

Introduction to Nyro: The Smart Commute Assistant

Imagine you're trying to get to work in Dubai during rush hour. You know the roads will be packed, but everyone seems to be leaving at the same time, taking the same routes, which only makes traffic worse. What if there was a way to change that?

That's where Nyro comes in.

Nyro is a simple app that helps you avoid the worst of the traffic by telling you the best time to leave and suggesting the fastest route based on real-time conditions, while guarantees you arriving to your work at the right time. It's like having a personal traffic assistant who keeps an eye on the roads for you, and organizes traffic from the very beginning to assure no congestion happens.



Problem

The real cause of traffic is Timing



Congestion During Peak Hours: Every morning and evening in Dubai, over 1.5 million vehicles hit the roads around the same time.



High Dependence on Private Vehicles: Dubai has one of the world's highest car ownership rates, with 541 cars per 1,000 residents.



Event and Tourism-Driven Traffic Surges: Dubai's visitor numbers soar during festivals up to 50% more vehicles on the roads



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Solution



Smart Departure Scheduling:
Nyro uses AI to recommend the best departure times, staggering commuters from each area zone to reduce traffic surges on shared routes.



Real-Time Route Optimization:
Monitors road conditions and calculates optimal capacity of each road then distributes cars on main and alternative roads based on their capacity.



External Factor Integration:
Nyro factors in weather, events, and tourist activity, adapting departure and route recommendations to avoid slowdowns from unexpected conditions.



Hands-Free Commute Management:
Nyro detects when users start commuting and automatically provides updates, making it a seamless, set-and-forget assistant for smoother travel.

Target Audience



Core Audience: Nyro targets office workers and residents in high-density areas who daily commute in Dubai, especially those traveling during peak hours



Market Size: With Dubai's 3.5 million residents and high car ownership rate, Nyro's initial user base could potentially include 1.5 million daily car commuters looking to save time and reduce traffic stress.



Future Growth Potential: Nyro could expand to similar high-density cities facing peak-hour gridlocks, positioning itself as an essential tool for global smart city traffic management solutions

Key Differentiators



Intelligent Timing Staggering
departures, something standard
navigation apps don't offer.



Automatic Detection
Begins optimizing as
soon as you start moving



Real-Time Route Updates
based on live traffic
conditions



Event and Weather
Adaptation: Factors in local
events, weather, and tourist
influx.



Prevents, Not Just Reacts:
Proactively manages traffic
to reduce delays.

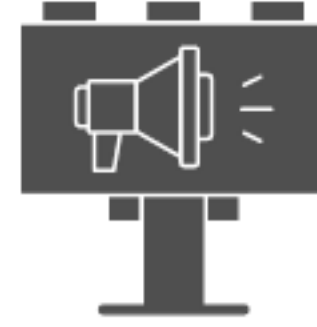


Seamless User Experience:
Delivers hands-free guidance
for a stress-free commute.

Added Value Features



Promotions: Users receive exclusive discounts from nearby businesses, to spend time enjoying activities, easing traffic on main roads during rush hours



Advertising Partnerships: Increases visibility in alternative routes suggested by Nyro



Commute-Integrated To-Do List: finish your to-do list during rush hour and Nyro will suggest best routes and offers

