling the bowl with water, and were assured that it would rapidly disappear—a test we subjected it to, and can confirm. So good a line could scarcely fail to be an immediate success, which we are advised is the case. The price is a surprising one, as the firm can supply them at 4s. per dozen, to retail at 6d. each. Large orders have been received from all the important tobacconist houses throughout the country.

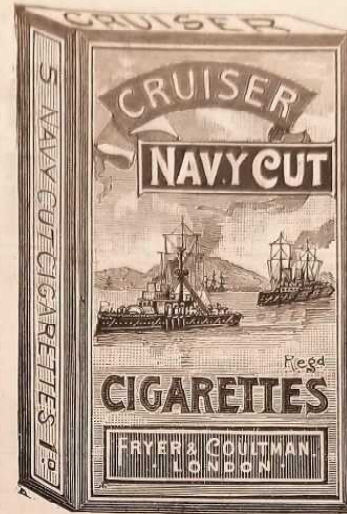
* * *

MESSRS. ROBINSON & SONS, tobacco, snuff and cigarette manufacturers, of St. Petersburg, Stockport (who, by-the-by, were established in 1868), send us a sample of a smart new line of theirs' of cigarettes. Its registered title is an apt one, viz., "THREE DECKER." The characteristic of this recent introduction is that the cigarettes are made from a pure combination of American and Oriental tobaccos, and are cork-tipped. The boxes contain 10 hand-made cigarettes to retail at 3d., and also beautifully-executed coloured pictures of "types of female beauty." This line on its appearance commanded, and still has, a ready sale. Another cigarette line worthy of notice from the same firm is a 5-a-penny one of "NAVY CUT CIGARETTES." The packets also contain three mouthpieces, and pictures similar to those enclosed in the packets above-mentioned.

* * *

From MESSRS. FRYER & COULTMAN, of 3, West Smithfield, we receive samples of two important 5-a-penny cigarette lines, the first being entitled "CRUISER NAVY CUT CIGARETTES,"

the design being quite one of the most striking we have seen for some time, and executed in red and light and dark blue, with gold border. The second one is a line of "GOLD-FLAKE CIGARETTES," also put up in most attractive sliding cardboard boxes, the design including the following words: "The tobacco will be found equal in quality



to more expensive brands, but to meet the public demand these cigarettes are packed in small quantities at a popular price."

* * *

A new tobacco line that will command the attention of the trade generally, and also the appreciation of the public, is that of MESSRS. J. & F. BELL, LTD., of Glasgow, entitled "SQUATTER." It is a high-grade sweetened tobacco, and is made under Messrs. Bell's supervision in Richmond, Virginia, and is put up in 4 oz. tins, and also in 2 oz. and 1 oz. tinfoil packets, handsomely labelled. The Government stamp is round each packet, which, as usual, is obliterated by the retailer before delivery to the purchaser. The packing is perfect, and well fulfils export requirements to all parts of the world. Tobacconists generally should make a note of this line.

* * *



MESSRS. JOHN PLAYER & SONS, LTD., forward us a sample tin (round) of a remarkably good and attractive new line of cigarettes with the somewhat appropriate title of "LAZY-LAND," the latest production of the firm. The tins contain 50, price 25s. per 1,000, subject to the usual discounts, to be retailed at 1s. 6d. per tin. A fine line this, the quality being of a high order.

* * *

SWEET GUINEA GOLD! SWEET GUINEA GOLD! Yet another departure on the part of the ever-alert and enterprising firm of MESSRS. GODFREY PHILLIPS & SONS, 112, Commercial Street, E., in connection with their famous and much-advertised "SWEET GUINEA GOLD CIGARETTES," and one calculated to additionally popularise a good article. What more can the cigarette smoker want? The firm now box these in circular tins of 60's, which retail at the moderate price of 1s. per tin. Better value for money it would be difficult to find.

TURKISH RÉGIE CIGARETTES

**ABSOLUTELY THE
ONLY
IMPORTED TURKISH
CIGARETTES.**



Made by Hand in our own
Factory at
Constantinople from
pure Turkish Tobaccos,
under special
concession from the
Tobacco Monopoly of the
Ottoman Empire.



RÉGIE
ARE THE
BEST CIGARETTES

ON THE
MARKET.



Prices of the various brands
of "RÉGIE"
compare favourably with
those of other brands
before the Public.

A Few Opinions

"Their quality is excellent and they are equally
soothing to Phil-Hellene and to Philo-Turk."—
The Star.

"I always smoke Turkish Régie Cigarettes;
they are exquisite, and quite harmless to the voice
and throat."—**Madame Melba.**

"Smokers have formed the highest opinions
with respect to their quality."—**To-Day.**

"Turkish Régie Cigarettes command an
entrance to the Smokers' Paradise."—**Railway
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Write for **TERMS and PRICE LIST** to—

**The Turkish Monopoly Cigarette Co.,
LIMITED,**

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A Novelty



“LITTLE INDIANS” Cigarettes.

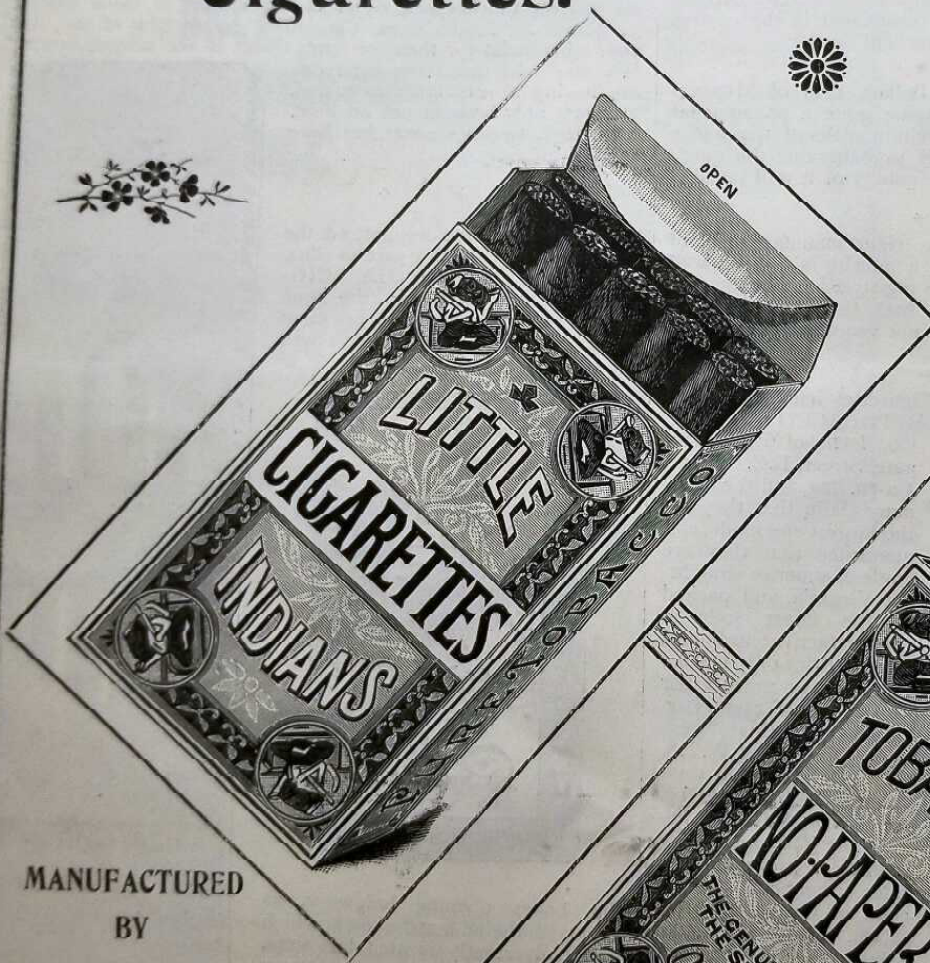
**The
only
Pucca**

(REAL)

EVER
PRODUCED
IN
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In Cartons of Tens
and Cedar Boxes of
100's.



MANUFACTURED
BY

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Limited,

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New Broad St.**

Peterson's Patent Pipes.

MADE IN THREE GRADES.

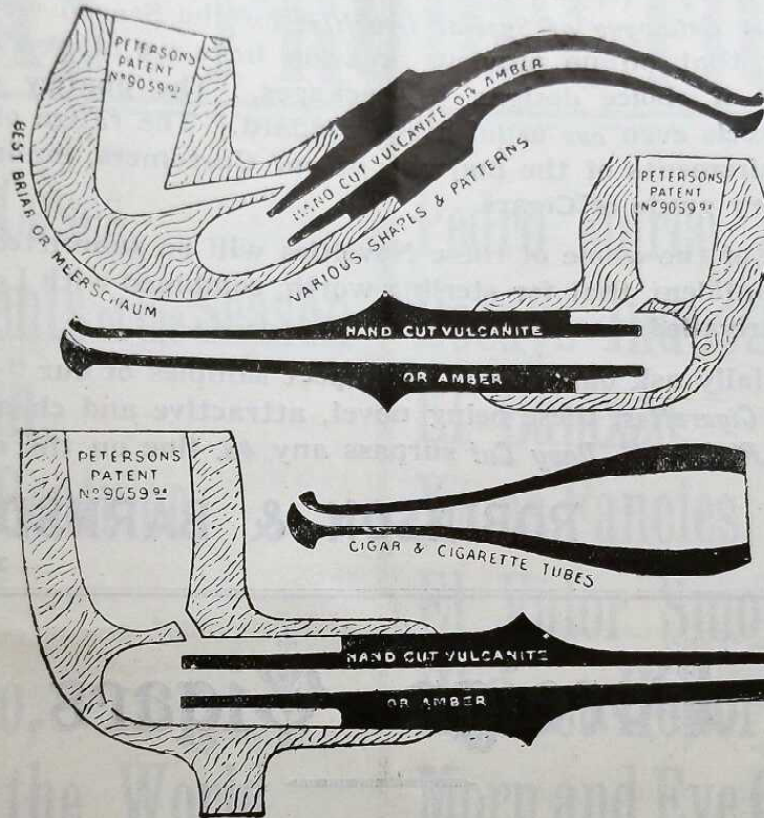
Briar
and Vulcanite
sold from
3/6 to 15/-.

Briars
and Amber
from
22/6 to £10.

Meerschaum and
Amber
from
32/6 to £10.

Meerschaum and
Amberoid
from
22/6 to £3 10s.

Clays
1/-, 1/6 & 3/6
each.



Patent Cigar
and
Cigarette Holders
Straight
or Bent
from
1/6 to £15.

Made in
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Meerschaum
and Amberoid.

Amber, Amberoid
and
Vulcanite.

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THE TOBACCONIST'S HANDBOOK

by E. B. ALEXANDER,

TOBACCO TRADE VALUER TO THE BOARD OF TRADE.

No retailer or assistant should be without this valuable work, in which information concerning every detail of the trade is to be found. See portion reproduced in "The Cigarette World."

Bound in cloth, 1s. 6d. post paid of the Author, 21, Euston Square, London, N.W.

Xmas Novelties, 1897.

.....

IN issuing our *Catalogue of Special Novelties* for the Season we take pleasure in stating that on no previous occasion have we offered our friends an equal variety of choice designs in packages. The quality of this year's productions excels even *our* usual high standard. The range of prices should meet the requirements of the majority of our Customers, embracing as they do almost every grade of Cigars.

Samples of the whole of these Novelties will be submitted on approval, and we feel confident that for sterling worth, combined with Low Quotations, they stand unrivalled.

We specially ask our friends to inspect samples of our "*Morn and Eve*" and "*Dubee*" Cigarettes, these being novel, attractive and cheap; whilst our *Klondyke Gold Flake* and *Navy Cut* surpass any 4d. line on the market.

ROBINSON & BARNSDALE,
LIMITED.

Foreign Cigars.

—————

WE hold a large and well selected stock of all the chief HAVANA BRANDS, whilst our collection of

J. S. MURIAS and FLOR DE CUBAS

in "fine sizes" is unapproached by any other importers.

—————

Mexican, Manilla,
and Swiss Cigars.

At Low Prices. Christmas enquiries solicited.

ROBINSON & BARNSDALE, NOTTINGHAM.
LIMITED.

These are some of our Principal
XMAS PRODUCTIONS.



Esparto Cases,
Compliments of the Season
Red Robin,
Flor de Beatrice,
Lisett,
El Navero,
Light of the World,
La Serpentina,
Flor de Assam,
Flor de Exero (CONVEX
FANCIES),

Pedro Marco (EXQUISITOS),
Bocays Industrias,
El Bajazzo,
Xmas Fancies, Nos. 1 & 2
El Valor Smokes (ALL
TOBACCO),
Highest Honor Whiffs,
Morn and Eve Cigarettes
Choice Dubec ,,
Cupola Cigarettes,
Klondyke Gold Flake.

ROBINSON & BARNSDALE,
LIMITED,
NOTTINGHAM,

AND AT

44/45, ALDERSGATE STREET, LONDON, E.C.

Wholesale Tobacco Supply Company, Limited.



IMPORTANT NOTICE.



THE PROPRIETORS of The Wholesale Tobacco Supply Company, Limited, beg to announce that they have decided to **divide the whole of the net profits among their customers**, so that in future, Tobacconists will be in a position to defend themselves against the cutters and unscrupulous traders that are repeatedly ruining the legitimate members of the Trade.

They will not be asked to become members of any association, or to pay quarterly or yearly subscriptions of any kind, or to spend their time in tedious meetings which have hitherto been so complete a failure, especially in London.

