CROSS-DOCK WAREHOUSE BUSINESS PLAN

NAOMI JEANETTE ROBINSON LOGISTICS GROUP LLC

Tariq Robinson – Owner & Founder 740 S. Wesleyan Blvd. Rocky Mount, NC 27803 (252)801-7058 <u>njrtruckingllc@gmail.com</u> <u>https://www.njrtrucking.com/godaddysites</u>

NAOMI JEANETTE ROBINSON LOGISTICS GROUP

"Let Us Achieve Your Towing & Recovery Needs"

Prepared By: Tariq Robinson

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OBJECTIVES

Naomi Jeanette Robinson Trucking objective is to be productive and abundant in the industry.

The proliferation will further illustrate my desire for a successful and healthy environment, in which I can offer my family and the community.

My vision is a representation of a fortune 500 company in the upcoming years, to grow with my contracts, and with my siblings to new heights in the business, and to make Naomi Jeanette Robinson Trucking LLC, one of the premium trucking names in the industry.

Mr. Robinson has over 15 years' experience in trucking & warehousing. With an additional 20 years' in the heavy construction infrastructure. He also has honor, loyalty, and he is dependable. Mr. Robinson's customer service skills are outstanding. With thesme credentials, Naomi Jeanette Robinson Trucking LLC will strive for perfection in achieving a goal as a successful business owner.

NAOMI JEANETTE ROBINSON TRUCKING LLC is pleased to submit this recommendation of transference with the objective of:

1. CROSS-DOCK (3PL Warehouse)

- a. <u>Airports (Pickups)</u> Working Lines Center of the Eastern Coast Line
- b. Intermodal (Pickups) Working Rocky Mount, NC
- c. <u>Seaports (Pickups)</u> Working Port of Wilmington and Port of Virginia

CROSS DOCK WAREHOUSE

Tariq T. Robinson Naomi Jeanette Robinson Logistics Group 100 Island Court Rocky Mount, NC 27801 C. (252)801-7058 <u>njrtruckingllc@qmail.com</u> <u>www.njrtruckingllc.com/godaddysites</u>

April 23, 2023

Amazon Elizabeth Littlejohn HR Leader at Amazon Web Services 410 Terry Ave. N Seattle, WA 98109 (800)522-6645 <u>cis@amazon.com</u> <u>www.amazon.com</u>

Dear Amazon.

I was pleased to hear from you regarding your successful career as one of the largest on-line stores in the nation. I am overwhelmed with your patronage with your drivers and helpers. I am in the process of starting a 3PL Company. I will be delighted to work for Amazon at the Arlington, VA Headquarters.

If possible, I would love a contract that benefits both parties. A contract that will allow Naomi Jeanette Robinson Trucking as a Contractor about the 3PL sector.

I was overwhelmed to see your page in <u>www.linkedIn.com</u>. I have my own LinkedIn Page. <u>https://www.linkedin.com/in/tariq-robinson-406976116/</u> A professional environment, that outreach to the public above and beyond. I'm writing you in response to be a part of Amazon, I am currently in the process of purchasing the following equipment.

• 30,000 Square Feet Warehouse in Rocky Mount, NC 27803

If you have additional information, it would be helpful. A formal letter of intent would be appreciated to speed up this process. If there, is anything that I could do on my end, that I failed to address. That could be detrimental. I would appreciate your criticism help to speed up this process, please call me at (202)907-7483. I look forward to hearing from you.

