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Owned and Operated



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#1531855 - Amazing 7,213-sq-ft mountain estate on nearly four private acres in gated Jasper Highlands. 5 BR, 4.5 BA, blends refined design with panoramic river views. Chef's kitchen, luxurious primary suite, theater, wine cellar, recreation space, five HVAC zones, & smart systems. Outdoor fireplaces, hot tub, shower, & bluffside fire pit. Resort-style community amenities complete the experience. \$2,000,000.



#1536364 - Exceptional custom Martin home on 5+ acres in Jasper Highlands. Acacia hw floors, tongue/groove ceilings, gourmet kitchen, screened porch w/ fireplace, bonus room, whole-house generator, durable 2x6 construction. Kubota tractor and Polaris Ranger convey. Gated mountain living with hiking trails, waterfalls, fitness center, pool, tennis, pickleball, dining & more. Luxury living. \$1,265,000.



#1535743 - Panoramic views of Tennessee River, sunrises & sunsets in Jasper Highlands. Soaring ceilings, custom millwork, gourmet kitchen, premium appliances, geothermal HVAC, spray foam insulation, copper plumbing, central vacuum, & whole-house water filtration. Amenities, include pools, fitness center, hiking trails, tennis, pickleball, waterfalls, fine dining and much more! \$1,325,000.



#1531624 - Mountaintop retreat in gated Jasper Highlands. Seasonal river views. This 3 BR, 2.5 BA home w/ bonus room sits on 1.33 wooded acres at end of quiet cul-de-sac. Includes private quarter-mile walking trail, fruit trees; seasonal creek nearby. Main-level primary suite. Move-in-ready. Enjoy pools, tennis, pickleball, hiking trails, and more—ideal as a primary home, getaway, or investment. \$629,900.



#1530140 - 3590 Crockett Point - \$950,000 - Located in Jasper Highlands, this 2022-built 3-BR, 2.5-bath home sits on level 7-acre corner lot. Enjoy sunrise from the front porch and relaxing evenings on screened back porch. Includes large bonus room above garage. Near pools, trails, waterfalls, and amenities include tennis, pickleball, dog park, fishing pond, playground, and two fire stations. Peaceful mountain living.



#1526571 - 636 Raulston Falls Road - Private 2.8-acre interior lot in Jasper Highlands. Home has 1,686 finished sq ft fully framed walkout basement ready for two BRs, bath, utility room, and family space.. Backyard borders Reserve for year-round natural views. Enjoy covered deck w/ hot tub, propane fireplace, & gas stove. Ideal for expansion, privacy, and flexible living. \$689,500.



#1530073 - 2024 home on 1.39 peaceful acres in Bridgeport. Modern comfort w/ country privacy minutes from town. Open floor plan, granite counters, high ceilings, recessed lighting, spacious kitchen, split-BR design. Primary suite has walk-in closet & double vanity. Pastoral views, mature trees, covered porch, oversized garage, and concrete driveway, perfect for relaxed everyday living. \$339,900.



#1534218 - Exceptional one-level home in Jasper Highlands. Luxury living on desirable corner lot with peek bluff views. Vaulted ceilings, exposed beams, designer finishes, gourmet kitchen, and a private primary suite w/ custom closets and zero-entry shower. Walk to the pool, fitness center, tennis, pickleball, hiking trails, playground. Upscale mountain living in Tennessee's community. \$789,000.



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Reduced



#1515697 - Historic Bridgeport Home - 5BR/2BA, on National Register. Original cabinetry, moldings, French doors, staircase, banister, & working doorbell. Separate kitchen, dining, and living rooms plus 3-car garage and additional lot across street. Near Russell Cave National Monument, Depot Museum and Trail of Tears route. Convenient to local shopping and central to several metro areas. \$225,000.



#1529566 - Panoramic bluff views, privacy, and no HOA make this property an exceptional value. Build your custom mountain retreat, full-time home, or investment property with the freedom to use the land your way. City water and convenient highway access.. Comparable bluff-view lots with this combination of scenery, flexibility, build potential, and convenience rarely become available in this area. \$219,000.



