

# SECRETS

of

# VISIONARIES

2022



**Verseka Christa-marie**

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**VERSEKA CHRISTA-MARIE**



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# DEDICATION

This book is dedicated first to the almighty God, and to all the youths out there struggling to achieve their dreams in one way or the other.

# PREFACE

Everything on earth was created for a particular purpose, so was everyone designed for a particular purpose. In as much as everyone is designed to fulfill a particular purpose, not everyone succeeds in achieving their purpose.

This book will be helping you understand how successful visionaries do manage to succeed, the steps they apply and the strategies they put in place to rise to stardom.

## **ACKNOWLEDGMENT**

Firstly, I wish to thank the almighty God for his unending love and supply of everything I have been using to build my vision.

To my mentor and father, Pastor Che Banks, thank you sir for your teachings that inspired the writing of this book.

To my team, MAWENA (Marie Wealth Nation), thank you all so much for standing by me and supporting my vision with much love.

To my editor, Sir Ndoh Timothy B. Thank you for putting in your best to ensure this piece is worth reading.

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## INTRODUCTION

Vision is the ability to see the end from the beginning, the ability to perceive something not actually visible. Vision looks not at what is happening, but at what could or should be happening. It shows you something that has not yet taken place and registers it in your heart and mind. Vision presents a picture of the unseen and convinces you that it will come to pass. It never stands alone but originates from a known purpose, this therefore makes vision a glimpse of purpose.

Purpose translates into a vision which causes things to happen and people to act.

Of course, a vision doesn't develop and grow on its own. every vision is owned by a visionary and a visionary

is someone with original ideas about what the future could be like. He has a strong vision about the future, gathers information from his dreams, passions and mold them into a great picture of a desired future which is called a vision. Every vision comes as a solution to a problem in a society or the world at large. A visionary works with wisdom and determination to come out with this solution which is his vision.

Of the truth, a vision at the beginning is not accurate. This means it can succeed greatly or fail terribly. It will therefore take the faith and willpower of the visionary to bring his vision to fulfilment.

In this book, I will be discussing with you ten accurate secrets of a winning Visionary that I have seen work wonders in the lives and businesses of great visionaries in today's world that are role models to young

visionaries. These secrets will give you the right blueprint to take your vision to high levels of success and fulfilment.

Before we proceed, I would like you to understand that these secrets may seem very difficult but have greatly worked for all who applied them. Fasten your sit belt, sit in a calm environment, take hold of pen and paper, study them carefully, practice them and enjoy the success you have always desired to have.

**God bless you, wealthy mind!!**

# CHAPTER ONE

## PASSION

**"No alarm clock needed. My passion wakes me" Eric Thomas**

**P**assion has been defined as a feeling of intense enthusiasm towards someone or something. It can range from an interest in or admiration for an idea, proposal or cause to a strong attraction or excitement towards something or someone.

Great visions are built by passionate visionaries which without passion anyone will give up in the face of any challenge. Every individual on planet earth is passionate

about one thing or the other. Every passion originates from a dream which is unique and yearns to contribute to the fulfilment of a given purpose. If you must build a good vision that will stand the test of time and blossom against all odds, you will have to build a strong foundation on something you are passionate about. Let your passion never die but keep burning in your heart.

Living a happy and healthy life means a lot more than having the essential needs met. Deep down, we all strive for meaning beyond the daily necessities of life. Even if you appear successful, you can still feel like something is missing and you continue to wonder how to find your passion.

The passion in every individual starts burning within them at a very young age. Your younger self believes that you can fly. Your younger self believes that you can rock and

roll. Your younger self believes that you are a winner. Your younger self believes that you can succeed in everything you commit yourself to.

Then when you start growing, society, parents and the community start killing that passion gradually by making you believe that you don't have what it takes to arrive that level of success your younger self believed you could achieve. They force you to follow what they believe is good for you. They make you believe that it is good to go for the ordinary as the extra ordinary to them is way too far, too expensive, too big for you. Challenges then come and make it worse by creating huddles that keep you limited and sees giving up as the only option to gain peace of mind.

Passion distinguishes true visionaries from everyone else as they stick to their passion no matter what comes their

way. They believe in their dreams and are ready to work for them. They enjoy working out of their comfort zone to achieve whatever they are passionate about. Their passion is their greatest force and they stick to their passions no matter the critics and challenges.

## **How To Be Passionate**

If you desire to be passionate about your career, business, or talent, consider the following steps.

### **1. Create a list of Interest.**

Creating a list of interest will help you discover what you are passionate about. While creating this list, try to be honest with yourself so as to know the most important of your preferences and desires. Mind you, if you try to impose passion on something because

you want to impress someone or society, it will not work for you. Let it be coming from within.

## **2. Surround Yourself with Passionate People.**

Another way to remain passionate and committed to your goals is to surround yourself with passionate people. Remember the people you associate more with will either edify or destroy you. So, if you must remain passionate, spend more time with passionate people who will encourage you to remain steadfast.

## **3. Be Eager to Learn more.**

**"If you must keep growing, you must keep learning" Bishop David Oyedepo.**



Understand this, even if you are already an expert in your craft, you will lack what it takes to remain focused and passionate if you don't learn continuously. To remain relevant and passionate, you must continue learning and knowing new things that will challenge your stamina.