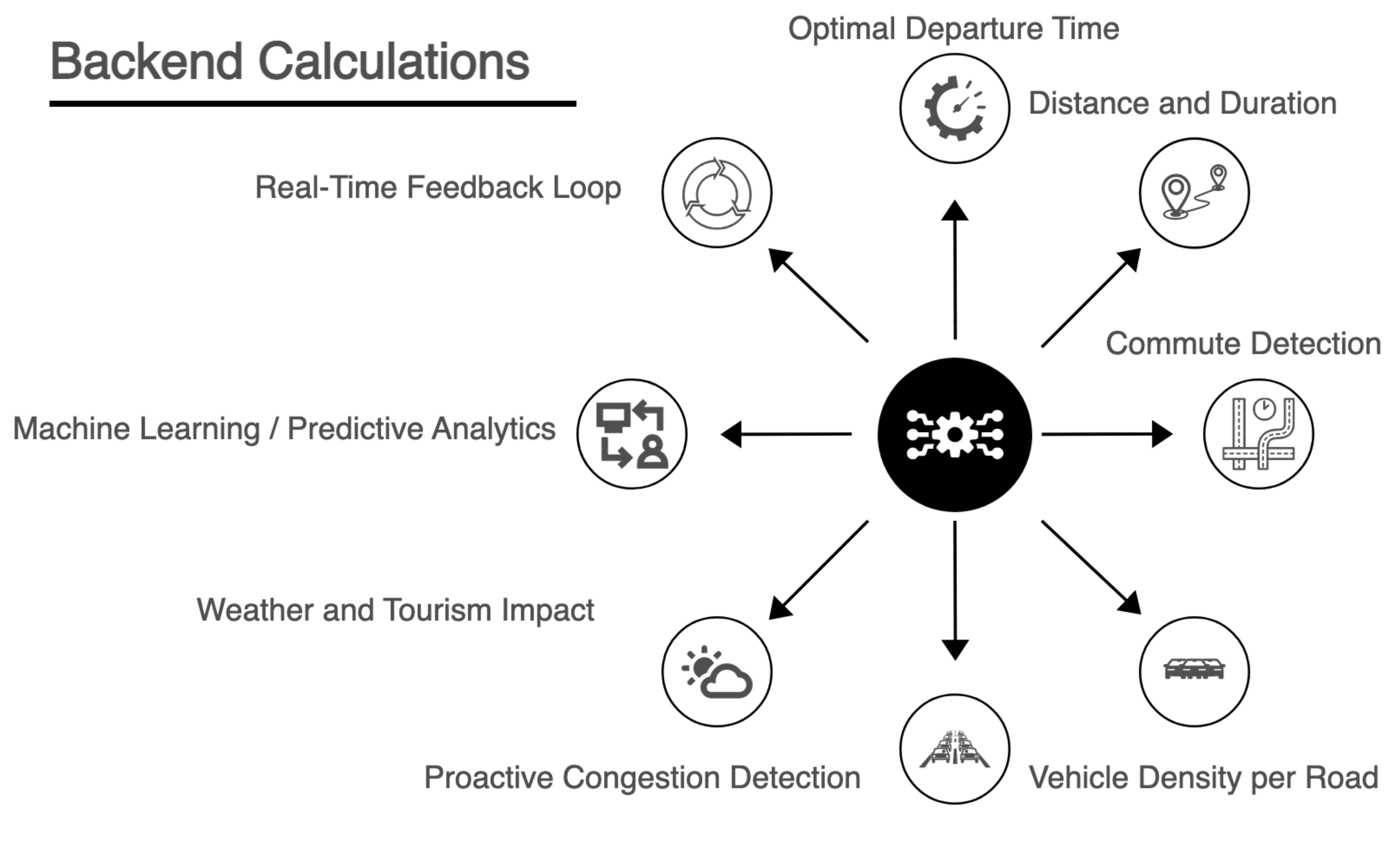


CO2 Traction: This data is displayed to users as an environmental incentive, rewarding points



Rewards System: by following Nyro's recommendations, points can be redeemed for fee exemptions, discounts on fines, or partnered rewards.

Backend Calculations



The Story and Motivation Behind Nyro

The idea for Nyro came from my own experience with daily traffic frustrations in Amman, where congested, unstructured roads made commuting a major challenge. I had this idea years ago, but the technology and infrastructure weren't ready. The recent advancements in AI, along with Dubai's commitment to innovation, made me believe this app could finally become a reality.

A few months ago, we launched a tech company, initially focused on car care solutions but with a broader vision to solve real-world issues. With over 20 years in tech and a background in renewable energy, my passion has always been to make the world better through sustainable, impactful solutions.

Traffic is a major global issue, and I believe, with Dubai's support, Nyro can transform commuting. Powered by AI, Nyro doesn't just manage traffic—it helps prevent it, making life easier and cities more livable.



Go-To Market plan



Social Media: Targeted ads Instagram, Facebook, and LinkedIn.

Run educational video snippets

Budget: 500,000 AED over 12 months



Influencers:

Engage local influencers who focus on technology, commuting, and lifestyle

Budget: 200,000 AED for 6-month



Government Promotion:
The core strategy relies on government mandates and support to enforce the download and usage of Nyro by car owners, ensuring broad adoption.



