## JEANETTE LOGISTICS GROUP, INC. TRANSFER \& STORAGE

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## JEANETTE LOGISTICS GROUP, INC. TRANSFER \& STORAGE Freight Forwarding Company

(4) 2023 Kenworth T680 w/384" Wheelbase, 180 " ARI Legacy II RBSD Sleeper with 2-Beds with following Trailer Operations

- (5) 2022 Kentucky 53’ Furniture Van with Belly Boxes
- (5) 2022 Kentucky XL-12 5 to 6 Car Enclosed Car Transporter w/4 Road \& Curb Side Doors
(7) 2023 Kenworth T880 Setback Steer Axle, 67 " Raised Roof Sleeper, 244 " Wheelbase Tandem Axle Local Trailer Operations
- (2) $53^{\prime}$ Travel Axle Trailers
- (2) $48^{\prime}$ Mechanical RGN Extendable Trailers
- (2) $53^{\prime}$ Kentucky Pallet Van Trailers
- (2) 28’ City Movers Trailers
- (2) $53^{\prime}$ Wally Mo 7-Car Stack Custom Open Car Transporter
- (2) $53^{\prime}$ Dry Van Trailer
- (2) $53^{\prime}$ Refrigerated Trailer
(2) 2023 Kenworth T380 Tandem Axle w/Century $30^{\circ}$ Industrial Roll Back
(3) 2023 Kenworth T380 Tandem Axle w/Morgan Gold Star 26’ Dry Freight Box
(3) 2023 Kenworth T380 Tandem Axle w/Morgan Furniture Mover 26' Box
(3) 2023 Kenworth T380 Tandem Axle w/Morgan Cold Star 26’ Refrigerated Box
(6) Tesla Model S Vehicles for Office Employees
(3) Ford E-Transit Vans for Union Workers


## FREIGHT FORWARDING START-UP COSTS

## JEANETTE LOGISTICS GROUP TRANSFER \& STORAGE INC.

| VAN LINES | Estimated <br> Working Days <br> Monthly | Avg. Gross <br> Profit Per Hour | Avg. Company <br> Expenses Per <br> Hour | Avg. Net Income <br> Before Taxes | Avg. Total Taxes <br> Paid | Avg. Net Profit After Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlas Van Lines | 172 Hours | $\$ 3,500.00$ Per <br> Hour | $\$ 3,099.04$ Per <br> Hour | $\$ 400.96$ Per Hour | $\$ 215.31$ Per Hour | \$185.65 Per Hour |
| Allied Van Lines | 172 Hours | $\$ 3,500.00$ Per <br> Hour | $\$ 3,099.04$ Per <br> Hour | $\$ 400.96$ Per Hour | $\$ 215.31$ Per Hour | \$185.65 Per Hour |
| United Van Lines | 172 Hours | $\$ 3,500.00$ Per <br> Hour | $\$ 3,099.04$ Per <br> Hour | $\$ 400.96$ Per Hour | $\$ 215.31$ Per Hour | $\$ 185.65$ Per Hour |
| Mayflower Van Lines | 172 Hours | $\$ 3,500.00$ Per | $\$ 3,099.04$ Per <br> Hour | $\$ 400.96$ Per Hour | $\$ 215.31$ Per Hour | \$185.65 Per Hour |
| VAN LINES | Estimated <br> Working Days <br> Monthly | Avg. Gross <br> Profit Per Hour | Avg. Company <br> Expenses Per <br> Hour | Avg. Net Income <br> Before Taxes | Avg. Total Taxes <br> Paid | Avg. Net Profit After Taxes |

## ACCOUNT RECEIVABLE DATA

## ACCOUNT RECEIVABLE DATA

MILEAGE

- Avg. Monthly Mileage - 16,254 Miles
- Per Mile Average - $\$ 10.34$ per mile
- Hours Monthly (6-Days a Week / 206 Hours x 3 Drivers) $=618$ Hours HOURLY
- Avg. Per Hour - $\$ 271.84$ per hour (Crew Driver/ Rider and Hired Help)
- Crew of 3 Average Payroll - $\$ 90.61$ per professional mover

WEIGHT

- Full Loaded Trailer Weight Average - 35,500 lbs
- Average Weight - $58,515 \mathrm{lbs}$. Monthly
- Avg. Income Per Pound - $\$ 2.87$ per pound
- Average Weight Per Day (30.4-Days) - $1,925 \mathrm{lbs}$ PACKING
- \# of Line Haul Drivers - 2
- \# of Subcontractors - 1 (Naomi Jeanette Robinson Trucking) Gulf-Coast
- Average Driver \& Rider and Pack and Load 1,925 lbs. Per Day
- Average -240 pounds packing and wrapping and loading per day
- Average Line Haul Driver get in 178 Miles Driven Daily with House Prep and loading
- Location - East Coast, Mid-West \& Gulf Coast


## USA TIME ZONES

East Coast Time Zone Sq. Mileage $-620 \times 1,472.5=912,950$ Sq. Miles Central Time Zone Sq. Mileage $-736.25 \times 1,550=1,141,187$ Sq. Miles Mountain Time Zone Sq. Mileage $-891 \times 1,240=1,104,840$ Sq. Miles Pacific Time Zone Sq. Mileage - $1,162.5 \times 465=540,562.5$ Sq. Miles Alaska Time Zone Sq. Mileage - $1,425 \times 1,083=1,543,275$ Sq. Miles

## USA REGIONS

Gulf Coast (FL to TX \& TX to KS Sq. Mileage $-1,511.25 \times 930=1,405,462.5$ Sq. Miles Mid-West ( OH to NE \& KS to ND) Sq. Mileage $-1,240 \times 852.5=1,057,100 \mathrm{Sq}$. Miles East Coast (ME to FL \& NC to I-75 in KY) $1,705 \times 503.75=858,893.75$ Sq. Miles West Coast (NE to CA \& NM to MT) $-1,472.5 \times 1,201.25=1,768,840.6$ Sq. Miles

## CANADA REGIONS

Quebec Canada Sq. Mileage - $1,001 \times 1,287=1,288,287$ Sq. Miles Ontario Canada Sq. Mileage $-786.5 \times 858=674,817$ Sq. Miles Manitoba Canada Sq. Mileage $-429 \times 858=368,082$ Sq. Miles Saskatchewan Canada Sq. Mileage - $858 \times 357.5=306,735$ Sq. Miles Alberta Canada Sq. Mileage - 429 x $858=368,082$ Sq. Miles British Columbia Canada Sq. Mileage - 429 x $929.5=398,755.5$ Sq. Miles

## LONG DISTANCE MOVING

## ACCOUNT RECEIVABLE

- Atlas Van Lines - \$42,000.00 Monthly
- Allied Van Lines - $\$ 42,000.00$ Monthly
- Mayflower Transit - $\$ 42,000.00$ Monthly
- United Van Lines - $\$ 42,000.00$ Monthly
- TOTAL RECEIVABLE - $\$ 168,000.00$


## ACCOUNT PAYABLE

- Moving Division Expenses - $\$ 96,000.00$ Monthly
- Sub-Contractor - $\$ 70,000.00$ Monthly
- Division Profit - $\$ 2,000.00$ Monthly

Avg. Amount of Weight 2-Line Haul Drivers and a Subcontractor can generate Weekly Packing and wrapping loading and in motion:

- $\quad-13,608$ pounds Weekly on Average on Peak and Off Peak Season for 2-Line Haul Drivers and Sub-Contractor
- $\quad-58,515$ pounds Monthly on Average on Peak and Off Peak Season for 2-Line Haul Drivers and a Sub-Contractor

East Coast Line Haul Driver

- Per Sq. Mile to Weight Monthly - 1.2 lbs . Per Sq. Mile
- Sq. Mileage to fill Trailer (35,500 lbs.) - 295,833 Sq. Miles
- Sq. Mileage Driving Coverage Average - 540 sq. Miles
- Sq. Mileage Driving Per Week Coverage Area (7-Days) - 3,780 Sq. Miles
- Sq. Mileage Driven Monthly Coverage Area (30.4 Days) - 16,254 Sq. Miles
- Max. Amount Weekly Driver can Generate Goods $-4,536 \mathrm{lbs}$. Avg.
- Max. Amount Monthly Driver(s) Can Generate Goods - 19,505 lbs.

Mid-West Line Haul Driver

- Per Sq. Mile to Weight Monthly - 1.2 lbs . Per Sq. Mile
- Sq. Mileage to fill Trailer (35,500 lbs.) - 295,833 Sq. Miles
- Sq. Mileage Driving Coverage Average - 540 sq. Miles
- Sq. Mileage Driving Per Week Coverage Area (7-Days) - 3,780 Sq. Miles
- Sq. Mileage Driven Monthly Coverage Area (30.4 Days) - 16,254 Sq. Miles
- Max. Amount Weekly Driver can Generate Goods - 4,536 lbs. Avg.
- Max. Amount Monthly Driver(s) Can Generate Goods - 19,505 lbs.

Gulf Coast Sub-Contractor (Naomi Jeanette Robinson Trucking)

- Per Sq. Mile to Weight Monthly - 1.2 lbs. Per Sq. Mile
- Sq. Mileage to fill Trailer ( $35,500 \mathrm{lbs}$.) - 295,833 Sq. Miles

| Northwest Territory Canada Sq. Mileage $-929.5 \times 786.5=731,051.75$ Sq. Miles Yukon Territory Sq. Mileage- $286 \times 715=204,490$ Sq. Miles | - Sq. Mileage Driving Coverage Average - 540 sq. Miles <br> - $\quad$ Sq. Mileage Driving Per Week Coverage Area (7-Days) - 3,780 Sq. Miles <br> - Sq. Mileage Driven Monthly Coverage Area (30.4 Days) - 16,254 Sq. Miles <br> - Max. Amount Weekly Driver can Generate Goods $-4,536 \mathrm{lbs}$. Avg. <br> - Max. Amount Monthly Driver(s) Can Generate Goods - 19,505 lbs. |
| :---: | :---: |
| ACCOUNT RECEIVABLE DATA <br> MILEAGE <br> Avg. Monthly Mileage - 193,500 Miles <br> Per Mile Average - $\$ 10.85$ per mile <br> Hours Monthly (6-Days a Week / 206 Hours x 3 Drivers) $=618$ Hours <br> HOURLY <br> - Avg. Per Hour - $\$ 271.84$ per hour (Crew Driver \& (2) Professional Movers)= <br> - Crew of 3 Average Payroll - $\$ 90.61$ per professional mover <br> WEIGHT <br> - Full Loaded Straight Truck Weight Average - 12,000 lbs. <br> - Average Weight - 193,500 lbs. Monthly (3-Crews) <br> - Avg. Income Per Pound - $\$ 1.15$ per pound <br> - Average Weight Per Day (25.8-Days) - 7,500 lbs <br> PACKING <br> - \# of Local Drivers - 3 <br> - Average Driver \& 2 Professional Movers can pack, wrap and Load 7,500 lbs. Per Day Average - 937.5 pounds packing and wrapping and loading per hour Average Local Driver get in 417 Miles Driven Daily with House Prep and loading <br> USA TIME ZONES <br> East Coast Time Zone Sq. Mileage $-620 \times 1,472.5=912,950$ Sq. Miles <br> Central Time Zone Sq. Mileage $-736.25 \times 1,550=1,141,187$ Sq. Miles <br> Mountain Time Zone Sq. Mileage $-891 \times 1,240=1,104,840$ Sq. Miles <br> Pacific Time Zone Sq. Mileage - 1,162.5 x $465=540,562.5$ Sq. Miles <br> Alaska Time Zone Sq. Mileage - $1,425 \times 1,083=1,543,275$ Sq. Miles <br> USA REGIONS <br> Gulf Coast (FL to TX \& TX to KS Sq. Mileage - 1,511.25 x $930=1,405,462.5$ Sq. Miles Mid-West ( OH to NE \& KS to ND) Sq. Mileage $-1,240 \times 852.5=1,057,100 \mathrm{Sq}$. Miles East Coast (ME to FL \& NC to I-75 in KY) $1,705 \times 503.75=858,893.75$ Sq. Miles West Coast (NE to CA \& NM to MT) - $1,472.5 \times 1,201.25=1,768,840.6$ Sq. Miles | LOCAL MOVING <br> ACCOUNT RECEIVABLE <br> - Atlas Van Lines - \$42,000.00 Monthly <br> - Allied Van Lines - $\$ 42,000.00$ Monthly <br> - Mayflower Transit - \$42,000.00 Monthly <br> - United Van Lines - $\$ 42,000.00$ Monthly <br> - TOTAL RECEIVABLE - $\$ 168,000.00$ <br> ACCOUNT PAYABLE <br> - Moving Division Expenses - \$96,000.00 Monthly <br> - Sub-Contractor - \$70,000.00 Monthly <br> - Division Profit - \$2,000.00 Monthly <br> Avg. Amount of Weight 3 local Drivers can generate Weekly Packing and wrapping loading and in motion: <br> - $\quad-45,000$ pounds Weekly on Average on Peak and Off Peak Season <br> - -193,500 pounds Monthly on Average on Peak and Off Peak Season <br> North Carolina to New York City Local Crew (550 Sq. Miles) <br> - Per Sq. Mile to Weight Monthly - 0.22 lbs. Per Sq. Mile <br> - 14-Hour Window a Driver Can Pack and Wrap and Load 2,500 lbs. <br> - 6-Hour Driving a day - 300 Miles <br> - 8-Hour Working Crew and Pack Wrap Load and unload 2,500 lbs. <br> - Handling 5,000 lbs. Per day in 8 -hours $=625 \mathrm{lbs}$. Per hour <br> North Carolina to Knoxville, TN Local Crew <br> - Per Sq. Mile to Weight Monthly - 0.22 lbs. Per Sq. Mile <br> - 14-Hour Window a Driver Can Pack and Wrap and Load 2,500 lbs. <br> - 6-Hour Driving a day - 300 Miles <br> - 8-Hour Working Crew and Pack Wrap Load and unload 2,500 lbs. <br> - Handling $5,000 \mathrm{lbs}$. Per day in 8 -hours $=625 \mathrm{lbs}$. Per hour <br> North Carolina to Orlando, FL Local Crew <br> - Per Sq. Mile to Weight Monthly - 0.22 lbs . Per Sq. Mile <br> - 14-Hour Window a Driver Can Pack and Wrap and Load 2,500 lbs. <br> - 6-Hour Driving a day - 300 Miles <br> - 8-Hour Working Crew and Pack Wrap Load and unload 2,500 lbs. <br> - Handling 5,000 lbs. Per day in 8-hours $=625 \mathrm{lbs}$. Per hour |


| DIVISIONS | $\begin{aligned} & \text { VAN LINES } \\ & \text { AFFILIATIO } \\ & \text { NS } \end{aligned}$ | TRUCK / TRAILER PREFERENCE | $\begin{aligned} & \text { LOCATION } \\ & \text { OF } \\ & \text { SERVICES } \end{aligned}$ | $\begin{gathered} \text { ACCOUNT RECEIVABLE } \\ \& \\ \text { ACCOUNT PAYABLE } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Long Distance Moving | Atlas <br> Allied Mayflower United | Electronic Furniture Van Double Drop Split Axle Drop Enclosed Car Transporter | Lower 48 States Canada Alaska | ACCOUNT RECEIVABLE <br> - Atlas Van Lines - $\$ 42,000.00$ Monthly <br> - Allied Van Lines - $\$ 42,000.00$ Monthly <br> - Mayflower Transit - $\$ 42,000.00$ Monthly <br> - United Van Lines - $\$ 42,000.00$ Monthly <br> - TOTAL RECEIVABLE - $\$ 168,000.00$ <br> ACCOUNT PAYABLE <br> - Moving Division Expenses - $\$ 96,000.00$ Monthly <br> - Sub-Contractor - $\$ 70,000.00$ Monthly <br> - Division Profit - $\$ 2,000.00$ Monthly |
| Local <br> Moving | Atlas <br> Allied <br> Mayflower United | Electronic Furniture Van Double Drop Split Axle Drop Enclosed Car Transporter | 550-Miles (Radius of Raleigh, NC) | ACCOUNT RECEIVABLE <br> - Atlas Van Lines - \$42,000.00 Monthly <br> - Allied Van Lines - $\$ 42,000.00$ Monthly <br> - Mayflower Transit - $\$ 42,000.00$ Monthly <br> - United Van Lines - $\$ 42,000.00$ Monthly <br> - TOTAL RECEIVABLE - $\$ 168,000.00$ <br> ACCOUNT PAYABLE |


|  |  | Pub Trailer Straight Truck |  | - Moving Division Expenses - $\$ 96,000.00$ Monthly <br> - Sub-Contractor - $\$ 70,000.00$ Monthly <br> - Division Profit - $\$ 2,000.00$ Monthly |
| :---: | :---: | :---: | :---: | :---: |
| Enclosed Vehicle | Atlas <br> Allied <br> Mayflower United <br> Reliable Car Carrier | Electronic <br> Furniture Van Enclosed Car Transporter Pub Trailer Straight Truck Drop Deck Conestoga Dry Van | Lower 48 States Canada Alaska | ACCOUNT RECEIVABLE <br> - Atlas Van Lines - $\$ 35,000.00$ Monthly <br> - Allied Van Lines - $\$ 35,000.00$ Monthly <br> - Mayflower Transit - $\$ 35,000.00$ Monthly <br> - United Van Lines - $\$ 35,000.00$ Monthly <br> - TOTAL RECEIVABLE - $\$ 140,000.00$ <br> ACCOUNT PAYABLE <br> - Moving Division Expenses - $\$ 76,000.00$ Monthly <br> - Sub-Contractor - $\$ 60,000.00$ Monthly <br> - Division Profit - $\$ 4,000.00$ Monthly |
| Open Vehicle | Atlas <br> Allied <br> Mayflower <br> United <br> Reliable Car Carrier | Open Car Transporter <br> Drop Deck <br> Roll Back <br> Flatbed <br> Hot Shot <br> 5th Wheel <br> Gooseneck | Lower 48 States Canada Alaska | ACCOUNT RECEIVABLE <br> - Atlas Van Lines - $\$ 35,000.00$ Monthly <br> - Allied Van Lines - $\$ 35,000.00$ Monthly <br> - Mayflower Transit - $\$ 35,000.00$ Monthly <br> - United Van Lines - $\$ 35,000.00$ Monthly <br> - TOTAL RECEIVABLE - $\$ 140,000.00$ <br> ACCOUNT PAYABLE <br> - Moving Division Expenses - $\$ 76,000.00$ Monthly <br> - Sub-Contractor - $\$ 60,000.00$ Monthly <br> - Division Profit - $\$ 4,000.00$ Monthly |
| Freight Forwarding (Domestic) | Atlas <br> Allied <br> Mayflower United | Electronic Van Furniture Van Double Drop Split Axle Drop Enclosed Car Transporter Pub Trailer Pallet Van Straight Truck Reefer Dry Van Conestoga Flatbed Drop Deck RGN Rail Car Bumper Pull 5th Wheel | Lower 48 States Canada Alaska | ACCOUNT RECEIVABLE <br> - Atlas Van Lines - $\$ 52,000.00$ Monthly <br> - Allied Van Lines - $\$ 52,000.00$ Monthly <br> - Mayflower Transit - $\$ 52,000.00$ Monthly <br> - United Van Lines - $\$ 52,000.00$ Monthly <br> - TOTAL RECEIVABLE - $\$ 208,000.00$ <br> ACCOUNT PAYABLE <br> - Moving Division Expenses - $\$ 72,000.00$ Monthly <br> - Sub-Contractor - \$132,000.00 Monthly <br> - Division Profit - $\$ 4,000.00$ Monthly |
| Freight Forwarding (International ) | Atlas <br> Allied Mayflower United | Chassis Flatbed Drop Deck Dry Van Moving Van Aircraft Ship | Global | ACCOUNT RECEIVABLE <br> - Atlas Van Lines - $\$ 52,000.00$ Monthly <br> - Allied Van Lines - $\$ 52,000.00$ Monthly <br> - Mayflower Transit - $\$ 52,000.00$ Monthly <br> - United Van Lines - $\$ 52,000.00$ Monthly <br> - TOTAL RECEIVABLE - $\$ 208,000.00$ <br> ACCOUNT PAYABLE <br> - Moving Division Expenses - \$72,000.00 Monthly <br> - Sub-Contractor - \$132,000.00 Monthly <br> - Division Profit - $\$ 4,000.00$ Monthly |
| Warehouse (Storage) | Atlas <br> Allied <br> Mayflower United | Electronic Van Furniture Van Double Drop Split Axle Drop Enclosed Car Transporter Pub Trailer Pallet Van Straight Truck | 550-Miles (Radius of Raleigh, NC) | ACCOUNT RECEIVABLE <br> - Atlas Van Lines - $\$ 27,000.00$ Monthly <br> - Allied Van Lines - $\$ 27,000.00$ Monthly <br> - Mayflower Transit - $\$ 27,000.00$ Monthly <br> - United Van Lines - $\$ 27,000.00$ Monthly <br> - TOTAL RECEIVABLE - $\$ 108,000.00$ <br> ACCOUNT PAYABLE <br> - Moving Division Expenses - \$72,000.00 Monthly <br> - Division Profit - $\$ 4,000.00$ Monthly |


|  |  | Reefer <br> Dry Van Conestoga Flatbed Drop Deck RGN <br> Rail Car Bumper Pull 5th Wheel |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Warehouse <br> (Shipment in Transit \{SIT]) | Atlas <br> Allied Mayflower United American Interstate National Stevens Wheaton | Electronic Van <br> Furniture Van <br> Double Drop <br> Split Axle Drop <br> Enclosed Car <br> Transporter <br> Pub Trailer <br> Pallet Van <br> Straight Truck <br> Reefer <br> Dry Van <br> Conestoga <br> Flatbed <br> Drop Deck <br> RGN <br> Rail Car <br> Bumper Pull <br> 5th Wheel | 550-Miles <br> (Radius of Raleigh, NC) | ACCOUNT RECEIVABLE <br> - Atlas Van Lines - $\$ 27,000.00$ Monthly <br> - Allied Van Lines - \$27,000.00 Monthly <br> - Mayflower Transit - \$27,000.00 Monthly <br> - United Van Lines - \$27,000.00 Monthly <br> - TOTAL RECEIVABLE - $\$ 108,000.00$ <br> ACCOUNT PAYABLE <br> - Moving Division Expenses - $\$ 72,000.00$ Monthly <br> - Division Profit - $\$ 4,000.00$ Monthly |
| Cross Dock Shipping | Atlas <br> United | Electronic Van <br> Furniture Van <br> Double Drop Split Axle Drop <br> Enclosed Car <br> Transporter <br> Pub Trailer <br> Pallet Van <br> Straight Truck <br> Reefer <br> Dry Van <br> Conestoga <br> Flatbed <br> Drop Deck <br> RGN <br> Bumper Pull <br> 5th Wheel <br> Pickup <br> Van | 550 Miles <br> (Radius of Raleigh, NC) | ACCOUNT RECEIVABLE <br> - Atlas Van Lines - $\$ 101,000.00$ Monthly <br> - United Van Lines - $\$ 101,000.00$ Monthly <br> - TOTAL RECEIVABLE - $\$ 208,000.00$ <br> ACCOUNT PAYABLE <br> - Moving Division Expenses - $\$ 72,000.00$ Monthly <br> - Sub-Contractor - $\$ 130,000.00$ Monthly <br> - Division Profit - $\$ 2,000.00$ Monthly |
| Sub-Contract or (N.J.R. Trucking) | Atlas <br> Allied <br> Mayflower United | Expeditor Reefer <br> Moving Van <br> Open Transporter <br> Enclosed Transporter <br> Dry Van <br> Straight Truck <br> Van <br> Pickup <br> Conestoga <br> Moving Van <br> Drop Deck | Lower 48 States Canada | ACCOUNT RECEIVABLE <br> - Atlas Van Lines - $\$ 101,000.00$ Monthly <br> - United Van Lines - $\$ 101,000.00$ Monthly <br> - TOTAL RECEIVABLE - $\$ 208,000.00$ <br> ACCOUNT PAYABLE <br> - Moving Division Expenses - $\$ 72,000.00$ Monthly <br> - Sub-Contractor - \$130,000.00 Monthly <br> - Division Profit - $\$ 2,000.00$ Monthly |