#1515829 - Build your dream retreat on this gently sloping lot in Jasper Highlands' desirable River Bluff section. Surrounded by mature hardwoods with scenic valley views. Enjoy spectacular sunrises, fall colors, and full moon views. Residents enjoy pools, tennis, pickleball, hiking trails, fitness center, fine dining, and an active social community in this premier gated mountaintop neighborhoods. \$170,000.



#1523434 - Private 5.3-acre wooded homesite minutes from I-24 and South Pittsburg. Multiple potential building sites offer the possibility of scenic valley views with selective clearing. Peaceful country living with convenient access to shopping & dining. Light restrictions protect your investment while allowing flexibility for a custom home, weekend retreat, or investment property. \$62,000.



#1520914 - Rare 1.03-acre wooded homesite in heart of Monteagle, tucked on quiet dead-end street, walking distance to shops and restaurants, minutes from Sewanee. Utilities available, including water, sewer, electricity, and natural gas. Enjoy privacy and flexible building options for primary home, retreat, or investment. Potential to add a guest house, pool, garden—or subdivide for added value. \$90,000.



#1532859 - Beautiful wooded lot with a level buildable spot off the road. City water, electric & high speed Internet available at the road. Privacy is no issue here. Build your dream home just how you want it. Quiet country setting buy easy access to stores & interstate. \$45,000.



#1535871 - Vacant unimproved lot with loads of potential. Leave some of the trees for privacy, or clear them for a larger yard. Utilities available at the street. 25,000.



Lease
#1534562 - Newly renovated home w/storage shed & spacious yard. Features include granite counters, large seating island, stainless appliances, updated bathrooms, and durable LVT flooring throughout. The kitchen also offers space for a dining table. Great outdoor area for children or entertaining. Minimum one-year lease required. Please do not disturb tenant. Expected availability July 1. \$2,300/ mo.

Thinking of selling your home yourself?

Here are a few points you might want to consider before you begin:

1. *The right selling price is difficult to arrive at.* Besides not dealing with housing market trends on a regular basis, owners tend to see their home with an untrained eye and often overlook elements which have an impact on the property's true value.
2. *The process is much more difficult by trial and error.* Extra work, costly mistakes, frustration and confusion are common results of not being familiar with all the arrangements involved.
3. *You'll be on call day and night.* Without someone to qualify and screen potential buyers, an owner is subject to "drop-in lookers" at anytime who may or may not be seriously interested.
4. *Financing is a complex part of the equation.* Changing interest rates, points, terms, types of mortgages (FHA, VA, ARM, etc.) are especially difficult to deal with if you don't do it routinely.
5. *Price negotiations are tricky.* Without someone skilled in real estate transactions on your side of the table, you are likely to lose far more than any fee for professional services would amount to.
6. *The paperwork is a headache.* Title searches, mortgage forms, closing documents, and the rest of it can be mind boggling and time consuming. Taking days off from work to try to figure it all out and get it done is also an expense to you.
7. *Buyers are often wary of dealing directly with homeowners.* It is easier to speak frankly and ask direct questions with a Realtor than to risk insulting a homeowner. Buyers want to feel they are getting all the information they need to make a good decision without worrying about ruffling the feathers of the seller.
8. *The longer a home sits on the market ... the harder it is for anyone to sell it.* Buyers begin to wonder what's wrong with it, and will be less likely to look at it later, even if it is listed.

If you're sick, you go to a doctor. If you need legal advice, you go to an attorney. Doesn't it seem logical, then, that you would enlist the help of a professional Realtor when you embark on such an important task as selling a house? Any one of the Realtors in this book would be more than happy to work with you when you are ready to sell your home.





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Over 2200 square feet with garage. 3-4 Br's, 3 full baths. Large living room w/ fireplace. Updated kitchen with sunroom. \$450,000



#87 - Located in Downtown South Pittsburg the Former "Home" of Tails Up now available. Features 2 buildings with over 3000 sq feet of space. Many different types of uses. Call today for an appointment to view this awesome 1 of a kind properties!

New Listing!



#1532250 Absolutely beautiful mini-farm. Appx 19 acres with a totally updated home. Over 2200 square feet, 3 car detached garage, creek, and too many features to mention. \$1,145,000.

