

TRUCKING COMPANY

BUSINESS PLAN

NAOMI JEANETTE ROBINSON TRUCKING LLC

Tariq Robinson – Owner & Founder
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NAOMI JEANETTE ROBINSON TRUCKING

“Let Us Achieve Your Freight Shipping Needs”

Prepared By: *Tariq Robinson*

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OBJECTIVES

Naomi Jeanette Robinson Trucking objective is to be productive and abundant in the industry.

The proliferation will further illustrate my desire for a successful and healthy environment, in which I can offer my family and the community.

My vision is a representation of a fortune 500 company in the upcoming years, to grow with my contracts, and with my siblings to new heights in the business, and to make Naomi Jeanette Robinson Trucking LLC, one of the premium trucking names in the industry.

Mr. Robinson has over 15 years' experience in trucking & warehousing. With an additional 20 years' in the heavy construction infrastructure. He also has honor, loyalty, and he is dependable. Mr. Robinson's customer service skills are outstanding. With these credentials, Naomi Jeanette Robinson Trucking LLC will strive for perfection in achieving a goal as a successful business owner.

NAOMI JEANETTE ROBINSON TRUCKING LLC is pleased to submit this recommendation of transference with the objective of:

1. STEP DECK

a. SPECIALIZED FREIGHT - Working Lines Coast to Coast

- i. Aircraft Engines & Parts*
- ii. Wind Towers Parts*
- iii. Metals & Steel*
- iv. Concrete Products*

b. CONTRACT FREIGHT - Working Lines East of Interstate-25 and South of Interstate-90

- i. Naomi Jeanette Robinson Logistics Group Contract Brokering Agent*
- ii. Landstar*
- iii. Anderson Trucking Service*
- iv. J.B. Hunt*
- v. Western Express*
- vi. TMC Transportation*
- vii. Prime, Inc.*
- viii. Atlas Van Lines*
- ix. United Van Lines*

c. GENERAL FREIGHT - Working Lines Coast to Coast (Spot Market Freight)

- i.** DAT Load Board
- ii.** 123 Load Board
- iii.** Trucker Path Load Board

2. CONESTOGA (Flatbed)

- a. **CONTRACT FREIGHT** - Working Lines East of Interstate-25 and South of Interstate-90
 - i. Naomi Jeanette Robinson Logistics Group Contract Brokering Agent
 - ii. Landstar
 - iii. Anderson Trucking Service
 - iv. J.B. Hunt
 - v. Western Express
 - vi. TMC Transportation
 - vii. Prime, Inc.
 - viii. Atlas Specialized
 - ix. United Van Lines
- b. **GENERAL FREIGHT** - Working Lines Coast to Coast (Spot Market Freight)
 - i. DAT Load Board
 - ii. 123 Load Board
 - iii. Trucker Path Load Board

3. ***HEAVY HAUL (Lowboy)***

- a. **SPECIALIZED FREIGHT** - *Working Lines Coast to Coast*
 - i. *Heavy Equipment*
 - ii. *Wind Towers Parts*
- b. **CONTRACT FREIGHT** - Working Lines East of Interstate-25 and South of Interstate-90
 - i. *Naomi Jeanette Robinson Logistics Group Contract Brokering Agent*
 - ii. *Landstar*
 - iii. *Anderson Trucking Service*
 - iv. *Atlas Van Lines*

1. Commercial Truck Driveway Protection from Children Playing and Riding Bikes
2. Two to One Slopes With 15' Depth
3. Vehicle Theft Prevention Key Fob Signals
4. Open Top With Slope Landscape with Driveway Below Grade

vi. CLEARING LAND

1. Up to 5-Acres
2. Save The Land Resources
 - a. Nothing Haul off-site
 - b. Trees and Stumps Made into Wood chips Mixed into Dirt
 - c. Rocks Crushed into Stones
 - d. Trash (Nothing Hazmat) Crush and mixed into stones for driveway
 - e. Protecting Streams with Clean Stones in the stream to keep Animals off your property

vii. GARDENING PROTECTION FROM

1. Up to 1 Acre
2. **Box Out Area For Garden or Flower Bed**
 - a. Placing Carpet on the Bottom of Box out 12"
 - b. Laying Down Black Landscaping Carpet on Dirt to Keep Animals from Coming Underneath
 - c. Laying Pressure Treated 1" x 12" Lumber on The Edges with Mace Rodent Repellent Spray on Lumber. Stacking One on Top Of Another with 12" Wood Curb Enclosure

- d. Laying out Sprinkler System for Watering Garden or Flowerbed
- e. 4” of Clean Stones on top of Pipes and Fabric
- f. 8” of Screen Topsoil for Planting Seeds

viii. LANDSCAPING

1. Trees

- a. Trimming up to 100’ Trees
- b. Removing of Trees
- c. Planting Trees

2. Pressure Washing

- a. Heated Pressure Washing Concrete
- b. Garages & Homes
- c. Windows Washing

3. Fence

- a. Around Property Line
- b. Up to 12’ Height

4. Outdoors Kitchen

- a. Building Enclosure Appliance to Look Clean
- b. Mounted Tables and Cabinets

5. Lighting

- a. Landscape Lights On Side of Driveway or Sidewalks

- b. Lighting at Entrance and Exit with Build in Camera for Safety
- c. Up to 8' Tall Lighting Fixtures

In accomplishing our goals for a pervasive civilization of customary trucking and construction. We have an intelligent foresight, a business image that portrays stewardship.

Naomi Jeanette Robinson Trucking, LLC has an ambition to improve the customer experience through convenience, accuracy of orders, timely delivery and services.

NAOMI JEANETTE ROBINSON GROUP OVERVIEW

N.J.R. Trucking is experiential with the spread of germs and viruses in America. The prorogation of the dilemma of Covid-19 has demonstrative observation globally.

In response to our crisis. Our goal is to build a Kenworth W900L a 400" Wheelbase Tractor with MHC Kenworth out of Rocky Mount, North Carolina.. The build process consisting of Paccar manufacturing of tractor frame wait time was too great at the moment along with the cost to build a new tractor at \$475,000.00.

MHC Kenworth will collaborate with American Reliance Industries (ARI). To construct sleeper bunks with showers, washer Dryer combos, dish washer, cooktops, and toilets on our tractors.

In response to the disease of insects and viruses spreading in vegetables and fruits. We look to ensure a healthy family by limiting or reducing the rodents' saliva and droppings on your plant based food group.

Our food handling certification will be put to good use in construction infrastructure. With our OSHA Training in All areas of outside construction will be used to protect the American Family from Driveway related accidents

Our vision is collaborating with the following agencies in America

- Center of Disease Control (CDC),
- United States Food Safety and Inspection (USDA),
- Food and Drug Administration (FDA),
- United States Department of Health and Human Services (HHA),
- United States Department of Homeland Security (USDHS),
- Federal Motor Carrier Safety Administration (FMCSA),
- National Transportation Safety Board (NTSB)
- Occupation Safety Hazard Association (OSHA)
- Owner Operators Independent Drivers Association (OOIDA)

In protecting the native ground of Americans. This sleeper will eliminate virus spreading at shippers and receivers with a sanitized and professional businessmen illustrating the trucking industry.

Segment presentation illustration through Food Handling Certification and OSHA Training with ARI Legacy 156" RBSD Sleeper. Our vision is to be acquainted with freight and produce, by schlepping an All-Aluminum Step Deck, Conestoga and Lowboy Trailers..

N.J.R. Trucking segment presentation will have illustration embellished by

- Tri Axle Beavertail Step Deck
- Split Axle Flatbed Conestoga
- 2+3+2 Lowboy Trailer
- Tri Axle Dump Truck
- Mini Excavator
- Small Excavator
- Skid Steer Multi Terrain Loader
- Small Dozer
- Track Loader
- Motor Grader
- Rock Crusher
- Forestry Processor
- 80' Boom Lift
- 110-Ton Crane

NAOMI JEANETTE ROBINSON TRUCKING

Naomi Jeanette Robinson Trucking LLC was giving a livelihood through Billy Johnson Trucking. A well-known microentrepreneur out of Suffolk, VA.

I was familiarized with trucking in 2005 by Mr. Billy Johnson. An owner operator with 30-years' experience in the industry.

Father and Son Moving of New York & New Jersey enlightened me about long-distance moving and the provision to be a professional mover in 2005.

J.B. Hunt has indoctrinated me on driving a 13-speed manual transmission with masterful 7-car distance and 10-second extensive view of precariousness of worldly goods and vehicles in 2006.

All My Sons Moving in Richmond, VA acquainted me with warehouse and storage in 2007. In obtaining storage basic knowledge of storage vaults inside of warehouses to conserve space.

Heflebower Transfer & Storage in Richmond, VA acquainted me with a straight truck, and executed a professional move according to Atlas Van Lines requirements in 2008.

Interstate Van Lines in Landover, MD acquaint me with operating a warehouse and logistics in 2016

Operating Engineer since 1999. A proud member of I.U.O.E. Local 825 out of Springfield, New Jersey and I.U.O.E Local 926 out of Atlanta, Georgia. A Heavy Equipment Operator and Grade Surveyor

International Union of Heavy General Laborers since 1987. A proud member of Local 172 out of Trenton, New Jersey. Where I learned to become a Grade Foreman, Asphalt Foreman and learn the safety of Pipe Laying as well as Brick Masonry.

International Union of Teamsters Commercial and Warehouse Divisions since 2011 where I learned how to load, unload and drive Straight Trucks to Trailers. In my Teamster affiliations I learned the Warehouse from being a General Warehouse Worker to a Forklift Operator to Operating a Warehouse.

I took my Teamster training into Retail to learn how to operate a department inside Home Depot (Hardware & Gardening), Tending to the public needs.

Naomi Jeanette Robinson Trucking mission is to evacuate doubt with achievable. Our goal is to be moderate in this industry. To survey my dreams and ambitiousness and excavate into authenticity.

As we grow into the industry our management vision will expand to a new perception.

