# Projected Budget Summary 

(1-1-2021 - Post 2020 Audit)

WESTWOOD HILLS

254 homes after buildout

|  | 0.0\% |  | 2.0\% | 2.0\% | 1.0\% | 2.0\% | \$10,000 | 1.5\% | 1.5\% | 6.0\% | \$75 | 1.5\% | 1.5\% | 1.5\% | 1.5\% | \$500 |  | 2.0\% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Income |  | Fixed Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assumptions: | $\begin{aligned} & 6 \text { new } / \text { yr. } 137 \text { total } \\ & \text { new }) \end{aligned}$ |  | incr. 2\%/yr | incr. 2\%/yr. | incr. 1\% / yr. | incr. 2\% / yr. |  | $\begin{aligned} & \text { avg. } \\ & \text { incr. } 1.5500 \end{aligned}$ | $\begin{aligned} & \text { avg. } \\ & \text { incr. } 1.5500 \end{aligned}$ | incr. 6\% thru 2025 then $2.5 \% / \mathrm{yr}$. | incr. $875 / \mathrm{y}$. | $\begin{gathered} \text { incr. } 1.5 \% / \\ \mathrm{yr} . \end{gathered}$ | $\begin{gathered} \text { incer. } 1.5 \% \text { Y. } \\ \text { Yr. } \end{gathered}$ | $\begin{gathered} \text { avg. } \mathbf{s} 1500 \\ \text { incr. 1.5\% } \end{gathered}$ | $\begin{gathered} \text { avg. } 55000 \\ \text { incr. } 1.5 \% \end{gathered}$ | \$500 | $\underset{\substack{\text { fixed } / \\ \text { decrease }}}{ }$ | incr. 2\% / yr. | fixee \$ 1500 |  |
| Year | Total Income: | $\frac{\text { Pre-Paid }}{\text { Dues }}$ | $\frac{\text { Accounting }}{\text { Feess }}$ | Website Maint. | Insurance | Common Area Maint. (Mowing, Landscaping Irrigation) | $\frac{\text { Mulch ( } 2 \%}{\text { inflation) }}$ | Legal | Lighting | $\frac{\text { Management }}{\text { Fees }}$ | Permits | $\frac{\text { Pond \& }}{\text { Algae }}$ | $\begin{aligned} & \text { Pool } \\ & \text { Maint. } \end{aligned}$ | Repairs | $\frac{\text { Snow }}{\text { Removal }}$ | Social Events | Phone | Utilities | Misc. | $\underset{\text { Expenses }}{\text { Fixed }}$ |
| 2017 | \$178,900 |  | \$6,350 | \$7,920 | \$4,294 | \$42,100 |  | \$1,180 | \$7,335 | \$17,210 | \$200 | \$3,125 | \$16,580 | \$770 | \$850 | \$350 |  | \$15,360 |  | \$123,624 |
| 2018 | \$204,160 |  | \$6,595 | \$900 | \$3,721 | \$55,000 |  | \$4,950 | \$8,600 | \$20,695 | \$275 | \$4,945 | \$16,500 | \$3,000 | \$2,700 | \$0 | \$295 | \$21,475 | \$1,264 | \$150,915 |
| 2019 | \$235,400 |  | \$6,720 | \$575 | \$3,925 | \$65,680 |  | \$9,150 | \$7,450 | \$25,491 | \$350 | \$5,100 | \$15,930 | \$825 | \$7,735 | \$0 | \$937 | \$15,480 | \$862 | \$166,210 |
| 2020 | \$259,111 | -\$10,842 | \$7,020 | \$415 | \$4,958 | \$50,261 | \$10,000 | \$6,415 | \$2,482 | \$28,306 | \$0 | \$4,397 | \$17,121 | \$615 | \$840 | so | \$916 | \$17,705 | \$765 | \$152,216 |
| 2021 | \$266,311 |  | \$7,160 | \$423 | \$5,008 | \$54,800 | \$15,000 | \$6,511 | \$2,519 | \$30,004 | \$75 | \$4,463 | \$17,378 | \$624 | \$5,000 | \$500 | \$916 | \$18,059 | \$765 | \$169,206 |
| 2022 | \$273,511 |  | \$7,304 | \$432 | \$5,058 | \$55,896 | \$15,300 | \$6,609 | \$2,557 | \$31,805 | \$150 | \$4,530 | \$17,638 | \$634 | \$5,075 | \$500 | \$916 | \$18,420 | \$765 | \$173,588 |