#### **4. Allow yourself to make errors.**

I remember Dr Cyndy Trimm during “**The Crush It conference 2022**”. While teaching, she said something that hit me hard and changed my entire mindset and even affected the way I worked positively. She said that **excellence** was better than **perfection**. Now, understand that excellent people learn from their mistakes while perfectionist drown in the pool of their own mistakes because they believe they are too perfect to fail. Too much perfectionism

can turn a normal activity into a challenging task. So, while you are passionate about something, accept the fact that you will make mistakes on your way as you continue to learn and empower yourself.

## **5. Consider Your Impact.**

It will be easy to remain passionate about something if you discover that you are creating positive impact in your society and in the lives of those around you. So, allow yourself to access and acknowledge the positive effect you are having on your society. It will motivate you to remain positive.

## PILL

**Your passion is the foundation  
of your vision, stick to your  
passion and never give up on it  
for anything nor anyone. \_**

VERSEKA CHRISTA-MARIE

# CHAPTER TWO

## ACTION

**"You don't have to be great to start, but you do have to start to be great" Zig Ziglar**

**A**ction is putting to work your dreams and plans. As a Visionary, there is a time you conceive an idea, a time to write the idea down, a time you meditate on the idea, a time you conduct some research on the idea and a time to launch the idea and put it to work.

From the moment of conception, there is a great bridge between those who will win and those who will not win. A winning visionary after conceiving the vision immediately takes action by writing the idea down in a book with a pen. After writing it down, he meditates on the idea and goes ahead to conduct a thorough research on

that same idea. After a thorough research. a winning Visionary goes straight to launching and activating this awesome idea.

Taking action is of course a secret applied by winning visionaries that ordinary visionaries fail to put to work. Unless you take action, that dream will remain a wish and known only to you and will die with time. It takes taking action to get a taste of success. Action fuels your thoughts, it is what drives the world. *“Procrastination is an observer's tool, refuse to be an observer”*

**It takes taking action to achieve a goal, it takes taking action to fulfill purpose.** You will have to take action if you admire winning visionaries and desire to become like them.

I will be lying to you if I tell you that taking action is that easy. It can be very difficult given that there are numerous distractions trying to have your attention. The moment you conceive your idea and discover your vision, you are faced with fear and doubt on whether the idea will work for you. You are faced with lots of challenges like limited finances, at times discouragement from your environment, you are not sure of yourself and it will take the winning spirit to overcome all that and take action.

**Winning visionaries are action takers.** They take action even when everything and everyone around them seems to be against their vision. Taking action is a sign that they are ready to make it big in life no matter the odds.

Remember, everything you see, use and enjoy today was born from a decisive action of a winning visionary. What if after conceiving the idea they feared putting it to work?

What if after conceiving the idea they focused on societal critics and discouragements? What if after conceiving the idea they did not believe in themselves enough to bring it to the lamp light of existence? I guess you could have missed the chance of enjoying these creative works of art and innovation the way you do now. Don't rob your generation off the privilege to enjoy and be blessed by your creativity. Take action today and become a winning Visionary.

## How to Become an Action Taker?

Taking action may be really hard for some people. If you are amongst those who find it difficult to take action each time you want to bring an awesome idea to existence and execute it, practice the following steps and become a quick action taker.

### **1. Let the past be past.**

There is this beautiful yet hard truth about the past which is that past is past and it has happened and cannot be changed, but it has the power to influence our present and future if you so permit it to. Your past will imprison you if you dwell on it instead of forgetting it and moving forward. It has been utterly difficult for some people to take action because they keep on analysing their past.



Remember, if you must break out of being a lazy and useless observer and become an action taker, you will have to snap out of your past and connect with the present moment.

I understand how difficult it can be to let go certain past events especially those that came and destroyed all the plans you were having about your future. For example, a lady who puts all her energy in building a relationship, then from nowhere the man she was hoping and building with disappoints her, it will be very difficult for her to focus and take any necessary or important step towards building her future once again.

Notwithstanding, it's worth forgetting, letting go and looking forward is ideal. Breathe deep down and focus on your present life and the immediate actions you need to

take. Once you get into this mindset, actions will flow out of you naturally without so much efforts.

## **2. Be Accountable to Some People Around You.**

Practicing accountability is a powerful tool to keep you focus and concentrated in taking action. Have someone or some trusted people who will question you why you haven't started yet and encourage you to start immediately. Yes, tell people what you want to do. Of course, you will not want to disappoint them or watch them laugh at you that you are only good at speaking, right?

So being accountable to these people will be a push for you. You will take action not to be seen as a failure or not to be mocked at. There are some people whose growth pattern depends on your growth pattern, the moment you keep procrastinating, talking, observing and promising

without taking action, they will see all that as very normal and will then relax on whatever it is they were working on. For these people, you are their motivation and what they see you do is what they do. I believe you won't want to see them fail because they followed your footsteps?

You can even get some support and motivation from some of them that will encourage you to take action speedily. Those you get support from can be mentors, family or friends who might support you with more ideas, finances and wonderful advices that will move you to take that action.

