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## OUR MISSION

Emerald is an upscale medical marijuana dispensary whose primary mission is to promote the physical, psychological, social, and spiritual well-being of the patients and community it serves. Emerald prides itself on providing top-quality service and product knowledge to all patients and caregivers.

Emerald University has been created for our staff to raise awareness and have a thorough understanding of the features and benefits of medical marijuana in order to provide a quality service experience.

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### EMERALD GILBERT

175 S. Hamilton Place  
Bldg 4 Suite 110  
Gilbert, AZ 85233  
480.361.0078

### EMERALD PHOENIX

4244 W Dunlap Avenue  
Phoenix, AZ 85051  
623. 271.6065

**EMERALDDISPENSARY.COM**



Grow with us.



# EMERALD UNIVERSITY

EDUCATES AND ENRICHES  
EMPLOYEE LIVES FOR THE  
BETTERMENT OF THE COMMUNITY

## Required Courses

### Year One

#### Initial Onboarding Training

*Attendance goal is 100% completion  
within a 90-day period*

#### Menu Math

Discounts & Price Breaks  
*All Staff*

#### POS Basics

MJ Freeway Best Practices  
*FOH Staff*

#### Inside Sales

Customer Service Best Practices  
*FOH Staff*

#### Inventory Basics

MJ Freeway Best Practices  
*BOH Staff*

#### Conversions

Overview and Best Practices  
*BOH Staff*

## Required Courses

### Year One

*Subject to availability*

*Attendance goal is 100% completion  
within a 12-month period*

### Strains and Genetics

Sativa, Indica, and Hybrid

### Terpenes

Identifying terpenes and their benefits

### CBD and Other Cannabinoids

Identifying cannabinoids and their  
benefits

### Edibles

How edibles work and who can benefit

### Concentrates

Extraction methods, consistencies, and  
benefits

### Vape Pens

Extraction methods and who can  
benefit

### Topicals and Tinctures

Benefits of other methods of MMJ

## Vendor Courses

*Courses vary and are subject to  
availability*

*Attendance is not required, but is  
highly encouraged*

### Infusion

Edibles made from our own kitchen

### Huxton

Flower and Vape Pens

### Sunday Goods

Flower and Vape Pens

### Serenity Hospice

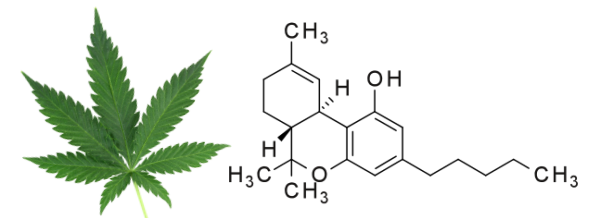
Hospice and palliative care options

### Helping Hands for Freedom

Support for our veterans

### Dream Steam

Vape Pens



New courses to be added

 You are a gem.