| 2023 | \$280,711 |  | \$7,450 | \$440 | \$5,108 | \$57,014 | \$15,606 | \$6,708 | \$2,595 | \$33,713 | \$225 | \$4,598 | \$17,903 | \$643 | \$5,151 | \$500 | \$916 | \$18,789 | \$765 | \$178,124 |
| 2024 | \$287,911 |  | \$7,599 | \$449 | \$5,159 | \$58,154 | \$15,918 | \$6,809 | \$2,634 | \$35,736 | \$300 | \$4,667 | \$18,172 | \$653 | \$5,228 | \$500 | \$916 | \$19,164 | \$765 | \$182,823 |
| 2025 | \$295,111 |  | \$7,751 | \$458 | \$5,211 | \$59,317 | \$16,236 | \$6,911 | \$2,674 | \$37,880 | \$375 | \$4,737 | \$18,444 | \$663 | \$5,307 | \$500 | \$916 | \$19,548 | \$765 | \$187,692 |
| 2026 | \$296,311 |  | \$7,906 | \$467 | \$5,263 | \$60,504 | \$16,561 | \$7,014 | \$2,714 | \$38,827 | \$450 | \$4,808 | \$18,721 | \$672 | \$5,386 | \$500 | \$916 | \$19,939 | \$765 | \$191,413 |
| 2027 | \$296,311 |  | \$8,064 | \$477 | \$5,316 | \$61,714 | \$16,892 | \$7,120 | \$2,755 | \$39,797 | \$525 | \$4,880 | \$19,002 | \$683 | \$5,467 | \$500 | \$916 | \$20,337 | \$765 | \$195,209 |
| 2028 | \$296,311 |  | \$8,225 | \$486 | \$5,369 | \$62,948 | \$17,230 | \$7,226 | \$2,796 | \$40,792 | \$600 | \$4,953 | \$19,287 | \$693 | \$5,549 | \$500 | \$916 | \$20,744 | \$765 | \$199,080 |
| 2029 | \$296,311 |  | \$8,390 | \$496 | \$5,422 | \$64,207 | \$17,575 | \$7,335 | \$2,838 | \$41,812 | \$675 | \$5,027 | \$19,576 | \$703 | \$5,632 | \$500 | \$916 | \$21,159 | \$765 | \$203,029 |
| 2030 | \$296,311 |  | \$8,557 | \$506 | \$5,477 | \$65,491 | \$17,926 | \$7,445 | \$2,880 | \$42,858 | \$750 | \$5,103 | \$19,870 | \$714 | \$5,717 | \$500 | \$916 | \$21,582 | \$765 | \$207,057 |
| 2031 | \$296,311 |  | \$8,728 | \$516 | \$5,531 | \$66,801 | \$18,285 | \$7,557 | \$2,924 | \$43,929 | \$825 | \$5,179 | \$20,168 | \$724 | \$5,803 | \$500 | \$916 | \$22,014 | \$765 | \$211,165 |
| 2032 | \$296,311 |  | \$8,903 | \$526 | \$5,587 | \$68,137 | \$18,651 | \$7,670 | \$2,968 | \$45,027 | \$900 | \$5,257 | \$20,470 | \$735 | \$5,890 | \$500 | \$916 | \$22,454 | \$765 | \$215,356 |
| 2033 | \$296,311 |  | \$9,081 | \$537 | \$5,643 | \$69,500 | \$19,024 | \$7,785 | \$3,012 | \$46,153 | \$975 | \$5,336 | \$20,777 | \$746 | \$5,978 | \$500 | \$916 | \$22,903 | \$765 | \$219,631 |
| 2034 | \$304,800 |  | \$9,263 | \$548 | \$5,699 | \$70,890 | \$19,404 | \$7,902 | \$3,057 | \$47,307 | \$1,050 | \$5,416 | \$21,089 | \$758 | \$6,068 | \$500 | \$916 | \$23,361 | \$765 | \$223,991 |
| 2035 | \$304,800 |  | \$9,448 | \$559 | \$5,756 | \$72,307 | \$19,792 | \$8,020 | \$3,103 | \$48,489 | \$1,125 | \$5,497 | \$21,405 | \$769 | \$6,159 | \$500 | \$916 | \$23,829 | \$765 | \$228,440 |
| 2036 | \$304,800 |  | \$9,637 | \$570 | \$5,814 | \$73,754 | \$20,188 | \$8,141 | \$3,150 | \$49,702 | \$1,200 | \$5,580 | \$21,726 | \$780 | \$6,251 | \$500 | \$916 | \$24,305 | \$765 | \$232,977 |
| 2037 | \$304,800 |  | \$9,830 | \$581 | \$5,872 | \$75,229 | \$20,592 | \$8,263 | \$3,197 | \$50,944 | \$1,275 | \$5,663 | \$22,052 | \$792 | \$6,345 | \$500 | \$916 | \$24,791 | \$765 | \$237,607 |


