



New development
Case study

Bellway



ABOUT



Figure Telecoms are a specialist company in delivering connectivity for new development projects throughout the UK. Working on a range of projects from 9 home sites through to 18k plots strategic developments, we act both as consultants and project coordinators focusing specifically on connectivity.

Our focus is to ensure all communication between site teams, MU company, developer, various consultants and telecoms providers is smooth and streamlined.

We ultimately help reduce the telecoms deployment cost through long term infrastructure and resource planning while guaranteeing live service for first occupation.

Working backwards from a customer move in is key to achieving those milestones for easy, day 1 connectivity.



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THE PROJECT

Seaford Grange is a 183-plot residential development by Bellway in the coastal town Seaford, East Sussex. The development comprised of low-rise single dwellings and MDU apartment blocks.

Bellway are committed to delivering a smooth customer journey with guaranteed live on day 1 provision.

On this project Bellway decided to install Grain Connect, a secondary infrastructure provider, alongside Openreach. Given the secondary ducting and chambers infrastructure, the project required Figure Telecoms to be involved more closely throughout to ensure the site teams and civils installation are done in coordination to avoid any increased deployment costs associated with the increased telecoms infrastructure.



Figure Telecoms have been such a great help on our recent projects. Can always pick up the phone, the advice and knowledge has been a brilliant support to us.



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PROJECT MANAGEMENT

Figure Telecoms have been involved from early inception designs and have supported the delivery throughout. Our work ensured that the Grain cabinet was installed discreetly behind plants and bushes, keeping it away from sight. That attributed to the aesthetics of the site, especially since the cabinet was installed close to its entrance.



BEFORE



AFTER



AFTER

PROJECT MANAGEMENT

Throughout the project, we audited the works and issued Bellway with quarterly reports showing installation milestones. The reports also offered detail on completions against each network for accurate and timely rebate payments.

Figure Telecoms acted as the single point of contact between Bellway technical and site team and the providers on site. With the multiple site team rotations and changes on site, our team managed smoother handovers from one to the next throughout the project.

We oversaw the installation of routers prior occupation, coordinated the plot to postal addresses with the providers on site to ensure all addresses are registered on their CRM systems on time, and acted as a single plot call off point ensuring all plots would be connected timely.

Our involvement ensured nothing is missed on site and each site manager had a point of contact for anything relating to the telecoms provision.



BEFORE



AFTER