Sincerely,

Tariq T. Robinson

Enclosure

| PURCHASE FROM | SELLING PRICE | AMOUNT | PURPOSE | РНОТО |
|---|---|----------------------------|---|-------|
| Carolina Freightliner Rocky Mount, NC 2024 Freightliner CA116 Cascadia Reefer Expediter with 100" AA Luxury Double Bunk Sleeper with Shower and Toilet. Detroit Diesel DD13 Engine with 410 HP Detroit DT12 Automated Transmission Tandem Axle 53,300 lb GVW Large Double Bunk with Fridge, Freezer, Microwave, Sink, Rooftop AC, Carrier Diesel APU, Flat Screen TV. All the comforts of home! Carrier Supra Model 60 Reefer Unit. Exterior Cameras, 5 rows of E-Trac, Watco 4000# Alum Lift Gate | \$350,000.00 Each \$11,200,000.00 TOTAL | 32 EXPEDITORS TRUCKS | To be able to make delivery and have to be able to take a shower and sleep if need be. Teams Preferred for Refrigerated Shipping Solo with Rider not Neglected | |
| Carolina Freightliner Rocky Mount, NC 2024 Freightliner CA116 Cascadia Reefer Expediter with 100" AA Luxury Double Bunk Sleeper with Shower and Toilet. Detroit Diesel DD13 Engine with 410 HP Detroit DT12 Automated Transmission Tandem Axle 53,300 lb GVW Large Double Bunk with Fridge, Freezer, | \$340,000.00 Each \$10,880,000.00 TOTAL | 32 EXPEDITORS TRUCKS | To be able to make delivery and have to be able to take a shower and sleep if need be. Teams Preferred for Refrigerated Shipping Solo with Rider not Neglected | |

| Microwave, Sink, Rooftop AC, Carrier Diesel APU, Flat Screen TV. All the comforts of home! Exterior Cameras, 5 rows of E-Trac, Watco 4000# Alum Lift Gate | | | | |
|--|--|-------------------------------------|---|--|
| Devonshire Transport, Inc. Ocoee, Florida 34761 The 22GN from Big Tex is a durable gooseneck trailer equipped with 10K heavy-duty axles with premium adjustable suspension. This unit features a low-profile pierced-beam frame, LED lights, adjustable dual jacks, a chain box and a crank-style adjustable coupler. Model 22GN-35+5 Weight 7,950 Description 102" x 35' + 5' Tandem Dual Wheel Gooseneck | \$23,000.00 Each \$736,000.00 TOTAL | 32 Gooseneck Flatbed Trailers | To be able to carry open deck cargo from Warehouse to Receiver | |
| Equipment Remarketing LLC Grabill, Indiana 46741 2017 Princeton PB55.3 Piggyback Forklift. 2017 Princeton Piggyback PB55.3 12' Mast, Truck Mounted Piggyback Forklift | \$56,900 Each \$1,820,800.00 TOTAL | 32 Piggyback Forklifts | To off-load cargo on Gooseneck Trailer | |
| Rocky Mount Chrysler, Dodge, Jeep & Ram Rocky Mount, NC 2022 RAM 3500 LIMITED LONGHORN™ MEGA CAB® 4X4 6'4" BOX | \$101,025.00 Each \$3,232,800.00 TOTAL | 32 Dually Pickups | To pull Gooseneck Trailers | |

| LARSON TRUCK SALES/ L & M TRAILER CO Sioux Falls, South Dakota 57106 2024 REITNOUER DROPMISER | \$95,000.00 Each \$1,805,000.00 TOTAL | 19 Conestoga Trailers w/Twist-Locks | To pull freight from Oversea carriers that enter the country by plane, rail or ship to be broken down to various receivers | |
|--|--|---|--|--|
| WITH TARPSTOP FASTRACK 2 with coil package, 13 lights per side, strobes in rear, Cal/Can air slider, 2 boxes, 7 galvanized winches per side, tie bars on both sides, 20 Jhooks, scale, Manual dump, electric rear dump axle, 4 Jhook tracks, PSI tire inflation system, and mudflaps behind both axles. | | | | |
| Curtain is Tarpstop Fastrack II with full front to back open option, deluxe inside shelf package and spotlights, front door, stainless front and extra upper lights, extra curtain reinforcement at seams to push curtain away from trolleys, roll up back door, standard rear tensioning system. | | | | |
| King Country Trailer Amarillo, Texas 79118 | \$86,991.00 Each \$1,652,829.00 TOTAL | 19 Refrigerated Trailers | To obtain Refrigerated goods from Overseas shippers by Plane, | |
| 2024 CIMC CARRIER AIR RIDE Fleet Spec Reefers with Carrier 7300 skirts tire inflation inside scuff liner air ride swing door | | | Rail or by Ship to be broken down to be shipped to various receivers | |
| MHC - Kenworth Rocky Mount, NC | \$269,800.00 Each \$5,126,200.00 TOTAL | 19 Tractors | To pull trailers in specific areas to the warehouse | |