22 acre tract on Griffith Hwy. 10 minutes to Nickajack Lake \$192,000



#1507419 - Wonderful home in Historic South Pittsburg. 4 BR, 4 BA with over 15 rooms. Tall ceilings, nice kitchen and sunken den. Even comes with a Mother-in -Law Suite. Playhouse for the kids. A must see. \$395,000.



Nice lot on Highway 28 in downtown Whitwell. Zoned commercial. \$20,000.

Louise M. Powell, *Broker/Owner*.....423-802-8098
 John "Butch" Witcher, *Affiliate Broker*.....423-605-0280
 Donna Sartin, *Affiliate Broker*423-802-0906
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#09 - Completely remodeled 2,200 sf modern farmhouse on 19 cleared, fenced acres with year-round creek and solar-gated entrance. Features 3 bedrooms, 2 baths, bonus room/4th BR, office, exposed beams, gas fireplace, engineered hw floors, & tiled BAs. Major updates within 5 years: plumbing, electrical, HVAC, roof, windows, appliances. Includes screened porch, outdoor fireplace, detached 3-car garage, chicken coop, & Hardie siding. \$1,145,000.

#01 - Such a beautiful home on 2.92+/- acres and it can be yours today! Lovely open floor plan with master bedroom/bath on main floor. Take a few steps upstairs and view the additional bedrooms affording privacy. Game Day takes on a whole new experience as the basement would afford the opportunity to create a Family Retreat for Game Day, Parties ,etc. \$599,900.



#15 - Large home w/1950's grand style in heart of South Pittsburg. Original part has 10' ceilings, lots of rooms, true homey feel. Nice sized kitchen, huge sunken den, family room, sunroom, DR, study & more. Master BR w/bath & closet on main floor.. Also has lg mother-in-law suite w/plenty of privacy. Open floorplan. 2 lg BRs upstairs, full bath & lg closet/storage room. Small building outside could be playhouse, she-shed, or man cave. In-ground pool out back. \$395,000.



#06 - Beautiful 2,800 sf home in Kimball with panoramic Tennessee Valley views. Flexible living with 3BR3/BA, and large den/ optional 4th BR or office. Updated kitchen opens to spacious DR, sunroom, and rear deck. Includes fireplace, 2-car garage w/ workshop, attic storage, shed, security system, easy access to shopping & dining. \$450,000.



Heart Realty has been serving the Sequatchie Valley for more than 25 years. We are members of the Chattanooga Association of Realtors, the TN Association of Realtors and the National Association of Realtors.



#87 - Located in Downtown South Pittsburg the Former "Home" of Tails Up now available. Features 2 buildings with over 3000 sf of space. SELLER WILL CONSIDER A LEASE/PURCHASE. Call today for an appointment to view this awesome one of a kind property!

#65 - Perfect blend of privacy and convenience with this 22-acre property. +/-2.5 acres, level & ready for your dream home, garden, or mini-farm. Wooded hillside ideal for recreation or seclusion. 250 feet of road frontage. City water available. Just minutes from I-24 and only 30-minutes to Chattanooga. Endless possibilities. You must come see! \$192,000.



New Listing!



Sale Pending

#50 - Lovely home in New Hope, built in 2003 features open floorplan 2 spacious BRs and lovely BA w/jetted tub where you can enjoy a relaxing bath after spending time outside in your private fenced back yard. Schedule your appointment today! \$220,000.



Large yard

#24 - Sweet home with 2 Bedrooms & 2 Baths. Large side yard, 2 Car Carport & Outbuilding. View of mountains. \$240,000.



SOLD

#77 - Nice lot on Hwy 28 in Whitwell. Old house has been demolished. Grave drive off Hwy 28. \$20,000.

When you want it
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soon,
let Louise and her team go to work for you!



SOLD

#99 - Great opportunity to purchase commercial property on Highway 41 in Downtown Jasper. \$225,000.

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If you are just passing through this area at the moment but may be entertaining ideas of making this your home and perhaps even starting or relocating a business here, the Marion County Chamber of Commerce will be more than happy to help you with any information you need!



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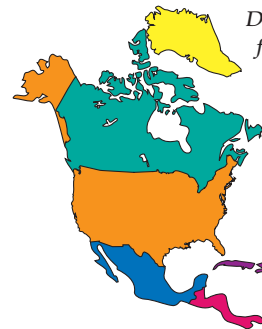
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Mountain Man

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