

# e2p Coaching Programs

<b>One-on-One Coaching</b>	<b>Team Coaching</b>	<b>Group Coaching Basecamp</b>
<p>Your business isn't growing as quickly as you want and you're ready to take it to the next level. One-on-One Coaching is designed around the systems and models of The Millionaire Real Estate Agent by Gary Keller.</p> <p>You will participate in a combination of weekly one-on-one personalized coaching, invitation only group coaching and proprietary training and masterminds.</p> <p>All program elements are designed to take you to the next level in your business.</p>	<p>Looking for leverage?</p> <p>Team Coaching is designed for agents and administrative staff of teams. We work with the Rainmaker/Team Lead to create a personalized training and coaching program for both agents and staff utilizing the systems and models of The Millionaire Real Estate Agent by Gary Keller.</p> <p>Program elements include monthly feedback for the Rainmaker, Group Coaching for the Team and invitation only group coaching and proprietary training and masterminds.</p>	<p>Need help?</p> <p>Basecamp is a four-week interactive training program for new agents designed to work through each stage of a transaction. Each of the eight sessions incorporates script practice, roleplay, database management, contracts and forms, and a full hour of training to include:</p> <ul style="list-style-type: none"><li>• Building your database</li><li>• Marketing Plans</li><li>• Social Media</li><li>• Listing &amp; Buyer Presentations</li><li>• Listing Marketing Plan</li><li>• Closing Checklists</li><li>• Goal Setting</li><li>• Time Blocking</li><li>• DocuSign</li><li>• Open Houses &amp; Farming</li><li>• Presenting Offers/Negotiations</li><li>• Putting It All Together</li></ul>

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