



Elite Membership Program

Agreement

This agreement is between Naples Nantucket Yacht Management Group, herein NNYMG, LLC, Yachtscapes, Herein, Elite Membership Program and _____, herein, Member. Member agrees to pay NNYMG, LLC a total of \$70,000 for one year for Membership in Yachtscapes Elite Membership Program.

This agreement is good for one year and is only extended upon mutual consent.

Payment Terms:

Deposit amount of \$26,000 due upon joining on or before _____, 2021.

Eleven (11) additional equal payments of \$4,000 are due on first of each month for a term of 11 months beginning with the first payment due on or before _____ and each month after.

NNYMG, LLC Agrees to issue a credit of 82,000 points, which can be applied to cost of following services; yacht charters on any yacht in the "fleet", ground transportation and water toy rental at a 10% discount from retail prices.

Additional Charges not included in Membership:

Member is responsible for Fuel Charges, Transient Dockage, Gratuity, Food and Beverage

Benefits

- Membership benefits:
- 10% off standard pricing
- 10% off standard ground transportation pricing (including brand new 2020 Mercedes Sprinter Limousine)
- 1 complimentary 3hour sunset cruise on 68' Prestige or larger yacht (value \$5,000)

**2021 Retail Pricing****Point Value (Retail less 10%)**

2020 35' Formula CBR w/ Triple 350 Mercury Verado
Outboards

\$2,600 half day

2,250 points

\$3,700 full day

3,330 points

2018 40' Intrepid w/ Triple 300 Yamaha

\$2,600 half day

2,250 points

\$3,700 full day

3,330 points

2018 68' Prestige

\$5,300 half day

4,770 points

\$7,400 full day

6,660 points

2017 72' Azimut

\$7,700 half day

6,930 points

\$9,500 full day

8,550 points

2017 95' Sunseeker – (Naples, Bahamas, Newport, RI,
Nantucket)

\$9,500 half day

8,550 points

\$13,900 full day

12,510 points



Prices and Membership Fees exclude food, beverage, transient dockage, tax (over 6 passengers) and gratuity.

Fleet selection may change without notice.

Yacht reservations is based on first come first serve basis.

If a particular yacht is unavailable due to maintenance or schedule conflict an alternative yacht will be provided.

At time of use by Member of any of the boats the correlated point amount of the yacht used, and time used will be deducted from the balance in the Members Account until which time the account is depleted.

If point total is depleted a \$5,000 payment and point assignment can be purchased to increase usage and maintain the 10% discount benefit.

If at the end of twelve (12) month period if a balance remains & the membership is not renewed remaining points remain in effect and can be used within the first six (6) months after expiration date.

If a point balance remains at end of twelve (12) months and membership is extended points will be added to the second year Membership fee / point total.

Capacity:

Boats under 40' – 6 Guests

Boats under 50' – 8 Guests

Boats over 51' – 12 Guests

William Charbonneau
NNYMG, LLC

Member

Date

Date