One of my goals is to teach fellow citizens of Edgecombe and Nash Counties how to buy their own land. Clear the land and survey the property and designed their property to their own imagination with skills of operating heavy equipment and GPS Total Control Station. This will

be an education for them to teach their siblings how to imagine something on paper and put it to existence. I would like to be a teacher at Nash or Edgecombe Community Colleges. However my initiative to trucking, brokering and construction will be neglecting the students. So on my property I will teach my little cousin to strengthen their resume with a Cat 352 Excavator, Cat D8 Dozer, Cat 742 Off-Highway Truck, Cat 140 Motor Grader with Dewalt Rotary Laser Grade System and Johnson Level Calculator. This will ensure poverty will be low in my generation in the future.

In teaching my cousins, nephews and nieces they will bring their friends and they too will learn how to checkerboard in the Lawn with Zero-Turn Mowers without cutting the lawn to build tunnels to their underground parking garages.

Construction is a hobby to me and it will bring me great pleasure to teach them and ask them to do a job for me and pay them. The beauty of them fixing the earth to something special and looking back and telling their friends. Look what I build will entice them out of the streets and build America Great Again.

Naomi Jeanette Robinson Trucking is a limited liability corporation and is owned solely by Tariq Robinson.

N.J.R. Trucking standpoint for equipment will be located at Rocky Mount, NC 27003

Below will illustrates the home office and truck garage



2808 S Wesleyan Blvd - Vacant Land

*268.15 Acres of Commercial Land Offered at \$2,564,100 USD in
Rocky Mount, NC*

PROPERTY TAXES

Parcel Number	3747-00-58-4686U	Improvements Assessment	\$0
Land Assessment	\$0	Total Assessment	\$137,720



We will have a Buck Steel 100' x 100' x 20' (10,000 Sq. Feet /\$110,000.00) custom 6 bays metal garage with office on property. No employees at this facility at present time. When I advance in Brokering and Construction I will hire employees.

This chart illustrates the truck garage and equipment expense

I. Buck Steel Design with 9" Concrete Floor

- 100' Length x 100' Width x 20' Height measurements of garage
- (6) Bays 100' x 72' x 20'
- (1) Bay 100' x 12' x 20' Washing
- (1) Bay 100' x 12' x 20' Detailing
- (1) Bay 100' x 12' x 20' Repair & Service
- (3) Bays 100' x 12' x 20' Trailer Parking w/Tractor
- (1) Office & Storage 100' x 28' x 20'

- \$389,500.00

II. Heat & AC

- (6) 12.5 Ton 10.8 EER 210K BTU Dalkin Commercial Air Conditioner & Gas Package Unit Multi-position (\$7,054.84 each) - \$42,329.04
- (4) Reznor UDAP-250 Power Vented Gas Fired Unit Heater, NG, Aluminized Heat Exchanger – 250,000 BTU (\$1,560.00 each) - \$6,240.00
- TOTAL EXPENSE - \$48,569.04

III. Washing & Detailing

- (1) NorthStar Gas Wet Steam and Hot Water Portable Pressure Power Washer – 2700 PSI, 2.5 GPM, Briggs & Stratton Engine - \$2,379.99
- J.E. Adams 9200 2-Motor Commercial Vacuum w/Coin Acceptor - \$1,935.00
- (4) J.E. Adams 1.5” 25’ Hose Yellow (\$72.59 each) - \$290.36
- VIS-Shine Portable on-Truck Wheel Polishing Machine - \$5,000.00
- Milwaukee M18 18-Volt Lithium-Ion Brushless Cordless 7” Variable Speed Polisher Kit w/(2) 5.0Ah Battery & Charger - \$479.00
- Milwaukee M12 12-Volt Lithium-Ion Cordless Variable Speed Polisher / Sander Kit w/ (2) M12 Batteries, Accessories, Charger & Tool Bag - \$249.00
- Milwaukee M18 18-Volt Lithium-Ion Cordless Drill / Impact Driver Kit (2-Tool) w/(2) 1.5Ah Batteries, Charger, Tool Bag - \$179.00
- Samsung 4.5 cu. Ft. High-Efficiency White Front Load Washing Machine with Steam, Energy Star - \$628.20
- Samsung 7.5 cu. Ft. White Electric Dryer with Steam - \$628.20
- Global Industrial 17” Aluminum Floor Machine - \$649.00
- (20) Global Industrial 17” Green Scrubbing Pad (5 per case / \$28.95 each) - \$579.00
- (20) Global Industrial 17” Red Buffing Pad (5 per case / \$28.95 each) - \$579.00
- (20) Global Industrial 17” Black Stripping Pad (5 per case / \$28.95 each) - \$579.00
- (20) Global Industrial 17” White Polishing Pad (5 per case / \$27.95 each) - \$559.00
- TOTAL EXPENSES - \$14,422.99

IV. Repair & Service

- Yale 15-ton Top Running Single Grinder Overhead Crane Kit 230V - \$27,542.83
- Quincy QT-54 Pro 5-HP 60-Gallon Two Stage Air Compressor (230V 1-Phase) - \$1,299.00
- Lincoln Electric 230-Volt 180-Amp MIG Flux-Cored Wire Feed Welder - \$705.00
- 125 cu/ft Oxygen Welding Gas Cylinder Tank CGA 540 – Full - \$363.99
- Miller Thunderbolt 210 Aluminum DC Stick Welder - \$745.00
- (4) Strongway 35-Ton Quick Lift Air / Hydraulic Service Floor Jack (\$389.99 each) - \$1,559.96
- Snap-on / JH Williams WSC-1390TB 1390-Piece Mammoth Tool Set Complete - \$23,500.00
- Snap-on ½” Drive Air Impact Wrench - \$624.95
- Snap-on 3/8” Drive Super-Duty Air Ratchet - \$395.00
- Snap-on Heavy-Duty Air Hammer (Blue Point) - \$263.00
- Snap-on Air Powered Shears (Blue Point) - \$246.00
- Snap-on 3/8” Reversible Drill (Blue Point) - \$232.00
- Snap-on 31-Piece, 14.4V Cordless Screwdriver, 23-Piece Quick Change Bit Set, 7-Piece Hex Shank Drill Bit Set - \$729.99
- 20-Gallon Parts Washer with Pump - \$99.99
- Graco LD Series 5:1 Mobile Mount 6.7 GPM Oil Pump Package w/ Manual Meter - \$1,842.93
- John Dow JDI-LP5 25-Gallon Low Profile Oil Drain w/Pump - \$649.99
- Bluerock CG-30 Gas Cutting Track Torch – Motorized Burner Cutter Machine w/12” Track - \$678.00
- TOTAL EXPENSES - \$61,477.63

V. Office & Storage

- CenturyLink Internet, Phone & TV - \$199.00 monthlyBill
- Bush Business Furniture Office 500 72”W Executive Desk with Lateral File Cabinets and Hutch, Storm Gray - \$2,461.99
- Apple 27” iMac Pro with Retina 5k display – Intel Xeon w/ 32GB Memory – 1TB Solid State Drive – Black - \$4,999.99

- HP – Page Wide Pro 577dw Wireless All-in-One Injet Printer White - \$899.99
- (20) HP – 972X XL High-Yield – Black Ink Cartridge – Black (\$139.99 each) - \$2,799.80
- (20) HP – 972X XL High – Yield – Yellow Ink Cartridge – Yellow (\$135.99 each) - \$2,719.80
- (20) HP – 972X XL High-Yield – Magenta Ink Cartridge – Magenta (\$135.99 each) - \$2,719.80
- Comfort Products Inc. – Leather Executive Chair – Black - \$201.99
- Magnus Power Reclining Sofa and Console Loveseat - \$1,598.00
- Samsung 75” Class – LED – Q60 Series – 2160p – Smart – 4k UHD TV with HDR - \$1,499.99
- TOTAL EXPENSES - \$19,901.35

1. ***TOTAL MILEAGE EXPECTED TO BE DRIVEN ANNUALLY***

TRUCKING:..100,000 Miles

- a. Step Deck - 33,333 Miles
- b. Conestoga - 33,333 Miles
- c. Lowboy - 33,333 Miles

2. ***TOTAL HOURS ANNUALLY EXPECTED TO WORK IN***

CONSTRUCTION:.....480 Hours

3. ***TOTAL HOURS TEACHING FAMILY CONSTRUCTION SKILLS***

ANNUALLY:....96 Hours

4. ***TOTAL HOURS LANDSCAPING AROUND HOUSE AND GARAGE***

ANNUALLY:.....72 Hours

- a. Cutting Grass, Trimming Trees, Gardening, Pressure Washing

5. ***TOTAL HOURS PLEASURE DRIVING, FISHING, RACE TRACK TOURS***

ANNUALLY:.....84 Hours

6. ***TOTAL HOURS OPERATING AND DRIVING ANNUALLY***:....732 Hours

7. ***TOTAL AMOUNT OF FUEL CONSUMED PER HOUR ANNUALLY***

(Gallons):....5 Gallons Per Hour

8. ***TOTAL GALLONS OF FUEL CONSUMED***

- a. Trucking (4 mpg):...25,000 Gallons
- b. Operating & Driving (732 Hours):.....3,660 Gallons
- c. TOTAL GALLONS:.....28,660 Gallons

9. **NATIONAL FUEL COST PER GALLON (Tuesday April 18, 2023 @ 11:49am):**.....\$4.05 per gallon

- a. TOTAL FUEL EXPENSES ANNUALLY:.....\$116,073.00

10. **TOTAL GARAGE & HOME COST** - \$4,215,072.56

11. MONTHLY ANNUALLY EXPENSE

- a. **UTILITIES COST ELECTRIC, WATER & GAS (Home & Garage):**.....\$28,266.60 Annually
- b. **PROPERTY TAXES (Home & Garage):**.....\$39,000.00 Annually
- c. **INTERNET, PHONE, CABLE (Home & Garage):**.....\$4,800.00 Annually
- d. **TRUCKING BUSINESS INSURANCE ANNUALLY:**.....\$55,000.00 Annually
- e. **BUSINESS FRONT INSURANCE ANNUALLY:**.....\$5,000.00 Annually
- f. **WORKERS' COMP INSURANCE FOR 48-STATES ANNUALLY:**.....\$40,320.00 Annually
- g. **FOOD EXPENSES**
 - i. Over The Road Trucking (\$25.00 per day x 21 days a month) Annually:.....\$6,300.00
 - ii. Home (Fresh Meats - Vegetables in Garden - Seasoning, Etc. 10 Days a Month x \$12.00 per day):.....\$1,440.00 Meals Expense
 - iii. TOTAL MEALS EXPENSE:.....\$7,740.00 Annually

h. WASHING CLOTHES EXPENSES

- i. Over The Road (Truck Stops & Laundry Centers)
 - 1. Truck Stops (Washing Machine \$1.50 Per Load x Whites, Lights & Darks - 3 Loads Weekly =108 Washes)
 - a. Washing:.....\$162.00 Annually.
 - b. Drying:.....\$162.00 Annually