### **3. Trust the Process.**

The process is a series of steps and decisions involved in order to achieve a particular desired goal. Everything in life has a process it passes through to succeed and there is no escape road from the process. Do not expect to start

and blossom over night or do not expect to leave from stage one to stage ten in one day. It is a process consisting of different steps and stages in which you will have to take minor and major decisions to make sure it aligns.

Note this, you will be *processed* before you are *packaged*. The things that happen along the way to your getting started brings about a transformation that prepares you further for what is ahead of you.

There will always be some doubts that brings about “**what ifs**” to your mind. Forget about them and focus on the process. Every great accomplishment has followed a process. You will go on a journey before accomplishing anything. When you focus on the process, you will develop a positive and more creative attitude that will encourage you to take action.

## 4. Start small.

Remember, do not minimise the power of little beginnings. You will have to start small and grow gradually with every step. Until you learn to manage what is small, you will never be able to manage what is big. Start small and grow with the process. Bishop David Abioye said in his book *"Strategies for Progress"* that beginning small is and remains the best way to begin as it builds you up and molds you to that person who is ready for bigger accomplishments.

Don't wait till you have all the resources, that is money, time, personnel, machinery before you start thinking of starting. Start where you are and with what you have. The moment you start, you get the motivation to keep going

step by step and each stage introduces you to the next big one which comes with everything you need to accomplish.

Starting small will permit you to locate potential problems and solve them at a small scale which will permit you to strategise and set in measures to avoid them as you grow or be able to solve them amicably when you face them in a large-scale status.

Waiting to get everything before you start risk making it difficult on you to ever start because you may never have all you need available at the same time. So, start small and grow gradually with every little step and effort.

## **5. Believe in Yourself.**

The truth about motivation and taking action is that no one can help you fully, you will have to believe in yourself in order to make things happen. Remember, if it

must work, it is up to you to make it work. Believe in yourself, have high self-esteem and take action now.

Whenever you want to start something new, there will always be contrary factors and people. Challenges will come and make you feel you are not able to or you don't have what it takes to start and succeed in that business or career. See these challenges as opportunities and use them to keep going.

Also, you will have individuals who will make you feel you are big dreaming or imagining too much. If you pay attention to all these talks, they will weigh you down. So, wave such away and trust in your capabilities to bring to existence what has never been seen or heard. Remember scripture says that Christ has given you everything that pertain to life and Godliness and that what eyes have not seen nor ears heard is what God has prepared for you.

Remember, you are created in God's image and with God all things are possible, so with you all things are also possible if you put in everything that is needed to make it work. So, trust yourself, trust that you can make it happen, trust that you are capable, trust that you will succeed and start today.

## **PILL**

**“Be an action taker and not a lazy observer”**

VERSEKA CHRISTA-MARIE



# CHAPTER THREE

## SELF CONFIDENCE

**" Self-confidence is such an energy that eradicates inward hesitation and outward difficulties and empowers to face and overcome risks for achievements" Ehsan Sehgal**

**S**elf-confidence is an attitude about your skills and abilities. It means you accept and trust yourself and have a sense of control in your life. You know your strengths and weaknesses well and have a positive view of yourself.

Confidence helps you to feel ready for life's experiences. When you are confident, you are more likely to move

forward with people and opportunities and not back away from them.

When you are confident, you are ready and able to try again when things go wrong because you trust yourself.

There is a sentence in the 5am club that says "**A confident quack is better than a shy expert**". Of course, you may be an expert but shy, shyness will not give you the success you are looking for. It takes confidence to sell your skills and talents. It takes confidence to create impact and influence your world. It takes confidence to build. Be confident if you want to attain a particular level or world class.

Low self-esteem means lack of confidence. It will make you feel full of self-doubt, be passive and submissive. You feel unloved, sensitive to criticism. In every area of life, no matter which one you find yourself in, you need

self-confidence to give in your best. Your relationship, career and business needs you to be confident and bold, trust yourself and deliver confidently if you want to make it in life.

Confidence to a winning visionary is a great force. It gives him strength to face everything boldly with a winner's mindset. His confidence in himself gives him the strength to stand still even in the midst of criticism, challenges and difficulties. He does not give attention to what is happening around him but to what is happening within him.

Building self-confidence can be hard but possible.

# HOW TO BUILD SELF CONFIDENCE

1. Recognize and emphasize on your strengths
2. Reward and praise yourself for your efforts
3. When you stumble and fall, consider it as an opportunity to learn and not dwell a lot on failure.
4. Slow down when you are emotional and have  
a rethink on the situation to be able to handle it with care
5. Recognize that past negative experiences do not define you.
6. Stop comparing yourself with others
7. Stop belittling yourself
8. Learn to say no to unreasonable requests.

## PILL

**“Have confidence in yourself if  
you must win as a visionary”** —VERSEKA

CHRISTA-MARIE

# CHAPTER FOUR

## THE SPOKEN WORD

**"Our words have creative power. With our words, we can speak blessings over our future" Joel Osteen**

Proverbs 15:4 reads, *A wholesome tongue is a tree of life.* The word of God states it clear that a wholesome tongue is a tree of life. A wholesome tongue is that tongue that speaks right. A winning visionary has the spoken word as a secret. The spoken word has to do with speaking the right words and making the right declarations over one's life and affairs.