The Proprietors of The Wholesale Tobacco Supply Company, Limited, having acquired freehold City property, and consequently having incomes from other sources, will now carry on the business of the W. T. S. Co., Ltd., **entirely and for the sole benefit of the Retail Tobacconists** of the United Kingdom; this they venture to say is unique, as, where there have been small benefits there has been a corresponding amount of expense attached thereto. Our Trade, which has partly been ruined for the want of proper organisation and unity, will for the first time in its history, be dependent on the success of this undertaking through the endeavours of the customers themselves, **without any expense or trouble whatever.**

Our system is simplicity itself. **All customers** of The Wholesale Tobacco Supply Company, Limited, who purchase parcels of £2 and upwards for cash, **will be entitled to a dividend** on the amount of the trade they do, as the **whole of the net Profits** will be distributed every six months amongst the customers of the Company.

Our present Price List will be found in every instance to be as low and in most instances **lower than any similar lists** in the trade, so that even without considering the distribution of the half-yearly profits among purchasers, all customers of The Wholesale Tobacco Supply Company, Limited, will find great benefit **by dealing constantly** with the Company by which they will considerably increase their incomes, through purchasing their goods lower than anywhere else.

The eminent firm of Chartered Accountants, Messrs. Oscar Berry & Carr, of Monument House, Monument Square, E.C., have been engaged to audit the books of the Company, which will be sufficient guarantee that each customer will get what dividend he is justly entitled to.

The whole of the Retail Trade are invited to carefully consider the following points :

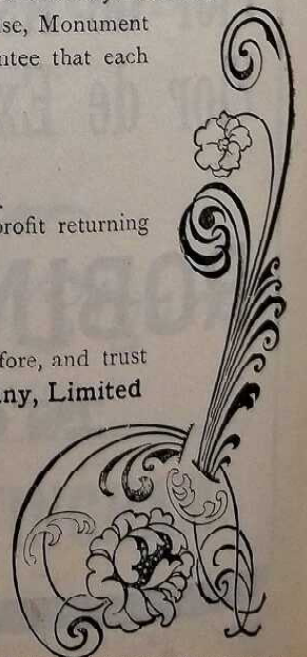
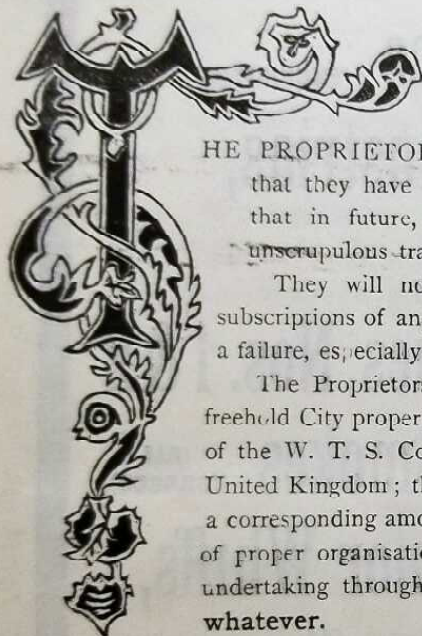
- (1) Our prices are lower than anywhere else.
- (2) Whatever net profits are made will be returned to you in cash in full every half-year.
- (3) The more customers deal with the Company, the more cash they put in their own pockets.
- (4) Plainly speaking, our customers are dealing with and supplying themselves, all surplus profit returning to them.
- (5) There is no risk or liability of any kind to our customers.
- (6) We charge no subscription whatever.
- (7) We stock everything required by a Tobacconist.

In conclusion we claim to have done for the Retail Trade what has never been attempted before, and trust that the Trade will appreciate our venture by supporting the **Wholesale Tobacco Supply Company, Limited** in dealing from them as largely as lays in their power.

PRICE LIST FREE ON APPLICATION TO THE

WHOLESALE TOBACCO SUPPLY CO., LIMITED,

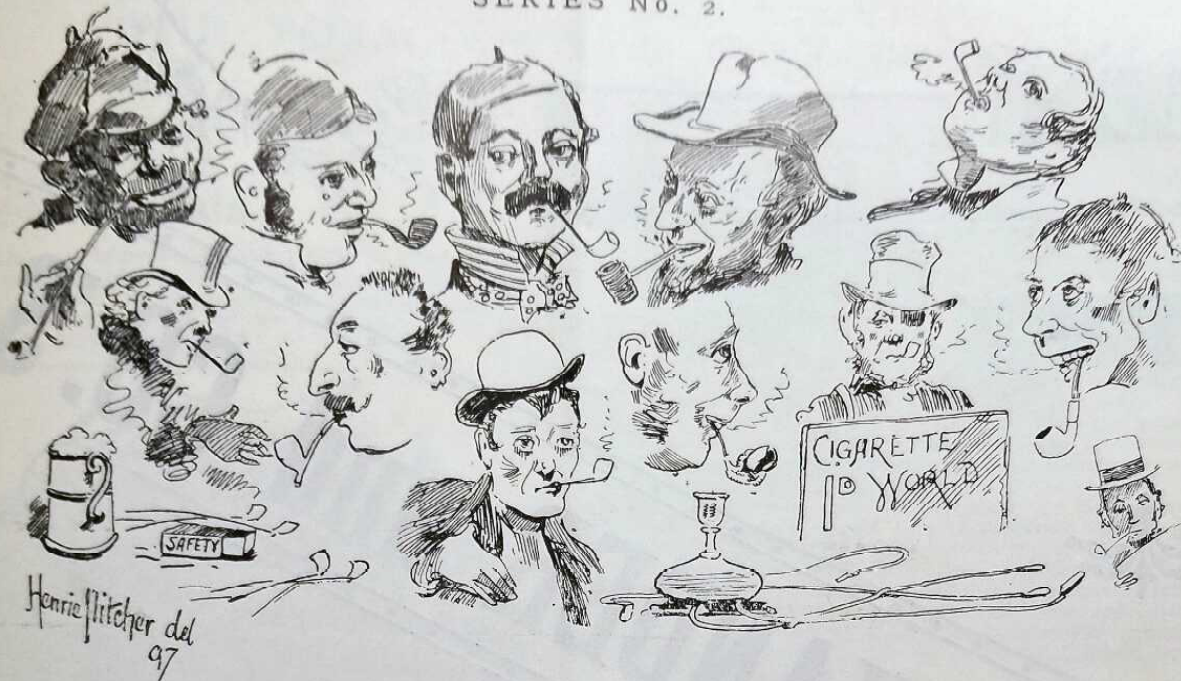
63, ALDERSGATE STREET, LONDON, E.C.



NOVEMBER 15, 1897.

Types, and Pipes.

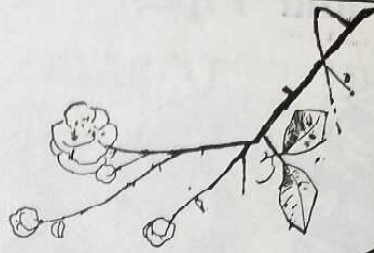
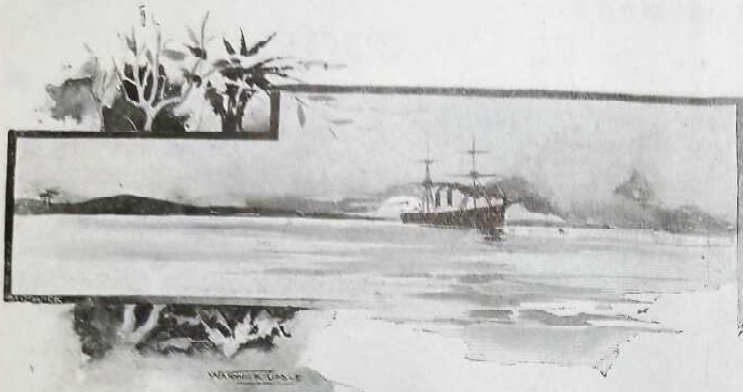
SERIES No. 2.



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HAND-CUT VIRGINIA

In 1, 2, and 4 oz. Packets, and 1 lb. and 6 lb. Boxes.

NAVY CUTS,
FLAKES,
GARRISON PLUG,
AND
OTHER TOBACCOS,

CIGARS
AND
CIGARETTES.

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and

Portsea.



THE TOBACCONIST'S TEXT BOOK.

COMPILED BY "COSMO."

A TRADE ENCYCLOPÆDIA.

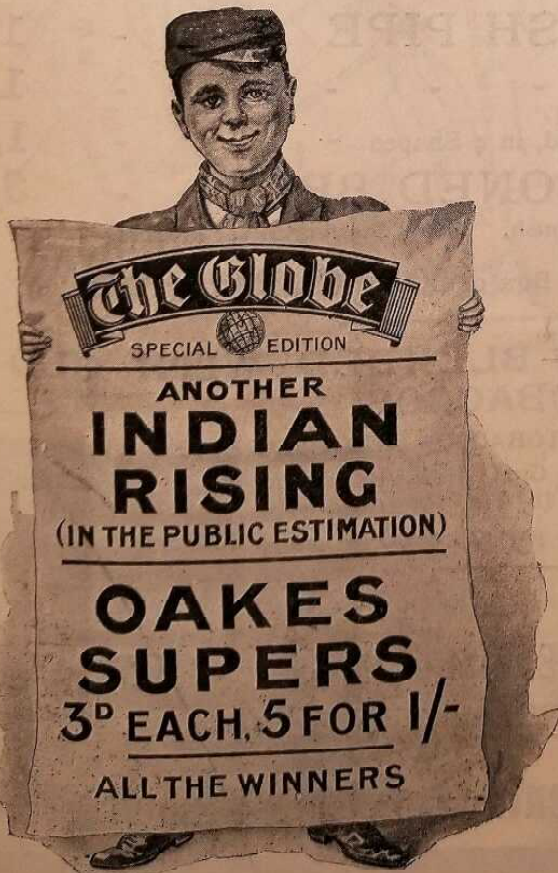
Being a Concise Compendium of all Subjects, those engaged in any Branch of the Tobacco Trade may find to their advantage to be acquainted with. This is unavoidably held over till next number. — Ed. C.W.

Striking Ads.

The following advertises MESSRS. JOHN PLAYER & SONS', LTD., brands of their cigarettes which are retailed by weight. It is one of the beautifully executed Mardozene Tablet Cards, designed and printed by the well-known Bristol firm of Messrs. Mardon Son & Hall.

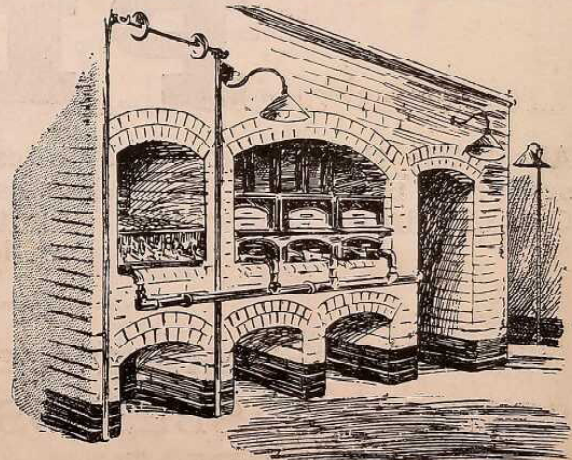


Another excellent and certainly very "Striking Ad." is the following, issued by MESSRS. OAKES & Co., LTD., of Madras and London, designed to advertise their famous SUPERS BRAND. These cigars were the first Sumatra covered cigars made in India.



The Government Laboratory.

SOMERSET House has for many years past, in addition to its better-known store places of wills and records, sheltered a Government department of great utility, but less attractiveness. Beer being the national beverage, it is only right and proper that the Government should exercise a strict supervision over the productions of brewers' vats at home and abroad, and exact a strict conformity to the standard required by the wants of the consumer. The Chancellor of the Exchequer, in framing his Budget, is annually confronted with the problem of raising as large a revenue as possible from beer, spirits, and tobacco, without injuring the purity of the liquor or inducing the adulteration of the narcotic. The Government analysts at the national laboratory are the experts he has ready at hand to consult on such questions, and the well-equipped new buildings in Clement's Inn Passage, Strand, will enable them to carry on their important work with greater efficiency. The Government Laboratory in many respects acts as a maid-of-all-work. It is an adjunct to the Excise and Customs Departments, and it acts as a tester of the materials supplied in Government contracts. The India Office, the Colonial Office,



Trinity House, the Board of Agriculture, and the General Post Office all have need of its services. Even the stationery supplied to such public offices has to pass under its scrutiny. Moreover, it acts as a referee, and magistrates have the power under the Foods and Drugs Acts to seek its adjudication where local analysts are wanting or appear unable to decide satisfactorily upon the quality of samples submitted to them.

For the execution of these multifarious duties, the new laboratory is well suited by its central position and its equipment. Dr. Thorpe, the principal, Mr. Bannister, and the assistant staff who recently celebrated the opening of the building, have at their command an institution with which only one or two Government or municipal laboratories abroad can be compared. In some respects it is the first of its kind. Its largest room is devoted to the staple function of testing and estimating the alcoholic strength of exciseable liquids in connection with various Government duties. Retorts, electric agitators, evaporating chambers are fitted up with ample resources for the due performance of this work. The instruments employed are of the latest pattern. A polariscope room adjoins the chief laboratory, and a cold storage room close by is kept at the requisite low temperature by a brine-producing engine. A photographic room has the Röntgen rays apparatus fitted up for use when they can be applied with advantage, and another laboratory is devoted to bacteriological work and water analysis.