| Rocky Mount Chrysler, Dodge, Jeep & Ram Rocky Mount, NC 2023 RAM PROMASTER 3500 High Roof 159 Inch Long Wheel Base | \$70,000.00 Each \$1,330,000.00 TOTAL | 19 Service Vans | Service van for installations | |
|---|---|--------------------|--|--|
| Discount Forklift Denver, Colorado 80239 2023 OCTANEForklifts are built from the best components available in the world! These components combine to provide one of the best values in the material handling industry. Easy to use and maneuver for any user, OCTANE will help you increase productivity and save you money! With a full 1-year Factory Warranty and additional warranty coverage available (up to 5 years/10,000 hours), your OCTANE purchase will inspire years of confidence. EngineMake: Kubota WG2503-L EngineModel: Kubota WG2503-L Lifting Capacity - 9,000 lbs. Weight: 14584 | \$60,251.00 Each \$361,506.00 | 6 Forklifts | To load Straights trucks and gooseneck flatbed trailers and move items inside and outside warehouse | |
| ConexWest Ferris, TX 40' Refrigerated Containers | \$12,000.00 Each \$72,000.00 Total | 6 Total | Used to store Refrigerated goods upon separation | |
| | \$38,217,135.00 TOTALS | 248 TOTAL ITEMS | j | |

