

“Our Estate, Household, and Resort Management service is the first in history to offer a unique approach to qualifying managers. We also utilize behavior based interview techniques to ensure the right fit for your company. We value and build love around all of our work.”

Ms. Stormy L. Mongiello, BS, PHR, SHRM-CP - President

“We are the only service in the world using this proprietary system.”

Mr. Antwain Thomas, Chief Development Officer (CDO)

THE ONLY AGENCY NOT CHARGING A FEE FOR PLACEMENTS, WORLDWIDE

Our candidates and management fulfill lengthy, long-term service with families and resorts by creating genuine relationships. We will be there to follow up with you.

- **Unbelievable industry contacts to tap into the 'hidden' market**
- **Warranted placements - Screening by many techniques that are unmatched**

Whom we place

- **Household Managers and Estate Managers**
- **Private Chefs and Executive Chefs**
- **Resort Managers, Food and Beverage Managers**



We have international experience which allows for the most significant draw of authentic professionals. We have served on six continents.

Can the management company and school you are speaking with state the following?

Our STAFF memberships have been certified by:

- **The International Food Service Executives Association (IFSEA)**
Branch Presidency and International Director as well as a Master Certified Food Executive (MCFE), recipient Chairman of the Board Doctor Robert L. Mathews Medal.
- **Certified Sanitarians (CPFM) or (CHM)**
especially HACCP certified.
- **American Culinary Federation (ACF)**
Chapter Presidency, Chef of the Year, past member of the ACF University Accreditation Board for America featured in magazines worldwide, Certified Executive Chef (CEC x2).
- **Personal Protection Officers (PPO) via Executive Security International (ESI)**
who hold bodyguard certifications.
- **Registered Household Managers (RHM)**
instructed in all twelve areas of estates. **Licensed Executive Chefs (LEC)** with medical training.
- **World Association of Chefs Societies (WACS)**
Member amongst 8.5 million members for over 14 years in 65 countries+.
- **Society of Human Resource Management (SHRM)** Professional Member and holding a PHR certification on our staff.

Why would you use a professional management company or agency?

- 1. Your company does not have the dedicated resources to devote to the search**
- 2. The time and money spent in running ads, screening and qualifying candidates is putting a drain on your core efforts**
- 3. If a leadership opening is affecting the morale of your team and/or guest satisfaction**
- 4. When confidentiality is important to your organization**
- 5. If your local efforts are not producing the desired results**
- 6. When your market is highly competitive**
- 7. Offer the worlds most advanced background screening via Lexis Nexis**

*"There is no shortage of **self-proclaimed placement agencies** that do not have any (or numerous) credentials, licenses or certifications. The agents and primary staff lack degrees as well as full experience in doing the jobs themselves – ever. They are working out of a garage office attached to their home often."*

*"Ask the agents about their credentials and certifications. **Ask them** if they have ever done the job themselves and thus would know what is required... - **Ask them** if they personally meet each family and each of their candidates – you're going to start hearing a lot of coughing on the other end of the phone line... **Ask them** if their onsite school and the onsite inn has thousands of reviews worldwide or has any credentials, has matriculation or articulation agreements and how many professional certifications they hold themselves... **Ask about** recertification requirements for the agency, the entire staff, and the school – there is only one agency/school on earth who can answer all of these questions..."*

Mr. Martin CJ Mongiello, MBA, MA, MCFE – Estate & Resort Director

Has your placement agency had practical and realistic service experience in each of the positions of Executive Chef, F & B Director, Household and Estate Managers at:

- Michelin rated Restaurants, Country Clubs and Exclusive Four Diamond Resorts
- Fortune 1000 and Forbes 400 families
- Served Royalty, Heads of State and Celebrity Clients
- Camp David and the White House



Follow up after the Placement:

- Coaching or calling us about questions.
- **Mentoring and having us revisit quarterly to sharpen them.**
- Continuous leadership support via video phone call to owners and employees.
- **Provide learning opportunities annually at our foremost institute and inn or on your sites.**
- Inspire our people to be the best by keeping in touch always and maintaining them for long term relationships as part of our team. After the sale – **WE DO NOT DISAPPEAR** like all of the other agencies. **They just take your fee** and never meet you or visit or help at all to train your staff.

We also offer a transition team that makes the moment smooth and helps to bring the candidate up to speed at twice the typical rate.

Laurel Estate & Resort Management & Placement
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