To a casual visitor the special laboratories intended for testing samples of tobacco will give the most interest. The Customs regulations ordain that all tobacco for export purposes must show a certain amount of moisture. For the process of strict examination muffled furnaces for the incineration of the tobacco are brought into play, and delicate instruments and balances have been provided wherewith to test the samples and detect, if may be, dishonest adulteration. The amount of work that has been thrown upon the department recently may be judged from the fact that last year no fewer than 64,000 samples, comprising almost every conceivable material, were submitted to the vigilant inspection of the Government laboratory. —Daily Graphic.

The Hygienic Pipe of the Age.

LUSBY'S "PINOZA" PIPE

Absolutely the Coolest and Sweetest Pipe ever introduced. [Made from well-seasoned Briar and Best Asbestos Wood, with an Antiseptic Cartridge or Coil of Pinoza Absorbent Patented Paper which collects the nicotine and purifies the smoke.

RETAIL PRICES.

	<i>Each.</i>
"PINOZA" ASBESTOS PUSH PIPE - - - -	1/-
"PINOZA" BRIAR, in 4 shapes - - - -	1/-
"PINOZA" BRIAR, Silver Mounted, in 4 Shapes - - - -	1/6
"PINOZA" SPECIAL-SEASONED BRIAR - - - -	3/6

Hand-Cut Mouthpiece, Highest Quality and Finish. Heavy Sterling Silver Mounts.

"PINOZA" REFILLS, 6d. per Box of 50, or 6 a Penny Loose.

A LUXURY TO SMOKERS—BLENDED WITH OLD BONDED TOBACCOS.

LUSBY'S FRAGRANT CUT BRAND TOBACCOS AND CIGARETTES.

In Three Blends: Mild (Fine Cut), Medium (Navy Cut), Full (Hand Cut), 5d. per oz. Packet, 1s. 8d. per 1/4 lb. Tin.

Lusby's Fragrant Cut Cigarettes—8d. per oz., 2s. 6d. per 1/4 lb. Box.

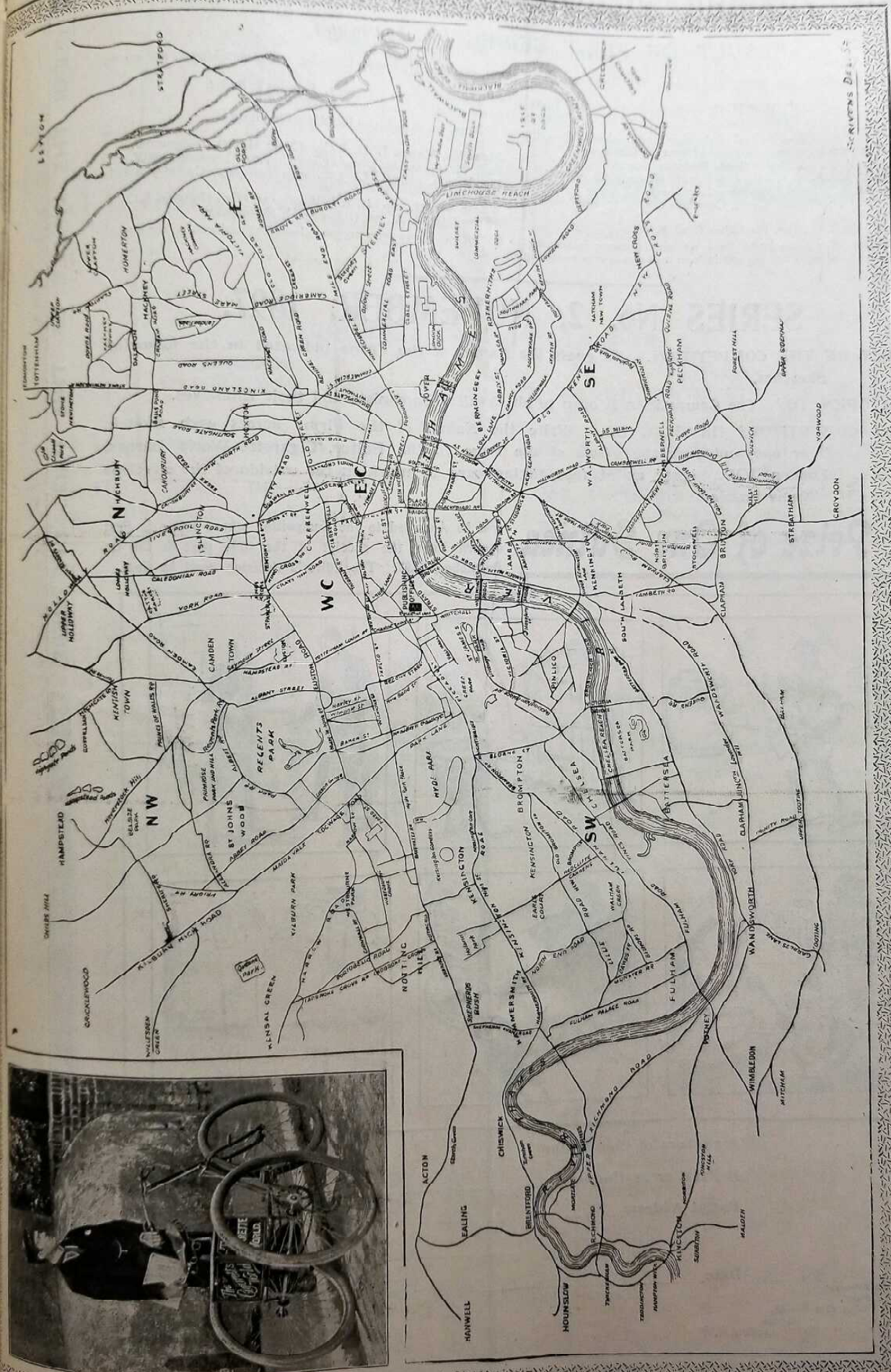
NOTICE TO AGENTS.

PINOZA PIPES ARE NOW ADVERTISED IN 260 PAPERS.

Send orders before the end of October, so that your name can be added to the fresh List of Agents.

Lusby's Pinoza Hygienic Patents Co., 10, Minorities, E.C.

SKETCH MAP of the G.W.'s EXPRESS TRICYCLE DELIVERY SERVICE ROUTE.



This Journal is on sale AT THE DOORS of EVERY TOBACCONIST, the PRINCIPAL CLUBS, RESTAURANTS, and LICENSED HOUSES in EVERY ROAD and STREET shown on this MAP at ONE PENNY ONLY. It will be observed the Circuit includes a distance of over 10 miles all round London, taking in such outlying districts as Stratford, Leyton, Hounslow, Kingston and Croydon.



Our Punning Pictorial Name Puzzle

RESULT OF FIRST SERIES (October Issue).

The Winner is Mr. Ernest H. Catlow, The Richmond Cigar Stores, 68, Granby Street, Leicester. The following is the correct solution:—

- | | | |
|-------------------------|------------------------|----------------------|
| 1. W. D. & H. O. Wills. | 3. Fryer & Coultman. | 5. Lambert & Butler. |
| 2. Taddy & Co. | 4. Cohen, Weenen & Co. | 6. Oakes Bros. |

(Our method of decision is referred to in the Editorial Column, which will also be adopted in future.)

Other correct guesses were received from the following:—

- Baker, Mr. A. J., 50, Hawks Road, Norbiton, Surrey.
 Broadhurst, Mr. A. B., c/o Mr. Cohen, 122, Newgate Street, E.C.
 Davies, Mr. L. J., 262, Tottenham Court Road, W.
 Flook, Mr. J., c/o Messrs. Grant, Chambers & Co., 37, Fenchurch Street, E.C.
 Harrison, Mr. J. C., 122, Blackfriars Road, S.E.

- Llewellyn, Messrs. L. H. & Co., Cattle Market, Bridgewater.
 Pick, Mr. G. D., St. James's Cigar Co., 39, Haymarket, S.W.
 Plenderleith, Mr. M. J., 3, Prince's Buildings, Coventry Street, W.

- Wilcox, Mr. H., c/o Mr. J. J. Woods, 24, High Holborn, E.C.
 Synyer, Mr. M. A., 38, Union Road, Nottingham.

By way of a Consolation Prize we have pleasure in offering to any of the above who are not already subscribers, a free annual subscription, and upon hearing will include such names in our subscription list.

SERIES No. 2, NOVEMBER, 1897.

OBJECT OF THE COMPETITION. To guess the Names of the Firms indicated in the following Sketches.

WHO OPEN TO. The Competition is open to all Retail Tobacconists and their Employés.

WHAT COMPETITORS HAVE TO DO. Write the Names of the Firms across each Sketch. Tear out and post the whole of the Page to the Editor, Cigarette World, Barnes, London, S.W., signed as at foot, taking care to mark on the outside of the envelope "Name Puzzle."

A Prize of One Guinea

will be Awarded to the Competitor whose letter is first opened after the receipt of the first post on the 1st December, 1897. The Editor's decision must be final.



Signature of Competitor

If Retailer or Employé

Postal Address

Date

Address as follows:—
 The Editor,
 Cigarette World,
 Barnes,
 London, S.W

TEAR THE WHOLE OF THIS PAGE OFF HERE.

A
RECORD
CATALOGUE.

This and the following 7 pages contain The

Tobacconists' Supply Syndicate's

New *Nett* Price List.

OFFICES :

55, FARRINGDON STREET, LONDON, E.C.

WAREHOUSE :

2, 3 & 4, PLUM TREE COURT, E.C.

FACTORY :

21, FARRINGDON STREET, E.C.

BRANCH DEPOTS :

10, Long Lane, E.C.
127, Strand, W.C.
43, High Street, Putney. . .
36a, Hill Road, Wimbledon.

20, Sussex Place, South Kensington.
167, Earl's Court Road, S.W.
263, Portobello Road, W.
238, Great Portland Street, W. . . .

PACKET TOBACCOS.

MAKER.	DESCRIPTION.	1/16	1/8	1/4	1/2	1 lb.
T.S.S.	Smoking Mixture	4/5				*4/3
"	Blended Virginia...	4/11				*4/9
"	Golden Navy Cut	*4/6				
Wills	Bird's Eye	5/3	5/3	*5/3	*5/3	*5/3
"	Gold Flake	5/2	5/2	*5/4	*5/2	*5/2
"	Three Castles	6/6	6/6	*6/8	*6/6	*6/6
"	Three Castles,					
"	Yellow	5/9	5/9	*5/11		
"	Westward Ho!	4/8	4/8	*4/10	*4/8	*4/8
"	Traveller	6/2	6/2	*6/5	*6/2	*6/
"	Four Seasons	6/8	6/8	*6/10	*6/8	
"	Capstan Navy Cut,					
"	Mild	*5/6	*5/5	*5/4	*5/3	5/2
"	Medium	*5/2	*5/2	*5/1	5/	4/11
"	Full	*5/2	*5/1	*5/	4/11	
"	Golden Virginia, /32	4/1	4/1	4/1		
"	Honey Cut, /32	4/1	4/1			
"	Silver Birch, /32	4/1				
"	Old Friend, /32	3/5	3/5			
"	Come Again, /32	3/9	3/9			
"	Old Dominion	5/8	5/8	*5/10		
"	Rob Roy	4/8	4/8	*4/10		
"	Leathery Fox, /32	4/8	4/8	*4/10	*4/8	*4/8
"	Flkd. Virg. H'dew					Wood bxs. 5/
"	Light Flkd. H'dew					Card box. 4/1
"	Brown Navy Cut					Card box. 3/9
"	Light Navy Cut					Card box. 4/4
"	Bristol Mixture	5/2	5/2	*5/4	*5/	*5/2
"	Chestnut Hand-				Card 3/11	boxes. 3/11
"	Cut Virginia					
"	Bulwark Flake, /32	4/4				
"	Autumn Gold	5/2	5/2	5/2		4/4
"	Ribbon Cut					3/11
"	Bristol Flake					*4/6
"	Cut Virginia Bar					
"	Virginia Bar	4/5	4/8			3/5
"	Nail Road					
Lambert & Butler	Bird's Eye	5/1	5/0	*5/2	*5/0	* /
"	Gold Leaf	5/2	5/2	*5/3	*5/1	*5/1
"	May Blossom	5/10	5/9	*5/11	*5/9	*5/9
"	Sun Dried	5/7	5/6	*5/8	*5/6	*5/6
"	Navy Cut	*5/4	*5/4	*5/4		*5/2
"	Kentucky Mixture	4/6				*5/9
"	Golden Valley	5/10	5/9	*5/11	*5/9	*5/9
"	Imperial Virginia		4/11	4/11		*4/11
"	Finest Golden Shag	5/	4/11	*5/1	*4/11	*4/11
"	Waverley Mixture	5/	4/11	*5/1	*4/11	*4/11
"	American Hand-					Box. 4/7
"	Cut Virginia					*6/2
"	Log Cabin	6/6	6/4	*6/6	*6/4	*6/6
"	Jessamine	6/7	6/6	*6/8	*6/6	*6/6

PACKET TOBACCOS—contd.