Partnerships:

Partner with Dubai's RTA and media outlets

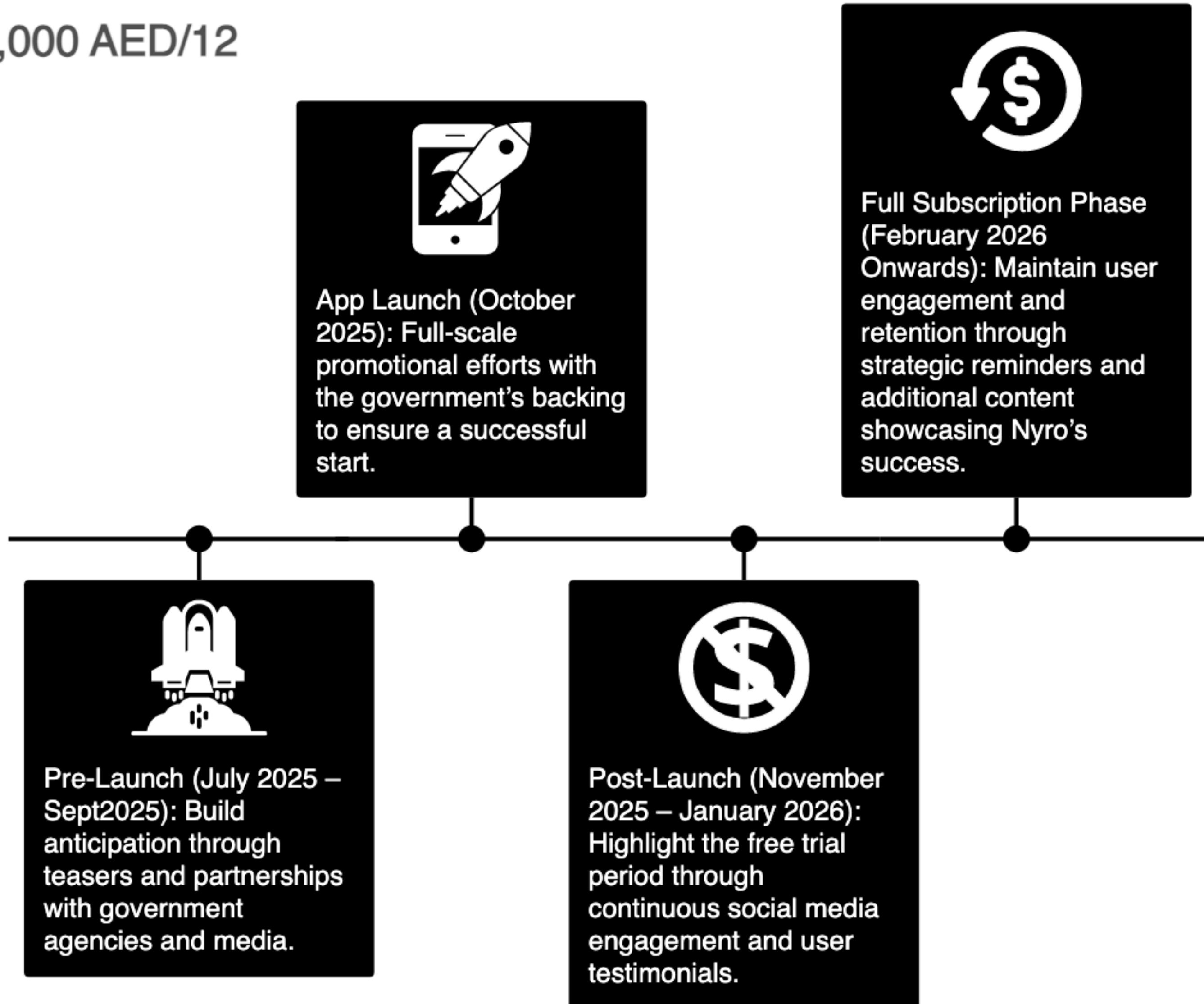
Budget: Supported by government.