| ROUTES AND LINES OF TRAVEL FOR STRAIGHT TRUCKS | | | | | | | |
|---|---|---|---|--|---|--|--|
| DEPARTMENT | EASTERN GEOGRAPHICAL COVERAGE AREA (POPULATION | CENTRAL GEOGRAPHICAL COVERAGE AREA (Square Miles of Delivery) | MOUNTAIN GEOGRAPHICAL COVERAGE AREA (Square Miles of Delivery) | PACIFIC GEOGRAPHICAL COVERAGE AREA (Square Miles of Delivery) | GEOGRAPHICAL COVERAGE AREA (SQUARE MILES OF DELIVERY) | | |
| Cross Dock DEPARTMENT | 1,743'L x 542'W (Mileage) | 1,627' L x 1,007'W (Mileage) | 1,240' L x 658'W (Mileage) | 1,162 L x 465'W (Mileage) | 1,627 L x 2,635'W (Mileage) | | |
| Eastern Central Mountain Pacific TRAVEL & WORK TIME ZONES | 944,706 Square Mileage (Eastern Time Zone) COVERAGE AREA 150.2 Million (47.1%) POPULATION | 1,638,389 Square Mileage Central Time Zone) COVERAGE AREA 92.3 Million (29.0%) POPULATION | 815,920 Square Mileage (Mountain Time Zone) COVERAGE AREA 21.3 Million (6.7%) POPULATION | 540,330 Square Mileage (Pacific Time Zone) COVERAGE AREA 53.0 Million (16.6%) POPULATION | 4,287,145 Square Mileage (Lower 48 States) COVERAGE AREA | | |
| Cross Dock DEPARTMENT | NORTH CAROLINA | SOUTH CAROLINA | VIRGINIA | MARYLAND | WEST VIRGINIA | | |
| Eastern States TRAVEL & WORK TIME ZONES | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA 10.44 Million (7%) | 32,020 Square Miles (Eastern Time Zone) COVERAGE AREA 5.12 Million (3%) | 42,774 Square Miles (Eastern Time Zone) COVERAGE AREA 8.75 Million (6%) | 12,406 Square Miles (Eastern Time Zone) COVERAGE AREA 6.2 Million (4%) | 24,231 Square Miles (Eastern Time Zone) COVERAGE AREA 1.8 Million (1%) | | |
| | POPULATION | POPULATION | POPULATION | POPULATION | POPULATION | | |
| Cross Dock DEPARTMENT | NORTH CAROLINA 53,819 Square Miles | SOUTH CAROLINA 32,020 Square Miles | VIRGINIA 42,774 Square Miles | MARYLAND 12,406 Square Miles | WEST VIRGINIA 24,231 Square Miles | | |
| Eastern States TRAVEL & WORK TIME | (Eastern Time Zone) COVERAGE AREA | (Eastern Time Zone) COVERAGE AREA | (Eastern Time Zone) COVERAGE AREA | (Eastern Time Zone) COVERAGE AREA | (Eastern Time Zone) COVERAGE AREA | | |
| ZONES | 10 # OF STRAIGHT TRUCKS (REEFER) | 6 # OF STRAIGHT TRUCKS | 8 # OF STRAIGHT TRUCKS | 3 # OF STRAIGHT TRUCKS | 5 # OF STRAIGHT TRUCKS | | |
| | 10 # OF STRAIGHT TRUCKS - (DRY) | 6 # OF STRAIGHT TRUCKS - (DRY) | 8 # OF STRAIGHT TRUCKS - (DRY) | 3 # OF STRAIGHT TRUCKS - (DRY) | 5 # OF STRAIGHT TRUCKS - (DRY) | | |
| | 10 # OF DUALLY PICK- UP w/GOOSENECK FLATBED TRAILERS | 6 # OF DUALLY PICK- UP w/GOOSENECK FLATBED TRAILERS | <i>8</i> # OF DUALLY PICK- UP w/GOOSENECK FLATBED TRAILERS | 3 # OF DUALLY PICK- UP w/GOOSENECK FLATBED TRAILERS | 5 # OF DUALLY PICK- UP w/GOOSENECK FLATBED TRAILERS | | |
| Cross Dock DEPARTMENT | NORTH CAROLINA | SOUTH CAROLINA | VIRGINIA | MARYLAND | WEST VIRGINIA | | |
| Eastern States | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | 32,020 Square Miles (Eastern Time Zone) COVERAGE AREA | 42,774 Square Miles (Eastern Time Zone) COVERAGE AREA | 12,406 Square Miles (Eastern Time Zone) COVERAGE AREA | 24,231 Square Miles (Eastern Time Zone) COVERAGE AREA | | |
| TRAVEL & WORK TIME ZONES | 23- Hours | 19 - Hours | 21 - Hours | 20 - Hours | 29 - Hours | | |

| STRAIGHT TRUCK | S STRAIGHT TRUCKS | STRAIGHT TRUCKS | STRAIGHT TRUCKS | STRAIGHT TRUCKS |
|---|-------------------|---|---|---|
| ROUND TRIP | ROUND TRIP | ROUND TRIP | ROUND TRIP | ROUND TRIP |
| 822 - Miles Roundti 3.5 - Days Trip STRAIGHT TRUCK MAX. MILEAGE | Roundtrip | 728- Miles Roundtrip 2.75 - Days Trip STRAIGHT TRUCKS MAX. MILEAGE | 710 - Miles Roundtrip 2.75 - Days Trip STRAIGHT TRUCKS MAX. MILEAGE | 1,010 - Miles Roundtrip 4 - Days Trip STRAIGHT TRUCKS MAX. MILEAGE |

