



# Company Profile

**EKATA SHIPPING AGENCY**

*Over 35 Years of Trust & Transparency*



# ABOUT US

Company  
History

Vision &  
Mission

Core  
Expertise

Core  
Team

Company  
Values



## About Ekata Shipping Agency

### Who we are

At **EKATA SHIPPING AGENCY**, we are committed to bring you the most **reliable custom broking & freight forwarding solutions** in a proficient manner. With our head office based in Mumbai and branch offices in Gujarat, we are a full-service customs brokerage and freight forwarding firm that helps businesses of all industries reach their trade markets. We understand the processes, opportunities and pitfalls associated with importing and exporting so your business can run smoothly.

## About Ekata Shipping Agency



To keep our services relevant and effective, we keep ourselves updated with the latest global market trends and economic affairs. We immediately take on issues that are spawned by developments in international trade. By continuously innovating freight forwarding programs, we were able to acquire some of the best industry shipping and airline rates, which as a result greatly benefit our clients.

We believe in practical and efficient approach to freight forwarding. If it's easier and legal, that's how it should be done to prevent downtime and eliminate unnecessary risks that can impact your bottom line. Our systems are not suffocated by rules and policies that only make trading complicated for our clients. We trust in the knowledge and skills of our experienced staff, personnel and agents.



## About Ekata Shipping Agency

## Who we are

With over **35 years of experience** in the Logistics industry, we are confident in our skills, processes, and networks.. Our knowledge of Customs affairs, freight delivery, logistics and international trade requirements are beyond compare. We are conversant with all matters relating to importing, exporting, sea freight and air freight. It's no wonder we've long earned the respect and trust of multiple overseas agents, airlines and shipping companies.



## Vision

To be pioneers in Integrated Logistics Service Industry that leverages advanced technology and innovation to provide customized and efficient services to our customers across the globe.

**Service committed to Excellence**

## Mission

Leverage 3 decades of experience and in-depth knowledge to provide end-to-end solutions and deliver value through our products and services. Use technology and innovation to create tangible value for our customers, consistently. Enable sustained growth and overall development for our stakeholders and employees, alike.

## Why Choose Us



### Experience you can Trust

Our service expertise, over the last **35 years** in the field of **logistics and transportation** is our core differential. We not only give you sound advice and ensure smooth operations but also adhere to industry rules and regulations.



### Transparency that Matters

**Transparency** is a crucial element that we put into practice in our daily operations so that we build thriving and **long-term partnerships**. Transparency directly impacts our customer relations and thereby **defines our success**



### Optimized - 'One-Stop' Solution

We offer **customized solution** for all clients as every client will have a different set of needs. We use our experience and advanced technology to design an optimal solution for individual clients



### Professional Team

Our **experienced team** is proficient in handling different types of shipments across the globe and are experts at offering solutions at faster turnaround time at effective operational costs.

## Core Team

Our Company is all about providing personalized service tailored to your specific needs. The Extensive experience of our team and worldwide network of agencies allows us to manage all the services in utmost time and Cost efficient way



### Thomas John Sr. Partner

Is a **visionary and exemplary leader** who founded Ekata Shipping Agency in 1984. His belief in value added service and to cultivate long term relations with his clients has been inculcated throughout the organisation. His ability to provide customised business solutions is what sets him apart. His long-term partnership with clients has contributed to exponential growth for not just the organisation but also for his client's partners. His commitment towards his clients has earned him trust and accolades in the shipping industry.



### Robin Thomas Partner

An engineer by qualification with an acumen for logistics business, Robin has been leading the organization for over 15 years. His vision for ESA is to become a **'Valued global partner in offering reliable, holistic, competitive, 'one stop' door-to-door logistics solutions to our clients'**. He believes in understanding customer needs to provide timely, efficient, comprehensive solutions, using innovation and technology, thereby enabling and empowering customers to focus on their core business

## Core Competency

**Ekata Shipping Agency (ESA)** expands our service offerings as we strengthen our core freight forwarding services with innovative and extensive amenities designed to meet every customer's needs. From major shipments to minor ones; air freight, in-land freight, sea freight or a combination of different transportation modes, we manage, coordinate and control the complete process of delivery so that shipments reach our customers in time always.

