

Performance Club



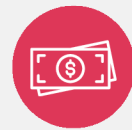
When you consistently Performance Club qualify each month, you can earn more in bonuses, be recognized in the Performance Club Milestone program, and work toward earning the annual trip!

Qualify Monthly with 150 Points

Every Premium Dollar Sold	1 Point
Recruit New Associate with a Membership	50 Points
New Recruit - Fast Start Qualifies	50 Points
New Qualified Group Opened	50 Points

Monthly Bonuses

3-11 consecutive months qualified	\$200 Bonus
12-23 consecutive months qualified	\$400 Bonus
24+ consecutive months qualified	\$500 Bonus



Upline Matching Bonuses

All qualified Power Team Sr. Directors, Power Team Executive Directors & Power Team Platinum Executive Directors can earn upline matching bonuses for the first 23 months any associate Performance Club Check qualifies in their organization!

Monthly bonuses require a personal 6-month rolling retention of 75% or higher to pay out. See next page for full bonus eligibility information.



Earn Your Spot on the Next Trip!

Each year, LegalShield sends its top Associates on an exclusive trip to destinations like Hawaii, Cabo San Lucas, or Jamaica! Maintain your monthly qualification and meet all other trip contest rules and you and a guest could join us!



Performance Club Milestones

Successful Associates know being Performance Club Qualified each month is key! Consistently PC qualify to earn a PC pin, recognition on our monthly Communication Show, awards at the Legends level, and more!

How to Performance Club Qualify

- There is no required waiting period to begin earning PC points. New associates can participate in their first month!
- PC points can be achieved through membership premium, recruiting new associates, helping recruits Fast Start Qualify, and opening new groups.
- PC qualify with 150 total monthly points.
- If you fail to earn enough points to meet the monthly qualification during any calendar month, your consecutive months qualification will be reset to zero. However, to make it easier for you to continue qualifying each month, you can "carryover" points from the previous month. Performance Club points exceeding 150 will "carryover" to the following month, up to a maximum of 150.
- New recruits must be placed by 11:59pm CT in order to count 50 PC points for the current month.
- Legal Plan upgrades (Preferred or Premium) will NOT issue Performance Club points or premium toward incentives or level advancement qualifications.
- All new or reinstated associates must be Network associates and have an active legal plan membership linked to their agreement before they will count as a new recruit. An active linked IDShield membership will be counted if the recruited associate resides in a licensed state or Canadian provinces where legal plans are not offered.
- A reinstated associate must be canceled for three years for the writing agent to receive upgrade points.
- A reinstated member must be canceled for five years for the original writing agent to receive points or canceled 6 months with a new writing agent.
- No PC points will be issued for a member who reinstates and upgrades simultaneously.
- Fast Start points will be issued in the month the new associate (recruit) Fast Start qualifies. For full Fast Start guidelines, [click here](#).
- Groups must meet the minimum requirement of 3 unique new memberships and \$100 in premium for payroll/partial fringe groups. 3 unique new memberships and \$150 in premium for bank draft/full fringe groups.
- Groups will have 30 days from the date the group is opened to get 3 unique new memberships and \$100 in premium for payroll/partial fringe groups. 3 unique new memberships and \$150 in premium for bank draft/full fringe groups to issue PC points. Points will be issued in the month that the qualifying group meets all criteria. National Plan groups do not issue PC points.
- Licensed Agents must pay associate fee before PC points will issue to the recruiting associate once they have their first activity. Please email performanceclub@ppls.com once they have their first activity, and we will issue the PC points.
- Effective September 1, 2023, all National Plan sales will issue PC points. Each premium dollar sold, equals 1 point unless the membership is sold under commission split. Then the associates would receive partial credit based on the terms of the split.
- Associates with multiple agreements will show PC Qualified on all agreements only if they are combined for PC.

PC Bonus Eligibility

- All associates must have an active LegalShield Advantage or Advantage Plus subscription.
- Performance Club points determine if you qualify for bonuses, trips, and other rewards.
- All associates must be in good standing with the company to receive incentives, including bonuses or trips. Any associate that is currently being sanctioned or on hold status will not be eligible.
- To earn a PC bonus check, associates will need to qualify for three consecutive months. The first PC bonus check will be applied for payment in month four.
- Minimum personal 6-month rolling retention required to be paid a PC bonus is 75% or higher. Bonuses are paid on the previous month's personal retention.
- Associates who meet the 150 points requirement but fall below the minimum 75% retention metric will retain their consecutive months qualified streak but will not earn any bonuses until their retention increases to the 75% threshold.
- Associates in a Hold Status are generally permitted to continue selling memberships, recruiting associates, and earning PC points, unless instructed otherwise. Commissions and bonuses will continue to accrue but won't be paid until the reason for the Hold is resolved.
- Bonuses will not be added to your cash accrued, and will in no way affect your debit balance.
- Bonuses are processed on approximately the 7th of each month

PC Mulligan

- The PC Mulligan will remain available once per 12-month period to assist associates qualifying for PC (150 Points).
- Associates must make up the points by the 15th of the following month and all processing deadlines must be met.
- When the PC Mulligan is used, it will allow the associate to earn the bonus in the month the Mulligan is used, but the previous month will be forfeited.
- PC Mulligan can be used any month except for the last qualification month of the annual trip incentives. Trip incentives typically require Performance Club qualification with personal activity each month of the incentive period.
- The Mulligan applies to agreements allowing associates to make up the points missed the previous month.
- The Mulligan will automatically drop off if it is not used.
- New associate has to be active 120 days before they are eligible for a reboot.
- You can email performanceclub@ppls.com if you choose not to use the Mulligan. This will be removed the following month.

Additional Resources

Performance Club Upline Matching Bonus incentive qualifications and criteria: [click here](#)

For complete incentive guidelines: [click here](#).

By participating in any incentive or bonus program of Pre-Paid Legal Services Inc., and its subsidiaries ("LegalShield") and to receive benefits, cash or otherwise, the associate agrees to have his/her full name, associate title, level, or standing published and recognized in LegalShield marketing materials, whether oral, written or electronic. LegalShield reserves the right, in its sole discretion, to review all incentives and bonuses, business submitted or activity, and where necessary, in its sole discretion, delay or stop payment of any bonus, to chargeback bonuses when appropriate, and to amend or revoke this incentive, or any part thereof, at any time. Please refer to your Associate Agreement and Policies and Procedures for details on incentives, bonuses or compensation as the Associate Agreement and Policies and Procedures are the governing contract for all business between you and LegalShield. This incentive or bonus program is not a separate contract and no guarantee or promise of increased income or business is implied. Individual results and success as an independent sales associate depends on individual effort and abilities. Average 2023 compensation for active LegalShield Independent Sales Associates was approximately \$2,647.89 US before expenses. In the US there's a mandatory, one-time \$99 registration fee to become an Independent Sales Associate, and in Canada, \$99 CAD, plus applicable taxes. Optional LegalShield Advantage Plus service available for \$24.95 US/month, and in Canada \$24.95/month CAD, plus applicable taxes. This service can be cancelled at any time. Securing career-level income with LegalShield is not typical and requires sustained hard work and dedication. Please see LegalShield's Income Disclosure at <https://www.ppls.com/income-disclosure/> for more earnings and expense information.