| ROUTES AND LINES OF TRAVEL FOR INTERMODAL TRAILERS | | | | | | | | |
|--|---|---|---|--|--|--|--|--|
| DEPARTMENT | EASTERN GEOGRAPHICAL COVERAGE AREA (Population | CENTRAL GEOGRAPHICAL COVERAGE AREA (Square Miles of Delivery) | MOUNTAIN GEOGRAPHICAL COVERAGE AREA (Square Miles of Delivery) | PACIFIC GEOGRAPHICAL COVERAGE AREA (Square Miles of Delivery) | GEOGRAPHICAL COVERAGE AREA (SQUARE MILES OF DELIVERY) | | | |
| Cross Dock DEPARTMENT | 1,743'L x 542'W (Mileage) | 1,627' L x 1,007'W (Mileage) | 1,240' L x 658'W (Mileage) | 1,162 L x 465'W (Mileage) | 1,627 L x 2,635'W (Mileage) | | | |
| Eastern Central Mountain Pacific TRAVEL & WORK TIME ZONES | 944,706 Square Mileage (Eastern Time Zone) COVERAGE AREA 150.2 Million (47.1%) POPULATION | 1,638,389 Square Mileage Central Time Zone) COVERAGE AREA 92.3 Million (29.0%) POPULATION | 815,920 Square Mileage (Mountain Time Zone) COVERAGE AREA 21.3 Million (6.7%) POPULATION | 540,330 Square Mileage (Pacific Time Zone) COVERAGE AREA 53.0 Million (16.6%) POPULATION | 4,287,145 Square Mileage (Lower 48 States) COVERAGE AREA | | | |
| Cross Dock | NORTH CAROLINA | SOUTH CAROLINA | VIRGINIA | MARYLAND | WEST VIRGINIA | | | |
| DEPARTMENT Eastern States TRAVEL & WORK TIME ZONES | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA 10.44 Million | 32,020 Square Miles (Eastern Time Zone) COVERAGE AREA 5.12 Million | 42,774 Square Miles (Eastern Time Zone) COVERAGE AREA 8.75 Million | 12,406 Square Miles (Eastern Time Zone) COVERAGE AREA 6.2 Million | 24,231 Square Miles (Eastern Time Zone) COVERAGE AREA 1.8 Million | | | |
| | (7%) POPULATION | (3%) (3%) | (6%) POPULATION | (4%) POPULATION | (1%) POPULATION | | | |
| Cross Dock DEPARTMENT | NORTH CAROLINA | NORTH CAROLINA | NORTH CAROLINA | NORTH CAROLINA | VIRGINIA | | | |
| Eastern States TRAVEL & WORK TIME | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | | | |
| ZONES | RDU International Airport Morrisville, NC 110-Miles Round-Trip 3-Hours Round Trip AIRPORT | Rocky Mount - Wilson Regional Airport Elm City, NC 17-Miles Round-Trip 0.5-Hours Round Trip AIRPORT | CSX Intermodal Terminal Rocky Mount, NC 6.8-Miles Round-Trip 0.25 Hours Round Trip RAILYARD | Port of Wilmington Wilmington, NC 298-Miles Round-Trip 8.5 Hours Round-Trip SEAPORT | Port of Virginia Norfolk, VA 270-Miles Round-Tri 7.75 Hours Round Trip SEAPORT | | | |
| Cross Dock DEPARTMENT | NORTH CAROLINA | NORTH CAROLINA | NORTH CAROLINA | NORTH CAROLINA | VIRGINIA | | | |
| Eastern States TRAVEL & WORK TIME | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | 53,819 Square Miles (Eastern Time Zone) COVERAGE AREA | | | |
| ZONES | RDU International Airport Morrisville, NC 110-Miles Round-Trip 3-Hours Round Trip | Rocky Mount - Wilson Regional Airport Elm City, NC 17-Miles Round-Trip | CSX Intermodal Terminal Rocky Mount, NC 6.8-Miles Round-Trip | Port of Wilmington Wilmington, NC 298-Miles Round-Trip 8.5 Hours Round-Trip SEAPORT | Port of Virginia Norfolk, VA 270-Miles Round-Trij 7.75 Hours Round Trip | | | |