- 2. Laundry Center & Hotels (Washer \$2.50 Per Load x 108 Loads)
 - a. Washing:.....\$270.00 Annually
 - b. Drying:.....\$270.00 Annually
- 3. TOTAL WASHING EXPENSES:.....\$864.00 Annually

i. HOTEL EXPENSE

- i. Specialized & Heavy Haul (3-Nights a Week x \$110.00 per Night x 108 Nights Annually)
 - 1. Specialized & Heavy Hauling Logging:.....\$11,880.00
- ii. General Freight (1-Night a Week x \$110.00 per Night x 36 Nights Annually)
 - 1. General Freight Logging:.....\$3,960.00 Annually
 - 2. TOTAL LOGGING EXPENSES:.....\$15,840.00

j. DETAILING TRACTOR & TRAILER

- i. Truck Stops (\$80.00 per wash x 72-Times Annually):..\$5,760.00
- ii. Rocky Mount United Community Ministries Homeless Center (Once a Month \$150.00 Washing / \$250.00 Waxing)
 - 1. Washing Annually:.....\$1,800.00
 - 2. Waxing Annually:.....\$3,000.00
- iii. TOTAL DETAILING EXPENSE:.....\$4,800.00

k. TIPS EXPENSE

- i. Restaurants (15% of Bill) Annually:.....\$945.00
- ii. Forklift Operator & Lumpers (0.5% of Weight) Annually:....\$15,840.00
- iii. Buffers (Detail Shops) \$75.00 per hour x 4.5 hours x 4 Times Yearly:....\$1,350.00
- iv. TOTALS TIPS EXPENSE:.....\$18,135.00

12. ***TOTAL ANNUALLY EXPENSE (Excluding Vehicles & Equipment):.....\$4,215,072.56***

13. ***TOTAL MONTHLY COST ANNUALLY:.....\$219,765.60***

- a. Quarterly Expense:.....\$54,941.40
- b. Monthly Expense:.....\$18,313.80

c. Weekly Expense:.....\$4,259.02

d. Daily Expense:.....\$608.43

e. HOURLY EXPENSES

i. Brokering Expenses (10-Hour Days)

1. Brokering Expense:.....\$60.84 per hour

ii. Construction Expense (8-Hours Days)

1. Construction Expenses:.....\$76.05 per hour

iii. Hours of Service Window (14-Hours)

1. 14-Hour Window Expense:.....\$43.46 per hour

Naomi Jeanette Robinson Trucking LLC, intentions in trucking are to provide the best professional service henceforth in the departments and locations

Direct Freight Services

- J.B. Hunt
- Anderson Trucking Services

- Naomi Jeanette Robinson Logistics Group Inc.
- Load Board - \$34.95 monthly expense

123 Load Board

- Load Board - \$55.00 monthly expense

Landstar

- Escrow - \$1,000.00 one-time expense
- Plates - \$1,700.00 one-time expense
- Permits - \$200.00 annually
- Communication - \$3.69 per week

Truckers Edge

- Load Board - \$99.95 monthly

DAT Power

- Load Board - \$150.00 monthly

- ❖ (6) 8'L x 20"W [4] Bunk Load Leveler / [6] Ramps Master Kit for 20" Conesotoga Trailer – 23,500 pounds capacity (853 pounds) - \$6,313.94
- ❖ (2) 21" Rubber Tarp Straps (Box of 50) Natural Rubber (\$42.99 each) - \$85.98
- ❖ (50) 4" x 40' Winch Straps with Flat Hook & Guard (\$17.01 each) - \$850.50
- ❖ (50) 4" Storable Sliding Truck Tie Down Winch – Bottom Mount (\$20.99 each) - \$1,049.50
- ❖ (2) Ergo 360 Winch Bar with Combination Square End (\$32.99 each) - \$65.98
- ❖ (20) Tie Down Chain Grade 100 – 5/8" x 25' Working Load Limit 22,600 lbs. (\$614.59 each) - \$12,291.80
- ❖ (8) Rubber Friction Non-Slip Coil Mat 30: x 25' (\$41.99 each) - \$335.92
- ❖ (16) Light Duty Coil Rack (\$10.99 each) - \$175.84
- ❖ (10) Peerless QuikBinder Plus 1/2"-5/8" Ratchet Load Binder Working Load Limit 18,000 lbs. (\$141.23 each) - \$1,412.30
- ❖ (10) Lever Binder Working Load Limit 13,000 lbs – 1/2"to 5/8" (\$71.77 each) - \$717.70
- ❖ (100) Corner Protector- Blue (\$1.39 each) - \$139.00
- ❖ (1) 8' Extension Handle for Corner Protectors - \$54.99

- ❖ (3) Heavy Duty Lumber Tarp – 24’ x 28’ w/8’ Drop & Flap 18 oz. Blue Tarp (\$419.99 each) - \$1,259.97
- ❖ (1) 12’ Fiberglass Step Ladder with 300 lb. Load Capacity Type IA Duty Rating - \$259.00
- ❖ Milwaukee M18 Fuel 18-Volt Lithium-Ion Cordless Combo Tool Kit (6-Tools) - \$917.00
- ❖ (6) 4” x 4” x 10’ #2 Pressure – Treated Timber (\$11.77 each) - \$70.62
- ❖ (20) Star Warning Systems Versa Star 4 Diode LED Warning Light (\$74.25 each) - \$1,485.00
- ❖ Whelen Towman’s 60” Century Lightbar / 2.375” Height x 7.75” Depth x 60” Length - \$1,363.99
- ❖ (12) Prime USA Scales MSI-5300 Load Ranger Axle Weigh 20,000 lbs. (\$2,370.00 each) - \$28,440.00
- ❖ Progressive Commercial Agent \$2,000,000 Gross Commodity / Commercial Vehicle (Tesla Model S Plaid / Cadillac Escalade ESV Sport Platinum Sport Diesel / GMC Sierra HD 3500 Crew Cab Denali Ultimate Short Box 4x4 / Chevy Camaro ZL1 Convertible 6-Speed Manual / Cadillac CT5 Blackwing 6-Speed Manual) /Truck & Trailers - \$130,000.00



A. TOTAL ONE-TIME EXPENSES

- a. Total One Time Expenses:.....\$60,189.03

B. TOTAL MONTHLY EXPENSES

- a. Annual Expense:.....\$130,355.77
- b. Quarterly Expense:.....\$32,588.94
- c. Monthly Expenses:.....\$10,862.98
- d. Weekly Expenses:.....\$2,526.27
- e. Daily Expenses:.....\$360.90
- f. Hourly Expenses:
 - i. Hours of Service (14-Hour Window):.....\$25.78

TRUCKING BUSINESS AND PERSONAL VEHICLES





LOCATION OF PURCHASE	LISTING PRICE	USAGE TYPE	WHY THIS VEHICLE	FIRST CHOICE	PHOTO
<p style="text-align: center;"><i>Tesla of Raleigh Raleigh, NC</i></p> <p><i>2023 Model S Plaid Midnight Silver Metallic, 21" Wheels, Black & White Interior, Steering Wheel, Enhanced Autopilot, Full Self Driving Capability, Wall Connector & Mobile Connector</i></p>	<p><i>\$127,990.00</i></p>	<p><i>Everyday to Office and Local runs to Triangle, Virginia and Greenville, NC</i></p>	<p><i>It is Electric and can get out the way of people following me from take off to lose them</i></p>	<p><i>Wanted a GMC Hummer SUV. The waiting list is too great</i></p>	
<p style="text-align: center;"><i>Davenport Buick-GMC Rocky Mount, NC</i></p> <p><i>2024 GMC Sierra HD 3500 Crew Cab Standard Bed 4wd Single Rear Wheel Denali 6.6L Duramax Diesel, Quicksilver Metallic, 20" High Gloss Black Aluminium Wheels, Jet Black Int., Denali Black Diamond Edition Ultimate Package, Illumination Package, Hard Folding Tonneau Cover</i></p>	<p><i>\$94,500.00</i></p>	<p><i>This is my Trucking Vehicle. I need to go to buy things for the truck and trailer.</i></p>	<p><i>The characteristics i like. To be honest i like the 1500 model the best. the 22" Rims and the short bed is what i like. For heavy Duty i like a dually but the cost is to great</i></p>	<p><i>I was thinking about Ram 5500 and Ford not to forget the GMC 3500 Dually. It was the interior of the GMC that draw me to this point. I like a dually the best. The price is to great</i></p>	






TOTAL EXPENSES:.....\$222,490.00

ROUTES AND LINES OF TRAVEL

<i>DEPARTMENT</i>	<i>EASTERN GEOGRAPHICAL COVERAGE AREA (POPULATION)</i>	<i>CENTRAL GEOGRAPHICAL COVERAGE AREA (SQUARE MILES OF DELIVERY)</i>	<i>MOUNTAIN GEOGRAPHICAL COVERAGE AREA (SQUARE MILES OF DELIVERY)</i>	<i>PACIFIC GEOGRAPHICAL COVERAGE AREA (SQUARE MILES OF DELIVERY)</i>	<i>GEOGRAPHICAL COVERAGE AREA (SQUARE MILES OF DELIVERY)</i>
<i>Trucking / Owner Operator DEPARTMENT</i>	<i>1,743' L x 542' W (Mileage)</i>	<i>1,627' L x 1,007' W (Mileage)</i>	<i>1,240' L x 658' W (Mileage)</i>	<i>1,162 L x 465' W (Mileage)</i>	<i>1,627 L x 2,635' W (Mileage)</i>
<i>Eastern Central Mountain Pacific TRAVEL & WORK TIME ZONES</i>	<i>944,706 Square Mileage (Eastern Time Zone) COVERAGE AREA</i>	<i>1,638,389 Square Mileage (Central Time Zone) COVERAGE AREA</i>	<i>815,920 Square Mileage (Mountain Time Zone) COVERAGE AREA</i>	<i>540,330 Square Mileage (Pacific Time Zone) COVERAGE AREA</i>	<i>4,287,145 Square Mileage (Lower 48 States) COVERAGE AREA</i>
	<i>150.2 Million (47.1%) POPULATION</i>	<i>92.3 Million (29.0%) POPULATION</i>	<i>21.3 Million (6.7%) POPULATION</i>	<i>53.0 Million (16.6%) POPULATION</i>	

