# **RICHARD C. NEWMILLER**

# RESIDENTIAL REAL ESTATE APPRAISER

Certified Residential Appraiser providing 40 years of specialized experience, delivering top-level services, completing 400+ residential appraisals and reviews annually. Skilled in building strong client relationships, demonstrating superb communication skills and transformative processes. An adaptable leader with background in critical decision making to overcome challenges, experience operating an appraisal business and leading the Commission of Appraisers of Real Estate in Nevada. Dependable and organized team player with the ability to work independently, making positive impact to the business and appraisal industry.

🔀 richard.newmiller@gma	ail.com 🔇 702-429-7911 💿 Tampa, Florida
	WORK EXPERIENCE
SKILLS	Residential Appraiser, MyFloridaAppraiser.com - A division of Jack Lavoie, Real Estate, LLC
Leadership	September 2024 - Present
Data Collection and Analysis	Delivering top-tier residential appraisal services to the Greater Tampa Area
Market Research	Residential Appraiser, True Footage   August 2022 - September 2024
Client Relations	Completed highest quality residential appraisal services while leveraging customized
Communication	<ul> <li>technology to support efficiency.</li> <li>Engaged in team collaboration to support success of others and company-wide initiatives.</li> </ul>
• Mentorship	
	<b>Residential Appraiser and Consultant,</b> Benchmark Appraisal Services   January 2015 - May 2022
CERTIFICATION AND EDUCATION	<ul> <li>Provide expert residential appraisal valuations and consulting services.</li> <li>Advise and support professional growth of teammates; review files and provide feedback as required.</li> </ul>
CERTIFIED RESIDENTIAL APPRAISER.	<ul> <li>Assist CEO with additional operations as needed.</li> </ul>

# Residential Appraiser, LandSafe Appraisal (Bank of America) | 2010-2015

- Top performer, delivering highest number quality appraisal reports and reviews.
- Advise leadership on appraiser processes, local needs, and assist in detailed reviews leading to individual and team improvements and metrics.

# Founder and CEO, XPress Appraisal | 2002 - 2010

- Operated a successful Residential Real Estate Appraisal business, leading a team of 5 appraisers in a dynamic environment.
- Established client-customer relations, founded on integrity and history of delivering excellent services and end products in an efficient and timely manner.
- Managed business operations, making critical decisions to overcome barriers.
- Trained Intern Appraiser from initial entry to completion of Nevada State licensure.

# **Residential Appraiser,** Jones, Schmalz, and Davidson | 1996 - 2002

- Operated alongside leadership to assist in strengthening company relationships.
- Trusted company representative interacting with clients and customers.
- Staff appraiser, delivering products on time and exceeding expected metrics.

# Residential Appraiser, American Appraisal Services | 1985 - 1996

- Assistant Business Operations Manager, implementing streamlined practices increasing productivity and appraisal completion by 18% over one year period.
- Interfaced with clients, building business rapport and growing clientele.
- Completed appraiser duties, continuously delivering efficient reports ahead of schedule.

# LEADERSHIP

# President, Commission of Appraisers of Real Estate, Nevada | 2007 - 2013

- Governor appointed member, acting in an advisory capacity to the Division, adopting regulations, and conducting disciplinary hearings.
- Led the establishment of programs for education and research in the preparation and communication of appraisals.
- Adopted regulations and standards crucial to the ethical, professional and standardization of Real Estate Appraisal practices in the State of Nevada.
- During six year tenure, also filled the seats of Vice President, Secretary and Commissioner.

### CERTIFIED RESIDENTIAL APPRAISER, STATE OF FLORIDA

#RD8580

#### CERTIFIED RESIDENTIAL APPRAISER, STATE OF NEVADA

#A.0000410-CR

# **COLLEGE OF SOUTHERN NEVADA**

**Business Administration Courses** 

# **CLARK HIGH SCHOOL**

High School Diploma, Class of 1983

# REFERENCES

# JACK LAVOIE, SRA, AI-RRS

CEO | MyFloridaAppraiser.com 603-345-7355

# HARRY SCHMALZ

CEO | Benchmark Appraisal Services 702-528-7362

# RYAN W. HEDDERLY, Maj, USAF

Program Element Monitor 702-241-9433