

NORTHEAST
MAXIMO USER GROUP

Spring 2025 Conference

Hosted By:
 **conEdison**



A Word About Safety

NEMUG
Program
Manager

JFC & Associates

Thank You Sponsors



Welcome



John Connell	JFC & Associates	Program Manager
Sean Connell	JFC & Associates	
Apexa Dave	Consolidated Edison of New York	Secretary
Parik Daware	New York Power Authority	
Jonathan Desmarais	Boston Children's Hospital	
Bob Fyke	Consolidated Edison of New York	Facilitator
Paul Gardiner	International Business Machines	IBM Representative
Alice Merchant	New York Power Authority	
Michael Nutt	JFC & Associates	
Shaun Ramkishun	Consolidated Edison of New York	
George Perry	New York Power Authority	Advisory Board Chair

Thank You NEMUG Advisory Board

Learn and Apply all You can to Benefit Your Business and Career

Have, Hold, and Display this Coin to Signify that YOU are a Part of US

Challenge Coin



2025 Fall Conference

Providence,
Rhode Island

November 5 - 6, 2025



- ❖ **What's new at YOUR Company? Upgrades? Implementations? Projects?**
- ❖ **What Topics would YOU like to Present on?**
- ❖ **What do YOU want to Learn / Need more Information on?**
- ❖ **What do YOU want to know from IBM?**