## Union Shop Steward or Lead Engineer Duties

A union steward, also known as a union representative or shop steward, is an employee of an organization or company but is also a labor union official who represents and defends the interests of his or her fellow employees. The union is every teamster boss except the Shop Steward is the only person hired by the company. The shop steward hires drivers, warehouse workers, laborers and operating engineers. The non-employees of the company are not allowed in the office at any given time. The union worker goes to the Shop Steward or Lead Engineer for any needs or requests. The union gives a scheduled drug test to their employees. All employees of the union are not employed by the company assigned to work for . The position is appointed by a higher union body that represents the union at all times.

The sexual harrasment and job related issues is handled by the union. No office staff of the company confronts any teamsters at any given time except shop stewards. The office staff calls the Shop Steward to handle all matters. If a union official is mistreated in any way. It is the union laws and regulations that the union official must inform. There is no grievance box for any union employee for the office to read. All requests are given to your shop Steward. In your morning meeting the shop steward addresses any issue we agree or disagree with.

The role of the union steward is to represent the non management employees commonly referred to as the "rank-and-file" and to be a link and conduit of information between the rank-and-file and the union leadership.

Duties of a steward vary in accordance to each labor union's constitutional mandate for the position but generally include informing the workers of their rights under the collective bargaining agreement (CBA); monitoring and enforcing the provisions of the CBA; and ensuring employer compliance with federal, state and local laws. Additionally, when an employee is believed to have violated company policy or the CBA, the steward duties are to represent and defend rank-and-file employees in investigatory interviews (in accord with employees' Weingarten Rights), that are reasonably expected to result in disciplinary action, and through the grievance procedure.
Collective bargaining agreements generally include a steward clause in which the union steward will be granted the right to engage in union activity at work and conduct union business on work time.

Additionally, the clause will grant the elected union officials, stewards and members leaves of absence for union business within 72-Hours Notice.

Union contracts generally include what is called a "no-docking" arrangement in which the steward is typically permitted to use part of his or her workday or workweek for union-related duties, such as disciplinary meetings, grievance investigations, arbitration and contract negotiations, without any loss in pay or benefits. 45-minutes a day is given to the Shop Steward to interact in all union duties onsite. When the union duties are offsite. The Shop Steward assigns someone in his absence to be the acting shop steward.

Union leave and no-docking benefits may be expressly provided for in the CBA or may be an unwritten practice of the employer or may be an informal arrangement with the employer and union.

| EMPLOYEES | EMPLOYEE AFFILIATIONS | JOB DUTIES | LOCATION OF <br> SERVICES <br>  <br> SALARY |
| :---: | :---: | :---: | :---: |
| Starbucks <br> Employee (Wife) | Operations Manager | Responsible for keeping track of the big picture and identifying potential areas of improvement. The average Operations Manager's responsibilities include: <br> Long-term planning to create initiatives that further the company's overall goals <br> - Coordinating different teams to foster exchange of ideas and provide cross-team learning opportunities <br> - Assessing and analyzing departmental budgets to find ways to minimize expenses and optimize profits <br> - Inspiring and motivating employees to perform at their best through positive encouragement and incentive initiatives <br> - Communicating with the board or other senior officials about shifting company priorities and projects <br> - Identifying potential problems and points of friction and working to find solutions in order to maximize efficiency and revenue <br> - Identifying opportunities to expand or shift course in order to take advantage of changes in the market | All Freight Forwarding Operations <br> \$175,000.00 Annually |
| Dae Robinson | Warehouse Manager | Completes various management, organization and planning tasks to maintain high performance of the warehouse's storage and shipment processes. Their duties and responsibilities often include: <br> - Audit and report inventory while making recommendations on which items to order and restock <br> - Manage warehouse associates, monitoring work and ensuring the safe use of warehouse equipment <br> - Establish warehouse practices and protocols to achieve an efficient warehouse <br> - Set warehouse and team goals in collaboration with executive management and other team leads <br> - Monitor workplace performance and lead training initiatives to improve employees <br> - Keep up-to-date on the latest federal and state safety regulations <br> - Communicate with other departments to ensure products are shipped in a timely manner | All Warehouses $\$ 175,000.00$ |
| Nash Community College | Assistant <br> Operations <br> Manager | Assistant Warehouse Manager Tasks <br> - Responsible for daily activities of the warehouse, including shipping, receiving, maintenance, inventory, and employee scheduling. <br> - Complete accurate warehouse productivity reports for upper management. | \$150,000.00 |

(Business
Management
Graduate)

Teamster Local 639 Member Washington, DC

United Van Lines \& For any business to thrive, it must have a competent Sales Manager who can Atlas Van Lines plan, execute and oversee all sales and promotional activities effectively. Sales Manager

Shop Steward Warehouse Division

## Professional Mover w/7-Years Experience

Teamster Local 639 Member
Washington, DC

Shop Steward Commercial Division

- No staff at Jeanette Logistics interacts with no Teamsters at any given time. All orders are given to Shop Steward to be completed and signed by Shop Steward. All orders is given from Shop Steward Only
- All drivers' two-way communications devices are directed to the Shop Steward with direct line to Managers office
- Managers or owners will speak with one person concerning all drivers pertaining to production, safety and dress code. That is Shop Stewards. The Shop Steward will have to police the entire staff he sent over from union hall.
- Hires and Fires all Teamsters to be hired as drivers
\$100,000.00
- Fulfill the contract promise with the company and the union agreements
- All Long Distance Drivers are paid 70 Hours (40-Hours Straight Time and 30 -Hours Overtime while over the road)
- All Local Drivers are paid 8-Hours Straight Time with overtime starting after 8-Hours
- Keep track of Union Dues are up to date with Teamsters
- Enforce safety and warehouse sanitization (Bathrooms, Cafe, Etc.)
- Works in any position if needed at any given day or time.
- Take 45 -Minutes of the day to check on all teamsters per warehouse
- Ensure all equipment is put away at end of day
- Safety inspection has been done at start of day and signs all paperwork before handing in to Assistant Warehouse Manager
- Follow all union rules of drugs and alcohol test
- All company drug tests given to workers are performed after an accident or no inspection of equipment has been given. The Shop Steward screens all workers until accidents or fail inspections, then the company lawyer reports to the Union stating why this employee failed the drug test.
- No teamster is permitted in the office at any time. The Teamster boss is the Shop Steward. The shop steward comes in with any questions or concerns.
- Any complaints in the warehouse are taken up with the union. (Racial Bias, Sexual Preference, Grievances, Etc.) Is filled with the shop Steward
- No staff at Jeanette Logistics interacts with no Teamsters at any given time. All orders are given to Shop Steward to be completed and signed by Shop Steward. All orders is given from Shop Steward Only
- Managers or owners will speak with one person in the warehouse pertaining to production, safety and dress code. That is Shop Stewards. The Shop Steward will have to police the entire staff he sent over from union hall.

Office Workers

Welcome to the Office and Professional Employees International Union
Office and Professional Employees International Union was chartered in 1945 and with more than 104,000 members (representing 110,000 employees) strong, we're one of the larger unions of the AFL-CIO. OPEIU has locals in every state, Puerto Rico and Canada. You are not alone when you join OPEIU.
\$75,000.00

|  | Union | Nonunion |  |
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| A Voice On the Job | Only union members enjoy the legal right and power to have a say on the job. | Management has exclusive control and decision making power. |  |
| Wages | Pay rates are negotiated to ensure fairness for everyone and protected in the union contract. Seniority is recognized. | Management alone decides what's fair pay and can base any raises on business needs, favoritism or anything else. |  |
| Benefits | Protected by the contract. Changes can only be made with employee approval. | Can be taken away or changed at any time. |  |
| Promotions \& Hiring Practices | Awarded fairly according to the process agreed to in the union contract. | It's up to management. |  |
| Unfair <br> Treatment <br> \& Job <br> Protection | Employees have a protected way to challenge any unfair or questionable treatment with support and representation from their union. Just cause standards are applied with binding arbitration if the parties can't agree. | You're on your own. Any grievance process gives management the last word. |  |
| Working Conditions | Schedules, vacations, workload, subcontracting, work standards, layoff procedures, hours of work are all agreed to between workers and the employer and protected in the contract. | Management decides what's best for employees. |  |
| Protections \& Guarantees | Only union workers enjoy a legally-binding written agreement with their employer that defines, protects, and guarantees all terms of employment. | Nonunion workers have no guarantees and no protections. |  |
| The warehouse worker's duties and responsibilities should be clearly detailed in the job description. Ideally, the job description should also provide a description of the warehouse, its functions and the warehouse worker's expected role. Some responsibilities include: <br> - Collecting merchandise from the distribution center and safely transporting materials to the shipping bay. <br> - Receiving and documenting merchandise for delivery or return. <br> - Keeping an inventory of all merchandise entering or exiting the warehouse. |  |  | \$20.20 Per Hour |

- Identifying any missing, lost or damaged materials and immediately notify the supervisor.
- Ensuring that all the merchandise is safely and securely packed and labeled for shipping.
- Managing all merchandise with appropriate care.
- Assisting with training of newly employed workers.
- Scanning labels to ensure products are shipped to the right destination.

Teamsters
Driving

Local 391
Teamsters
Raleigh, NC

Drivers are responsible for transporting clients or handling deliveries in a timely manner, and they may have to work nights and weekends to accomplish their duties. Common duties and responsibilities for drivers are to:

- Transport clients and/or packages to and from destinations
- Arrive at destinations on schedule
- Fulfill administrative needs, like office pickups
- Research and plan for traffic, construction and weather delays
- Use navigation applications to determine the best route
- Interact with clients professionally at all times
- Ensure that the vehicle is always fueled and ready for use
- Arrange for vehicle repairs as needed
- Keep mileage records and repair records up-to-date

This position is responsible for moving, loading, unloading and set-up of
$\$ 30.76$ per hour

Teamsters
Professional Movers

Local 391
Teamsters
Raleigh, NC furniture and household goods during client deliveries and pick-ups of donated furniture.

## Essential Duties and Responsibilities:

- Lift, carry, and load furniture weighing up to 100 pounds, onto box trucks for transport to and from donor and client locations, including up and down stairs.
- Deliver and set-up furniture inside client homes, as required/requested within committed time frames including but not limited to bed frames, mattresses, box springs, dressers, tables, chairs, sofas and lamps.
- Respond to inquiries and requests from donors, clients, customers and community partners in a knowledgeable and professional manner. Provide problem-solving solutions when necessary.
- Collect furniture from residential, individual and/or commercial/institutional client and donor homes and facilities.
- Follows established furniture donation policies and procedures at all times.
- Demonstrate the ability to protect all donated furniture from damage through established best practices.
- Pack and unpack items in an organized and efficient manner in preparation for sale or donation.


## Competencies:

- Ethical Conduct
- Decision-Making/Problem-Solving
- Customer Service
- Communication Proficiency


## Physical Demands:

While performing the functions of this job, the employee is regularly required to stand, walk, sit, use hands to finger, handle, or feel, reach with hands and arms; frequently required to climb or balance, talk or hear; and occasionally required to stoop, kneel, crouch, or crawl. The employee must be able to walk
forward, backward, side to side, and/or up and down stairs while carrying furniture. Specific vision abilities required by this job include close vision, distance vision, peripheral vision, depth perception, and ability to adjust focus.

| EQUIPMENT | PREFERENCE LOCATION OF SERVICES | TRAILER PREFERENCE | GROSS COMMODITY COVERAGE |
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| Jeanette Logistics <br> (2) 2023 Kenworth T680 w/384" Wheelbase, 180 " | Jeanette Logistics <br> Lower 48-States \& Canada | Jeanette Logistics <br> Moving Trailer Budget - $\$ 625,000.00$ <br> - \# of Trailers - 5 <br> - Kentucky Furniture Vans with Belly Boxes <br> - $(4,000)$ Moving Blanket | Jeanette Logistics Moving $\$ 5,000,000.00$ Commodity Coverage <br> Tractor \& Trailer 20,000 lbs. Axles Permitted |


| ARI Legacy II RBSD Sleeper \$760,000.00 Budget | Driver Preference <br> - Midwest Lane <br> - East Coast Lane | Budget - \$90,000.00 <br> - $(16,000)$ Bands Budget \$20,000.00 <br> - (150) 2" x 12 ' Yellow E-Track Tie Down Straps w/Cam Buckle Budget \$1,300.00 <br> - (150) Rubber Cap Moving Dolly 18 " x 32 " with 4 Wheels Budget - \$20,000.00 <br> - (10) Steel Appliance Truck w/Double Auto Recoil Budget - $\$ 6,400.00$ <br> - (15) Aluminum Hand Dolly w/Pneumatic Wheels \& Stair Climbers Budget \$5,356.35 <br> Supplies Budget - $\$ 143,056.35$ | 5-Axles <br> 78' Total Length <br> Tractor -30,500 lbs. <br> Trailer $-14,000 \mathrm{lbs}$ <br> GCVW - 44,500 lbs. <br> Tractor Spacing -32' (4-Axles) - 60,000 lbs. Trailer Spacing - $38^{\prime}$ ( 3 -Axles) - $60,000 \mathrm{lbs}$. Legal Shipment Weight Max. - 35,500 lbs. Permit Shipment Weight Max. - 55,500 lbs. Permitted Max Gross Weight - 100,000 lbs. |
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| Jeanette Logistics <br> (2) 2023 Kenworth T680 w/384" Wheelbase, 180" <br> ARI Legacy II RBSD Sleeper $\$ 760,000.00$ Budget | Jeanette Logistics <br> Lower 48-States \& Canada <br> Driver Preference <br> - Midwest <br> Lane <br> - East Coast Lane | Jeanette Logistics <br> Enclosed Transporter Trailer Budget \$1,200,000.00 <br> - \# of Trailers - 5 <br> - Kentucky XL-12 5 to 6 Car Enclosed Transporter <br> - (150) Wheel Strap with E-Track Fitting \& 3 Rubber Blocks - \$4,582.42 <br> - (10) Badland ZXR Winch with Wire Rope Budget \$3,499.99 <br> - (60) Collins Dolly Set Zinc Plated w/Aluminum Axles \& Steel 5 Lug Wheels 4.80 x 8 Budget - $\$ 122,249.40$ <br> Supplies - \$130,331.81 | Jeanette Logistics <br> Enclosed Vehicles <br> $\$ 5,000,000.00$ Commodity Coverage <br> Tractor \& Trailer <br> 20,000 lbs. Axles Permitted <br> 5-Axles <br> 78' Total Length <br> Tractor -30,500 lbs. <br> Trailer - 20,000 lbs <br> GCVW - 50,500 lbs. <br> Tractor Spacing -32' (4-Axles) - $60,000 \mathrm{lbs}$. <br> Trailer Spacing - 38' (3-Axles) - $60,000 \mathrm{lbs}$. <br> Legal Shipment Weight Max. - 29,500 lbs. <br> Permit Shipment Weight Max. - 49,500 lbs. <br> Permitted Max Gross Weight - 100,000 lbs. |
| Jeanette Logistics <br> (1) 2023 Kenworth T880 Setback Steer Axle, 67" Raised Roof Sleeper, 244" Wheelbase Tandem Axle <br> \$275,000.00 Budget | 350-Miles Radius of Raleigh, NC <br> Local Driver Tractor <br> - Southern Point Atlanta, Georgia <br> - Northern Point Philadelphia, Pennsylvania <br> - Western Point Knoxville, Tennessee <br> - Eastern Point Outer Banks, North Carolina | Jeanette Logistics <br> Travel Axle Trailer Budget \$280,000.00 <br> - \# of Trailers - 2 <br> - XL Specialized 55-Ton Tridem Sliding Axle Trailer w/Pony Motor <br> - (2) $1 / 2 \prime \times 200^{\prime}$ CM Transport Chain Drum Grade 70 Budget- \$3,300.00 <br> - (40) 4" x $30^{\prime}$ Yellow Ratchet Strap w/Chain Extensions Budget \$3,000.00 <br> - (4) 18 oz.3-Piece Lumber Tarp - 24’ x 18’ (8’ Drop) For all 3 Pieces in Black Budget - \$4,000.00 <br> - (10) $1 / 2$ " Durabilt Truck-Tight Ratchet Binder Budget - \$1,200.00 <br> Supplies - $\$ 11,500.00$ | Jeanette Logistics <br> Freight Brokering <br> $\$ 5,000,000.00$ Commodity Coverage <br> Tractor \& Trailer <br> 20,000 lbs. Axles Permitted 6-Axles <br> 67' Total Length <br> Tractor -22,500 lbs. <br> Trailer - 21,300 lbs <br> GCVW - 43,800 lbs. <br> Tractor Spacing -20' (3-Axles) - $51,000 \mathrm{lbs}$. <br> Trailer Spacing - $38^{\prime}$ (4-Axles) - $67,500 \mathrm{lbs}$. <br> Legal Shipment Weight Max. - 36,200 lbs. <br> Permit Shipment Weight Max. - 74,700 lbs. Max Gross Weight - 118,500 lbs. |