OLITES AND LINES OF TRAVEL FOR INTERMODAL TRAILERS

| | AIRPORT | 0.5-Hours Round | 0.25 Hours Round | | SEAPORT |
|---------------------------------|----------------------|------------------------|-------------------------|---------------------------|----------------------|
| | | Trip | Trip | 6 | |
| | 3 | AIRPORT | RAILYARD | # OF DROP DECK | 6 |
| | # OF DROP DECK | | | CONESTOGA | # OF DROP DECK |
| | CONESTOGA TRAILERS | 2 | 2 | TRAILERS w/TWIST | CONESTOGA |
| | w/TWIST LOCKS | # OF DROP DECK | # OF DROP DECK | LOCKS | TRAILERS w/TWIST |
| | | CONESTOGA | CONESTOGA | | LOCKS |
| | | TRAILERS w/TWIST | TRAILERS w/TWIST | | |
| | | LOCKS | LOCKS | | |
| Cross Dock DEPARTMENT | NORTH CAROLINA | NORTH CAROLINA | NORTH CAROLINA | NORTH CAROLINA | VIRGINIA |
| | 53,819 Square Miles | 53,819 Square Miles | 53,819 Square Miles | 53,819 Square Miles | 53,819 Square Miles |
| Eastern | (Eastern Time Zone) | (Eastern Time Zone) | (Eastern Time Zone) | (Eastern Time Zone) | (Eastern Time Zone) |
| States | COVERAGE AREA | COVERAGE AREA | COVERAGE AREA | COVERAGE AREA | COVERAGE AREA |
| TRAVEL & WORK TIME | | | | | |
| ZONES | RDU International | Rocky Mount - | CSX Intermodal | Port of Wilmington | Port of Virginia |
| | Airport | , Wilson Regional | Terminal | Wilmington, NC | Norfolk, VA |
| | , Morrisville, NC | Airport | Rocky Mount, NC | 298-Miles Round-Trip | 270-Miles Round-Trip |
| | 110-Miles Round-Trip | Elm City, NC | 6.8-Miles Round-Trip | , 8.5 Hours Round-Trip | 7.75 Hours Round |
| | 3-Hours Round Trip | 17-Miles Round-Trip | 0.25 Hours Round | SEAPORT | Trip |
| | AIRPORT | 0.5-Hours Round | Trip | | SEAPORT |
| | | Trip | RAILYARD | 6 | |
| | 3 | AIRPORT | | # OF REFRIGERATED | 6 |
| | # OF REFRIGERATED | | 2 | TRAILERS | # OF REFRIGERATED |
| | TRAILERS | 2 | # OF REFRIGERATED | | TRAILERS |
| | | # OF REFRIGERATED | TRAILERS | | |
| | | TRAILERS | INALERS | | |
| Cross Dock DEPARTMENT | NORTH CAROLINA | NORTH CAROLINA | NORTH CAROLINA | NORTH CAROLINA | VIRGINIA |
| 2217111112111 | 53,819 Square Miles | 53,819 Square Miles | 53,819 Square Miles | 53,819 Square Miles | 53,819 Square Miles |
| Eastern | (Eastern Time Zone) | (Eastern Time Zone) | (Eastern Time Zone) | (Eastern Time Zone) | (Eastern Time Zone) |
| States | COVERAGE AREA | COVERAGE AREA | COVERAGE AREA | COVERAGE AREA | COVERAGE AREA |
| TRAVEL & WORK TIME | | | | | |
| ZONES | RDU International | Rocky Mount - | CSX Intermodal | Port of Wilmington | Port of Virginia |
| ZONES | Airport | Wilson Regional | Terminal | Wilmington, NC | Norfolk, VA |
| | Morrisville, NC | Airport | Rocky Mount, NC | 298-Miles Round-Trip | 270-Miles Round-Trip |
| | 110-Miles Round-Trip | Elm City, NC | 6.8-Miles Round-Trip | 8.5 Hours Round-Trip | 7.75 Hours Round |
| | 3-Hours Round Trip | 17-Miles Round-Trip | 0.25 Hours Round | SEAPORT | Trip |
| | AIRPORT | 0.5-Hours Round | | JLAPORT | SEAPORT |
| | AIRPORT | | Trip RAILYARD | 6 | SEAPORT |
| | 3 | Trip AIRPORT | KAILIARD | # OF SLEEPER | 6 |
| | 3 # OF SLEEPER | AIRPORT | 2 | # OF SLEEPER TRACTORS | |
| | | 2 | _ | TRACTORS | # OF SLEEPER |
| | TRACTORS | 2 # OF SUFERER | # OF SLEEPER | | TRACTORS |
| | | # OF SLEEPER | TRACTORS | | |
| | | TRACTORS | | | |

