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#17 - Beautiful waterfront property, 3BR/3BA, that will give you and yours many, many lovely memories to make in your new home! Enjoy watching the boats on the water or use the convenience of swimming or boating from your own property. Call today for your showing appointment! \$649,900





#15 - Large home w/1950's grand style in heart of South Pittsburg. Original part has 10' ceilings, lots of rooms, true homey feel. Nice sized kitchen, huge sunken den, family room, sunroom, DR, study & more. Master BR w/bath & closet on main floor.. Also has lg mother-in-law suite w/plenty of privacy. Open floorplan. 2 lg BRs upstairs, full bath & lg closet/ storage room. Small building outside could be playhouse, she-shed, or man cave. In-ground pool out back. \$450,000.



#10 - Charming 3BR/2BA home in South Pittsburg. One-level; plenty of room for family living. Large, fenced back yard, detached carport, outbuilding for storage. Nice neighborhood; easy access to I-24. Sweetens Cove golf course nearby; 35 mins to Chattanooga! \$250,000.

#77 - Private oasis on 35-acres at end of country lane. Stunning views, open pastures.

wooded areas & abundant wildlife make it ideal retreat. A small creek adds to the tranquility. Multiple potential building sites; developers welcome, or design your dream home, horse ranch or cabin, Old homestead adds rustic charm. Lack of restrictions offer options to build a family estate, establisha hobby farm, or creat a recreational getaway. Close to I- 24. \$345,000.





Orme. Adjoining lots form a 12.8 acre parcel that gently slopes up the mountain. Old hardwoods burst with color in the Fall. Driveway runs roughly 200 feet from a spectacular waterfall that was the water source for Orme for many years. Good for horses and/or gardens. No restrictions. \$150,000.



Heart Realty has been serving the Sequatchie Valley for more than 25 years. We are members of the Chattanooga Association of Realtors, the TN Association of Realtors and the National Association of Realtors.



#87 - Located in Downtown South Pittsburg the Former "Home" of Tails Up now available. Features 2 buildings with over 3000 square feet of space. Many different types of potential uses. Call today for an appointment to view this awesome one of a kind property!



#28 - Immaculate modular home minutes from Fall Creek Falls state park. Lg LR/Kitchen open floorplan. Den w/pool table. Master suite + 2 more BRs (could be 3). Appliances & island stay. Laundry room w/hookups. 3 outbuildings, one is nice workshop. \$343,900.



#99 - Great opportunity to purchase commercial property on Highway 41 in Downtown Jasper. \$225,000.

front and back. Fireplace w/beautiful oak mantle. Kitchen has stainless appliances and cute breakfast nook. Master BR on opposite end has Ig walk in closet & full BA. New HVAC system is w/natural gas heat. Lots of new light fixtures and flooring. Freshly painted. Large back vard. Walking distance to schools, track,

and downtown square. \$319,900.

Sale Pending

#22 - 4BR/3BA home on large city lot.
Huge LR/DR combo. Large windows



#4 - Unique property in Kimball. Country setting, minutes from shopping. Cozy 1650+/- sf home, open Kitchen/living area w/gas log fireplace. Lg Master BR, w/updated BA. 2 other nice sized BRs w/Jack & Jill BA. Lots of kitchen cabinets, updated counters. Wood floors in LR. Lots of updates. HVAC 3 years old, windows and gas logs year old. Bonus room upstairs has carpet and drywall but no heat/air, needs to be finished. 1.7 level acres. Lg storage bldg/workshop. \$375,000.



#59 - 3BR/2BA home is designed for comfort. Spacious master suite w/BAsuite; other 2 BRs have BA between. Cozy breakfast nook has lovely bay that fills room with natural light. Beautiful screened porch to enjoy outdoors w/o the bugs. Big backyard for family activities and relaxation. Could be perfect for you! \$325,000.



#11 - Lovely
2BR/2BA mobile
home features
room additions as
well as multiple
outbuildings for
various uses. Quiet
setting affords the
opportunity to enjoy
the outdoors on
a beautiful sunset
evening, \$249,500.



423-605-0280

butch.witcher @yahoo.com





4BR/3BA on lg level lot. Walking distance

to park, schools, and downtown. \$319,900.

#1510920 - Great 1650 sq ft home on 1.7 acre level lot. 3 BR 2 Bath with large living area w/ gas fireplace. Detached workshop. \$375,000.

New Listing

423-837-5478

#1507419 Wonderful home in Historic South Pittsburg. 4 BR, 4 BA with over 15 rooms. Tall ceilings, nice kitchen and sunken den Even comes with a Motherin -Law Suite. Playhouse for the kids. A must see.





#87 - Located in Downtown South Pittsburg the Former "Home" of Tails Up now available. Features 2 buildings with over 3000 sq feet of space. Many different types of uses. Call today for an appointment to view this awesome 1 of a kind properties!



#66 -Beautiful 4 acre tract in New Hope. These don't come available very often. \$76,900.

