

MANCHESTER LEASING SERVICES, INC.

10190 Hickman Court, Suite A, Clive, IA 50325 515-446-7333



Get more
value from your
vehicle by leasing!

If you're looking for a new or used car or truck, whether for personal or business use, we can customize a lease that's right for you.

At Manchester Leasing Services, our mission is to lower the total cost of ownership for our customer's fleets. We assist in the frustrating processes of vehicle funding, acquisition and disposal. Additionally, we have programs to help lower maintenance and fuel spend, allowing the savings to flow to the bottom line.

Greetings!

Spring is in the air!

In the automotive industry, Spring brings us auto shows, new vehicle introductions, and the equally important "order cutoff".

Why is the order cutoff so important? The cutoff may signal an upcoming complete redesign, a model refresh, or simply a new model year with no significant changes. Each of these reasons can give you a different lifecycle cost for the upcoming model year.

A complete redesign tends to come at a higher upfront cost and improved residual values, among other things like improved fuel economy. A refreshed model may have a similar cost structure compared to a prior model year, adding additional safety features, creature comforts, and improved fuel economy.

A model at the end of its cycle may have the lowest upfront cost, yet a lower residual value and lower fuel economy.

When you're ready to make a data-driven decision based on all of the factors that define the operating costs, give Manchester Leasing Services a call today at [515-446-7333](tel:515-446-7333)!



Sincerely,

Ben Carfrae, CVLE
President
Manchester Leasing Services, Inc



Off-Lease Inventory!

2013 Ford Transit Connect XLT -
92,200 miles, above average
condition. \$8,990 plus tax, title, license

Cars With the Fastest Depreciation

Depreciation is both one of the best and worst things to happen to new cars. For the new car owner, depreciation can be absolutely devastating, but it can mean a bargain for the second owner.

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Safety Topic: Tackling distracted driving

In 2015, Unilever produced their new policy – MOMO. Motor on, mobile off. Since its implementation, the company has seen a considerable fall in accident rates and collision claims.

[Read More](#)

Did you know Manchester Leasing
Services also offers Equipment Leasing?

Our quick turn-around approach and no down payment options will allow you to preserve your working capital and bank lines. Call us today for a hassle-free quote.



Snow Toyota Supra Fools Canadian Police



Montreal police probably rolled their eyes at the person who parked their snow-covered early '90s Toyota Supra right in a snow-removal lane, completely blocking in other parked cars.

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Our objective in these newsletters is to keep you informed on fleet issues and new products so that you can keep your transportation costs in line. We hope you enjoy the information and will call us with any questions or needs that you might have regarding your next vehicle or piece of equipment.

[515-446-7333](tel:515-446-7333)