Jack Lavoie, SRA, AI-RRS

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SRA, AI-RRS Designated Appraiser, Appraisal Institute Certified General Real Estate Appraiser

FORMAL EDUCATION

- University of New Hampshire, Durham NH
- Bachelor of Science, Business Administration

LICENSES HELD

- Florida Certified General Appraiser (RZ4064)
- New Hampshire Certified General Appraiser (NHCG-442)
- Florida Real Estate Agents License



APPRAISAL EXPERIENCE

- <u>Jack Lavoie Real Estate, LLC.</u> Chief Appraiser (2024 to present). Proving the highest level of appraisal quality throughout Southwest Florida and building a network of quality, like-minded appraisal professionals throughout the sunshine state. Providing residential, commercial, consulting and expert witness services.
- <u>True Footage Inc</u>. Chief Appraiser (2022 to 2024). Lead appraisal quality and compliance efforts nationwide, ensuring high standards and consistency across all reports. Completed Residential 1 to 4 units for secondary market and non-traditional lenders.
- <u>Accurate Appraisal Services</u>, Bedford NH & Fort Myers FL (1991 to 2022. (Owner) Residential/commercial appraiser performing valuation services for the mortgage, legal, financial, relocation and private sectors, as well as litigation services.

APPRAISAL INSTITUTE EDUCATION

Advanced Residential Applications & Case Studies, 1 Real Estate Finance, Statistics & Valuation Modeling Residential Sales & Income Approaches Business Practices and Ethics Basic Income Capitalization Applied Residential Property Valuation Feasibility, Market Value, Investment Timing Introduction to Green Buildings, Principles/Concepts Advanced Excel for Appraisers Case Studies in Green Appraising Litigation Appraising – Specialized Topics FEMA 50-Percent Rule Appraisal Advanced Residential Report Writing II Residential Market Analysis & Highest and Best Use Residential Report Writing & Case Studies Residential Site Valuation & Cost Approach Advanced Income Capitalization FHA & The Appraisal Process Uniform Standards of Professional Practice Reviewing Residential Appraisals Introduction to Land Valuation Review Theory – Residential Dozens of Seminars of diverse topics

ADDITIONAL EDUCATION (Partial list)

FHA Handbook 4000.1 (McKissock Data)Complex Properties, The Oddballs (McKissock Data)Florida Appraisal Laws & Regulations (McKissock Data)Damages, Assessment & Testimony (McKissock Data)

Factory Built Housing (McKissock Data) Understanding Luxury Home Features (McKissock Data) USPAP Updates (McKissock Data) Appraiser as Expert Witness (McKissock Data) 2-4 Family Finesse (McKissock Data)
Appraising Manufactured Homes (McKissock Data)
The Cost Approach (McKissock Data)
REO & Foreclosures, (McKissock Data)
Appraising Income Properties (JMB Academy)
Investment Analysis for Appraisers (JMB Academy)
Supporting your Adjustments (Hagar Institute)
Best practices for Bifurcated Appraisals (McKissock Data)
Supervisor -Trainee Course
Evaluations, Desktops and Limited Spoke (McKissock Data)
Private Appraisal Assignments (McKissock Data)

Appraising FHA Today (McKissock Data) Environmental Issues for Appraisers (McKissock Data) Land & Site Valuation (McKissock Data) Residential Appraisal Review (McKissock Data) Techniques of Income Appraising (JMB Academy) Tax Abatement Process (Brooks R.E. Services) Adjusting for Concessions (Hagar Institute) The Sales Comparison Approach (McKissock Data) New Construction Essentials (Luxury) (McKissock Data) Supporting Your Adjustment Methods (McKissock Data) REO & Foreclosure Appraisal (McKissock Data)

VALUATION SERVICES PROVIDED

- FNMA/FHLCM/FHA/USDA
- Lending Appraisals
- Relocation Appraisals
- Legal/Litigation Appraisals
- FEMA 50 Rule Appraisals
- Forensic Appraisals
- Litigation Support
- Divorce Appraisals
- IRS Appraisals
- Bankruptcy Appraisals
- Expert Witness
- Abutter Impact Analysis

- Complex Residential Assignments
- Review Appraisals
- Forensic Review Appraisals
- Pre-Listing Appraisals for Sellers
- Pre-Purchase Appraisals for Buyers
- Estate Settlement/Date of Death Appraisals
- Guardianship Appraisals
- Highest & Best Use Analysis
- Before/After Appraisals for Investors
- Estate & Financial Planning Appraisals
- Investment Analysis & Rental Analysis
- Tax Abatements.

CLIENTS SERVED

- Banks
- Mortgage Companies
- Attorneys
- Guardians
- Mediators
- Housing Authorities
- Tax Payers
- Eminent Domain Sellers

- Real Estate Agents
- Financial Planners
- REO Departments
- Relocation Companies
- Trust/Corporations
- Airport Authority
- Builders/Developers
- Courts

- Buyers
- Sellers
- Investors
- Insurance Companies
- Cell Tower Abutters
- Municipalities
- Government Agencies
- Celebrities

OTHER EXPERIENCE

Real Estate Investor Board Member, NH Chapter of Appraisal Institute Real Estate Agent Real Estate Seminar Speaker Appraisal Instructor Real Estate Consulting