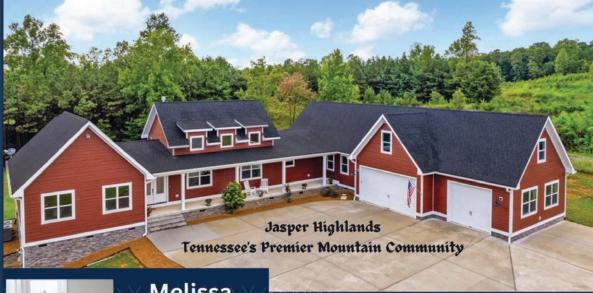
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#01 - Built in 2015, this 2 bedroom 2 bath home in Tracy City features custom built cabinets in the kitchen with custom built doors throughout the home. Beautiful views abound from this cozy home made just for you! \$499,900.



#62 - Beautiful wooded property ideal for your custom built home. Convenient to everything yet it feels like you are in the country. \$82,500.



#18 - Beautiful views of TN River. Seller lives in custom modular home but owns adjoining view lot ideal for another site-built home. Five minutes to I-24, dining. shopping etc. Open gathering room has f/p which goes thru to den. Kitchen recently updated for gourmet prep/ dining. Lots of amenities! Buy this home with view lot and take your time to build new home! \$329,500.



#16 - Need a 4 BR home? Here va go! Such a beautiful country setting but only minutes from shopping, dining, etc. Enjoy the evening views from the deck or maybe just listen and enjoy the quiet surrounding this home. \$275,000.



#03 - Welcome home! Well maintained home built #57 - Located in Jasper, this lovely brick 3 bedroom 2 in 2003 features an open floor plan with 3 bedrooms and 2 baths. Beautiful patio area with partially acre lot affords the opportunity to perhaps add a pool fenced back yard. Convenient to everything! Call or an outside dining venue. Convenient to shopping, today for showing! \$295,000.



#60 - Lovely 3.96+/- acres of property located in Kimball in Mountain Meadow Estates. Build your custom home with convenience to everything! (Note: Listing agent is seller's brother). \$82,500.



bath home is ready for you to enjoy! Spacious, level half retail, schools. Ready for you to visit today! \$275,000.



#87 - Located in Downtown South Pittsburg the Former "Home" of Tails Up now available. Features 2 buildings with over 3000 square feet of space. Many different types of potential uses. Call today for an appointment to view this awesome one of a kind property!

Heart Realty has been serving the Sequatchie Valley for more than 25 years. We are members of the Chattanooga Association of Realtors, the TN Association of Realtors and the National Association of Realtors.



#64 - Located on Timber Ridge Drive in Kimball, don't miss this opportunity to pick from 3 Lots the one that works best for your new home. Call us for details & pricing!



#21 - Cute 2 BR home in downtown Jasper. Seller is leaving entertainment center, 2 bedroom suits, stove, refrigerator and microwave. \$185,000.



#17 - Tired of paying rent? Look no further as this 3 BR 2 BA home is waiting for you! Located in Jasper, you can enjoy a lovely afternoon swim in the pool. Call today for your showing appointment! \$185,000.



#43 - 2 BR, 2 BA home in South Pittsburg. Addl lot withis house; 2 lots are identified as: Tax Map 1421 C 013.00 & 1421 C 0012.00. Looking for investment(s) such a flip and maybe building another house? Here's your opportunity! \$159,900.



#69 - Beautiful 6.14 acre tract in Jasper ready for your custom home or perhaps you may want to build several homes. City water and Sewer available. \$82,500.



#76 - Beautiful views from bluff property! 7.3+/- acres waiting for your new home in this gated community. \$150,000.



#12 - Just imagine enjoying your first cup of coffee in the morning on the screened-in back porch! This 4 bedroom 3 bath home has had many recent updates and it's waiting for you to add your personal finishing touches! \$260,000.



#15 - Cute 2 bedroom, 2 bath brick home in the country where you can snuggle up on a cold winter night or sit outside and enjoy the warm spring evenings. Privacy? You betcha!! Call for showing appointment today! \$289,900.



#14 – 2.86 acres on Fiery Gizzard Road; 1 BR house that has been used for storage. Rustic location but not far from conveniences. \$100,000.



