



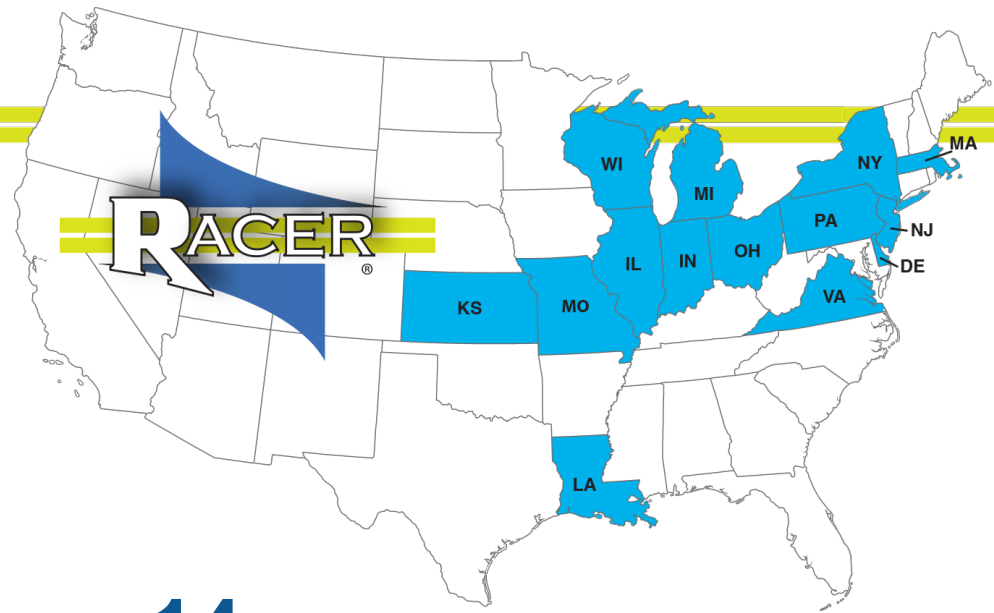
Mohawk Valley Brownfields Developer Summit

Bruce Rasher
Redevelopment Manager, RACER Trust
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Topics

- **RACER** (*Revitalizing Auto Communities Environmental Response*) **Trust**
- **Results**
- **Takeaways**



About RACER Trust

- Properties at **83** locations, **14** states
- **336** tax parcels
- **167** buildings, **34** million square feet under roof
- **6,764** acres







RACER Results

- **51** NFAs
- **92** completed transactions
- Economic impact

RACER





REGIONAL ECONOMIC IMPACTS

Resulting from
activities by
RACER and its
buyers/end users

ONE-TIME

Investments in environmental cleanup and property holding/repositioning by RACER and the \$1.1 billion invested in construction and capital equipment by RACER's buyers/end users, combined, resulted in the following one-time contributions to the output of the regional economies across RACER's portfolio from April 2011 through April 2022:



71,633 JOBS
\$5.2 BILLION IN
LABOR INCOME
\$13.1 BILLION IN
TOTAL OUTPUT

TYPE	JOBS	INCOME*	VALUE* ADDED	OUTPUT*
DIRECT	34,586	2,581	2,648	4,647
INDIRECT	11,771	958	1,582	3,244
INDUCED	25,276	1,645	2,919	5,207
TOTAL	71,633	5,184	7,149	13,098

* \$ Millions





REGIONAL ECONOMIC IMPACTS

Resulting from activities by RACER and its buyers/end users

RECURRING



Ongoing operations of RACER's buyers/end users make the following recurring, annual contributions to the output of the regional economies across RACER's portfolio:

59,611 JOBS

\$4.5 BILLION IN LABOR INCOME

\$16.4 BILLION IN TOTAL OUTPUT

TYPE	JOBS	INCOME*	VALUE* ADDED	OUTPUT*
DIRECT	16,879	1,356	2,358	5,792
INDIRECT	20,505	1,675	2,709	6,020
INDUCED	22,227	1,447	2,569	4,583
TOTAL	59,611	4,478	7,636	16,395

* \$ Millions



SUCCESSFULLY POSITIONING PROPERTIES FOR SALE AND REDEVELOPMENT

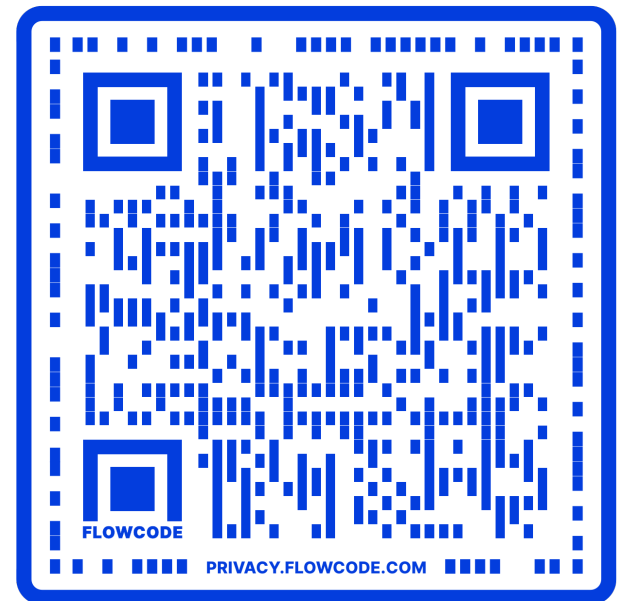




Thank you!

Q&A

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