

Company Proposal





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Who we are

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Econiq is a dynamic utility management company, founded by a passionate professional dedicated to enhancing the community and environmental well-being. Established by a young woman with extensive experience as a Utility Manager since 2018

Our Mission

At Econiq, our mission is to help individuals and businesses navigate the complexities of utility management with clarity, efficiency, and cost-effectiveness. We combine technical expertise with a people first approach, ensuring our clients not only save costs but also contribute to a more sustainable future.

With more than seven years of industry experience, supported by a Certificate in Property Investment and Development, a degree in Environmental Management, and a strong network of technicians and specialist partners, we bring both knowledge and practical strength to every project. Our commitment to continuous learning ensures we stay ahead. *I am currently pursuing my Honours in Environmental Management and will be furthering my expertise with a Facility Management Diploma in 2026, ensuring the value we provide only deepens over time.*

Econiq was born out of a simple desire: to assist communities in managing their utility bills honestly and fairly. Since formally establishing the company in January 2024, we have expanded this purpose into a full-service offering tailored for property management companies, commercial and industrial sectors with high energy demands, and residential clients investing in solar energy.

My Philosophy

"If I cannot do great things, I can do small things in a great way."

I believe that even the smallest actions, when done with excellence, can lead to significant positive change.

This philosophy drives us to deliver outstanding service and make a meaningful impact on both our clients' operations and the environment.



Why Choose our Business ?

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Competitive Advantage

Commitment and Dedication

We strive to act as an integral part of your business, dedicating all necessary hours to achieve the most financially and environmentally efficient solutions. We commit to working as if we were your employees, ensuring our full attention and effort are directed towards your success.

Personal Growth and Client Partnership

Econiq is committed to learning and growing alongside our clients. Starting in 2025, I will be pursuing an honours degree in Environmental Management, bringing cutting-edge knowledge of sustainable solutions to our practice. We are excited to integrate this expertise into Econiq, enhancing our services and helping your establishment achieve a reduced environmental footprint.

Customizable Solutions

We recognize that each industry has unique requirements and systems, whether manual or using AMR software. Our ability to provide tailored solutions ensures that we meet your specific needs effectively, providing a level of personalization that larger firms often cannot.

Comprehensive Service Offerings

From energy audits, consumption monitoring, and council bills to tariff analysis and tenant billing services, our extensive range of offerings covers all aspects of utility management. This comprehensive approach ensures that all your utility needs are efficiently managed under one roof.

Proactive and Sustainable Approach

Our proactive approach allows us to identify potential areas for improvement, helping you reduce your environmental footprint and achieve long-term cost savings and sustainability.

We are dedicated to implementing strategies that promote both financial efficiency and environmental responsibility.



1 Utility Auditing

We provide once-off or annual utility audits, either as a standalone service or alongside our full utility management offering. This includes a detailed inspection of your current metering hardware and billing practices, combined with historical data analysis and on-site verification.

Our audits highlight faults, losses, and mis-recoveries, and include a comprehensive report with actionable recommendations to improve accuracy, transparency, and efficiency. Many clients choose to complete an audit before transitioning utility management to Econiq.

2 Metering Solutions

Meter Integrity testing

If you suspect under-recovery due to faulty meters or incorrectly programmed CTs, we offer full integrity testing on all meters across your property to help resolve the issue.

Meter Equipment and Hardware

We supply a full range of post-paid and prepaid meters, communications devices, pulse controllers, and related hardware. These solutions are carefully selected to improve recoveries and efficiency at your property.

Manual Meter readings

For sites that rely on manual meters, we can provide a technician to perform monthly readings. Where required, we also offer meter replacements with advanced AMI hardware. Alternatively, we can train your staff to use our meter reading app, which integrates directly with our software.

Remote Metering Solutions

We can integrate with a wide range of meter brands using our communications devices. Where remote integration is not possible with existing infrastructure, we provide a manual takeover while retrieving data from key devices and performing a full assessment.



What do we offer

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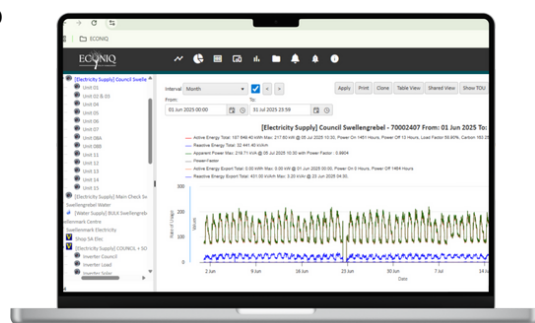
Data Analysis

Consumption Monitoring and Analysis

We Provide regular assessments of utility consumption to identify trends, anomalies, and opportunities for cost savings.

All your metered data: Electricity, water, gas and more, is collected into our software database and available for scrutinising.

After conducting a full property audit, our system is configured to match your feed profile. This allows us to quickly detect under-recoveries caused by unmetered areas or unregistered consumers. With all reading history and meter images available in one place, consumption patterns can be compared, and estimations calculated through detailed tariff analysis.



