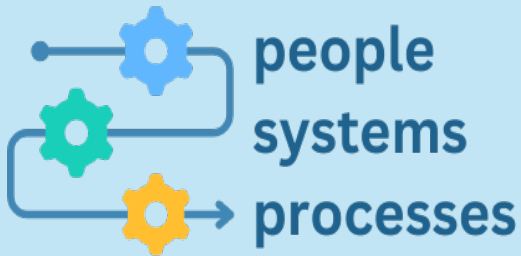


# CASE STUDY



**Project Type:** Operational design & project management

**Duration:** 8 months

**Client Team Size:** 4

NOTE: Contract was executed with Leslie Cain as a sole proprietor.

## AIDS FOUNDATION OF CHICAGO

### PROJECT GOAL

The case management team of this public health and social service nonprofit needed a skilled consultant to augment internal resources to design and execute the organizations request for proposal process.

### ASSESSMENTS & PROJECT MANAGEMENT

Designing the RFP operation required designing processes, procedures and examining internal processes to draft policies and procedures supporting the case management operation.

The consulting team produced all RFP operational materials including RFP template, press releases, website content, evaluator recruitment tools, scoring / evaluation tools that were used in the implemented process.

The consultant oversaw the entire RFP process including selection of proposal reviewers, convening evaluation meetings, summarizing evaluation results; and drafting the final funding recommendations report to the AFC team.

### IMPACT STRATEGY

#1. The organization leaned-in to design a strategic RFP infrastructure with all the processes, procedures and tools needed to manage future RFP processes.

### TRANSFORMATIONAL IMPACT

The project produced company-wide infrastructure for executing any competitive request for proposals process thereby ensuring critical funding resources are allocated to community nonprofits and the people they serve.



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