It is very important to know that words carry power. What you say about your business, career will manifest

accordingly with time. Most of the mentors and role models we have today have talking sessions in their lives which they declare positive things; they declare what they want to see happen and it happens.

Remember scripture says you should ask and you will receive. What have you done with that scripture? are you speaking to your life or you are just seated, watching circumstances of life treat you as they wish? Wake up and use your mouth to speak what you want to see in your life. Create time to declare and decree success, victory, prosperity in your life. Speak words like

***I am a winner.***

***I am successful.***

***I am prosperous.***

***I am confident.***

*I am unique.*

*I have a glorious destiny.*

*I learn with every mistake.*

*I can make my dreams come true!*

The above and many more are words you should use to create the life you want. Speak to your life, speak to your vision, speak to your business, speak to your career, speak to your projects.

Words are things, words have power and they manifest and yield fruits of the seeds you planted when you declared them. Make it a habit to declare the right words to everything concerning you.

I have visited offices and libraries of great leaders and what I discovered is somewhere on the wall there are always papers with words written on them that they



declare on daily basis with assurance and faith. Of course, you need faith, that is the believe that what you're saying will come to pass. I have read books and learned from there that one of the things that makes authors prosper is the spoken word.

Have you ever asked yourself why God asked us to pray audibly? it is because there is power in the spoken word. Bible scholars will tell you that everything God created; he spoke it out to existence. For example, he said let there be light and there was light, let the day be made separate from the night and it was so. The births of the sky, the animals, trees, mountains, everything was created with the spoken word. Jesus won every battle during his stay on earth with the spoken word. Note this, the environment responds to our words, the environment and the things in it respects and responds to your voice anytime you speak.

Same way pastors and priests make declarations in church and members respond by saying Amen, so should you declare to your life and affirm it with the assurance that it will come to pass. Most importantly, target areas of your life where you are weak and use the spoken word to build your momentum in those areas. You can prepare affirmations on boldness, confidence, positivity, wealth, health and others and declare them audibly every day and watch how glorious your life turns out.

Check out some words I speak to myself everyday

***I am Marie Wealth.***

***I am a living proof of the liberation mandate.***

***I am clothed with favour.***

***I am unstoppable.***

***Everything answers to me.***

*I have a billionaire's mindset.*

*Selling is not hard for me.*

*Everyone buys from me.*

*I have the right mindset.*

*I attract money daily.*

*I have wealth accumulating skills.*

*I am a money magnet.*

*I am a money collector.*

*I am healthy and wealthy.*

*God is my best above all.*

**Thank you, Jesus!**

Wow, you can copy the above affirmatory words and personalise it for yourself and if you need more affirmations, get to **Wealth Nation Facebook page** and you will find many there that will help you grow by speaking the right words into your life, business, career and all.

# CHAPTER FIVE

## THE WRITTEN WORD

**"The written word is the strongest source of power in the entire universe" Gary Halbert**

**Habakkuk 2:2 KJV:** *And the LORD answered me, and said, Write the vision, and make it plain on tables, that he may run that readeth it.* Here comes another powerful secret that winning visionaries apply that is very essential and works wonders. **“THE WRITTEN WORD”**. God instructed man in his word to write down every vision and make it plain on tables so that anyone that reads it may run with it.

Before we go deep into what the written word is, I will like to let you know that what is not written will be forgotten or misrepresented.

If you must win, grow and prosper as a visionary, you have to write down your vision the moment you conceive it. Write down everything concerning your vision and archive it. One scholar puts it this way. "*Writing modifies speaking, thus turning words into objects of conscious reflection*" he explained that, writing ideas down makes them more concrete to us and we are able to understand them and let them affect our behavior.

Great historian Walter Ong explained that every major accomplishment of man has been made powered by **writing**, because writing gives our brains the code to organize ideas and create systems for advancement.

Have you ever asked yourself why from the very base of education right to the Doctorate degree, students are asked to copy notes? Why is it that they don't allow them to just listen? It is because what you write, you can always refer to it if in case you forget. And what you write will always be useful to you.

A great visionary put everything down in writing because as he grows, he faces a lot of challenges and obstacles and going back to what he wrote, will always remind him of the reason why he started and with that, he always has a reason never to give up. A written vision becomes a great legacy as even in your absence, your Successors can always refer to your write ups and keep following and doing everything as you originally planned from the beginning following the original intent for the creation of the vision.

If you must become great, you must start learning how to pen down everything as from today. It may be boring and hard at the same time, but make it a habit.

## **PILL**

**Write everything about your vision down.**

VERSEKA CHRISTA- MARIE



# CHAPTER SIX

## CONSISTENCY

**"Success isn't always about greatness. It's about consistency. Consistent hard work leads to success. Greatness will come" Dwayne Johnson**

**C**onsistency expert James Clear said, *"Slipping on your habits doesn't make you a failure, it makes you normal, what separates top performers from everyone else is that they get back on track quickly"*. A business or vision without consistency will not stand the test of the journey of growth. Being consistent means being dedicated to carrying an activity or completing a task. It means you are clear on what you want to accomplish and you are taking steps accordingly to reach it. When you are

consistent, you do things in the same way, and have same standards.

