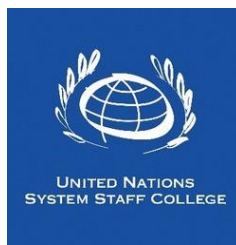




UNITED NATIONS
SYSTEM STAFF COLLEGE



Developing the Brain Attic for
Conscious Negotiations



Developing the Brain Attic for Conscious Negotiations

Full name:

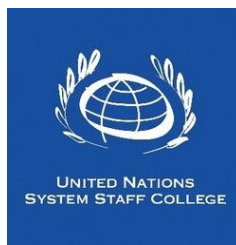
Position – brief description of responsibilities (2-3 lines max):

Task 1

On a scale of 1-10, what level do you personally feel you are at as a negotiator?

Task 2

What aspect of your character helps you in your negotiations? What aspect of your character may hinder successful negotiations on your part?



Task 3

What situations would you need to use negotiation skills in?

Task 4

How are you willing to develop a new or better set of skills useful for negotiations, consensus building and conflict management?

Task 5

Who do you admire as a negotiator? In history or around you?