

# BUSINESS PLAN

Tariq T. Robinson - Owner & Founder

Naomi Jeanette Robinson Trucking

USDOT# 3030152



*2018 Peterbilt 389 Triaxle w/72" Flattop Sleeper*

Prepared By: *Tariq Robinson*

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Naomi Jeanette Robinson Trucking / (252)801-7058 / [www.njrtrucking.com](http://www.njrtrucking.com)

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*2023 Reitnauer Big Bubba 53' Drop Deck Trailer with Ramp Kit and 19.5" Rims*

## **Executive Summary**

Naomi Jeanette Robinson Trucking LLC, is a sole proprietorship company which will be owned and operated by Mr. Tariq Robinson. The business has pending contracts with reliable clients. These major companies that are affiliated with Naomi Jeanette Robinson Trucking LLC gaining wealth are located throughout 48 states. They will pay an average revenue of 12.5% gross commodity, 23.0% of gross weight or \$400.00 per hour .

Naomi Jeanette Robinson Trucking LLC, will be introduced into the trucking industry by moving. However Freight (step deck, flatbed and lowboy trailers) and heavy hauling (lowboy, mechanical extended RGN trailer) with material hauling (dump truck to dump trailer), with lifting of equipment by the rotator. However, our objective is to broaden our horizon in the trucking industry.

(See Letters of Intent in Supporting Documentation Section)

## **Highlights**

The chart below is an illustration of diesel fuel cost, operating expense, tolls, escort service, pilot car driver(s) logging, washing and detailing. It also states the Gross expected income from each contract on a weekly basis

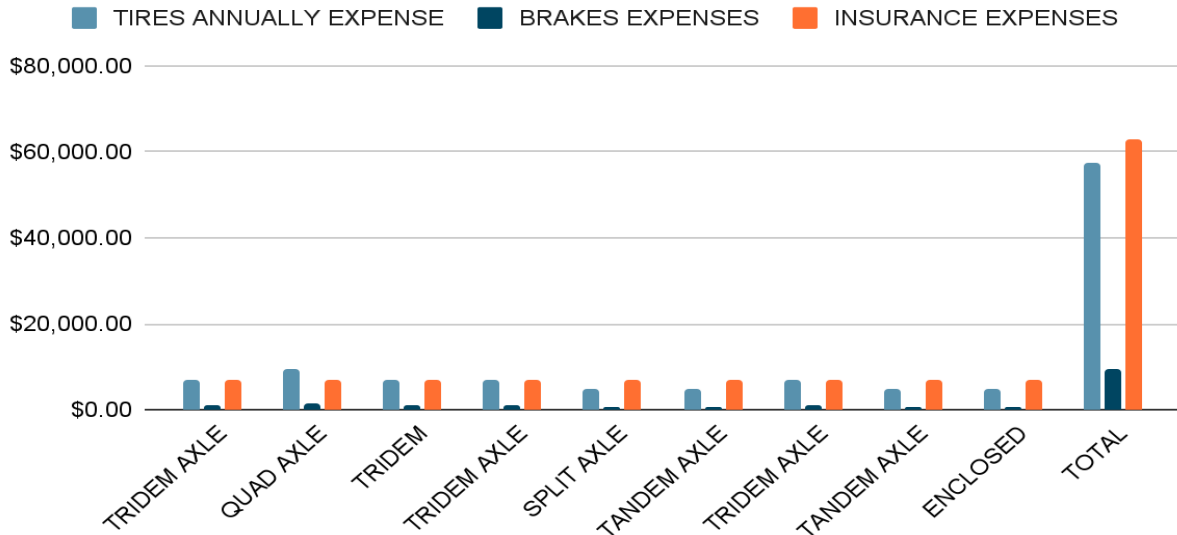


*2021 XL Specialized 75-Ton California Legal 2+3+2 Setup*

DIESEL FUEL EXPENSES FOR BUSINESS

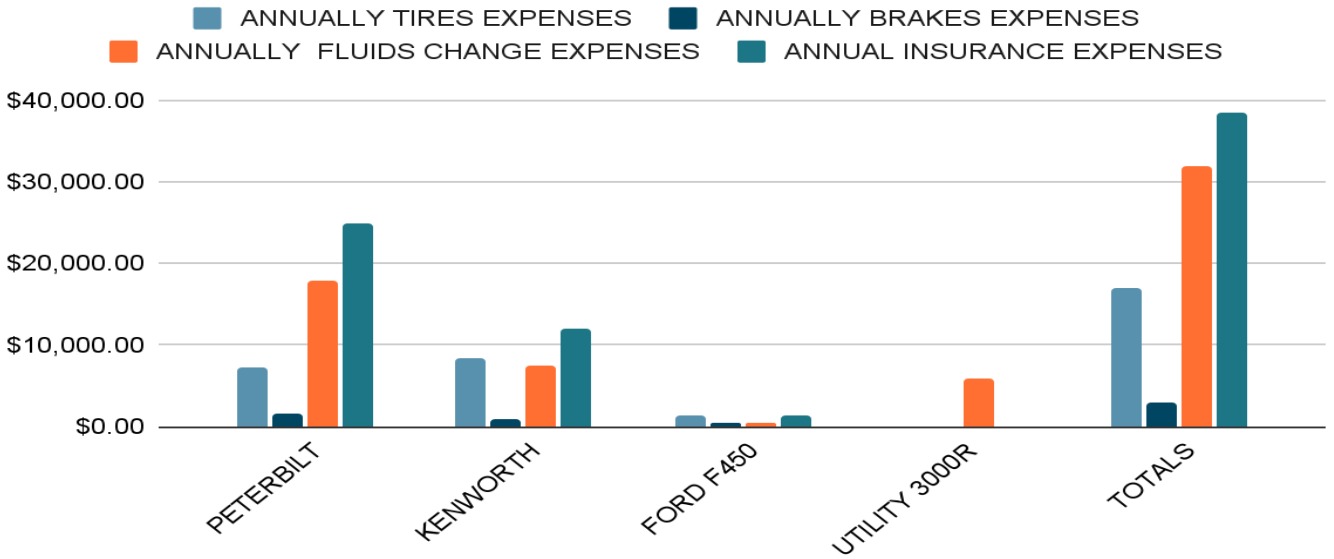
	<b>MILEAGE PER GALLON (MPG)</b>	<b>ANNUALLY MILEAGE / HOURS</b>	<b>GALLONS CONSUMED</b>	<b>ANNUAL FUEL PRICES</b>
2018 Peterbilt 389 Triaxle w/APU Unit	4.5	90,000 Miles	20,000 Gallons	\$100,000.00
2021 Kenworth T880 Twin Steer Triaxle 75-Ton Rotator	4	10,000 Miles	2,500 Gallons	\$12,500.00
2022 Kenworth W900 w/Jerr Dan 28' Industrial Roll Back	6.7	10,000 Miles	1,492.5 Gallons	\$7,462.50
2023 Utility 3000R Tridem Refrigerated Unit w/Thermo King S700 Unit	1.1	400 Hours	440 Gallons	\$2,200.00
2022 Ford F450 Crew Cab Platinum 4x4 Dually / 6.7L Powerstroke Diesel	25	15,000 Miles	600 Gallons	\$3,000.00
			<b>TOTAL</b>	<b>\$125,162.50</b>

## TRAILER OPERATING EXPENSES



	TIRES ANNUALLY EXPENSE	BRAKES EXPENSES	INSURANCE EXPENSES
TRIDEM AXLE STEP DECK TRAILER	\$7,200.00	\$1,200.00	\$7,000.00
QUAD AXLE FLATBED TRAILER	\$9,600.00	\$1,600.00	\$7,000.00
TRIDEM MECHANICAL RGN TRAILER	\$7,200.00	\$1,200.00	\$7,000.00
TRIDEM AXLE REFRIGERATED TRAILER	\$7,200.00	\$1,200.00	\$7,000.00
SPLIT AXLE CONESTOGA TRAILER	\$4,800.00	\$800.00	\$7,000.00
TANDEM AXLE JEEP	\$4,800.00	\$800.00	\$7,000.00
TRIDEM AXLE LOWBOY TRAILER	\$7,200.00	\$1,200.00	\$7,000.00
TANDEM AXLE BOOSTER	\$4,800.00	\$800.00	\$7,000.00
ENCLOSED CAR TRANSPORTER	\$4,800.00	\$800.00	\$7,000.00
<b>TOTAL</b>	<b>\$57,600.00</b>	<b>\$9,600.00</b>	<b>\$63,000.00</b>