COMMERCIAL VEHICLES FOR BUSINESS

LOCATION OF PURCHASE	LISTING PRICE	GROSS VEHICLE WEIGHT RATING	WHEELBASE / KINGPIN TO AXLE SPACING	FIRST CHOICE	PHOTO
<p>Galati Yacht Sales Anna Maria, FL, 34216</p> <p>2021 Viking 54 Convertible</p>	\$3,475,000.00	N/a	N/a	Fishing Big Enough to withstand Dolphin jumping in the Atlantic Ocean next to boats making waves. and shark watching	
<p>TNT Sales Villa Ridge, MO</p> <p>2023 Talbert 25-Ton Triaxle Tag Trailer with Air Control 6' Ramps</p>	\$54,950.00	50,000 lbs, (GVWR)	35' Length	Track / Hobbyist Vehicle	
<p>4M Iron Charleston, SC</p> <p>2023 Kenworth W900L Triaxle Extended Cab, 17' Rock Body Dump Truck, Cummins</p>	\$299,900.00	N/a	N/a	Dump Truck for Construction Purpose.	
<p>Trailer Superstore Mechanicsburg, PA</p> <p>ATC 8.5 x 26 Aluminum Two Car Hauler – Stacker Trailer</p>	\$129,999.00	19,800 lbs. (GVWR) 7,672 lbs. Tare Weight	26' Length	Race Course Trailer Transporter	

<p>Performance RV Sales Thornville, OH</p> <p>2023 Freightliner Cascadia w/Detroit Engine 600 hp, 37' Length</p>	<p>\$622,589.00</p>	<p>N/a</p>	<p>37' Length</p>	<p>Prevost Marathon Motor Coach was my first choice than a Kenworth T680 Showhauler that is 45' in length with Caterpillar 650 hp engine</p>	
<p>Holt Truck Center San Antonio, TX STOCK# HTU000232</p> <p>2020 Peterbilt 389 Tri-Axle w/80" Mid Rise Sleeper</p>	<p>\$249,950.00</p>	<p>58,500 lbs (GVWR)</p> <p>23,500 lbs. Tare Weight</p>	<p>300" WB</p> <p>Total Length: 415" (34.5')</p>	<p>Kenworth W900L 356" WB with 144" ARI RBSD Custom Sleeper Listing \$450,000.00</p>	
<p>Booth Trailer Sales Columbus, OH</p> <p>2023 Reitnauer Bubba Drop Tri-Axle Beavertail</p>	<p>\$101,900.00</p>	<p>78,000 lbs. (GVWR)</p> <p>13,500 lbs. Tare Weight</p>	<p>480" Kingpin to Center Axle</p>	<p>2023 Reitnauer Bubba Drop Tri Axle Beavertail</p>	
<p>Booth Trailer Sales Columbus, OH</p> <p>2023 Reitnauer Big Bubba w/Vango Sliding Tarp System 48' Length w/108" Inside Height</p>	<p>\$94,900.00</p>	<p>73,500 lbs. (GVWR)</p> <p>10,900 lbs. Tare Weight</p>	<p>492" Kingpin to Center of Spread Axle</p>	<p>2023 Reitnauer Big Bubba w/Vango Tarp System 53' Length w/108" Inside Height</p>	
<p>Tri State Trailer Sales Pittsburgh, PA</p> <p>2023 Fontaine Magnitude 65 MDSR Modular 28' Deck</p>	<p>\$403,700.00</p>	<p>175,000 lbs. (GVWR)</p> <p>43,050 lbs. Tare Weight</p>	<p>24' Kingpin to Jeep Center Axle</p> <p>5- Axles 63,000 lbs.</p> <p>53' Kingpin Spacing to Lowboy Center Axle</p> <p>5-Axles 81,000 lbs.</p> <p>10' Booster Tongue to Center of</p>	<p>2023 Fontaine Magnitude 65 MDSR Modular 30' Length x 9' Wide Deck</p>	

			Tandem Axle 5 - Axles 58,000 lbs.		
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TOTAL EXPENSES:.....\$5,560,878.00

STEP DECK HIGHLIGHTS

STEP DECK SOLUTIONS WITH PETERBILT 389 TRIDEM WITH 80" MID-ROOF SLEEPER

- **LEGAL WEIGHT RATING IN NORTH CAROLINA**
 - Single Axle (Steer):.....20,000 lbs.
 - Tridem Axle (Drive + Lift):.....51,000 lbs.
- **PERMIT WEIGHT RATING IN NORTH CAROLINA**
 - Steer Axle:.....20,000 lbs.
 - Single Axle:.....25,000 lbs.
 - Tandem Axle:.....50,000 lbs.
 - Tridem Axle:.....60,000 lbs.
 - Quad or More:.....68,000 lbs.
- **TRACTOR SPACING (Steer to Center Drive Axle)**
 - Tractor Length:.....415" (34.5')
 - Tractor Wheel Spacing (Steer to Center of Drive):.....25' Spacing
- **STEER AXLE**
 - Legal:..... 12,,000 lbs Rating
 - Permit:.....20,000 lbs. Rating
- **LIFT AXLE**
 - Legal:.....20,000 lbs. Rating
 - Permit:.....25,000 lbs. Rating
- **TRIDEM AXLE (Lift + Tandem Drive)**
 - Legal:.....51,000 lbs.Rating

- o Permit:.....60,000 lbs. Rating
- **GROSS WEIGHT**
 - o Empty Weight:.....23,500 lbs.
 - o Legal Weight Rating:.....58,500 pounds max

REITNOUER BUBBA DROP TRI-AXLE BEAVERTAIL ON 17.5" RIMS TRAILER

- **TRAILER SPECS**
 - o Length:.....53'
 - o Width:.....8.5'
 - o Kingin Setting:.....3' (36")
 - o Axle Spacing:.....5' (60")
 - o Trailer Top Deck Height:.....51" (4.25')
 - o Trailer Bottom Deck Height:.....36" (3')
 - o Kingpin to Center Axle Spacing:.....40' Spacing
- **TRAILER GROSS LEGAL WEIGHT**
 - o Empty (Tare) Weight:.....13,500 lbs.
 - o Gross Combination Empty Weight:.....37,000 lbs.
 - o Legal Max Shipment:.....43,000 lbs.
 - o # of Axles:.....7 Axles
 - o Max. Legal Weight Per Axle:.....11,429 lbs.
- **TRAILER MAX. GROSS PERMIT REQUIREMENTS ALLOWED:**
 - o Last Drive Axle to Center Trailer Axle Spacing:.....40'
 - o # of Axle on Trailer + 1 Drive Axle:.....4 Axles
 - o Max. Weight Allowed Between Drive and Center Axle:.....68,500 lbs.
 - o Max. Weight Allowed on Tractor:.....58,500 lbs.
 - o Max. Scaled Weight on Tractor + Trailer:.....127,000 lbs.

- Max. Scaled Weight Per Axle:.....18,143 lbs.
- Max. Permit Order for Axles:.....18,000 lbs. Per Axle
- Max. Permitted Weight:.....126,000 lbs. Max-Out Weight

PERMIT COST GOING TO BAKERSFIELD, CALIFORNIA FROM ROCKY MOUNT, NORTH CAROLINA

- **MILEAGE**

- To Bakersfield, California:.....2,611 Miles

- **PERMIT COST**

- Overweight Only (126,000 lbs. - 80,000 lbs. = / 2,000 lbs. x \$0.03 x 2,611 Miles=):.....\$1,801.59
- Oversized + Overweight (126,000 lbs. - 80,000 lbs. = / 2,000 lbs. x \$0.04 x 2,611 Miles =):.....\$2,402.12

- **PILOT CAR FEES**

- One Car Following (2,611 Miles x \$1.80 per mile =).....\$4,699.80
- Two Cars One Following and Lead Car (2,611 Miles x \$3.60 per mile =).....\$9,399.60
- Three Cars One Follow, One Lead & One Height Pole Car (2,611 Miles x \$5.60 per mile =).....\$14,621.60
- Logging & Meals (Per Day).....\$145.00 per day
- Retaining Fee:.....\$100.00 per day

- **POLICE ESCORT FEES**

- One Car (Per Day):.....\$720.00
- Two Cars (Per Day):.....\$1,440.00

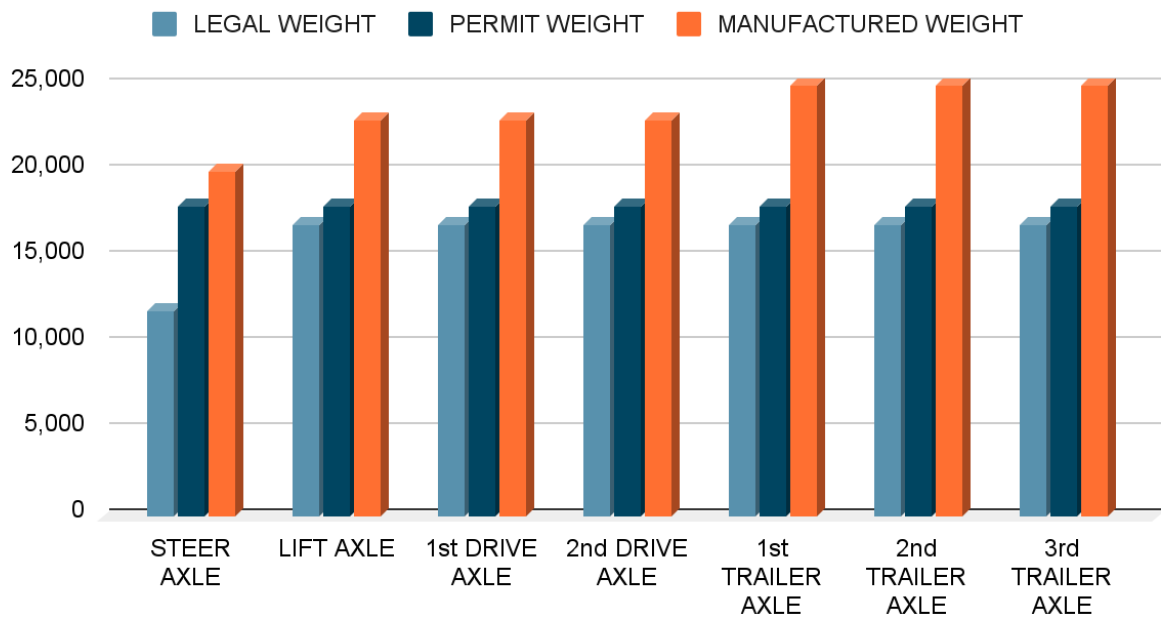
- **BUCKET TRUCK FEES**

- One Site Location:.....\$500.00
- Multi Site Location:.....\$500.00 + \$1.00 per mile