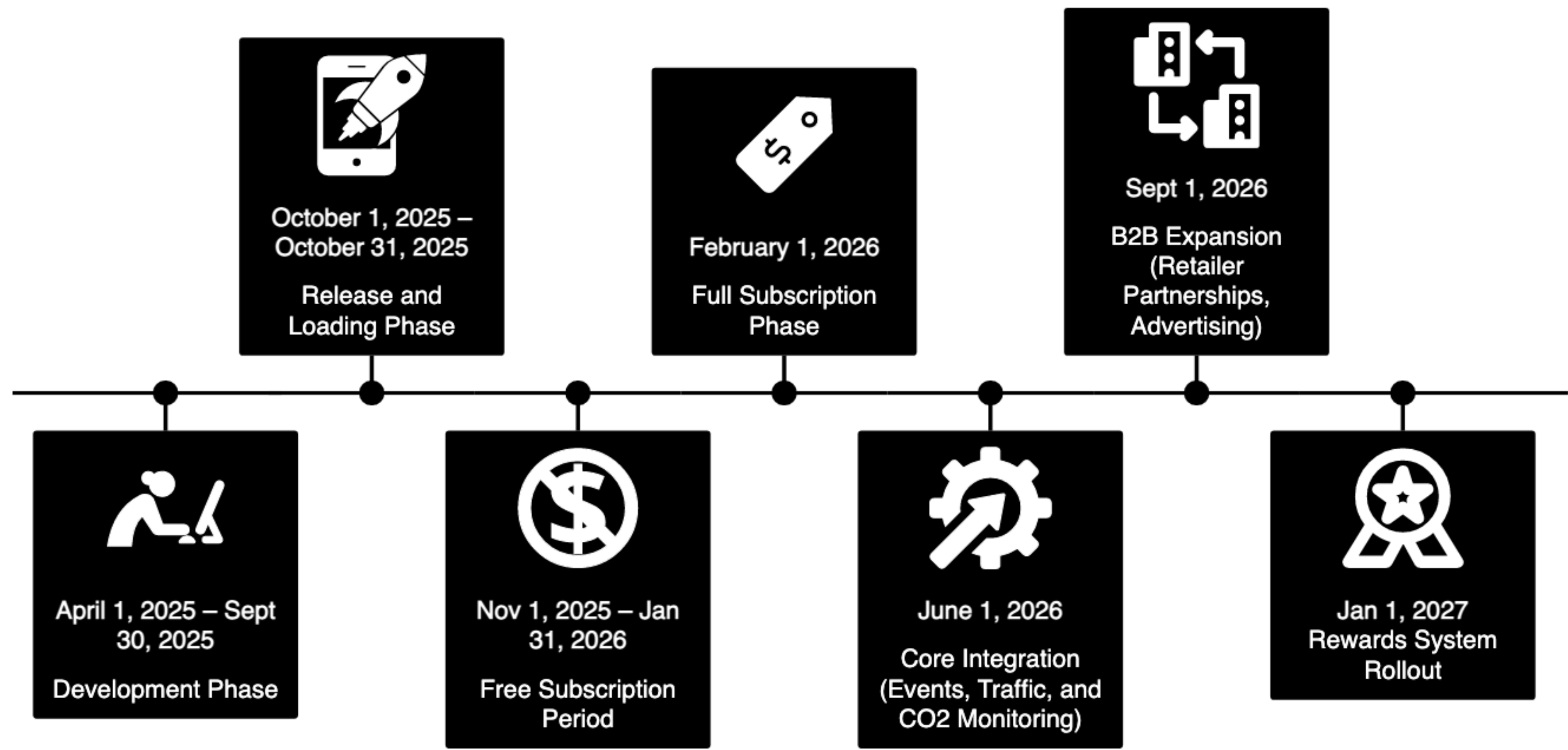
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Acquisition Plan and Budget

Budget: 1,000,000 AED/12 months.



Milestones



Business Model

Dubai Government shall enforce a mandated download on all car owners to ensure a high adoption rate, providing Nyro with comprehensive data for accurate calculations and efficient traffic management.

The initial three-month free period supports user engagement, helping build trust and demonstrate the app's value before transitioning to a paid model.

**Monthly
Subscription**

AED100/mo

**Target User
Base**

1.5 million
users

**Monthly
Revenue**

1.5m x AED
100 = AED
150m

Competitive Landscap

Strength

Weaknesses



Widely used, real-time traffic data, route recommendations

Reactive, suggest routes based on current conditions but do not prevent traffic



Nyro tackles congestion at its source by staggering departure times, which prevents bottlenecks



Strong data analytics for forecasting congestion, used by city planners to understand and plan for high-traffic periods.

Designed for municipalities, offering insights but not recommendations for individual commuters



Nyro personalizes traffic insights, providing each user with precise departure times and route adjustments

The Team



Fahed Oweidat
CEO/ Founder

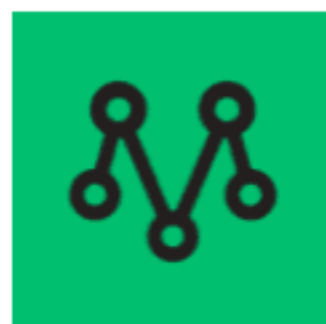
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