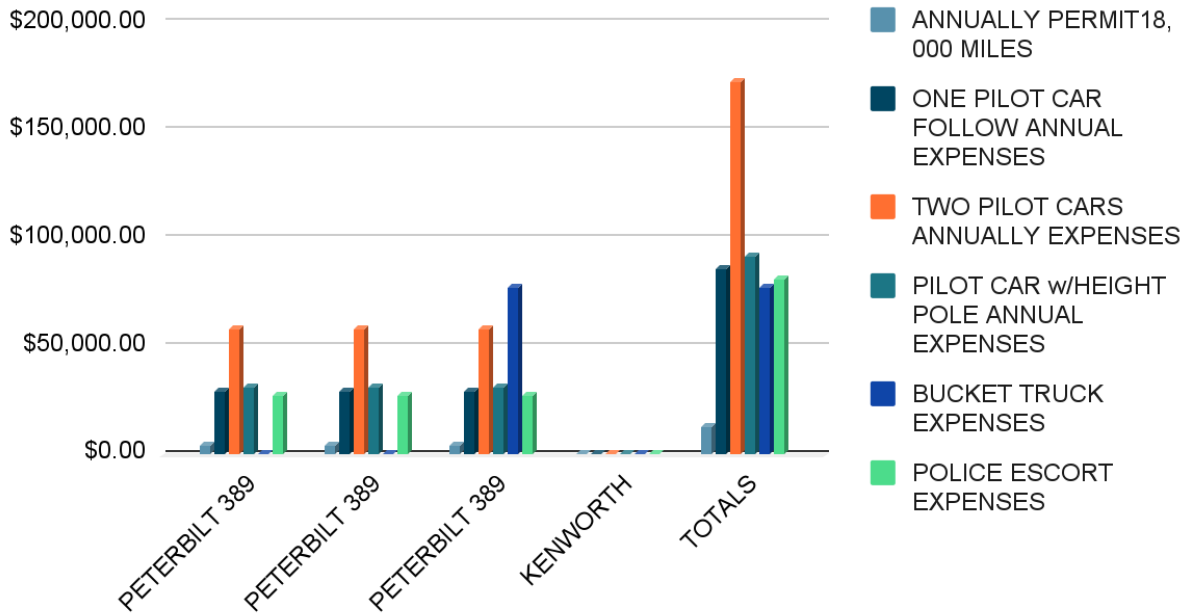
## MAINTENANCE & SERVICE EXPENSES



	ANNUALLY TIRES EXPENSES	ANNUALLY BRAKES EXPENSES	ANNUALLY FLUIDS CHANGE EXPENSES	ANNUAL INSURANCE EXPENSES
PETERBILT 389 TRIDEM TRACTOR	\$7,200.00	\$1,600.00	\$18,000.00	\$25,000.00
KENWORTH T880 TWIN STEER TRIDEM 75-TON ROTATOR	\$8,400.00	\$1,000.00	\$7,500.00	\$12,000.00
FORD F450 CREW CAB PLATINUM 4x4	\$1,500.00	\$400.00	\$400.00	\$1,500.00
UTILITY 3000R REEFER w/THERMO KING S700 UNIT	\$0.00	\$0	\$6,000.00	\$0
<b>TOTALS</b>	<b>\$17,100.00</b>	<b>\$3,000.00</b>	<b>\$31,900.00</b>	<b>\$38,500.00</b>



## ESCORT & PILOT CAR EXPENSES

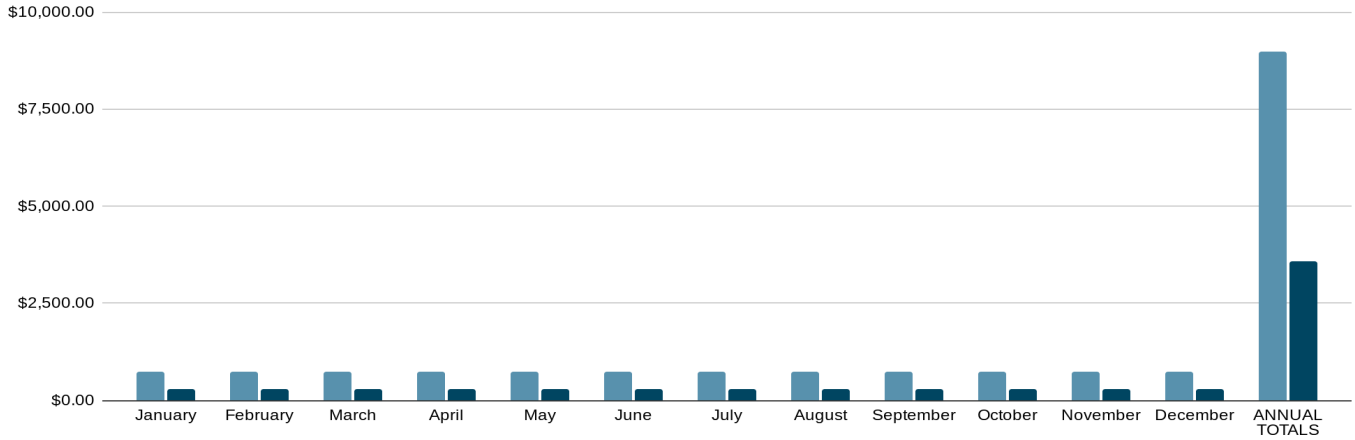


	ANNUALLY PERMIT 18,000 MILES	ONE PILOT CAR FOLLOW ANNUAL EXPENSES	TWO PILOT CARS ANNUALLY EXPENSES	PILOT CAR w/HEIGHT POLE ANNUAL EXPENSES	BUCKET TRUCK EXPENSES	POLICE ESCORT EXPENSES
PETERBILT 389 TRIDEM OVERWEIGHT	\$4,320.00	\$28,800.00	\$57,600.00	\$30,600.00	\$0.00	\$27,000.00
PETERBILT 389 TRIDEM OVER LENGTH	\$4,320.00	\$28,800.00	\$57,600.00	\$30,600.00	\$0.00	\$27,000.00
PETERBILT 389 TRIDEM OVER HEIGHT	\$4,320.00	\$28,800.00	\$57,600.00	\$30,600.00	\$77,400.00	\$27,000.00
KENWORTH T880 ROTATOR OVERWEIGHT	\$100.00	\$0	\$0	\$0	\$0	\$0.00
<b>TOTALS</b>	<b>\$13,060.00</b>	<b>\$86,400.00</b>	<b>\$172,800.00</b>	<b>\$91,800.00</b>	<b>\$77,400.00</b>	<b>\$81,000.00</b>

## LOGGING & MEALS EXPENSES ON THE ROAD

### LOGGING & MEALS

■ MARRIOT / HILTON HOTELS (6-Nights Monthly) ■ WALMART / TARGET /COSTCO / SAM'S CLUB / SUPERMARKETS / TRUCK STOPS (\$15.00 per day)



	MARRIOT / HILTON HOTELS (6-Nights Monthly)	WALMART / TARGET /COSTCO / SAM'S CLUB / SUPERMARKETS / TRUCK STOPS (\$15.00 per day)
January	\$750.00	\$300.00
February	\$750.00	\$300.00
March	\$750.00	\$300.00
April	\$750.00	\$300.00
May	\$750.00	\$300.00
June	\$750.00	\$300.00
July	\$750.00	\$300.00
August	\$750.00	\$300.00
September	\$750.00	\$300.00
October	\$750.00	\$300.00
November	\$750.00	\$300.00
December	\$750.00	\$300.00
ANNUAL TOTALS	\$9,000.00	\$3,600.00

