

MANCHESTER LEASING SERVICES, INC.

10190 Hickman Court, Suite A, Clive, IA 50325 515.446.7333



Get more
value from your
vehicle by leasing!

If you're looking for a new or used car or truck, whether for personal or business use, we can customize a lease that's right for you.

At Manchester Leasing Services, our mission is to lower the total cost of ownership for our customer's fleets. We assist in the frustrating processes of vehicle funding, acquisition and disposal. Additionally, we have programs to help lower maintenance and fuel spend, allowing the savings to flow to the bottom line.

Greetings!

Let's talk fuel.

The industry statistic is that by putting a managed fuel program into place, your company will likely realize a savings of at least 15 percent in overall operating costs compared with not using a fuel management program. I personally think that statistic is high – so let's cut it in half.

Most important, those basic savings bear no relationship to the size of the company fleet.



With managed fuel, you get a more complete picture of each driver's operating characteristics and can spot problem areas such as, the wrong grade of fuel being pumped. Detailed monitoring of incidental expenses incurred is easily accomplished. Cards can be instantly "turned off" to avoid unauthorized purchases if an employee is terminated. A monthly or weekly download shows purchases by vehicle number, or more real-time by logging into a web based portal. You can see miles traveled per month and miles per gallon per vehicle. Any discrepancies can be flagged so that you can contact the driver to see if they are mismanaging fuel purchases. You will be able to manage by exception versus auditing the fuel spend.

Control? We have that too. Card security is PIN based, so you know the driver or vehicle that pumped the fuel. Need to shut down the fuel card from being used on nights and weekends, or limit the total dollars pumped? Not a problem. Need to limit your drivers from expensing the energy drink inside the c-store? Gotcha

covered.

Reporting? Canned or ad-hoc reports, our reporting tools will give you the data you need to manage fuel spend to drive down your costs.

Contact Manchester Leasing Services today at 515-446-7333 to “talk fuel”.

Sincerely,

Ben Carfrae, CVLE
President
Manchester Leasing Services, Inc



Featured Off-Lease Inventory!

2013 Hino 268 Straight Truck with Automatic Transmission. 220HP engine. 214k miles. 25,950 GVWR, under CDL. 26' Brown van body with Waltco tuckunder liftgate. Immaculate condition! \$29,950 + tax, title & license.

Gasoline Prices Flatten Out at \$2.97 Per Gallon

The average price of regular unleaded remained steady at \$2.97 per gallon over the Memorial Day holiday and could be easing off their spring increase. Crude oil prices have also begun to fall from their three-year high, according to AAA.

[Read More](#)



Safety Topic: Gray-Fleet Drivers and Negligent Entrustment Risk

Gray-fleet drivers can pose to an employer the very same negligent entrustment issues as if they were driving company-provided vehicles.

[Read More](#)

Did you know Manchester Leasing Services also offers Equipment Leasing? Our quick turn-around approach and no down payment options will allow you to preserve your working capital and bank lines. Call us today for a hassle-free quote.



California's new \$700 digital license plates can relay messages to other drivers



Future license plates in California may be powered by the same technology used in Amazon's Kindle e-reader—but not as a touchscreen device, of course.

[Read More](#)

Our objective in these newsletters is to keep you informed on fleet issues and new products so that you can keep your transportation costs in line. We hope you enjoy the information and will call us with any questions or needs that you might have regarding your next vehicle or piece of equipment.

[515-446-7333](tel:515-446-7333)