| Jeanette Logistics <br> (1) 2023 Kenworth T880 Setback Steer Axle, 67" Raised Roof Sleeper, 244" Wheelbase Tandem Axle <br> \$275,000.00 Budget | 350-Miles Radius of Raleigh, NC <br> Local Driver Tractor <br> - Southern Point Atlanta, Georgia <br> - Northern Point Philadelphia, Pennsylvania <br> - Western Point Knoxville, Tennessee <br> - Eastern Point Outer Banks, North Carolina | Jeanette Logistics <br> Mechanical RGN Trailer Budget \$240,000.00 <br> - \# of Trailers - 2 <br> - Fontaine $48^{\prime}$ LXT 40-Ton Double Drop Extendable Tandem Axle Trailer <br> - (2) $1 / 2 \prime \times 200$ ' CM Transport Chain Drum Grade 70 Budget- \$3,300.00 <br> - (40) 4" x 30' Yellow Ratchet Strap w/Chain Extensions Budget \$3,000.00 <br> - (4) 18 oz.3-Piece Lumber Tarp - $24^{\prime}$ x 18 ' ( $8^{\prime}$ Drop) For all 3 Pieces in Black Budget - \$4,000.00 <br> - (10) $1 / 2$ " Durabilt Truck-Tight Ratchet Binder Budget - \$1,200.00 <br> Supplies - \$11,500.00 | Jeanette Logistics <br> Freight Brokering <br> $\$ 5,000,000.00$ Commodity Coverage <br> Tractor \& Trailer <br> 20,000 lbs. Axles Permitted <br> 5-Axles <br> 61 ' Total Length <br> Tractor -22,500 lbs. <br> Trailer - 19,000 lbs <br> GCVW - 41,500 lbs. <br> Tractor Spacing -20' (3-Axles) - $51,000 \mathrm{lbs}$. <br> Trailer Spacing - 38 ' (3-Axles) - $60,000 \mathrm{lbs}$. <br> Legal Shipment Weight Max. - 38,500 lbs. <br> Permit Shipment Weight Max. - 58,500 lbs. <br> Max Gross Weight - 100,000 lbs. |
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| Jeanette Logistics <br> (1) 2023 Kenworth T880 Setback Steer Axle, 67" Raised Roof Sleeper, 244" Wheelbase Tandem Axle | 350-Miles Radius of Raleigh, NC <br> Local Driver Tractor <br> - Southern Point - <br> Atlanta, Georgia <br> - Northern Point - <br> Philadelphia, <br> Pennsylvania <br> - Western Point - <br> Knoxville, <br> Tennessee <br> - Eastern Point - <br> Outer Banks, <br> North Carolina | Jeanette Logistics <br> Pub City Mover Trailer Budget \$90,000.00 <br> - \# of Trailers - 2 <br> - Kentucky 28' Pub City Mover Trailer w/2 Curbside \& Roadside Double Door <br> - (800) Moving Blanket Budget - \$18,000.00 <br> - $(3,200)$ Bands Budget \$4,000.00 <br> - (30) 2" x 12 ' Yellow E-Track Tie Down Straps w/Cam Buckle Budget \$260.00 <br> - (40) Rubber Cap Moving Dolly 18 " x 32 " with 4 Wheels Budget - \$5,400.00 <br> - (2) Steel Appliance Truck w/Double Auto Recoil Budget - \$1,280.00 <br> - (4) Aluminum Hand Dolly w/Pneumatic Wheels \& Stair Climbers Budget \$1,428.36 <br> Supplies - \$30,368.36 | Jeanette Logistics <br> Moving \& Storage <br> $\$ 5,000,000.00$ Commodity Coverage <br> Tractor \& Trailer <br> 20,000 lbs. Axles Permitted <br> 5-Axles <br> 66' Total Length <br> Tractor -22,500 lbs. <br> Trailer - 13,000 lbs <br> GCVW - 35,500 lbs. <br> Tractor Spacing -20' (3-Axles) - 51,000 lbs. Trailer Spacing - 38' (3-Axles) - 60,000 lbs. Legal Shipment Weight Max. - 44,500 lbs. Permit Shipment Weight Max. - 64,500 lbs. Max Gross Weight - 100,000 lbs. |


| Jeanette Logistics <br> (1) 2023 Kenworth T880 Setback Steer Axle, 67" Raised Roof Sleeper, 244" Wheelbase Tandem Axle $\$ 275,000.00 \text { Budget }$ | 350-Miles Radius of Raleigh, NC <br> Local Driver Tractor <br> - Southern Point Atlanta, Georgia <br> - Northern Point Philadelphia, Pennsylvania <br> - Western Point Knoxville, Tennessee <br> - Eastern Point Outer Banks, North Carolina | Jeanette Logistics <br> Open Transporter Trailer Budget \$150,000.00 <br> - \# of Trailers - 2 <br> - Wally-Mo 8-Car Open Transporter <br> - (80) Wheel Strap with E-Track Fitting \& 3 Rubber Blocks - \$2,500.00 <br> - (4) Badland ZXR Winch with Wire Rope Budget \$1,500.00 <br> - (8) Collins Dolly Set Zinc Plated w/Aluminum Axles \& Steel 5 Lug Wheels 4.80 x 8 Budget - $\$ 16,500.00$ <br> Supplies - $\$ 20,500.00$ | Jeanette Logistics <br> Vehicle Transport <br> $\$ 5,000,000.00$ Commodity Coverage <br> Tractor \& Trailer <br> $20,000 \mathrm{lbs}$. Axles Permitted <br> 5-Axles <br> 66' Total Length <br> Tractor -22,500 lbs. <br> Trailer - 18,500 lbs <br> GCVW - 41,000 lbs. <br> Tractor Spacing -20' (3-Axles) - 51,000 lbs. <br> Trailer Spacing - $38^{\prime}$ (3-Axles) - $60,000 \mathrm{lbs}$. <br> Legal Shipment Weight Max. - 39,000 lbs. <br> Permit Shipment Weight Max. - 59,000 lbs. <br> Max Gross Weight - 100,000 lbs. |
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| Jeanette Logistics <br> (1) 2023 Kenworth T880 Setback Steer Axle, 67" Raised Roof Sleeper, 244" Wheelbase Tandem Axle <br> \$275,000.00 Budget | 550-Miles Radius of Raleigh, NC <br> Local Driver Tractor <br> - Southern Point Orlando, Florida <br> - Northern Point Springfield, Massachusetts <br> - Western Point Nashville, Tennessee <br> - Eastern Point Outer Banks, North Carolina | Jeanette Logistics <br> Refrigerated Trailer Budget \$260,000.00 <br> - \# of Trailers - 2 <br> - Utility 3000R 53 ' Sliding Tandem Axle w/Thermo King S700 Unit <br> - (24) 93" Ancra Aluminum Shoring Beam w/Patented Locking Ends, Extends to 103" Budget - \$2,300.00 <br> - (2) Greenworks 1800 psi 1.1 Gallon-GPM Cold Water Electric Pressure Washer Budget - \$275.00 Supplies - \$2,575.00 | Jeanette Logistics <br> Cross Dock Warehouse <br> $\$ 100,000.00$ Commodity Coverage <br> Tractor \& Trailer $20,000 \mathrm{lbs}$. Axles Permitted 5-Axles 66' Total Length <br> Tractor -22,500 lbs. <br> Trailer - $12,500 \mathrm{lbs}$ <br> GCVW - 35,000 lbs. <br> Tractor Spacing -20' (3-Axles) - 51,000 lbs. Trailer Spacing - $38^{\prime}$ (3-Axles) - $60,000 \mathrm{lbs}$. Legal Shipment Weight Max. - 45,000 lbs. Permit Shipment Weight Max. - 65,000 lbs. Max Gross Weight - 100,000 lbs. |
| Jeanette Logistics <br> (1) 2023 Kenworth T880 Setback Steer Axle, 67" Raised Roof Sleeper, 244" Wheelbase Tandem Axle <br> \$275,000.00 Budget | 550-Miles Radius of Raleigh, NC <br> Local Driver Tractor <br> - Southern Point Orlando, Florida <br> - Northern Point Springfield, Massachusetts <br> - Western Point Nashville, Tennessee <br> - Eastern Point Outer Banks, North Carolina | Jeanette Logistics <br> Dry Van Trailer Budget - \$170,000.00 <br> - \# of Trailers - 2 <br> - Great Dane CP 53' Sliding Tandem Axle Dry Van Trailer <br> - (24) 93 " Ancra Aluminum Shoring Beam w/Patented Locking Ends, Extends to 103" Budget - \$2,300.00 <br> - (2) Greenworks 1800 psi 1.1 Gallon-GPM Cold Water Electric Pressure Washer Budget - \$275.00 Supplies - \$2,575.00 | Jeanette Logistics <br> Cross Dock Warehouse <br> $\$ 100,000.00$ Commodity Coverage <br> Tractor \& Trailer 20,000 lbs. Axles Permitted 5-Axles 66' Total Length <br> Tractor -22,500 lbs. <br> Trailer $-12,500 \mathrm{lbs}$ <br> GCVW - 35,000 lbs. <br> Tractor Spacing -20' (3-Axles) - $51,000 \mathrm{lbs}$. Trailer Spacing - $38^{\prime}$ (3-Axles) - $60,000 \mathrm{lbs}$. Legal Shipment Weight Max. - 45,000 lbs. Permit Shipment Weight Max. - 65,000 lbs. Max Gross Weight - 100,000 lbs. |
| Jeanette Logistics <br> Roll Back Truck | 350-Miles Radius of Raleigh, NC | Jeanette Logistics Industrial Roll Back Budget $\$ 550,000.00$ | Jeanette Logistics Freight Forwarding $\$ 100,000.00$ Commodity Coverage |


|  | Local Driver <br> Tractor <br> - Southern Point - <br> Atlanta, Georgia <br> - Northern Point - <br> Philadelphia, <br> Pennsylvania <br> - Western Point - <br> Knoxville, <br> Tennessee <br> - Eastern Point - <br> Outer Banks, <br> North Carolina | - \# of Industrial Rollbacks - 2 <br> - (10) $1 / 2 \prime \times 20^{\prime}$ Transport Chain Grade 70 Budget\$1,400.00 <br> - (12) 4 " $\times 30^{\prime}$ Yellow Ratchet Strap w/Chain Extensions Budget \$1,000.00 <br> - (6) Heavy Duty Steel Tarp 16' x 27' / 4'Drop on 4 Sides/ 18 oz. Budget \$2,100.00 <br> - (10) $1 / 2$ " Durabilt Truck-Tight Ratchet Binder Budget - $\$ 1,200.00$ <br> Supplies - $\$ 5,700.00$ | Rollback 20,000 lbs. Axles Permitted 3-Axles $38^{\prime}$ Total Length Rollback $-11,200 \mathrm{lbs}$. GCVW $-11,200 \mathrm{lbs}$. Rollback Spacing -22 '(3-Axles) $-52,500 \mathrm{lbs}$. Legal Shipment Weight Max. $-41,300 \mathrm{lbs}$. |
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| Jeanette Logistics <br> Dry Freight Box Truck | 350-Miles Radius of Raleigh, NC <br> Local Driver Tractor <br> - Southern Point - <br> Atlanta, Georgia <br> - Northern Point - <br> Philadelphia, <br> Pennsylvania <br> - Western Point - <br> Knoxville, <br> Tennessee <br> - Eastern Point Outer Banks, <br> North Carolina | Jeanette Logistics <br> Dry Freight Box Truck Budget \$450,000.00 <br> - \# of Dry Freight Trucks - 3 <br> - (24) 93 " Ancra Aluminum Shoring Beam w/Patented Locking Ends, Extends to 103" Budget - \$2,300.00 <br> - (3) Greenworks 1800 psi 1.1 Gallon-GPM Cold Water Electric Pressure Washer Budget - $\$ 425.00$ <br> Supplies - \$2,725.00 | Jeanette Logistics <br> Cross Dock Shipping <br> $\$ 100,000.00$ Commodity Coverage <br> Dry Freight Box Truck <br> $20,000 \mathrm{lbs}$. Axles Permitted 3-Axles <br> 34' Total Length <br> Box Truck - 16,000 lbs. GCVW - 16,000 lbs. <br> Box Truck Spacing -22' (3-Axles) - 52,500 lbs. Legal Shipment Weight Max. - 36,500 lbs. |
| Jeanette Logistics <br> Furniture Mover Truck | 350-Miles Radius of Raleigh, NC <br> Local Driver Tractor <br> - Southern Point Atlanta, Georgia <br> - Northern Point Philadelphia, Pennsylvania <br> - Western Point Knoxville, Tennessee <br> - Eastern Point Outer Banks, North Carolina | Jeanette Logistics <br> Furniture Mover Truck Budget $\$ 475,000.00$ <br> - \# of Furniture Mover Trucks - 3 <br> - $(1,200)$ Moving Blanket Budget - \$27,000.00 <br> - $(4,800)$ Bands Budget \$6,000.00 <br> - (45) 2" x 12 ' Yellow E-Track Tie Down Straps w/Cam Buckle Budget $\$ 390.00$ <br> - (60) Rubber Cap Moving Dolly 18 " x 32 " with 4 Wheels Budget - \$8,100.00 <br> - (3) Steel Appliance Truck w/Double Auto Recoil Budget - \$1,920.00 <br> - (6) Aluminum Hand Dolly w/Pneumatic Wheels \& Stair Climbers Budget \$2,142.54 <br> Supplies - \$45,552.54 | Jeanette Logistics <br> Moving \& Storage <br> $\$ 1,000,000.00$ Commodity Coverage <br> Moving Box Truck <br> $20,000 \mathrm{lbs}$. Axles Permitted 3-Axles 34' Total Length <br> Box Truck - 16,000 lbs. GCVW - 16,000 lbs. <br> Box Truck Spacing -22' (3-Axles) - 52,500 lbs. Legal Shipment Weight Max. - 36,500 lbs. |
| Jeanette Logistics | 350-Miles Radius of Raleigh, NC | Jeanette Logistics Refrigerated Truck Budget - | Jeanette Logistics Cross Dock Shipping |


| Refrigerated Truck | Local Driver <br> Tractor <br> - Southern Point - <br> Atlanta, Georgia <br> - Northern Point - <br> Philadelphia, <br> Pennsylvania <br> - Western Point - <br> Knoxville, <br> Tennessee <br> - Eastern Point Outer Banks, North Carolina | \$525,000.00 <br> - \# of Refrigerated Trucks- 3 <br> - (24) 93 " Ancra Aluminum Shoring Beam w/Patented Locking Ends, Extends to 103" Budget - \$2,300.00 <br> - (3 Greenworks 1800 psi 1.1 Gallon-GPM Cold Water Electric Pressure Washer Budget - $\$ 412.50$ <br> Supplies - $\$ 2,712.50$ | $\$ 1,000,000.00$ Commodity Coverage <br> Refrigerated Box Truck <br> 20,000 lbs. Axles Permitted 3-Axles <br> 34' Total Length <br> Box Truck $-16,000 \mathrm{lbs}$. <br> GCVW - 16,000 lbs. <br> Box Truck Spacing -22' (3-Axles) - 52,500 lbs. Legal Shipment Weight Max. - 36,500 lbs. |
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| Jeanette Logistics <br> Corporate Vehicles | Office Employees <br> Vehicles <br> - Operations <br> Manager <br> - Warehouse <br> Manager <br> - Asst. <br> Operations <br> Manager <br> - Sales Manager <br> - Shop Steward Warehouse <br> Division <br> - $\quad$ Shop Steward Commercial Division <br> - Shop Steward OPEIU | Jeanette Logistics <br> Office Employees Electric Vehicles <br> Budget - \$1,067,500.00 <br> - \# of Electric Vehicles - 7 <br> 2022 Tesla Model S Plaid Tri Motor All-Wheel Drive, Pearl White, 21" Arcachid Wheels, Black Interior, Full Self Driving Capability | Jeanette Logistics <br> Electric Vehicle Range <br> Range - 348 Miles |
| Jeanette Logistics <br> Corporate Electric Passenger Vans | Union Workers Commute Electric Vehicles <br> - Warehouse Workers <br> - Drivers <br> - Movers | Jeanette Logistics <br> Union Workers Electric Vehicles <br> Budget - \$188,300.00 <br> - of Electric Vehicles - 3 <br> 2022 Ford E-Transit Van 12-Passenger, Oxford White, Gray Interior | Jeanette Logistics <br> Electric Vehicle Range <br> Range - 170 Miles |
| Jeanette Logistics <br> Corporate Electric Cargo Van | Company Runner Vehicle <br> - $\quad$ Pick up supplies and parts as needed | Jeanette Logistics <br> Company Runner Electric Vehicles <br> Budget - \$62,760.00 <br> \# of Electric Vehicles - 1 <br> 2022 Ford E-Transit Van Cargo Van, Oxford White, Gray Interior | Jeanette Logistics <br> Electric Vehicle Range <br> Range - 170 Miles |

## JEANETTE LOGISTICS GROUP TRANSFER \& STORAGE EQUIPMENT

## JEANETTE LOGISTICS GROUP TRANSFER \& STORAGE DEPARTMENTS OF OPERATION

- \# of Tractors - 4
- \# of Trailers - 9
- \# of Trucks - 3


# Moving <br> (Monthly Expense) 

Mileage - 16,666 Miles
Fuel Consumption - 2,777.7 Gallons
Fuel Expense ( $\$ 4.25$ per gal.): \$11,805.56 \# Of Tires - 122 Tires
Tires Expenses (\$600.00 each): \$12,200.00
Insurance Expenses (3-Months) - \$8,333.33
Operating Expense ( $\$ 0.18$ per mile) - $\$ 2,999.88$
Line Haul Drivers - $\$ 22,485.56$
Local Drivers - \$15,872.16
Warehouse Workers - $\$ 6,948.80$
Professional Movers - $\$ 25,800.00$
Riders - \$8,600.00
Shop Steward (Warehouse/3-Months) - \$8,331.68
Shop Steward (Commercial/3-Months) - \$8,331.68
Operations Manager (3-Months) - \$14,582.16
Sales Manager (3-Months) - \$10,416.32
Asst. Operations Manager (3-Months) - \$12,499.24
Warehouse Manager (3-Months) - \$14,582.16
TOTAL MONTHLY EXPENSE - \$183,788.53
Total Hourly Expense - \$1,068.54
\# of Crews - 5
Crew Cost Hourly - \$213.71 Per Hour

## JEANETTE LOGISTICS GROUP TRANSFER

 \& STORAGE \# OF EMPLOYEES
## Employees

- \# of Linehaul Drivers - 2
- \#of Local Drivers - 3
- \# of Warehouse Workers - 2
- \# of Professional Movers - 6
- \# of Riders - 2
- \# of Tractors - 3
- \# of Trailers - 7
- \# of Trucks - 1


## Vehicles

Mileage - 16,666 Miles
Fuel Consumption - 2,777.7 Gallons
Fuel Expense ( $\$ 4.25$ per gal.): \$11,805.56
\# Of Tires - 96 Tires
Tires Expenses (\$600.00 each): \$9,600.00

## Employees

- \# of Linehaul Drivers - 2
- \#of Local Drivers - 1
- \# of Warehouse Workers - 0
- \# of Riders - 2

|  | Insurance Expenses (3-Months) - \$8,333.33 <br> Operating Expense ( $\$ 0.18$ per mile) - $\$ 2,999.88$ <br> Line Haul Drivers - $\$ 22,485.56$ <br> Local Drivers - \$5,290.72 <br> Warehouse Workers - $\$ 0.00$ <br> Professional Movers - $\$ 0.00$ <br> Riders - \$8,600.00 <br> Shop Steward (Warehouse/3-Months) - \$8,331.68 <br> Shop Steward (Commercial/3-Months) - \$8,331.68 <br> Operations Manager (3-Months) - \$14,582.16 <br> Sales Manager (3-Months) - \$10,416.32 <br> Asst. Operations Manager (3-Months) - \$12,499.24 <br> Warehouse Manager (3-Months) - \$14,582.16 <br> TOTAL MONTHLY EXPENSE - \$137,858.29 <br> Total Hourly Expense - $\$ 801.50$ <br> \# of Crews - 3 <br> Crew Cost Hourly - \$267.17 Per Hour |  |
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| - \# of Tractors - 2 <br> - \# of Trailers - 4 <br> - \# of Trucks - 1 | Freight Forwarding <br> Mileage - 16,666 Miles <br> Fuel Consumption - 2,777.7 Gallons <br> Fuel Expense ( $\$ 4.25$ per gal.): $\$ 11,805.56$ <br> \# Of Tires - 58 Tires <br> Tires Expenses (\$600.00 each): \$5,800.00 <br> Insurance Expenses (3-Months) - \$8,333.33 <br> Operating Expense (\$0.18 per mile) - $\$ 2,999.88$ <br> Line Haul Drivers - $\$ 0.00$ <br> Local Drivers - \$10,581.44 <br> Warehouse Workers - $\$ 6,948.80$ <br> Professional Movers - \$17,200.00 <br> Riders - $\$ 0.00$ <br> Shop Steward (Warehouse/3-Months) - \$8,331.68 <br> Shop Steward (Commercial/3-Months) - \$8,331.68 <br> Operations Manager (3-Months) - \$14,582.16 <br> Sales Manager (6-Months) - \$10,416.32 <br> Asst. Operations Manager (3-Months) - \$12,499.24 <br> Warehouse Manager (3-Months) - \$14,582.16 <br> TOTAL MONTHLY EXPENSE - \$132,412.25 <br> Total Hourly Expense - $\$ 769.83$ <br> \# of Crews - 2 <br> Crew Cost Hourly - \$384.92 Per Hour | Employees <br> - \# of Linehaul Drivers - 0 <br> - \#of Local Drivers - 2 <br> - \# of Warehouse Workers - 2 <br> - \# of Professional Movers - 4 |
| - \# of Tractors - 2 <br> - \# of Trailers - 4 <br> - \# of Trucks - 6 | Cross Dock <br> Mileage - 16,666 Miles <br> Fuel Consumption - 2,777.7 Gallons <br> Fuel Expense ( $\$ 4.25$ per gal.): $\$ 11,805.56$ <br> \# Of Tires - 88 Tires <br> Tires Expenses ( $\$ 600.00$ each): $\$ 8,800.00$ <br> Insurance Expenses (3-Months) - \$8,333.33 <br> Operating Expense ( $\$ 0.18$ per mile) - $\$ 2,999.88$ <br> Line Haul Drivers - \$0.00 <br> Local Drivers - \$31,744.32 <br> Warehouse Workers - \$6,948.80 <br> Professional Movers - $\$ 0.00$ <br> Riders - $\$ 0.00$ <br> Shop Steward (Warehouse/3-Months) - \$8,331.68 <br> Shop Steward (Commercial/3-Months) - \$8,331.68 <br> Operations Manager (3-Months) - \$14,582.16 <br> Sales Manager (6-Months) - \$10,416.32 <br> Asst. Operations Manager (3-Months) - \$12,499.24 <br> Warehouse Manager (3-Months) - \$14,582.16 <br> TOTAL MONTHLY EXPENSE - \$139,375.13 <br> Total Hourly Expense - $\$ 810.32$ <br> \# of Crews - 5 <br> Crew Cost Hourly - \$135.05 Per Hour | Employees <br> - \# of Linehaul Drivers - 0 <br> - \#of Local Drivers - 6 <br> - \# of Warehouse Workers - 2 <br> - \# of Professional Movers - 0 |

STORAGE MIN. 5,000 lbs. MONTHLY RATE
(Freight Forwarding Storage - 5,000 lbs.)
(Household Goods to Freight Storage - 5,000 lbs.) (House Closing Storage $-5,000 \mathrm{lbs}$.) (Relocation Storage - 5,000 lbs.) (Military \& State Department Storage - 5,000 lbs.) (Shipment in Storage [SIT] Storage - 5,000 lbs.) (Small Vehicle Storage - Under $8^{\prime}$ Width) (Medium Vehicle Storage - Under 7' Height) (Large Vehicle/ Trailer Storage - Over 7' Height) (Cross Dock Storage - 5,000 lbs.)

- \# of Forklifts - 2
- \# of Teamsters (Warehouse) - 4
- \# of Wooden Storage Vaults - 3
- \# of Small Liftvans (4'Lx4’Wx4'H) - 16
- \# of Medium Liftvans ( $\left.6^{\prime} L x 4^{\prime} W x 6^{\prime} H\right)-8$
- \#of Large Liftvans ( $\left.8^{\prime} \mathrm{Lx} 4^{\prime} \mathrm{Wx} 8^{\prime} \mathrm{H}\right)-4$
- \# of Sofa Liftvans ( $\left.8^{\prime} L x 4.5^{\prime} W x 4^{\prime} H\right)-2$
- \# of Motorcycle Liftvans ( $\left.8^{\prime} \mathrm{Lx} 5^{\prime} \mathrm{Wx} 4^{\prime} \mathrm{H}\right)-1$
- \# of Sofa Bays - 1
- \# of Mattress Bays - 1
- \# of Vehicle Containers - (1) $40^{\prime}$ Container
- \# of Boat Containers - (1) $40^{\prime}$ Container
- \# of Open Storage (Boats, RV's, Trucks, Etc)
- \# of Motorcycle Container - (1) 10' Container
- \# of Gun Safe Bays - 1
- \# of Piano Bays - 1

Inventory

- (1) Teamster - Paperwork
- (1) Teamster - Calling Numbers
- (1) Teamster - Inspection
- (1) Teamster - Logistic \& Forklift
- Check-in- 1 hour
- Inspection - 1 hour
- Driver Paperwork Certification- 1 hour
- Warehouse Paper Certification - 1 hour
- Logistic Input \& Placement - 1 Hour
- Time - (4) Teamster / (5) Hours
- INVENTORY COST - $\$ 405.00$


## STORAGE

Forklifts - 2

- Gregory Poole Caterpillar Dealer
- Yale GP040-060MX Forklift
- LPG Containers 8 Gal.Tank - $\$ 335.00$
- LPG Propane Consumed -2 Gallons
- Propane (\$3.94 per gal.) - \$7.96
\# of Teamsters (Warehouse) - 4
- $\quad \$ 20.25$ per hour each
- Check-in Inventory - 5 Hours
- Check-out Inventory - 5 Hours
- TOTAL COST - 10 Hours - $\$ 810.00$
\# of Wooden Storage Vaults - 3
- Preassemble from Victory Packing
- Vault Cost - \$8.75 Monthly
- TOTAL COST - \$26.25 Monthly
\# of Small Liftvans ( $\left.4^{\prime} \mathrm{Lx} 4^{\prime} \mathrm{Wx} 4{ }^{\prime} \mathrm{H}\right)-16$
- Built from Scratch (Lowe's, Home Depot)
- (6) Plywood 4'x8' (sides of liftvan)
- (1) 2 " $x 4 " x 8^{\prime}$ Lumber (Feet on Liftvan)
- (12) 1 "x4"x8' Lumber (Liftvan Structure)
- Cordless Nail Gun Nails (Securement)
- (1-Roll) 1'x300' Black Sheeting Plastic (Lining)
- Staplers $1 / 2^{\prime \prime}$ Crown Staplers
- (1) Teamster $\$ 20.25$ per hour (1-Hour)
- Small Liftvan Cost Monthly - $\$ 32.53$
- TOTAL COST - $\$ 520.48$
\# of Medium Liftvans ( $\left.6^{\prime} \mathrm{Lx} 4^{\prime} \mathrm{Wx} 6^{\prime} \mathrm{H}\right)-8$
- Built from Scratch (Lowe's, Home Depot)
- (6) Plywood 4'x8' (sides of liftvan)
- (1) 2 " $x 4 " x 8$ ' Lumber (Feet on Liftvan)
- (12) 1 "x 4 "x 8 ' Lumber (Liftvan Structure)
- Cordless Nail Gun Nails (Securement)
- (1-Roll) 1'x300' Black Sheeting Plastic (Lining)
- $\quad$ Staplers $1 / 2^{\prime \prime}$ Crown Staplers
- (1) Teamster $\$ 20.25$ per hour (1.25-Hours)
- Medium Liftvan Cost Monthly - $\$ 32.95$
- TOTAL COST - \$263.60
\#of Large Liftvans ( $8^{\prime} L x 4^{\prime} W x 8^{\prime} H$ ) - 4
- Preassembly From Victory Packing
- Large Liftvans - \$14.58 Monthly
- TOTAL COST - \$58.32 Monthly
\# of Sofa Liftvans ( $8^{\prime} \mathrm{Lx} 4.5^{\prime} \mathrm{Wx} 4{ }^{\prime} \mathrm{H}$ ) - 2
- Built from Scratch (Lowe's, Home Depot)
- (6) Plywood 4'x8' (sides of liftvan)
- (1) 2 " $x 4^{\prime \prime} \times 8^{\prime}$ Lumber (Feet on Liftvan)
- (12) 1 "x4"x8' Lumber (Liftvan Structure)
- Cordless Nail Gun Nails (Securement)
- (1-Roll) 1'x300' Black Sheeting Plastic (Lining)
- $\quad$ Staplers $1 / 2^{\prime \prime}$ Crown Staplers
- (1) Teamster $\$ 20.25$ per hour (1.5-Hour)
- Sofa Liftvan Cost Monthly - \$33.74 Monthly
- TOTAL COST - $\$ 67.48$
\# of Motorcycle Liftvans ( $8^{\prime} \mathrm{Lx} 5^{\prime} \mathrm{Wx} 4^{\prime} \mathrm{H}$ ) -1
- Built from Scratch (Lowe's, Home Depot)
- (6) Plywood 4 'x8' (sides of liftvan)
- (1) 2 " $x 4 " x 8$ ' Lumber (Feet on Liftvan)
- (12) 1 "x4"x8' Lumber (Liftvan Structure)
- Cordless Nail Gun Nails (Securement)
- (1-Roll) 1'x 300 ' Black Sheeting Plastic (Lining)
- Staplers $1 / 2$ " Crown Staplers
- (1) Teamster $\$ 20.25$ per hour (1.75-Hours)
- Motorcycle Liftvan Cost Monthly - $\$ 33.80$
- TOTAL COST - \$33.80 Monthly
\# of Sofa Bays - 1
- Monthly - \$31.21


## STORAGE

## Storage Fees

(Estimation, Arrangement, Scheduling)
Inflow Cross Dock (Mid-Size) Software - $\$ 439.00$ monthly

## Freight Forwarding Storage - 5,000 lbs.

- (Air Cargo) Small Liftvans - $\$ 520.48$ Monthly + $5.25 \%(\$ 27.32)=\$ 547.80$
- (Ship Cargo) Large Liftvans + Vehicle Container $-\$ 923.90$ Monthly $+5.25 \%(\$ 48.50)=\$ 972.40$
- (Rail Cargo) - Large Lift Vans + Boat Container Fees - $\$ 679.69$ Monthly $+5.25 \%(\$ 35.68)=$ \$715.37
- (Truck Cargo) - Large Lift Vans + Sofa Liftvans + Mattress Bays - \$172.62 Monthly + 5.25\% $(\$ 9.06)=\$ 181.68$
Household Goods to Freight Storage - 5,000 lbs.)
- (Air Cargo) - Small Liftvans - \$520.48 Monthly $+5.25 \%(\$ 27.33)=\$ 547.81$
- (Rail Cargo) - Large Lift Vans + Boat Container Fees - $\$ 679.69$ Monthly $+5.25 \%(\$ 35.68)=$ \$715.37
- (Truck Cargo) - Large Lift Vans + Sofa Liftvans + Mattress Bays - \$172.62 Monthly


## House Closing Storage - 5,000 lbs.)

- (Truck Cargo) - Large Lift Vans + Sofa Liftvans + Mattress Bays - \$172.62 Monthly + 5.25\% $(\$ 9.06)=\$ 181.68$
Relocation Storage - 5,000 lbs.)
- (International / Air Cargo) - Small Liftvans $\$ 520.48$ Monthly $+5.25 \%(\$ 27.32)=\$ 547.80$
- (International / Ship Cargo) - Large Liftvans + Vehicle Container - \$923.90 Monthly $+5.25 \%$ (\$48.50) = \$972.40
- (Domestic / Rail Cargo) - Large Lift Vans + Boat Container Fees - \$679.69 Monthly + 5.25\% $(\$ 35.68)=\$ 715.37$
- (Domestic / Truck Cargo) - Large Lift Vans + Sofa Liftvans + Mattress Bays - \$172.62 Monthly $+5.25 \%(\$ 9.06)=\$ 181.68$
Military \& State Department Storage - 5,000 lbs.)
- Long Term (5+ Months) Large Lift Vans + Sofa Liftvans + Mattress Bays - \$172.62 Monthly + $5.25 \%(\$ 9.06)=\$ 181.68$
- Mid Term (2-4 Months) Air Cargo - Small Liftvans - \$520.48 Monthly + 5.25\% (\$27.32) = \$547.80
- Short Term (1-2 Months) Rail Cargo Large Lift Vans + Boat Container Fees - \$679.69 Monthly $+5.25 \%(\$ 35.68)=\$ 715.37$
Shipment in Storage [SIT] Storage - 5,000 lbs.
- Straight Truck Cargo - Wooden Storage Vaults + Sofa Bay + Mattress Bay + Piano Bay + Gun Safe Bay - \$182.31 Monthly $+5.25 \%(\$ 9.57)=$ \$191.88
Small Vehicle Storage - Under $8^{\prime}$ Width
- Vehicle Container - ( $\$ 865.58$ Half Space) $-\$ 432.79$ Monthly $+5.25 \%(\$ 22.72)=\$ 455.51$
Medium Vehicle Storage - Under 7’ Height
- Vehicle Container - \$865.58 Monthly + 5.25\% $(\$ 45.44)=\$ 911.02$
Large Vehicle/ Trailer Storage - Over 7'Height)
- Open Storage Area - $\$ 900.00$ Monthly + 5.25\% $(\$ 47.25)=\$ 947.25$


## Cross Dock Storage - 5,000 lbs.

- Medium Lift Vans - \$263.00 Monthly + 5.25\% $(\$ 13.80)=\$ 276.80$

|  | ```\# of Mattress Bays - 1 - Monthly - \(\$ 46.82\) \# of Vehicle Containers - (1) 40' Container - Gregory Poole Caterpillar Dealer - Hyster J360XD36 All Electric Heavy Duty Forklift - Electric Charges Expenses - \(\$ 32.00\) - 40' Shipping Container - \(\$ 325.00\) Monthly - (2) AWD Tow Dollies - \(\$ 488.33\) Monthly - (1) Teamster ( 20.25 per hour) - \(\$ 20.25\) - Monthly - \(\$ 865.58\) \# of Boat (Max.Width \(8^{\prime}\) ) Containers - (1) \(40^{\prime}\) Container (with trailer only) - Gregory Poole Caterpillar Dealer - Hyster J360XD36 All Electric Heavy Duty Forklift - Electric Charges Expenses - \(\$ 32.00\) - 40 ' Shipping Container - \(\$ 325.00\) Monthly - (1) AWD Tow Dollies - \$244.17 Monthly - (1) Teamster ( 20.25 per hour) - \(\$ 20.25\) - Monthly - \(\$ 621.37\) \# of Open Storage Area (Boats, RV's, Trucks, Etc) - Over \(8^{\prime}\) Width - Over \(7^{\prime}\) Height - Over \(40^{\prime}\) Length - Monthly \(-\$ 2.81\) per sq. feet (Min. 320 sq. ft.) - \(\$ 900.00\) Monthly \# of Motorcycle Container - (1) \(10^{\prime}\) Container - Gregory Poole Caterpillar Dealer - Hyster J360XD36 All Electric Heavy Duty Forklift - Electric Charges Expenses - \(\$ 32.00\) - 10' Shipping Container - \(\$ 183.00\) Monthly - (1) Motorcycle Dollies - \(\$ 10.42\) Monthly - (1) Teamster ( 20.25 per hour) - \(\$ 20.25\) - Monthly - \$245.67 \# of Gun Safe Bays - 1 - Monthly - \(\$ 46.82\) \# of Piano Bays - 1 - Monthly - \(\$ 31.21\)``` | Storage Transition Fees (Monthly) <br> - Company - 2.5 \% Monthly Fee <br> - Operations Manager - 1\% Monthly Fee <br> - Warehouse Manager - 1\% Monthly Fee <br> - Asst. Operations Manager - 0.5\% Monthly Fee <br> - Sales Manager - $0.25 \%$ Monthly Fee <br> - Total Office Fee $-5.25 \%$ Monthly Fee |
| :---: | :---: | :---: |

# Sub-Contractor / Owner Operator Naomi Jeanette Robinson Trucking 

MOVING \& VEHICLE DIVISION

Tractor \& Semi Trailers
2023 Peterbilt 389 w/386" Wheelbase, 180" ARI Legacy II RBSD Custom Sleeper w/Two Trailer Operations

- 2022 Kentucky XL-12 5-6 Car Enclosed Car 53’ Transporter w/4 Roadside and Curbside Doors
- 2022 Kentucky Split Axle Double Drop 53’ Furniture Van w/4 Roadside and Curbside Doors


## House Prep \& Local Move Vehicle \& Bumper Pull w/5th Wheel Trailers

2022 Ram 3500 Crew Cab Limited Pearl White 6.7L I6 Cummins HO Turbo Diesel Engine, Night Edition Dual Rear Wheels, Power Sunroof, 5th Wheel Attachment

- 2022 Luxe Toy Hauler 45FB with Garage for Building Crates / Packing \& Wrapping and House Prep Material in Garage w/Jeanette Logistics Group Logo on the side
- 2022 United $48^{\prime}$ Enclosed Gooseneck 40' on the Floor + 8’ Gooseneck Raised 6" for Bed Rail, 21,000 lbs. 7' Interior Height


## Open 9-Car Transporter Trailer

2022 Peterbilt 389 Three Car Rack w/Cottrell CX-09LSFA 84' in White with Viper Blue

## CROSS DOCK \& FREIGHT FORWARDING DIVISION

## Tractor \& Semi Trailers

2023 Peterbilt 567, 78" Mid-Roof Sleeper, 290" Wheelbase, Tandem Axle w/Two Trailers Operations

- $53^{\prime}$ Refrigerated Trailer w/Thermo King S700 Unit
- 48' Mechanical RGN Extendable Trailer
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## Refrigerated Expeditor Truck

2023 Peterbilt 389 with ARI 144" Legacy II RBSD Custom Sleeper w/20’ Morgan Cold Star Refrigerated Box

| TRACTOR PREFERENCE | $\begin{array}{c}\text { DIVISION } / \\ \text { DEPARTMENT }\end{array}$ | TRAILER PREFERENCE | $\begin{array}{c}\text { LOCATION } \\ \text { OF }\end{array}$ | GROSS COMMODITY |
| :--- | :---: | :---: | :---: | :---: |
| SERVICES |  |  |  |  |$]$


| Electric Bed <br> Two Recliners <br> Stand up Rain Shower Head <br> Samsung Side by Side Refrigerator <br> Washer Dryer <br> 48 " Fold Down TV from Ceiling <br> 2-Burner Cook Top <br> Microwave Convection Oven <br> Budget - \$350,000.00 |  | - (2) Steel Appliance Truck w/Double Auto Recoil Budget - \$1,280.00 <br> - (3) Aluminum Hand Dolly w/Pneumatic Wheels \& Stair Climbers Budget \$1,071.27 <br> - Dymo Label Writer 4XL Budget - \$325.00 <br> - Uline Mini Printer LabelWhite Paper $15 / 8^{\prime \prime}$ x $11 / 4 "$ (20 Rolls in a Case) 200 Labels on a Roll [25 Cases] Budget - \$7,500.00 <br> - Piano Moving Board Budget - $\$ 200.00$ <br> - (2) Werner NXT1A Fiberglass 8' Type 1A-300-lbs. Capacity Step Ladder Budget - \$400.00 <br> - Canon EOS 6D Mark DSLR Camera with $24-105 \mathrm{~mm}$ $\mathrm{f} / 4 \mathrm{~L}$ II Lens Budget \$2,600.00 <br> - DJI Mavic 3 Fly More Combo Drone Budget \$3,200.00 <br> Supplies Budget - \$43,009.60 |  | 5-Axles 66' Total Length Tractor - $32,500 \mathrm{lbs}$. Trailer - 14,500 lbs GCVW - 47,000 lbs. <br> Tractor Spacing - 32 ' (3-Axles) - $60,000 \mathrm{lbs}$. Trailer Spacing - $38^{\prime}$ (3-Axles) $-60,000 \mathrm{lbs}$. Legal Shipment Weight Max. - 33,000 lbs. |
| :---: | :---: | :---: | :---: | :---: |
| 2023 Peterbilt 389 w/386" <br> Wheelbase, 180" ARI Legacy II <br> RBSD Custom Sleeper <br> Front Axle to back of Cab- 98 " <br> Front Axle to Back of Sleeper - 278" <br> Back of Sleeper to Rear of Tractor - 148" <br> Spacing between Drives Axles - 8 " <br> Rear Axle to Rear of tractor - $8^{\prime \prime}$ <br> Axle Spacing - 54" <br> $98^{\prime \prime}$ front axle to Rear of Cab <br> +180" ARI Custom Sleeper <br> $+108^{\prime \prime}$ Back of Sleeper to rear of tractor <br> $=386^{\prime \prime}$ Wheelbase <br> Electric Bed <br> Two Recliners <br> Stand up Rain Shower Head <br> Samsung Side by Side Refrigerator <br> Washer Dryer <br> 48" Fold Down TV from Ceiling <br> 2-Burner Cook Top <br> Microwave Convection Oven <br> Budget - \$350,000.00 | Enclosed Vehicle | Enclosed Transporter Trailer Budget \$265,000.00 <br> - Kentucky XL-12 5 to 6 Car Enclosed Transporter, 4 Roadside and Curbside Doors, Dump Valve in Front <br> - (42) Wheel Strap with E-Track Fitting \& 3 Rubber Blocks Budget - \$1,283.08 <br> - (2) Badland ZXR Winch with Wire Rope Budget \$1,450.00 <br> - (4) Collins Dolly Set Zinc Plated w/Aluminum Axles \& Steel 5 Lug Wheels 4.80 x 8 Budget - $\$ 8,149.96$ <br> - MakerBot Replicator + 3D Printer - \$2,099.00 <br> Supplies - \$12,982.04 | United States Canada Prefered Location: I-40 Points South | $\$ 5,000,000.00$ <br> Gross Commodity Insurance <br> Requirements <br> (Owner Operators) <br> Main Contracts: <br> Reliable Car Carrier <br> Interstate Van Lines <br> Jeanette Logistics Group Transfer \& Storage <br> Atlas Van Lines Agent <br> Allied Van Lines Agent <br> United Van Lines Agent <br> Mayflower Van Lines Agent <br> Tractor \& Trailer <br> 20,000 lbs. Axles Permitted <br> 5-Axles <br> 66' Total Length <br> Tractor - $32,500 \mathrm{lbs}$. <br> Trailer - 20,500 lbs <br> GCVW - 53000 lbs . <br> Tractor Spacing -32' (3-Axles) - 60,000 lbs. Trailer Spacing - 38 ' (3-Axles) $-60,000 \mathrm{lbs}$. Legal Shipment Weight Max. - 27,000 lbs. |
| 2022 Ram 5500 Crew Cab Limited Pearl White 6.7L I6 Cummins HO Turbo Diesel Engine, Night Edition Dual Rear Wheels, Power Sunroof, 5th Wheel Attachment - | House Prep | House Prep Toy Hauler Trailer Budget - \$250,000.00 <br> - 2022 Luxe Toy Hauler 45FB with Garage, 24,000 GVWR for Building Crates / Packing \& Wrapping and House Prep Material in Garage w/Jeanette | Prefered <br> Location: <br> North Carolina South Carolina Virginia | $\$ 1,000,000.00$ Gross Commodity Insurance Requirements (Owner Operators) Main Contracts: |


| Front Bumper to back of Crew Cab-152" <br> Back of Cab to Tail Lamp - 111" <br> Height - 81 " <br> Rear of Cab to Axle - 60" <br> Overall Length - 264" <br> Wheelbase - 174" <br> Budget - \$93,830.00 |  | Logistics Group Logo on the side \& Atlas Van Lines Budget <br> - Milwaukee M18 Fuel 18 -Volt Lithium-ion Brushless Cordless 12 " Dual Bevel Sliding Compound Miter Saw Kit with Stand \& Battery Budget \$1,100.00 <br> - Milwaukee M18 Fuel 18-Volt Lithium-ion Brushless Cordless Hackzall Reciprocating Saw with (2) 6.0 Ah Batteries and Charger Budget - $\$ 600.00$ <br> - Milwaukee M18 Fuel 18 -Volt Lithium-ion Brushless Cordless 7-1/4" Circular Saw Kit with One 12.0Ah Battery, Charger, Tool Bag Budget - $\$ 500.00$ <br> - Milwaukee M12 Fuel 12 -Volt Lithium-ion Brushless Cordless Hammer Drill \& Impact Driver Combo Kit (2-Tool) with Bit Set (45-Piece) Budget - $\$ 300.00$ <br> - Milwaukee M18 Fuel 18 -Volt Lithium-ion Brushless Gen II 18-Gauge Cordless Brad Nailer / Jigsaw with Router Combo Klt (3-Tool) Budget - $\$ 650.00$ <br> - Milwaukee M18 Fuel 18 -Volt Lithium-ion Cordless 18GA $1 / 4$ " Narrow Crown Stapler Nailer Only w/Tinted Anti Scratch Safety Glasses Budget $\$ 315.00$ <br> - Milwaukee M18 Fuel Packout 18-Volt Lithium-ion Cordless 2.5 Gallon Wet/Dry Vacuum with 5.0Ah Battery and Charger Budget - $\$ 329.00$ <br> - Milwaukee M12 12-Volt Lithium-ion Cordless Green 250' 3-Plane Laser Level Kit with One 4.0 Ah Battery Charger and Case Budget $\$ 650.00$ <br> Supplies - \$4,444.00 | Contract <br> Location <br> 550-Miles <br> Radius of <br> Raleigh, NC <br> Southern Point - <br> Orlando, Florida <br> Northern Point - <br> Springfield, <br> Massachusetts <br> Western Point - <br> Nashville, Tennessee <br> Eastern Point - Outer Banks, North Carolina | Jeanette Logistics Group Transfer \& Storage <br> Atlas Van Lines Agent <br> Allied Van Lines Agent <br> United Van Lines Agent <br> Mayflower Van Lines Agent <br> Truck \& Trailer <br> 5-Axles <br> 70' Total Length <br> Truck-7,326 lbs. <br> Trailer - 19,700 lbs <br> GCVW - 27,026 lbs. |
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| 2022 Ram 5500 Crew Cab Limited Pearl White 6.7L I6 Cummins HO Turbo Diesel Engine, Night Edition Dual Rear Wheels, Power Sunroof, 5th Wheel Attachment - <br> Front Bumper to back of Crew Cab- 152" Back of Cab to Tail Lamp - 111" <br> Height - 81" <br> Rear of Cab to Axle - $60^{\prime \prime}$ <br> Overall Length - 264" <br> Wheelbase - 174" <br> Budget - \$93,830.00 | Local Move | Local Move 5th Wheel Enclosed <br> Trailer Budget - \$60,000.00 <br> - 2022 United $48^{\prime}$ Enclosed Gooseneck 40' on the Floor + $8^{\prime}$ Gooseneck Raised 6" for Bed Rail, 21,000 lbs. 7’ Interior Height w/Jeanette Logistics Logo \& United Van Lines <br> - (800) Moving Blanket Budget \$18,000.00 <br> - $(3,200)$ Bands Budget $\$ 4,000.00$ <br> - (50) 2" x 12 ' Yellow E-Track Tie Down Straps w/Cam Buckle Budget - $\$ 433.33$ <br> - (30) Rubber Cap Moving Dolly 18 " x 32 " with 4 Wheels Budget - $\$ 4,000.00$ <br> - (2) Steel Appliance Truck w/Double Auto Recoil Budget \$1,280.00 <br> - (3) Aluminum Hand Dolly | Prefered <br> Location: <br> North Carolina <br> South Carolina <br> Virginia <br> Contract <br> Location <br> 550-Miles <br> Radius of <br> Raleigh, NC <br> Southern Point - <br> Orlando, Florida <br> Northern Point - <br> Springfield, <br> Massachusetts | \$5,000,000.00 <br> Gross Commodity Insurance <br> Requirements <br> (Owner Operators) <br> Main Contracts: <br> Jeanette Logistics Group Transfer \& Storage <br> Atlas Van Lines Agent <br> Allied Van Lines Agent <br> United Van Lines Agent <br> Mayflower Van Lines Agent <br> Truck \& Trailer <br> 5-Axles <br> 70' Total Length <br> Truck-7,326 lbs. <br> Trailer - $5,800 \mathrm{lbs}$ <br> GCVW - 13, 126 lbs . |


|  |  | w/Pneumatic Wheels \& Stair Climbers Budget - \$1,071.27 <br> - Dymo Label Writer 4XL <br> Budget - \$325.00 <br> - Uline Mini Printer Label White Paper $15 / 8 " \times 11 / 4 "(20$ Rolls in a Case) 200 Labels on a Roll [25 Cases] Budget \$7,500.00 <br> - Piano Moving Board Budget $\$ 200.00$ <br> - (2) Werner NXT1A Fiberglass 8 ' Type 1A-300-lbs. Capacity Step Ladder Budget - $\$ 400.00$ <br> - Canon EOS 6D Mark DSLR Camera with $24-105 \mathrm{~mm}$ f/4L II Lens Budget - \$2,600.00 <br> - DJI Mavic 3 Fly More Combo Drone Budget - \$3,200.00 <br> Supplies Budget - \$43,009.60 | Western Point - <br> Nashville, Tennessee <br> Eastern Point - Outer Banks, North Carolina |  |
| :---: | :---: | :---: | :---: | :---: |
| 2023 Peterbilt 389 Three Car Rack w/Cottrel CX-09LSFA Truck <br> Package 85 ' in White with Viper Blue <br> Cab Height - 84" <br> Front Axle to back of Cab- 98 " Front Axle to Back of Sleeper - 158" Back of Sleeper to Rear of Tractor - 167" Spacing between Drives Axles -8 " Rear Axle to Rear of tractor - $8^{\prime \prime}$ Axle Spacing - 54" 98 " front axle to Rear of Cab $+60^{\prime \prime}$ Flattop Sleeper <br> +167 " Back of Sleeper to rear of tractor <br> $=325$ " Wheelbase <br> Budget - \$350,000.00 | Open Vehicle | Open Transporter Truck \& Trailer Budget $\$ 350,000.00$ <br> - (42) Wheel Strap with E-Track Fitting \& 3 Rubber Blocks Budget \$1,283.08 <br> - (2) Badland ZXR Winch with Wire Rope Budget - $\$ 1,450.00$ <br> - Bosch 1,000 ' Self Leveling Outdoor Rotary Laser Level w/Tripod Budget - $\$ 700.00$ <br> - B/A Products Load Measuring 20' Stick Budget - $\$ 280.00$ <br> Supplies - \$3,713.08 | United States Canada <br> Prefered Location: <br> I-40 Points South | $\$ 5,000,000.00$ <br> Gross Commodity Insurance <br> Requirements (Owner Operators) <br> Main Contracts: <br> Reliable Car Carrier <br> Interstate Van Lines <br> Jeanette Logistics Group Transfer \& Storage <br> Atlas Van Lines Agent <br> Allied Van Lines Agent <br> United Van Lines Agent <br> Mayflower Van Lines Agent <br> Tractor \& Trailer <br> 20,000 lbs. Axles Permitted 5-Axles <br> 85' Total Length <br> Tractor \& Trailer-45,500 lbs. GCVW - 45,500 lbs. <br> Tractor Spacing -27' (3-Axles) - 56,000 lbs. Trailer Spacing - 38' (3-Axles) - 60,000 lbs. Legal Shipment Weight Max. - 34,500 lbs. |
| 2023 Peterbilt 567, 78" <br> Mid-Roof Sleeper, 290" <br> Wheelbase, Tandem Axle <br> Front Bumper to back of Cab- 115" Front Bumper to Back of Sleeper - 195" Back of Sleeper to Rear of Tractor - 120" Spacing between Drives Axles - 8 " Rear Axle to Rear of tractor - $8^{\prime \prime}$ Axle Spacing - 54" <br> 115 " front bumper to Rear of Cab <br> +78 " Mid-Rise Sleeper <br> $+120^{\prime \prime}$ Back of Sleeper to rear of tractor <br> $=313$ " Total Length <br> Budget - \$275,000.00 | Cross Dock | Refrigerated Trailer Budget \$160,000.00 <br> - Utility 3000R 53' Sliding <br> Spread Axle w/Thermo King S700 Unit <br> - (24) 93 " Ancra Aluminum Shoring Beam w/Patented Locking Ends, Extends to 103" Budget - \$2,300.00 <br> - (1) Greenworks 1800 psi 1.1 Gallon-GPM Cold Water Electric Pressure Washer Budget - $\$ 145.00$ <br> Supplies - $\$ 2,445.00$ | United States Canada <br> Prefered Location: 550-Miles Radius of Raleigh, NC <br> Southern Point Orlando, Florida <br> Northern Point - <br> Springfield, <br> Massachusetts <br> Western Point - <br> Nashville, Tennessee <br> Eastern Point - Outer | $\$ 200,000.00$ <br> Gross Commodity Insurance <br> Requirements <br> (Owner Operators) <br> Main Contracts: <br> Jeanette Logistics Group Transfer <br> \& Storage <br> Cross Dock Warehouse <br> Tractor \& Trailer <br> 20,000 lbs. Axles Permitted <br> 5-Axles <br> 69' Total Length <br> Tractor - $26,500 \mathrm{lbs}$. <br> Trailer $-18,500 \mathrm{lbs}$ <br> GCVW - 45,000 lbs. <br> Tractor Spacing -32' (3-Axles) - 54,000 lbs. <br> Trailer Spacing - $38^{\prime}$ (3-Axles) $-60,000 \mathrm{lbs}$ <br> Legal Shipment Weight Max. - 35,000 lbs. <br> Permitted Shipment Weight Max. - 55,000 <br> lbs. |


|  |  |  | Banks, North Carolina | Permit Max. Weight - 100,000 lbs. |
| :---: | :---: | :---: | :---: | :---: |
| 2023 Peterbilt 567, 78" <br> Mid-Roof Sleeper, 290" <br> Wheelbase, Tandem Axle <br> Front Bumper to back of Cab-115" <br> Front Bumper to Back of Sleeper - 195" <br> Back of Sleeper to Rear of Tractor - 120" <br> Spacing between Drives Axles -8 " <br> Rear Axle to Rear of tractor - $8^{\prime \prime}$ <br> Axle Spacing - 54" <br> 115 " front bumper to Rear of Cab <br> $+78^{\prime \prime}$ Mid-Rise Sleeper <br> $+120^{\prime \prime}$ Back of Sleeper to rear of tractor <br> $=313^{\prime \prime}$ Total Length <br> Budget - \$275,000.00 | Freight Forwarding | Mechanical RGN Trailer Budget \$115,000.00 <br> - XL Specialized XL80MDE Extendable 40-Ton Double Drop Extendable Tandem Axle Trailer 48- to $69{ }^{\prime}$ Length <br> - (1) $1 / 2{ }^{\prime \prime} \times 200^{\prime}$ CM Transport Chain Drum Grade 70 Budget- $\$ 1,700.00$ <br> - (20) 4" x $30^{\prime}$ Yellow Ratchet Strap w/Chain Extensions Budget \$1,500.00 <br> - (1) 18 oz.3-Piece Lumber Tarp - $24^{\prime}$ x $18^{\prime}$ ( $8^{\prime}$ Drop) For all 3 Pieces in Black Budget - \$1,000.00 <br> - (10) $1 / 2$ " Durabilt Truck-Tight Ratchet Binder Budget - \$1,200.00 <br> Supplies - \$5,400.00 | United States Canada <br> Prefered <br> Location: <br> 550-Miles <br> Radius of <br> Raleigh, NC <br> Southern Point - <br> Orlando, Florida <br> Northern Point - <br> Springfield, <br> Massachusetts <br> Western Point - <br> Nashville, Tennessee <br> Eastern Point - Outer Banks, North Carolina | $\$ 200,000.00$ <br> Gross Commodity Insurance <br> Requirements <br> (Owner Operators) <br> Main Contracts: <br> Jeanette Logistics Group Transfer \& Storage <br> Freight Forwarding <br> Tractor \& Trailer <br> 20,000 lbs. Axles Permitted <br> 5-Axles <br> 64' Total Length <br> Tractor -26,500 lbs. <br> Trailer $-17,500 \mathrm{lbs}$ <br> GCVW - 44,000 lbs. <br> Tractor Spacing -32' (3-Axles) - 54,000 lbs. Trailer Spacing - 38' (3-Axles) - 60,000 lbs. Legal Shipment Weight Max. - 36,000 lbs. Permitted Shipment Weight Max. - 56,000 lbs. <br> Permit Max. Weight - 100,000 lbs. |
| 2023 Peterbilt 389 with ARI 144" <br> Legacy II RBSD Custom Sleeper <br> w/20' Morgan Cold Star Refrigerated Box <br> Front Axle to back of Cab- $98^{\prime \prime}$ Front Axle to Back of Sleeper - $238^{\prime \prime}$ Back of Sleeper to Rear of Tractor - 240" Spacing between Drives Axles -8 " Rear Axle to Rear of tractor - 8" Axle Spacing - 54" $=389$ " Wheelbase <br> Budget - \$370,000.00 | Cross Dock | Refrigerated Expeditor Truck Budget - \$370,000.00 <br> - (10) 93 " Ancra Aluminum Shoring Beam w/Patented Locking Ends, Extends to 103" Budget - \$1,000.00 <br> - (1) Greenworks 1800 psi 1.1 Gallon-GPM Cold Water Electric Pressure Washer Budget - $\$ 145.00$ <br> Supplies - \$1,445.00 | Prefered Location: 550-Miles Radius of Raleigh, NC <br> Southern Point Orlando, Florida <br> Northern Point Springfield, <br> Massachusetts <br> Western Point - <br> Nashville, Tennessee <br> Eastern Point - Outer Banks, North Carolina | $\$ 100,000.00$ <br> Gross Commodity Insurance <br> Requirements <br> (Owner Operators) <br> Main Contracts: <br> Jeanette Logistics Group Transfer <br> \& Storage <br> Cross Dock Warehouse <br> Expeditor Truck <br> 20,000 lbs. Axles Permitted <br> 3-Axles <br> 40' Total Length <br> Tractor - $39,500 \mathrm{lbs}$. <br> GCVW - 39,500 lbs. <br> Tractor Spacing -32' (3-Axles) - 54,000 lbs. Legal Shipment Weight Max. - 14,500 lbs. |

## NAOMI JEANETTE ROBINSON TRUCKING EQUIPMENT

## NAOMI JEANETTE ROBINSON TRUCKING DEPARTMENTS OF OPERATION

- \# of Tractors - 1
- \# of Pickups - 1
- \# of Trailers -1
- \# of 5th Wheel Trailers - 1
- \# of Bumper Pulled Trailer 1

NAOMI JEANETTE ROBINSON TRUCKING \# OF EMPLOYEES

Mileage - 5,500 Miles
Fuel Consumption - 1,100 Gallons Fuel Expense ( $\$ 4.25$ per gal.): $\$ 4,675.00$ \# Of Tires - 30 Tires

Company Employees

- \# of Drivers - 1
- \# of Movers Brokers - 2


## Moving Brokers:

- Kareesha Robinson (Atlas \& AlliedVan Lines Broker)
- Cassandra Robinson (United \& Mayflower Van Lines Broker)

Why Do We Use Moving Brokers? We are a one driver outfit at the current time. We have an overwhelming amount of jobs we can't execute with our current staff. We then use our brokers to get you the professional movers that can get your move done in a timely manner if we are busy.

## Job Time

(Add 1 Day for Packing)
(Add 1 Day for Crate Building) (Add 1 Day for Wrapping Goods)
One Day - 6,000 lbs. Or less
Two Days - 12,000 lbs. Or Less
Three Days - $18,000 \mathrm{lbs}$. Or Less
Four Days - $24,000 \mathrm{lbs}$. Or Less
Five Days $-30,000$ lbs. Or Less

## Delivery Time

(14-Days or Less Delivery Time) (After Shipment Scaled for Weight) (Time Start After Phone Call from Operations Manager) One Day Delivery - 193 Miles or less Two Days Delivery - 386 Miles or Less Three Days Delivery - 579 Miles or Less Four Days Delivery - 772 Miles or Less Five Days Delivery - 965 Miles or Less

## Rates

First 3,000 lbs. - \$1,750.00
Every $1,000 \mathrm{lbs}$. Afterwards $-\$ 1,750.00$

## Moving Companies Our Brokers Use:

- Interstate Van Lines (Springfield, VA)
- Town and Country Movers (Gaithersburg, MD)
- J K Moving (Sterling, VA)
- Father and Son Moving \& Storage, Inc. (Newark, NJ)
- All My Sons Moving \& Storage (Nationwide Locations)
- \# of Tractors - 1
- \# of Open Transporters - 1
- \# of Pickups - 1
- \# of Trailers -1
- \# of 5th Wheel Trailers - 0
- \# of Bumper Pulled Trailer 1


## Why Do We Use Auto Brokers?

We are a one driver outfit at the current time. We have an overwhelming amount of vehicles we can't execute with our current staff. We then use our brokers to get you the professional auto haulers that can get your vehicle transport done in a timely manner if we are busy.

## Vehicle Inspection Time

Tires Expenses ( $\$ 600.00$ each): $\$ 3,000.00$
Insurance Expenses - $\$ 3,750.00$
\$75k Moving Bond - $\$ 250.00$
\$75k Freight Forwarding Bond - $\$ 250.00$
Operating Expense ( $\$ 0.18$ per mile) - $\$ 990.00$

## Professional Moving Fees

(Rider, Movers, Packing, Wrapping, Loading, Unloading, Inventory \& Cleaning Expenses) Shipper ( $\$ 100.00$ per $1,000 \mathrm{lbs}$.) - $\$ 14,190.00$ Monthly Receiver ( $\$ 100.00$ per $1,000 \mathrm{lbs}$.) - $\$ 14,190.00$ Monthly

## Moving Brokerage Fees

(Estimation, Arrangement, Scheduling)
Movegistics Enterprise - $\$ 399.00$ monthly
Kareesha Robinson - \$4,748.33 Monthly
Cassandra Robinson - \$4,783.33 Monthly
Tariq Robinson - \$4,783.33 Monthly

## Shipment in Transit Fees

Shipment in Transit - \$77,880.00 Monthly

## Business Meeting Expenses

(Rider \& Movers Meals, Logging)
Meals (Starbucks, Outback Steakhouse) - $\$ 350.00$
Logging (Courtyard, Fairfield Inn) - \$1,290.00

## Cleaning, Detailing \& Tips

Truck \& Trailer Washing - $\$ 602.00$
Polishing - $\$ 301.00$
Tips (Restaurants, Truck Wash, Homeless) - $\$ 300.00$

## TOTAL EXPENSES

Operation - \$136,766.99 Monthly

- Hourly- $\$ 795.16$
- Daily - $\$ 6,512.71$
- Weekly - $\$ 31,561.61$
- Monthly - $\$ 136,766.99$
- Quarterly - $\$ 410,300.97$
- Annually - $\$ 1,641,203.88$


## Contracts

- Atlas Van Lines Agent Weight Contract - $16,500 \mathrm{lbs}$.
- Allied Van Lines Agent Weight Contract - 16,500 lbs.
- United Van Lines Agent Weight Contract - 16,500 lbs.
- Mayflower Transit Agent Weight Contract - 16,500 lbs.


## Mover Broker Expenses

- $\$ 78.03$ Per Hour
- $\quad \$ 702.33$ Per Day

5th Wheel Toy Hauler House Prep Trailer (Per Contract)

- Trailer ( $10^{\prime} \times 8.5^{\prime} \times 10^{\prime}$ ) - 800 Cubic Feet
- Locality Prefered- NC, SC \& VA
- Cost Per Cubic Feet Garage Space - $\$ 5.69$ per cu.ft.
- Cost Per Hour (Prep, Crate Building)- $\$ 203.52$ per hour
- Cost Per Hour (Packing \& Wrapping) - $\$ 203.52$
- Cost Per Day House Prep - $\$ 1.628 .18$

Bumper Pulled Trailer Cubic Feet (Per Contract)

- Garage ( $48^{\prime} \times 8.5^{\prime} \times 7^{\prime}$ ) - 2,856 Cubic Feet Space
- Locality Prefered- NC, SC \& VA
- Max. Weight - $15,200 \mathrm{lbs}$.
- Max. Crew Payroll Shipper - $\$ 3,300.00$ Weekly
- Max. Crew Payroll Receiver - $\$ 3,300.00$ Weekly
- Max. Weight Per Week $-33,000 \mathrm{lbs}$.
- Max. Jobs Per Week - 12 Jobs (Insurance Reasons)
- Max. Working Hours Weekly - 44 Hours Average
- Average Weight Loaded or Unloaded Hourly - 750 lbs.
- Cost Per Pound - $\$ 2.07$

Line Haul Driver 53' Trailer (Per Contract)

- Trailer ( $53^{\prime} \times 8.5^{\prime} \times 10^{\prime}$ ) - 4,505 cu.feet
- Max. Weight $-33,000 \mathrm{lbs}$.
- Max. Crew Payroll Shipper - $\$ 3,300.00$ Weekly
- Max. Crew Payroll Receiver - $\$ 3,300.00$ Weekly
- Max. Weight Per Week $-33,000$ lbs.
- Max. Jobs Per Week - 12 Jobs (Insurance Reasons)
- Max. Working Hours Weekly - 44 Hours Average
- Average Weight Loaded or Unloaded Hourly - 750 lbs.