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423-

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MIS#1394096 -A property like this doesn't come along very often. 1300 Sq Ft home on 5 level acres in Kimball. Over 1000 feet of tree lined road frontage with cleared property behind. Close to I-24, shopping and restaurants. \$349,900.



One of the nicest properties to come available in some time. 3 BR-2 Bath sunroom, large kitchen/dining room, den with fireplace on main level. Huge Mother-in-Law suite downstairs. All this on over 6 acres. \$695,000.



MLS#1397583 - Great home in Jasper. 4 BR, 3 bath on large level lot. Walking distance to park, schools, and downtown. \$349,900.



MLS#1382484 - 4 BR 2 bath home on large level lot. Updated kitchen and baths. Plus, a mother-in-law apt. with full kitchen and bath, \$299,900.



#87 - Located in Downtown South Pittsburg the Former "Home" of Tails Up now available. Features 2 buildings with over 3000 sq feet of space. Many different types of uses. Call today for an appointment to view this awesome of a kind properties!



#1368278 - Beautiful view of Tennessee River and surrounding mountains. Over 1700 sq ft. 3 bedroom, 2 bath on appx 4 acres. \$249,900.



1 acre potential commercial lot with 1.25 acre potential commercial lot I-24 visibility. \$200k.



with I-24 visibility. \$200k.



Church building in South Pittsburg. 200x140 paved lot. Also house that was used as parsonage. \$195,000.



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#1396659 - 2-year-old home in Jasper Highlands has every #1393601 - Equestrian property in Jasper Highlands, share jack-&-jill BA. Bonus room above garage. \$1,085,000. flag stone deck, 2 fire-pits. \$4,200,000.



#1388765 - Lodge style home perfect for lg family #1396648 - Luxury on intimate scale. Kitchen has



amenity. Sits on 2.55 acres w/lots of privacy adjacent to nearly 10 acres. European-style farmhouse, room private land preserve, a stone's throw from main gate. for 4 horses, awaits 2-covered stalls & barn. RV Spacious design, cathedral ceilings; expansive kitchen hookup. Home has 10' ceilings + crown molding. w/granite island. Luxurious fireplace framed by 1880s Lg entertainment space, See sunsets off back porch, barrwood mantel. 3 BR, 2.5 BA. Dedicated office w/custom hear water in creeks on both sides. Plenty of cabinet/ cabinets & shelves. Workout area, ample storage, mudroom. counter space in kitchen w/walkin pantry. Master on Master suite w/walk-in shower. Two spacious guest BRs main. 4 lg BRs upstairs + 2 full BAs. Screened porch,



or income property. Current owners live in part elegant granite counters, stainless appliances, gas and offer short term rental with 2 BR, kitchenette, range & pantry. Premium low-maintenance flooring, bath (w/laundry) & separate entry. RV hook up for spacious laundry area; secluded master BR. Back addl income. Foster Falls visitors keep rental full. Lg vard is private retreat with towering trees and no kitchen w/lots of counter space. Vaulted ceiling in other homes to be built than what you see. Jasper LR. Oversized master BR. French doors lead to 12X24 Highlands is exceptional community with host of patio. Handicap accessible. Garage w/wooden barn amenities such as pools, tennis courts, putting range, doors. 2 acre, unrestricted; room for garden. \$399,999. pickleball, fitness center, and much more! \$675,900.



#1390732 - Bluff-view home on Hovering Hawk offers #1393728 - Lots of privacy w/level yard in South 180° views of TN River, Nickajack Lake & valley. 1.6+ Pittsburg. Pet ready. Great backyard w/swimming acre lot in Jasper Highlands. Vaulted LR w/wide pool and mountain views. Minutes from shopping views. Covered porch w/fireplace. 3 lg BRs, 2 full and dining. Quiet neighborhood with trash service BAs, den, office, 3-car garage. Kitchen has stainless twice a week. RV parking w/sewer and power. Lots appliances. Backup generator. Host of amenities in of sunlight, plum tree w/fresh fruit in May. Local gated community. Listed UNDER appraisal. Well schools are small and quiet with wonderful teachers. taken care of; freshly painted. \$1,299,900.