Looking Ahead to Providence

Day 1

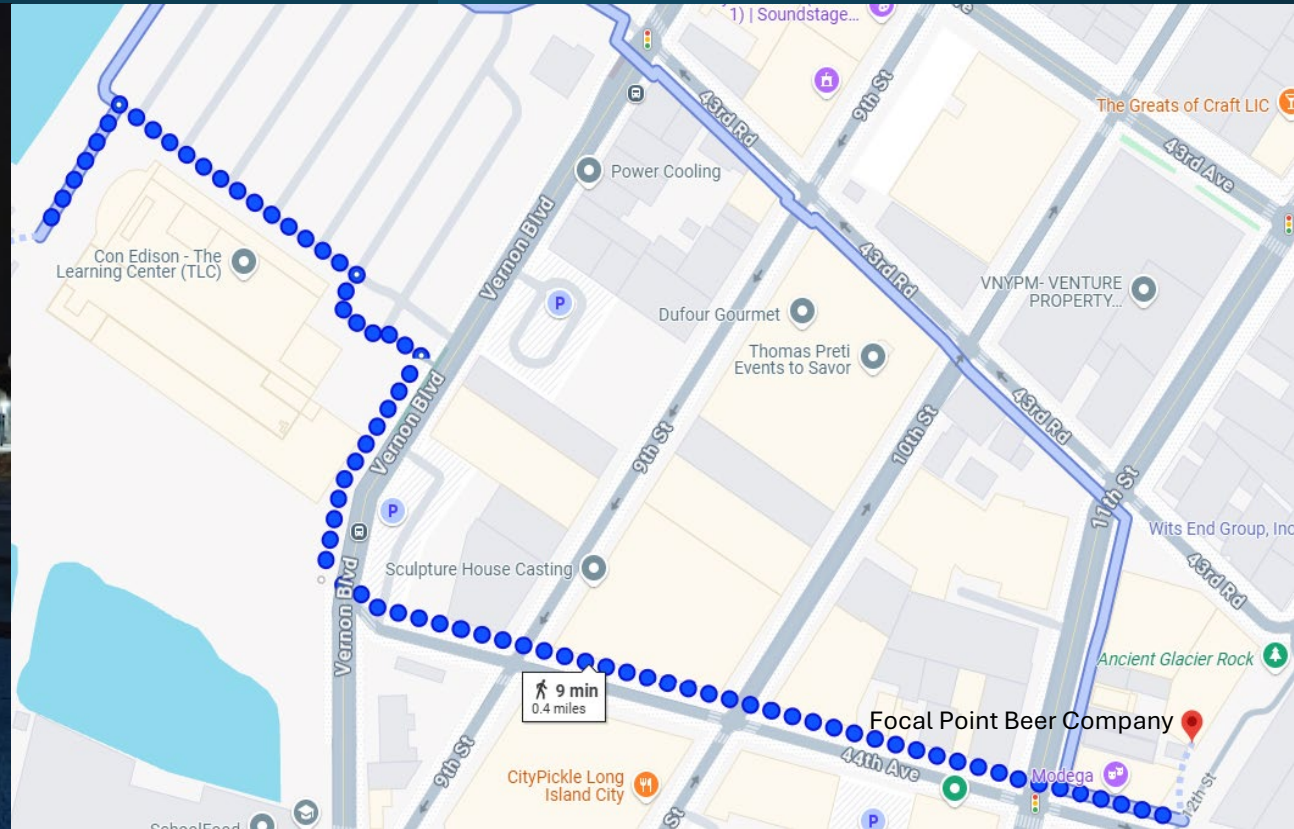
Agenda

- ❖ **Welcome / Safety / Opening Remarks** - Bob Fyke, Sean Ramkishun, George Perry
- ❖ **The Importance of Data Analytics at Con Ed** - Greg Pryor, Con Edison
- ❖ **Maximo / EAM Vocabulary and Fundamentals** - Mike Guns, JFC & Associates
- ❖ **Everyone's an Asset Manager, or At Least They Should be** - George Perry, NYPA
- ❖ **AI and Generative AI in Maximo and Beyond** – Klaus Roder, IBM
- ❖ **Lunch and Sponsor Spotlights**
- ❖ **Partner Pavillion**
- ❖ **Design the Future of Asset Lifecycle Management** - Erin, Karen, and Mumtaz, IBM
- ❖ **Roundtable Discussions** –

Artificial Intelligence	Klaus and Mumtaz
Mobile Solutions	Bob Fyke
Design UX	Erin and Karen
App Points	Miryam, Arif, and Anantharaman
Training	George Perry
- ❖ **Day 1 Review and Closeout** - Bob Fyke, NEMUG

Focal Point Beer Company
43-50 12th St, Long Island City, New York

Networking Event



Please join us for the Spring 2025 NEMUG Networking Event
this afternoon at **Focal Point** from 4:00pm – 6:00pm

Sponsored by
IBM

Day 2

Agenda

- ❖ **Welcome / Opening Remarks** - Bob Fyke, George Perry
- ❖ **The Maximo Roadmap at Con Ed** - Jeannine Haggerty, Con Edison
- ❖ **MaxTalk – Optimizing Preventive Maintenance Frequencies** - Shaun Ramkishun, Con Edison and Steven Hoffenson, Endeavor
- ❖ **Max Talk – Tririga** - Andy Barnes, IBM
- ❖ **Open Shift Deployment Options** - Ben Poston, IBM
- ❖ **IBM Update, MAS Roadmap** - Kim Woodbury, IBM
- ❖ **Lunch**
- ❖ **Max-Talk – Digital Twins** – Stephanie Lin, Matterport
- ❖ **Maximo HSE** - Matthew Lister, IBM
- ❖ **Workshop – Maximo Visual Inspection (MVI)** - Simon Cantwell, Colton Howard, IBM
- ❖ **Day 2 Review and Conference Closeout** - Bob Fyke, George Perry, NEMUG

Services for Operational Success



MAS Readiness Assessments

Evaluate your current environment and build a clear roadmap for a successful MAS upgrade. We assess infrastructure, licensing, integrations, and business process alignment to set you up for long-term success.



MAS Implementations

From system architecture and configuration to integrations and user training, we deliver full-scale MAS implementations tailored to your operational goals.



Mobility Evaluations

Ensure your mobile strategy empowers field teams. We evaluate current tools and practices, recommend best-fit solutions, and help you build a mobile platform that works where your teams do.



Delta365 | MAS Cloud & Support

Host MAS in a secure, fully managed cloud. Delta365 delivers expert support, system monitoring, and maintenance—so your team can focus on operations, not infrastructure.



Work Process Redesign

We help you streamline and modernize work processes to align with Maximo capabilities and field operations. Our approach eliminates inefficiencies and ensures your workflows support how work actually gets done.

Trusted by Top Universities & Hospitals



HARVARD
UNIVERSITY



Stanford
University



PRINCETON
UNIVERSITY



Massachusetts General Hospital
Founding Member, Mass General Brigham

Beth Israel Lahey Health 

Beth Israel Deaconess Medical Center



Brigham and Women's Hospital
Founding Member, Mass General Brigham

EDI & Arora's Asset Life Cycle Service

Asset Management

- Maximo Enterprise Asset Management Implementation/Support
- Lifecycle and Capital Planning

Information Technology

- GIS Strategic Planning and Implementation
- Data Integration and Spatial Analysis
- Data Governance and Standards Development