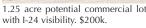
SOLD



MLS1398896 - Great 3-4 BR home with 11 acres and close to Fall Creek 1 acre potential commercial lot with 1.25 acre potential commercial lot Falls State Park. \$328,000.



I-24 visibility. \$200k.





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#1513097 - River Bluffs home in Jasper Highlands. #1511156 - Recently finished sanctuary in picturesque 1.86 acres. Wrap-around front porch, gazebo out back. Plenty of room to entertain indoors & out. Main house Floorplan ideal for entertaining small or large 3BR/3BA/3-car garage; also detached 2-car garage with full bath and kitchenette, perfect in-law suite or guest generous closets. Outside enjoy dramatic bluff views, quarters. Every detail eschews quality from the lighting to spacious rooms and so much more. Must see! \$1,199,000.



#1396648 - Luxury & comfort on intimate scale in #1510469 - Uniquely crafted home in Jasper Highlands. Jasper Highlands. Designed for everyday ease, features exude quality. Open layout, elegant kitchen, low-maintenance flooring, spacious laundry area next to garage, much more. Secluded master BR offers privacy. Backyard is quiet retreat with towering trees and no other homes to be built nearby. Host of amenities. You must come see! \$549,000.



20-acre landscape; 4 BR, 2.5 BA, 2325 sf full of luxury. gatherings. Well-appointed kitchen, media room, a gentle creek; Franklin State Forest & University of the South nearby. Rare opportunity. \$1,250,000.



View of TN River, pond in back yard. 2-masters on main floor, open kitchen, GR for entertaining. Hw looking tile on main floor. Screened porch, lower deck, bunk room below w/private entrance, fire pit. Amenities abound including pools, courts, bocce ball, soccer field, restaurant, firehall, clubs, much more plus charming communities below. \$899,900.



#1509527 - Serene country living waiting for your dream home on this stunning vacant property in the heart of Pikeville, Tennessee, Fully fenced for agricultural pursuits. Endless possibilities for horseback riding, hiking, fishing, or many other peaceful possibilities on this 126 acre tract which includes a small cabin and beautiful barn, \$1,150,000.



#1501413 - 6- Acres, Bluff lot, private culdesac. waiting for your dream home in premier, gated Jasper Highlands. Private setting, near everything. hub, warehousing, commercial, or mixed-use. 337 feet of stunning sunset bluff views. Rock outcroppings offer incredible landscaping options. Nature abounds with deer, turkey, hawks and feet from entrance. Water, electricity, natural gas, and eagles, \$549,000.



#1507291 - Bluff Lot! River Views! Located on private culdesac in Jasper Highlands. 2 acres. Enjoy sunrises from your back porch and sunsets from front. Property perked for 4 bedroom home. Beautiful rock outcrop before bluffs. A host of amenities are available in this prestigious, gated, mountain-top community. \$499,999.



#1503870 - Prime riverfront site in Bridgeport, AL. Strategically sits on major routes; truck, railroad, & dock access. Well-suited for industrial, transportation Nestled in northeast corner of Alabama, accessed via US Hwy 72 and SR 277. Alabama state dock appx 500 sewer available, \$1,100,000.



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touches. Perfect for kids or pets w/8' privacy fence. Sunny dining room will be your favorite place to start the day and share highlights over dinner. Kitchen has mudroom & laundry just off garage. Covered back



#1506698 - Spectacular Bluff Lot; magnificent views of TN Valley! Over 20 acres of pristine wooded land, plenty of space for your dream home and still have land for outdoor activates. Located at the end of the away. Schedule your appointment today! \$255,000.



#1514368 - Brick home w/huge back yard, updated #1511477 - Motivated seller! TWO homes. Unrestricted. w/granite and new sliding glass barn door plus other ENDLESS possibilities. Could be family compound, mini farm or homesteader's paradise. Perfect for income, family, or investment. Classic brick ranch w/ spacious eat-in kitchen, separate DR, LVP flooring in plenty of room for gatherings and holidays. Separate kitchen & BA. Mostly fenced with dog run/kennel, chicken coop, storage bldg, storm shelter, & pole barn. Second home is a 3 BR / 2 BA, \$339,900



#1513178 - Great home for entertaining. In-ground UV Ozone pool, massive trex & wood patio w/fire pit. Fnished walk out basement, easy access to expansive patios, lg FR, theater room & office w/own walk-in closet & full BA. High speed internet. Garage could be workshop or addl living road for ultimate privacy. For the adventurer in you, space. 4 car garage on main (240 EV charger can be bought Franklin Forest, a Tennessee State Park is minutes separately). Smart thermostat and low voltage lighting. Appliances can stay. Outbuilding has electricity. \$598,000.