STRAIGHT TRUCK

(Contracts & Accounts)

| #OF CONTRACTS | # OF LINES PER WEEK | # OF STRAIGHT TRUCKS ON CONTRACTS PER WEEK |
|----------------------|---------------------|--|
| 9 Contracts | 32 Lines Per Week | 96 Straight Trucks Operating Weekly |
| | | |
| | | |

| CONTRACTS | | |
|---------------------|---------------------|--|
| | ACCOUNTS | STRAIGHT TRUCK TYPE |
| | | |
| TARGET | TARGET | Ram Promaster 3500 Service & Installation |
| WALMART | WALMART | Ram 3500 Dually w/Gooseneck Flatbed Trailers |
| НОМЕ ДЕРОТ | SAM'S CLUB | Freightliner Refrigerated Expeditors |
| LOWE'S | HOME DEPOT | Freightliner Dry Cargo Expeditor |
| AMAZON | LOWE'S | |
| HARRIS TEETER | AMAZON | |
| GIANT FOODS | WHOLE FOODS | |
| WAKEFERN FOODS | HARRIS TEETER | |
| ALBERTSON COMPANIES | GIANT FOODS | |
| | WAKEFERN FOOD | |
| | ACME MARKET | |
| | LUCKY PAVILIONS | |
| | PLATED RANDALLA | |
| | SAFEWAY, INC. | |
| | SHAW'S MARKET | |
| | STAR MARKET | |
| | TOM THUMBS MARKETS | |
| | UNITED SUPERMARKETS | |
| | | |

| ACCOUNT | 2019 ANNUAL SALES VOLUME | 2020 CONTRACT SALES VOLUME | SQUARE MILES WORKING COVERAGE AREA | TRUCK OR TRAILER TYPE | TOTAL WORKING AREA SQUARE MILEAGE | |
|---------------|-----------------------------------|-------------------------------------|---|--|---|--|
| TARGET | \$74.5 | \$1.9 | 5,625 | (19) DRY STRAIGHT TRUCK | 165,250 | |
| ACCOUNT | BILLION | MILLION | Sq. Miles | (19) REEFER STRAIGHT TRUCK | TOTAL WORKING AREA | |
| | ANNUAL SALES VOLUME | CONTRACT SALES VOLUME | ES SQUARE MILES W/GOOSENECK FLATBED TRAILER | | SQUARE MILEAGE | |
| | | | COVERAGE AREA | (19) INSTALLATION VANS TRUCK OR TRAILER TYPE | | |
| WALMART | \$510 | \$3.6 | 5,625 | (19) DRY STRAIGHT TRUCK | 165,250 | |
| ACCOUNT | BILLION | MILLION | Sq. Miles | (19) REEFER STRAIGHT TRUCK | TOTAL WORKING AREA | |
| | ANNUAL SALES VOLUME | CONTRACT SALES VOLUME | Working Location SQUARE MILES COVERAGE AREA | (19) DUALLY PICK UP w/GOOSENECK FLATBED TRAILER (19) INSTALLATION VANS | SQUARE MILEAGE | |
| | | | | TRUCK OR TRAILER TYPE | | |
| HOME DEPOT | \$108 | \$1.6 | 5,625 | (19) DRY STRAIGHT TRUCK | 165,250 | |
| ACCOUNT | BILLION | MILLION | Sq. Miles | (19) REEFER STRAIGHT TRUCK | TOTAL WORKING AREA | |
| | ANNUAL SALES VOLUME | CONTRACT SALES VOLUME | Working Location SQUARE MILES COVERAGE AREA | (19) DUALLY PICK UP w/GOOSENECK FLATBED TRAILER (19) INSTALLATION VANS | SQUARE MILEAGE | |
| | | | | TRUCK OR TRAILER TYPE | | |
| LOWE'S HOME | \$65 | \$1.6 | 5,625 | (19) DRY STRAIGHT TRUCK | 165,250 | |
| IMPROVEMENT | BILLION | MILLION | Sq. Miles | (19) REEFER STRAIGHT TRUCK | TOTAL WORKING AREA | |
| ACCOUNT | ANNUAL SALES VOLUME | CONTRACT SALES VOLUME | Working Location | (19) DUALLY PICK UP w/GOOSENECK FLATBED TRAILER | SQUARE MILEAGE | |
| | | | COVERAGE AREA | (19) INSTALLATION VANS | | |
| | | | | TRUCK OR TRAILER TYPE | | |
| AMAZON | \$232.89 | \$3.6 | 5,625 | (19) DRY STRAIGHT TRUCK | 165,250 | |
| ACCOUNT | BILLION | MILLION | Sq. Miles | (19) REEFER STRAIGHT TRUCK | TOTAL WORKING AREA SQUARE MILEAGE | |
| | ANNUAL SALES | SALES SQUARE MILES W/GOOSENECK FL | | (19) DUALLY PICK UP w/GOOSENECK FLATBED TRAILER | | |
| | VOLUME | VOLUIVIE | COVERAGE AREA | (19) INSTALLATION VANS | | |
| | | | | TRUCK OR TRAILER TYPE | | |
| HARRIS TEETER | \$4.5 | \$1.6 | 5,625 | (19) DRY STRAIGHT TRUCK | 165,250 | |