MAKER.	DESCRIPTION.	1/16	1/8	1/4	1/2	1 lb.
Lambert & Butler	Blended Navy Cut	*5/4	*5/4			
"	Flaked Gold Leaf					Box. 4/11
"	Honeydew					
"	Finest Golden					
"	Returns	5/	4/11	*5/1	*4/11	*4/11
"	Extra Gold Leaf					
"	Navy Cut	6j	*6/			
"	British Oak, /64/32,					
"	Mild and Full	4/3				
"	Sultan Turkey		8/	8/		
"	Gold Leaf Honey-					
"	dew, cut in bond		*7/10	*7/10		
Taddy	Myrtle Grove	5/10	5/9	*5/9	*5/9	*5/9
"	" (flat					
"	tins)			*5/10	*5/10	
"	Golden Virginia	5/4	5/3	*5/4	*5/4	*5/4
"	Imperial Virginia	5/0	4/11	*5/	*5/	*5/
"	Premier Virginia	5/10	5/9	*5/10	*5/10	*5/10
"	Red Kentucky	5/6	5/5	*5/6	*5/6	*5/6
"	Golden Bird's Eye	5/2	5/1	*5/2	*5/2	*5/2
"	Virginia Returns	5/	4/11	*5/	*5/	*5/
"	Flaked Gold Leaf	5/1	5/1	*5/2	*5/2	*5/2
"	Latakia			*4/6		
"	Maryland, C. or					
"	F.			4/7		
"	Dutch Knastre			5/2		
"	Havana			6/4		
Player	Navy Cut	5/4	*5/4	*5/2	*5/2	*5/2
"	Cigarette Tobacco	*6/4	*6/4			
"	Gold Leaf Honey-					Box. 4/8
"	Dew	*5/2	*5/2	*5/1		
"	Sweet as Honey, /32	4/4	4/4			
"	Gold Leaf Bird's					
"	Eye	4/6	4/6	*4/8		
"	Castle Honeydew,					
"	/32	4/6	4/6	4/6		
"	Havana	4/6	4/6			
"	Dreamland	5/4	5/4	5/4		
"	Hearts of Oak, /32	3/5	3/5			
"	Latakia			4/2		
"	Rough and Ready					
"	Mixture, /32	3/5	3/5			
"	Dreadnought Hand					
"	Cut	*4/6				
"	Life Buoy Plug	3/6				
"	Roundhead, /32	*4/6	*4/6			
"	Snowdrop, /32	3/11				
"	Crocus, /32	3/11				
Murray	Mellow Mixture		*4/10	4/10	*4/10	*4/10
"	Hall Mark	*4/6				
"	Hand Cut Virginia	*4/6				
"	Maple Flake					3/11
"	Mottled Flake	*5/2	*5/2	*5/0		*4/10

Above Prices strictly *Nett*.

1 per cent. bonus on all goods to subscribers to the Syndicate.

Tobaccos marked thus * in this Catalogue are in Tins.

PACKET TOBACCOS—contd.

PACKET TOBACCOS—contd.

MAKER.	DESCRIPTION.	1/16	1/8	1/4	1/2	1 lb.
Smith	Glasgow Mixture...	*5/0	*5/0	*4/11	*4/10	*4/10
"	" Leads ...	4/10	4/11			4/7 bags
"	Sun Cured Mixture	*5/9	*5/9	*5/8	*5/7	*5/7
"	" Leads ...	5/7	5/8			5/4 bags
"	Navy Cut ...	*5/10	*5/10	*5/7	*5/7	*5/7
"	Wild Geranium ...	5/4	*5/6	*5/5		
"	Albion Flake ...	*5/1	*5/1	*5/	*4/10	*4/9
"	Twilight Flake ...	*4/10	*5/	*4/10	*4/9	*4/8
"	Schooner Navy Cut	*5/2	*5/2	*5/2		*4/11
"	Bugle Call Mixture		*6/4	*6/2		
"	Virginia Golden Bar (sticks)		4/6			
"	Rustic Beauty ...					
"	Pioneer ...	5/6	6/4	*6/6	*6/4	6/2
"	Cavalier ...	5/2	5/2	*5/2		*5/2
"	Sun Flower ...	4/10	4/10	*4/10		
"	Wild West ...	5/	5/	*5/0		
"	Real Jam. /32 ...	4/6	4/6	*4/10		
"	Richmond Mixture		6/	*6/	*6/	*6/
"	Nickel Nugget ...	7/10				
"	Golden Navy Cut	*5/4	*5/4	*5/4		*5/
"	Smoking Mixture...	4/6	4/6	*4/10		
"	Golden Butterfly...	5/10	5/10	*5/10	*5/10	*5/10
"	Cold Flake Hydew.	5/	5/	*5/		*4/10
"	Night and Morning	4/10	*5/	*4/10		*4/6
"	Light Flake ...					4/
"	Bright Cake					
"	Honeydew ...		4/10	4/10		
"	Coaching Club ...	6/4	6/4	6/4		
"	Turkey Fine Cut...			4/10		
Bells	Glasgow Cut ...	4/10	*5/	*5/	*5/	
"	Claymore ...	*5/2	*4/10	*4/9		*4/5
"	Virginia Clippings		*5/7	*5/7		
"	Special Mixture ...	4/9	*5/	*4/10	*4/10	*4/10
"	Golden Strand ...		*6/6	*6/6	*6/4	*6/4
"	Cat's Eye ...	4/4				
"	Royal Navy ...	5/4	5/4	*5/8	*5/3	*5/2
"	Scotia Plug ...	4/6	4/6			
"	Blue Bells ...	*5/2				7/4
"	Three Bells ...	5/7	5/7	*5/7		5/7
B. Morris & Sons	Golden Spray					Box.
"	Flaked Honeydew	4/7	4/7			4/2
"	Bright Navy Cut .					
"	Gold Leaf Flaked					
"	Honeydew ...	5/2	5/2	*5/4	*5/4	*5/
"	Army Cut, Bright					
"	Virginia ...	5/4	5/4	*5/2	*5/2	*5/
"	Sweet Clover Bird's					
"	Eye ...	5/1	5/	*5/2	*5/	*5/
"	Sweet Clover Mixt.	5/1	5/	*5/2	*5/	*5/
"	Horse Shoe Flaked					
"	Bird's Eye ...	5/1	*5/1	*5/1	*5/1	*5/1
"	Silk Cut, Finest					
"	Straight Cut, Bright					
"	Virginia, Speciality					
"	for Cigarettes, 1oz.					
"	Decorated Tins ...	*6/7	*6/7	*6/4	*6/2	*6/1
"	Swan River ...	4/11	4/11	5/1	5/	4/11
"	Red Seal Virginia	4/4				
"	Dew Drop Mixture		5/7	*5/7	*5/6	*5/5
"	West End Smoking					
"	Mixture ...	4/8	4/8			
Phillips	Guinea Gold ...	5,6	5/6	*5/6	*5/6	*5/6
"	Marigold ...	5/	5/	*5/	*5/	*5/
"	B. D. V. ...	5/	5/	*5/	*5/	*5/
"	Hand Cut Virginia	5/	5/	4/10	4/8	4/7
"	Kahira Flake ...		*5/11	*5/11	*5/11	*5/11
"	Scented Flake ...					4/5
Mitchell	Glasgow Mixture...	4/8	*4/10	*4/8	*4/8	*4/8
"	" Leads ...	4/8	4/8			
"	Compass Flake ...	*5/4	*5/4	*5/2	*5/	*5/
"	Carnation ...	5/4				
"	Starboard N. Cut	*5/4	*5/4	*5/4		
"	Tam O' Shanter ...		*4/8	*4/7		*4/5
"	Prize Crop ...	5/7	5/7	*5/7		
"	Sweet Merridew ...	4/3				
"	Boxhorne Flake ...					3/11 box
"	Dandie Dinmont...	4/8				4/5
"	Gold Bank Flake...					4/6
"	Golden Bar ...					3/11
"	Golden Gorse ...					4/7
"	Baillie Nicol Jarvie	4/5				4/2
"	Main Top... ..	*4/5				4/2
"	Binnacle ...	*4/5				
"	Royal Arch ...	*6/4				
"	Maid of Honor ...					
"	Brigadier ...		*6/4	*6/4		
"	Badger Flake ...	4/10	4/10			*5/10
"	Golden Cloud ...	4/10	4/10	4/10		*4/5
"	Prairie Flower ...	4/6	4/6	4/6		4/10
"	Champion ...	4/8				
"	Solace ...	*6/	*5/10	*5/8		

MAKER.	DESCRIPTION.	1/16	1/8	1/4	1/2	1 lb.
Copes	Golden Magnet ...	6/1	6/1	*6/3	*6/1	*6/
"	Yankee Pride ...	5/10				
"	Old Crow... ..	3/5	3/5			
"	Latakia ...			*5/4		
"	Golden Shag ...	4/5	4/5	4/5		
"	Union Mixture ...	4/10	4/10			
"	Faust ...		6/4	*6/4		
Gallaher	Harlequin... ..	*6/8	*6/6	*6/4		*6/4
"	Columbine ...	*6/8	*6/6	*6/4		
"	Two Flake ...	*5/2	*5/2	*5/	*5/	*4/10
"	Rich Dark ...	*5/2	*5/2	*5/	*5/	*4/10
"						4s. 7d. per lb. in 5-lb. tins.
"	Gold Plate ...	*5/2	*5/2	*5/	*5/	*5/
"	Navy Cut ...	*5/4	*5/4	*5/2	*5/2	*5/2
"	Nut Cracker Navy					
"	Cut ...	*4/7				
"	Santa Claus Mix.	*5/6	*5/6	*5/6	*5/6	*5/6
"	Paragon Mixture...	4/7	4/7	*4/8	*4/8	*4/8
"	Free and Easy do.	3/11		*4/		
"	Golden Spangle ...	5/8	5/8	*5/8		
"	Labour Leader ...	3/7	3/7			
"	American Plug					
"	(sticks) ...	4/5	4/3			
"	Sundried Honey-					
"	dew ...		5/	*4/10	*4/10	*4/8
Fryer & Coultman	Prince of Wales					
"	Mixture. ...	5/6	*5/6	*5/6	*5/6	*5/6
"	Tower Mixture, /32	4/7				
"	General Bob, /32 .	3/5				
"	Light of the Far					
"	West ...					
"	Tower Honeydew					*3/11
"	General Gordon					*4/3
"	Brown Navy ...					
"	American Hand					*3/9
"	Cut ...					
"	Magenta ...	5/6				*3/11
Hodges	Natural Leaf ...	5/4	5/4	5/4	5/4	5/4
"	"	*5/6	*5/6	*5/6	*5/6	*5/6
"	Spec. Cigarette Cut	*5/8	*5/8	*5/8		
"	Carte Blanche					
"	Mixture... ..	4/4	*4/4	*4/4		
"	Glasgow Mixture...	4/10	*4/10	*4/10		
Cohen	Sweet Crop, /32 ...	4/6	4/6			4/3
Weenon	Silverstream ...	5/7	5/7			
"	Rattler Navy Cut	5/	*5/	5/		
"	Goldstream Flake	5/	5/			
"	Mignonette					
"	(Full), /32 ...	5/				
"	Mignonette					
"	(Mild), /32 ...	5/4				
Lloyd	Farmville Virginia	5/1	4/11	4/11		
"	Yacht Club ...	*5/7	*5/7	*5/7		
"	Royal Navy Blend	*5/4	*5/4	*5/4		
"	R. L. S. ...	*4/10	*4/10	*4/10		
"	P. & O. Mixture,					
"	/32 ...	4/7	*4/7	*4/7		
"	Topsham Mixture	4/7	4/7	4/7		
"	Topsail ...	*5/1	*5/1			
"	Skipper Navy Cut	*4/6				
Goodbody	Donore Castle ...	5/7	*5/10			
"	Furze Mixture ...	4/7	4/7	*4/7		
"	Furze Navy Cut ...	*5/4	*5/4	*5/4		
"	Golden Flake ...	5/	5/	*5/		*4/10
"	Zulu Flake ...					*4/4
"	Hand Cut Virginia					*4/4
"	Honeydew ...					*3/11
"	Light Virginia Cake		4/4	4/4		
"	Light Virginia Bar	4/4				
"	Light Virginia Rolls	4/4				
"	Cut Plug ...	4/1	4/1			
"	Old Judge... ..	8/9	8/9	8/9		
American Tob. Co.	Old Gold ...	6/10	6/10	*8/	*8/	*8/
"	Excelsior ...		8/8			
"	Woolsack... ..	7/4				
"	Richmond Gem ...		9/			*10/6
"	Louisiana Perique		*11/			
"	Piccadilly Mixture			9/		
"	Seal of North					
"	Carolina ...		*7/10	7/10		
"	Needle Gun ...		9/	9/	7/10	
"	Puritan Cut Plug...		6/10	*7/4		
French						
Government						
Masons	Brown ...					15/9
"	Blue ...					17/
"	Golden Days ...	5/7	5/7			
"	Flower of England	4/10	4/10			
"	Gold Leaf Navy					*4/4
"	Cut ...	*4/6				
"	Golden Virginia					*4/4
"	Flake ...	4/6	4/6	4/6		

PACKET TOBACCOS—contd.

MAKER.	DESCRIPTION.	1/4	1/2	3/4	1 LB.
Brankston	Red Virginia ...	5/2	5/2	5/2	5/2
"	Red Vir. B. Eye ...		4/10	4/10	4/10
"	Burley Golden Cup		5/4	5/4	5/4
"	Golf Club Mixture		4/8	4/8	4/8
"	Broadway Virginia		5/8	5/8	5/8
"	Broadway Mixture		5/2	5/2	5/2
"	Sweet as the Rose		4/6	4/6	4/6
"	Rose Mixture ...		5/2	5/2	5/2
"	Gold Flake Honey-dew ...		5/2	5/2	5/2
"	Rose Bird's Eye ...		4/10	4/10	4/10
"	Golden B. Eye ...		4/10	4/10	4/10
"	Broadway B. Eye		5/	5/	5/
"	Golden Returns ...		4/10	4/10	4/10
"	Sundried Needle-gun ...		5/4	5/4	5/4
"	Golden Navy Cut	*5/2	*5/2	*5/2	
Churchman	Silver Wreath ...	5/2	5/2	5/2	
"	American Flake ...	4/1			
"	Navy Flake ...	4/5			
"	Gold Flaked H'dew	5/1	5/1	*5/1	

PACKET CIGARETTES.

