

Hackettstown Business Improvement District 219 Main Street, Hackettstown, NJ 07840 T) 908/850-5004 F) 908-850-5074 HKTWN.com









The primary goal of the Hackettstown Business Improvement District is to improve the economic potential of each and every business that is located within the district. By providing a clean, safe, attractive business district that meets the needs of residents, customers, owners, and employees, the Business Improvement District promotes Hackettstown as a desirable location to visit and invest.

# **QUICK NUMBERS**

MONTHLY E-LETTER 1,500+ subscribers 250+ local businesses

4,815 Likes

886 Followers

221 Followers

### **OUR VISION**

The Hackettstown Business Improvement District endeavors to attract, retain, and promote businesses that enhance the quality of life of the residents of Hackettstown and the surrounding communities.





Clockwise: Main Street Hackettstown; St. Patrick's Parade; Restaurant Week 2016; Spring Festival 2016





We offer a range of sponsorship opportunities to develop a great partnership and best match your organization's interests and needs. What follows are annual sponsorships, individual events and BID projects.

# **ANNUAL PARTNERSHIP**

In sponsoring marquee events, eligible sponsors will receive levels of brand positioning, with additional placement in all other event promotions, and additional benefits contingent upon thirdparty deadlines. \*Indicates new event for 2016-2017

## MARQUEE EVENTS

Highly anticipated, anually hosted events St. Patrick's Parade • Spring Festival • Hometown Holiday • Oktoberfest\*

# **ADDITIONAL EVENTS**

St. Patrick's Bartender Series\* • St. Patrick's Grand Marshal Reception • Craft & Fine Art Festival Restaurant Week - Passport to HKTWN • Autumn Lamplight Dinner • Fall Street Fair Scarecrow Contest • HKTWN Live Block Party\*

# **Annual Partnership Levels**

PRIMARY PARTNER: \$15,000 All marquee and additional events

Po					

WEBSITE Presence on BID site with link to business site

**E-NEWSLETTER** Logo in monthly newsletter with link to business website,

mention with each event to email list of over 1,500 subscribers

**EVENTS CALENDAR CARD** Largest size logo as possible

**RADIO** Featured mention in WRNJ Radio promotional spots

**SOCIAL MEDIA** Facebook

Featured posts along with mention in general event

Featured posts along with mention/tag if possible in Instagram

general event posts

PRINT

Written mention in pre and post event PR, featuring representative photograph option, as available **Press Release** 

Logo featured on handouts, flyers, and posters distributed Flyer/Poster

to retail stores, restaurants, and general public

Written mention or logo highlighted as primary event partner **Check Presenter** 

# SUPPORTING PARTNER: \$12,000

3 marquee events

Positioning on:

WEBSITE Logo on BID site with link to business site

**E-NEWSLETTER** Logo in monthly newsletter, mention with each

event to email list of over 1,500 subscribers

Medium size logo **EVENT CALENDAR CARD** 

**RADIO** 

Featured mention in WRNJ Radio promotional spots **SOCIAL MEDIA** 

**Facebook** Featured posts along with mention in general event posts Featured posts along with mention/tag if possible in general Instagram

event posts

**PRINT** 

Press Release Written mention in pre and post event PR, featuring

representative photograph option, as available

Logo featured on handouts, flyers, and posters distributed to Flyer/Poster

retail stores, restaurants, and general public

**Check Presenter** Written mention or logo highlighted as featured event partner

# COMMUNITY PARTNER: \$10,000

2 marquee events

Positioning on:

**WEBSITE** Presence on BID site with link to business site E-NEWSLETTER

Logo in monthly newsletter, mention with each

event to email list of over 1,500 subscribers

EVENT CALENDAR CARD

RADIO Featured mention in WRNJ Radio promotional spots

**SOCIAL MEDIA** 

Facebook Featured posts along with mention in general event

posts

Featured posts along with mention/tag if possible in Instagram

general event posts

**PRINT** 

**Press Release** Written mention in pre and post event PR, featuring

representative photograph option, as available

Logo featured on handouts, flyers, and posters distributed Flyer/Poster

to retail stores, restaurants, and general public

Written mention or logo highlighted as featured event partner **Check Presenter** 

## \*Benefits may also include:

Name in print ads in local and regional publications

Name or logo on digital floorboard or pushdown ads across online publications and relevant event or regional sites

Name in radio advertising and spotlight mentions

Logo on unique promotional material from t-shirts, save the dates, passports

\*Additional benefits may be included, contingent upon third-party deadlines, and if sponsorship commitment is finalized on or before September 2016

#### **ADDITIONAL OPPORTUNITIES**

- In-kind sponsorship of goods or services not limited to performance stages, food or water, volunteer support, equipment, candy, other giveaway items, etc.
- Branded merchandise distribution to event audience
- Meet/greet with audience
- Booth/Tabling space at appropriate events

The following summary of projects and events reflects the Hackettstown Business Improvement District's vision to attract, retain, and promote businesses that add to the quality of life of residents in Northwest New Jersey. These are opportunities where area businesses, organizations, or individuals can support the efforts of the Hackettstown BID, garner ample exposure and demonstrate positive community relations.

# HACKETTSTOWN BID DISTRICT EVENTS

#### **CRAFT & FINE ART FESTIVAL** June

Juried event showcasing unique creations by quality artisans, available for purchase

Individual sponsorship levels available.

Sponsorship benefits may include:

Name in print ads in local and regional publications

Name or logo on digital ads across online publications and relevant sites

Name in radio advertising and spotlight mentions

Logo on promotional fliers and posters

### **RESTAURANT WEEK • PASSPORT TO HKTWN July**

Highlights culinary diversity of Hackettstown with specially crafted menus in conjunction with Passport to HKTWN contest for community

Individual sponsorship levels available.