Consistency is no doubt a great secret of a winning visionary. On its own, consistency is not easy, for it takes time. You need to replicate positive behavior or performance day after day, until it defines you. It takes a winning mind to build a habit of consistency.

## How to be consistent.

Being consistent can really be hard at times. The following strategies will help you stay consistent if you apply them.

- **Isolate one goal and focus on it at a time.**

Remember the saying “*jack of all trades but master of none*’ It may sound funny and simple but when you become a jack of all trades and master of none you will only be wasting your time in confusion from one unproductive activity to the other and at the end you will have limited or no valid results at all.

When you choose one goal, you are able to channel all your time, resources, energy and finances to achieve that goal. Choose one goal and focus on it at a time. Focusing on so many things will keep you distracted especially

when you have not mastered any of them. If you become distracted, you will find it difficult being consistent. So, chose one goal and focus on it. Then, consistently work on it.

- **Focus on progressive improvement.**

Growth is progressive, growth takes time, growth requires patience. Look for example, a seed, it is planted in the farm and passes through every stage progressively till it grows and gives us the fruits we harvest. The same thing applies to that business, career or vision. You will have to grow it progressively. Pass through every stage of the process, don't rush it, don't take short cuts, go progressively.

I want you to understand that you are not going to make 100 thousand sales or grow your business to a 5-star business overnight, it takes time. Be patient and focus.

Allow yourself to face and challenge every difficulty that will come your way to growing that vision. Allow yourself to notice and celebrate the small wins you make. don't ignore them, they will motivate you to stay consistent.

- **Fight your emotions.**

In every struggle for survival, emotions will come and it will take a fighting and strong spirit to fight these emotions and remain consistent. Some of these emotions are *fear, doubt, envy, jealousy*, and many others. Fear and doubt come in when you face some problems that make you to have the fear of failure and start doubting yourself or ability to succeed. Other emotions come in when you see others succeeding and you start envying those who have made it big or making it better than you.

Instead of entertaining these emotions of fear and doubt, trust you can make it and see fear as a lesson to learn and make things better. With emotions of envy and jealousy, celebrate those ahead of you and you will have the energy to remain consistent.

Also, sometimes we are really tired, lazy and sluggish to work. Don't fall for all these. push forward or else you will remain stuck in the same position. Success is for those who diligently work for it and not those who lazy around and entertain sleep and love being in their comfort zones. Fighting these emotions and striving hard will motivate you to be consistent and focused.

- **Forgive your failures.**

Failure can paralyze a zealous and energetic soul. Of course, everyone ventures into something with great expectations of winning but failure at times set in and

discourages the weak from going forward. It is very normal to feel like quitting, letting go, and forgetting when all your efforts seem fruitless. Failure is a terrible enemy to consistency. On the contrary, if you take failure as a lesson, you will learn from it and engage the necessary steps you need to succeed.

We are humans and imperfect at times. we will make mistakes, we will fail, but we can overcome all that if we forgive our failures, see failure as a lesson, rise up and move again.

Being consistent allows you to establish awareness, build trust and deliver your services efficiently and profitably leading to continuous success which is the dream of every visionary. **Be consistent in your dealings, daily work on your business, vision, apply the right strategies daily, never give up even when every possibility you see is giving up. Be consistent and build that vision successfully.**

## PILL

**Make being consistent a habit - -VERSEKA**

CHRISTA-MARIE

**CONSISTENCY**\_\_\_\_VERSEKA CHRISTA-MARIE



# CHAPTER SEVEN

## PERSISTENCY

**"Success is not the absence of failure, it is the persistence through failure" Aisha Tyler**

My Mentor, Pastor Che Banks once said, "**Consistency, insistency and persistency breaks resistancy**". Wow, the day he called me and said these words, I wrote them down and it took me some time to assimilate fully and yes, those words were just what I needed to hear at that particular moment of my life and those words came as a healing balm.

As a visionary, you will face it all. Difficulties, misinterpretations, hatred, jealousy, resistance, failure and many more, but what will differentiate you from those who fail will be your ability to persist and insist. A

winning visionary keeps going in season and out of season. A winning visionary will keep going no matter how hard it may become. A winning visionary never gives up.

I remember in my first year as an entrepreneur, I had a misunderstanding with someone then I was trying to explain that actually what happened was out of my desire to grow my business, and this person laughed and told me I had not seen anything yet, that I was going to see worst challenges. Wow, really? So, I told myself I was going to make it no matter the challenges. I told myself I was going to overcome all those challenges with giant strides and grow my vision to the highest levels of success.

Four months after that, a lady I was working for called me to her office and said she saw my business on Facebook and it was conflicting with her vision so she prefers I go

and build my own vision. Some people were like, hey you should have dissolved your own vision to keep your job. Well, I couldn't because my vision was not a common vision, it was a solution to my generation and I have always persisted, still persisting and growing it as it is growing tremendously and making a giant difference in the lives of many in my country, continent and the world.

If anyone ever tells you building a vision is an easy task, know they are lying to you. It has never been and will never be an easy one. But if you persist and insist, you will make it big.