- **GROUND SPOTTER**

- Railroad Tracks Clearance (Bottom out Guider):.....\$200.00 per day
- Overhead Obstacles Clearance (Low Wires, Overpass, Etc.):....\$200.00 per day

STEP DECK AXLE WEIGHT RESTRICTIONS



CONESTOGA - FLATBED HIGHLIGHTS

CONESTOGA SOLUTIONS WITH PETERBILT 389 TRIDEM WITH 80" MID-ROOF SLEEPER

- **LEGAL WEIGHT RATING IN NORTH CAROLINA**
 - Single Axle (Steer):.....20,000 lbs.
 - Tridem Axle (Drive + Lift):.....51,000 lbs.
- **PERMIT WEIGHT RATING IN NORTH CAROLINA**
 - Steer Axle:.....20,000 lbs.
 - Single Axle:.....25,000 lbs.
 - Tandem Axle:.....50,000 lbs.
 - Tridem Axle:.....60,000 lbs.
 - Quad or More:.....68,000 lbs.
- **TRACTOR SPACING (Steer to Center Drive Axle)**
 - Tractor Length:.....415" (34.5')
 - Tractor Wheel Spacing (Steer to Center of Drive):.....25' Spacing
- **STEER AXLE**
 - Legal:..... 12,,000 lbs Rating
 - Permit:.....20,000 lbs. Rating
- **LIFT AXLE**
 - Legal:.....20,000 lbs. Rating
 - Permit:.....25,000 lbs. Rating
- **TRIDEM AXLE (Lift + Tandem Drive)**
 - Legal:.....51,000 lbs. Rating
 - Permit:.....60,000 lbs. Rating

- **GROSS WEIGHT**

- Empty Weight:.....23,500 lbs.
- Legal Weight Rating:.....58,500 pounds max

REITNOUER BIG BUBBA w/VANGO SLIDING TARP SYSTEM TRAILER

- **TRAILER SPECS**

- Length:.....48'
- Width:.....8.5'
- Kingin Setting:.....3' (36")
- Axle Spacing:.....12' (144")
- Deck Height:.....51" (4.25')
- Interior Height:.....108" (9')
- Kingpin to Center of Split Axle Spacing:.....34' Spacing

- **TRAILER GROSS LEGAL WEIGHT**

- Empty (Tare) Weight:.....10,900 lbs.
- Gross Combination Empty Weight:.....34,400 lbs.
- Legal Max Shipment:.....45,600 lbs.
- # of Axles:.....6 Axles
- Max. Legal Weight Per Axle:.....13,333 lbs.

- **TRAILER MAX. GROSS PERMIT REQUIREMENTS ALLOWED:**

- Last Drive Axle to Center Split Axle Spacing:.....34'
- # of Axle on Trailer + 1 Drive Axle:.....3 Axles
- Max. Weight Allowed Between Drive and Center Axle:.....60,000 lbs.
- Max. Weight Allowed on Tractor:.....58,500 lbs.
- Max. Scaled Weight on Tractor + Trailer:.....118,500 lbs.
- Max. Scaled Weight Per Axle:.....19,750 lbs.
- Max. Permit Order for Axles:.....19,000 lbs. Per Axle

- Max. Permitted Weight:.....114,000 lbs. Max-Out Weight

PERMIT COST GOING TO BAKERSFIELD, CALIFORNIA FROM ROCKY MOUNT, NORTH CAROLINA

- **MILEAGE**

- To Bakersfield, California:.....2,611 Miles

- **PERMIT COST**

- Overweight Only (114,000 lbs. - 80,000 lbs. = / 2,000 lbs. = 17 x \$0.03 = \$0.51 x 2,611 Miles=):.....\$1,331.61

- **PILOT CAR FEES**

- One Car Following (2,611 Miles x \$1.80 per mile =).....\$4,699.80
- Logging & Meals (Per Day).....\$145.00 per day
- Retaining Fee:.....\$100.00 per day

- **POLICE ESCORT FEES**

- One Car (Per Day):.....\$720.00

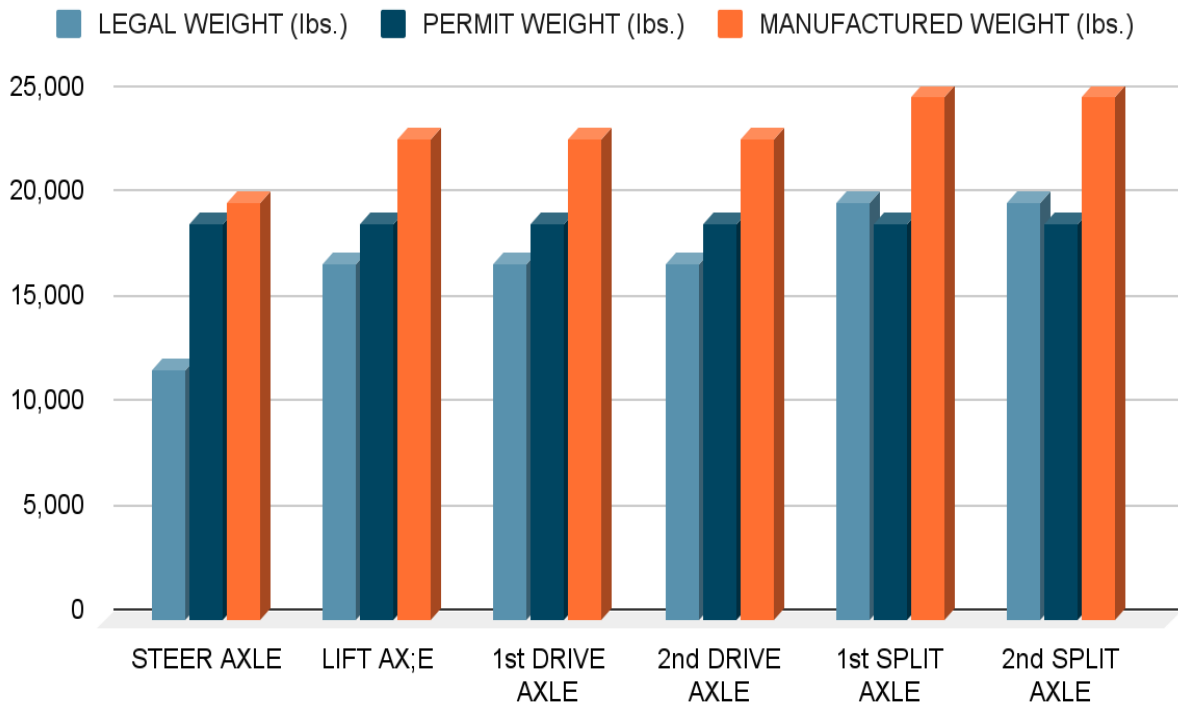
- **BUCKET TRUCK FEES**

- One Site Location:.....\$500.00
- Multi Site Location:.....\$500.00 + \$1.00 per mile

- **GROUND SPOTTER**

- Railroad Tracks Clearance (Bottom out Guider):.....\$200.00 per day
- Overhead Obstacles Clearance (Low Wires, Overpass, Etc.):.....\$200.00 per day

CONETOGA TRAILER AXLE RESTRICTIONS



LOWBOY HIGHLIGHTS

LOWBOY SOLUTIONS WITH PETERBILT 389 WITH 80" MID-ROOF SLEEPER

- **LEGAL WEIGHT RATING IN NORTH CAROLINA**
 - Single Axle (Steer):.....20,000 lbs.
 - Tridem Axle (Drive + Lift):.....51,000 lbs.
- **PERMIT WEIGHT RATING IN NORTH CAROLINA**
 - Steer Axle:.....20,000 lbs.
 - Single Axle:.....25,000 lbs.
 - Tandem Axle:.....50,000 lbs.
 - Tridem Axle:.....60,000 lbs.
 - Quad or More:.....68,000 lbs.
- **TRACTOR SPACING (Steer to Center Drive Axle)**
 - Tractor Length:.....415" (34.5')
 - Tractor Wheel Spacing (Steer to Center of Drive):.....25' Spacing
- **STEER AXLE**
 - Legal:..... 12,,000 lbs Rating
 - Permit:.....20,000 lbs. Rating
- **LIFT AXLE**
 - Legal:.....20,000 lbs. Rating
 - Permit:.....25,000 lbs. Rating
- **TRIDEM AXLE (Lift + Tandem Drive)**
 - Legal:.....51,000 lbs.Rating
 - Permit:.....60,000 lbs. Rating
- **GROSS WEIGHT**
 - Empty Weight:.....23,500 lbs.
 - Legal Weight Rating:.....58,500 pounds max

FONTAINE MAGNITUDE 65 MDSR MODULAR 2+3+2 LOWBOY TRAILER

- **TRAILER SPECS**
 - Length:.....94'
 - Width:.....8.5'

- Kingpin Setting:.....1.5' (18")
- Axle Spacing:.....5' (60")
- Deck Height:.....15" (1.25')
- Deck Length (Without Modular Extension Piece):.....336" (28')
- Kingpin to Jeep Center Axle Spacing:.....20' Spacing
- Kingpin to Lowboy Center Axle Spacing:.....41' Spacing
- Booster Tongue Tip to Center Axle Spacing:.....10'

- **TRAILER GROSS LEGAL WEIGHT**

- Empty (Tare) Weight:.....43,050 lbs.
- Gross Combination Empty Weight:.....66,550 lbs.
- Legal Max Shipment:.....13,450 lbs.
- # of Axles:.....11 Axles
- Max. Legal Weight Per Axle:.....7,273 lbs.