| FOODS ACCOUNT | BILLION ANNUAL SALES VOLUME | MILLION CONTRACT SALES VOLUME | Sq. Miles Working Location SQUARE MILES COVERAGE AREA | (19) REEFER STRAIGHT TRUCK (19) DUALLY PICK UP w/GOOSENECK FLATBED TRAILER (19) INSTALLATION VANS TRUCK OR TRAILER TYPE | TOTAL WORKING AREA SQUARE MILEAGE |
|---|--|---|---|---|---|
| GIANT FOODS ACCOUNT | \$2.6 BILLION ANNUAL SALES VOLUME | \$1.6 MILLION CONTRACT SALES VOLUME | 5,625 Sq. Miles Working Location SQUARE MILES COVERAGE AREA | (19) DRY STRAIGHT TRUCK (19) REEFER STRAIGHT TRUCK (19) DUALLY PICK UP w/GOOSENECK FLATBED TRAILER (19) INSTALLATION VANS TRUCK OR TRAILER TYPE | 165,250 TOTAL WORKING AREA SQUARE MILEAGE |
| WAKEFERN FOOD CORPORATION ACCOUNT | \$16.6 BILLION ANNUAL SALES VOLUME | \$1.6 MILLION CONTRACT SALES VOLUME | 5,625 Sq. Miles Working Location SQUARE MILES COVERAGE AREA | (19) DRY STRAIGHT TRUCK (19) REEFER STRAIGHT TRUCK (19) DUALLY PICK UP w/GOOSENECK FLATBED TRAILER (19) INSTALLATION VANS TRUCK OR TRAILER TYPE | 165,250 TOTAL WORKING AREA SQUARE MILEAGE |
| ALBERTSONS COMPANIES ACCOUNT | \$14 BILLION ANNUAL SALES VOLUME | \$1.6 MILLION CONTRACT SALES VOLUME | 5,625 Sq. Miles Working Location SQUARE MILES COVERAGE AREA | (19) DRY STRAIGHT TRUCK (19) REEFER STRAIGHT TRUCK (19) DUALLY PICK UP w/GOOSENECK FLATBED TRAILER (19) INSTALLATION VANS TRUCK OR TRAILER TYPE | 165,250 TOTAL WORKING AREA SQUARE MILEAGE |

INSTALLATION AND REVISIT EQUIPMENT INVENTORY

| Item Description | Quantity | Vehicle Use |
|--|----------|----------------------------|
| 2023 RAM PROMASTER 3500 HIGH ROOF 15' LONG WHEELBASE | 19 | Installation of Appliances |