



# CV 360

## Sample Gap Analysis Report

Candidate

**Sarah Johnson**

Job Title

**Senior Project Manager****5**

Total Gaps

**2**

High Impact

**2**

Medium Impact

**1**

Low Impact

### ⌚ Final Recommendation

Sarah demonstrates strong foundational project coordination skills but requires development in agile methodologies and stakeholder management. Recommend hiring with a structured 3-month onboarding focused on Scrum Master certification and shadowing senior PMs during stakeholder engagements. The candidate shows excellent organizational abilities and would thrive with proper mentorship and agile training.

#	Summary	Impact on Organization	Interview Questions	Gap Bridging Ideas
1	<p><b>Limited Agile Project Management Experience</b></p> <p>Candidate has managed projects but lacks formal agile methodology training and sprint-based delivery experience.</p>	<p><b>MANAGER IMPACT</b></p> <p>Manager must provide extensive guidance on sprint planning and agile ceremonies implementation.</p> <p><b>ORGANIZATION IMPACT</b></p> <p>Team velocity may be impacted during transition period and potential delays in project delivery.</p>	<p>⌚ Your CV shows limited experience with agile methodology training and sprint-based delivery experience. How would you transfer your existing skills to quickly adapt in this area?</p>	<p>⌚ Enroll in Certified Scrum Master (CSM) or PMI-ACP certification course</p> <p>⌚ Shadow experienced Scrum Master for 2-3 sprints to learn facilitation techniques</p> <p>⌚ Start with managing smaller pilot project before taking full team responsibility</p>
2	<p><b>No Experience with Stakeholder Management</b></p> <p>Candidate has not led stakeholder meetings or managed executive-level communications in previous roles.</p>	<p><b>MANAGER IMPACT</b></p> <p>Manager needs to attend critical stakeholder meetings initially and coach on communication strategies.</p> <p><b>ORGANIZATION IMPACT</b></p> <p>Risk of miscommunication with key stakeholders and misaligned project expectations.</p>	<p>⌚ This role requires stakeholder meetings and executive-level communications, which isn't strongly reflected in your CV. Walk me through how you'd approach learning this if you joined us.</p>	<p>⌚ Pair with senior PM on stakeholder presentations and executive briefings</p> <p>⌚ Complete workshop on executive communication and influence without authority</p> <p>⌚ Start managing internal stakeholders before engaging with external clients</p>

#	Summary	Impact on Organization	Interview Questions	Gap Bridging Ideas
3	<p><b>Limited Budget Management Experience</b></p> <p>Experience shows project coordination but minimal financial forecasting, budget tracking, or vendor negotiation responsibilities.</p>	<p><b>MANAGER IMPACT</b></p> <p>Manager must review budget forecasts and provide guidance on cost control strategies regularly.</p> <p><b>ORGANIZATION IMPACT</b></p> <p>Potential budget overruns if financial tracking and vendor negotiations are not closely monitored.</p>	<p>⌚ I notice your background doesn't heavily feature financial forecasting and budget tracking. Tell me about a time you successfully picked up a similar skill outside your comfort zone.</p>	<p>💡 Complete finance for non-financial managers course to understand P&amp;L fundamentals</p> <p>💡 Work with finance team to understand budgeting processes and approval workflows</p> <p>💡 Manage smaller departmental budget before handling full project financial responsibility</p>
4	<p><b>No Experience Leading Remote Teams</b></p> <p>All previous roles involved co-located teams with no virtual collaboration or distributed leadership experience.</p>	<p><b>MANAGER IMPACT</b></p> <p>Manager needs to provide coaching on remote team engagement and distributed collaboration practices.</p> <p><b>ORGANIZATION IMPACT</b></p> <p>Team cohesion and productivity may suffer without effective remote leadership strategies.</p>	<p>⌚ Your experience seems light on virtual collaboration and distributed leadership, but this role demands it. How do you typically handle learning something entirely new?</p>	<p>💡 Attend training on leading distributed teams and virtual collaboration best practices</p> <p>💡 Learn from experienced remote team leaders through mentorship and observation</p> <p>💡 Implement structured check-ins and use collaboration tools to maintain team connection</p>
5	<p><b>Limited Change Management Knowledge</b></p> <p>No formal change management training or experience implementing organizational change initiatives at scale.</p>	<p><b>MANAGER IMPACT</b></p> <p>Manager provides guidance on change management frameworks and resistance mitigation strategies.</p> <p><b>ORGANIZATION IMPACT</b></p> <p>User adoption of new processes may be slower without structured change management approach.</p>	<p>⌚ This position needs implementing organizational change initiatives at scale. What's your strategy for closing gaps like this quickly?</p>	<p>💡 Complete change management certification (e.g., Prosci ADKAR methodology)</p> <p>💡 Study internal case studies of successful organizational changes</p> <p>💡 Collaborate with organizational development team on change initiatives</p>