- **TRAILER MAX. GROSS PERMIT REQUIREMENTS ALLOWED:**

- Last Drive Axle to Center Jeep Trailer Axle Spacing:.....71'
- # of Axle on jeep Trailer + 1 Drive Axle:.....3 Axles
- Max. Weight Allowed Between Drive and Center Jeep Axle:.....51,000 lbs.
- # of Axle on Lowboy + 1 Jeep Axle:.....4 Axles
- Max. Weight allowed Between Jeep Axle and Lowboy Center Axle:....69,500 lbs.
- # of Axles on Booster + 1 Lowboy Axle:.....3 Axles
- Max. Weight Allowed Between Lowboy Axle and Booster Center Axles:.....43,500 lbs.
- Max. Weight Allowed on Tractor:.....58,500 lbs. my
- Max. Scaled Weight on Tractor + Trailer:.....222,500 lbs.
- Max. Scaled Weight Per Axle:.....20,227 lbs.

- Max. Permit Order for Axles:.....20,000 lbs. Per Axle
- Max. Permitted Weight:.....220,000 lbs. Max-Out Weight

PERMIT COST GOING TO BAKERSFIELD, CALIFORNIA FROM ROCKY MOUNT, NORTH CAROLINA

- **MILEAGE**

- To Bakersfield, California:.....2,611 Miles

- **PERMIT COST**

- Overweight Only (220,000 lbs. - 80,000 lbs. = 140,000 lbs. / 2,000 lbs.= 70-Tons x \$0.03 = \$2.10 x 2,611 Miles=):.....\$5,483.10
- Oversized + Overweight (220,000 lbs. - 80,000 lbs. = 140,000 lbs. / 2,000 lbs. = 70-Tons x \$0.04= \$2.80 x 2,611 Miles =):.....\$7,310.80

- **PILOT CAR FEES**

- One Car Following (2,611 Miles x \$1.80 per mile =):.....\$4,699.80
- Two Cars One Following and Lead Car (2,611 Miles x \$3.60 per mile =):.....\$9,399.60
- Three Cars One Follow, One Lead & One Height Pole Car (2,611 Miles x \$5.60 per mile =):.....\$14,621.60
- Logging & Meals (Per Day):.....\$145.00 per day
- Retaining Fee:.....\$100.00 per day

- **POLICE ESCORT FEES**

- One Car (Per Day):.....\$720.00
- Two Cars (Per Day):.....\$1,440.00

- **BUCKET TRUCK FEES**

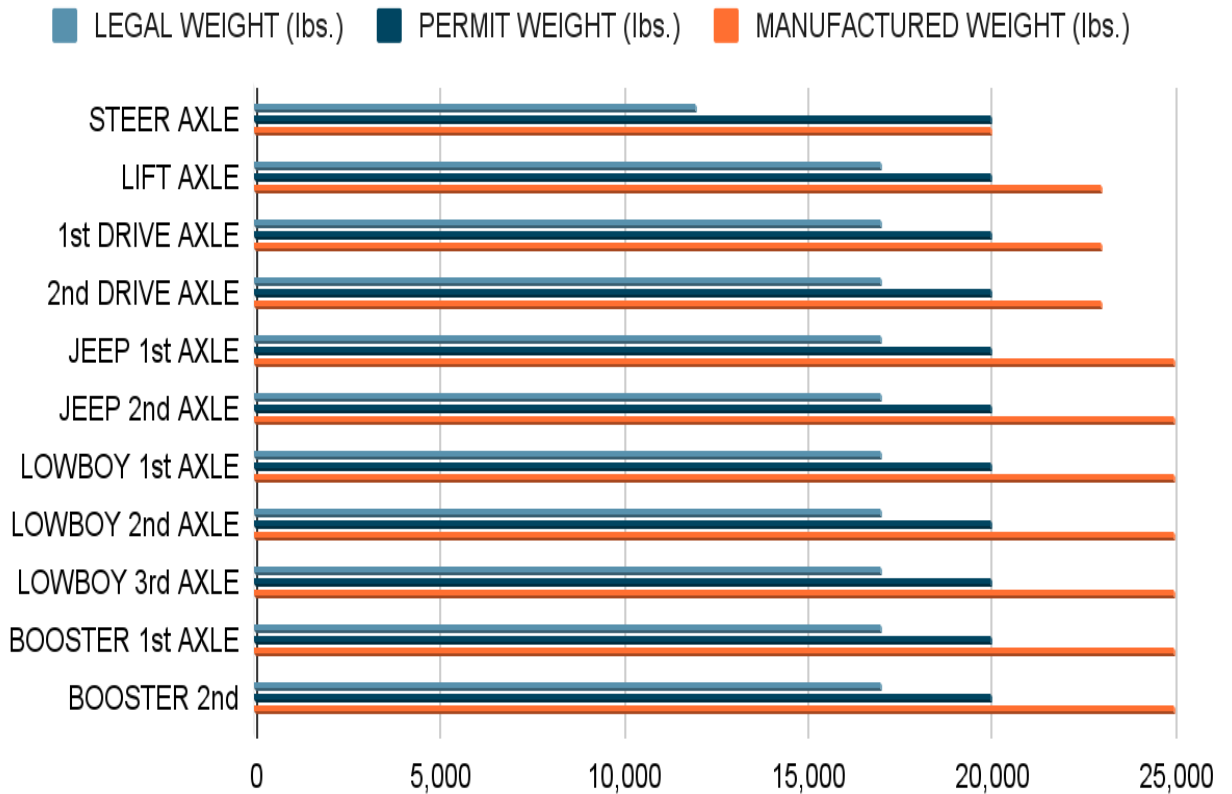
- One Site Location:.....\$500.00
- Multi Site Location:.....\$500.00 + \$1.00 per mile

- **GROUND SPOTTER**

- Railroad Tracks Clearance (Bottom out Guider):.....\$200.00 per day

- Overhead Obstacles Clearance (Low Wires, Overpass, Etc.):....\$200.00 per day

LEGAL WEIGHT (lbs.), PERMIT WEIGHT (lbs.) and MANUFACTURED WEIGHT (lbs.)



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3-TRAILERS & TRACTOR START-UP COSTS

2020 Peterbilt 389 Tridem Axle w/80" Mid-Roof Sleeper - \$249,945.00

- MPG Rating - 4.0 - 6.0 mpg (Pending Trailer, Shipment & Weather)

April 19, 2023

<ul style="list-style-type: none"> Fuel Cost (\$4.50 per gallon) - \$1,125.00 to \$2,812.50 per week (Pending Trailer, Shipment & Weather) Operating Cost - \$1,500.00 to \$2,100.00 per week (Pending Trailer, Shipment & Weather) 	
# of Trailers – 3 <ul style="list-style-type: none"> Step Deck Conestoga Lowboy 	
# of Employees - 1 <ul style="list-style-type: none"> Tariq Robinson - Owner Operator / Brokering Agent 	
Location of Services – Lower 48 States & Canada	

<i>COST ITEMS</i>	<i>MONTHS</i>	<i>COST/ MONTH</i>	<i>ONE-TIME COST</i>	<i>TOTAL COST</i>
Advertising/Marketing <ul style="list-style-type: none"> Godaddy -\$100.00 Annually Linkedin Advanced Sales - \$125.00 Monthly 	12	\$133.33	\$0.00	\$1,599.96
Employees Salaries <ul style="list-style-type: none"> Tariq Robinson (Owner Operator) - \$54,000.00 Tariq Robinson (Brokering Agent) - \$54,000.00 Tariq Robinson (Construction Worker) - \$54,000.00 <ol style="list-style-type: none"> Hourly(14-Hour Window) - \$10.68 per hour Daily Salary - \$149.50 Weekly Salary - \$3,139.53 Monthly - \$13,500.00 Quarterly Salary - \$40,500.00 Annually Salary - \$162,000.00 TOTAL EMPLOYEES - 1 EMPLOYEES 	12	\$13,500.00 CATEGORY MONTHLY TOTAL \$13,513.33 OVERALL MONTHLY TOTAL	\$0.00 CATEGORY ONE-TIME TOTAL \$0.00 OVERALL ONE-TIME TOTAL	\$162,000.00 CATEGORY ANNUALLY + ONE-TIME TOTAL \$163,599.96 OVERALL ANNUALLY + ONE-TIME TOTAL
Employee Benefits Tariq Robinson(Owner Operator) North Carolina Blue Cross & Blue Shield (Health \$2.47 per hour) <ul style="list-style-type: none"> Prudential (Retirement \$2.78 per hour) 	12	\$910.00 CATEGORY MONTHLY TOTAL \$14,423.33 OVERALL MONTHLY TOTAL	\$0.00 CATEGORY ONE-TIME TOTAL \$0.00 OVERALL ONE-TIME TOTAL	\$10,920.00 CATEGORY ANNUALLY + ONE-TIME TOTAL \$174,519.96 OVERALL ANNUALLY + ONE-TIME TOTAL
Rent/Lease Payments/Utilities OSI Virtual Office - \$110.00 Monthly House - \$1,100,000.00 Garage - \$2,953,600.00 <ul style="list-style-type: none"> PROPERTY TAXES- \$37,698.48 Annually UTILITIES - \$41,400.00 Annually 	12	\$6,701.54 CATEGORY MONTHLY TOTAL \$21,124.87 OVERALL MONTHLY TOTAL	\$4,053,600.00 CATEGORY ONE-TIME TOTAL \$4,053,600.00 OVERALL ONE-TIME TOTAL	\$4,134,018.48 CATEGORY ANNUALLY + ONE-TIME TOTAL \$4,308,538.44 OVERALL ANNUALLY + ONE-TIME TOTAL
Postage/Shipping Fedex Ground & Air UPS Ground & Air USPS Priority Mail	12	\$430.00 CATEGORY MONTHLY TOTAL \$21,554.87	\$4,053,600.00 CATEGORY ONE-TIME TOTAL \$4,053,600.00	\$5,160.00 CATEGORY ANNUALLY + ONE-TIME TOTAL \$4,313,698.44

