

| EXPENSES | | | | |
|---------------------------------|------------------------|----------------------|------------------------|--|
| <i>We spend our money on...</i> | <i>Proposed</i> | <i>Actual</i> | <i>Proposed</i> | |
| Staffing | \$37,470 | \$39,092 | \$29,319 | Administrator & Executive Director -- 1/31/22 |
| National Dues | 3,000 | 2,584 | 1,250 | Assumes switching to Havurah level ¹ (or zero w/no affiliation) |
| Rent | 2,000 | 0 | 0 | Albany Community currently holds credit of 1685.75) |
| Music | 800 | 475 | 0 | |
| Marketing: print ads | 100 | 0 | 0 | |
| Marketing: social media | 200 | 0 | 0 | |
| Marketing: Website/new sletter | 240 | 233 | 290 | Web hosting, domain name every 2 or 3 years, Constant Contact for newsletter |
| National Meeting(s) | 1,200 | 0 | 0 | |

¹ Dues at Havurah Level - The assessment rate is dependent on the size of the Havurah; for 20-24 households the rate is \$1,250 (for 16-19 = 1000)

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|--------------------------------|--------------|--------------|--------------|--|
| Admin Supplies, etc. | 550 | 366 | 200 | Postage, printing directory, P.O. box, etc. |
| Event: Programs | 1,500 | 255 | 0 | Bagel brunches: honorariums, food, supplies (not incl. rent, music)[to date] |
| Event: High Hol. | 500 | 0 | 1,250 | Food, printing, music, supplies |
| Event: Passover | 3,500 | 0 | 4,000 | Caterer, beverages, supplies (represents partial subsidy) |
| Event: Celebrations | 300 | 0 | 0 | Shabbats, Chanukah and Tu B'shvat miniseder, etc. (not incl. music) |
| Sunshine Fund | 50 | 0 | 0 | Cards, florals, etc. |
| Insurance | 2,200 | 2,148 | 2,200 | Bonding, liability insurance, worker's comp ² |
| Equipment | 100 | 0 | 0 | Audio-visual, upkeep & repair |
| Miscellaneous | 500 | 139 | 300 | Square fees, banking fees, Zoom license, ride-share for remote members |
| Outside help: equipment set-up | | 0 | 0 | Audio-visual team outside help/backup |

² These will zero out when staffing ends

| | | | | | |
|----------------------------|-----------------|-----------------|-----------------|--|--|
| Technical/legal assistance | | | 2,000 | Contingency wind-up expenses | |
| Outside help: hospitality | 100 | 0 | 0 | Hospitality team outside help for large events | |
| TOTAL EXPENSES | \$54,310 | \$45,292 | \$40,809 | | |

| SUMMARY | | | | ASSETS | 5/1/22 | 4/3-/23 |
|----------------|----------|----------|-----------|----------------|-------------|-------------|
| Income | \$46,750 | \$42378 | \$25,911 | Mechanics Bank | \$15,353.23 | \$455.69 |
| Expenses | \$54,310 | \$45292 | \$40,809 | Schwab | \$25,911.46 | \$0.00 |
| Net Loss | -\$7,560 | -\$2,915 | -\$14,898 | | (actual) | (projected) |