Failure will come and you will feel weak and lose hope. You will lack motivation at times, you will feel like giving up, do not give up, persist, insist, be consistent and you will be surprised at what glorious results you will achieve.

## How To Build Persistency

Jesus gave a parable in the scriptures in which he made us believe that the more we pray, the more likely it is for God to answer us when he narrated the parable of the wicked king and a poor widow. Luke 18:1-8 *"And he spoke a parable to them to this end, that men ought always to pray, and not to faint; Saying, There was in a city a judge, which feared not God, neither regarded man: And there was a widow in that city; and she came to him, saying, Avenge me of my adversary. And he would not for a while: but afterward he said within himself, Though I fear not God, nor regard man; Yet because this widow troubles me, I will avenge her, lest by her continual coming she And shall not God avenge his own elect, which cry day and night to him, though he bear long with them? I tell you that he will avenge them*

*speedily. Nevertheless, when the Son of man comes, shall he find faith on the earth?"*. The same applies in business and career. It will take a consistent attitude to break through and win. The following steps will help you to remain persistent and focus.

- **Be Passionate.**

When you are passionate over something, you can go to any length to get it. yes! any length. Look at the example of the poor widow, she did not fear reaching out to the wicked king for help, she did not either stop going to him even when he gave her no attention, but because all she had was her piece of land and she was passionate to get it back, she remained persistent and kept going to him till he helped her. The same goes to someone who fails the GCE for more than three times but never stops writing. It is because their passion for success supersedes their pain of

failure. Passion is a drive for survival, a fastener of action and a great motivator. Passion gives you strength to keep going even when the best possible thing Infront of you is giving up. So, if you want to build an attitude of persistency, be passionate about your vision.

- **Have a Positive Mind.**

The bible says as a man thinks, so is he. You become what you think. It's even said that who you are today is as a result of the thoughts you had in the past while what you think today will make your tomorrow. If you think negatively, you will behave negatively, take negative decisions and have negative results. On the other hand, when you think positively, you behave positively, take positive decisions and have positive results.

Positivity has proven to be an amazing asset to build growth and excellence. Having a positive mindset will

help you to stay optimistic and willing to surmount every challenge with giant strides. With a positive mindset, you see every failure as a lesson, you rise up and keep going when you fall. Be positive no matter what happens, find a reason to be positive. Build a positive mindset to keep a persistent attitude.

- **Trust Yourself.**

What do you think and say about yourself? How do you rate yourself? Where do you position yourself in the midst of others? It is very common to be belittled by family, friends, and society when you want to build something great. Not everyone you meet in life will encourage you, some will make you feel discouraged and you will feel like to give up.

Lack of self-esteem has kept a lot of people seated on the desk of fear and doubt. You will not have the zeal to keep

going the moment you lose self-trust. You are beautifully made, unique and amazing, all you need is to trust yourself even when those around you are full of doubt and condemnation. Build your self-esteem and it will help you to remain focused and zealous in building your business.

- **Have a Good Mentor.**

A mentor is a person who has professional and life experience who voluntarily agrees to help a mentee to develop skills, competence or goals. He acts as an adviser or role model and is willing to invest in the mentee's personal and professional development.

In life, nobody makes it alone. You need someone who will encourage you, teach you, direct and even call you to order. Get a mentor for yourself who will direct you and help you follow the right path to success.



In as much as getting a mentor is important, it is as much important to get a good mentor. Don't settle for any mentor, get a good mentor that will remind you of the reason for which you started your vision. A good mentor will help you to stay persistent.

- **Have a Good Team.**

Hellen Keller said "*Alone we can do so little, together we can do so much*". The holy scriptures as well confirmed the power of a strong and united team by saying that one will chase a thousand while two will chase ten thousand. You cannot make it to the top alone. You need a team and a good one for that matter.

A poor team produces poor results and poor results leads to failure which makes giving up an option. Have the right team members; team members that will encourage you; team members that will support you; team members

that will be with you in every stage of your vision; team members with selfless attitude to service.

A good team will help you to build up the attitude of persistency. While building your vision, locate good friends, good family members or even strangers with same interest as you are passionate and build a strong team with them. Why people with same interest? because those who do not have the same interest in heart as you will come for money and when the money doesn't come early, they will give up and be slack in delivering their task effectively.

# CHAPTER EIGHT

## DISCIPLINE

**"Discipline is the bridge between goals and accomplishments" Jim Rhon**

**E**veryone has dreams, desires, expectations. Everyone human being wants to succeed and make it big in life, but it takes discipline to separate those who are ready to make it from those who just want to make it. Making it in life is not an overnight's affair, it takes days, weeks and even years of hard work to succeed as an entrepreneur and in any other thing and hard work on its own is not easy.

You need a disciplined spirit to be hard working. Discipline has to do with order and control. All successful visionaries and world champions had disciplined themselves in one moment of their lives.

Without discipline, you will hardly become consistent and focused. Discipline will provide you with rules to live your life efficiently and effectively. it will help you make small sacrifices for a better future.

## How to Develop Self Discipline?

Developing self-discipline is not easy as you will have to sacrifice a lot, but not hard as well. The following will help you develop and build self-discipline.