MAKER.	DESCRIPTION.	PKTS. OF	100	250	500	1,000
T.S.S. Specialities	Gold Flake ...	10, 50	1/8		8/	16/
"	Navy Cut ...	10, 50	1/8		8/	16/
"	Straight Cut ...	10, 50	1/8		8/	16/
"	Special Straight Cut ...	10, 50	2/1		10/4	20/6
"	Special Gold Tipped	10	2/11		14/3	28/6
"	Fantasia Turkish Gold Tipped ...	10	3/4		16/6	33/
"	Marlborough T.S.S.	8 for 1 1/2 d.	1/ per dozen		pkcts.	
"	"	16 for 3 d.	2/ "		"	"
"	Golden Navy Cut	12 (tins)	3/8 "		tins	
"	Sweet Blossoms ...	5		2/11	5/9	11/6
"	"	5c (tins)	1/4	3/4	6/8	13/3
"	Panaris Curly Cut	10, 20	1/4	3/3	6/6	13/
"	Corked Tipped ...	20	3/		15/	29/
Wills	Cinderella ...	5		3/1	6/2	12/4
"	Woodbine ...	5		3/1	6/2	12/4
"	Hawthorne ...	5		3/1	6/2	12/4
"	Louisville ...	10, 20	1/8		8/4	16/6
"	Heartsease ...	10	1/8		8/4	16/6
"	Bird's Eye ...	10, 50	2/		10/	19/6
"	Three Castles ...	10, 50	2/10		14/	27/9
"	Three Castles (tins)	100	3/1		15/3	30/3
"	Three Castles "	10, 20	3/6		17/	34/
"	Card boxes ...	20	3/4		16/3	32/
"	Capstan ...	10, 50	1/11		9/6	18/6
"	Gold Flake ...	10, 50	2/		9/9	19/6
"	" M'thpieces	10	2/1		10/3	20/6
"	King Fishers ...	10	1/10		9/	18/
Lambert & Butler	May Blossom ...	10	3/4		16/8	33/4
"	"	20, 100	3/4		16/6	33/
"	Golden Crest ...	5		3/1	6/2	12/4
"	Golden R. Eye ...	50 (tins)	2/		10/	19/9
"	Gold Leaf ...		2/		10/	19/9
"	Hand Cut ...	6, 12, 24	8/	box		
Ogdens	Tabas ...	5		3/1	6/2	12/4
"	Guinea Gold ...	10	1/10		9/	18/4
"	Otto de Rose ...	10	3/10		19/	38/
"	Lucky Stars ...	6		3/1	6/2	12/4
"	Yellow Plush ...	10	1/10		9/	18/
"	Royal Navy ...	10	2/7		12/9	25/6
"	Silver Veil ...	10	2/11		14/6	29/
"	Golden Penny ...	5		3/1	6/2	12/4
"	Stamps ...	5		3/1	6/2	12/4
Gallaher	Silkworm ...	6		3/1	6/2	12/4
"	Daystar ...	14		4/6	9/	18/
"	Golden Spangled ...	10	3/		14/3	28/6
"	Harlequin ...	10	3/3		16/	32/
"	Columbine, Gold	20	3/2		15/6	31/
"	Tip	10	3/8		18/	36/
"	"	20	3/6		17/6	35/
Player	Navy Cut ...	50, 100	2/8	doz.	13/	26/
"	"	12		3/9		
"	"	24		7/9		
"	Navy Cut Magnums	50, 100	3/9		18/9	37/6
"	Dreadnought ...	10	1/11		9/3	18/6
"	Golden Dreams ...	10	1/11		9/3	18/6
"	Sweet as Honey ...	5		3/1	6/2	12/4
"	Navy Cut Magnums	16	8/	doz.		
Taddys	Myrtle Grove ...	10, 20	2/10		14/	28/
"	" Tins ...	10, 20	3/5		17/	33/6
"	"	100	2/10		14/2	28/

† The only item not subject to bonus in our Catalogue.

PACKET CIGARETTES—contd.

MAKER.	DESCRIPTION.	TINS OF	100	250	500	1,000
B. Morris & Sons	Gln. Vgnia. Silk Cut	10	3/6		17/6	35/
"	"	22	3/11		19/6	39/
"	" Solid Ends "	50, 100	3/6		17/6	35/
"	" Cork-Tipped "	10, 24,	3/6		17/6	35/
"	" Cambridge	50	3/2		15/6	31/
"	" Web-Tipped	10	3/8		18/3	36/6
"	" Society Girl	10	3/5		17/	34/
"	" " "	20	3/5		17/	34/
"	" Golden Spray	50, 100	2/3		12/	24/
"	" Navy Cut ...	50	2/2		10/9	21/6
Lloyds	Nancy Lee ...	PKTS. OF 10	1/11		9/6	18/6
"	Go Bang ...	5 (with mth. pieces)		3/1	6/2	12/4
"	Dandy Dick ...	5		3/1	6/2	12/4
"	Golden Arrow ...	10	1/3	3/1	6/2	12/3
J. & F. Bell	Three Bell, Special	10, 20	3/4		16/6	33/
"	Three Bell, Gold Tip Bijou ...	10	3/7		17/9	35/6
"	Gold Tip, Special Quality ...	20	4/9		23/9	47/3
"	Special Straight Cut	10	3/		14/6	28/9
"	Special Flake	50 (tins)	1/7		7/9	15/6
Mason	First Favourite ...	6		3/1	6/2	12/4
"	At Scented or Plain	5		3/1	6/2	12/4
"	Best Bird's Eye ...	5		3/1	6/2	12/4
"	Trades Union ...	7		3/1	6/2	12/4
"	Navy Cut ...	12	1/6		7/1	14/2
"	Gold Flake ...	8	1/6		7/1	14/2
"	Golden Days ...	10	2/6		12/	23/9
"	Day Dawn ...	9 for 1 d.		3/1	6/2	12/4
J. & T. Hodge	Natural Leaf ...	10, 20	2/10		14/	28/
"	Album ...	10	3/5		16/6	32/6
"	Texan Smokes, Leaf Tipped ...	10, 100	3/5		16/6	32/6
Mitchell	Silver Spar ...	10, 20	3/5		17/	34/
"	Two Dromios ...	10, 20	3/5		17/	34/
"	Gold Tipped	16	7/10	per doz.	36/9	gross
"	Prize Crop ...	12	3/11			gross
"	"	100	2/7			25/6
"	Naval Brigade ...	12	3/11		36/9	gross
"	"	100	2/7		12/9	25/6
"	Straight Cut Vir. ...	10	2/7		12/9	25/6
"	Marmion ...	12	2/3		26/6	gross
"	Box Seat ...	12	2/3		26/6	gross
"	Sweet Merridew ...	5		3/1	6/2	12/4
"	Belfrey ...	20	1/10		9/	18/
"	Melrose ...	10	1/7		7/10	15/8
"	Gold Bank, Perfumed ...	5		3/1	6/2	12/4
"	Maintop ...	6		3/1	6/2	12/4
"	Carnation Blossoms	10	1/11		9/3	18/6
"	Woodland Belle ...	12	1/11		9/3	18/6
"	" Blossoms	50	1/7		7/9	15/6
Smith	Wild Geranium ...	10	2/6		12/3	24/6
"	Cut Navy ...	10	2/10		13/10	27/8
"	Luxury ...	10, 20	3/2		15/9	31/6
"	Trilby ...	10	2/10		14/	27/9
"	Vigilant ...	25, 50	1/11		9/3	18/6
"	Morning Gallop ...	6		3/1	6/2	12/4
Goodbody	Furze Blossom	10	2/		9/9	19/6
"	Cora Navy Cut	10	1/5		6/10	13/8
"	"	10	1/5		6/10	13/8
Hignett	Tom Tits ...	5		3/2	6/4	12/8
"	England's Pride ...	5		3/3	6/6	13/
Cohen	Bandmaster ...	5		3/1	6/2	12/4
"	Weenen	10, 20	1/10		9/	18/
"	Parisien ...	12	1/6	per doz.		
Phillips	Guinea Gold, 1d.	5		3/1	6/2	12/4
"	Plums ...	5		3/1	6/2	12/4
"	Gold Stick ...	5		3/1	6/2	12/4
"	Sweet Guinea Gold	10	1/10		9/	18/
"	Marigold ...	10	1/10		9/	18/
"	Virgin Gold ...	10	2/2		10/9	21/6
Fryer & Coultman	K.G. ...	5		3/1	6/2	12/4
"	Frontier ...	10	1/11		9/6	19/
"	Prince of Wales ...	10	3/		15/	30/
Harveys	Gold Boys ...	5		3/1	6/2	12/4
Boguslavsky	Empress ...	100	4/6		22/6	45/
"	"	25	4/9		23/9	47/6
Drapkin & Millhoff	Golden Flame ...	5		3/	6/	12/
"	Sweet Blossom ...	5		2/11	5/9	11/6
"	"	50 (tins)	1/4		6/8	13/3
"	"	10	1/9		8/6	17/
"	Pretty Miss ...	10	1/9		8/8	17/3
"	Colinderies ...	10	1/9		8/8	17/3
"	Mahomet, No. 2 ...	10	2/11		14/6	29/
"	"	100	2/9		13/6	27/
"	"	10	3/2		15/9	31/6
"	" No. 1 ...	100	3/		15/	30/

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PACKET CIGARETTES—contd.

MAKER.	DESCRIPTION.	PKTS. OF	100	250	500	1,000
Drappin & Millhoff	Prime of Egypt, No. 2	10, 25	2/11		14/6	29/
	" " No. 1	100	3/4		16/6	33/
"	Pick-me-up (Virginia)	12	2/11		14/6	29/
"	" " "	25	2/		9/9	19/6
"	" " (Turkish)	10, 50, 100	3/3		16/	32/
"	New Explorer	10	2/11		14/6	29/
"	Emin Pasha, Gold Tips	10	3/		15/	30/
"	" " "	25	3/11		19/6	39/
"	" " "	100	3/5		17/	34/
"	Shelley	25, 50, 100	2/5		12/	24/
"	Menkara, Siza A	25, 50, 100	5/3		26/3	52/6
"	" " B	25, 50, 100	4/9		23/6	47/
"	De Rezske, Soprano	25, 50, 100	4/2		20/9	41/6
"	" Tenor	25, 50, 100	5/		24/6	49/
"	" Bass	100	6/		29/6	59/
"	" Gold Tips	12	3/5		17/	34/
"	Ladies and Gentlemen, Tipped	10	3/2		15/9	31/6
"	Omar, Cork Tipped	25, 50, 100	3/8		18/3	36/6
Kriegsfeld	Ivy	12	1/10		9/	18/
"	Golden Willow	6		3/1	6/2	12/4
"	Apple Blossom	25 (tins)	1/5		7/	14/
"	Apple Blossom (Straight Cut)	12	1/11		9/3	18/6
"	Golden Flake	50	1/11		9/3	18/6
"	Golden Navy Cut	50	1/11		9/3	18/6
Gilby	Fire Alarm	5		3/1	6/2	12/4
Church-	Silver Wreath	10	3/5		17/	34/
man	Nation's Pride	5		3/1	6/2	12/4
"	Jolly Sailor	5		3/1	6/2	12/4
Muratti	Zinnia	12	1/10		9/	18/
"	" (hand-made)	50 (tins)	3/		14/6	29/
"	Queen Mab		1/7		7/9	15/6
"	Sociable	20, 100	1/11		9/6	19/
"	Spec. Straight Cut	20, 50, 100	2/11		14/6	29/
"	Gold Tipped		3/5		17/	34/

AMERICAN CIGARETTES.

DESCRIPTION.	100	500	1,000
Pin Head	1/10	9/	18/0
Old Gold	1/10	9/	18/
Consuls	1/10	9/	18/
Gold Flake	1/10	9/	18/
Duke's Best	1/10	9/	18/
Chancellor	3/2	15/9	31/6
Cameo	3/2	15/9	31/6
Little Beauties	3/2	15/9	31/6
Richmond Gems, White, Green, and Half-and-Half	3/2	15/9	31/6
Sweet Caporal	3/2	15/9	31/6
" Little Cigars	3/8	18/	36/
Richmond Straight Cut No. 1	3/8	18/	36/
Kinney's Straight Cut	3/8	18/	36/
" Special Straight Cut	3/11	19/3	38/6
Old Judge	3/8	18/	36/
Fall Dress	4/8	23/	45/6
Napoleons	4/8	23/	45/6

EGYPTIAN CIGARETTES.