		OVERALL MONTHLY TOTAL	OVERALL ONE-TIME TOTAL	OVERALL ANNUALLY + ONE-TIME TOTAL
<p align="center">Communication/Telephone</p> (1) iPhone 14 Pro Max 1TB - \$1,499.00 each (1) iPad Pro 12.9" 1TB - \$1,799.00 each (3) iMac 24" - \$3,157.98 each (1) AirPods Max - \$549.00 (5) T-Mobile Magenta Max - \$140.00 per month each (1) MacBook Pro 16" - \$5,398.98 each (1) Apple Watch Ultra + Cellular - \$799.00 each	12	\$140.00 CATEGORY MONTHLY TOTAL \$21,694.87 OVERALL MONTHLY TOTAL	\$19,518.92 CATEGORY ONE-TIME TOTAL \$4,073,118.92 OVERALL ONE-TIME TOTAL	\$21,198.92 CATEGORY ANNUALLY + ONE-TIME TOTAL \$4,334,897.36 OVERALL ANNUALLY + ONE-TIME TOTAL
<p align="center">Computer Equipment</p> (4)HP Office Jet Pro 9015e Wireless Color All-in-One Printer - \$269.99 (1) eFax + jsign - \$19.95 Monthly (1) Inseego 5G Mifi M2000 Wireless Hotspot - \$336.00 (1) DJI Mavic Air 2 Drone - \$784.00 (1) Sharper Image True Night Vision Googles - \$169.99 (1) GoPro Max 360 Degree Action Camera - \$499.99	12	\$19.95 CATEGORY MONTHLY TOTAL \$21,714.82 OVERALL MONTHLY TOTAL	\$2,869.94 CATEGORY ONE-TIME TOTAL \$4,075,988.86 OVERALL ONE-TIME TOTAL	\$3,109.34 CATEGORY ANNUALLY + ONE-TIME TOTAL \$4,338,006.70 OVERALL ANNUALLY + ONE-TIME TOTAL
<p align="center">Computer Software</p> Fiix Professional - \$75.00 Monthly Trucking Office - \$120.00 Monthly Raken App - \$37.00 per user Monthly Workyard Workforce Management - \$143.00 Monthly DAT Power Office - \$280.00 Monthly 123 Load Board - \$55.00 Monthly Pre Pass - \$17.16 Monthly	12	\$727.16 CATEGORY MONTHLY TOTAL \$22,441.98 OVERALL MONTHLY TOTAL	\$0.00 CATEGORY ONE-TIME TOTAL \$4,075,988.86 OVERALL ONE-TIME TOTAL	\$8,725.92 CATEGORY ANNUALLY + ONE-TIME TOTAL \$4,346,732.62 OVERALL ANNUALLY + ONE-TIME TOTAL
<p align="center">Insurance</p> John Hackney Agency, Inc. 3700 Nash Street W. Wilson, NC 27896 (252)291-3111 info@johnhackneyagency.com http://www.johnhackneyagency.com <ul style="list-style-type: none"> ● Commercial Vehicle - \$40,000.00 Annually ● Brokering Insurance - \$4,500.00 Annually ● (1) Tesla Model S Plaid Electric Vehicle Insurance - \$2,500.00 Annually ● (1) GMC Sierra 3500HD Denali Single Axle Insurance - \$1,000.00 ● (1) Workers Comp 48-States Insurance - \$40,320.00 Annually ● Building Front Insurance - \$3,000.00 Annually ● Shop Insurance - \$1,500.00 Annually 	12	\$7,735.00 CATEGORY MONTHLY TOTAL \$30,176.98 OVERALL MONTHLY TOTAL	\$0.00 CATEGORY ONE-TIME TOTAL \$4,075,988.86 OVERALL ONE-TIME TOTAL	\$92,820.00 CATEGORY ANNUALLY + ONE-TIME TOTAL \$4,439,552.62 OVERALL ANNUALLY + ONE-TIME TOTAL
<p align="center">Personal & Business Vehicles Expense (2 Wives / 2 Children)</p> <ul style="list-style-type: none"> ● (1) 2023 Tesla Model S Plaid - \$127,990.00 ● (1) 2024 GMC Sierra Denali HD 3500 Single Axle - \$94,500.00 <p align="center">Section 179 Combustion Engine Operating & Electric Vehicle Charging Expenses</p> <ul style="list-style-type: none"> ● (8) Tires @ \$250.00 per tire x 2 Sets = \$4,000.00 ● Diesel Fuel @ \$4.50 per gallon x 1,000 gallons = \$4,500.00 Annually ● Service & Maintenance - \$8,000.00 	12	\$1,375.00 CATEGORY MONTHLY TOTAL \$31,551.00 OVERALL MONTHLY TOTAL	\$222,490.00 CATEGORY ONE-TIME TOTAL \$4,298,478.86 OVERALL ONE-TIME TOTAL	\$238,990.00 CATEGORY ANNUALLY + ONE-TIME TOTAL \$4,678,542.62 OVERALL ANNUALLY + ONE-TIME TOTAL

<p align="center">Bank Service Charges</p> <p>PenFed Credit Union 803 Armistead Street Fort Bragg, NC 28307 (800)247-5626 http://www.penfed.org</p>	12	<p align="center">\$10.00 <i>CATEGORY MONTHLY TOTAL</i></p> <p align="center">\$31,561.00 <i>OVERALL MONTHLY TOTAL</i></p>	<p align="center">\$0.00 <i>CATEGORY ONE-TIME TOTAL</i></p> <p align="center">\$4,298,478.86 <i>OVERALL ONE-TIME TOTAL</i></p>	<p align="center">\$120.00 <i>CATEGORY ANNUALLY + ONE-TIME TOTAL</i></p> <p align="center">\$4,678,662.62 <i>OVERALL ANNUALLY + ONE-TIME TOTAL</i></p>
<p align="center">Supplies</p> <p>Supplies Raney's Truck Parts 3030 W. Silver Spring Blvd. Ocala, FL 34475 (888)888-7990 Ext.#891 http://www.raneystruckparts.com</p> <ul style="list-style-type: none"> ● \$23,000.00 <p>U.S. Cargo Control</p> <ul style="list-style-type: none"> ● \$75,000.00 <p>Iowa 80 Chrome Shop</p> <ul style="list-style-type: none"> ● \$20,000.00 <p>Samsara 350 Rhode Island Street 4th Floor South Building San Francisco, CA 94103 (415)985-2400 info@samsara.com http://www.samsara.com</p> <ul style="list-style-type: none"> ● (4) ELD Device (Apps & Driver Workflows) - \$40.00 per vehicle Monthly ● (4) GPS (Equipment Monitoring, Vehicle Telematics) - \$12.00 per vehicle Monthly ● (4) Dash Camera (Video Based Safety, Driver Safety Scoreboard) - \$5.00 per vehicle Monthly <p>Right Weigh, Inc. 8120 NE Mauzey Court Hillsboro, OR 97124 (503)628-0838 http://www.rwls.com</p> <ul style="list-style-type: none"> ● (3) Bluetooth Enabled Right Weight 202-EBT-30B Exterior Digital Load Scale - \$17,000.00 each <p>Zello 1717 W. 6th Street Suite 450 Austin, TX 78703 (512)580-4675 http://www.zello.com</p> <ul style="list-style-type: none"> ● 4-Employees ● Push to Talk Business - \$6.80 per month per employee ● Message Vault - \$3.40 per month per employee ● Emergency Alert - \$1.70 per month per employee ● Premium Maps - \$2.25 per month per employee ● \$14.15 Per Month (Per Employee) 	12	<p align="center">\$128.60 <i>CATEGORY MONTHLY TOTAL</i></p> <p align="center">\$31,689.60 <i>OVERALL MONTHLY TOTAL</i></p>	<p align="center">\$169,000.00 <i>CATEGORY ONE-TIME TOTAL</i></p> <p align="center">\$4,467,478.86 <i>OVERALL ONE-TIME TOTAL</i></p>	<p align="center">\$170,543.20 <i>CATEGORY ANNUALLY + ONE-TIME TOTAL</i></p> <p align="center">\$4,849,205.00 <i>OVERALL ANNUALLY + ONE-TIME TOTAL</i></p>
<p align="center">Travel & Entertainment</p> <p>Bonvoy Marriott - \$946.00 Monthly Food - \$1,200.00 Monthly UBER - \$1,200.00 Monthly</p>	12	<p align="center">\$3,346.00 <i>CATEGORY MONTHLY TOTAL</i></p> <p align="center">\$35,035.60</p>	<p align="center">\$0.00 <i>CATEGORY ONE-TIME TOTAL</i></p> <p align="center">\$4,467,478.86 <i>OVERALL ONE-TIME TOTAL</i></p>	<p align="center">\$40,152.00 <i>CATEGORY ANNUALLY + ONE-TIME TOTAL</i></p> <p align="center">\$4,889,357.00 <i>OVERALL ANNUALLY + ONE-TIME TOTAL</i></p>