#1397630 - Investor / Handyman Special. 1930s country home, lg rooms w/original wood floors and wide trim. Three BRs, two full BAs & half BA. Grand LR features stunning fireplace, perfect for chilly kitchen in walk out basement. Great outdoor space evenings. Full basement offers extensive space for w/deck, covered patio, lg level front yard, shade storage or workshop. Property over half an acre, ideal trees, two outbuildings & old chicken coop. Plenty for potential future garages or outbuildings. Several of parking. Beautiful country setting. City water + mature pecan trees enhance home's allure. Being well. Lg 2nd BR could be two smaller rooms. Gas sold as is. Call for private showing today. \$239,999. fireplace in LR can stay. \$225,000.



Free from any HOA fees. \$375,000.



#1398107 - Updated 3BR/2BA home has new roof and some new flooring. Could have in-law suite w/BA &



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Come see the wonder of Jasper Highlands & River Gorge Ranch!

#1388607 - 1920 Raulston Falls Rd \$89,000 #1378638 - 0 Crockett Pt, JF614 \$99,000 #1368646 - 3261 Crockett Pointe JF130 \$103,000 #1368769 - 260 Cherokee Path IF285 \$114,900 #1372605 - 0 Waterwheel Way #337 \$119,900 #1372601 - 225 Prospectors Way RB223 \$123,000 #1368624 - 0 Raulston Falls Rd #159 \$130,000 #1378120 - 174 Volunteer ST JF398 \$135,000 #1381586 - 4430 Crockett Pointe JF216 \$138,000 #1372852 - 1130 Sunset CIR SV126 \$149,000 #1375083 - 2700 Crockett Pointe #404 \$149,500 #1381510 - 545 Boone Pass IF186 \$149,900 #1363405 - 00 Sunset CIR \$159,900 #1387534 - 310 Moonlight LN JF444 \$150,000 #1370756 - 5140 Crockett PT JF177 \$165,000 #1363446 - 2995 River Bluffs DR \$165.000



#1376333 - BLUFF LOT PRICED TO SELL! Mostly cleared and mostly level, perked for 4 BR home. Walking distance to pool. Natural creek on one side offers your own waterfall after heavy rains. Mature hardwood trees. Sits on quite circular street. See sunrises off back porch and sunsets from the front porch. 12 minutes from front gate. So many amenities, so close to conveniences. \$399,900.



#1390521 - River Bluffs side of JASPER HIGHLANDS. 2 acre bluff lot w/breathtaking sunrises from your back porch and stellar sunsets from your front porch. Property perked for 4 BR home. Imagine feeling like you can walk out on the clouds. Priced below comps. Host of amenities include pools, tennis courts, pickle ball courts, bocce ball court, horse shoe pits, soccer field/Helipad, pavilion, dog parks, 2 fire stations, much more, \$599,000.

#1388703 - 205 Whiskey Way #375 \$198,000 #1376310 - 4910 Raulston Falls RD IF106 \$199,900 #1382901 - 465 Compass DR \$200,000 #1377164 - 2595 Raulston Falls RD IF2 \$219,000 #1377079 - 460 Cherokee Path JF280 \$249,000 #1387684 - 4709 Crockett Pointe JF166 A/S \$249,000 #1372079 - 350 Crockett Loop JF79 \$250,000 #1388624 - 362 Cumberland CIR SV352 \$275,000 #1382028 - 940 Crockett Pointe JF567 \$290,000 #1379457 - 755 Sunset CIR SV109 \$320,000 #1388577 - 3965 Crockett Pointe IF158 \$349,900 #1378469 - 725 Sunset CIR SV108 \$350,000 #1376333 - 275 Crockett Lp JF62A&62AS \$475,000

#1373826 - 275 Lookout View DR RB219 \$180,000

#1375261 – 595 Compass DR RB104 \$185,000

#1373188 - 367 Volunteer ST \$188,000





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If you are just passing through this area at the moment but may be entertaining ideas of making this your home and perhaps even starting or relocating a business here, the Marion County Chamber of Commerce will be more than happy to help you with any information you need. 423-942-5103 www.marioncountychamber.com

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Have you ever noticed the homes for sale with a Realtor® sign in front usually sell quicker than the ones "For Sale by Owner"? It's a fact! Most homeowners have no selling experience, but they do have a job, which means if they had the know-how to do prospecting, advertising, qualifying, and all the other skills needed to close a sale -- they still wouldn't have the time necessary to get it all done. Let one of the professional Realtors in this magazine help you sell your home or find the home of your dreams. They have the training, the time, and they will make life MUCH easier for you!







