



## MARKETPLACE BENEFITS OVERVIEW



- **Bill rate Savings**
- **VMS fee savings on billable hours**
- **No onboarding cost**
- **Healthcare Professional earns full bill rate**
- **Transparent flat fee structure for Marketplace services**



- **No exclusive contracts**
- **No conversion fees**
- **Simple contract cancellation with no penalties**



- **Connect with a network of vetted healthcare professionals**
- **Customized compliance profile to ensure only qualified candidates are presented**
- **Proactive staffing model**



- **Technology focused solutions to increase efficiency and reduce costs**
- **Streamline timekeeping and invoicing process**
- **Credential management and reminders**



## HEALTHCARE ORGANIZATION PRICING

<b>TIER ONE</b>	≤20 Clinicians	\$100 per Clinician
<b>TIER TWO</b>	21-50 Clinicians	\$250 per Clinician
<b>TIER THREE</b>	>50 Clinicians	\$400 per Clinician

NOTE: Pricing is graduated and marginal. \$500 one time set up required.

### SAVINGS EXAMPLE

100 Clinicians @ \$100/hr, 36 hrs/wk for 26 wks

93,600 Billable Hours @ \$100/hr = \$9,360,000 (Contract Labor Cost)

Traditional 5% VMS Fee = \$468,000

EmpowerRx Fee = \$246,000

**SAVINGS:** \$222,000

### ADDITIONAL BILL RATE SAVINGS (with I.C.O.S.A.'s)

100 Clinicians @ **\$80/hr**, 36 hrs/wk for 26 wks

93,600 Billable Hours @ \$80/hr = \$7,488,000

**SAVINGS:** \$1,872,000

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