#1398107 - Updated home, 3 BR / 2 BA. New roof \$1506271 - Escape to Paradise! Perfect blend of and new flooring through most of upstairs. Space & country living and convenience. Fully fenced, plumbing for in-law suite in walk out basement. Big 10-acres w/water, electricity, gas, and sewer back deck, covered patio, large level front yard w/ available. Build your forever home or creating the shade trees, two outbuildings and old chicken coop. ultimate horse haven; equipped w/3-stall barn & Plenty of parking. City water, but also has a well. open shed, Flat & usable land - every acre level & Gas fireplace in the living room can stay. \$221,500.



#1510696 - Hidden gem in Sequatchie Point; beautiful #1363446 - Perched at end of River Bluffs on quiet views of Nickajack Lake; borders one-acre stocked cul-de-sac, this beautiful lot has large pond (w/fish), pond. Mix of large and small homes. Some residents wild blueberries & blackberries. A peaceful spot for use lots for "glamping" get-away. Lot approved for your dream home. Seller has approved house plans if 3 BR home. Electricity and high-speed internet (SVEC interested. Jasper Highlands is a gated mountaintop Connect) available at the street. Gated community community with a host of amenities including pools, with some restrictions and a voluntary HOA. \$59,000. trails, ponds and stunning views. \$165,000.



ready for your plans. Prime location! \$200,000.







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Have you ever noticed the homes for sale with a Realtor® sign in front usually sell quicker than the ones "For Sale by Owner"? It's a fact! Most homeowners have no selling experience, but they do have a job, which means if they had the know-how to do prospecting, advertising, qualifying, and all the other skills needed to close a sale -- they still wouldn't have the time necessary to get it all done. Let one of the professional Realtors in this magazine help you sell your home or find the home of your dreams. They have the training, the time, and they will make life MUCH easier for you!

Your Real Estate Partner

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#1514740 - One Owner, 3BR/2BA, One Level home with large garage. Great views of mountains from front and rear of home. Open Kitchen Living room area, French doors for walk out.

#1399103 -Small lot, located just off Deerhead Road on Fawn Circle, offers a wonderful country setting on Fredonia Mountain. Enjoy a beautiful drive with a lake view and endless possibilities Come check



#1513910 - Spacious 5 BR, 2 BA, 3,000+ sf home on half-acre corner lot w / customizable finishes! Lg kitchen/dining area, generous LR perfect for entertaining. New: vinyl siding, roof, HVAC, and windows, Twocar garage, utility building, partially fenced backyard. Some finishing remains inside giving buyer a chance to personalize. Perks include media closet, laundry area & brand-new kitchen cabinets. Unique space in front could be sunroom or screened porch.



#1515680 - Ideal retreat, nestled on generous vard. Open-concept kitchen connects to dining area & LR. Bonus room could be cozy den or hobby haven. Main BR can take king-size bed w/room to spare & direct access to rear porch. Just minutes from public beach & boat ramp; 5 minutes to I-24; perfect balance of tranquil country living but Chattanooga, just 35 minutes away...



#1513768 - One owner 3BR/2BA home. tucked in the woods w/private entrance. Immaculate condition. All on one level. Open LR & dining area. Two Car garage, firepit, beautiful landscaping. In the country, yet 15 mins from shopping & services.!



Thinking of selling your home yourself?

Here are a few points you might want to consider before you begin:

- 1. *The right selling price is difficult to arrive at.* Besides not dealing with housing market trends on a regular basis, owners tend to see their home with an untrained eye and often overlook elements which have an impact on the property's true value.
- 2. *The process is much more difficult by trial and error.* Extra work, costly mistakes, frustration and confusion are common results of not being familiar with all the arrangements involved.
- 3. You'll be on call day and night. Without someone to qualify and screen potential buyers, an owner is subject to "drop-in lookers" at anytime who may or may not be seriously interested.
- 4. *Financing is a complex part of the equation.* Changing interest rates, points, terms, types of mortgages (FHA, VA, ARM, etc.) are especially difficult to deal with if you don't do it routinely.
- 5. *Price negotiations are tricky.* Without someone skilled in real estate transactions on your side of the table, you are likely to lose far more than any fee for professional services would amount to.
- 6. *The paperwork is a headache.* Title searches, mortgage forms, closing documents, and the rest of it can be mind boggling and time consuming. Taking days off from work to try to figure it all out and get it done is also an expense to you.
- 7. Buyers are often wary of dealing directly with homeowners. It is easier to speak frankly and ask direct questions with a Realtor than to risk insulting a homeowner. Buyers want to feel they are getting all the information they need to make a good decision without worrying about ruffling the feathers of the seller.
- 8. *The longer a home sits on the market* ... the harder it is for anyone to sell it. Buyers begin to wonder what's wrong with it, and will be less likely to look at it later, even if it is listed.

If you're sick, you go to a doctor. If you need legal advice, you go to an attorney. Doesn't it seem logical, then, that you would enlist the help of a professional Realtor when you embark on such an important task as selling a house? Any one of the Realtors in this book would be more than happy to work with you when you are ready to sell your home.



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