



Sunil Menon Bio

Sunil Menon, a resident of Davie, Florida works for Amazon Web Services (AWS). His current role is in business development enabling public sector organizations in Asia, Europe, Middle East & Africa, Latin America and North America to increase their constituent engagement and experience. He is obsessed with equipping agencies to serve their constituents better, reducing the cost-to-serve and providing automated solutions powered by Generative and regular Artificial Intelligence and Machine Learning technologies so that agencies can improve productivity and redeploy resources to focus on high priority missions. He supports customers globally at the Federal/national, State and Local levels, Healthcare organizations, Educational institutions, Technology solutions customers, and highly regulated industry customers in power and utilities.

Prior to working for AWS, Sunil worked for a Fortune-500 Medical Device company, Zimmer Biomet (later spun off as ZimVie) launching products such as implants, surgical equipment, biomaterials and medical device software. Sunil launched the company's first ever software-as-a-medical device (SaMD) globally as a Global Product Leader. The software was used for disease diagnosis, surgical planning, and prosthesis design and manufacturing.

Sunil previously worked for FedEx Corporation for 19 years in a variety of roles in transportation network design, analytics, customer experience, small business marketing, international expansion and corporate strategy. He also worked for a petrochemical company for two years where he navigated flow issues. He has done extensive valuation analysis and complex financial modeling for Mergers & Acquisitions, Operations improvement etc.

Sunil has a diploma and degree in Mechanical Engineering from the University of Mumbai (gold medalist). His curiosity and passion for knowledge also led him to get an MBA from Texas A&M University and an executive MBA in Health Sector Policy and Management from the University of Miami (valedictorian). He enjoys world travel and helping people.