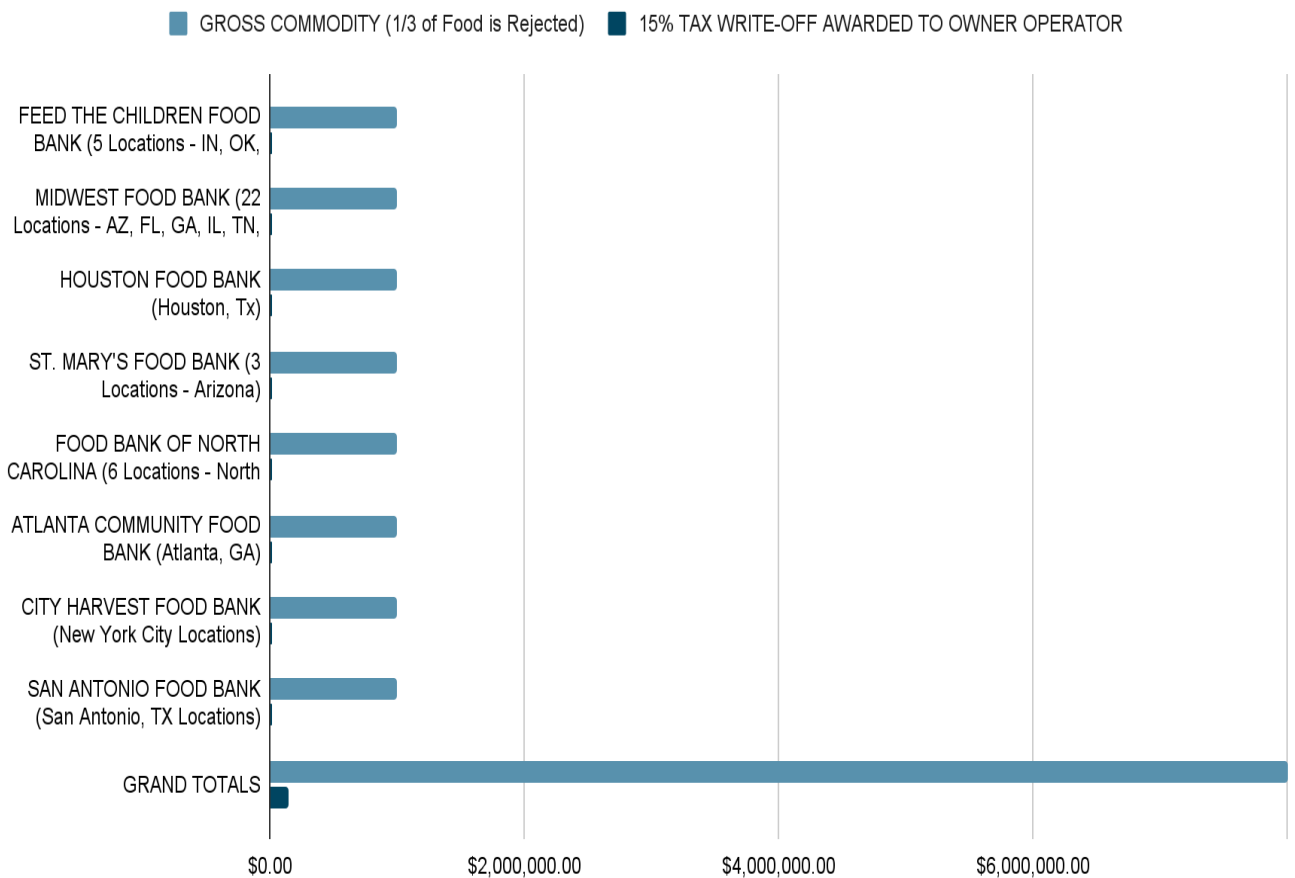
**ACCOUNT RECEIVABLE & ACCOUNT PAYABLE**

	# OF EMPLOYEES	ANNUALLY SALARY	ANNUAL BENEFITS EXPENSES	# OF INCOME CONTRACT	ANNUAL GROSS COMMODITY PER CONTRACT	DELIVERING CARRIER ANNUAL SALARIES	COMPANY / DIVISION PROFIT
FLATBED DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
STEP DECK DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
LOWBOY DIVISION	0	\$0	\$0	3	5,000,000 lbs.	\$2,625,000.00	\$900,000.00
REFRIGERATED DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
MECHANICAL RGN DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
PETROLEUM TANKER DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
WALKING FLOOR DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
DUMP TRAILER DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
ENCLOSED VEHICLE TRANSPORT DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
OPEN VEHICLE TRANSPORT DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
CONESTOGA DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
MOVING DIVISION	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00
STRAIGHT TRUCK	0	\$0	\$0	3	\$10,000,000.00	\$2,812,500.00	\$937,500.00

DIVISION							
TRUCKING COMPANY	2	\$179,000.00	\$15,000.96	6	\$830,000.00	\$622,500.00	\$568,500.00
BROKERING DIVISION	2	\$300,000.00	\$15,000.96	7	\$20,000,000.00	\$13,125,000.00	\$11,375,000.00
CONSTRUCTION DIVISION	2	\$300,000.00	\$15,000.96	4	\$2,000,000.00	\$0	\$650,000.00

**BROKERING AGENT LOSES 1/3 OF ALL FROZEN, FRESH FOODS BY REJECTED RECEIVERS.**

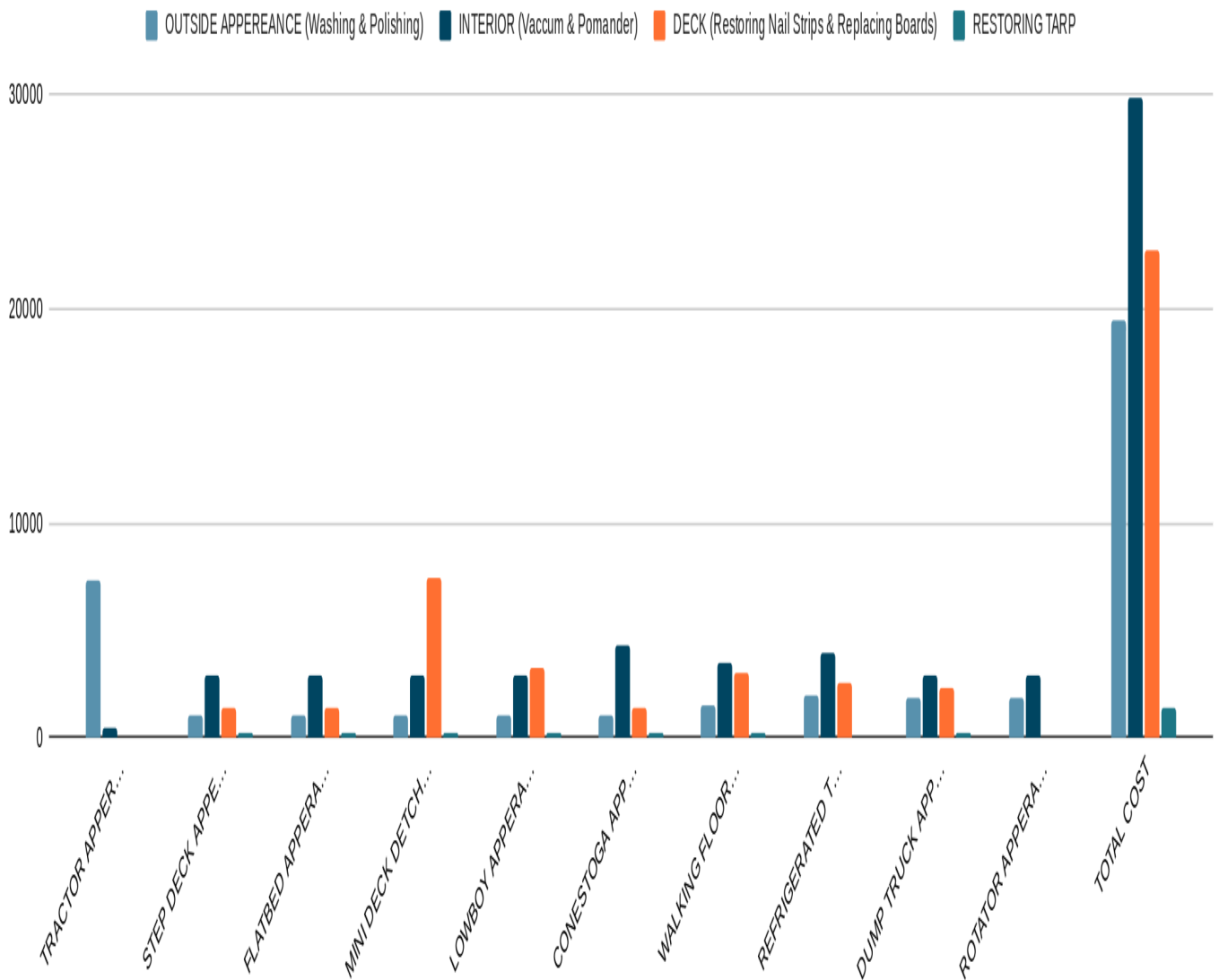
\$1 MILLION BROKER INCOME REJECTED FOR 15% TAX WRITE OFF (Broker loses \$600k to Owner Operators / Broker profits only \$150)



	<b>GROSS COMMODITY (1/3 of Food is Rejected)</b>	<b>15% TAX WRITE-OFF AWARDED TO BROKERING AGENT</b>
FEED THE CHILDREN FOOD BANK (5 Locations - IN, OK, PA, TN, AZ)	\$1,000,000.00	\$18,750.00
MIDWEST FOOD BANK (22 Locations - AZ, FL, GA, IL, TN, KY, NY, WV, IA, IN, PA, TX)	\$1,000,000.00	\$18,750.00
HOUSTON FOOD BANK (Houston, Tx)	\$1,000,000.00	\$18,750.00
ST. MARY'S FOOD BANK (3 Locations - Arizona)	\$1,000,000.00	\$18,750.00
FOOD BANK OF NORTH CAROLINA (6 Locations - North Carolina)	\$1,000,000.00	\$18,750.00
ATLANTA COMMUNITY FOOD BANK (Atlanta, GA)	\$1,000,000.00	\$18,750.00
CITY HARVEST FOOD BANK (New York City Locations)	\$1,000,000.00	\$18,750.00
SAN ANTONIO FOOD BANK (San Antonio, TX Locations)	\$1,000,000.00	\$18,750.00
GRAND TOTALS	\$8,000,000.00	\$150,000.00