|  | Optional Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | .0371\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | s15000 / yr. | \$2500 / yr. | \$5500 / 3 yrs. |  | \$15000/10 yrs. | \$15,000 / 5 ys. | ${ }_{\text {s } 25.000 / 5}^{\text {yrs. }}$ |  |  | \$10,000 / 15 yrs. |  |  |  |  |  |  |  |  |
| Year | $\frac{\text { Plant Replacement }}{(2 \% \text { infl. })}$ | Sidewalk | Tree Trimming | $\frac{\text { New Landscape }}{\underline{\text { and }}} \begin{aligned} & \text { Replacement } \end{aligned}$ | Pool Furn. | Pool Maint. | $\frac{\text { Fence }}{\text { Painting }}$ | Security | Sidewalks | Fountain Upgrades | $\frac{\underline{\text { GD Debt / }}}{\underline{\text { Lot }}}$ | Entrance | $\underset{\underline{\text { Sign Posts }}}{\frac{\text { Street }}{}}$ | Light Poles | $\frac{\text { Expand }}{\text { Pool }}$ | $\begin{aligned} & \text { Optional } \\ & \text { Expenses } \end{aligned}$ | Projected Yr - <br> End Operating <br> Balance | Cash Reserve |
| 2017 |  |  |  |  |  |  | \$37,180 |  | \$13,130 |  |  |  |  |  |  | \$50,310 | \$111,000 |  |
| 2018 |  |  |  | \$81,350 |  |  |  | \$1,105 | \$9,740 |  |  |  |  |  |  | \$92,195 | \$72,050 |  |
| 2019 |  |  |  | \$42,075 | \$11,000 |  |  | \$395 | \$9,250 |  |  |  |  |  |  | \$62,720 | \$48,517 |  |
| 2020 |  |  | \$5,653 | \$35,875 | Wak Wall \& Com Areas | \$15,000 |  |  | \$12,956 | \$9,125 | \$2,000 |  |  |  |  | \$80,609 | \$63,961 | \$29,428 |
| 2021 | \$2,500 | \$2,500 | \$5,500 | \$30,000 | White Dr Itand |  |  | study | \$5,000 |  | \$51,733 |  |  |  |  | \$97,233 | \$63,833 | \$29,439 |
| 2022 | \$2,550 | \$2,500 |  | \$30,450 | Etween Pond 283 |  | \$25,000 |  |  |  | \$45,000 |  |  |  |  | \$105,500 | \$58,256 | \$29,450 |
| 2023 | \$2,601 | \$2,500 | \$5,500 | \$30,907 |  |  |  |  |  |  |  |  |  | \$25,000 |  | \$66,508 | \$94,335 | \$29,461 |
| 2024 | \$2,653 | \$2,500 |  | \$31,370 |  |  |  |  |  |  |  | \$22,500 | \$21,000 | \$27,500 | \$5,000 | \$112,523 | \$86,899 | \$29,472 |
| 2025 | \$2,706 | \$2,500 |  | \$31,841 |  | \$15,000 |  |  |  |  |  |  |  |  | study | \$52,047 | \$142,271 | \$29,483 |
| 2026 | \$2,760 | \$2,500 | \$5,500 | \$32,319 |  |  |  |  |  |  |  |  |  |  |  | \$43,079 | \$204,090 | \$29,494 |
| 2027 | \$2,815 | \$2,500 |  | \$32,803 |  |  | \$25,000 |  |  |  |  |  |  |  |  | \$63,119 | \$242,074 | \$29,504 |
| 2028 | \$2,872 | \$2,500 |  | \$33,295 |  |  |  |  |  |  |  |  |  | Pool | \$229,500 | \$268,167 | \$71,137 | \$29,515 |
| 2029 | \$2,929 | \$2,500 | \$5,500 | \$33,795 | \$15,000 |  |  |  |  |  |  |  |  |  |  | \$59,724 | \$104,695 | \$29,526 |
| 2030 | \$2,988 | \$2,500 |  | \$34,302 |  | \$15,000 |  |  |  |  |  |  |  |  |  | \$54,789 | \$139,160 | \$29,537 |
| 2031 | \$3,047 | \$2,500 |  | \$34,816 |  |  |  |  |  |  |  |  |  | splash pad | \$90,000 | \$130,364 | \$93,942 | \$29,548 |
| 2032 | \$3,108 | \$2,500 | \$5,500 | \$35,338 |  |  | \$25,000 |  |  |  |  |  |  |  |  | \$71,447 | \$103,451 | \$29,559 |
| 2033 | \$3,171 | \$2,500 |  | \$35,869 |  |  |  |  |  |  |  |  |  |  |  | \$41,539 | \$138,592 | \$29,570 |
| 2034 | \$3,234 | \$2,500 |  | \$36,407 |  |  |  |  |  |  |  |  |  |  |  | \$42,141 | \$177,260 | \$29,581 |
| 2035 | \$3,299 | \$2,500 | \$5,500 | \$36,953 |  | \$15,000 |  |  |  | \$10,000 |  |  |  | parking | \$100,000 | \$173,251 | \$80,369 | \$29,592 |
| 2036 | \$3,365 | \$2,500 |  | \$37,507 |  |  |  |  |  |  |  |  |  | event room | \$120,000 | \$163,372 | -\$11,180 | \$29,603 |
| 2037 | \$3,432 | \$2,500 |  | \$38,070 | \$15,000 |  | \$25,000 |  |  |  |  |  |  |  |  | \$84,002 | -\$27,989 | \$29,614 |