Facility Management

- FM Work Order Management
- On-site FM staffing

Planning

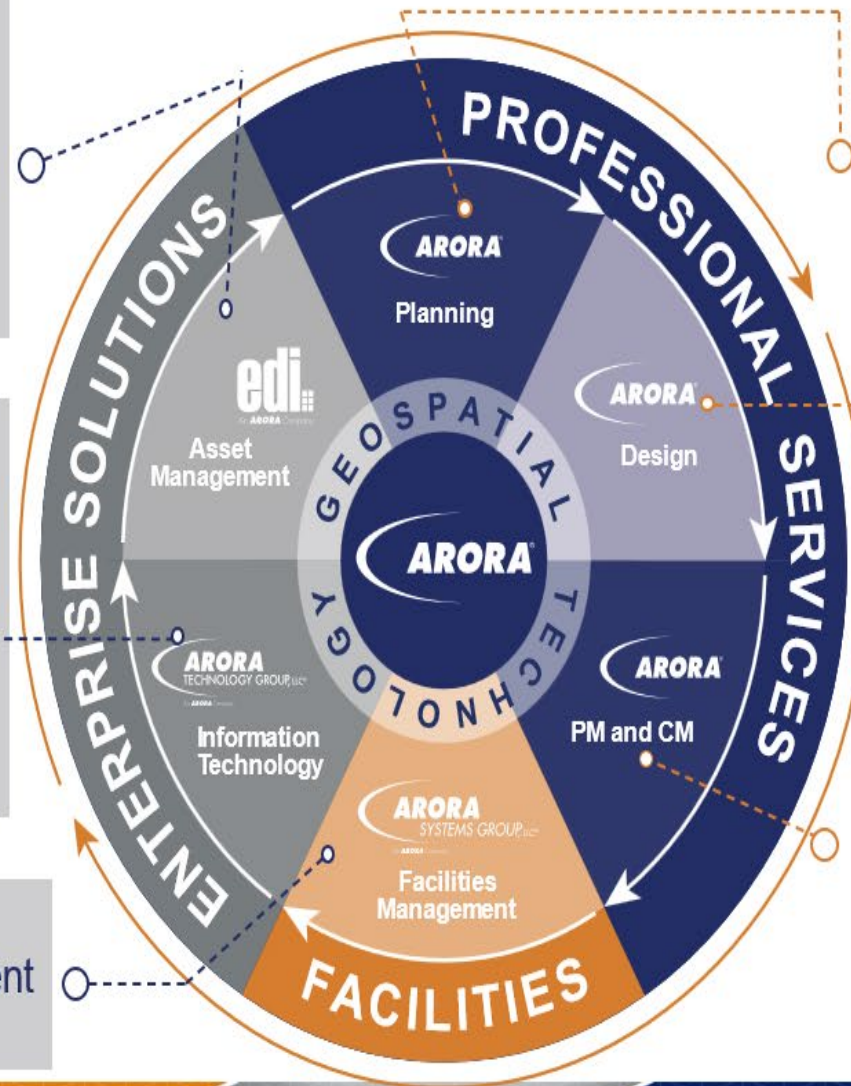
- Master Planning and Feasibility Studies
- Value Engineering and Constructability Reviews

Design

- MEP
- Fire Life/Safety
- Special Systems

PM / CM

- On-Site CM During Construction
- Quality Assurance
- Schedule Monitoring and Progress Reporting



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The asset
management journey.
Streamlined.



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Our Legacy

 BPD ZENITH  Projetechnology  INTERPRO SOLUTIONS  activeG

 Peacock engineering  Lexco  EAM



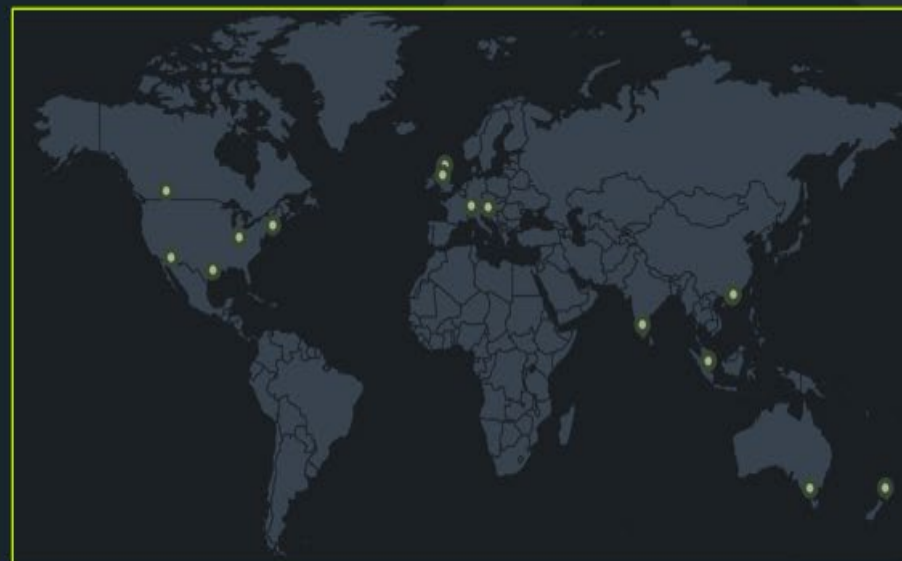
We have united world-leading asset management organizations specializing in IBM Maximo®, with a strong emphasis on **cloud solutions, mobile technology, professional services, and exceptional personalized support.**



