

**brian.haymore24@gmail.com**

**470-363-1673**

Provo, Utah 84606

## Skills

- Comfortable in CRM
- Excel (LinkedIn skills test)
- Proficient in recruiting (Indeed Assessment)
- Customer Service
- Staff Training
- Process Improvement
- Training and Development

## Education And Training

05/2023

### **Bachelors:**

Psychology and Human Resources Management

### **Utah Valley University**

GPA: 3.70

05/2018

### **High School Diploma:**

### **Cherokee High School**

Canton, GA

## Languages

### **Tagalog:**

Full Professional

## Profiles

- <https://www.linkedin.com/in/brian-haymore/>

## Certifications

- General HR Certificate - HCI Academy, March 2023
- Foundations of Leadership - HCI Academy, January 2023
- Fostering Change Agility - HCI Academy, March 2023
- Servant Leadership - HCI Academy, February 2023

# Brian Haymore

## Summary

Customer-oriented sales professional with 3 years of experience building relationships, cultivating partnerships and growing profit channels. Strategic-thinking leader with expertise in expanding network connections, persuasively introducing products, territory development and revealing customer needs to deliver solutions.

## Experience

### **Etrafficers, Inc - Sales Representative/ HR Assistant**

*Orem, UT*

05/2020 - Current

- Source potential clients from a variety of warm and cold sources
- Learn customers needs and show them how they can benefit from product
- Handle customer complaints with composure and compassion
- Assist in onboarding and offboarding of employees
- Advise management on employee performance
- Assist in general office planning
- Provide assistance where needed
- Training of new sales and support staff

## Personal Timeline

### **2014-2018**

- Attended High School at Cherokee High School, Canton, GA
- Participated in Cross Country (4 years), early morning seminary (4 years),
- Spent summers and spring/fall mowing lawns, worked at Liberty Elementary School as an after school caretaker for the duration of 2017-2018 school year

### **August 2018 - March 2020**

- Lived in the Philippines and served as a missionary for The Church Of Jesus Christ of Latter-Day Saints
- Lead groups of as many as 20 other missionaries (Training, performance, well being, organized efforts)
- Worked directly with local leadership in the Batangas and Laguna provinces

### **May 2020 - Present**

- Working as a Sales Representative and HR Assistant at Etrafficers, Inc (Full Time May 2022- Present)
- Attended BYU-Hawaii in fall of 2020 and transferred to UVU in Spring of 2021
- Graduated from UVU May 2023 with Bachelors in Psychology
- Married in summer of 2021

- Employee Well-Being - HCI Academy, March 2023