**OWNER OPERATOR TRUCK & TRAILER WASHING, DETAILING & SANITIZE  
TRAILER EXPENSES**

WASHING & DETAILING EQUIPMENT ANNUAL COST



<b>DESCRIPTION</b>	<b>OUTSIDE DETAILING EXPENSES</b>	<b>INTERIOR DETAILING EXPENSES</b>	<b>RESTORING DECK EXPENSES</b>	<b>RESTORING TARP EXPENSES</b>
TRACTOR APPEARANCE (Washing, Detailing, Polishing Chrome & Depurate Interior)	\$7,280.00	\$429.12	\$0	\$0.00
STEP DECK APPEARANCE (Washing, Detailing Deck, Restoring Nail Strips- Free of Rubble Before Transportation)	\$1,000.00	\$2,955.92	\$1,398.99	\$200.00
FLATBED APPEARANCE (Washing, Detailing Deck, Restoring Nail Strips - Free of Rubble Before Transportation)	\$1,000.00	\$2,955.92	\$1,398.99	\$200.00
MINI DECK DETACHABLE MECHANICAL RGN APPEARANCE (Washing, Detailing Deck , Restoring Deck - Free of Rubble Before Transportation)	\$1,000.00	\$2,955.92	\$7,470.94	\$200.00
LOWBOY APPEARANCE (Washing, Detailing, Restoring Deck, Free of Rubble Before Transportation)	\$1,000.00	\$2,955.92	\$3,200.79	\$200.00
CONESTOGA APPEARANCE (Washing, Detailing Deck, Patching Tarp, Restoring Nail Strips - Free of Rubble Before Transportation)	\$1,000.00	\$4,255.82	\$1,398.99	\$200.00
WALKING FLOOR TRAILER APPEARANCE (Washing, Detailing Floor, Polishing Aluminum - Free of Rubble Before Transportation)	\$1,500.00	\$3,500.00	\$3,000.00	\$200.00
REFRIGERATED TRAILER APPEARANCE (Washing, Detailing Floor & Walls, Depurate Interior - Free of Rubble Before Transportation)	\$2,000.00	\$3,950.92	\$2,500.00	\$0.0-0-
DUMP TRUCK APPEARANCE (Washing , Detailing Rock Body, Polishing Chrome - Free of Rubble Before Transportation)	\$1,820.00	\$2,955.92	\$2,312.00	\$200.00
ROTATOR APPEARANCE (Washing, Detaining Body, Polishing Chrome - Free of Rubble Before Transportation)	\$1,820.00	\$2,955.92	\$0.00	\$0.00
<b>TOTAL COST</b>	<b>\$19,420.00</b>	<b>\$29,871.38</b>	<b>\$22,680.70</b>	<b>\$1,400.00</b>

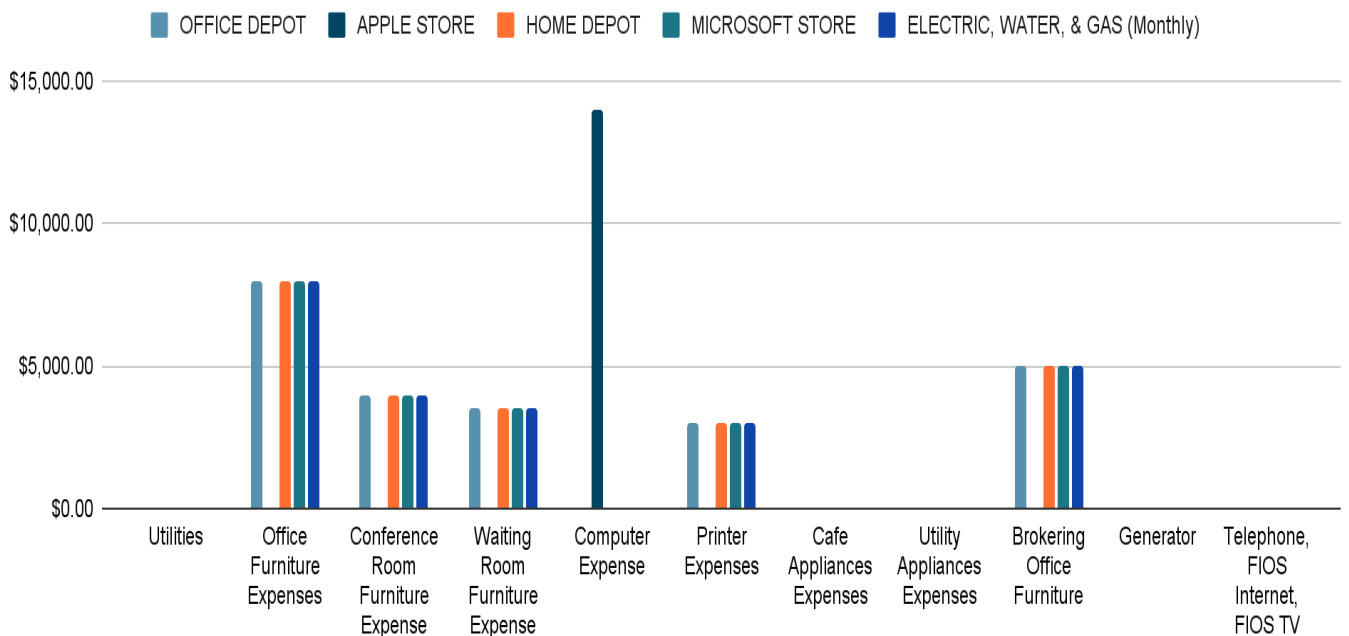


The office in Rocky Mount, NC will have a Clayton Homes Modular Model called Everest.

- 4 Beds (Master Bedroom Owner Office Suite / Secretary Have a Office Suite / Conference Room Suite / Brokering Office Suite)
- 2 Baths
- Living Room - Waiting Area
- Utility Room - Cleaning Supply Room
- Kitchen - Cafe
- Family Room - Computer & Printing Room

32' x 72' a 2,280 square feet office space.. The trailer will be placed on a 0.86 Acres lot at 0 Stone Rose Road Drive in Rocky Mount, NC 27804

### OFFICE & UTILITIES EXPENSES



	OFFICE DEPOT	APPLE STORE	MICROSOFT STORE	HOME DEPOT	ELECTRIC, WATER, & GAS (Monthly)
Utilities	\$0.00	\$0.00	\$0.00	\$0.00	\$437.00
Office Furniture Expenses	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Conference Room Furniture Expense	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Waiting Room Furniture Expense	\$3,500.00	\$0.00	\$0.00	\$0.00	\$0.00
Computer Expense	\$0.00	\$14,000.00	\$2,500.00	\$0.00	\$0.00
Printer Expenses	\$3,000.00	\$0.00	\$3,000.00	\$0.00	\$0.00
Cafe Appliances Expenses	\$0.00	\$0.00	\$0.00	\$7,000.00	\$0.00
Utility Appliances Expenses	\$0.00	\$0.00	\$0.00	\$3,500.00	\$0.00
Brokering Office Furniture	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Generator	\$0.00	\$0.00	\$0.00	\$6,000.00	\$0.00
Telephone, FIOS Internet, FIOS TV	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00



### The Everest

32x76 / 4 Beds / 2 Baths / 2280 SQ. FT.

*Clayton Homes Everest Model Modular Office*

**EMPLOYEES SALARIES & BENEFITS**

	PER HOUR / PER MILE WAGES	PER HOUR / PER MILE BENEFIT PACKAGES	ANNUALLY WAGES	ANNUAL BENEFITS PACKAGES
DOT & Operating Authority Contractor (Tariq Robinson / N.J.R. Trucking )	\$0.60 per mile	\$0.11 per mile	\$56,700.00	\$10,400.00
Secretary / Bookkeeping / Accountant (N.J.R. Trucking )	\$48.08 per hour	\$5.00 per hour	\$100,000.00	\$10,400.00
Freight Brokering Agent (Tariq Robinson / Jeanette Logistics)	\$84.13 per hour	\$5.00 per hour	\$175,000.00	\$10,400.00
<b>TOTAL ANNUALLY SALARY</b>			<b>\$331,700.00</b>	<b>\$31,200.00</b>



*2022 Fontaine Revolution 52 w/AER Conestoga Tarp System*

## **Objectives**

Naomi Jeanette Robinson Trucking's objective is to grow in the business with several additional departments.

The additional departments will further illustrate my desire for a successful and healthy environment, in which I can offer my employees and my family as a whole.

My vision is a fortune 500 company in the upcoming years, of my operation. To grow with my contracts, and with my siblings to new heights in the business, and to make Naomi Jeanette Robinson Trucking LLC, one of the best trucking businesses in the industry.

Mr. Robinson has over 22 years' experience as a truck driver and in the trucking infrastructure. He has honor, loyalty, and he is dependable. Mr. Robinson's customer service skills are outstanding. With these credentials, Naomi Jeanette Robinson Trucking LLC will strive for perfection in achieving a goal as a successful business owner.

**Naomi Jeanette Robinson Trucking Equipment**

All the fixed assets other than land and buildings of a business enterprise. Anything kept, furnished, or provided for a specific purpose. Anything that equips a business.