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Prepaid Solutions

Metering Hardware

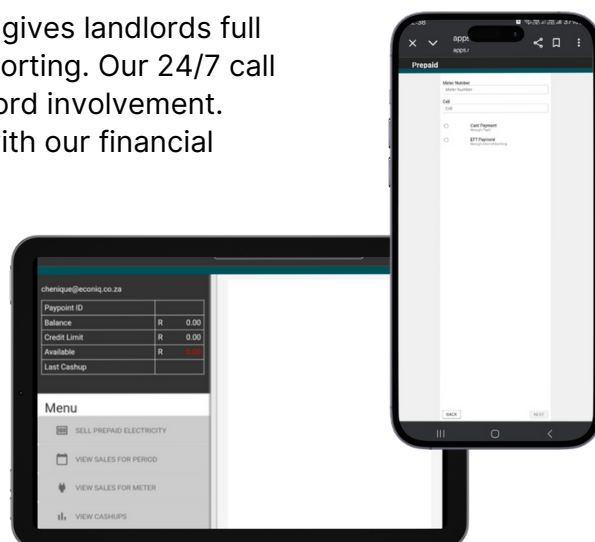
Econiq is a value reseller of Veryco Class 1 Meters, which can be configured as post-paid or prepaid. These meters integrate with advanced metrological and communication technologies, making them ideal for utility management and solar export. They are certified to operate in both forward and reverse modes.

Prepaid Features

Our prepaid meters support token-based top-ups, low balance alerts, and customizable arrears recovery percentages.

Vending Station

We offer a cloud-based vending platform that gives landlords full control over limits, revenue collection, and reporting. Our 24/7 call centre manages token queries, reducing landlord involvement. This vending system also integrates directly with our financial management software.



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Tariff Analyzation and Billing

Tariff Optimization

Our software is continuously updated with the latest tariffs from all authorities, ensuring landlords are charged the lowest possible structure and tenants are billed on the most efficient tariff for their load profile.

Billing & Financial Management

Our financial software is directly integrated with consumption analysis, allowing us to bill tenants within two days of processing readings. We also handle complete billing services, including rent, rates, and other charges, consolidating everything into a single invoice delivered directly to tenants by email.

Custom reporting is available, covering recovery performance, tenant arrears, and detailed explanations of consumption.

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Tenant & Municipal Support

Tenant Queries

We provide a transparent query management service for both tenants and landlords. By resolving issues quickly and openly, we reduce disputes and improve communication.

Municipal Statement Reconciliation

We carefully review and reconcile municipal statements, identifying and correcting discrepancies as part of our service. Acting as an intermediary between landlords and municipal authorities, we ensure accurate billing and effective resolution of queries. Currently, we manage accounts across more than 20 municipalities.

Wondering if you should get Solar?

We provide independent guidance on renewable energy options and sustainable practices for your property. Using your historical data, we calculate your exact tariff costs to determine whether solar or other green solutions are a worthwhile investment. Our role is to help clients transition confidently to greener solutions.. *without the pressure or sales tactics often used by solar companies.*

Take care of our environment

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Case Studies

We took over a property in 2020 in Newcastle, KwaZulu Natal whereby after a full site inspection we managed to claim back 9 years worth of water expenses overcharged from the Municipality.

When we took over our first mall in Swellendam in 2024 we managed to pin point exactly a 4% loss whereby a mid-sized shopping centre was struggling with unexplained utility losses in consumption and could advise the landlord on an effective solution to resolve this query providing him with solutions to resolve this issue and recover the unbilled consumption.

We did a Property Audit in Port Elizabeth in 2025 whereby after our site visit and full data analysis we found a R300 000 loss not currently recovered at the Shopping centre on Electricity usage.

Help us grow

We are proud to already work with respected names such as *Nida Properties, Excellerate JHI and E7 Electrical*, delivering tailored utility management solutions that align with their operational and environmental goals.

But we're only getting started. Our focus is on partnering with more landlords, property managers, and businesses that want three things:

- Transparent billing
- Reliable cost recovery
- A partner who cares about sustainability as much as savings

If your business is ready to take the next step toward efficiency and greener operations, Econiq is ready to support you every step of the way.



Where will we be in the Future?

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Looking ahead

As Econiq continues to grow, we invite you to join us on our journey. Every day we evolve with new technologies and smarter solutions, working to reduce electricity and water costs while making a positive impact on the environment across South Africa.

Not interested ? Maybe you can assist us in a different manner

Econiq is committed to leveraging the latest technology and forming strategic partnerships to stay ahead of industry trends. Even if partnering with us right now isn't the right fit, we would still value your support. Whether through innovative ideas, collaborations, or shared expertise, your input can play a vital role in driving progress and strengthening our efforts in utility management.



**Choosing Econiq
means choosing
a partner
committed to
your success,
growth, and
sustainability.
We look forward
to growing with
you on the
journey to
making your
establishment a
model of
efficiency and
environmental
stewardship**



**Contact us
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