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#1381235 - Make an appointment today to come check out this 28.52 acres! Located in the heart of the beautiful Sequatchie Valley surrounded by mountains on a hill with great views! This diamond in the rough has several building spots with no restrictions and is less than 15 minutes to Dunlap or Whitwell. Lots of space and privacy. \$285,000 You should come see this ASAP!





#1394160 - 4BR/4BA home in Dunlap city limits on quaint street. Huge den opens to amazing sunroom. Close to conveniences: restaurants, shopping, medical, & parks. porch. Come take a look this one today!



#1378552 - Unrestricted 0.61 acre lot. Lots of potential! Electric, septic & water available. Currently has small unfinished cabin & washer/dryer storage area on property. Could be nice tiny home! Neighborhood lake access available w/HOA fee \$100/yr. Potential lake view by cutting trees. Great fixer upper or ready for something new. Buyer responsible for due diligence.



#1388690 - Move in ready family home. Refreshed top level has 3 BR 1 BA w/ Large mature trees & shrubs in front & rear plus Zoysia kitchen (appliances incl) & living area. Refreshed lower level has 1 BR & rec room lawn. Attached 350 square foot garage. Rocking chair front or office with a lg laundry area, GR & BA. Storage bldg, 2 car- carport. Fenced yard. You must see this one! Give us a call today for a showing!



#1388928 - Close to shopping/dining in Dunlap. Quick access to Hwy 111. Nice brick home w/fireplace; make it your own w/some TLC. Galley kitchen, nice dining & living areas. 3BR/3BA. Level 1.08 acre lot w/plenty of room for outdoor entertaining. HVAC unit around 5 y/o. Also new building w/2 large roll up doors & a room for office space. Estate Sale requires court approval. Sold "As-Is"



#1393282 - Across street from a hospital. Less than a mile from Red Bank High School, There is recent and new growth in this neighborhood. Downtown Chattanooga only minutes away. 1. acre (2 lots)bordering Mountain View Ave and Morrison Springs Rd. on a downward sloped and wooded. Lots of potential a great investment opportunity.

Thinking of selling your home yourself?

Here are a few points you might want to consider before you begin:

- 1. *The right selling price is difficult to arrive at.* Besides not dealing with housing market trends on a regular basis, owners tend to see their home with an untrained eye and often overlook elements which have an impact on the property's true value.
- 2. *The process is much more difficult by trial and error.* Extra work, costly mistakes, frustration and confusion are common results of not being familiar with all the arrangements involved.
- 3. You'll be on call day and night. Without someone to qualify and screen potential buyers, an owner is subject to "drop-in lookers" at anytime who may or may not be seriously interested.
- 4. *Financing is a complex part of the equation.* Changing interest rates, points, terms, types of mortgages (FHA, VA, ARM, etc.) are especially difficult to deal with if you don't do it routinely.
- 5. *Price negotiations are tricky.* Without someone skilled in real estate transactions on your side of the table, you are likely to lose far more than any fee for professional services would amount to.
- 6. *The paperwork is a headache.* Title searches, mortgage forms, closing documents, and the rest of it can be mind boggling and time consuming. Taking days off from work to try to figure it all out and get it done is also an expense to you.
- 7. Buyers are often wary of dealing directly with homeowners. It is easier to speak frankly and ask direct questions with a Realtor than to risk insulting a homeowner. Buyers want to feel they are getting all the information they need to make a good decision without worrying about ruffling the feathers of the seller.
- 8. *The longer a home sits on the market* ... the harder it is for anyone to sell it. Buyers begin to wonder what's wrong with it, and will be less likely to look at it later, even if it is listed.

If you're sick, you go to a doctor. If you need legal advice, you go to an attorney. Doesn't it seem logical, then, that you would enlist the help of a professional Realtor when you embark on such an important task as selling a house? Any one of the Realtors in this book would be more than happy to work with you when you are ready to sell your home.



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Paul R. Langlois



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