Sponsorship benefits may include:

Name in print ads in local and regional publications

Name or logo on digital ads across online publications and relevant sites

Name in radio advertising and spotlight mentions

Logo on promotional fliers and posters

### **AUTUMN LAMPLIGHT DINNER September**

Popular event transforms Hackettstown into a magical outdoor atmosphere, with diverse culinary specialties from Hackettstown restaurants

Individual sponsorship levels available.

Sponsorship benefits may include:

Name in print ads in local and regional publications

Name or logo on digital ads across online publications and relevant sites

Name in radio advertising and spotlight mentions

Logo on promotional fliers and posters

### **FALL STREET FAIR September**

Features more than 100 artists, crafters, vendors, and food concessions along Main Street, live performances, activities, and live broadcast among estimated crowd of 10,000

Individual sponsorship levels available.

Sponsorship benefits may include:

Name in print ads in local and regional publications Name or logo on digital ads across online publications and relevant sites Name in radio advertising and spotlight mentions

Logo on promotional fliers and posters

#### **SCARECROW CONTEST** October-November

Area business owners and the Hackettstown community look forward to business-created scarecrows for display during this Halloween themed event with "selfie" component

Individual sponsorship levels available.

Sponsorship benefits may include:

Name in print ads in local and regional publications
Name or logo on digital ads across online publications and relevant sites
Name in radio advertising and spotlight mentions
Logo on promotional fliers and posters

COMMUNITY

#### ST. PATRICK'S CELEBRITY BARTENDER SERIES October-March

Once a month from September through March, current and past grand marshals on hand at several establishments to help staff take and serve orders, featuring commemorative signature drinks, live music throughout each night

Individual and exclusive sponsorships availability.

Levels: \$500-\$1,000

Bronze/Niche: Pipe/band sponsor

Logo with band announcement and band promotion leading up to and through event

Sponsorship benefits may include:

Branded merchandise, giveaways or prizes for attendees
Name in print ads in local and regional publications
Name or logo on digital ads across online publications and relevant sites
Name in radio advertising and spotlight mentions
Logo on promotional fliers and posters

#### ST. PATRICK'S GRAND MARSHAL RECEPTION March

Ticketed event honors current year's Grand Marshal at David's Country Inn, features cocktail hour, buffet dinner, live music and Irish step dance performance

Individual sponsorship levels available.

Sponsorship benefits may include:

Name in print ads in local and regional publications Name or logo on digital ads across online publications and relevant sites Name in radio advertising and spotlight mentions

Logo on promotional fliers and posters

#### ST. PATRICK'S PARADE March

Time-honored tradition which boasts nearly 100 participants, a crowd of 15,000 involves local businesses, services, volunteer and community groups also participate in this highly anticipated celebration of all community and all things Irish

Individual sponsorship levels available from \$650, \$1,300, \$2,500, \$6,000

# Sponsorship benefits may include:

Name in print ads in local and regional publications
Name or logo on digital ads across online publications and relevant sites
Name in radio advertising and spotlight mentions
Logo on promotional fliers and posters

#### **SPRING FESTIVAL May**

Family favorite in region features carnival rides, food, live entertainment, and display booths hosted by local businesses, community groups and non-profits.

2017 celebrates the 25th annual event

Individual sponsorship levels available from \$1,500-\$2,000 up to \$10,000

## Sponsorship benefits may include:

Name in print ads in local and regional publications Name or logo on digital ads across online publications and relevant sites Name in radio advertising and spotlight mentions Logo on promotional fliers and posters

#### **HOMETOWN HOLIDAY** December

Annual event traditionally held on the first Friday in December featuring Christmas season activities in town, including a Centenary University tree lighting, Santa parade, music performances, and Holiday Bazaar Tent with shopping and local food.

Individual sponsorships available from \$750-\$5,000.

Sponsorship benefits may include:

Name in print ads in local and regional publications Name or logo on digital ads across online publications and relevant sites Name in radio advertising and spotlight mentions Logo on promotional fliers and posters

If any of our events mentioned above interest you as a potential sponsor, please contact us at our offices by phone at 908-850-5004. We'll be glad to explain each in more detail and connect you to the opportunities that will best match your needs and offer you invaluable exposure in the community and region.

# HBID EDUCATION

The Hackettstown Business Improvement District would like to make available educational opportunities for our merchants. Topics from marketing, graphic design, creating seasonal jobs and internship opportunities, visual merchandising, and other special focuses are highly valuable to maintaining good business.

If you are interested sponsoring this effort with a donation of a professional speaker or in any other capacity, we will be glad to discuss in further detail.

Educational opportunities could be presented through, however, not limited to:

- Professional speaker breakfast series
- Webinars
- Access to local or virtual conference/expo

# **HBID PROJECTS**

#### **CLEAN & SAFE**

Every day, team members maintain a clean, attractive streetscape as a top priority. The BID works with Hackettstown Parking Authority and other municipal partners in the community to keep Hackettstown a safe and welcoming environment.

\$500

Benefits may include: Affiliation with program

#### OUTDOOR BEAUTIFICATION PROGRAM

BID staff and volunteers rotate seasonal arrangements along Main Street, High Street, Grand Avenue and Mountain Avenue and maintain with proper, frequent watering daily.

Individual sponsorships available starting at \$1,000 \*Photo of Toro to come

Benefits may include: Logo on Toro equipment Logo sticker placement on watering tank

#### VISUAL IMPROVEMENT PROGRAM

VIP Grants are designed to assist Hackettstown BID businesses and property owners in improving and maintaining the appearance of their business locations

Individual sponsorships available starting at \$1,000

Benefits may include: Naming rights of awarded grants Affiliation with improvements of business facades and projects