		OVERALL MONTHLY TOTAL		
<p align="center">Equipment</p> <p>2020 Peterbilt 389 Tridem Axle w/80" Mid-Roof Sleeper - \$249,950.00</p> <ul style="list-style-type: none"> MPG Rating - 4.0 - 6.0 mpg (Pending Trailer, Shipment & Weather) Fuel Cost (\$4.50 per gallon) - \$112,500 Annually Operating Cost - \$75,600.00 Annually <p>Operation Expenses (Pending Trailer Operations):</p> <ul style="list-style-type: none"> Equipment - \$850,450.00 One-Time Expenses Hourly - \$46.38 to \$86.80 per hour Daily - \$371.09 to \$694.47 per day Weekly - \$2,604.80 to \$4,874.71 per week Monthly - \$11,287.50 to \$21,123.75 per month Quarterly - \$33,862.50 to \$63,371.25 per quarter Annually - \$225,300.00 per year <p>2 to 3 Weeks every month will be over the road. Average</p> <ul style="list-style-type: none"> 14-Hour Window Mileage Per Hour - 28.3 Miles Daily Mileage - 396 Miles Weekly Mileage - 2,778 Miles Monthly Mileage - 8,333 Miles Quarterly Mileage - 25,000 miles Annually Mileage - 100,000 Miles <p>Profit Per Mile (Requesting / \$0.60 per mile salary) -</p> <ul style="list-style-type: none"> Per Mile - \$3.60 to \$4.10 per mile Daily - \$8.28 to \$1,418.60 Daily <p align="center">TRAILER PREFERENCE</p> <p>Step Deck Budget - \$101,900.00</p> <p>Conestoga Flatbed Budget - \$94,900</p> <p>Lowboy Budget - \$403,700.00</p>	12	<p>\$18,775.00 CATEGORY MONTHLY TOTAL</p> <p>\$53,810.60 OVERALL MONTHLY TOTAL</p>	<p>\$850,450.00.00 CATEGORY ONE-TIME TOTAL</p> <p>\$5,317,928.86 OVERALL ONE-TIME TOTAL</p>	<p>\$1,075,750.00 CATEGORY ANNUALLY + ONE-TIME TOTAL</p> <p>\$5,965,107.00 OVERALL ANNUALLY + ONE-TIME TOTAL</p>
<p align="center">Furniture & Fixtures</p> <p>Office Depot 1321 Cobb Corners Drive Rocky Mount, NC 27804 (252)442-5140 http://www.officedepot.com</p>	1	<p>\$0.00 CATEGORY MONTHLY TOTAL</p> <p>\$53,810.60 OVERALL MONTHLY TOTAL</p>	<p>\$15,000.00 CATEGORY ONE-TIME TOTAL</p> <p>\$5,332,928.86 OVERALL ONE-TIME TOTAL</p>	<p>\$15,000.00 CATEGORY ANNUALLY + ONE-TIME TOTAL</p> <p>\$5,980,107.00 OVERALL ANNUALLY + ONE-TIME TOTAL</p>
<p align="center">Security Deposit(s) N/a</p>	12	<p>\$0.00 CATEGORY MONTHLY TOTAL</p> <p>\$53,810.60 OVERALL MONTHLY TOTAL</p>	<p>\$0.00 CATEGORY ONE-TIME TOTAL</p> <p>\$5,332,928.86 OVERALL ONE-TIME TOTAL</p>	<p>\$0.00 CATEGORY ANNUALLY + ONE-TIME TOTAL</p> <p>\$5,980,107.00 OVERALL ANNUALLY + ONE-TIME TOTAL</p>
<p align="center">Business Licenses/Permits/Fees</p> <p>Lawyer</p> <ul style="list-style-type: none"> Legal Shield Small Business - \$78.95 Monthly Legal Shield Family Plan - \$29.95 Monthly 	12	<p>\$108.90 CATEGORY MONTHLY TOTAL</p> <p>\$53,919.50</p>	<p>\$0.00 CATEGORY ONE-TIME TOTAL</p> <p>\$5,332,928.86</p>	<p>\$1,306.80 CATEGORY ANNUALLY + ONE-TIME TOTAL</p> <p>\$5,981,413.80</p>

		OVERALL MONTHLY TOTAL	OVERALL ONE-TIME TOTAL	OVERALL ANNUALLY + ONE-TIME TOTAL
Professional Services - Legal, Accounting Legal Shield - \$169.00 Monthly	12	\$169.00 CATEGORY MONTHLY TOTAL \$54,088.50 OVERALL MONTHLY TOTAL	\$0.00 CATEGORY ONE-TIME TOTAL \$5,332,928.86 OVERALL ONE-TIME TOTAL	\$2,028.00 CATEGORY ANNUALLY + ONE-TIME TOTAL \$5,983,441.80 OVERALL ANNUALLY + ONE-TIME TOTAL
Consultant(s) N/a	0	\$0.00 CATEGORY MONTHLY TOTAL \$54,088.50 OVERALL MONTHLY TOTAL	\$0.00 CATEGORY ONE-TIME TOTAL \$5,332,928.86 OVERALL ONE-TIME TOTAL	\$0.00 CATEGORY ANNUALLY + ONE-TIME TOTAL \$5,983,441.80 OVERALL ANNUALLY + ONE-TIME TOTAL
Cash-On-Hand (60-Days Working Capital)		\$0.00 CATEGORY MONTHLY TOTAL \$54,088.50 OVERALL MONTHLY TOTAL	\$108,177.00 CATEGORY ONE-TIME TOTAL \$5,441,105.86 OVERALL ONE-TIME TOTAL	\$108,177.00 CATEGORY ANNUALLY + ONE-TIME TOTAL \$6,091,618.80 OVERALL ANNUALLY + ONE-TIME TOTAL
Miscellaneous		\$0.00 CATEGORY MONTHLY TOTAL \$54,088.50 OVERALL MONTHLY TOTAL	\$0.00 CATEGORY ONE-TIME TOTAL \$5,441,105.86 OVERALL ONE-TIME TOTAL	\$0.00 CATEGORY ANNUALLY + ONE-TIME TOTAL \$6,091,618.80 OVERALL ANNUALLY + ONE-TIME TOTAL
ESTIMATED START-UP BUDGET	12 Months	\$54,088.50	\$5,441,105.86	\$6,091,618.80

N.J.R. TRUCKING INCOME REQUIREMENTS

N.J.R. Trucking

REVENUE	14-HOURS WINDOW	DAILY	WEEKLY	MONTHLY (21-Days)	QUARTERLY	YEAR TO DATE
<i>MONTHLY BILLS</i>	\$183.97	\$2,575.64	\$18,029.50	\$54,088.50	\$162,265.50	\$649,062.00
<i>HOURS OF SERVICE HOURS FOR THE YEAR (3-Weeks a Month x 12-Months)</i>	<i>1 - Hours (14-Hour Window for 0.07 Days)</i>	<i>14 - Hours (14-Hour Window for 1 Days)</i>	<i>98 - Hours (14-Hour Window for 7 Days)</i>	<i>294 - Hours (14-Hour Window for 21 Days)</i>	<i>882 - Hours (14-Hour Window for 63 Days)</i>	<i>3,528 - Hours (14-Hour Window for 252 Days)</i>
<i>TOTAL MILEAGE DRIVEN</i>	<i>28 Miles</i>	<i>396 Miles</i>	<i>2,778 Miles</i>	<i>8,333 Miles</i>	<i>25,000 Miles</i>	<i>100,000 Miles</i>
<i>INCOME MILEAGE (70%)</i>	<i>20 Income Mileage</i>	<i>277 Income Mileage</i>	<i>1,944 Income Mileage</i>	<i>5,833 Income Mileage</i>	<i>17,500 Income Miles</i>	<i>70,000 Income Miles</i>
<i>DEADHEAD MILEAGE (30%)</i>	<i>\$400.00 Per Hour</i>	<i>\$400.00 Per Hour</i>	<i>\$400.00 Per Hour</i>	<i>\$400.00 Per Hour</i>	<i>\$400.00 Per Hour</i>	<i>30,000 Deadhead Mileage</i>
<i>PER MILE EXPENSE (Total Mileage @ 100,000 Miles Annually)</i>	<i>\$6.49 Per Mile Expense to Operate</i>	<i>\$6.49 Per Mile Expense to Operate</i>	<i>\$6.49 Per Mile Expense to Operate</i>	<i>\$6.49 Per Mile Expense to Operate</i>	<i>\$6.49 Per Mile Expense to Operate</i>	<i>\$6.49 Per Mile Expense to Operate</i>
(SPOT MARKET) <i>PER MILE INCOME (Income Mileage @ 70,000 Annually Mileage)</i>	<i>\$10.00 Per Mile to make a profit</i>	<i>\$10.00 Per Mile to make a profit</i>	<i>\$10.00 Per Mile to make a profit</i>	<i>\$10.00 Per Mile to make a profit</i>	<i>\$10.00 Per Mile to make a profit</i>	<i>\$10.00 Per Mile to make a profit</i>
(CONTRACT) <i>GROSS COMMODITY REQUIRED FOR GENERAL FREIGHT CONTRACT w/12.5% PROFIT</i>	<i>\$1,471.80 Gross Commodity (0.02 Loads of 100k Commodity Per Hour in a 14-Hour Window)</i>	<i>\$20,605.14 Gross Commodity (0.3 Loads of 100k Commodity Daily)</i>	<i>\$144,236.00 Gross Commodity (2 Loads of 100k Commodity Weekly)</i>	<i>\$432,708.00 Gross Commodity (5 Loads of 100k Commodity Monthly)</i>	<i>\$1,298,124.00 Gross Commodity (13 Loads of 100k Commodity Quarterly)</i>	<i>\$5,192,496.00 Gross Commodity (52 Loads of 100k Commodity Annually)</i>
(SPECIALIZED) <i>HOURLY CONTRACT REQUIRED WITH PERMITS FOR OVERSIZED SHIPMENTS</i>	<i>\$198.41 Per Hour in a 14-Hour Window for a Profit of \$198.41 Per Hour</i>	<i>\$198.41 Per Hour in a 14-Hour Window for a Profit of \$2,777.78 Annually</i>	<i>\$198.41 Per Hour in a 14-Hour Window for a Profit of \$19,444.44 Weekly</i>	<i>\$198.41 Per Hour in a 14-Hour Window for a Profit of \$58,333.33 Monthly</i>	<i>\$198.41 Per Hour in a 14-Hour Window for a Profit of \$175,000.00 Quarterly</i>	<i>\$198.41 Per Hour in a 14-Hour Window for a Profit of \$700,000.00 Annually</i>
(HEAVY HAUL)	<i>\$235.46 Gross Weight Contract</i>	<i>\$3,296.43 Gross Weight Contract</i>	<i>\$23,075.00 Gross Weight Contract</i>	<i>\$69,225.00 Gross Weight Contract for</i>	<i>\$207,675.00 Gross Weight Contract for 585,000 lbs. Quarterly</i>	<i>\$830,700.00 Gross Weight Contract for 2,340,000 lbs. Annually</i>

<p><i>WEIGHT CONTRACT FOR LOWBOY 1,170-TONS (2,340,000 lbs) CONTRACT ANNUALLY w/35.5% INCOME WEIGHT CONTRACT</i></p>	<p><i>for 663 lbs. Hourly</i></p>	<p><i>for 9,286 lbs. Daily</i></p>	<p><i>for 65,000 lbs. Weekly</i></p>	<p><i>195,000 lbs. Monthly</i></p>		
<p>EXPENSES</p>	<p>14-HOURS WINDOW</p>	<p>DAILY</p>	<p>WEEKLY</p>	<p>MONTHLY (21-Days)</p>	<p>QUARTERLY</p>	<p>YEAR TO DATE</p>