MAKER.	DESCRIPTION.	PACKETS OF	100	500	1,000
Liapopoulos Freres	Helwah	25, 50, 100	3/8	18/3	36/6
	Korosko	" "	4/6	22/6	45/
"	Esbeka	" "	5/8	28/	56/
"	Royal Prince	50, 100	6/10	34/	68/
"	Abdina	25, 50, 100	5/4	26/6	53/
"	Chezirch (cork tipped)	" "	6/4	31/6	63/
S. Pandelis & Co.	Tantah	25, 100	3/2	15/9	31/6
"	Mareotis	" "	3/8	18/3	36/6
Nestor	Non Plus Ultra	" "	4/8	23/	46/
Gianacis	Format Mince	" "	5/6	26/6	52/6
"	"	5	5/9	28/9	57/6
"	Petit Format	25, 100	6/6	31/6	63/
"	Format Moyen	" "	7/6	36/	72/
"	Extra Fine Moyen	" "	8/6	42/	82/
"	Grand Format	100	9/3	46/	92/
"	Queen's Gold Tipped	25, 100	8/	39/3	78/6
"	King's Gold Tipped	" "	9/	44/	88/

EGYPTIAN CIGARETTES—contd.

MAKER.	DESCRIPTION.	PACKETS OF	100	500	1,000
M. Melach-rino	Specials	25, 50, 100	4/9	23/6	46/9
	No. 10	" "	4/10	24/	48/
	No. 8	" "	5/11	29/3	58/6
	No. 5	12, 25, 50, 100	6/6	32/6	64/6
	No. 4	10, 25, 50, 100	7/6	37/6	75/
"	No. 8	12 (tins)	6/1	30/	60/
Kyriazi Freres	Saturn, Middle	8, 16, 25	3/11	19/6	39/
	" " "	100	3/8	18/3	36/6
"	" Large	" "	4/6	22/6	45/
"	Apis, Middle	" "	4/11	24/3	48/6
"	" Large	" "	5/10	29/	58/
"	Iphigenia, Middle	" "	5/10	29/	58/
"	" Large	" "	7/	35/	70/
"	Menzales, Gold Tipped, Middle	" "	5/9	28/6	57/
"	" " " "	25	6/	30/	60/
"	" " " Large	100	6/9	33/6	67/
"	" " " "	25	7/	35/	70/
Hadjes Nessim	Mastri, Small	10's and 20's	3/8	18/	36/
	" Large	in 100's only	4/5	22/	44/
"	Dames	in 100's	3/11	19/6	39/
"	Beys	" "	4/11	24/3	48/6
"	Khedives	" "	5/11	29/3	58/6
"	Sultans	" "	6/10	34/	68/
"	Special Beys	in 100's only	5/5	26/9	53/6
"	Prince Abbas	" "	6/4	31/6	63/
"	Extra Quality, Small	in 50's only	6/4	31/6	63/
"	" Large	" "	9/4	46/6	92/6
"	Egyptian Court	in 25, 50, 100	7/1	35/3	70/6
Dimitrino & Co.	No. 1, Non Plus Ultra	100	8/	40/	80/
	No. 5, Extra Fine	" "	6/6	37/6	65/
"	No. 9, Finest Quality, Large	" "	5/3	26/	52/
"	No. 10, Do. Small	25, 100	4/9	22/9	45/6
"	Non Plus Ultra, Large	" "	5/6	27/6	55/
Th. Vaffadis & Co.	Egyptian	" "	4/3		38/3
	Cavalla, Round	" "	4/10		43/6
"	" F.S.	" "	5/3		47/3
"	Non Plus Ultra	" "	6/		54/
"	Fleur d'Orient, F.M.	50, 100	7/		63/
"	Extra Fine, G.F.	" "	8/		72/
"	Khedivals	" "	11/		99/
"	Gold Tipped	" "	7/		63/
Teofani	22 Knots, Round	25, 50, 100	4/	20/	40/
"	Maid of Athens, Round	" "	6/6	32/6	65/
"	Special, No. 1	" "	7/6	37/6	75/
"	" No. 2	" "	6/6	32/6	65/
"	Gold Tips	" "	9/	45/	90/
"	Heliopolis, Oval	" "	3/9	18/9	37/6
"	Superior	" "	4/6	22/6	45/
"	Extra, No. 1	" "	7/	35/	70/
"	" No. 2	" "	5/6	27/6	55/
"	Extra Long	" "	8/	40/	80/
"	Gold Tips	" "	9/	45/	90/
"	King's Own	" "	10/6	52/6	105/
Sossidi Freres	Superieure, Grand	100		per 100	7/6
	" " "	50		" "	7/10
	" " Moyen	100		" "	5/9
	" " "	25		" "	6/
	" " "	12		per dozen	9/
	" " Petit	100		per 100	5/
	" " "	25		" "	5/4
	" " "	12		" "	7/6
	" " Extra Fine, Moyen	100		per dozen	5/
	" " "	50		per 100	5/4
	" " "	25		" "	5/4
	" " Fine, Petit	100		per dozen	8/
" " "	25		per 1,000	38/6	
" " "	12		per 100	4/	
" " "	12		per dozen	6/	

FRENCH CIGARETTES.

MAKER.	DESCRIPTION.	PACKETS OF	100	500	1,000
French Government.	Caporal	25	1/10	9/	17/6
	Elegante	25	2/9	13/6	26/
	Hongroise	25	3/4	16/6	32/

ALGERIAN CIGARETTES.

MAKER.	DESCRIPTION.	PACKETS OF	100	500	1,000
Bertomen	Perfumes de Salon	25	1/7	7/9	15/6
	Creme de Hede	25	1/9	8/6	17/
J. Climent & Co.	Large Size	25	1/8	8/3	16/6
	Medium Size	25	1/6	7/6	15/0

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The Tobacconists' Supply Syndicate. (ADVT.)

TURKISH CIGARETTES

Manufactured by B. MURATTI, SONS & Co.

BRAND.	TINS OF	1 DOZ.	1 GR.	100	500	1,000
Up to Date	6	2/2	25/6			
After Lunch	10, 20			1/11	9/6	19/
Nebka				3/4	16/6	33/
	50			3/	14/9	29/6
	100			2/11	14/3	28/6
Asst	12	4/1	48/6			
Perfumed	10, 20			3/4	16/6	33/
Egyptian, No. 10	25, 50, 100			4/11	24/	47/6
" 1st quality	100			6/	30/	60/
" Superior	100			7/	35/	70/
Aristoa, No. 10	100			3/11	19/	38/
" No. 5	100			4/11	24/	47/6
" No. 4	100			6/	30/	60/
" No. 4C	100			7/3	35/6	71/
" No. 1	100			9/6	47/6	95/
Effendina, Petit	10, 25, 50,			3/10	19/	38/
Format	100			4/10	24/	48/
" Grand Format	100			6/6	31/9	63/6
" Large Size	100					
Qui Vive	12	4/3	49/6			
	25			2/10	13/6	27/
	50, 100			2/8	13/	26/
Gold Tipped	10, 20, 100			3/6	17/3	34/6
Extra Dubec	25			4/2	20/3	40/6
Lords and Commons	25 only			4/5	21/6	43/

Manufactured by B. KRIEGSFELD & Co.

BRAND.	SIZE.	100	500	1,000
Mal-Kah	No. 1, Superieure	6/	30/	60/
"	No. 2, Bouquet	5/3	26/	52/
"	No. 3, Moyen	4/3	21/3	42/6
Dubec		5/9	28/6	57/
Ben-Gar		2/10	11/	28/
Krie-Go		2/10	14/	28/
Dubec	Gold Tipped	5/9	28/6	57/
"	Silver	5/4	26/6	53/

All above are in 100 tins, in 50's, 1/, and 25's 2/6 per 1,000 extra.

Manufactured by BOGUSLAVSKY & Co.

	100's	100	500	1,000
The Empress Favoritas	100's	4/6	22/6	45/
"	25's	4/9	23/9	47/6

TURKISH REGIE CIGARETTES IMPORTED.

BRAND.	PACKETS OF	100	250	1,000	500
Selam, Small	10, 20, 100	2/8		13/	25/9
" Stout		3/5		16/9	33/3
Yashmak	25 & 100	4/4		21/6	42/9
Karche, Small		4/4		21/6	42/9
" Stout		5/3		26/3	52/3
Yaset, Pour le Dames		4/4		21/6	42/9
Esmeh		6/3		31/	61/9

LEVANT TURKISH CIGARETTES

Manufactured by B. MORRIS & SONS, LIMITED.

	TINS OF	100	500	1,000
Aroma	100	4/6	22/	44/
"	20	4/9	23/	46/
Natural Leaf, Bundles	10	3/6	17/	34/
Giants	100	4/4	21/	42/
"	50	4/6	21/6	43/
"	25	4/6	22/	44/
Favourites, Large	100	3/4	16/	32/
"	50	3/6	17/	34/
"	20, 10	3/8	17/6	35/
" Medium	100	2/8	12/9	25/6
"	50	2/9	13/3	26/6
"	25	2/10	13/9	27/6
"	10	3/	14/6	29/

WEIGHT CIGARETTES.

MAKER.	DESCRIPTION.	QTY. No.	SHAPE.	PACKED IN	PER LB.
T.S.S.	Virginia	1	Round	1/2 & 1 lb.'s	4/4
"	"	2	"	"	4/6
"	"	3	"	"	4/9
"	"	4	"	"	5/
"	"	5	"	"	5/6
"	"	6	"	"	6/
"	"	7	"	"	6/6

WEIGHT CIGARETTES—contd.

MAKER.	DESCRIPTION.	QTY. No.	SHAPE.	PACKED IN	PER LB.
T.S.S.	Virginia	8	Round	& 1 lb.'s	7/
"	" Cork Tipt.	9	"	"	7/6
"	"	10	"	"	8/
"	" Gilt Tipt.	11	"	"	5/6
"	"	12	"	"	6/
"	Happy Tidings (30 to oz.)	13	"	"	5 2
"	Marlborough	14	"	1/2 & 1 lb.'s	5/5
"	Turkish	1	"	"	4/4
"	"	2	"	"	4/6
"	"	3	"	"	5/
"	"	4	Oval	"	5/6
"	"	5	Round & Oval	"	6/
"	"	6	Oval	"	6/6
"	"	7	Round & Oval	"	7/
"	"	8	Oval	"	7/6
"	"	9	"	"	8/
"	" Gold Tipt.	10	"	"	8/6
"	"	11	"	"	9/
"	"	12	"	"	10/
"	"	13	"	"	11/6
"	" Gilt Tipt.	14	"	"	5/6
"	"	15	"	"	6/
"	Shelley	1	Round	"	7/3

J. & T. Hodge	Virginia			1/2-lb boxes.	5/2
"	Natural Leaf			"	7/4
"	Sea Pink			"	7/4
"	Texan Smokes			"	7/6
"	" (Compressed)			"	7/6
"	Wee Scotchman			"	7/9
"	Pride of North			"	5/4
Smiths	Wild Geranium			1/2-lb. & 1-lb. boxes	7/4
"	" Whiffs			"	8/
"	Pen and Pencil			"	8/3
"	Full Speed			"	5/
"	Evergreen			"	5/4
"	Rustic Beauty			"	7/4
"	Cut Navy			"	7/4
"	Harvest Moon			"	7/4
"	Regimental Leaf Tipped			"	7/6
"	Mistletoe			"	8/3
"	Trilby			"	7/4
"	Shooting Lodge			"	9/9
"	Special Turkish			"	5/10
"	Turcoman			"	6/10
"	Oriental			"	8/3
Mitchell	Sweet Merridew			"	5/4
"	Virginia			"	5/7
"	Marmion			"	5/7
"	Topaz (Turkish)			"	6/4
"	Starboard Navy Cut			"	7/4
"	Prize Crop			"	7/4
"	Kansas Whiffs			"	7/7
"	Carnation			"	7/4
"	Royal Arch			"	8/3
"	Naval Brigade			"	8/3
"	Maid of Honour			"	8/3
"	Rose Maiden (perfumed)			"	8/
"	Gold Gorse			"	5/7
"	Go A-Head			"	4/10
"	Tennessee Whiffs			"	5/1
"	Maydew (scented)			"	5/4
"	Little Billee			"	8/3
"	Oriental			"	5/4
Lloyd & Sons	Yacht Club			1/2-lb. boxes	7/4
"	Paddock Pet			"	6/4
Gallaher	Columbine Gold-tipt. Virginia			1-lb. boxes	11/3
"	Gold Plate			"	8/3
"	Golden Harvest			"	7/4
"	Paragon			"	5/7
"	"			1/2-oz. and 1 oz.	6/
"	Windfall			1/2 oz.	8/3
Player	Virginia, No. 1			1-lb. & 1-lb. boxes	5/4
"	" No. 2			"	6/4
"	" No. 3			"	7/4
T.S.S.	Turkish			"	4/7
"	Virginia			"	4/7
"	Gold Tipped			"	5/10
"	"			"	6/4
"	"			"	7/10
"	Egyptian			"	5/10
"	" Blend			"	5/4
Bells	Vestas			1-lb. boxes	7/4
"	Three Bells			1-lb. boxes	7/7
"	"			1-lb. boxes	7/9
"	"			1-lb. & 1-lb. boxes	8/4
"	Golden Strand			2-oz. boxes	8/9
"	"			"	5/4
"	Shah			"	7/4
"	Blue Bells			"	6/4
"	Cats Eye			"	8/3
"	Sea Breeze			"	8/3

WEIGHT CIGARETTES—contd.