DESCRIPTION	MILEAGE	SELLER	PRICE	USED FOR	AFTERMARKET EQUIPMENT
2020 Peterbilt 389 Triaxle Stock# 9209	90,000 miles	Longhorn Truck Center Longhorn, TX (903)879-8119	\$295,000.00	Step Deck Flatbed Mini Deck Lowboy Conestoga Refrigerated Dump	Headache Rack Full Light Bar CB Radio Radar Detector 360 Camera System \$12,245.84
2023 Reitnouer Big Bubba Drop Triaxle w/Container Locks 19.5" Rims Stock# 55569	New	Booth Trailer Sales Columbus, GA 31908	\$88,900.00	Step Deck Dept.	16'L x 20"W Ramp Kit (12) Grade 70 ½" Chain WLL - 11,300 lbs. (6) ½" Level Binder WLL - 13,000 lbs. (50) 4" x 40' Blue Wich Strap WLL - 5,400 lbs. (6) Side Mount Wheel Net w/Flat Hook / WLL - 3,333 lbs. (200) Corner Protector Blue (120) Steel Corner Protector (36) Coil Mats (30) Heavy Duty Coil Rack (2) 18oz. 3-Piece Lumber Tarp \$19,615.40
2023 MAC Trailer 53' Aluminium Quad Axle Extendable Flatbed	New	TEC Equipment Eugene, OR (541)214-5807	\$95,000.00	Flatbed Dept.	16'L x 20"W Ramp Kit (12) Grade 70 ½" Chain WLL - 11,300 lbs. (6) ½" Level Binder

					<p>WLL - 13,000 lbs.                      (50) 4" x 40' Blue Wich Strap WLL - 5,400 lbs.                      (6) Side Mount Wheel Net w/Flat Hook / WLL - 3,333 lbs.                      (200) Corner Protector Blue                      (120) Steel Corner Protector                      (36) Coil Mats                      (30) Heavy Duty Coil Rack                      (2) 18oz. 3-Piece Lumber Tarp                      \$19,615.40</p>
<p>2023 XL Specialized XL90HDE Double Drop Mechanical RGN Extendable 33' to 58'11" / 19.5" Rims Stock# 21853.54</p>	New	<p>Country Supply Peotone, IL 60468 (708)467-7182</p>	\$101,000.00	<p>Extendable Specialized Dept.</p>	<p>16'L x 20"W Ramp Kit                      (12) Grade 70 ½" Chain WLL - 11,300 lbs.                      (6) ½" Level Binder WLL - 13,000 lbs.                      (50) 4" x 40' Blue Wich Strap WLL - 5,400 lbs.                      (6) Side Mount Wheel Net w/Flat Hook / WLL - 3,333 lbs.                      (200) Corner Protector Blue                      (120) Steel Corner Protector                      (36) Coil Mats                      (30) Heavy Duty Coil Rack                      (2) 18oz. 3-Piece Lumber Tarp                      \$19,615.40</p>
<p>2023 Fontaine Revolution 48' x 102" All Aluminum Flat with AER Conestoga, 97' Interior Height, Fixed Spread Axle Stock# N9WS-MO-1CS</p>	New	<p>TNT Sales Villa Ridge, MO 63089 (888)535-1372</p>	\$97,900.00	<p>Dry Van &amp; Hazmat Dept.</p>	<p>16'L x 20"W Ramp Kit                      (12) Grade 70 ½" Chain WLL - 11,300 lbs.                      (6) ½" Level Binder WLL - 13,000 lbs.                      (50) 4" x 40' Blue Wich Strap WLL - 5,400 lbs.</p>

					<p>(6) Side Mount Wheel Net w/Flat Hook / WLL - 3,333 lbs.                  (200) Corner Protector Blue                  (120) Steel Corner Protector                  (36) Coil Mats                  (30) Heavy Duty Coil Rack                  (2) 18oz. 3-Piece Lumber Tarp                  \$17,957.80</p>
<p>2021 XL Specialized 75-Ton, California Legal, 11-Axle Setup w/30'6" Deck                  Stock# XL487</p>	New	<p>Blackwell Truck / Trailer Sales                  Daingerfield, TX                  75638</p>	\$299,000.00	<p>Heavy Equipment &amp; Specialized Dept.</p>	<p>(4) Whelen Mini Century Light Bar Magnetic Mount                  (2). Supreme Oversize Load Kit                  (1). B/A Products Load Measuring Stick                  (1). Lincoln Electric 240-Volt / 225 Amp Stick Welder                  (1). Porter Cable 6-Gallon Pancake Portable Air Compressor Kit 150 PSI                  (1). Predator 2000 Watt Super Quiet Inverter Generator                  (2). Wireless Backup Trailer HD 1080P Bluetooth Dual Rear View Camera System                  (8). Transport Windshield Protector For Large Tractor / Loader                  (25). Grade 70 1/2" x 20' CM Chain and Binder Kit                  WLL - 11,300 lbs.</p>

					(20). 4" x 40' Blue Ratchet Strap (4) Heavy Duty Steel Tarp 16' x 27' \$16,217.59
2023 Utility 3000R Tridem w/ Thermo King S700 Refrigerated Unit	New	Alex Polkopin Springfield, MO 65803 (417)855-9233	\$130,000.00	Refrigerated Dept.	200 Gallon Water tank Insulation Sue Joe 2030 PSI Pressure Washer Power Inverter \$1,399.99
2023 East Genesis Quad Axle 28' Dump Trailer Stock# 698684	New	I- State Truck Center Inner Grove Heights, MN 55077 (651)726-7245	\$89,000.00	Construction Dept	N/a
2022 Mac trailer MFG 8-Axle Walking Floor Trailer	New	Budget Tree Leonard, MI 48367 (586)781-3049	\$190,000.00	Municipal Waste Dept.	N/a
2019 Kenworth T880 Twin Steer w/Vulcan 975 75-Ton Rotator Stock# C-32449	8,773 Miles	Gamache Truck Center Champlain, NY 12919 (877)740-1312	\$1,200,000.00	Heavy Hauling & Heavy Recovery	(2). 10,000 lbs. 10' Spreader Bar (4) 4180 Snatch Block w/Hook (3/4" Wire x 10" Sheave) (4) 8" x 30' Heavy Duty Recovery Strap w/Cordura Eyes 2-Ply (4) 1/2" x 6' Pewag 4 Leg Chain Sling w/Sling Hooks Grade 120 (2). 9/32" Pewag Grade 120 Drum - 800' Per Drum \$34,048.66
2018 Peterbilt 389 5-Axle w/ J&J Rock Body 20' Dump /	133,284 Miles	DOC Enterprises LLC Aurora, OH	\$242,000.00	Heavy Haul Dept.	2021 Globe 25-Ton Tag Trailer w/Hydraulic Ramps - \$42,000.00



18-Speed Stock# 308220		44202			FROM: Veskerna Equipment Sales Fremont, Nebraska (402)625-7153
2023 BMW i4 M50 All-Wheel Drive Build Code: EO0F64WH	New	Leith BMW 5603 Capital Blvd. Raleigh, NC 27616 (919)876-5432 <a href="http://www.leithbmw.com">www.leithbmw.com</a>	\$75,425.00	Secretary Vehicle	N/a
2022 Ford F150 Lighting Platinum	New	Capital Ford Lincoln of Rocky Mount (833)297-5079	\$92,569.00	Tariq Robinson Corporate Vehicle	(5) American Force 276 Nightmare FP Monoblock Forged 26" Rims \$6,300.00
<b>DESCRIPTION</b>	<b>MILEAGE</b>	<b>SELLER</b>	<b>PRICE</b>	<b>USED FOR</b>	<b>AFTERMARKET EQUIPMENT</b>

**TOTAL EQUIPMENT COST: .....\$2,995,794.00**

**TOTAL AFTERMARKET COST:.....\$189,016.00**

**Naomi Jeanette Robinson Trucking Brokering Equipment**

All the fixed assets other than land and buildings of a business enterprise. Anything kept, furnished, or provided for a specific purpose. Anything that equips a business.

DESCRIPTION	MILEAGE	SELLER	PRICE	USED FOR	AFTERMARKET EQUIPMENT
(4) iMac with Apple M1 Chip Computer 16GB Unified Memory 1TB SSD Storage @ Thunderbolt / USB 4 Ports Gigabit Ethernet Magic Mouse + Magic Trackpad Magic Keyboard Logic Pro Final Cut Pro	New	Apple Crabtree Valley Mall 4325 Glenwood Ave. Raleigh, NC 27612 (919)334-3400	\$2,637.98 each Total of \$10,551.92	Brokering Dept.	N/a
(4) MacBook Pro 16", 10-Core CPU, 32-Core GPU, 32GB Unified Memory, 1TB SSD Storage, 16-Core Neural Engine 3 Thunderbolt 4 ports, HDMI Port, SDXC Card Slot	New	Apple Crabtree Valley Mall 4325 Glenwood Ave. Raleigh, NC 27612 (919)334-3400	\$3,499.00 each Total of \$13,996.00	Brokering Dept.	N/a
(3) Epson - Workforce WF-110 Wireless Inkjet Portable Laptop Printer SKU# 6371542	New	Best Buy 3401 Raleigh Road Parkway W Wilson, NC 27896 (252)206-8789	\$299.99 each Total of \$899.98	Brokering Dept	N/a
(2) HP Neverstop MFP 1202w Wireless Black	New	Best Buy 3401 Raleigh	\$399.99 each Total of \$799.98	Brokering Dept.	N/a

and White All-in-One Laser Printer SKU# 6401101		Road Parkway W Wilson, NC 27896 (252)206-8789			
(2) Samsung - The Premiere 4k UHD Triple Laser Wireless Smart Ultra Short Throw Projector with High Dynamic Range- White SKU# 6430646	New	Best Buy 3401 Raleigh Road Parkway W Wilson, NC 27896 (252)206-8789	\$6,499.99 each Total of \$12,999.98	Brokering Dept.	N/a
(2) Insignia 120" Home Theater Fixed Wall Projector Screen SKU# 6416552	New	Best Buy 3401 Raleigh Road Parkway W Wilson, NC 27896 (252)206-8789	\$329.99 each Total of \$659.98	Brokering Dept.	N/a
(4) Bush Business Furniture Office 5000 72" Width Executive Desk with Lateral File Cabinets and Hutch, Black Walnut, Premium Installation	New	Office Depot 1321 Cobb Corners Drive Cobb Corner Shopping Center Rock Mount, NC 27804 (252)442-5140	\$4,045.99 each Total of \$16,183.96	Brokering Dept.	N/a
(4) Flash Furniture Traditional Tufted Ergonomic Bonded Leather Soft High Back Chair, Brown ITEM# 325277	New	Office Depot 1321 Cobb Corners Drive Cobb Corner Shopping Center Rock Mount, NC 27804 (252)442-5140	\$929.99 each Total of \$3,719.96	Brokering Dept.	N/a
<b>DESCRIPTION</b>	<b>MILEAGE</b>	<b>SELLER</b>	<b>PRICE</b>	<b>USED FOR</b>	<b>AFTERMARKET EQUIPMENT</b>

***EQUIPMENT PRICE - \$10,911,611.76***

***AFTERMARKET SUPPLIES - \$72,133.70***



*2023 Kenworth T380 Petroleum Tanker Truck*

***Naomi Jeanette Robinson Trucking Construction Equipment***

All the fixed assets other than land and buildings of a business enterprise. Anything kept, furnished, or provided for a specific purpose. Anything that equips a business.

