

# MANCHESTER LEASING SERVICES, INC.

10190 Hickman Court, Suite A, Clive, IA 50325 515.446.7333



*At Manchester Leasing Services, our mission is to lower the total cost of operation for our customer's fleets. We assist in the frustrating processes of vehicle funding, acquisition and disposal. Additionally, we have programs to help lower maintenance and fuel spend, allowing the savings to flow to the bottom line.*

Greetings!

Are you pushing off your next vehicle acquisition because you don't have the time to deal with it or don't want the large outlay of cash?

There are many reasons to lease from Manchester Leasing Services:

1. Pay for only the portion of the vehicle you are using, resulting in a lower payment compared to traditional financing
2. No large outlay of cash – your cash has more value reinvested in your business
3. No need to deal with multiple vendors – Manchester Leasing Services is your aggregator and one-stop shop for new and used vehicles, upfitting, maintenance and repair programs, fuel programs and disposal of fleet
4. Access to industry analytics to determine which make and model will give you the lowest total cost of operation
5. Flexible terms – each vehicle lease is fully customizable – with no blanket treatment
6. Manchester Leasing Services' team is dedicated to saving you time, money, while keeping you focused on your core competencies



Give Manchester Leasing Services a call today at 515-446-7333 to discuss your

fleet needs.

Sincerely,

Ben Carfrae, CVLE  
President  
Manchester Leasing Services, Inc



## Featured Off-Lease Inventory!

2018 GMC Sierra 3500HD Denali 4x4 Duramax/Allison, Dually with Topper. 7,300 miles. \$63,450 + tax, title, license fees.

## Trooper's left-lane law message goes viral

If you're not passing someone, get out of the left lane. Simple. Courteous. In many states, it's the law, too. Indiana State Police Sgt. Stephen Wheelles pulled someone over for violating the law, and took to Twitter on Saturday to talk about it as a reminder to other drivers.



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## The Hidden Costs of Aging Fleet



There's a misperception among fleets that fleet costs decline as equipment ages. Fleet managers who abide by this misperception can severely limit the success of their fleets.

[Read More](#)

Did you know Manchester Leasing Services also offers Equipment Leasing? Our quick turn-around approach and no down payment options will allow you to preserve your working capital and bank lines. Call us today for a hassle-free

quote.



## 2019 Chevrolet Blazer: First Look



We knew it was coming. Chevrolet made the Equinox smaller so there would be a midsize hole in the crossover lineup between it and the full-size Traverse. And talk about bringing back the Blazer name has been rampant for a while.

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Our objective in these newsletters is to keep you informed on fleet issues and new products so that you can keep your transportation costs in line. We hope you enjoy the information and will call us with any questions or needs that you might have regarding your next vehicle or piece of equipment.

[515-446-7333](tel:515-446-7333)

Proud Members Of The Following Associations:

**nvla** National Vehicle  
Leasing Association



  
Clive Chamber  
of Commerce  
2018 MEMBER  
PRESIDENT'S CLUB

  
National Association  
of Home Builders

  
*Iowa Association of  
Business and Industry*