



VAN MARK PRODUCTS CORP.

24145 Industrial Park Drive
Phone: 800 VAN MARK (800 826 6275)

Farmington Hills MI 48335-2864
Web Site: www.van-mark.com

April 1, 2026

Dear Van Mark Valued Customer,

Over the last few years volatile supply chain issues, delayed raw material access, and price increases from our suppliers have dramatically increased the cost of manufacturing our tools. Despite this, we have held steady since our last price increase in February 2024 in hopes that things would level off, but it has become too difficult to continue to meet our customer's quality expectations without adjusting to meet the current state of the economy. Therefore, we are forced to adjust our pricing to reflect the increases we have managed to absorb over the last few years.

Attached is a new price schedule which becomes effective May 1, 2026. We understand that price changes can be challenging, and no one likes to pay more for the same product. In an effort to soften the blow, we are offering our distributors the opportunity to place orders at the current pricing through the month of April 2026. Our sales team will reach out to you to find a solution to accommodate your needs, or you can contact us directly to discuss this in more detail.

While we continue to see our competitors turning to offshore manufacturing to cut costs, we remain committed to designing, manufacturing, and assembling our tools here in the United States. This ensures we can consistently meet or exceed our quality standards, as well as yours. Van Mark is committed to your satisfaction, and we will continue to focus on the development and introduction of rugged, well-designed tools for the construction and remodeling industry.

As always, we want to thank you for over 60 years of your continued support of Van Mark. We sincerely appreciate your business and your trust in us as a valued supplier.

Thank you again for your loyalty.

Sincerely,

Gary Weinert

Director of Sales and Marketing

Van Mark Products Corporation