DESCRIPTION	MILEAGE	SELLER	PRICE	USED FOR	AFTERMARKET EQUIPMENT
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2022 Caterpillar 305CR Mini Excavator	3 Hours	Wilcox Equipment, Inc. South Windsor, CT 06074	\$98,000.00	Construction Dept.	N/a
2020 Caterpillar D3K2 LGP Small Dozer	536 Hours	Double H Equipment Wauchula, FL 33873	\$146,500.00	Construction Dept.	N/a
2021 Caterpillar 299D3 XE Land Management	645 Hours	LSR Enterprises, LLC Tyler, TX 75706	\$165,000.00	Construction Dept.	N/a
2019 Caterpillar 320 Small Excavator	580 Hours	Holt California Pleasant Grove, California 95668	\$230,000.00	Construction Dept.	N/a
2021 Caterpillar 450 Double Ender	110 Hours	H.O. Penn Machinery Poughkeepsie, NY 12603	\$163,000.00	Construction Dept.	N/a
2017 Genie S65 Platform Lift	4,425 Hours	Ring Power Corporation Saint Augustine, FL 32092	\$55,500.00	Construction Dept.	N/a
2013 Caterpillar 501HD Forest Machne	New	JDM Machinery Elburn, IL 60119	\$309,900.00	Construction Dept.	N/a
Dewalt DW074LRTR 20V Max Lithium-ion Cordless Green Beam Self-Leveling Rotary Laser Kit with Tripod & Rod Model# DW079LGTR	New	Toolbarn <a href="mailto:sales@toolbarn.com">sales@toolbarn.com</a> (866)597-3850 <a href="http://www.toolbarn.com">www.toolbarn.com</a>	\$1,979.00	Construction Dept	N/a

2017 Caterpillar CS66B Dirt Vibe Roller	1,952 Hours	Cleveland Brothers Howard, PA 16841 (717)896-7030	\$143,000.00	Construction Dept.	N/a
(6) 120,000 lbs. Portable Truck Axle Scale System with Indicator & Built-in Printer - Heavy Duty Product Code# PS60KWW-4	New	Scale Dynasty (877)814-6306 <a href="http://www.scaledynasty.com">www.scaledynasty.com</a>	\$4,400.00 each Total of \$26,400.00	Construction Dept.	N/a
2020 Kenworth T370 w/30' Century Rollback, 20,000 lbs. Winch Stock# LM414865	New	Jordan Truck Sales of Texas LLC Rhame, TX 76078	\$235,000.00	Construction Dept.	N/a
2007 Caterpillar 12H VHP Motor Grader Stock# MG01575	5,874 Hours	Power Trac / Udelson Miami, FL 33166	\$129,500.00	Construction Dept.	N/a
2017 Deere 644k Wheel Loader ITEM# 325277	3,917 Hours	McCoy Construction & Forrestry Fenton, MO 63026	\$175,000.00	Construction Dept.	N/a
<b>DESCRIPTION</b>	<b>MILEAGE</b>	<b>SELLER</b>	<b>PRICE</b>	<b>USED FOR</b>	<b>AFTERMARKET EQUIPMENT</b>

***EQUIPMENT PRICE - \$1,878,779.00***

***AFTERMARKET SUPPLIES - \$0.00***



*2022 Caterpillar 305CR Mini Excavator*

### **Mission Statement**

Mr. Tariq Robinson's goal is to go into business with his siblings and to make Naomi Jeanette Robinson Trucking LLC, one of the best trucking businesses in the industry. Mr. Robinson has

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over 17 years' experience as a truck driver and in the trucking industry. He has honor, loyalty, and he is dependable. Mr. Robinson's customer service skills are outstanding. With these credentials, Naomi Jeanette Robinson Trucking LLC will strive for perfection in achieving a goal as a successful business.



*2022 XL Specialized XL90HDE 33'1" to 58'11" Extendable on 19.5" Rims*

### **Keys to Success**

I was very reliable as an employee. I was reluctant not to miss days from work to hinder my crew or the company from production. Also, I worked harder to complete the task at hand. Now, as a business owner, I am using the same traits towards my contracts. Showing honor and explaining how we could work together to complete the task at hand.



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My competence to start a business doesn't stop there. I am looking at ways that my business stands out from my competitors. Such as superb customer service. Professionalism on the jobsite. Reliable equipment. Through researching about being an Independent Contractor as a whole.

I have an open mindset. I am open to new ideas in which it will benefit both parties. I like to be coherent in meetings. My mental health certifications have uplifted Mr. Tariq Robinson at the negotiation tables.

My compassion for a healthy relationship in families has been my main focus. I named my business after my mother to ensure all families will have some enlightenment on a healthy relationship based on family values.



*2021 Utility 300R Tridem Refrigerated Trailer w/Thermo King S700 Head Unit*

## **Statement of Purpose**

Naomi Jeanette Robinson Trucking LLC, A sole proprietorship company, which is owned and operated by Tariq Robinson. Naomi Jeanette Robinson Trucking LLC loan will enable Tariq Robinson to purchase the tractors, trailers, equipment, tags, decals, title and insurance for the

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trucking company of the business. The loan will also help organize the business along with cash reserves as a sole proprietorship. Naomi Jeanette Robinson Trucking LLC, already has pending contracts with the following companies:

- J.B. Hunt
- Landstar
- Mr. Bults, Inc. (MBI)



*2021 Kenworth T880 Twin Steer Tridem w/Vulcan 975 75-Ton Rotator*

### **Company Ownership / Legal Entity**

Naomi Jeanette Robinson Trucking is a Limited Liability Company. Under a Sole

Proprietorship. The business is a Trucking company that has many intricate departments to maintain a logistics company as Naomi Jeanette Robinson Trucking.

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Naomi Jeanette Robinson Trucking is a Transportation and Logistics company. In which, we consist of

- Loading
- Unloading
- Delivering
- Shipping (Domestic and Importing)
- Consignee (financially responsible for the shipment)
- Consignor (Front money for delivery)
- Safety
- Storage
- Transferring of Goods
- Pilot Cars

I am currently seeking my Class “A, B Passenger” License with the State of North Carolina. I have numerous other permits I need to obtain with North Carolina for operating in their jurisdiction.

I am also in need of DOT & Operating Authority for 48 state operations. Brokering License and Freight Forwarding permits and TWIC Card for port operations.

### **Location**

I choose to have several offices within Washington, DC and North Carolina. The home office will be located at 1022 E. Ivy Valley Drive in Fuquay Varina, NC 27526

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Naomi Jeanette Robinson Trucking & Jeanette Logistics Transfer & Storage / 1022 E. Ivy Valley Drive in Fuquay Varina, NC 27526 / (**Home Office / 5-Beds / 6.5 Baths / 9,408 Square Feet / 10.2 Acres of Land**) - \$2,250,000.00

1. Property Taxes - \$656.00 monthly
2. Homeowner Insurance - \$975.00 monthly
3. Utilities - \$1,803.20 monthly
4. Spectrum Triple Play Gold (**100 Mbps, 200+ Channels, Unlimited Phone , Access Thousands of WiFi Hotspots Nationwide**) - \$164.97 monthly
5. ADT Video & Smart Home Protection (**Intrusion Detection, Fire, CO & Flood Monitoring, Touch Screen Control Panel, Voice Control, Remote Access Mobile App, Smart Home Automation, Video Security & Stored Video Clips**) - \$60.00 monthly
6. AAA Storage Sheds / Roanoke Rapids, NC (**12' x 30' Storage Shed with Front Porch - \$11,000.00**) [**Jeanette Logistics Freight Forwarding & Freight Brokering Home Office**] - 360 Square Feet of Office Space [**Tax Write Off**] - \$69.00 Monthly Utilities
7. AAA Storage Sheds / Roanoke Rapids, NC (**12' x 30' Storage Shed with Front Porch - \$11,000.00**) [**Naomi Jeanette Robinson Trucking Home Office**]- 360 Square Feet of Office Space [**Tax Write Off**] - \$69.00 Monthly Utilities
8. TOTAL MONTHLY BILLS - \$3,797.17

The trucking company will be leased out of Rocky Mount, North Carolina. This land will be 0.86 Acres of land (\$160,000.00). Located behind Dunkin Doughnuts and KFC Chicken.