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About Naviam

- Together, we are the **largest** and **most experienced** global provider of IBM Maximo solutions.
- **~350 employees** across **12 countries**
- **Hundreds** of Customers
- Manage **200+ MAS environments** daily
- Manage **700+ Maximo 7.6 environments** daily



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Product & Solution Suite

Solutions



Naviam Cloud



Naviam Accelerators

Mobile



EZMaxMobile
by Naviam



Fingertip
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Operations



Naviam Request



Naviam Planner



Naviam Vendor

Data & Reporting



Naviam DataStudio

GIS



Naviam GIS
PowerSync



Naviam GIS
Workflows



Naviam GIS
MapEngine



Naviam GIS
Aerial Inspection

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Digitizing Asset Management

Ross Taylor - Enterprise Account Executive

Stephanie Lin - VP & GM - Operate

Kyle Ditto - Solutions Engineer

Jennifer Cunningham - Senior CSM

May 2025

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What We Do



Matterport Scan



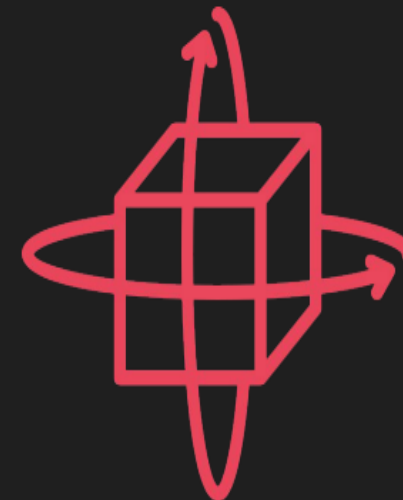
Dimensionally accurate site surveys for daily operations

Matterport Cloud



Virtual collaboration on any device + Integration with Asset Management platform

Deliverables



CAD + BIM deliverables available after scanning is complete

Use Cases for Asset Management



- Remote site access and planning
- Maintenance and technician training
- Integration with asset management platform
- Visual documentation for compliance and audits
- Collecting as-built conditions

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May 6, 2025

www.jfc-associates.com



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Who We Are

Maximo Products & Services Provider Since 2001

IBM Business Partners Since 2005

Focus on Public Infrastructure, Transportation,
Higher Education, Healthcare, Facilities, Utilities

Award Winning Team

**MaximoWorld Award: Best Overall Asset
Performance Management Program**

Enterprise Asset Management Specialists

Purpose Built Innovative Solutions

Aligned for Automation & Sustainability Solutions

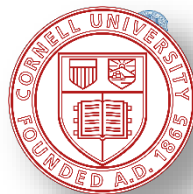
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Who We Serve



JFC & Associates



Jefferson Lab
Thomas Jefferson National Accelerator Facility



Brandeis University

Bates

DGS
CALIFORNIA DEPARTMENT OF
GENERAL SERVICES

**PORT
AUTHORITY
NY NJ**
AIR LAND RAIL SEA



**Seattle
Public
Utilities**



**UNIVERSITY OF
DELAWARE**



**HORIZON
LINES**



**UC San Diego
HEALTH SYSTEM**



ArvinMeritor



Johnson & Johnson



**BARNES JEWISH
Hospital**
BJC HealthCare



Our Local NY Clients



JFC & Associates



SERVICES Offerings



Asset Management Services



IoT Products Services



IBM MAXIMO Services



Cloud Hosting Managed Services



Leading Practices Consulting Services & Staff Augmentation



Mobility Services

Connecting the Unconnected

Innovative Accelerators for Automation & Sustainability



- **CONNEX EVI** – Visual interface for Maximo + Matterport
- **CONNEX IoT** – Real-time sensor integration for asset monitoring
- **CONNEX Capture** - Asset Nameplate data to Maximo Using AI – Streamlined mobile asset data capture
- **CONNEX SR** - Service Requests. Simplified



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Process automation software for asset intensive industries.