MAKER.	DESCRIPTION.	PACKED IN	PER LB.
Cohen.	Capitans ...	4-lb. & 1-lb. boxes	5/4
Weenen	Mignonette (perfumed) ...	" "	6/10
"	Sweet Crop ...	" "	6/10
"	Silverstream, Straight Cut ...	" "	7/3
"	Rattler Navy Cut ...	" "	7/3
"	Dames ...	1-lb., 4-lb., & 4-lb. boxes	7/9
"	Soltens Turkish (Oval) ...	4-lb. & 1-lb. boxes	8/9
"	Goldstream Gold Tip ...	" "	10/3
"	Perfumed No. 2 ...	" "	6/4
"	Silverstream Tipped ...	" "	7/9
"	Cheroots Tipped ...	" "	8/9
Ogdens ...	Virginia ...	" "	5/4
"	Rose Blush ...	" "	6/10
Taddy ...	Virginia ...	" "	5/4
Phillips ...	Sweet Guinea Gold ...	" "	7/4
"	Marigold ...	" "	7/4
Turkish			
Regie	Selam ...	" "	8/6
Lambert & Butler	Old Helmet ...	" "	4/8
Murattis ...	Li Hung Chang ...	1-lb. boxes	4/6
Drapkin & Millhoff	Shelley Fine Virginia ...	1/2-lb. & 1-lb. boxes	6/4
"	Virginia Shelley Leaf Tipped ...	" "	8/3
"	Virginia Sweet Bl'ssm (32 to oz.) ...	" "	6/
"	Virginia Explorer (32 to oz.) ...	" "	6/
"	Turkish El Dorado ...	" "	6/
"	Colinderies ...	" "	6/
"	Seljuk ...	" "	6/6
"	Mahomet ...	" "	7/9
"	Prime of Egypt ...	" "	8/3
"	Menkara ...	" "	10/
"	Omar Cork Tipped ...	" "	8/9
"	Emin Pasha (22 ct. Gold Tips) ...	" "	8/9
"	Pretty Miss ...	" "	5/9
"	Orinda ...	" "	5/9
"	Pick-me-up (Tobacco Covered) ...	" "	7/3
Kriegsfe'd	Egyptian Special ...	1/2-lb. & 1-lb. boxes	5/9
"	Turkish Special ...	" "	5/9
"	Quality No. 10 ...	" "	6/9
"	No. 3 ...	" "	8/3
"	Russian, Quality B ...	" "	7/3
"	Krie Go Gold Tips ...	" "	5/9
"	Virginia Blend ...	" "	5/3
"	Poronello ...	" "	8/3
"	Golden Youth ...	" "	7/3
"	World's Fair ...	" "	8/3

BRITISH CIGARS.

Having a very extensive trade for British Cigars, we hold a very large stock of raw leaf of every description in Bond. We are therefore in a position to quote very low prices for customer's own Brands, and would suggest you send us a sample of any shape, size, or make you use, to compare our prices with what you are a'ready buying.

NAME.	SIZE.	PRICE PER 100, IN BOXES OF		
		25	50	100
T.S.S. Brands—				
Flor de Gracko ...	Sensations ...			5/3
"	Operas ...			5/9
"	Reg. Reina ...			8/6
"	Bouquet Especial ...			9/3
"	" Banded ...	10/3		
"	Elegantes ...			9/6
"	" Banded ...	10/3	10/	
"	Torpedos ...			10/3
"	Conchas ...			10/3
"	Panatelas ...			10/3
"	Reina Fina, Banded ...			11/6
"	Reina Victoria ...			12/
"	" Banded ...			12/9
"	Princessas ...			10/3
"	Perfectos ...	11/9		9/9
"	Cabinets ...			12/3
"	Bouquet Sublime ...	13/		
"	Conchas Fina ...			14/
"	Perfectos Extra ...			14/6
"	Regalia Bouquet (Fine Havana Tobacco) ...	17/		
T.S.S. " La Prioridad	Pour la Noblesse, Banded Especiales ...		14/	
"	Regalia Chica, Banded ...			9/6
"	Non Plus Ultra, Banded ...		10/3	
T.S.S. Corinne	Reg. Chica Fina ...		10/6	
"	" Banded ...	11/3		
"	Bouquet, Banded ...			13/9
Star of Hope	Sensation ...		5/10	5/7
T.S.S. La Morlanto	Non Plus Ultra, Banded ...	8/9		
El Dorado	Princessa ...			6/3
Zanita	Petit Bouquet, Banded ...			8/3

BRITISH CIGARS—contd.

NAME.	SIZE.	PRICE PER 100, IN BOXES OF	
		100	100
Zanita ...	Infantas, Havana Tobacco		9/9
Turf Club ...	Conchas ...	7/	6/9
Marina ...	Reg. Chica ...	9/6	
Pamela ...	Regalias ...	10/	
Hillierdo ...	Flor Finas ...	9/3	9/
Amoranto ...	Reina Finas ...		8/6
"	Conchas ...	10/3	10/
Pretty Miss ...	Regalia Finas ...		8/9
El Dorado ...	" Victoria ...	10/3	10/
Don J. A. Caibanel	Princessa ...	7/3	6/9
"	Reg. Victoria Especial ...	10/3	10/
Menkara ...	Infantes ...		8/6
"	Petit Bouquet Especial ...		9/6
Noticias ...	Cabinet, Banded ...	10/6	9/6
Federation ...	Conchas ...	10/6	10/
El Benecio ...	Perfecto Fina ...	11/	10/6
Minna Santera ...	Especiales ...	11/	10/6
Zadie ...	" ...	11/	10/6
Caia Bucua ...	" ...	11/	10/6
Local Champions ...	" ...	11/	10/6
"	Imperials ...	12/	11/6
Plantations ...	Dell M. ...		10/3
Yareana ...	Primeros ...	10/3	
La Rigola ...	Reina Especia'es ...	10/3	10/3
Troc de Mento ...	Principe ...	10/6	10/
"	Petit Bouquet Especiales ...	11/	10/6
La Optima ...	" Banded ...	10/	9/6
Labour Kings	Reina Victoria	11/	10/6
Supremacy ...	4 bundles 50 ea. (200 boxes)		9/9
Explorer ...	Imperials ...	11/9	11/3
"	Bouquet ...	12/3	11/9
"	Petit Bouquet ...	8/9	8/3
Menkara ...	Rothschilds ...		13/6
Nepola ...	Bouquet Especial ...		11/6
"	Reg. Britannica ...	14/6	14/
La Optima ...	Regalia Chica ...	13/6	13/
El Suez ...	Perfecto, Banded ...	13/6	13/
Marcella ...	Elegants ...	14/0	13/9
"	Conchas, Banded ...	14/9	13/9
La Coriza ...	" ...		14/3
La Mas Hermosa ...	Imperiales ...		12/6
La Exportacion ...	Regalia Chica ...		12/3
Friar Tuck ...	Lopez, Banded ...		10/3
Dolly Varden ...	Reina Victoria ...		10/3
Sam Weller ...	Conchas Fina ...		10/9
Quinta Esencia ...	Taper Reg. Reina ...	10/3	
Grace Darling ...	Trabucos ...	14/3	
"	Princessas ...		10/
El Shemah ...	Reina Fina Extra ...	14/6	
Pegasus ...	Conchas Fina ...	14/6	
Flor de Varzes	Reg. Britannica ...	14/9	
" Vaglio	Coronita, Gold Tipped ...	12/6	12/
"	Corona, Patent Filter ...	14/6	14/
La Sentillo ...	Emperador ...	15/3	13/3
Koyah Borncos	" ...		13/3
La Vesana ...	Ophelias ...	16/	
Ambo ...	Duguesitos ...	16/2	14/3
"	Hermosas ...	18/	16/2
Mariboro' ...	Conchas ...		14/6
"	Regalia Britannica ...		15/6
Bridal Bouquet	Rosas or Favorita, Banded ...	15/2	14/9
"	Invincibles, Banded ...	19/6	19/
Andanilla ...	Duguesitos ...	19/6	18/
"	Hermosas ...	23/	22/
"	Damas ...		11/3
Garibaldi ...	Conchas Finas ...		17/6
"	Princessas ...		14/6
Reina Berenga	Bouquets, Banded ...		14/3
Casabianca ...	Regalia Chica ...		19/6
Reina Regenta	Conchas, Banded ...	14/9	14/
La Severaina	Reg. Reina, Banded ...	14/	13/6
"	Princessas ...	10/6	10/
"	Caballeros ...		11/6
Red Cap ...	Regalias ...		15/
"	Reinas ...		14/
Norah ...	" ...		10/
Los Cavalieros	Royals ...		8/9
Borneo Giants	9 inches long ...	9/2	18/4

HAVANA CIGARS.

We have made special arrangements with several of the best manufacturers in Havana to make exclusively for us, brands of Cigars which will not be sold at cutting prices, and which we guarantee to equal anything on the market. We ask you to support us in this matter, and give the Cigars a fair trial. The prices and sizes of our Special Brands are:—

LA FLOR DE GRACK.		PER 100	PER 100
Favoritas ...	100 ...	18/6	Bouquets de Gusto (Banded) 25 ... 25/
Perlas ...	50 ...	21/6	Regalia Bouquet " 50 ... 30/6
Petits Bouquets (Banded) ...	25 ...	19/9	Esplendidos " 25 ... 35/6
Bouquets Elegantes ...	25 ...	22/	Invincibles " 25 ... 47/6

HAVANA CIGARS—contd.

LAS FLORES DE DENMARK.

	PER 100		PER 100
Salisburys ...	100...24/	Prince Arthurs ...	50...34/
Chamberlains ...	50...25/	Duke of Tecks ...	25...54/
Bouquet Extra ...	25...33/	Prince Georges ...	25...60/
Bouquet de Rosa ...	25...33/6	Prince of Wales ...	25...75/

HAVANA CIGARS.

It is impossible to make a list of these Cigars, as the prices vary so constantly. We give a list of those Brands we stock, and shall be pleased to quote you a very low price for any brand you may require.

BRANDS IN STOCK.

Book	Flor de Cuba	Intimidad	Flor de Lopez
Henry Clay	Morales	Merito	Hermanos
Julian Alvarez	Matilde	Cabana	Flor de Grack
J. S. Murias	Legitimidad	Cuarterez	Pedro Murias
A. Murias	Upmann	Corona	La Manteiga
Larranaga	Oscar Amanda	Pedro Murias	Valle & Co.
Villar Y Villar	Carolina	Partaga	&c., &c.

MEXICAN CIGARS.

The prices of above Cigars vary so considerably, we give a list of Brands we stock, and are prepared to quote the lowest prices for any Brand you may require. The Brand "Hararah" being our own importation, we can adhere to our present low price, having a contract for the present year.

EL HARARAH.

SIZES.	BOXES OF PER 100	SIZES.	BOXES OF PER 100
Conchas Bouquets ...	50 ... 12/6	Bouquet Deliciosos... 50 ...	17/6
Regalia Bouquet ...	50 ... 15/6	La Carina Concha	
Bouquet Sublimes ...	50 ... 16/6	Finas ...	50 ... 13/6

The following Brands in all Sizes:—La Union, Valle Nacional, La Prueba, Senora Hermosa, El Destino, La Carina.

MANILLA CIGARS.

BRAND.	100	500
Manilla Cigars, No. 5 ...	5/	24/6
" Cheroots, No. 5 ...	5/6	27/6
" Cigars, No. 3 ...	7/6	37/
" Cheroots, No. 3 ...	7/6	37/
" Cigars, No. 2 ...	9/6	47/
" Cheroots, No. 2 ...	9/6	47/
" Cigars, No. 2 (heavy) ...	10/6	51/
" Cheroots, No. 2 (heavy) ...	10/6	51/
" Cigars, No. 2 (large) ...	12/	57/6
" Cheroots, No. 2 (large) ...	12/	57/6
" Cigars, No. 2 (extra) ...	13/	62/6
" Cheroots, No. 2 (extra) ...	13/	62/6
" Cigars (special size) ...	15/6	75/
" Cheroots (special size) ...	15/6	75/
Capitan General, 2d. Size ...	10/	47/6
" " 3d. " ...	12/10	63/6
Compania General, 2d. Size ...	10/	47/6
" " 3d. " ...	12/9	63/6
La Hocana in 50's, Clementes ...	10/6	

SWISS CIGARS, &c.

DESCRIPTION.	BOXES OF	100	250	1,000
Ormond's Vevey Fins ...	250	5/2	12/9	50/3
" " Sans ...	250	7/4	18/3	72/6
" " Longs ...	100	8/10		86/3
Weber's Vevey Fins ...	250	4/	9/9	38/6
T.S.S. Courts... ..	100	5/3		50/
Cope's Courts... ..	100	5/7		55/9
Hong Kong Quills ...	100	5/6		53/6
Flor Viejo Whiffs ...	500	4/6		44/
Zigaristos	100	4/10		48/4
Hignett's Courts ...	100	5/3		52/
Quills, Large	100	4/3		42/6
" Small	100	2/6		24/6
D. & M.'s Courts ...	100	5/3		50/
Eldorado Flats		6/3	dozen.	
Challenge Flats		7/		
Borneo Giants		4/5		

INDIAN CIGARS.

IMPORTERS.	BRAND.	No. 3.	No. 2.	No. 1.
J. Caridi ...	Flor de Munshee ...		13/3	14/3
"	" Whiffs ...		5/	
"	Flor de India ...		13/	15/
"	" Bonnah ...		10/3	13/
"	" Menathur ...		10/3	13/
"	Dawson's Premier ...		10/3	13/
Bewlay ...	Flor de Dindigul ...		14/6	16/6
"	" Sublimes ...			21/
"	" Bouquet ...			15/6
"	" Whiffs ...			5/9
Mengel ...	Victorias Delicias... ..		13/	14/
"	Victorias	12/6	13/6	16/6
"	" Lilliput... ..			7/9
"	" Imps			5/8

INDIAN CIGARS—contd.

