

LIGHTING PROCESS

- Audits are completed with proprietary software to assure accurate audits.
 - Every fixture is counted.
 - A pin is dropped in every room.
 - Each fixture type is photographed.
 - Light level readings are taken to assure compliance.
- Designers review the room type and fixture to determine the best solution while adhering to IES standards.
- Tax savings and utility rebates are calculated and included in the proposal.
- Projects are installed with licensed contractors only.
- CSSI Energy Services handles material warranty.
- Multiple financing options are available with no up front capital.

COST RECOVERY AVERAGES 1 TO 3 YEARS

- With new tax deductions guaranteed in the new tax code, project cost may be reduced by 30-40%.
- ROI times are typically 1-2 years shorter.

LED SAVINGS

- Maintenance: products have 5-10 year warranty
- HVAC: American Society of Refrigeration and Air Conditioning Engineers (ASHRAE) provide savings calculations for air conditioning load reduction based upon converting to LED lighting
- Energy: converting to LED lighting saves up to 40-80%

FINANCIAL SAVINGS

- Partial Asset Disposition of 20-40% of the project cost
- Qualified Improvement eligible up to 100% write off of project
- 179d—energy efficiency program that generates \$.60-\$1.80 per square foot in tax deductions (expires 2018)

WHY CSSI ENERGY SERVICES

- Complete package of energy savings services offered
- Proven process to take projects from concept to completion
- Over 25 years of successful lighting energy projects
- National and international coverage including commercial, state, and local government and military facilities
- Partnerships with the largest manufacturers and wholesalers in the United States

For more information, contact:

Kathy K. Ferguson (225) 247-2890 Kathy@Costseg.Tax KF.CSSIstudy.com

