MANCHESTER LEASING SERVICES, INC.

10190 Hickman Court, Suite A, Clive, IA 50325 515.446.7333



At Manchester Leasing Services, our mission is to lower the total cost of ownership for our customer's fleets. We assist in the frustrating processes of vehicle funding, acquisition and disposal.

Additionally, we have programs to help lower maintenance and fuel spend, allowing the savings to flow to the bottom line.

Greetings!

Many times, we get asked about the value we provide to our customers. We can simplify it into a few highlights.

1. Time. Is there anything more precious? Working with Manchester Leasing Services can save you time by letting us be your conduit to the dealerships and manufacturers. Whether it's a car, truck, van or SUV, specialized upfitting or graphics installation, Manchester Leasing Services will keep you focused on your core competencies while we manage the details.



- 2. Money. A well-managed fleet should have a positive effect to the bottom line. Be it our access to manufacturer incentive programs, our managed maintenance and fuel programs, or our life cycle cost analysis tools, we take great pride in driving down your cost to operate.
- 3. Flexibility. You won't get a cookie cutter approach from us. Manchester Leasing Services will break the mold and personalize each lease for its specific needs.

Time, money, and flexibility. What more can you ask for?

Give us a call today at <u>515-446-7333</u>!

Sincerely,

Ben Carfrae, CVLE President Manchester Leasing Services, Inc



Optimized Truck TCO Starts with the Right Specs

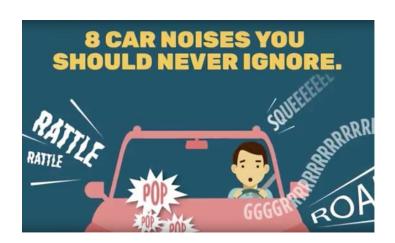
A truck's total cost of ownership (TCO) covers a specific range of expense variables, regardless of the make or model.

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8 Noises that Drivers Shouldn't Ignore

What does that weird sound coming from your vehicle mean? AAA offers some answers.

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Safety Topic: 5 Things to Remember About Roundabouts

When traffic studies identify a problem intersection — one fraught with crashes and congestion — transportation officials typically have limited options to improve the situation.

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Did you know Manchester Leasing Services also offers Equipment Leasing? Our quick turn-around approach and no down payment options will allow you to preserve your working capital and bank lines. Call us today for a hassle-free quote.



The Ford Ranger Is Back!



Ford eliminated the Ranger compact truck from its U.S. lineup in 2011 because, it said, customers weren't interested enough in small trucks to sustain the business.

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Our objective in these newsletters is to keep you informed on fleet issues and new products so that you can keep your transportation costs in line. We hope you enjoy the information and will call us with any questions or needs that you might have regarding your next vehicle or piece of equipment.

515-446-7333