

The giving landscape has changed

↓1.7%

sustained growth, overall giving dropped 1.7% in 20181

After four years of

Giving by individuals declined by 3.4%, the largest decline since 20091

At the same time, demand for services is up



42% of nonprofits report the inability

to meet demand for their services is a

high- or moderate-level challenge2

New tax laws are contributing to uncertainty in the nonprofit sector

that the Tax Cuts and Jobs Act could decrease charitable giving by as much as

drop from 2018

A whopping 6%

The Council on Foundations estimated

The result is donors looking for increased control and transparency over how funds are spent

60% growth Donor Advised Funds (DAFs) are the fastest growing vehicle in philanthropy growing 60% in 20174



61% say they are under

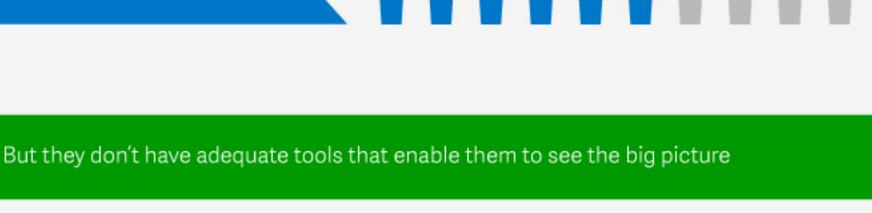
Nonprofit finance leaders know they

need to be more transparent

provide further transparency2

increased pressure to

demonstrate results and



75%

lack the adequate

technology to gather

data on impact2

function isn't proactive enough in using data and analytics6

of senior finance leaders

admit their finance

By implementing Sage Intacct, the

following nonprofits have seen increased...

work7

of CFOs state their

days are consumed by

routine accounting

40%

Efficiency



And visibility

75% more time for strategic work

JumpStart, Inc.

increased financial

process efficiency

PAWS Chicago





days a month freed

through automation

University Clinic Health

expansion decisions

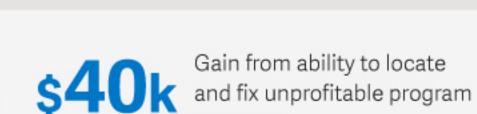
Lutheran SeniorLife

annual growth from accelerated

NATCO



increase



jumpstart

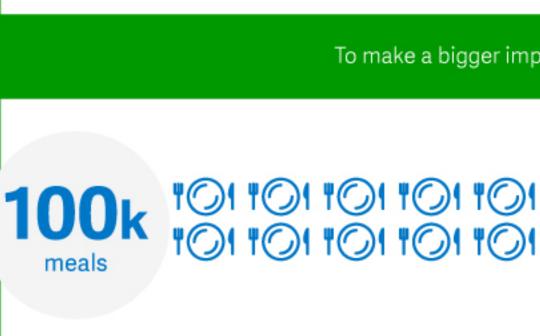


CHILDREN'S HUNGER FUND,

NAT CO

Children's Hunger Fund used dimensional insight for financial transparency to donors, ultimately increasing donations by 25%

Which has led to more transparency



campuses

children

To make a bigger impact on their mission

Community Food Bank of Eastern Oklahoma gained \$25k in increased cashflow,

Sandals Church saw an

> Room to Read improved productivity by 25%

worldwide, enabling them to

transform the lives of 100,000

more children

accelerate mission success.

resulting in 100,000 more

annual growth of 25% in

build 6 new campuses

donations, leading them to

meals served



SANDALS

CHURCH

Sage Intacct is the AICPA

At Sage Intacct, we help nonprofits strengthen stewardship, build influence, grow funding, and

For more information on how our cloud financial platform helps nonprofit organizations thrive and grow, visit: sageintacct.com/nonprofit.

4 National Philanthropic Trust, "2018 DAF Report." 2018

sageintacct.com

preferred provider of cloud

financial applications

Nonprofit Tech for Good, "2018 Global Trends in Giving Report." 2018

6 Argyle Executive / Sage Intacct survey, April 2018. ⁷ Armanino LLP, "CFO Evolution 2.0." The Path to the Transformational CFO." October 2017.

² BDO, "Nonprofit Standards. A Benchmarking Survey." June 2018.

¹ Giving USA, "The Annual Report on Philanthropy for the Year 2018." June 2019

3 Council on Foundations, "Statement on Passage of the Tax Cuts and Jobs Act." December 2017.

877.437.7765