

MANCHESTER LEASING SERVICES, INC.

10190 Hickman Court, Suite A, Clive, IA 50325 515.446.7333

At Manchester Leasing Services, our mission is to lower the total cost of operation for our customer's fleets. We assist in the frustrating processes of vehicle funding, acquisition and disposal. Additionally, we have programs to help lower maintenance and fuel spend, allowing the savings to flow to the bottom line.

Greetings!

There's an outstanding ad campaign running right now with a well-known insurance company.

At Manchester Leasing Services, we also "know a thing or two, because we've seen a thing or two".

We've seen:

- The "personal" 5 gallon can of gas being filled alongside the fleet vehicle - with the company incurring the cost.
- The driver inputting incorrect odometer readings on his fuel card to get a replacement vehicle sooner.
- Drivers on a per-mile reimbursement program fraudulently submitting more miles than actually driven, driving up the cost to their employer.
- Drivers spending many hours of company time shopping for their next company vehicle, surfing the internet and visiting dealerships.



We preach about giving you control and working to drive down your costs. If you have experienced any of the above and need more control over your fleet - or want to give us another anecdotal story of what you're experiencing, give us a call at 515-446-7333 today!

Ben Carfrae, CVLE
President
Manchester Leasing Services, Inc



Featured Off-Lease Inventory!

2016 Honda Odyssey EX-L
(2) Available 27k-37k miles. Above average condition. Inquire for pricing.



2017-2018 Mercedes-Benz Sprinter 2500 170" WB Extended Cargo

(2) Available 12k-15k miles. Above average condition. Inquire for pricing.

Sedan Wholesale Values Strengthen Through 2018

Prior to 2018, sedans at auction had experienced three years of consecutive value declines. For sedan-heavy fleets, this may have meant an impact to total cost of ownership for those vehicles, as profits from remarketing them would have suffered.



[Read More](#)



Cadillac beats Tesla in Consumer Reports' semiautomated driving system test

Super Cruise edges out Autopilot in crucial areas, but are others far behind?

[Read More](#)

Did you know Manchester Leasing Services also offers Equipment Leasing? Our quick turn-around approach and no down payment options will allow you to preserve your working capital and bank lines. Call us today for a hassle-free quote.



Ram 1500: Best Car To Buy 2019 nominee



Pickup trucks that double as family haulers are nothing new. With its comfortable ride, strong mild-hybrid engine options, and first-class interior, the 2019 Ram 1500 makes other full-size trucks feel like yesterday's chuck wagons.

[Read More](#)

Our objective in these newsletters is to keep you informed on fleet issues and new products so that you can keep your transportation costs in line. We hope you enjoy the information and will call us with any questions or needs that you might have regarding your next vehicle or piece of equipment.

[515-446-7333](tel:515-446-7333)

Proud Members Of The Following Associations:

