



Naomi Jeanette Robinson Trucking LLC
Naomi Jeanette Robinson Logistics Group

Warehouse Division

USDOT# 3030152

MC#38945

*Tariq Robinson - Owner & Founder (**USDOT Advocate for Commercial Vehicle Safety**
Under NTSB Safety Board of Director)*

Enka Commerce Park

10-Miles Southwest of Asheville, NC

261 Enka Heritage Parkway

Candler, NC 28715

136,080 Square Feet Facility

32' – Clear Ceiling Height

6" Concrete Floor (Rated for 324,000 lbs. Super Load / Drive in door 25' x 20')

Prime Shipping Corridor (to & from) Interstates [I-26], [I-40], [I-81], [I-85], [I-77], [I-95]

12.5 Acres Lot

36 Dock-High Doors

2 Drive In Grade Level Doors

Cell Phone: (252)903-3751

E-Mail: info@njrtruckingllc.com

Website: <http://www.njrtruckingllc.com>

***WHY AND HOW THE TEAMSTERS' WAREHOUSE DIVISION CAN BE
HELPFUL FOR WAREHOUSE SHIPPING RATES AND WHO WE DO BUSINESS
WITH THAT DISAGREE WITH UNION ACTIVITIES?***



The unions of North America are something like a temp agency mindset in some form of another. The temp will find you jobs and you pay a fee for using their services.

What I Like About Union Company?

Now as a business owner I only hire my office staff and one person from the union that I am obligated to on our payroll. The Lead Engineer or Shop Steward hires and fires union members. It stops a lot of lawsuits of sexually harassment, transgender, disabilities, etc.

What I Don't Like About Unions of North America?

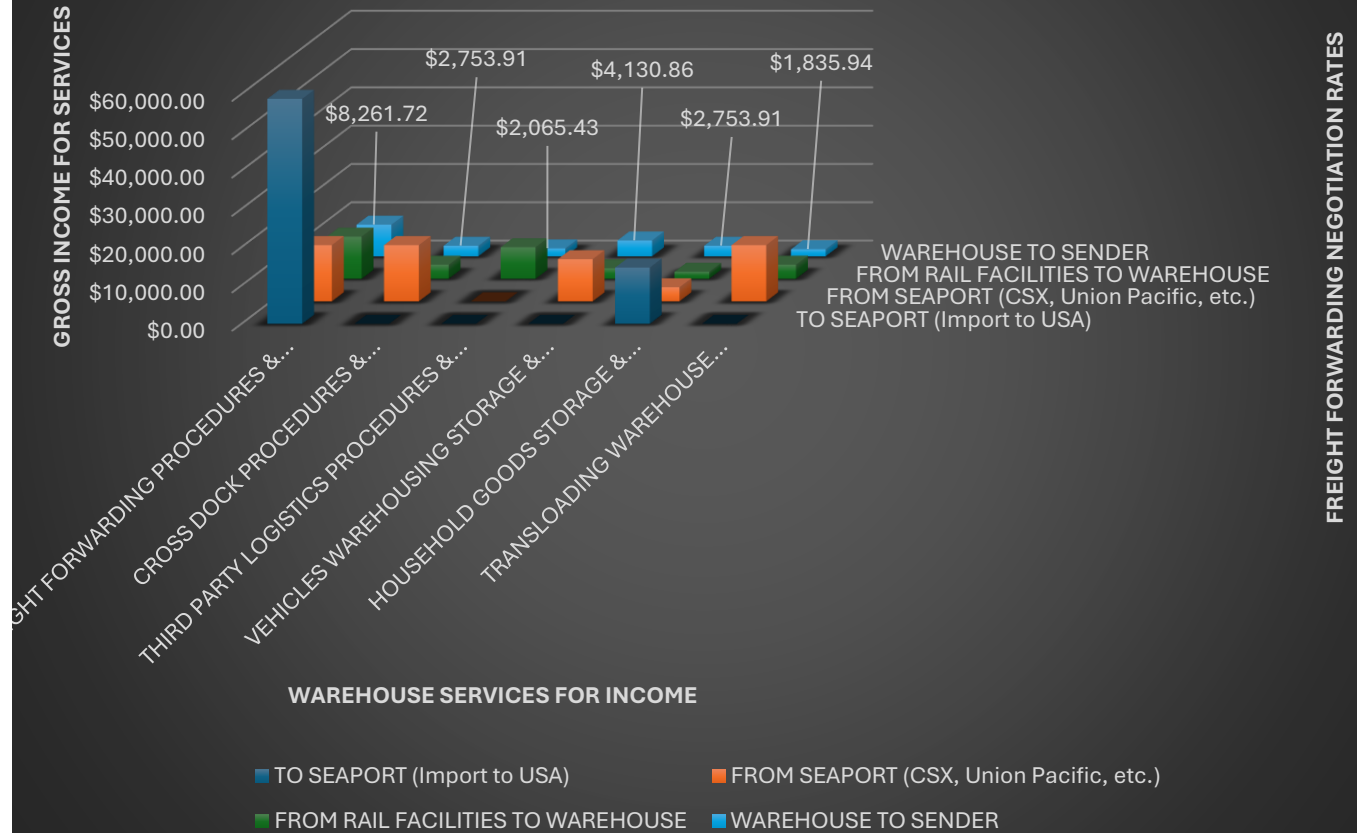
I don't like a shop steward or lead engineer that the Union works for them. I can understand if the season is busy and there is nobody left but open invite to the union without proper education. I can have patience with that. However, a shop steward or lead engineer should be looking for union members that work for the union and not the union work for them.

Teamster Divisions Associated with Naomi Jeanette Robinson Logistic Group

<p>AIRLINE DIVISION</p> <p>Director: Chris Griswold</p> <p>Contact: airline@teamster.org The Teamsters Airline Division represents members in the airline industry, including mechanics, customer service agents, reservationists, simulator technicians, ramp agents, stock clerks, dispatch personnel, flight attendants and pilots.</p> <p>CONNECTIONS: For business use travel is 75% or more off total flight hours. To provide the best service when traveling</p>	<p>BUILDING MATERIAL and CONSTRUCTION TRADE DIVISION</p> <p>Director: Tom Gesualdi</p> <p>Assistant Director: Jeff Cooper</p> <p>Contact: bmctd@teamster.org The Building Material and Construction Trade Division represents a wide variety of proud, loyal and skilled workers. These members include riggers, demolition workers, landscapers, pipeline workers, building supply manufacturers and more.</p> <p>CONNECTIONS: For dump truck operation on/off road use.</p>	<p>CARHAUL DIVISION</p> <p>Director: Avral Thompson</p> <p>Contact: carhaul@teamster.org The Carhaul Division represents thousands of hardworking Teamsters across the United States and Canada. Workers in this industry safely transport loads of cars and trucks from one location to another. Teamster Car haulers have been doing this work under the National Master Automobile Transporters Agreement (NMATA) since the 1940s. The Carhaul Division coordinates activities and priorities with local and regional representatives. They negotiate and administer the NMATA, which applies to vehicle transport nationwide, and ensure that employers meet their commitments to Teamster-represented employees.</p> <p>CONNECTIONS: For picking up vehicles from ports and Government Facility with Clearances</p>	<p>FOOD PROCESSING</p> <p>Director: Jesse Case</p> <p>Contact: foodprocessing@teamster.org Tens of thousands of Teamsters across the continent are members of the union's growing Food Processing Division. The division represents many classifications of workers, including production line workers, mechanics, forklift drivers, machine operators and more. They help prepare, process and move just about every kind of food you find at the grocery store, including meats, dairy vegetables, fruits and grains.</p> <p>CONNECTIONS: For cross docking frozen and fresh foods and vegetables</p>
<p>FREIGHT DIVISION</p> <p>Director: John A. Murphy</p> <p>Asst. Directors: Daniel W. Avelyn/Charles A. "Tony" Jones</p> <p>Contact: aernest@teamster.org The Freight Division represents the interests of truckers across North America. Hundreds of locals and tens of thousands of Teamsters are part of the division, which represents truck drivers,</p>	<p>PACKAGE DIVISION</p> <p>Office Coordinator: Johnny Sawyer</p> <p>Contact: package@teamster.org The Package Division is the union's largest division, serving hundreds of thousands of members throughout North America. UPS is the single largest employer in the Teamsters Union. The division is responsible for ensuring that management abides by the UPS Master Agreement.</p>	<p>RAIL CONFERENCE DIVISION</p> <p>Rail Conference President: Mark Wallace, BLET</p> <p>BLET President: Edward A. Hall</p> <p>BMWED President: Tony Cardwell</p> <p>The Teamsters Rail Conference represents more than 70,000 rail employees in the United States who work as locomotive engineers, trainmen and maintenance of way workers on</p>	<p>WAREHOUSE DIVISION</p> <p>Director: Tom Erickson</p> <p>Contact: warehouse@teamster.org The Warehouse Division represents Teamsters in warehousing, distribution and related industries. Workers in this division include lift truck operators, equipment operators, drivers and clerical employees. One of the division's largest contracts is with Costco, where Teamsters</p>

<p>dockworkers, mechanics, office personnel and many others. Every day, the Freight Division coordinates grievance panels, changes of operations, organizing and negotiations of individual contracts. They also negotiate the National Master Freight Agreement, a monumental contract first signed in 1964 that provides solid, standardized protection and benefits to Teamsters in the Freight Division.</p> <p>CONNECTIONS: For Owner Operators and Company Drivers to Have a Voice on Safety and Production</p>	<p>The UPS contract is the largest private collective bargaining agreement in North America. The division represents UPS package car drivers, air drivers, feeder drivers, part-time loaders, unloaders, sorters, clerks and mechanics.</p> <p>CONNECTIONS: For offloading shipping containers for transloading warehouse storage</p>	<p>the five major freight railroads, Amtrak and numerous commuter rail systems and short lines. The Conference was formed in early 2004 after the merger of the Brotherhood of Locomotive Engineers and added to in 2005 when the Brotherhood of Maintenance of Way Employes merged with the Teamsters.</p> <p>CONNECTIONS: For moving railcars with a wheel loader and loading and offloading rail cars</p>	<p>have given workers a contract and a strong voice for decades.</p> <p>CONNECTIONS: For warehouse managers and assistant managers and professional trades workers</p>
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WAREHOUSING SERVICES RATES FOR BROKERING OR DISPATCHING



	TO SEAPORT (Import to USA)	FROM SEAPORT (CSX, Union Pacific, etc.)	FROM RAIL FACILITIES TO WAREHOUSE	WAREHOUSE TO SENDER (Owner Operators – [Max 43 pallets – {2} Owner Operators Salaries on a Entire Container)
FREIGHT FORWARDING PROCEDURES & REQUIREMENTS DEPARTMENT Global Shipping 1549 Vance Street Rocky Mount, NC CSX Rail Siding Super Load Crane Lifting Diesel Equipment & Vehicles GROSS EXPENSES FOR SERVICES – 57% of Gross Income (\$33,964.85)	\$58,750.00 Total Income From Export Goods Shipper to Receiver	\$14,687.50 Total Expense Expected to Ship Containers to Northeast Shipping Ports for International Countries	\$11,015.63 Total Expenses to Ship Container to 1549 Vance St in Rocky Mount, NC for Assorting to Proper Warehouse	\$8,261.72 Total Expense Expected to pay out to Owner Operators from Brokers to Receiver of Goods

<p><i>CROSS DOCK PROCEDURES & REQUIREMENTS</i> DEPARTMENT 658 Miles Radius of Ashville, NC 261 Enka Heritage Parkway Candler, NC Electric Vehicles & Equipment Facility GROSS INCOME FOR SERVICES</p> <p>A. Trucking - 44% of Gross Income (\$6,425,78)</p> <p>a. From Ports to Warehouse - \$2,500.00 per Container</p> <p>b. Min. 2 Loads Leaving Warehouse with Multi Stops - \$1,962.89</p> <p>c. Two Commercial Vehicles Operators Travel 500-Miles ÷ \$1,962.89 = \$3.93 per mile</p> <p>B. Teamsters Warehouse Division Expenses - \$4,647.22</p> <p>a. Unloading Container - \$2,323.61</p> <p>i. Teamsters Required – 4</p> <p>ii. Time to Off-Load – 4 Hours</p> <p>iii. Salary Rate - \$580.92 each</p> <p>b. Outbound Lanes - \$1,161.81</p> <p>i. Teamsters (Forklift Operators) Required – 2</p> <p>ii. Time to put Shipment in Lanes for Loading – 1 Hour</p> <p>iii. Salary Rate - \$580.91 Each</p> <p>c. Loading Trailers - \$1,161.81</p> <p>i. Teamsters (Forklift Operators) Required – 2</p> <p>ii. Time to Load Shipment in Trailers – 1 Hour</p> <p>iii. Salary Rate - \$580.91 Each</p> <p>C. Supplies (Pallets, Shrink Wrap, Labeling Ink & Paper) Expenses -\$2,000.00 per Container.</p>	\$0.00	\$14,687.50 Freight Forwarder Expense For Assorting Shipment for Contract Order Fulfillments	\$3,671.87 Cross Dock Account for Shipping from Seaport, Airport or Railyard to Facility	\$2,753.91 Cross Dock Account for Owner Operator Fulfillments Order Delivery
<p><i>CROSS DOCK PROCEDURES & REQUIREMENTS</i> DEPARTMENT 658 Miles Radius of Ashville, NC 261 Enka Heritage Parkway Candler, NC Electric Vehicles & Equipment Facility GROSS INCOME FOR SERVICES</p> <p>A. Trucking - 85% of Gross Income (\$7,000.00)</p>	\$0.00	\$0.00	\$8,261.72 Offloading, Stagging and Loading of a Max. Total of (43) Pallets Created with 7 Possible Stops	\$2,065.43 Supplies (Pallets, Shrink Wrap and Inventory Items)

<ul style="list-style-type: none"> a. From Ports to Warehouse - \$1,500.00 per Container b. Leaving Warehouse with Multi Stops with 6 Pallets or More - \$1,833.34 per load c. Three Commercial Vehicles Operators Travel 500-Miles ÷ \$1,833.34 = \$3.66 per mile <p>B. Teamsters Warehouse Division Expenses - \$1,261.72</p> <ul style="list-style-type: none"> a. Unloading Container - \$630.86 <ul style="list-style-type: none"> i. Teamsters Required – 2 ii. Time to Off-Load – 8 Hours iii. Hourly Rate - \$39.43 per hour each b. Arranging Pallets in Logistics Software (Fishbowl Inventory Management) - \$315.43 <ul style="list-style-type: none"> i. Teamsters (Forklift Operators) Required – 1 ii. Time to put Shipment in Software w/Notes and Time to Pull Shipment to load Dually Pickup with Trailer or Cargo Vans – 2.5 Hour iii. Salary Rate - \$315.43 Each Container c. Loading Trailers - \$315.43 <ul style="list-style-type: none"> i. Teamsters (Forklift Operators) Required – 1 ii. Time to Load Shipment in Trailers – 1 Hour iii. Salary Rate - \$315.43 Each Container <p>C. Supplies (Pallets, Shrink Wrap, Labeling Ink & Paper) Expenses -\$1,000.00 per Container.</p>				
<p>VEHICLES WAREHOUSING STORAGE & CRATING PROCEDURES & REQUIREMENT DEPARTMENT 969 Miles Radius of Joliet, IL 3901 Houbolt Road Joliet, IL Auto 3 Levels Parking Lifts Storage Enclosed & Open Transporter Vehicle Crate Builder GROSS INCOME FOR 9 VEHICLES</p> <p>A. Trucking - 63% of Gross Income (\$6,884.77)</p>	\$0.00	\$11,015.63 Gross Income for Obtaining 9 Vehicles From Seaport and Rail Yards To Be Transport for Storage Facility and From Storage Facility to Receiver	\$2,753.91 Expenses for 9 Vehicles Pick up from Rail, or seaport Yards Facility to Warehouse	\$4,130.86 Expenses for Shipping 9 Vehicles From Storage to Receiver

<p>a. From Sea Ports and Rail Yards to Ship 9 Vehicles to Storage Warehouse - \$305.99 per vehicle (\$2,753.90)</p> <p>b. Leaving Storage Warehouse with Multi Stops on the Same Line (Within 500 Miles - \$458.99 per vehicle (\$4,130.86)</p> <p>B. Teamsters Warehouse Division Expenses - \$404.16 Per Delivery of 9 Vehicles</p> <p>A. Inspecting and Loading & Unloading (3) Parking Lift with 9 Vehicles - Salary</p> <p>i. Teamsters Required – 1</p> <p>ii. Time to Retrieve Vehicles (Walking) – 2 Hours</p> <p>iii. Time to Inspect for Incoming and Outgoing (9) Vehicles – 6.75 Hours</p> <p>iv. Time to Input and Output Vehicles into Software (Fishbowl Management) - 1.5 Hours</p> <p>v. Hourly Rate - \$39.43 per hour each</p>				
<p>HOUSEHOLD GOODS STORAGE & CRATING PROCEDURES & REQUIREMENT DEPARTMENT</p> <p>969 Miles of Shawnee, Ok</p> <p>41500 Wolverine Road</p> <p>Shawnee, OK</p> <p>2,000 Storage Vaults & Lift Vans Combined</p> <p>Propane & Diesel Equipment & Vehicles</p> <p>GROSS INCOME FOR 20,000 lbs. HOUSEHOLD GOODS</p> <p>A. Trucking (Line Haul Driver) Income - \$1,107.42 Daily Salary (\$7,751.94 Weekly)</p> <p>a. Rider (Line Haul Rider) - \$225.00 Daily Salary (\$1,562.89 Weekly)</p> <p>b. Port Baltimore to Rock Mount Warehouse – 270 Miles (5 Hours / 50%of Days Driving One Way)</p> <p>i. Round Trip – 24 Hours / 2.4 Days = \$3,197.81</p> <p>1. Mileage – 540 Miles</p> <p>2. Driving Time – 10 Hours</p> <p>3. US Custom Clearance, Loading &</p>	<p>\$14,687.50</p> <p>North American Van Lines Agent International Shipping Cost to America and Abroad</p> <p>(NOTE:) Packing and Wrapping at Shipper is Not Included In the Price. Only Warehouse Padding, Wrapping and Crating for Turning Household Goods to Freight</p>	<p>\$3,671.88</p> <p>Maersk or FedEx Shipping of 20,000 lbs.</p>	<p>\$1,835.94</p> <p>Line Haul Driver & Rider Expenses to Warehouse</p>	<p>\$2,753.91</p> <p>Line Haul Driver & Rider Expenses or Owner Operator General Freight Shipping Expense to Receiver</p>

<ul style="list-style-type: none"> <ul style="list-style-type: none"> i. Teamsters (Calling Inspection #'s) Required – 2 Teamsters ii. Time to Remove Moving Blankets and Bands or Swap Moving Blankets with Total Count of Moving Blankets Exchange with Line Haul Operator – 2.5 Hour iii. Salary Rate - \$100.00 Each g. Padding Furniture and Glass Items - \$320.00 <ul style="list-style-type: none"> i. Teamsters Required – 2 ii. Time to Store Shipment in Transit for Wooden Storage Vault or Liftvans for Freight Shipping – 4 Hours iii. Salary Rate - \$160.00 Each Teamster h. Retrieve Wooden Storage Vaults or Liftvans for Shipping - \$320.00 <ul style="list-style-type: none"> i. Teamsters Required – 3 ii. Time to obtain Vaults or Liftvan from Inventory to be placed in Racetrack For Loading Flatbed Conestoga or Enclosed Vans – 2 Hours iii. Salary Rate - \$160.00 Each Teamster C. Supplies (Tape, Paper Pads, Shrink Wrap & Paper) Expenses -\$300.00, per Line Haul Operator. D. Total Teamsters and Supplies Expenses - \$6,617.27 				
<p>TRANSLOADING WAREHOUSE PALLETIZING & INVENTORY MANAGEMENT PROCEDURES & REQUIREMENTS DEPARTMENT</p> <p>Coast to Coast Service 2908 W. Deer Valley Road Phoenix, AZ Automated Facility Electric Equipment & Vehicles</p> <p>A. Port Virginia to Rocky Mount, NC Warehouse – 107 Miles (2.75 Hours / 28% of Days Driving One Way)</p>	\$0.00	\$14,687.50 Autonomous & Electric Forklifts to Tractors Account Receivable For Upgrades and Added Software	\$3,671.87 Teamsters Semi-Autonomous & Propane Forklifts Rider for Offloading	\$1,835.94 Teamsters Semi-Autonomous Trucks (Dry & Refrigerated Cargo w/Multiple Stops

- A. Round Trip – 5.5 to Hours / 1.95 Days = \$2,598.23
 - a. Mileage – 214 Miles
 - 1. Driving Time – 5.5 Hours
- A. Tesla Semi Tractor (Autonomous)
 - a. Charging Time for Transport – 43% of Electric Reserved
 - b. Amount Charging Cost Outside of Home Base – 0%
- B. Peterbilt 579 EV (Teamster and Semi-Autonomous Tractor)
 - a. Charging Time for Transport – 70% of Electric Reserved
 - b. Amount Charging Cost Outside of Home Base – 40% (180 kWh Battery Life @ \$0.60 per kWh
- C. Battery Cost - \$108.00
- D. Amount of Teamsters Required – 2 Teamsters
 - a. Trip: 5.5 Hours
 - b. Charging Time Allowance – 1.5 Hours
- E. Total Trip Time – 7.5 Hours
 - a. Teamster Rate - \$39.43 Hourly for 40 Hours
 - b. 30 Hours Overtime Pay @ \$59.15 per hour
 - c. Teamster Salary of \$3,351.70 Weekly
- F. Total Trip Expense - \$184.94 Hourly x 7.5 Hours = \$1,387.05
 - a. Operating Expense (Insurance and Maintenance) - \$747.63 Daily (\$74.77 Per Hour)

<div data-bbox="394 195 703 331" data-label="Text"><p>b. <i>Charging Expense</i> - \$14.40 Per Hour</p><p>c. <i>Teamster Expense</i> - \$95.77 Per Hour</p></div>				
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THE PROCESS OF HAVING NAOMI JEANETTE ROBINSON LOGISTICS GROUP HANDLE YOUR LOGISTIC PROBLEM

1ST Topic of Discussion to Improve Loss Revenue for Poor Inventory Management

In Logistics in the past and for some companies remain a prisoner of supply chain poor inventory management of space and product. In 2025 if you are having a poor inventory management of product, space or time. You need to increase their software capabilities or eye theft (item in system but not in the warehouse is "Eye Theft").

Eye theft can happen when you anticipate a sale, and you stock up with poor inventory management of space per product to access a safe place in the system to track.

There are times when items can't be found within the first 10 minutes that can lose your store or department of a returning customer due to lack of maturity of inventory management.

There was a commercial in the 1980's that state we don't invent the things you require. We make the things you require better.

Let's look at Europe, you have Germany Oak Trees the #1 Lumber provider for Ashley Furniture, Taylor for leather Tanning and Remodeling Contractors in Eastern North Carolina

The Lumber that comes from Germany has increase 50% into America the last 12-Months.

Most retailers that use Heeder Linde Park in Lower Saxony Germany (Large-Leave Limes [Tilia Platyphyllos Oak Trees 65.62' Length x 15.75' Circumference]) to supply the demand of their brand.

Unfortunately, due to the rush of German Oak Lumber they don't have the space to maintain this 50% additional surge of buyers. This is apart of inventory management and how you plan to anticipate growth.

So, you have \$200,000.00 in Germany Oak Lumber commodity for your business per shipment. You only have space for small clients in your community.

You only have space for \$400,000.00 in lumber commodities. You sell \$80,000.00 in lumber products daily for 5 days a week. The product takes 21 days to ship upon ordering, with an additional 44 Days at sea and service.

You will require 9.29 weeks of inventory between deliveries \$3,716,000.00 in lumber (Germany Oak) commodities to maintain your current customer base.

That is where we can help. We will hold your 9.29 weeks or more inventory with one week of \$400,000.00 or more in lumber products being delivery weekly

Let's see the cost process.

	ORIGIN OF COUNTRY (Transport)	INTERNATIONAL CARRIER (Transport)	DESTINATION COUNTRY (Transport to Warehouse)	WAREHOUSE EXPENSES (Palletize, Storage)	DELIVERING CARRIER (Final Stop / Destination)
Mileage Allowance to Next Mode of Transportation	FROM Heeder Linde Park Lower Saxony, Germany TO Hamburg Sea Port Germany 78.9 Miles to Seaport / Airport	FROM Hamburg Sea Port Germany TO Port Newark Newark, NJ 5,250 Miles to U.S. Eastern Seaports	FROM Port Newark Newark, NJ TO Transloading Warehouse Candler, NC 500 Miles to Warehouse (Cross Dock, Storage or Transloading to another warehouse)	FROM Transloading Warehouse Candler, NC TO Various Clients 2,000 Miles for All Lanes of Container Goods	1,250 Miles for (2) Delivering Carriers
Transportation Expenses Type (per mile, percentages per load, contract, salary)	Per Load	Per Load	Per Load	Percentages of Commodity Value or Space	Per Mile
Budget Allowance to Next Mode of Transportation	\$5,625.00	\$11,275.00	\$2,500.00	\$15,000.00	\$5,000.00
TOTAL FREIGHT FORWARDER SEEK ON CONTAINER GOOD (Import & Export)	\$39,400.00				

<i>How Many Expenses (Overhead) out of the Total)</i>	<i>5</i>				
<i>Average Overhead Expenses</i>	<i>\$7,880.00</i>				

	<i>SQUARE FEET OF WAREHOUSE SPACE</i>	<i>CUBIC FEET STORAGE CAPABILITY</i>	<i>COMMODITY VALUE OF GOODS (Cu, Ft, Space x \$27.23 = Gross Commodity Value)</i>	<i>COMMODITY VALUE OF SALES WEEKLY</i>	<i>NUMBER OF CONTAINERS EXPECTED IN A NORMAL WEEK</i>
<i>Builder's Discount Center (Wood Privacy Fencing Commodity / 1261 S. Wesleyan Blvd / Rocky Mount</i>	<i>10,000 Square Feet</i>	<i>240,000 Cubic Feet</i>	<i>\$6,535,200.00 Warehouse Gross Commodity Commercial Liability Coverages</i>	<i>\$1,000,000.00 Weekly Sales Average for 18 Departments</i>	<i>Min. 4 Weekly Preferred</i>
<i>N.J.R. Logistics Group (Transloading Warehouse) 261 Enka Commerce Park / 261 Enka Heritage Parkway / Candler, NC</i>	<i>136,080 Square Feet</i>	<i>3,810,240 Cubic Feet</i>	<i>\$103,752,835.20 Warehouse Gross Commodity Commercial Liability Coverages</i>	<i>\$1,220,930.23 Weekly Shipping Out of Warehouse</i>	<i>Min. 5 Weekly (At Least One Daily)</i>



The current position of **MAERSK NEWARK** is at North East Atlantic Ocean reported 2 min ago by AIS. The vessel is en route to the port of **Rotterdam, Netherlands**, sailing at a speed of 11.8 knots and expected to arrive there on **Mar 4, 07:00**. The vessel **MAERSK NEWARK** (IMO 9402615, MMSI 477144800) is a Container Ship built in 2008 (17 years old) and currently sailing under the flag of **Hong Kong** ([MAERSK NEWARK, Container Ship - Details and current position - IMO 9402615 - VesselFinder](#))

IMO number	9402615
Vessel Name	MAERSK NEWARK
Ship Type	Container Ship
Flag	Hong Kong
Year of Build	2008
Length Overall (m)	208.93
Length BP (m)	
Beam (m)	29.86

	<i>MIN. TIME FOR MAERSK NEWARK CONTAINER SHIP TO MAKE A ROUND-TRIP BACK TO PORT NEWARK</i>	<i>GROSS COMMODITY OF GOODS REQUIRED FOR 65 DAYS OF BUSINESS</i>	<i>PERCENTAGE OF COMMODITY SHIPPED FROM GERMANY TO OTHER ITEMS SHIP DOMESTICALLY</i>	<i>WHY YOU NEED A TRANSLOADING WAREHOUSE</i>
<i>Builder's Discount Center (Wood Privacy Fencing Commodity) 1261 S. Wesleyan Blvd / Rocky Mount</i>	<i>65 Days For Maersk Newark to Return to Port Newark with Commodities from Germany</i>	<i>\$4,178,571.43 Expected Sales in 65-Days</i>	<i>63.94% Warehouse Goods Come from Germany</i>	<i>How will you keep your inventory in control when you must buy 17 containers to maintain your customer desires with Germany Production Plant Client? You need to have your inventory management under a transloading warehouse. We send what you need not what you expect. Inventory management with our Professional Services</i>

THE SUPPLY CHAIN DON'T WORK THE WAY YOU WANT ALL THE TIMES. SUPPLY CHAIN WAS DESIGNED FOR THE BULK CARRIERS TO SUPPLY THE SMALL BUSINESSES AND TRANSLOADING WAREHOUSES TO HOLD THE GOODS TO KEEP THE SUPPLY CHAIN MOVING WITH GOODS ON SHELVES.

USE THE SUPPLY CHAIN TO WORK FOR YOU. IF YOUR SALES IN THE NEXT QUARTER IS 65% OF STOCK INVENTORY, YOU BUY THE PRODUCT BUT HAVE IT DELIVERY EVERY 3 DAYS RATHER THAN ALL AT ONCE



The client has multi locations that supplies his business with goods and services for the Rocky Mount, NC and Central and Eastern North Carolina. The client from Germany can only send goods every 65-Days upon delivery.

The client needs 65-Days or more of stock inventory. The supply chain can ship what they asked for but only come in 65-Days spans.

This is another example why transloading warehouses are required for this retailer in Rocky Mount, NC.

- 1. You need a min. of 65 days inventory to keep the shelves stock for the consumer.*
- 2. You don't have the space to have all 65 days of commodities shipped at one time.*
- 3. You don't have the labor force to offload 10 shipping containers in 6 to 8 hours to avoid detention pay.*

	HOW MANY LOADS REQUIRE TO KEEP BUILDING DISCOUNT CENTER OPERATING HEALTHLY WITH GERMAN SUPPLIERS	HOW MUCH OF COMMODITY IS REQUIRED FROM GERMANY MANUFACTURING PLANT IN 65- DAYS
N.J.R. Logistics Group (Transloading Warehouse) 261 Enka Commerce Park / 261 Enka Heritage Parkway / Candler, NC	A load Every 3 Days of Operation.	\$2,708,333.33



TEAMSTERS' PAYROLL FOR TRANSLOADING WAREHOUSE CLIENT

	<i>TEAMSTERS (Commercial Division / Drivers) REQUIRED FROM PORT NEWARK TO CANDLER, NC TRANSLOADING WAREHOUSE</i>	<i>TEAMSTER (Commercial Division / Drivers) REQUIRED FROM CANDLER TRANSLOADING WAREHOUSE TO ROCKY MOUNT BUILDERS DISCOUNT CENTER</i>	<i>TEAMSTER HOURS FROM PORT TO WAREHOUSE</i>	<i>TEAMSTER HOURS WAREHOUSE TO ROCKY MOUNT CLIENT</i>	<i>TEAMSTER PAY (\$43.00 per hour)</i>
<i>N.J.R. Logistics Group (Transloading Warehouse) 261 Enka Commerce Park 261 Enka Heritage Parkway Candler, NC</i>	<i>0 Teamsters Required for Autonomous Semi Trucks</i>	<i>1 Teamsters Required for Zero Emissions Semi Trucks & Tractors</i>	<i>0 Autonomous Semi Trucks (Driverless)</i>	<i>16 hours Weekly x 9.29 Weeks = 148.64 Hours Required per Contract Shipment</i>	<i>\$6,391.52 Per Client or Shipment</i>



COST FOR TRANSLOADING WAREHOUSE VERSUS LEASED WAREHOUSE SPACE

- *The cost per item will increase \$0.07 just for a warehouse lease.*
 - *Not including full staff at additional warehouse*
 - *Not including transportation*
 - *Software updates*
- *To hire a Transloading Warehouse to handle you Supply Chain Needs will be lower than adding more additional space and hiring more employees.*
 - *No additional expenses added after contract agreement.*

	TEAMSTERS (Warehouse Division / Forklift Operators) REQUIRED OFFLOADING BUILDER'S DISCOUNT	TEAMSTER (Warehouse Division / Forklift Operators) REQUIRED FOR LOADING & LOGISTICS A 53' ENCLOSED TRAILER EVERY	TEAMSTER HOURS OFFLOADING 11 CONTAINERS (Every 65 Days)	TEAMSTER HOURS LOADING TRAILER TO ROCKY MOUNT CLIENT	TEAMSTER PAY (\$43.00 per hour)

	<i>CENTER CONTAINERS</i>	<i>3 DAYS TO CLIENT</i>			
<i>N.J.R. Logistics Group (Transloading Warehouse) 261 Enka Commerce Park / 261 Enka Heritage Parkway / Candler, NC</i>	<i>44 Teamsters to offload 11 Containers Daily (10 Container or more every 65 Days Per Client)</i>	<i>2 Teamster Warehouse Division to pull and load 53' Trailer every 3 days (One use Forklift other in the cage if need be)</i>	<i>352 Hours</i>	<i>297.28 Hours</i>	<i>\$27,919.04 (Teamster Pay Every 65 Days)</i>

LEASE WAREHOUSE ADITIONAL COST TO PRODUCT

	<i>GROSS COMMODITY REQUIRED FOR 65-DAYS OF OPERATION</i>	<i>MAX. AMOUNT OF ADDITIONAL WAREHOUSE SPACE REQUIRED FOR 65-DAYS OPERATION</i>	<i>WAREHOUSES IN ROCKY MOUNT, NC LEASE RATE COST \$3.69 PER SQUARE FEET (2.14 Months)</i>	<i>UTILITIES COST FOR A 12,800 Sq.Ft. WAREHOUSE (2.14 Months)</i>	<i>LEASE AND UTILITIES EXPENSES FOR 65- DAYS (2.14 Months)</i>
<i>Builder's Discount Center (Wood Privacy Fencing Commodity / 1261 S. Wesleyan Blvd / Rocky Mount</i>	<i>\$4,178,571.43</i>	<i>12,800 Sq. Feet of Warehouse Space for Lease or Sale</i>	<i>\$8,423.04</i>	<i>\$5,706.67</i>	<i>\$14,129.71</i>

**MORE SALES WILL INCREASE THE PRICE FOR CONSUMER TO
ACCOMMODATE THE ADDED SPACE REQUIRED TO STOCK GOODS**

	<i>TOTAL LEASE OR MORTGAGE PROPERTY COST FOR 65-DAYS</i>	<i>#OF PIECES OF LUMBER TO MEET \$4,178,571.43 COMMODITY</i>	<i>SELLING PRICE AFTER 50% ADDITIONAL SALES OF \$21.75 PER LUMBER BEFORE LEASE WAREHOUSE</i>
<i>Builder's Discount Center (Wood Privacy Fencing Commodity / 1261 S. Wesleyan Blvd / Rocky Mount</i>	<i>\$14,129.71</i>	<i>192,118 Pieces of Lumber</i>	<i>\$21.82 per piece of lumber</i>