## Vehicle <br> (Monthly Expense)

Mileage - 5,500 Miles
Fuel Consumption - 1,100 Gallons
Fuel Expense ( $\$ 4.25$ per gal.): $\$ 4,675.00$
\# Of Tires - 48 Tires
Tires Expenses ( $\$ 600.00$ each): $\$ 4,800.00$
Insurance Expenses - $\$ 3,750.00$
\$75k Dealer Bond - \$250.00
$\$ 75 \mathrm{k}$ Freight Forwarding Bond $-\$ 250.00$
Operating Expense ( $\$ 0.18$ per mile) - $\$ 990.00$

## Professional Transporter Fees

(Rider, Securement, Placement, Arrangement, Loading,
Unloading, \& Inventory Expenses)
Rider (\$20.20 Per Hour) - \$3,474.40 Monthly

## Auto Brokerage Fees

(Estimation, Arrangement, Scheduling)

## Company Employees

- \# of Drivers - 1
- \# of Movers Brokers - 2


## Moving Brokers:

- Kareesha Robinson (Reliable Car Carrier, Atlas \& Allied Van Lines Broker)
- Cassandra Robinson (Reliable Car Carrier, United \& Mayflower Van Lines Broker)


## TOTAL EXPENSES

Operation - \$113,307.39 Monthly

- Hourly- $\$ 599.51$
- Daily - $\$ 5,229.57$
- Weekly - $\$ 26,147.86$
- Monthly - $\$ 113,307.39$
- Quarterly - $\$ 339,922.17$
- Annually - $\$ 1,359,688.68$
(Add 2 hours for 3D Printing of Vehicle) (Add 1 Hour for Certificate of Origin) (Add 1 Hour For Route Planning) (Add 1 Day US Customs Clearance)
One Vehicle - 1 Hour or Less
Two Vehicles - 2 Hours or Less
Three Vehicles - 3 Hours or Less
Four Vehicles - 4 Hours or Less
Five Vehicles or More - 5 Hours or Less


## Delivery Time

(14-Days or Less Delivery Time) (After Transporter Scaled for Weight) (Time Start After Phone Call from Operations Manager)
1 Day Delivery - 386 Miles or less
2 Days Delivery - 772 Miles or Less
3 Days Delivery - 1,158 Miles or Less
4 Days Delivery - 1,544 Miles or Less
5 Days Delivery - 1,930 Miles or Less
6 Days Delivery - 2,316 Miles or Less

## Rates

Open Transporter - $\$ 450.00$ Per Vehicle Per Day
Enclosed Transporter - $\$ 650.00$ Per Vehicle Per Day

Moving Companies Our Brokers Use:

- McCollister's Transportation System (Morrisville, NC)
- Horseless Carriage Transport (Paterson, NJ)
- Intercity Lines, Inc. (Warren, MA)
- Passport Transport (Lebanon, MO
- Montway Auto Transport (Schaumburg, IL)

Central Dispatch - $\$ 150.00$ monthly
Kareesha Robinson - \$4,748.33 Monthly
Cassandra Robinson - \$4,783.33 Monthly
Tariq Robinson - \$4,783.33 Monthly

## Shipment in Transit Fees

Shipment in Transit - \$77,880.00 Monthly

## Business Meeting Expenses

(Rider \& Movers Meals, Logging)
Meals (Starbucks, Outback Steakhouse) - \$350.00
Logging (Courtyard, Fairfield Inn) - \$1,290.00

## Cleaning, Detailing \& Tips

Truck \& Trailer Washing - \$602.00
Polishing - \$301.00
Tips (Restaurants, Truck Wash, Homeless) - \$300.00

- Reliable Car Carrier Contract - $\$ 15,120.00$ Monthly
- Atlas Van Lines Agent Contract - $\$ 15,120.00$ Monthly
- Allied Van Lines Agent Contract - \$15,120.00 Monthly
- United Van Lines Agent Contract - $\$ 15,120.00$ Monthly
- Mayflower Transit Agent Contract - \$15,120.00 Monthly

Auto Broker Expenses

- \$78.03 Per Hour
- $\$ 702.33$ Per Day

Bumper Pulled Trailer Cubic Feet (Per Contract)

- Garage ( $48^{\prime} \times 8.5^{\prime} \times 7^{\prime}$ ) - 2,856 Cubic Feet Space
- \# Of Vehicle - 2
- Locality Prefered- NC, SC \& VA
- Max. Weight - 15,200 lbs.

Line Haul Driver 53' Enclosed Trailer (Per Contract)

- Trailer ( $53^{\prime} \times 8.5^{\prime} \times 10$ ') - 4,505 cu.feet
- \# Of Vehicles - 6
- Max. Weight - $27,000 \mathrm{lbs}$.

Line Haul Driver 84' Open Trailer (Per Contract)

- Trailer ( 84 'x $8.5^{\prime} \times 12.5^{\prime}$ ) - 8,925 cu.feet
- \# Of Vehicles - 9
- Max. Weight - 34,500 lbs.


## Freight Forwarding <br> (Monthly Expense)

CSX, Inc.

- Mileage Monthly - 5,500 miles
- RailCar- 5,238 Cubic Feet
- Expenses - $\$ 28,809.00$

Maersk Line

- Mileage Monthly - 5,500 Miles
- 40 ' Sea Container
- Expenses - $\$ 17,545.00$

Jeanette Logistics Group

- Mileage Monthly -5,500 Miles
- One RGN Extendable Trailer
- Expenses - $\$ 14,685.00$

UPS Air

- Mileage Monthly - 5,500 Miles
- Weight $-1,500 \mathrm{lbs}$.
- Expenses - $\$ 15,235.00$

Fedex Global

- Mileage Monthly - 5,500 Miles
- Weight $-3,000 \mathrm{lbs}$.
- Expenses - $\$ 66,825.00$


## Company Employees

- \# of Drivers - 1
- \# of Movers Brokers - 2


## Freight Forwarder Brokers:

- Kareesha Robinson (Atlas \& Allied Van Lines Broker)
- Cassandra Robinson (United \& Mayflower Van Lines Broker)


## TOTAL EXPENSES

Operation - \$251,170.99 Monthly

- Hourly- $\$ 1,288.06$
- Daily - $\$ 11,592.51$
- Weekly - \$257,962.54
- Monthly - \$251,170.99
- Quarterly - \$753,512.97
- Annually - $\$ 3,014,051.88$


## Contracts

- Atlas Van Lines Agent Contract - \$62,792.75 Monthly
- Allied Van Lines Agent Contract - $\$ 62,792.75$ Monthly
- United Van Lines Agent Contract - $\$ 62,792.75$ Monthly
- Mayflower Transit Agent Contract - \$62,792.75 Monthly

Freight Forwarder Expenses

- $\quad \$ 78.03$ Per Hour
- $\quad \$ 702.33$ Per Day

Line Haul Driver 48’ Mechanical RGN Extendable Trailer (Per Contract)

Truck - 45 mph
Prop Plane - 345 mph
Jet Plane - 546 mph

## Domestic \& International Shipping

- CSX, Inc. (Rocky Mount, NJ)
- Maersk Line (Florham Park, NJ)
- Jeanette Logistics Group (1 Hoffman Bridge Rd. / Morganton, NC)
- UPS (Louisville, KY)
- Fedex Global Air (Memphis, TN)


## Professional Movers Fees

(Rider, Movers, Packing, Wrapping, Loading,
Unloading, Inventory \& Cleaning Expenses)
Movers ( $\$ 100.00$ per $1,000 \mathrm{lbs}$.) - $\$ 14,190.00$ Monthly

## Forwarding Agent Fees

(Estimation, Arrangement, Scheduling)
GoFreight Software - \$117.00 monthly
Kareesha Robinson - \$4,748.33 Monthly
Cassandra Robinson - \$4,783.33 Monthly
Tariq Robinson - \$4,783.33 Monthly

## Shipment in Transit Fees

Shipment in Transit - \$77,880.00 Monthly

## Business Meeting Expenses

(Rider \& Movers Meals, Logging)
Meals (Starbucks, Outback Steakhouse) - $\$ 350.00$
Logging (Courtyard, Fairfield Inn) - \$1,290.00

## Domestic Shipping

(North Carolina to California 2,646 Miles)
CSX, Inc. - 2,646 Miles / 176 Hours (7 Days)
Maersk Line - 4,805 Miles / 178 Hours (7.5 Days)
Jeanette Logistics - 2,646 Miles / 59 Hours (6 Days)
Cargo Prop Plane - 2,222 Miles / (3-Stops) / 6.4 Hours + 4.5 Hours Stayover

Cargo Jet Plane - 2,222 Miles / 4 Hours
International Shipping
(North Carolina to Germany)
Maersk Line - 4,323 Miles / 160 Hours (7 Days)
Cargo Jet Plane - 4,323 Miles / 8 Hours (0.33 Days)

- Trailer ( $\left.48^{\prime} \times 8.5^{\prime} \times 10^{\prime}\right)-4,505$ cu.feet
- \# Of Containers- (1) $53^{\prime} /$ (1) $40^{\prime} /$ (2) $20^{\prime} /$ (4) $10^{\prime}$
- Max. Weight $-56,000 \mathrm{lbs}$.


## Domestic \& International Rates

CSX, Inc. (One 40' Container)

- Daily (360-Miles or Less) - $\$ 681.42$ per day
- Trucking (550 Miles Radius of Raleigh, NC) - $\$ 340.71$
- Total One Day Delivery - $\$ 1,022.13$

Maersk Line (One 40' Container)

- Daily (648-Miles or Less) - $\$ 408.85$ per day
- Trucking (550 Miles Radius of Raleigh, NC) - $\$ 340.71$
- Total One Day Delivery - $\$ 749.56$

Jeanette Logistics [Trucking] (One 40' Container)

- Daily (405-Miles or Less) - $\$ 340.71$ per day
- Trucking (550 Miles Radius of Raleigh, NC) - \$340.71
- Total One Day Trucking - \$340.71

UPS Air (One Lift Van)

- Daily ( 1,000 Miles or Less) - $\$ 374.78$ per day
- Trucking (550 Miles Radius of Raleigh, NC) - \$340.71
- Total One Day Delivery - $\$ 715.49$

Fedex Global (Two Liftvans)

- Daily (4,368 Miles or Less) - \$1,567.27 per day
- Trucking (550 Miles Radius of Raleigh, NC) - \$340.71
- Total One Day- $\$ 1,907.98$
- \# of Tractors - 1
- \# of RGN Trailers - 0
- \# of Pickups - 0
- \# of Trailers -1
- \# of 5th Wheel Trailers - 0
- \# of Bumper Pulled Trailer 0
- \# of Expeditors - 1


## Why Do We Use Cross Dock

 Warehouses?Is a practice in logistics of unloading materials from a manufacturer or mode of transportation directly to the customer or another mode of transportation with little or no storage in between.
It gives an Owner Operator time in his 14-hour window to make one stop rather than multiple stops burning up his 70-hours in 8-days hours of service or 14 -hour window.
The driver calls the cross dock to see pricing and availability to get into the loading dock to transfer goods into a proper temperature truck or trailer.

## Refrigerated and Non-Refrigerated Items

 Inspection into Cross Dock Warehouse- Goods must pass Food Handling Certification before transfer
- No damaged boxes or goods


## Delivery Time

- All items into cross dock have to be within 550-Miles of Raleigh


## Cross Dock Shipping

(Monthly Expense 7-Day Operation)
Monday - Sunday 9:00am to 5:00pm
$1 / 2$-TON \& 1-TON DUALLY PICKUP TRUCK OPERATION (Dry Freight) Pickup Trucks (One Pallet)

- Mileage Monthly Max - 16,555 miles
- Fuel Consumption ( 18 mpg ) -919.7 gal
- Fuel Cost ( $\$ 5.00$ per gallon) - $\$ 4,598.61$
- \# of Tires - 6
- Tires Life - 30,000 miles average
- Tires Expense ( $\$ 200.00$ per tire) - $\$ 1,200.00$
- Fluids \& Filter Changes - 3,000 Miles
- Fluids \& Filter Cost (\$250.00) - $\$ 1,500.00$
- Insurance Monthly - $\$ 166.67$
- Delivery Carrier Pay - $\$ 9,933.00$

Monthly Expenses - \$17,398.28

## CARGO VAN OPERATION

(Dry Freight) Cargo Vans

- Mileage Monthly Max - 16,555 miles
- Fuel Consumption ( 20 mpg ) -827.7 gal
- Fuel Cost ( $\$ 5.00$ per gallon) - $\$ 4,138.75$
- \# of Tires - 4
- Tires Life - 30,000 miles average
- Tires Expense ( $\$ 200.00$ per tire) - $\$ 800.00$
- Fluids \& Filter Changes - 3,000 Miles
- Fluids \& Filter Cost (\$250.00) - $\$ 1,500.00$
- Insurance Monthly - $\$ 166.67$
- Delivery Carrier Pay - $\$ 9,933.00$
- Monthly Expenses - \$16,538.42
(Refrigerated) Electric Refrigeration Unit Cargo Vans
- Mileage Monthly Max - 16,555 miles
- Fuel Consumption ( 20 mpg ) -827.7 gal
- Fuel Cost ( $\$ 5.00$ per gallon) $-\$ 4,138.75$
- \# of Tires - 4
- Tires Life - 30,000 miles average
- Tires Expense ( $\$ 200.00$ per tire) - $\$ 800.00$
- Fluids \& Filter Changes - 3,000 Miles


## Company Employees

- \# of Drivers - 1
- \# of Movers Brokers - 2


## Freight Forwarder Brokers:

- Kareesha Robinson (Atlas \& Allied Van Lines Broker)
- Cassandra Robinson (United \& Mayflower Van Lines Broker)


## TOTAL EXPENSES

Operation - \$252,975.23 Monthly

- Hourly- \$1,039.62
- Daily - $\$ 8,316.99$
- Weekly - \$58,378.90
- Monthly - \$252,975.23
- Quarterly - \$758,925.69
- Annually - \$3,035,702.76

Contracts

- Subway
- Jersey Mikes
- Firehouse Subs
- Chipotle
- KFC
- Popeyes
- BoJangles
- Burger King
- Wendys
- McDonalds
- Starbucks
- Dunkin Doughnuts
- Krispy Kreme Doughnuts
- Cinnamon Bun
- Wawa
- 7-Eleven
- Circle K
- Halal Stores
- Kosher Stores
- Pizza Hut
- Broker calls Reefer Expeditors, Reefer Straight Truck Drivers or Reefer Trailer Drivers to have in place with temp set before accepting all perishable goods
- All Hazmat Items must be cleared with the shipper before transfer.
- Fluids \& Filter Cost $(\$ 250.00)-\$ 1,500.00$
- Insurance Monthly - $\$ 166.67$
- Delivery Carrier Pay - $\$ 9,933.00$
- Monthly Expenses - $\$ 16,538.42$


## STRAIGHT TRUCK OPERATIONS

(Dry Freight) Straight Trucks Expeditors

- Mileage Monthly Max - 16,555 miles
- Fuel Consumption $(8 \mathrm{mpg})-2,069.3 \mathrm{gal}$
- Fuel Cost ( $\$ 5.00$ per gallon) - $\$ 10,346.50$
- \# of Tires - 10
- Tires Life $-30,000$ miles average
- Tires Expense ( $\$ 600.00$ per tire) - $\$ 6,000.00$
- Fluids \& Filter Changes - 10,000 Miles
- Fluids \& Filter Cost $(\$ 1,750.00)-\$ 2,800.00$
- Insurance Monthly - $\$ 833.33$
- Delivery Carrier Pay - $\$ 9,933.00$
- Monthly Expenses - \$29,912.83
(Refrigerated Freight) Straight Trucks Expeditors
- Mileage Monthly Max $-16,555$ miles
- Fuel Consumption ( 8 mpg ) $-2,069.3 \mathrm{gal}$
- Fuel Cost ( $\$ 5.00$ per gallon) - $\$ 10,346.50$
- Reefer Unit Fuel Expense- (50 Gallons)-\$250.00
- \# of Tires - 10
- Tires Life $-30,000$ miles average
- Tires Expense ( $\$ 600.00$ per tire) - $\$ 6,000.00$
- Fluids \& Filter Changes - 10,000 Miles
- Fluids \& Filter Cost (\$1,750.00) - \$2,800.00
- Reefer Unit Fluid \& Filter Cost - \$2,250.00
- Insurance Monthly - $\$ 833.33$
- Delivery Carrier Pay - $\$ 9,933.00$
- Monthly Expenses - $\$ 32,412.83$
(General Freight) Flatbed Trucks
- Mileage Monthly Max - 16,555 miles
- Fuel Consumption ( 8 mpg ) $-2,069.3 \mathrm{gal}$
- Fuel Cost ( $\$ 5.00$ per gallon) - $\$ 10,346.50$
- Tarp Expense - $\$ 4,515.00$
- \# of Tires - 10
- Tires Life - 30,000 miles average
- Tires Expense ( $\$ 600.00$ per tire) - $\$ 6,000.00$
- Fluids \& Filter Changes - 10,000 Miles
- Fluids \& Filter Cost (\$1,750.00) - \$2,800.00
- Insurance Monthly - $\$ 833.33$
- Delivery Carrier Pay - $\$ 9,933.00$
- Monthly Expenses - $\$ 34,427.83$

Dry Van Trailers

- Mileage Monthly Max $-16,555$ miles
- Fuel Consumption ( 8 mpg ) - 2,069.3 gal
- Fuel Cost ( $\$ 5.00$ per gallon) - $\$ 10,346.50$
- \# of Tires - 18
- Tires Life - 30,000 miles average
- Tires Expense ( $\$ 600.00$ per tire) - $\$ 10,800.00$
- Fluids \& Filter Changes - 10,000 Miles
- Fluids \& Filter Cost (\$1,750.00) - \$2,800.00
- Insurance Monthly - $\$ 1,666.66$
- Delivery Carrier Pay - $\$ 9,933.00$
- Monthly Expenses - $\$ 35,546.16$


## Refrigerated Trailers

- Mileage Monthly Max - 16,555 miles
- Fuel Consumption ( 8 mpg ) $-2,069.3 \mathrm{gal}$
- Fuel Cost ( $\$ 5.00$ per gallon) - $\$ 10,346.50$
- Reefer Unit Fuel Expense- ( 50 Gallons)- $\$ 250.00$
- \# of Tires - 18
- Tires Life - 30,000 miles average
- Tires Expense ( $\$ 600.00$ per tire) - $\$ 10,800.00$
- Fluids \& Filter Changes - 10,000 Miles
- Fluids \& Filter Cost $(\$ 1,750.00)-\$ 2,800.00$
- Reefer Unit Fluid \& Filter Cost - $\$ 2,250.00$
- Insurance Monthly - $\$ 1,666.66$
- Delivery Carrier Pay - $\$ 9,933.00$
- Monthly Expenses - $\$ 38,046.16$

Flatbed Trailers

- Mileage Monthly Max - 16,555 miles
- Fuel Consumption ( 8 mpg ) $-2,069.3 \mathrm{gal}$
- Fuel Cost ( $\$ 5.00$ per gallon) - $\$ 10,346.50$
- Tarp Expense - $\$ 4,515.00$
- J R Cigars
- Macaroni Bar-n-Grill
- Outback Steakhouse
- Red Lobster
- Joe's Crab Shack
- GNC Health Store
- Port New York \& New Jersey
- Port Baltimore
- Port Virginia
- Port Wilmington
- Port Savannah
- Port Richmond
- Virgin Air Cargo
- Maersk Line


## Freight Forwarder Expenses

- $\quad \$ 78.03$ Per Hour
- $\quad \$ 702.33$ Per Day
(Pickup Trucks (Heavy Duty) (Delivery from Cross Dock Rates) ( $\mathbf{2 , 0 0 0} \mathbf{l b s}$. Pallets Min. Either in bed or trailer -One Pallet)
Dry Freight (Min. 4 hours / 225 Miles)
- Ram 2500, Ram 3500, Ram 4500 \& Ram 5500 (Max. 4 Pallets
- Chevy 2500 , Chevy 3500 , Chevy 4500 \& Chevy 5500 (Max. 4 Pallets)
- GMC 2500, GMC 3500 (Max. 4 Pallets)
- Ford 250, Ford 350, Ford 450, \& Ford 550 (Max. 4 Pallets)
- Nissan Titan XD ( $2,435 \mathrm{lbs}$. Payload / Max. 4 Pallets Trailer)
- Toyota Tundra ( $2,290 \mathrm{lbs}$. Payload / Max. 4 Pallets Trailer)
- Delivering Carrier - $\$ 860.75$ (4-Hours / 225 Miles)

Cargo Vans (Heavy Duty) (Delivery from Cross Dock Rates)
( 4,000 Ibs. Pallets Min. Either in bed or trailer -Two Pallets Max.)
Dry Freight (Min. 4 hours / 225 Miles)

- GMC Savana 2500 \& GMC Savana 3500
- Chevy Express 2500 , Chevy Express 3500
- Ram Promaster 2500 \& Ram Promaster 3500
- Mercedes-Benz Sprinter 2500 \& Mercedes-Benz Sprinter 3500 Vans
- Nissan NV (One Pallet)
- Toyota HiAce Cargo Van (One Pallet)
- Delivering Carrier - \$847.00 (4-Hours / 225 Miles)

Refrigerated (Min. 4 hours / 225 Miles)