As **Logistics Service providers**, it is one of our greatest achievements to understand each customer's unique business requirement and deliver to perfection, offering them tailor-made services at competitive prices. We draw from the experience of our talented work-force driven to find the best solutions for our customers every day. Our dedicated work force, global reach and technological backing help us provide seamless, cost-effective solutions to some of the biggest companies.

**Innovation** is one of our core strengths backed by customized solutions that add flexibility and value to your supply chain. Our multimodal option of air & sea provide a combination of speed & economy. Our special alliances with the leading carriers offer you competitive solutions, tailor-made for your needs. We have a reliable tracking system that provides desired visibility and transparency.

We're **Passionate** about improving our customer's experiences and solving even the most complex business problems. We act swiftly and flexibly, always focusing on solutions that fit our customer's needs and providing them with highly competent and reliable transportation service that are aimed at developing long-lasting and honest partnerships.

At ESA, we don't just believe in offering **Supply Chain Management Solutions** but also supporting you with innovation. Our team goes that extra mile to ensure that your goods reach you on time so you have no interruptions in daily business processes.

When customers choose us, they don't just work with us, they rely on us, and that is the faith that drives us each day.

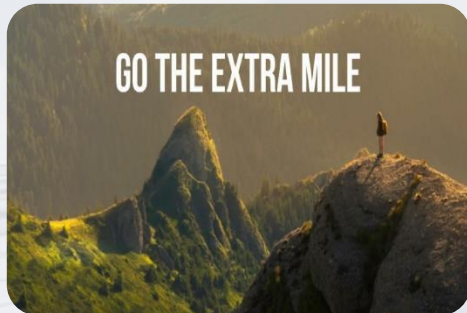






### Mutual Success

It all starts with teamwork and positive working relationships. We combine our efforts for the benefit of each employee, the company and our customers. We communicate openly, listen closely to the needs of our customers and respond with exceptional service.



### The Extra Mile

We learn about our customers' business and we exceed expectations by going the extra mile. We provide an exceptional level of care and competence, which makes us the trusted partner for our customers.



### Disciplined Approach

We understand that delivering successful results consistently requires a disciplined approach, persistence and a high level of professionalism. We do as we promise and we are reliable at all times.



### Innovative

We ask ourselves "Why Not" and - even if challenges might be complex - we respond with solutions. We challenge the status quo for superior outcomes and we share our ideas and solutions.



### Driven by Passion

We share a passion and a positive "Can Do" attitude, which exceeds expectations. At Ekata Shipping Agency, we rely on responsibility and proud ownership. Taking ownership has nothing to do with education, rank or position - your part matters and your commitment makes a difference.



## Our Services

Service Offerings

Value Adds

*Our services include Air, Rail, Road and Ocean Freight, that encompasses:*

**Custom brokerage | Freight forwarding | Warehousing | Transportation | Door to Door Delivery | Consultation | Insurance**



Customs Brokerage



**Customs Brokerage :** **Customs Clearance** forms a critical part of our portfolio which has constantly evolved to include all current practices, regulations and procedures. We ensure to clear shipments in compliance with customs regulations while meeting critical delivery times as well as controlling costs.

**Our Customs Brokerage Service includes:**

- Import/Export Clearance through all ports/airports
- Electronic customs clearance that begins while your shipments are in transit
- Expert brokers to handle all complexities and ensure the lowest legal duties are claimed and payable
- Export Documentation.



Freight Forwarding



**Freight Forwarding :** We have established ourselves in **freight forwarding domain** with our highly professional and customized solutions in **Air, Ocean and Road transport verticals.**

We offer extensive network of locations and freight experience to provide you with a full array of global freight and transportation services. We can handle your cargo almost from any point of origin to any destination. We have good partnership with global and regional carriers and extensive global networks connect.