### **1. Have a goal.**

Begin by choosing one goal that you want to focus on to develop your self-discipline. A good example will be getting up at 5am every morning, and having a quiet moment to discover yourself more. Of course, it's not easy, but you will have to discipline yourself by making it a habit. While setting your goal, make sure it is specific, measurable, attainable, relevant and time bound.

## **2. Find Your Motivation**

Every action taken and everything has a reason and/or the motivation behind it. After you have chosen a goal, list the reasons why you want to achieve that goal. If you set your goal to rise up early every 5am daily, give the motivation behind that decision. For example, it can be that you want to meditate during those quiet moments, study and discover yourself more, to gain more knowledge of how to build your career or business. When you have the reasons for disciplining yourself, you will find it much easier as task to do

## **3. Identify Obstacles**

Hey, obstacles are part of the journey. You will have to identify the possible obstacles that will likely make it difficult for you to achieve your goal.

Let's say your goal is to read one book a week to gain more knowledge and enhance your skills. Of course, it will be hard to stay away from all the distractions that will be showing up. So, you will have to schedule and map out your time well in order to set the appropriate time to read this book.

#### 4. **Replace old Habits.**

When we are developing self-discipline, we are often trying to break away from some bad habits and replace them with more productive habits. For example, if you have the habit of lies telling and dubious living, the moment you discover that it is affecting your life negatively, you work on disciplining yourself by replacing that habit of lies telling and dubious living with the habit of speaking and standing on the truth at all cost.

## **5. Monitor your progress**

This is very important and will help you discipline yourself effectively. As you work on your self-discipline, pay attention to how you are feeling as it develops and grows. You will have feelings like freedom, happiness, peace of mind. These will help determine if you are disciplining yourself with the right strategies.

Self-discipline creates habits, habits make routines, and routines become who you are daily. With discipline, you do what needs to be done and at the right time, it helps you to train your mind and body and enable you to focus on your goals and to regulate your emotions and preserve society's peace and order. All the winning visionaries we have in our world today disciplined themselves and still discipline themselves to make sure they keep winning. If you



must win and keep winning, make self-discipline a habit and not an option.

## PILL

**Make Self-discipline a habit and not an option**

VERSEKA CHRISTA-MARIE

# CHAPTER NINE

## THE 70/30 RULE

**"Without strategy, execution is aimless, without execution, strategy is useless" Morris Chang.**

From all the secrets of visionaries we have been discussing in this book. I will like you, wealthy mind, to pay more attention to this one, the 70/30 rule.

This rule is all about *strategy and execution*. **70% strategy and 30% execution.**

While working on my entrepreneurial journey in 2022, I became more productive after applying the 70/30 rule as instructed by my mentor Pastor Che Banks. He would always say "*Verseka, ministry is 70% Strategy and 30% pulpit*".

He explained that, to succeed, one has to use 70% of their time on the table of studies and research, setting the right strategies to apply in achieving their goals. After putting 70% of your time, resources and energy in strategising, it's time to apply and you will use the remaining 30% to apply and get the results you want. But if you do the opposite, you will be making a mockery of yourself as you can never manifest what you don't have.

I have applied this strategy, still applying it and as a growing entrepreneur, it is helping me a lot. As an aspiring winning visionary, learn to follow the 70/30 rule and you will see how great your business, career and talent will skyrocket.

# How to Effectively Apply the 70/30 Rule.

Like I said above, the 70/30 rule is 70% strategy and 30% application. Many ambitious and success driven visionaries have failed in their attempts to make it big because they failed to apply this rule. Now, applying the 70/30 rule is not that easy but will be easy for you if you follow the tips below.

- **Be Teachable**

Being teachable means, you are ready to learn and to be taught. it is a virtue of great leaders and takes humility to manifest such a virtue. Your readiness to learn new things and willingness to be taught and corrected will help you effectively apply the 70/30 rule. Remember, you cannot

manifest what you don't have and you cannot apply what you don't know. Be humble to learn and be corrected

Some people are too proud to learn, they feel and believe they know and have it all and as such, their pride will not permit them settle down to learn or accept any corrections. But it takes knowledge to strategise and more knowledge to strategise the more. Be Teachable enough to know what to do and how to do it.

- **See Failure as a Lesson.**

Failure comes to everyone especially when you are still starting with your business or career. What differentiates winners from every other person is the ability to see failure as lesson to learn from. The moment you start seeing your failures and mistakes as lessons that are here to help you improve, you will be able to sit down and meditate on what went wrong and what strategies to apply

in order to fix it. By doing this, you will put in the right strategies to achieve success.

Remember, execution is aimless without strategy and strategy is useless without execution. You have to spend more time strategising and planning to be able to execute properly with boldness and accuracy. Don't let failure break you down but see it as a lesson and an opportunity to rewrite your wrongs.

- **Have a mentor**

A mentor is a person who has professional and life experience who voluntarily agrees to help you as a mentee to develop skills, competence or goals. He acts as an adviser or role model and is willing to invest in the mentees personal and professional development.

In life, nobody makes it alone, you need someone who will encourage you, teach you, direct and even call you to

order. Get a mentor for yourself who will direct you and help you follow the right path to success.