ENGAGE is the only low-code software platform for utilities that is easy to use and configured to match your process.



Asset Reliability &
Optimization

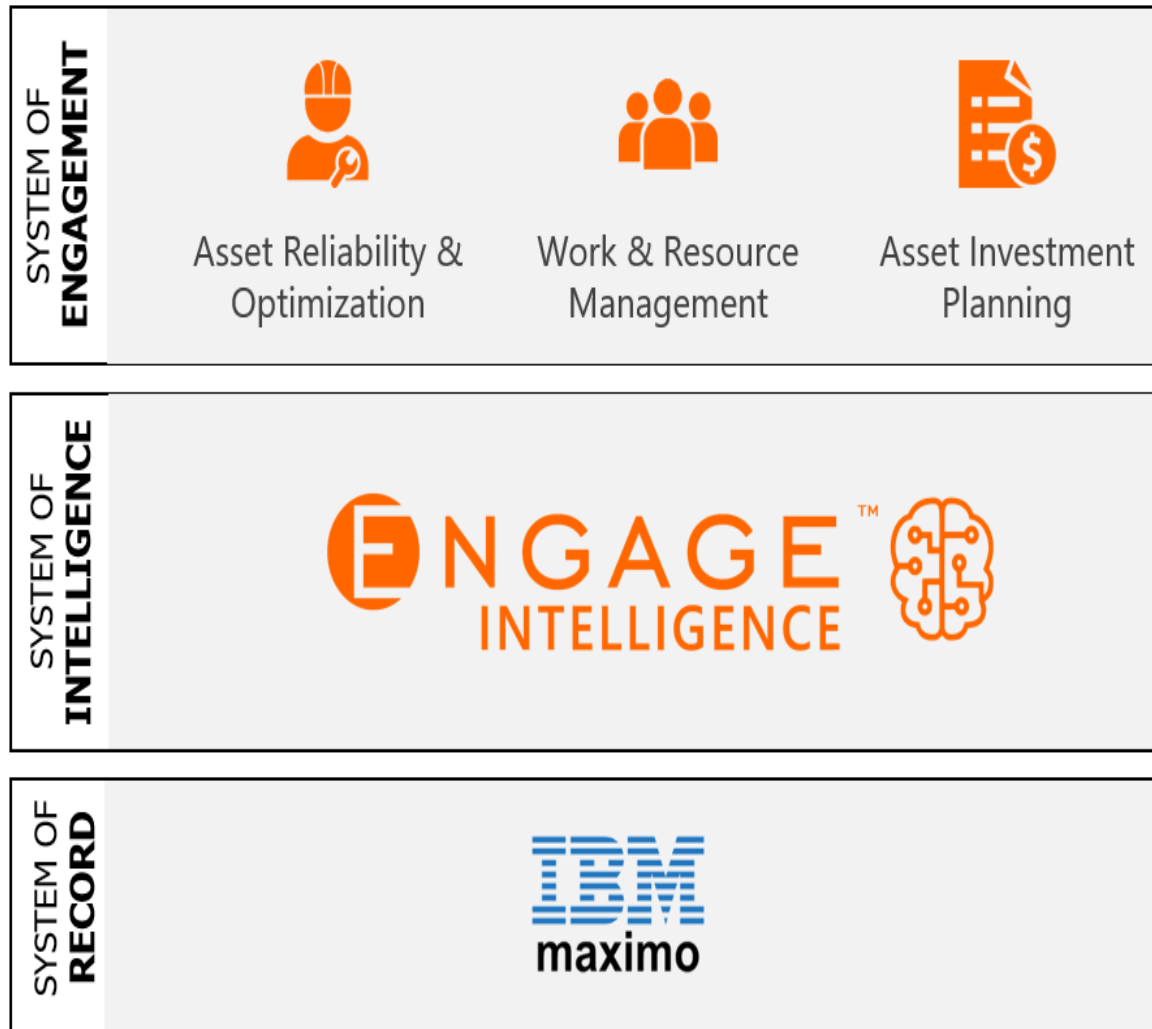


Work & Resource
Management



Asset Investment
Planning

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This is a gamechanger.
It does exactly what we need – and we designed it that way. We can see exactly what's happening, at any point in time.

*Business Analyst,
Leading Energy Supply Company*

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MAVEN

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