*Our services include Air, Rail, Road and Ocean Freight, that encompasses:*

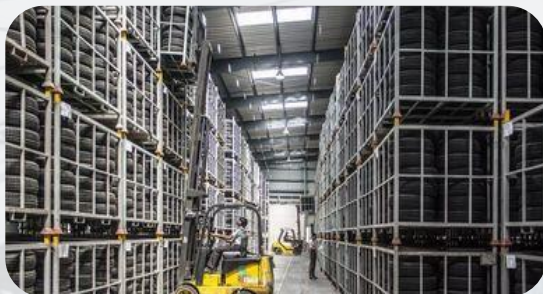
**Custom brokerage | Freight forwarding | Warehousing | Transportation | Door to Door Delivery | Consultation | Insurance**



Door - Door Delivery



**Door to Door Service :** This is niche service served to clients who want their entire logistics to be handled by experts so that they manage their core services. It's a multistage process which simplifies logistics management of our clients. We effectively manage the process and all the legal formalities involved from end-to-end - From pick up, transportation, documentation, and delivery. We help our clients with all the documentation support in each progression of the procedure. We make sure that the cargo reaches its intended destination safely and securely and in time.



Warehousing



**Warehousing :** Warehousing provides us with the opportunity to offer warehousing / storage solutions for our clients. Whatever your commercial warehousing needs, we can arrange temporary or long-term storage for your goods at competitive prices.

- Short to long-term storage
- Domestic & international locations
- Secure all-weather facilities
- Packing & devanning
- Transport to & from facilities
- Dry & refrigerated
- Hazardous goods
- Commercial & contract warehousing

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Transportation



**Transportation :** Multi-mode services that optimize air, sea, land, and rail transportation, end-to-end solutions with a single contract and single point of contact. We have designed and manage end-to-end services that combine the separate strengths of air, sea, rail, road and inland waterways transportation, with high visibility.



Consulting & Insurance



**Consulting / Insurance :** We offer a complete suite of Consulting and Insurance solutions that support your business In developing a competitive advantage by improving the flow and management of your product with an Insurance cover.

- Advice on landed costings and more
- Advice on valuation procedures
- Advice on Customs Controlled areas requirements and services
- Insurance cover for both cargo and container while in transit.
- Duty drawbacks.
- GST Advice on Customs Tariff Matters.



## What We do

### **Transparent Pricing**

The world of international supply chains involves a myriad of unknown risks and challenging regulations.

### **Warehouse Storage**

Depending on your product, needs and requirements, we provide professional warehouse activities.

### **Security For Cargo**

Our facilities meet high security requirements and are certified to the highest local standards.

### **Fast & Efficient Delivery**

We enhance our logistics operations by relieving you of the worries associated with freight forwarding.





Contact us in India

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## MUMBAI

EKATA SHIPPING AGENCY, B-1/4, EMCA HOUSE, PLOT - 289, SHAHID BHAGAT SINGH ROAD, FORT, MUMBAI - 400 001, INDIA.

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## HAZIRA

EKATA SHIPPING AGENCY, BUNGALOW NO. 43, DIAMOND NAGAR, BEHIND RELIANCE COLONY, ICHHAPORE-3, HAZIRA ROAD, SURAT.

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## AHMEDABAD

EKATA SHIPPING AGENCY, 305, 3RD FLOOR, STADIUM COMPLEX, ABOVE HOTEL HAVMORE, NEAR NAVRANGPURA BUS STOP, NAVRANGPURA, AHMEDABAD.

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## MUNDRA

EKATA SHIPPING AGENCY OFFICE NO-113, HONEYCOMB CFS, B HARAT CFS ZONE, MUNDRA PORT, MUNDRA-370 421, DIST-KUTCH

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## PIPAVAV

EKATA SHIPPING AGENCY, NR. SHIDDHIVINAYAK APARTEMENT, CHHATADIYA ROAD, RAJULA CITY-365 560, DIST-AMRELI





**EKATA SHIPPING AGENCY**

*30 Years of Trust & Transparency*

**THANK YOU**

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Ahmedabad | Hazira | Mumbai | Mundra | Pipavav

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