



AAGI AGENT COMMUNICATION

January 20, 2020

To: All AAGI Agents

From: Craig Robinson

RE: 2020 F&I Certification Course Schedule

AAGI is pleased to announce its 2020 F&I Certification School schedule. Now in its ninth year, our program has shaped the skills of hundreds of F&I professionals nationwide.

AAGI's F&I Certification School is a comprehensive four (4) day course offered through a strategic partnership with Gerry Gould and Associates. Held at AAGI headquarters in Schaumburg, IL, it presents a complete F&I foundation for those new to the business or those who need a refresher. The workshop seeks to create a stream of qualified F&I professionals, knowledgeable dealership management, and dealers of the future. As part of an overall development plan, it also serves experienced individuals that may benefit from revisiting the fundamentals.

Sessions will be held on the following dates:

- ✓ March 9-12, 2020
- ✓ July 13-16, 2020
- ✓ November 16-19, 2020

To register, please log in to aagi.com and click on the Help & Training tab. The downloadable form is located under the F&I Certification option in the left-hand side bar.

"We succeed only when you do!"®

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