A mentor will help you to successfully apply the 70/30 rule. A mentor is someone with much experience and expertise in your field of concentration and in the course of mentorship, he will give you the right advice, he will lead you and ensure you engage the right strategies.

- **Trust the process**

The process is a series of steps and decisions involved in order to achieve a particular desired goal. Everything in life has a process it passes through to succeed and there is no escape road from the process. Do not expect to start and blossom over night or do not expect to leave from stage one to stage ten in one day. It is a process consisting of different steps and

stages in which you will have to take minor and major decisions to make sure it aligns.

So often we become so excited about the victory and vision that we fail to realise we need to go through a process and put in the work needed to meet that vision. Your actions during the process shows how much you believe in your vision.

By trusting the process, you are able to learn new things, analyse your progress, sit and strategise, then apply and effectively succeed.

- **Believe in your dreams**

Eleanor Roosevelt said "*The future belongs to those who believe in the beauty of their dreams*". It takes faith in your own dreams to effectively apply the 70/30 rule. Believe in your dreams even when



everyone and everything around you is speaking against them.

Once you believe in your dreams, nothing will distract you from strategising towards achieving them because you are set out for success and ready to go for the right strategies that will guarantee you that success.

## PILL

**Be ready to plan, strategise and win!**

*Verseka Christa-Marie*

# CHAPTER TEN

## THE GOD FACTOR

**" Stress comes from trying to do it all on our own.  
Peace comes from putting it all in God's hands"**

**Anonymous**

Wow! **The God factor.** Well, wealthy mind, this is my best secret so far, the God Factor. All the world leaders and role models I have in my space and I am following closely do not joke with this secret.

To begin with, God is the alpha and Omega of all things, he is the ultimate, everything begins and ends with him. All those who have applied the God Factor have manifested greatly and proven that God is the owner of every vision.

As a visionary, understand and accept that God is the owner of your vision. He has just put it in your hands as an assignment to fulfill here on earth and you will have to acknowledge his presence in that vision and trust it in his hands to make it grow and escalate.

Matthew 6:33 of the Holy Bible says ***"But seek you first the kingdom of God, and his righteousness; and all these things shall be added to you"***

When you seek God and his kingdom, every other thing you lay your hands on prospers speedily. You can see God at work by following his words, acknowledging that he is the owner of your vision, worship and praising him on the altar of prayer. Winning visionaries are praying visionaries.

For example, Bishop David Oyedepo of Winners Chapel International is a man whose lifestyle is centered on God and his kingdom and he is one of the richest pastors in Africa. He walks in alignment with God's word and saves more and more souls to God's kingdom. Also, another perfect example is Oprah Winfrey, she is a role model to millions of people, she never plays with her prayer life nor with anything that has to do with God.

As a visionary, put God at the center of your business, have the fear of God in your dealings, worship, praise and make prayer to God a lifestyle and you will see how God will take your vision from nothing to stardom.

## CONCLUSION

Everyone can become a visionary but not everyone can become a winning visionary. Remember “many are called but few are chosen”. Because you have a vision does not automatically make you a winning visionary.

There is also this saying that what separates the successful ones from everyone else is their ability to move through the storms and achieve their goals. This book has brought together ten successful habits of winning visionaries that will help you succeed in that business and/or career. Go through them again and as often as possible to remain focused and determined. Thank you for reading till this level. Go and build wealth successfully.

***God bless you!!***

## **ABOUT THE AUTHOR AND HER SERVICES**

Marie Wealth Nations is an Advertising and marketing channel that aims to help individuals grow their businesses, talents and careers with her services such as

- 1. Advertising.**
- 2. Graphics and web designing.**
- 3. Large cover printing.**
- 4. Photography.**
- 5. Videography.**
- 6. Business orientation and consultancy.**

**Wealth Nation is an empowerment platform that seeks to help individuals discover purpose and build their skills to be able to earn ends means and make purpose living for themselves through her programs like**

**1. Courses.**

**2. Conferences.**

**3. One on one consultation.**

**4. Mentorship.**

**Wealth Natural Products is a health brand that seeks to help individuals consume natural, original and health products that will help them maintain good health and vitality to remain focused and committed. They provide the following products.**

- ❖ **Wealth Natural Oil.**
- ❖ **Wealth Natural Neem.**
- ❖ **Wealth Natural honey.**
- ❖ **Wealth Natural Coffee.**



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# ABOUT THE BOOK

This book is a conglomerate of the different secrets that all successful people have applied to become where they are today. A world of stardom and recognition. In this book, the author will be sharing with you the secrets of a Winning visionary. These secrets will help you break the yoke of mediocrity and rise to that stage of great success you so much desire



# ABOUT THE AUTHOR

Verseka Christa-marie by career name Marie Wealth is a Social entrepreneur and Purpose Discovery Coach from Cameroon who seeks to help everyone around her discover their purpose, develop themselves, build their businesses, careers and talents with ease. She is the CEO of Marie Wealth Nations a digital Advertising and Marketing channel aimed at helping individuals grow businesses, build great careers and develop excellent talents.

Christa-marie operates a purpose discovery course called The Journey of Purpose Discovery and Fulfillment in which she has trained and certified 100 plus youths from Cameroon and other African Countries since its inception in September 2022.

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