

**Westwood HOA, Inc**  
**Profit & Loss Prev Year Comparison**  
**July through September 2022**

	Jul - Sep 22	Jul - Sep 21	% Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Dues/Fees Income</b>			
Master Assessment Fees	72,327.48	68,232.18	6.0%
<b>Total Dues/Fees Income</b>	72,327.48	68,232.18	6.0%
Late Charge Income	442.66	436.00	1.5%
Misc Income	0.00	50.00	-100.0%
Transfer Fees	1,250.00	750.00	66.7%
<b>Total Income</b>	74,020.14	69,468.18	6.6%
<b>Gross Profit</b>	74,020.14	69,468.18	6.6%
<b>Expense</b>			
Accounting Fees	2,295.00	2,100.00	9.3%
Advertising & Promotion	0.00	47.52	-100.0%
Bank Service Charges	12.25	8.40	45.8%
Communications/Meetings/Website	163.83	303.36	-46.0%
Insurance Expense	6,018.00	5,652.00	6.5%
Internet	177.51	197.52	-10.1%
Irrigation Repairs	-665.62	0.00	-100.0%
<b>Lawn Care</b>			
Fertilizr/Chem/Tree Spray (SL&L)	0.00	549.78	-100.0%
Landscape Mo. Maintenance (LML)	3,331.00	9,993.00	-66.7%
Mowing (SL&L)	0.00	4,634.85	-100.0%
<b>Total Lawn Care</b>	3,331.00	15,177.63	-78.1%
Legal Fees	0.00	1,560.00	-100.0%
Lighting Maint	791.22	150.29	426.5%
Management Fees	8,349.00	7,751.25	7.7%
Pond Maintenance & Algae Contro	2,116.69	1,132.34	86.9%
<b>Pool Maintenance</b>			
Cleaning	5,700.00	0.00	100.0%
Equipment and Amenities	360.69	0.00	100.0%
General	8,233.92	9,322.90	-11.7%
<b>Total Pool Maintenance</b>	14,294.61	9,322.90	53.3%
Postage/Office Supplies	600.19	164.33	265.2%
Repairs & Maint	590.22	500.00	18.0%
<b>Utilities</b>			
Electric	3,576.26	0.00	100.0%
Water	5,397.14	0.00	100.0%
Utilities - Other	0.00	6,773.09	-100.0%
<b>Total Utilities</b>	8,973.40	6,773.09	32.5%
<b>Total Expense</b>	47,047.30	50,840.63	-7.5%
<b>Net Ordinary Income</b>	26,972.84	18,627.55	44.8%
<b>Other Income/Expense</b>			
<b>Other Income</b>			
Interest Income	2.97	2.97	0.0%
<b>Total Other Income</b>	2.97	2.97	0.0%
<b>Other Expense</b>			
Additional Exp Approved by BOD			
Supplies	137.71	0.00	100.0%
Tree Trimming	6,470.00	0.00	100.0%
<b>Total Additional Exp Approved by BOD</b>	6,607.71	0.00	100.0%
<b>Total Other Expense</b>	6,607.71	0.00	100.0%
<b>Net Other Income</b>	-6,604.74	2.97	-222,481.8%

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Accrual Basis

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	<u>Jul - Sep 22</u>	<u>Jul - Sep 21</u>	<u>% Change</u>
Net Income	<u>20,368.10</u>	<u>18,630.52</u>	<u>9.3%</u>