- GMC Savana 2500 \& GMC Savana 3500
- Chevy Express 2500, Chevy Express 3500
- Ram Promaster 2500 \& Ram Promaster 3500
- Mercedes-Benz Sprinter 2500 \& Mercedes-Benz Sprinter 3500 Vans
- Nissan NV (One Pallet)
- Toyota HiAce Cargo Van (One Pallet)
- Delivering Carrier - \$847.00 (4-Hours / 225 Miles)

Straight Trucks \& Expeditors (Delivery from Cross Dock Rates)
Dry Freight (Min. 4 hours / 225 Miles)

- 10' Box to $26^{\prime}$ Box (Min. 4 Pallets to Max. 12 Pallets)
- Delivering Carrier - $\$ 1,078.00$ (4-Hours / 225 Miles)

Refrigerated Goods (Min. 4 hours / 225 Miles)

- 10' Box to 26' Box (Min. 4 Pallets to Max. 12 Pallets)
- Delivering Carrier - \$1,160.50 (4-Hours / 225 Miles) General Freight - (Min. 4 hours / 225 Miles)
- $10^{\prime}$ Box to $26^{\prime}$ Box (Min. 4 Pallets to Max. 12 Pallets)
- WallBoard Cranes, Knuckle Boom Cranes, Piggy Backs \& Flats
- Delivering Carrier - \$1,152.25 (4-Hours / 225 Miles)

Tractor \& Trailers (Delivery from Cross Dock Rates)
Dry Van Freight (Min. 4 hours / 225 Miles)

- $30^{\prime}$ Pup Trailer to $53^{\prime}$ Dry Van (Min. 13 Pallets to Max. 26 Pallets)
- Delivering Carrier - \$1,163.25 (4-Hours / 225 Miles)

Reefer Trailer Refrigerated Goods (Min. 4 hours / 225 Miles)

- $30^{\prime}$ Reefer Pup Trailer to $53^{\prime}$ Reefer (Min. 13 Pallets to Max. 26 Pallets)
- Delivering Carrier - \$1,204.50 (4-Hours / 225 Miles)

Flatbed \& Step Deck Trailer General Freight (Min. 4 hours / 225 Miles)

- $30^{\prime}$ Pup Flatbed Trailer to 53' Flatbed (Min. 13 Pallets to Max. 26 Pallets)
- Delivering Carrier - \$1,361.25 (4-Hours / 225 Miles)



## FREIGHT FORWARDING START-UP COSTS

(4) 2023 Kenworth T $680 \mathrm{w} / 384^{\prime \prime}$ Wheelbase, 180 " ARI Legacy II RBSD Sleeper with 2 -Beds with following Trailer Operations

- (5) 2022 Kentucky 53 ' Furniture Van with Belly Boxes
- (5) 2022 Kentucky XL-12 5 to 6 Car Enclosed Car Transporter w/4 Road \& Curb Side Doors
(7) 2023 Kenworth T880 Setback Steer Axle, 67" Raised Roof Sleeper, 244" Wheelbase Tandem Axle Local Trailer Operations
- (2) 53 ' Travel Axle Trailers
- (2) $48^{\prime}$ Mechanical RGN Extendable Trailers
- (2) $53^{\prime}$ Kentucky Pallet Van Trailers
- (2) $28^{\prime}$ City Movers Trailers
- (2) $53^{\prime}$ Wally Mo 7-Car Stack Custom Open Car Transporter
- (2) 53’ Dry Van Trailer
- (2) $53^{\prime}$ Refrigerated Trailer
(2) 2023 Kenworth T380 Tandem Axle w/Century 30’ Industrial Roll Back
(3) 2023 Kenworth T380 Tandem Axle w/Morgan Gold Star $26^{\prime}$ Dry Freight Box
(3) 2023 Kenworth T380 Tandem Axle w/Morgan Furniture Mover 26' Box
(3) 2023 Kenworth T380 Tandem Axle w/Morgan Cold Star 26 ' Refrigerated Box
(6) Tesla Model S Vehicles for Office Employees
(3) Ford E-Transit Vans for Union Workers


## SUB CONTRACTOR

(Naomi Jeanette Robinson Trucking)

## MOVING \& VEHICLE DIVISION

## Tractor \& Semi Trailers

2023 Peterbilt 389 w/386" Wheelbase, 180" ARI Legacy II RBSD Custom Sleeper w/Two Trailer Operations

- 2022 Kentucky XL-12 5-6 Car Enclosed Car 53' Transporter w/4 Roadside and Curbside Doors
- 2022 Kentucky Split Axle Double Drop 53' Furniture Van w/4 Roadside and Curbside Doors


## House Prep \& Local Move Vehicle \& Bumper Pull w/5th Wheel Trailers

2022 Ram 3500 Crew Cab Limited Pearl White 6.7L I6 Cummins HO Turbo Diesel Engine, Night Edition Dual Rear Wheels, Power Sunroof, 5th Wheel Attachment

- 2022 Luxe Toy Hauler 45FB with Garage for Building Crates / Packing \& Wrapping and House Prep Material in Garage w/Jeanette Logistics Group Logo on the side
- 2022 United $48^{\prime}$ Enclosed Gooseneck $40^{\prime}$ on the Floor $+8^{\prime}$ Gooseneck Raised 6" for Bed Rail, $21,000 \mathrm{lbs}$. 7 ' Interior Height

Open 9-Car Transporter Trailer
2022 Peterbilt 389 Three Car Rack w/Cottrell CX-09LSFA
84 ' in White with Viper Blue

## CROSS DOCK \& FREIGHT FORWARDING DIVISION

## Tractor \& Semi Trailers

2023 Peterbilt 567, 78" Mid-Roof Sleeper, 290"
Wheelbase, Tandem Axle w/Two Trailers Operations

- 53' Refrigerated Trailer w/Thermo King S700 Unit
- $48^{\prime}$ Mechanical RGN Extendable Trailer

Refrigerated Expeditor Truck
2023 Peterbilt 389 with ARI 144 " Legacy II RBSD Custom Sleeper w/20' Morgan Cold Star Refrigerated Box

## JEANETTE LOGISTICS GROUP TRANSFER \& STORAGE

\# of Employees - 40

- (1) Operations Manager (Wife) - $\$ 175 \mathrm{k}$
- (1) Warehouse Manager (Wife) - \$175k
- (1) Assistant Operations Manager - $\$ 150 \mathrm{k}$
- (1) Sales Manager - \$125k
- (1) Shop Steward Teamster (Warehouse) - $\$ 100 \mathrm{k}$
- (1) Shop Steward Teamster (Commercial) - \$100k
- (1) Shop Steward OPEIU (Office and Professional Employees International Union - $\$ 75 \mathrm{k}$
- (2) Forklift Operators - $\$ 50 \mathrm{k}$ each ) $\$ 100 \mathrm{k}$
- (2) General Warehouse Workers (\$45k each) - \$90k
- (4) Long Distance Riders (\$42k each) - \$168k
- (14) Professional Movers (\$42k each) - \$588k
- (2) Line Haul Mover Drivers - (\$96k each) \$192K
- (2) Line Haul Enclosed Transporter Drivers - (\$96k each) - \$192k
- (2) Line Haul Open Transporter Drivers (\$96k each) \$192k
- (5) Local Drivers (\$64k each) - $\$ 320 \mathrm{k}$
- TOTAL PAYROLL - $\$ 2,934,000.00$ Annually


## SUB-CONTRACTOR

Naomi Jeanette Robinson Trucking

$$
\text { \# of Employees - } 3
$$

\# of Drivers -1
\# of Hired Employees - 2 Freight Forwarders Paid by N.J.R. Trucking

- (1) Line Haul Owner Operator Moving - $\$ 400 \mathrm{~K}$
- (1) Line Haul Owner Operator Vehicles - $\$ 400 \mathrm{k}$
- (1) House Prep Owner Operator - \$50k
- (1) Cross Dock Owner Operator - $\$ 400 \mathrm{k}$

Hired Employees

- (2) Freight Forwarding Agent - (\$75k each) - $\$ 150 \mathrm{k}$
- TOTAL PAYROLL - $\$ 150,000.00$

Location of Services - Global

| COST ITEMS | MONTHS | COST/ MONTH | ONE-TIME COST | TOTAL COST |
| :---: | :---: | :---: | :---: | :---: |
| Advertising/Marketing <br> - Godaddy - $\$ 100.00$ Annually <br> - Linkedln Advanced Sales - \$125.00 Monthly | 12 | \$133.33 | \$0.00 | \$1,599.96 |
| Employees Salaries <br> - (40) Company Employee <br> - (3) Sub-Contractors <br> 1. Hourly( 8,760 Hours) - $\$ 494.74$ per hour <br> 2. Daily Salary ( 365 Days) - $\$ 11,873.97$ <br> 3. Weekly Salary - $\$ 83,346.15$ <br> 4. Monthly - $\$ 361,166.67$ <br> 5. Quarterly Salary - $\$ 1,083,500.00$ <br> 6. Annually Salary - $\$ 4,334,000.00$ <br> 7. TOTAL EMPLOYEES - 43 EMPLOYEES | 12 | \$361,166.67 | \$0.00 | \$4,334,000.00 |
| Employee Benefits <br> (43) Employees Benefits x $\$ 725.16$ Monthly <br> - North Carolina Blue Cross \& Blue Shield (Health $\$ 2.47$ per hour) <br> - Prudential (Retirement $\$ 2.78$ per hour) | 12 | \$31,181.88 | \$0.00 | \$374,182.56 |
| Rent/Lease Payments/Utilities <br> OSI Virtual Office - $\$ 110.00$ Monthly <br> Lake Rhodhiss Hunting and Timber Tract <br> - 0 Huffman Bridge Road - Morganton, NC (Burke County, NC) <br> - 351.4 Acres of Land | 12 | \$21,955.82 | \$2,480,526.67 | \$2,743,996.51 |

- Selling Price - $\$ 1,651,580.00$ (Split between Construction, Towing \& Freight Forwarding) Each Department pays - $\$ 550,526.67$
- 247 Miles from Nash Community College
- Property Tax $0.81 \%$
- $\$ 13,378.00$ Property Taxes Annually
- Training Facility and Construction Yard


## Moving Warehouse

Titian Steel $300^{\prime} \times 300^{\prime} \times 35^{\prime}$ Metal Building - 90,000 Sq. Feet Warehouse \$900,000.00
Utilities - \$18,375.00
Atlas Van Lines - 21,250 sq. ft.

- Right Side of Building
- $300^{\prime}$ Length x $60^{\prime}$ Width x $35^{\prime}$ Height
- Loading Dock (Forklift working area $77^{\prime} \mathrm{L} \times 60^{\prime}$ )
- (2) Drive-in Door 60' Depth (SIT Shipments)
- (2) Loading Docks with 41 " Drop Deck Trailers Dock Adjustment
- (2) Bays $216^{\prime} \mathrm{L} x 8^{\prime} \mathrm{W} \times 25^{\prime} \mathrm{H}$ Wooden Storage Vaults (162 Vaults)
- (1) Liftvan Bay $100^{\circ} \mathrm{L} \times 8^{\prime} \mathrm{W} \times 25^{\prime} \mathrm{H}$ ( 75 Liftvans)
- (1) Sofa Bay $52^{\prime} \mathrm{L} x 8^{\prime} \mathrm{D} \times 20^{\prime} \mathrm{H}$ ( 65 Sofas)
- (1) Mattress Bay $45^{\prime} \mathrm{L} \times 8^{\prime} \mathrm{D} \times 24^{\prime} \mathrm{H}$ ( 81 Mattress)
- (2) $300^{\prime} \mathrm{L} x 8^{\prime} \mathrm{W}$ Forklift Hallways

United Van Lines - 21,250 sq. ft.

- Right Side Center of Building Between Office and Atlas Van Lines Division
- $300^{\prime}$ Length $\times 60^{\prime}$ Width $\times 35^{\prime}$ Height
- Loading Dock (Forklift working area $77^{\prime} \mathrm{Lx} 60^{\prime}$ )
- (2) Drive-in Door 60' Depth (SIT Shipments)
- (2) Loading Docks with 41 " Drop Deck Trailers Dock Adjustment
- (2) Bays $216^{\prime} \mathrm{L} x 8^{\prime} \mathrm{W} \times 25^{\prime} \mathrm{H}$ Wooden Storage Vaults (162 Vaults)
- (1) Liftvan Bay $100^{\prime} \mathrm{L} x 8^{\prime} \mathrm{W} \times 25^{\prime} \mathrm{H}$ ( 75 Liftvans)
- (1) Sofa Bay $52^{\prime} L \times 8^{\prime} D \times 20^{\prime} H$ ( 65 Sofas)
- (1) Mattress Bay $45^{\prime} \mathrm{L} x 8^{\prime} \mathrm{D} \times 24^{\prime} \mathrm{H}$ (81 Mattress)
- (2) $300^{\prime} \mathrm{L}$ x $18^{\prime} \mathrm{W}$ Forklift Hallways

Allied Van Lines - 21,250 sq. ft.

- Left Side Center of Building Between Office and Mayflower Transit
- $300^{\prime}$ Length $\times 60^{\prime}$ Width $\times 35^{\prime}$ Height
- Loading Dock (Forklift working area $77^{\circ} \mathrm{L} x 60^{\prime}$ )
- (2) Drive-in Door 60' Depth (SIT Shipments)
- (2) Loading Docks with 41" Drop Deck Trailers Dock Adjustment
- (2) Bays $216^{\prime} \mathrm{L} x 8^{\prime} \mathrm{W} \times 25^{\circ} \mathrm{H}$ Wooden Storage Vaults (162 Vaults)
- (1) Liftvan Bay $100^{\prime} \mathrm{L} \times 8^{\prime} \mathrm{W} \times 25^{\prime} \mathrm{H}$ ( 75 Liftvans)
- (1) Sofa Bay $52^{\prime} \mathrm{L} x 8^{\prime} \mathrm{D} \times 20^{\prime} \mathrm{H}(65$ Sofas)
- (1) Mattress Bay $45^{\prime} \mathrm{L} \times 8^{\prime} \mathrm{D} \times 24^{\prime} \mathrm{H}$ ( 81 Mattress)
- (2) $300^{\prime} \mathrm{L} x 1^{\prime} \mathrm{W}$ Forklift Hallways

Mayflower Transit - 21,250 sq. ft.

- Right Side of Building
- $300^{\prime}$ Length $\times 60^{\prime}$ Width $\times 35^{\prime}$ Height
- Loading Dock (Forklift working area $77^{\prime} \mathrm{L} x 60^{\prime}$ )
- (2) Drive-in Door 60' Depth (SIT Shipments)
- (2) Loading Docks with 41 " Drop Deck Trailers Dock Adjustment
- (2) Bays $216^{\prime} \mathrm{L} x 8^{\prime} \mathrm{W} \times 25^{\prime} \mathrm{H}$ Wooden Storage Vaults (162 Vaults)
- (1) Liftvan Bay $100^{\circ} \mathrm{L} \times 8^{\prime} \mathrm{W} \times 25^{\prime} \mathrm{H}$ ( 75 Liftvans)
- (1) Sofa Bay $52^{\prime} \mathrm{L} x 8^{\prime} \mathrm{D} \times 20^{\prime} \mathrm{H}(65$ Sofas)
- (1) Mattress Bay $45^{\prime} \mathrm{L} x 8^{\prime} \mathrm{D} \times 24^{\prime} \mathrm{H}$ ( 81 Mattress)
- (2) $300^{\prime} \mathrm{L} x 18^{\prime} \mathrm{W}$ Forklift Hallways

Office - 5,000 sq. ft. (300'Lx $16.6^{\prime} W \times 20^{\prime} H$ )

- Elevator \& Staircase
- 2-Levels

IST Level of Office

- Hallway ( $300^{\prime} \mathrm{L} \times 6^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Operation Manager Office ( $\left.10^{\prime} \mathrm{Lx} 20^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}\right)$
- Warehouse Manager Office ( $10^{\prime} \mathrm{Lx} 20^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}$ )
- Shop Steward Teamsters Commercial ( $10^{\prime} \mathrm{L} \times 20^{\prime} \mathrm{W}$ x10'H)
- Teamster Commercial Office ( $10^{\circ} \mathrm{L} \times 20^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}$ )
- Teamster Moving Office ( $10^{\prime} \mathrm{L}$ x $20^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Cafe ( $10^{\prime} \mathrm{L}$ x $50^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Gym (
- Men's Bathroom ( $10^{\prime} \mathrm{L} x 20^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Women's Bathroom ( $10^{\circ} \mathrm{L} \times 20^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}$ )
- Conference Room ( $10^{\prime} \mathrm{L}$ x $75^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Locker Room ( $10^{\prime} \mathrm{L}$ x $25^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Elevator ( $10^{\prime} \mathrm{L} x 10^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )


## 2ND Level of Office

- Hallway ( $300^{\prime} \mathrm{L} x 6^{\prime} \mathrm{W} x 10^{\prime} \mathrm{H}$ )
- Assistant Operation Manager Office ( $10^{\prime} \mathrm{Lx} 20^{\prime} \mathrm{W}$ )
- Sales Manager Office ( $10^{\prime} \mathrm{Lx} 20^{\prime} \mathrm{W}$ )
- Shop Steward Teamsters Warehouse Office ( $10^{\prime} \mathrm{L}$ x20'W)
- Shop Steward OPEIU Office ( $\left.10^{\prime} \mathrm{L} \times 20^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}\right)$
- Teamster Warehouse Office ( $10^{\prime} \mathrm{L}$ x $20^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Sub-Contractor Office ( $10^{\prime} \mathrm{L}$ x $45^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$
- Men's Bathroom ( $10^{\prime} \mathrm{L}$ x $25^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Women's Bathroom ( $10^{\prime} \mathrm{L} \times 25^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}$ )
- Storage Room ( $10^{\prime} \mathrm{L} \times 115^{\prime} \mathrm{W}$ x $\left.10^{\prime} \mathrm{H}\right)$
- Elevator ( $10^{\prime} \mathrm{L} \times 10^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )


## Freight Forwarding Warehouse

Titian Steel $100^{\prime} \times 70^{\prime} \times 35^{\prime}$ Metal Building - 7,000 Sq. Feet Warehouse $\$ 250,000.00$
Utilities - \$1,429.16
Office - 2,000 sq. ft. ( $100^{\prime} \mathrm{L} \times 20^{\prime} W \times 20^{\prime} \mathrm{H}$ )

- Elevator \& Staircase
- 2-Levels


## 1ST Level of Office

- Hallway ( $100^{\prime} \mathrm{L} \times 5^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Open Office ( $80^{\prime} \mathrm{L}$ x $15^{\prime} \mathrm{W}$ x $\left.10^{\prime} \mathrm{H}\right)$
- Men's Bathroom ( $10^{\prime} \mathrm{L} x 15^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Women's Bathroom ( $\left.10^{\prime} \mathrm{L} x 15^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}\right)$ 2ND Level of Office
- Hallway ( $100^{\prime} \mathrm{L} \times 5^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}$ )
- Cafe ( $40^{\circ} \mathrm{Lx} 20^{\circ} \mathrm{W}$ )
- Conference Room ( $30^{\prime} \mathrm{L}$ x $15^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Men's Bathroom ( $10^{\prime} \mathrm{L}$ x $15^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Women's Bathroom ( $10^{\prime} \mathrm{L} \times 15^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}$ )
- Locker Room ( $10^{\prime} \mathrm{L}$ x $15^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )

Warehouse ( $100^{\prime} \mathrm{Lx} 50^{\prime} W$ )

- (1) Drive-in Doors
- (2) Loading Dock Doors


## Cross Dock Warehouse

Titian Steel $100^{\prime} \times 100^{\prime} \times 20^{\prime}$ Metal Building - 10,000 Sq. Feet Warehouse $\$ 330,000.00$
Utilities - \$2,041.66
Office - 2,000 sq. ft. ( $\left.100^{\prime} \mathrm{L} \times 20^{\prime} W \times 20^{\prime} \mathrm{H}\right)$

- Elevator \& Staircase
- 2-Levels

1ST Level of Office

- Hallway ( $100^{\prime} \mathrm{L} x 5^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Open Office ( $80^{\prime} \mathrm{L}$ x $15^{\prime} \mathrm{W}$ x $\left.10^{\prime} \mathrm{H}\right)$
- Men's Bathroom ( $10^{\prime} \mathrm{L} x 15^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Women's Bathroom ( $\left.10^{\prime} \mathrm{L} x 15^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}\right)$ 2ND Level of Office
- Hallway ( $100^{\prime} \mathrm{L} \times 5^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Cafe ( $40^{\circ} \mathrm{Lx} 20^{\circ} \mathrm{W}$ )
- Conference Room ( $30^{\prime} \mathrm{L}$ x $15^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Men's Bathroom ( $10^{\prime} \mathrm{L}$ x $15^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )
- Women's Bathroom ( $10^{\prime} \mathrm{L} \times 15^{\prime} \mathrm{W} \times 10^{\prime} \mathrm{H}$ )
- Locker Room ( $10^{\prime} \mathrm{L}$ x $15^{\prime} \mathrm{W}$ x $10^{\prime} \mathrm{H}$ )


