



RETIREMENT
ACE

Retirement Advisor Circle of Excellence (ACE)

Are you ready to take your financial advisory practice to the next level? Join an exclusive circle of collaborative and elite retirement practices with Retirement ACE – a program that empowers financial advisors to integrate comprehensive retirement planning into their service offering. Equip yourself with the knowledge, tools, and strategies to meet the evolving needs of your clients and exceed their expectations.

Visit
90northllc.com/retirement-ace
For more information & a curriculum overview

Contact Retirement ACE today
info@myretirementace.com

Enhance Fiduciary Practices

As a financial advisor, fiduciary responsibility is crucial. Retirement ACE provides you with the guidance and resources to ensure your fiduciary practices are top-notch. Build trust and credibility with your clients by demonstrating a commitment to their financial well-being.

Join an Exclusive Community

Retirement ACE brings together a community of elite retirement industry leaders. Network, collaborate, and learn from the best in the business. Connect with like-minded professionals who share your commitment to excellence and innovation, fostering growth and success in your practice.

Master Complex Areas

Retirement planning encompasses various critical aspects, from wealth management to estate planning and ESG considerations. Retirement ACE equips you with the expertise to navigate these complex areas with confidence, ensuring comprehensive and holistic advice for your clients.



Improve Operational Efficiencies

Optimize your practice for greater profits. Retirement ACE helps you analyze your book of business, allowing you to identify opportunities for growth and increased profitability. Maximize your earning potential while delivering exceptional value to your clients.

Achieve Better Results

With Retirement ACE, you'll gain access to proven strategies and best practices that have been tested and refined by industry leaders. By implementing these techniques, you'll be able to deliver better outcomes for both yourself and your clients. Prepare to see improved financial results and a more satisfied client base.

Stay Compliant

With ever-changing regulations, it's crucial to stay up-to-date. Retirement ACE provides you with the latest insights on investment policy statements, ERISA fiduciary training, and compliance best practices. Stay ahead of the curve and avoid potential conflicts of interest, keeping your practice and clients protected.

Join Retirement ACE today and transform your service offering, boost your business efficiency, and become part of an exclusive community of elite retirement industry leaders. Take charge of your success and secure a prosperous future for both you and your clients

Mike DiCenso and **Eric Dyson** have combined retirement industry experience of over 60 years and have provided testimony as expert witnesses in over two dozen ERISA class action lawsuits.



Mike DiCenso is a seasoned professional in the retirement industry, carrying over three decades of rich experience. His expertise spans a broad range of competencies:

- Crafting visionary strategies and direction, marked by critical thinking and market leadership
- Proficient in practice management and mastering business metrics
- Demonstrated organizational leadership, with a focus on revenue, asset, and profit growth
- Proven track record in sales and marketing leadership, formulating effective models, and offering mentoring
- Remarkable team-building and recruitment capabilities
- Strong expertise in managing mergers and acquisitions
- Held prominent positions such as CEO, COO, and CMO
- Well-versed in providing holistic solutions and leadership



Eric Dyson, a former US Navy nuclear-trained submarine officer, brings to the table over thirty years of comprehensive experience in ERISA qualified plans. His specific highlights include:

- Consultation services concerning fiduciary best practices for plan sponsors and ERISA advisors
- Experienced in conducting ERISA Plan Requests for Proposals (RFP) and conducting fee benchmarks
- Proficient in design and implementation of investment policy statements (IPS)
- Expertise in substantive and procedural prudence and ERISA fiduciary training
- Accomplished in conducting fiduciary best practices audit to help plan sponsors adhere to DOL guidance
- Possesses experience as an ERISA 3(21) and ERISA 3(38) investment fiduciary
- Noted keynote speaker, imparting actionable knowledge to advisors and plan sponsors from ERISA class action litigation