IMPORTERS.	BRAND.	No. 3.	No. 2.	No. 1.
Mengel ...	Little Nippers ...			6/9
"	Victoria Cigarillos ...			3/9
"	Indian Queens ...			12/9
"	Barrels ...			10/3
"	Dawsons (Cheroots) ...			12/9
Oakes ...	Golcondas ...		14/3	16/3
"	Mikados ...		10/3	13/3
"	Anglo Indian ...		14/3	15/9
"	Supers ...	11/9	14/3	16/3
"	Beresfords ...			16/3
"	Empires ...			19/6
"	Gymkhanas ...			23/6
"	Pagodas ...	6/	12/3	13/9
"	Favoritas ...			17/6
"	Dawson's Muster ...		11/9	13/9
McDowell ...	Bahadurs Regalia... ..			24/6
"	Bahadurs ...	11/	14/9	18/
"	" Bouquet ...			13/3
"	Morning Whiffs ...			6/3
"	Howdan ...		10/3	14/3
"	" Cheroots ...			10/6
"	" Barrels ...			10/6
"	" Dawson's Muster ...		11/6	13/9
"	" Splits ...			5/6
Jarrett Bros.	Flor de Zenana ...	11/	14/6	16/6
"	" Whiffs ...			5/6
Spencers ...	" Sumatra ...	11/6	14/6	16/6

DARVEL BAY BORNEO.

NAME.	SIZE.	25	50	100
J. R. Freeman & Son's				
Darvel Bay ...	Petit Duc's ...			13/6
"	" Victoria ...		14/3	
"	" Rothschilds, Banded ...		14/	
"	" Perfectos ...		15/	
"	" Reina Victoria Especial			16/6
"	" Exceptionales, Banded	20/6		

CONTINENTAL CIGARS

Manufactured by LOUIS DOBBELMANN, Rotterdam.

(We are Sole Agents for the United Kingdom for these Goods.)

BRANDS.	SIZE.	25	50	100
Hilario ...	Princesas ...	10/9	10/3	
Adela ...	Conchas Especiales ...	12/3	11/9	
"	Regalia Reina ...	14/9	14/3	
Elvira ...	Princesas ...	12/3	12/	12/
Los Moros ...	Conchas Especiales ...		13/	
"	Regalia Chica ...			13/6
Bertha ...	Conchas ...			9/
"	Londres Finas ...		13/3	12/9
El Acierito ...	" " ...			11/3
Plantours ...	" " ...	13/6		

Any of Dobbmann's other Brands can be obtained to order.

Manufactured by LOUIS TINCHANT.

El Anillo de Oro ...	Royal Cabinets... ..	51/6		
"	Escepcionales ...	47/6		
"	Rothschilds ...	40/		
"	Predilectos ...		32/6	
"	Albertos... ..		30/	
"	Londres ...			30/
"	Regalia de Preferencia	27/6	27/	
"	Sublimes ...	27/		
"	Alfonsinos ...		21/6	
"	Reinitas Finas ...			21/6
"	Camelias ...		18/	
"	Princesas ...		17/6	17/6
"	Infantes ...		15/	
"	Bouquets ...		22/	
Gloria Victis ...	Non Plus Ultra... ..	22/	22/	
"	Elegantes ...	20/6	20/	
"	Concha Finas ...			20/
"	Favoritas ...	18/6	18/	
"	Concha Especial ...		16/9	
"	Conchas ...		16/	16/
"	Regalia del Rey ...		14/6	14/
"	Principes ...			14/
"	Princesas ...			5/6
"	Pygmees ...			
Le Porvenir ...	Comme il Faut... ..		20/6	
"	Londres ...		18/6	
"	Regalia Chicas ...		15/	15/
"	Medianos ...		14/	
"	Regalia de la Reina		13/3	13/
"	Princesas ...			12/6
"	Coquetas ...		12/6	
"	Liliputanos ...			5/3
L'Enchanteresse	Imperiales ...	30/6	20/9	
"	Excelentes ...			
"	Royales ...			7/6

CONTINENTAL CIGARS - contd.

BRAND.	SIZE.	PER 100.		
		25	50	100
L'Enchantresse	Extraños	...	15/	5/6
La Reina des Mers	Exquisitos	...	13/	
Castalago	Preciosos	...	11/	10/6
"	Deliciosos	...		9/
"	Graciosos	...		0/
"	Luxiosos	...		
El Cabo	Bouquet	...	14/	
Maria Christina	...	...	8/0	
La Donka	...	...	12/3	
El Mango	Reina Victoria	...	18/3	
El Praetor	...	...	19/6	

LOOSE TOBACCOS.

It being an important fact that Tobacconists should have their supply of Loose Tobacco fresh, we manufacture daily, and are well equipped with modern machinery, which enables us to give our customers every advantage with respect to price and quality.

SHAGS.

No.	PER LB.	Light Virginia	No.	PER LB.
1	3/2	...	1	3/7
2	3/3	...	2	3/9
3	3/5	...	3	3/11
4	3/7	Red Virginia	1	3/7
5	3/9	...	2	3/9
6	3/11	Golden Virginia	1	3/11
7	4/1	...	2	4/1
8	4/3	...	3	4/9

BIRD'S EYES.

Bird's Eye	1	3/7	Bird's Eye	5	4/3
"	2	3/9	"	6	4/7
"	3	3/11	"	7	4/10
"	4	4/1	"	8	5/

RETURNS.

Light Returns	1	3/7	Cigarette Cut	1	4/11
"	2	3/9	Dark Returns	1	3/7
"	3	3/11	"	2	3/9
Golden Returns	4	4/1	"	3	3/11
"	5	4/3	"	4	4/1
"	6	4/7	"	5	4/5

CAVENDISH. Black or Brown.

Coarse and Fine	1	3/5	Coarse and Fine	4	3/10
"	2	3/7	"	5	4/
"	3	3/9	"	6	4/

FLAKES.

Honeydew	1	3/11	Honeydew	4	4/5
"	2	4/1	"	5	4/9
"	3	4/3	"	6	5/

HAND CUTS. Bright Brown or Black.

Virginia	1	3/11	Virginia	4	4/5
"	2	4/1	"	5	4/8
"	3	4/3	"	6	5/

NAVY CUTS. Circular or Square Cuts, Bright and Dark.

Navy Cut	1	3/11	Navy Cut	4	4/5
"	2	4/1	"	5	4/8
"	3	4/3	"	6	5/

MIXTURES.

Mixture	1	3/7	Mixture	5	4/3
"	2	3/9	"	6	4/5
"	3	3/11	"	7	4/8
"	4	4/1	"	8	5/

FANCY TOBACCOS.

Sun Dried Virginia	1	4/5	Latakia	1	4/5
"	2	4/11	"	2	4/9
Turkey (Coarse or Fine)	3	4/11	York River	3	4/5
Cigarette Tobacco	4	3/11	Blended Virginia	4	4/11
"	5	4/5	Golden Cut	5	4/11
"	6	5/10	" Crop	6	5/

PRESSED TOBACCOS.

Irish Roll	1	3/2	Pigtail	1	3/3
"	2	3/3	"	2	3/5
"	3	3/4	"	3	3/7
Alloa	4	4/5	Cake Cavendish	4	3/5

SNUFFS.

MAKER.	DESCRIPTION.	TINS OF	PER LB.
T.S.S.	Scented Scotch	1 lb.	3/2 to 3/6
"	Plain Scotch	"	3/2 to 3/6
"	Brown Rappee	"	3/2 to 3/6
"	Black Rappee	"	3/2 to 3/6
"	Scented Rappee	"	3/2 to 3/6
"	Morton's Mixture	"	3/5 to 3/8
"	Prince's Mixture	"	3/5 to 3/8
"	High-Dried Welsh	"	3/11
"	" Irish	"	3/11
Wilson	S. P.	2 lb.	9/9
"	Top Mill	"	8/6
Gawth's	Kendal Brown	1 lb.	4/

Above prices strictly Nett. 1 per cent. Bonus on all goods to subscribers to the Syndicate.

FANCY GOODS.

We have not space in this List to item Fancy Goods, but we are constantly buying parcels of Special Lines, which we are prepared to offer to our clients at the very lowest prices.

THE SPECIAL T.S.S. POUCH.

The Finest Pouch in the Market. Manufactured from the best Para Rubber. Never goes Hard.

Round	3/9	5/	6/	7/6	9/	10/6	per doz.
Square	4/3	5/6	6/6	8/	9/6	11/	"

LORNE POUCHES.

Round	4/	5/6	7/	8/6	10/	12/	per doz.
Square	5/	6/6	8/	9/6	11/	13/	"

PRINCE OF WALES POUCHES.

No. 1 ... 5/6 per doz. | No. 2 ... 8/6 per doz.

Crocodile or Round	4/3	5/	5/9	6/9	7/9	8/9	9/6	per doz.
Mineralised Square	5/	6/	6/9	7/9	8/9	10/6	"	

Special Line of Fancy and Leather Pouches at 3/9 per doz.

CIGARETTE PAPERS.

NAME.	PER BOX OF	PRICE.
T. S. S. (finest 1/2 d. book in the Trade)	100	2/3
A. G.	100	2/6
Cosmopolite, 38	100	2/6
" 38B	50	2/7
" 39	50	3/6
" 40	50	4/
Ramses	100	2/6
Tarlene	100	3/2
Pradon	100	3/3
Persan, Small	100	3/2
" Large	50	3/7
Roses	100	2/4
Papier Ambre, No. 5C	100	3/9
Zig Zag	100	3/3
2218, Best Make	60	/9

THE NEW T.S.S. CIGARETTE PAPERS.

We have gone to great trouble and expense to produce the finest paper possible. It is attractively got up, burns freely, and leaves no ash. The most profitable 1/2 d. book in the trade.

M. BARBER & SONS, 7, Blomfield Street, Dalston, the well-known London Agents for Matches, &c., have taken up our Agency for the T.S.S. CIGARETTE BOOK, and will deliver them to any part of London at 2/3 per box nett.

MATCHES.

(Cannot be sent by Carriers or Rail.)

Bell's No. 12 Wax	per gross 5/10	Palmer's Braided	per gross 6/10
Fusee Vestas	5/8	Cheap Braided	5/4
Palmer's Vestas, No. 12	5/10	Safety Lightship	1/3
" No. 11	5/4	B. & M. Niggers	3/8
" Elephant		Zig-Zag	5/
Vesta	3/10	" Monsters	6/6

CLAY PIPES.

Victoria Clays	per gross 22/
Star Colouring Clays	18/
Victoria Clays, "Bull Dog," Vul. Mouthpieces	per dozen 3/
Small Mixed Washed Clays	per gross 2/3
" Albert Thorns, Washed	2/3
" Footballs, Washed	2/3
Best Mixed Clay, 12 patterns	2/6
" Straws	2/3
" Mixed Straws	2/3
" 10 inch Straws	3/
" 15 inch Straws	3/3
" Burns' Cutty, Prepared	5/6
" Quill Tipped	7/
Large Irish Thorns	3/6
" Derry Castle	3/3
" Cork	2/9
Small Cork	2/3
Best 10" Washed, 12 patterns (1/2 gross boxes)	1/2 gross 2/9
Light Weight Clays (1/2 gross boxes)	2/9
Admiral Clays (1/2 gross boxes)	3/3
Featherweight Clays, Vulcanite Stems (1/2 gross boxes)	5/9
Heads, Hands, Claws, &c., Vulcanite Stems with each	7/

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- FLAKED GOLD LEAF.
- PRIZE MEDAL BIRDSEYE.
- SUNDRIED CUT HONEYDEW.
- GOLDEN VALLEY.
- WAVERLEY MIXTURE.
- KENTUCKY MIXTURE.
- NAVY CUT.
- BLENDED NAVY CUT.
- CARRICK.

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- FLAKED GOLD LEAF, in 10's, 20's, and 50's.
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- REEFER NAVY CUT, in tins of 50.

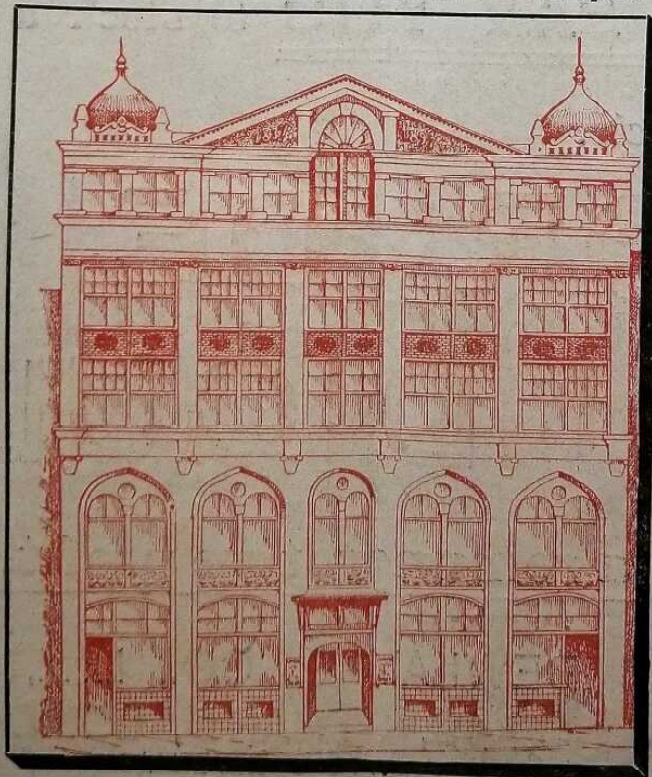
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