## Warehouse (100'L x 80'W)

- (2) Drive-in Doors in Front

| - (4) Loading Dock Doors in Front <br> - (2) Drive-in Doors in Rear <br> - (4) Loading Dock Doors in Rear <br> (3) Caterpillar XQ200 Propane Generator - (\$150k each) -\$450,000.00 <br> Postage/Shipping <br> Fedex Ground \& Air <br> UPS Ground \& Air |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12 | \$430.00 | \$0.00 | \$5,160.00 |
| Communication/Telephone <br> (18) iPhone 13 Pro Max - \$1,599.00 each <br> (18) iPad Pro 12.9" - \$1,799.00 each <br> (18) iMac 24" - \$3,157.98 each <br> (18) T-Mobile Magenta Max - $\$ 140.00$ per month each <br> (18) MacBook Pro 16" - \$5,398.98 each <br> (18) iMac 24" - \$3,157.98 each | 12 | \$2,520.00 | \$272,032.92 | \$302,272.92 |
| Computer Equipment <br> (10)HP Office Jet Pro 9015e Wireless Color All-in-One Printer \$269.99 <br> (10) eFax + jsign - \$19.95 Monthly <br> (11) Inseego 5G Mifi M2000 Wireless Hotspot - $\$ 336.00$ <br> (11) DJI Mavic Air 2 Drone - $\$ 784.00$ <br> (4) Sharper Image True Night Vision Googles - $\$ 169.99$ <br> (4) GoPro Max 360 Degree Action Camera - \$499.99 | 12 | \$199.50 | \$17,699.82 | \$20,093.82 |
| Computer Software <br> Cross Dock (Mid-Size) Software - $\$ 439.00$ Monthly <br> Movegistics (Enterprise) - \$399.00 Monthly <br> Central Dispatch - \$150.00 Monthly <br> Go Freight Software - \$117.00 Monthly Inflow Dock (Midsize) - \$439.00 Monthly <br> (40 Users) Raken App - $\$ 37.00$ per user Monthly - \$1,480.00 <br> Workyard Workforce Management - \$143.00 Monthly <br> DAT Power Office - \$280.00 Monthly <br> 123 Load Board - \$55.00 Monthly <br> (14) Pre Pass - \$17.16 Monthly | 12 | \$3,519.16 | \$0.00 | \$42,229.92 |
| Insurance <br> John Hackney Agency, Inc. <br> 3700 Nash Street W. <br> Wilson, NC 27896 <br> (252)291-3111 <br> info@johnhackneyagency.com <br> http://www.johnhackneyagency.com <br> - Commercial Vehicle - \$125,000.00 Annually <br> - Brokering Insurance - $\$ 4,500.00$ Annually <br> - (11) Electric Vehicle Insurance - $\$ 27,500.00$ Annually <br> - (40) Workers Comp Insurance - $\$ 58,050.80$ Annually <br> - Building Front Insurance - $\$ 3,000.00$ Annually <br> - Shop Insurance - \$1,500.00.00 Annually <br> - (3) Section 179 Business Deduction Vehicles $(6,000$ <br> lbs. Or More) Insurance - \$2,500.00 Annually <br> JW Surety Bonds <br> 6023A Kellers Church Road <br> Pipersville, PA 18947 <br> (888)592-6631 <br> info@jwsuretvbonds.com <br> http://www.jwsuretybonds.com | 12 | \$18,894.86 | \$0.00 | \$226,738.30 |


| - $\quad \$ 75,000$ Bond BM-84 Freight Broker Bond - $\$ 937.50$ Monthly <br> - $\quad \$ 75,000.00$ Bond Auto / Motor Vehicle Dealer License Bond - \$937.50 Bond <br> - $\quad \$ 75,000.00$ Bond Used Car Dealer Bond - $\$ 937.50$ Bond <br> - $\quad \$ 75,000.00$ Bond Lost Title Bond - $\$ 937.50$ Bond <br> - $\quad \$ 75,000$ Bond Freight Forwarder Bond - $\$ 937.50$ Bond |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Personal Expense <br> (2 Wives / 2 Children) <br> (1) 2022 Audi E-Tron S Quattro Electric Luxury SUV Vehicle - \$92,240.00 <br> - (1) 2023 Porsche Taycan GTS Sedan Vehicle \$159,530.00 <br> - (1) 2023 Audi RS E-Tron GT Quattro Year One Package Sedan - \$164,840.00 <br> - MCI J4500 Charge Custom RV All Electric Coach \$1,500,000.00 <br> (2) Cadillac Escalade AWD Sports Platinum, 3.0 Duramax Turbo Diesel (\$120k each) - \$240,000.00 <br> - 2022 Aluminum 32’ Frame Millennium Edge Stacker w/16' Lift- \$100,000.00 <br> - (3) Electrical Vehicle Insurance - \$7,000.00 Annually <br> (2) Diesel Vehicles Insurance - \$2,500.00 Annually <br> Electric RV Insurance - \$6,000.00 Annually <br> (4) Electric Vehicles Charges Expenses - $\$ 23,360.00$ Annually <br> - Electric Vehicles Tires Expense (\$200.00 Per Tire / 2 Sets Annually) $=\$ 6,400.00$ Annually <br> - (2) Diesel Vehicles Fuel $(1,833.3$ Gallons Annually) $=$ \$8,250.00 <br> - (2) Diesel Vehicles Service Cost - \$3,200.00 Annually <br> - (2) Diesel Vehicles Tires Expense ( $\$ 300.00$ per tire x 2 sets Annually) = \$4,800.00 <br> - $\quad$ Electric Motor Coach Charging Expense $=\$ 832.00$ Annually <br> - All Electric Motor Coach \& Stacker Trailer Tires Expense $(\$ 600.00$ per tire $)=\$ 8,400.00$ | 12 | \$5,895.17 | \$2,256,610.00 | \$2,327,352.00 |
| Business Vehicles <br> - (9) 2022 Electric Vehicles (Wife, Tariq, Helicopter Pilot \& Light Jet Pilot)- \$100,000.00 each <br> (9) Electric Vehicle Charging Expense - $\$ 52,560.00$ <br> (9) Electric Vehicles Tires Expenses ( $\$ 225.00$ per tire x 4 tires x 3 Sets=) - \$24,300.00 | 12 | \$6,405.00 | \$1,200,000.00 | 1,276,860.00 |
| Bank Service Charges <br> PenFed Credit Union 803 Armistead Street <br> Fort Bragg, NC 28307 (800)247-5626 <br> http://www.penfed.org | 12 | \$10.00 | \$0.00 | \$120.00 |
| Supplies <br> Jeanette Logistics Group Transfer \& Storage, Inc. <br> - Supplies - \$409,096.56 <br> Naomi Jeanette Robinson Trucking LLC <br> - Supplies - \$116,448.32 <br> Samsara <br> 350 Rhode Island Street <br> 4th Floor South Building <br> San Francisco, CA 94103 | 1 | \$2,675.00 | \$1,409,544.88 | \$1,441,644.88 |



| 1321 Cobb Corners Drive Rocky Mount, NC 27804 (252)442-5140 http://www.officedepot.com |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Leasehold Improvements | 12 | \$0.00 | \$6,376,000.00 | \$6,376,000.00 |
| Naomi Jeanette Robinson Trucking <br> Operating Engineering School <br> Lake Rhodiss Hunting and Timber Tract <br> 0 Huffman Bridge Road - <br> Morganton, NC (Burke County, NC) <br> 351.4 Acres of Land |  |  |  |  |
| To clear 10-acres of the property for the three warehouse to go in a U-Shape (435,600 Square Feet) <br> - Cutting Timber - 4,356 Trees <br> - Removing Tree Stomps - 4,356 Tree Stomps <br> - Removing 8 " of Topsoil - 10,648 Cubic Yards <br> - (5) Equipment (Cat 501 Forrest Machine, Cat 308E2 w/30" Shark Mulcher Head, Cat D8 Dozer, Cat 349 Excavator, Cat 742 Off-Highway Truck) - \$4,000.00 per day <br> - To cut down trees and dig up stomps to make mulch and mix with topsoil and use on the property for a landscaping bern. <br> Following Equipment will be on site |  |  |  |  |
| To Box out the 10-Aces of land to 16 " Box and place 10 " of clean stones on entire property to let Rain water go run under the property and then put 6 " of Hot Rocks Asphalt to let rain water pass through to the soil with 4 " congragutared pipe underneath to let water pass to rentention pond with building catch basin on property. Build a 4"Concrete building pad over the Hot Rocks for the concrete to expand ( 435,600 Sq. Feet) <br> - 10" Clean Stones - 24,200 Tons <br> - 6" Hot Rocks Asphalt - 14,520 Tons <br> - 4 " Concrete ([3] Warehouse 500 ’ x 470 ') - 235,000 sq. feet $=2,176$ Cubic Yards <br> - Equipment - Cat D7 Wide Track Dozer (9’Wide Blade), Cat 812 Padded Foot Roller, Cat 140 AWD LVR Motor Grader, Cat CP24 Vibe Roller, Leeboy 8210 Box Paver, (7) Dump Trucks bringing material <br> - Material Budget (Stone, Hot Rocks \& Concrete) \$6,134,400.00 <br> - (12) Equipment Budget - $\$ 9,600.00$ per day |  |  |  |  |
| Job Estimate <br> - 58-Working Days <br> - Equipment \& Labor Cost - $\$ 241,600.00$ <br> - Material Cost - $\$ 6,134,400.00$ <br> - Total Bid - \$6,376,000.00 <br> - Cost Per Day - $\$ 109,931.03$ <br> - Estimate Square Yards Per Day - 2,904 Sq. Yards per day ( 100 ' x 30 ') Section done per day |  |  |  |  |
| Security Deposit(s) (Construction Division Pays) <br> $\$ 5,000,000.00$ Job Bid Bond - $\$ 100,000.00$ <br> $\$ 5,000,000.00$ Job Performance Bond - $\$ 100,000.00$ <br> $\$ 5,000,000.00$ Payment Bond - $\$ 100,000.00$ <br> Wrecker and Tow Operator Bond - $\$ 10,000.00$ <br> Auto Dealer Bond - \$3,500.00 <br> Towing License Bond - \$5,000.00 <br> Tow Yard / Warehouse Bond - \$750.00 <br> Oil \& Gas Bond - $\$ 750.00$ <br> Service Contract Bond - $\$ 750.00$ <br> Janitorial Bond - \$750.00 | 12 | \$0.00 | \$0.00 | \$0.00 |


| Business Licenses/Permits/Fees <br> Lawyer <br> - Legal Shield Small Business - \$78.95 Monthly <br> - Legal Shield Family Plan - \$29.95 Monthly <br> - Filing Fee Corporation - $\$ 225.00$ <br> - Country Filing Fees - $\$ 26.00$ <br> - Start a Business - $\$ 149.00$ | 12 | \$108.90 | \$400.00 | \$1,706.80 |
| :---: | :---: | :---: | :---: | :---: |
| Professional Services - Legal, Accounting Legal Shield - \$169.00 Monthly | 12 | \$169.00 | \$0.00 | \$2,028.00 |
| Consultant(s) | 0 | \$0 | \$0 | \$0 |
| Operating Expense <br> Jeanette Logistics Group Transfer \& Storage 16,666 Miles Monthly Each Division <br> (5) Division x 16,666 miles monthly $=83,330$ Miles 105,000 lbs. Into Warehouse Monthly <br> - Moving - \$183,788.53 Monthly <br> - Vehicles - $\$ 137,858.29$ Monthly <br> - Freight Forwarding - \$132,412.25 Monthly <br> - Cross Dock - \$139,375.13 Monthly <br> - Sub-Contractor (4 Phases) - \$754,220.60 <br> - Storage - \$196,297.00 | 12 | \$1,543,951.80 | \$0 | \$18,527,421.60 |
| Cash-On-Hand (60-Days Working Capital) |  | \$0 | \$4,264,281.50 | \$0.00 |
| Miscellaneous |  | \$0 | \$0 | \$0.00 |
| ESTIMATED START-UP BUDGET | 12 Months | \$2,132,140.75 | \$82,869,485.79 | \$108,455,174.80 |

## Jeanette Logistics Group Transfer \& Storage

Freight Brokering, Freight Forwarding, Moving, Vehicles Transport, Cross Dock \& Storage Hourly Gross Profit - \$14,000.00 Per Hour vs. Hourly Expenses (Before Taxes) - \$12,396.17

Monthly Gross Profit - $\$ 2,408,000.00$
Annually Gross Profit - $\$ 28,896,000.00$

| $\begin{gathered} \text { REVEN } \\ \text { UE } \end{gathered}$ | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Estimated Hours Working | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | $2,064$ <br> Hours |
| Atlas Van Lines | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\$ 3,500.00$ Per Hour | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,500.00 Per Hour | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour | \$3,500.00 Per Hour | $\$ 3,500.00$ <br> Per Hour |
| Allied Van Lines | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\$ 3,500.00$ <br> Per Hour | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour | $\$ 3,500.00$ <br> Per Hour | $\$ 3,500.00$ <br> Per Hour |


| United Van Lines | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,500.00 Per Hour | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mayflower Transit | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,500.00 <br> Per Hour | $\begin{gathered} \$ 3,500.00 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour | \$3,500.00 <br> Per Hour |
| EXPENSES | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | YTD |
| Estimated <br> Hours of Service | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | 172 Hours | $2,064$ <br> Hours |
| Atlas Van Lines | \$3,099.04 <br> Per Hour | $\begin{gathered} \$ 3,099.04 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,099.04 <br> Per Hour | $\begin{gathered} \$ 3,099.04 \text { Pr } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,099.04 \text { Pr } \\ \text { Hour } \end{gathered}$ | \$3,099.04 <br> Per Hour | \$3,099.04 Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour |
| Allied Van Lines | \$3,099.04 <br> Per Hour | $\begin{gathered} \$ 3,099.04 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,099.04 Per Hour | $\begin{gathered} \$ 3,099.04 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{aligned} & \$ 3,099.04 \text { Per } \\ & \text { Hour } \end{aligned}$ | \$3,099.04 <br> Per Hour | \$3,099.04 Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour |
| United Van Lines | \$3,099.04 <br> Per Hour | $\begin{gathered} \$ 3,099.04 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,099.04 <br> Per Hour | $\$ 3,099.04 \text { Per }$ Hour | \$3,099.04 Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour |
| Mayflower Transit | \$3,099.04 <br> Per Hour | $\begin{gathered} \$ 3,099.04 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,099.04 <br> Per Hour | $\begin{gathered} \$ 3,099.04 \text { Per } \\ \text { Hour } \end{gathered}$ | $\begin{gathered} \$ 3,099.04 \text { Per } \\ \text { Hour } \end{gathered}$ | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour | \$3,099.04 <br> Per Hour |
| Total Expenses | \$12,396.17 <br> Per Hour | $\$ 12,396.17 \text { Per }$ <br> Hour | \$12,396.17 <br> Per Hour | \$12,396.17 <br> Per Hour | \$12,396.17 <br> Per Hour | \$12,396.17 <br> Per Hour | \$12,396.17 <br> Per Hour | \$12,396.17 <br> Per Hour | $\begin{aligned} & \text { \$12,396.17 } \\ & \text { Per Hour } \end{aligned}$ | $\begin{aligned} & \text { \$12,396.17 } \\ & \text { Per Hour } \end{aligned}$ | \$12,396.17 <br> Per Hour | \$12,396.17 <br> Per Hour | $\begin{aligned} & \text { \$12,396.17 } \\ & \text { Per Hour } \end{aligned}$ |
|  | $\$ 3,500.00$ per hour | $\$ 3,500.00 \text { per }$ hour | $\$ 3,500.00$ per hour | $\$ 3,500.00 \mathrm{per}$ hour | $\$ 3,500.00 \mathrm{per}$ hour | $\$ 3,500.00$ per hour | $\$ 3,500.00$ per hour | $\$ 3,500.00$ per hour | $\$ 3,500.00$ per hour | $\$ 3,500.00$ per hour | $\$ 3,500.00$ per hour | $\$ 3,500.00$ per hour | $\$ 3,500.00$ per hour |
| Total Expenses Before <br> Taxes | $\$ 3,099.04$ per hour | $\begin{aligned} & \$ 3,099.04 \mathrm{per} \\ & \text { hour } \end{aligned}$ | $\$ 3,099.04$ per hour | \$3,099.04 per hour | $\$ 3,099.04$ per hour | \$3,099.04 per hour | \$3,099.04 per hour | $\begin{aligned} & \$ 3,099.04 \text { per } \\ & \text { hour } \end{aligned}$ | \$3,099.04 per hour | \$3,099.04 per hour | \$3,099.04 per hour | \$3,099.04 per hour | \$3,099.04 per hour |
| INCOME BEFORE TAXES | \$400.96 per hour | \$400.96 per hour | \$400.96 per hour | $\$ 400.96$ per hour | $\$ 400.96$ per hour | \$400.96 per hour | $\$ 400.96$ per hour | $\$ 400.96$ per hour | \$400.96 per hour | \$400.96 per hour | \$400.96 per hour | \$400.96 per hour | $\$ 400.96$ per hour |
| TOTAL <br> TAXES <br> PAID | $\begin{aligned} & \$ 215.31 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 215.31 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 215.31 \text { per } \\ & \text { hour } \end{aligned}$ | \$215.31 per hour | $\begin{aligned} & \$ 215.31 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 215.31 \text { per } \\ & \text { hour } \end{aligned}$ | $\underset{\text { hour }}{\$ 215.31 \text { per }}$ | $\begin{aligned} & \$ 215.31 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 215.31 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 215.31 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 215.31 \text { per } \\ & \text { hour } \end{aligned}$ | $\underset{\substack{\text { hour }}}{\$ 215.31 \text { per }}$ | \$215.31 per hour |
| NET INCOME AFTER TAXES PAID | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 185.65 \text { per } \\ \text { hour } \end{gathered}$ | \$185.65 per hour |
| District of Columbia Income Tax 8.5\% | $\$ 34.08$ per <br> hour | $\begin{aligned} & \$ 34.08 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 34.08 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 34.08 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{gathered} \$ 34.08 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{aligned} & \$ 34.08 \text { per } \\ & \text { hour } \end{aligned}$ | $\$ 34.08 \text { per }$ hour | $\begin{aligned} & \$ 34.08 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 34.08 \text { per } \\ & \text { hour } \end{aligned}$ | $\$ 34.08 \text { per }$ hour | $\begin{aligned} & \$ 34.08 \text { per } \\ & \text { hour } \end{aligned}$ | $\$ 34.08 \text { per }$ hour | $\$ 34.08$ per hour |
| Nash County, NC Income Tax 5.3\% | $\$ 21.25 \text { per }$ <br> hour | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ | $\$ 21.25 \text { per }$ <br> hour | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 21.25 \text { per } \\ & \text { hour } \end{aligned}$ |
| $\begin{gathered} \text { North } \\ \text { Carolina } \\ \text { Income Tax } \\ 4.9 \% \end{gathered}$ | $\underset{\text { hour }}{\$ 19.64 \text { per }}$ | $\underset{\text { hour }}{\$ 19.64 \text { per }}$ | $\underset{\text { hour }}{\$ 19.64 \text { per }}$ | $\underset{\text { hour }}{\text { \$19.64 per }}$ | \$19.64 per hour | \$19.64 per hour | $\begin{aligned} & \$ 19.64 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 19.64 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 19.64 \text { per } \\ & \text { hour } \end{aligned}$ | \$19.64 per hour | $\begin{gathered} \$ 19.64 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{aligned} & \$ 19.64 \text { per } \\ & \text { hour } \end{aligned}$ | \$19.64 per hour |
| $\begin{gathered} \text { Federal } \\ \text { Income Tax } \end{gathered}$ | $\begin{gathered} \text { \$140.34 per } \\ \text { hour } \end{gathered}$ | $\begin{gathered} \$ 140.34 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{aligned} & \$ 140.34 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{gathered} \text { \$140.34 per } \\ \text { hour } \end{gathered}$ | $\begin{aligned} & \$ 140.34 \text { per } \\ & \text { hour } \end{aligned}$ | $\begin{gathered} \$ 140.34 \text { per } \\ \text { hour } \end{gathered}$ | $\begin{aligned} & \text { \$140.34 per } \\ & \text { hour } \end{aligned}$ | $\begin{aligned} & \$ 140.34 \text { per } \\ & \text { hour } \end{aligned}$ | \$140.34 per hour | \$140.34 per hour | $\$ 140.34$ per hour | $\begin{gathered} \text { \$140.34 per } \\ \text { hour } \end{gathered}$ | \$140.34 per hour |
|  | $\begin{aligned} & \text { JAN } \\ & \text { 172-Hours } \end{aligned}$ | $\begin{gathered} \text { FEB } \\ \text { 172-Hours } \end{gathered}$ | $\begin{gathered} \text { MAR } \\ \text { 172-Hours } \end{gathered}$ | $\begin{gathered} \text { APR } \\ \text { 172-Hours } \end{gathered}$ | $\begin{gathered} \text { MAY } \\ \text { 172-Hours } \end{gathered}$ | $\begin{gathered} \text { JUN } \\ \text { 172-Hours } \end{gathered}$ | $\begin{gathered} \text { JUL } \\ \text { 172-Hours } \end{gathered}$ | $\begin{gathered} \text { AUG } \\ \text { 172-Hours } \end{gathered}$ | $\begin{gathered} \text { SEP } \\ \text { 172-Hours } \end{gathered}$ | $\begin{aligned} & \text { OCT } \\ & \text { 172-Hours } \end{aligned}$ | $\begin{gathered} \text { NOV } \\ \text { 172-Hours } \end{gathered}$ | $\begin{gathered} \text { DEC } \\ \text { 172-Hours } \end{gathered}$ | $\begin{gathered} \text { YTD } \\ \text {-Hours } \\ \text {-Hours } \end{gathered}$ |