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The metal building will be the main staging operation for Naomi Jeanette Robinson Trucking. The metal building will be 100'L x 100'W x 25'H with communication and detailing and maintenance services provided to obtain a good foundation with DOT and clients..

Naomi Jeanette Robinson Trucking / 1629 K Street NW Suite 300 / Washington, DC 20006 / (202)835-0680 / (**Virtual Office / Trucking Headquarters**) - \$120.00 Monthly

Naomi Jeanette Robinson Trucking / 0 Stone Rose Drive / Rocky Mount, NC 27804 / **An Olympia Steel Building 100'L x 100'W x 25'H / 8 Bays**)

1. First Bay - Reitnauer Big Bubba Drop Tridem Step Deck Trailer (100'L x 12'W x 25'H) Detailing trailer and minor repairs
2. Second Bay - Mac Mfg Quad Axle Extendable Flatbed Trailer (100'L x 12'W x 25'H) Detailing trailer and minor repairs
3. Third Bay - XL Specialized Mini Deck Extendable Mechanical RGN Trailer (100'L x 12'W x 25'H) Detailing trailer and minor repairs
4. Fourth Bay - XL Specialized 75-Ton, 11-Axle California Legal 2+3+2 Lowboy Trailer (100'L x 12'W x 25'H) Detailing and minor repairs
5. Fifth Bay - Utility 3000R Triaxle Refrigerated Trailer (100'L x 12'W x 25'H) Detailing and minor repairs
6. Sixth Bay - Fontaine Revolution 48' x 102" Flatbed Conestoga Trailer (100'L x 12'W x 25') Detailing and minor repairs
7. Seventh Bay - Vulcan 975 Twin Steer Rotator (100'L x 12'W x 25') Detailing and minor repairs
8. Eighth Bay - Washing Bay (100'L x 16'W x 25') Washing and Polishing
9. Garage Utilities - \$1,916.67 monthly
10. DirecTV Premier Package for Garage - \$149.99 monthly
11. CenturyLink for Garage (940 Mbps Download & Upload Speed) - \$65.00 Monthly
12. Clayton Homes Model "Everest" (4 Beds, 2-Bath / 32' x 72' / 2,280 sq. ft.) Office Trailer on property Utilities - \$437.00 monthly

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13. Century Link "Everest" Clayton Homes (940 Mbps Download & Upload Speed) - \$65.00 monthly
14. Dish Network "Everest" America Top 250 Channels - \$104.99 monthly
15. Progressice Business Front Insurance - \$183.33 monthly
16. Workers' Comp Insurance - \$300.00 monthly
17. Smartsheet Business - \$75.00 Monthly
18. ADT Business Security (Garage & Office) - \$120.00 Monthly
19. Keep Trucking ELD - \$96.00 monthly
20. Trucking Office - \$80.00 monthly
21. Workyard Workforce Management - \$89.00 monthly
22. Progressive Commercial Auto Insurance - \$3,916.66 monthly
23. Diesel Fuel (1,500-Gallons Monthly) - \$7,500.00 monthly
24. Nash County Property Tax Rate (1.250%) - \$541.66 monthly
25. North Carolina Property Tax Rate (0.77%) - \$333.67 monthly
26. TOTAL MONTHLY FEES - \$15,973.97 Monthly Expenses

## *Interior*

Naomi Jeanette Robinson Trucking, is acquiring office space to fulfill his obligations with the following clients

Landstar

J.B. Hunt

The contract will be freight and perishable goods.



*2018 Peterbilt 389 5-Axle Rock Body Dump Truck*

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## **Hours of Operation**

The virtual office(s) will be from 9 to 5 Monday thru Friday. However, it requires working from home as well.

The company itself is a 24 hours / 7 days a week business. That requires communication with drivers and clients.



*1022 E. Ivy Valley Drive / Fuquay Varina, NC 27526 / 5-Beds / 6.5-Baths / 9,408 Sq. Ft / 10.2*

*Acres of land*



## **Product and Services**

Naomi Jeanette Robinson Trucking will serve the areas of the lower 48 States, Canada, Alaska and Northern Mexico. In transporting goods to and from locations in the geographical area in which our contract demands our presence.

We are committed to the satisfaction of my clients and consumers. By handling all their shipping needs on land, water and air. I also will be performing door to door services in the industry.

Our CEO demonstrates professionalism to the clients and consumers. That level of professionalism is carried out through Naomi Jeanette Robinson Trucking.

Our freight and goods Naomi Jeanette Robinson Trucking that we haul consists of:

- \* Foods
- \* Plants
- \* Lumber
- \* Solid Waste
- \* Hazmat Materials & Etc.
- \* Freight
- \* Heavy Equipment

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- \* Pre-cast concrete structures
- \* Vehicles
- \* Oversize & Over Width Shipments

The clients and consumers are able to track our loads with an on board tracking device.

That can be visualized on our website by the shipper or receiver.



*0 Stone Rose Drive / Rocky Mount, NC 27804 / 0.86 Acres of Land*

## **Management**

The Business will be owned and operated by Tariq Robinson. Mr. Robinson will drive and handle the contract side of the business. Mr. Robinson will enforce union wage employees to assist him with

- \* Loading
- \* Unloading
- \* Inventory
- \* Crating
- \* Driving
- \* Security
- \* IT Technology

When it is deemed necessary. Our managers will be masters of their craft. We believe that authority comes with responsibility. The neglect of responsibilities must be reprimanded by the company.

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The employees must have one person that supersedes all departments as a unity of command.

The company must be in uniformed to operate safely and efficiently with the principal rules and regulations of FMCSA and Insurance companies as they dictate the operation of the trucking industry by the Federal Government and local authorities. This will ensure the company is operating as a team.

We will not allow one person conduct, good or bad, to change how we look at the company as a whole. The company works and operates as a team effort.

Naomi Jeanette Robinson Trucking has researched the living wages in the areas of operations. To ensure our employees will be compensated a fair wage to sustain a healthy relationship. The starting wages will begin at \$35,000.00 to \$40,000.00 a year with full benefits. Our structure is not the quantity of employees we have. Rather than the quality of employees. We would rather give an employee good wages with health care, vision, retirement and vacation packages with more workload than more employees and no benefits.

Naomi Jeanette Robinson Trucking knows that some employees are fast learners with hands-on experience. There will be times the employees might be more knowledgeable than our staff appointed by the front office at Naomi Jeanette Robinson Trucking. However, there is a process

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that must be kept in order to keep the company in line with rules and regulations with the proper authorities. So all opinionated thoughts from my workers and staff will be credible information.

However, there has to be a process for them to voice their thoughts on how a task is to be completed in a safe manner. All important decision making will be made through the front office only!

We are committed to the satisfaction of our employees. Upon the hiring process. All employees will know their position in the company and how the position affects the company structure as a whole. There is a chain of command that has to be reinforced to the highest ranking in command throughout the company.

We are committed to the overall safety of our employees. The janitorial position is a crucial essential part to prevent work related accidents in the office and warehouse. The proper attitude and equipment is an essential part of this procedure.

We are committed to equal opportunity for all employees at all times. Naomi Jeanette Robinson Trucking protocol for all managers and operations departments to maintain discipline when communicating with employees and clients. With acts of kindness to decelerate a challenge an employee or client might face while in the workplace. We will be looking for good

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communication skills, A positive attitude, A good listener and a person willing to learn the business or position acquired.

We are committed to lower employee turnovers. The main goal is to pay employees what they are worth to the company. We believe that employees should be given the required level of privacy and freedom to execute the work order or plans.

Naomi Jeanette Robinson Trucking will promote team unity with uplifting employee spirit.

Naomi Jeanette Robinson Trucking will be looking to hire employees at our virtual offices first.

The employee(s) will be working alone most of the time. In the beginning. As the company grows, so will our staff as well.



*2023 Mac Mfg. Quad Axle Extendable Flatbed Trailer*

## **Financial Management**

Naomi Jeanette Robinson Trucking plan objective is to earn 12.5% to 17.5% of gross commodity from our contract. With this 12.5% to 17.5% of gross commodity. Naomi Jeanette Robinson Trucking offers Owner Operators 9.37% to 13.125% of gross commodity to make deliveries.

We are committed to our success in the trucking industry. Despite the 30 days' grievance, in which all my clients have to reward Jeanette Logistics for making the deliveries. We are determined to hire Owner Operators to fulfill our obligations in our contracts by paying them as soon as the job is completed.

The retrospect of the trucking industry has sent many companies into bankruptcy. Due to the client's delay of 30 days to make a payment or selling freight bills to companies for an additional percentage fee to stay afloat in business. We look to the future. We are requesting 60 days' capital to cover that gap.

The 60-day capital will include all the following:

Fuel Cost

Operating Cost

Mortgages

Utilities

Insurance

Travel Expense

Logging

Meals

Office Supplies

Personal Hygiene

Trucks Washing & Detailing

Communications Expense

Tolls & Pre-Pass Expense

Truck Parking Expense



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Down Time

Brokering Loads

Pilot Cars



2021 Globe 25-Ton Tag Trailer w/Hydraulic Ramps

## **Marketing**

Naomi Jeanette Robinson Trucking and Jeanette Logistics services will be more appreciated by major trucking companies with a high surplus of load and shippers.

The major companies in the trucking business will be looking to move freight either by company drivers, owner operators or contractors such as Jeanette Logistics Transfer and Storage. Hiring Jeanette Logistics as your contractor will reduce your stress load.

Jeanette Logistics has a DOT & Operating Authority with our own insurance. Our client will just submit the paperwork to us to handle their shipping needs. We have established a relationship that is fruitful.

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Naomi Jeanette Robinson Trucking will use social media as a way of marketing our business to the public and clients. Our main goal is to focus on the major trucking companies as a major source of income.



Olympic Metal Building 100'L x 100'W x 25'H Garage

## **Competition**

Naomi Jeanette Robinson Trucking competitors are other companies that compete to haul and deliver. The business will strive to be among the best, most dependable over the road trucking companies. The company's strength will be to stay within the budget, have less overhead and stay on top of paying the bills.



*AAA Storage Shed 12'L x 30'W w/Front Porch*

## **Pricing**

Naomi Jeanette Robinson Trucking is expecting a 2,000 miles a week contract from each client in hauling freight a week. In household and commercial goods shipping we are expecting a \$400,000.00 a year contract with each van line.

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We are committed to obtaining 4 contracts for each trailer we have in our inventory. In the obligation we are expecting 8,000 miles weekly for each trailer we have in our company.

Jeanette Logistics will generate \$3.00 per mile from each trailer in our inventory. In which it will produce \$24,000.00 weekly income from our clients. In dealing with freight, foods, and hazmat.

Jeanette Logistics will look to have 4 major van lines or agents we are working closely with as in a contract. The contracts will bring in \$1,600,000.00 a year in gross income. We are also looking to be an Independent or an agent for a major van line that can achieve 20,000 lbs. of goods weekly at a rate of \$1,750.00 for the first 3,000lbs. With an additional \$1,750.00 for every 1,000 lbs. afterwards, in which it will bring in \$29,750.00 weekly gross from major van lines.

## Appendix

### **N.J.R. Trucking One-Time Start-Up Expenses**

Equipment Expenses	\$2,995,794.00
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Home Office Shed Expenses	\$11,000.00
Modular Office Trailer Expenses	\$170,000.00
Aftermarket Equipment Expenses	\$147,016.00
Office Furniture & Appliances Expenses	\$59,500.00
House	\$2,250,000.00
<b>TOTAL</b>	<b>\$5,633,310.00</b>

**Naomi Jeanette Robinson Trucking Brokering One-Time  
Start-Up Expenses**

Equipment Expense	\$10,911,611.76
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Aftermarket Equipment	\$72,133.70
<b>TOTAL</b>	<b>\$10,983,745.46</b>



2009 Agusta AW109S Grand Helicopter

## **Naomi Jeanette Robinson Trucking Construction One-Time Start-Up Expenses**

Equipment Expense	\$1,878,779.00
Aftermarket Equipment	\$0.00
<b>TOTAL</b>	<b>\$1,878,779.00</b>



*2021 Caterpillar 320 Small Excavator*

**DETERMINING START-UP CAPITAL**

**Naomi Jeanette Robinson Trucking**

	<b>1st Month</b>	<b>2<sup>nd</sup> Month</b>	<b>6<sup>th</sup> Month</b>	<b>12<sup>th</sup> Month</b>	<b>24<sup>th</sup> Month</b>
<b>MONTHLY EXPENSES</b>					
1022 E. ivy Valley Drive / Fuquay Varina, NC 27526  & AAAShed Office Utilities Expenses	\$3,797.17	\$7,594.34	\$22,783.02	\$45,566.04	\$91,132.08
Overweight, Over-Length, Oversize Permits  (94,500 Miles Annually)	\$14,852.25	\$29,704.50	\$89,113.50	\$178,227.00	\$356,454.00
Pilot Car Expenses  (Lead, Follow Height Stick / 94,500 Miles Annually)	\$74,719.50	\$149,439.00	\$448,317.00	\$896,634.00	\$1,793,268.00
Logging Expenses	\$750.00	\$1,500.00	\$4,500.00	\$9,000.00	\$18,000.00



(94,500 Miles Traveled Annually)					
Meals	\$300.00	\$600.00	\$1,800.00	\$3,600.00	\$7,200.00
(94,500 Miles Traveled Annually)					
Washing & Detailing	\$6,114.34	\$12,228.68	\$36,686.04	\$73,372.08	\$146,744.16
(94,500 Miles Traveled Annually)					
100'L x 100'W x 25' Garage & Modular Office Utilities Expenses	\$687.00	\$1,374.00	\$4,122.00	\$8,244.00	\$16,488.00
Self-Paycheck & Benefit Package	\$5,591.67	\$11,183.34	\$33,550.02	\$67,100.00	\$134,200.00
(94,500 Miles Traveled Annually)					
Secretary Paycheck & Benefits	\$9,200.00	\$18,400.00	\$55,200.00	\$110,400.00	\$220,800.00
(2,080 Hours Annually)					

Peterbilt 389 Triaxle Tires & Fluids with Filters Expenses  (94,500 Miles Expenses)	\$4,050.00	\$8,100.00	\$24,300.00	\$48,600.00	\$97,200.00
2009 Agusta AW109S Grand Helicopter	\$66,438.67	\$132,877.33	\$398,632.00	\$797,264.00	\$1,594,528.00
Embraer Phenom 300	\$63,654.41	\$127,308.83	\$381,926.50	\$763,853.00	\$1,527,706.00
Range Rover Long Wheelbase 7-Seater	\$875.00	\$1,750.00	\$5,250.00	\$10,500.00	\$21,000.00
Construction Expenses	\$2,166.66	\$4333.33	\$13,000.00	\$26,000.00	\$52,000.00
Electric Vehicle Expenses	\$1,581.66	\$3,163.33	\$9,490.00	\$18,980.00	\$37,960.00
<b>TOTALS</b>	<b>\$254,778.33</b>	<b>\$509,556.66</b>	<b>\$1,528,669.98</b>	<b>\$3,057,339.96</b>	<b>\$6,114,679.92</b>
	<b>1st Month</b>	<b>2nd Month</b>	<b>6th Month</b>	<b>12th Month</b>	<b>24th Month</b>
<b>Cash In:</b>					

<p>Trucking</p> <ul style="list-style-type: none"> <li>● Step Deck</li> <li>● Flatbed</li> <li>● RGN Double Drop</li> <li>● Lowboy</li> <li>● Refrigerated</li> <li>● Conestoga</li> <li>● Dump Trailer</li> <li>● Dump Truck</li> <li>● Walking Floor</li> </ul>	<p>\$15,000.00 Brokering</p> <p>\$5,000.00 Driving</p>	<p>\$30,000.00 Brokering</p> <p>\$10,000.00 Driving</p>	<p>\$90,000.00 Brokering</p> <p>\$30,000.00 Driving</p>	<p>\$180,000.00 Brokering</p> <p>\$60,000.00 Driving</p>	<p>\$360,000.00 Brokering</p> <p>\$120,000.00 Driving</p>
<p>Construction</p> <ul style="list-style-type: none"> <li>● Clearing</li> <li>● Excavation</li> <li>● Grading</li> <li>● Landscaping</li> </ul>	<p>\$15,000.00 Brokering</p> <p>\$5,000.00 Driving</p>	<p>\$30,000.00 Brokering</p> <p>\$10,000.00 Driving</p>	<p>\$90,000.00 Brokering</p> <p>\$30,000.00 Driving</p>	<p>\$180,000.00 Brokering</p> <p>\$60,000.00 Driving</p>	<p>\$360,000.00 Brokering</p> <p>\$120,000.00 Driving</p>
<p>Brokering</p> <ul style="list-style-type: none"> <li>● Dry Van Freight</li> <li>● Refrigerated Goods</li> <li>● Solid Waste</li> <li>● Flatbed Shipping</li> <li>● Step Deck Shipping</li> <li>● Double Drop RGN Shipping</li> <li>● Lowboy (Heavy Haul) Shipping</li> <li>● Conestoga Shipping</li> <li>● Dump Trailer Shipping</li> </ul>					

<ul style="list-style-type: none"> <li>● Petroleum Shipping</li> <li>● Vehicle Transport Shipping</li> </ul>					
<b>TOTAL</b>	<b>\$180,000.00</b>	<b>\$360,000.00</b>	<b>\$1,080,000.00</b>	<b>\$2,160,000.00</b>	<b>\$4,320,000.00</b>
	<b>1st Month</b>	<b>2nd Month</b>	<b>6th Month</b>	<b>12th Month</b>	<b>24th Month</b>
<b>NET PROFIT</b>	\$6,659.79	\$13,319.58	\$39,958.74	\$79,917.48	\$159,834.96
<b>USA Business Funding Grant</b>  <b>\$7,041,953.16</b>					

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