



# Agent ESSENTIALS



**MONDAYS TO FRIDAYS  
10:00 AM – 11:00 AM**

(The schedule may vary depending on the Managing Broker's availability.)

**OFFERED IN DIFFERENT E TO P MARKET CENTERS**

Each Managing Broker will rotate through topics, covering all of the essential needs to run your business successfully.

**8.0 Sales Contact  
Listing Contract & Disclosures  
Buyer Representation Agreements  
Contract to Close  
Professionalism & Realtor Etiquette**

## MONDAY



**Cindy Windeler**  
*Wheaton*  
IN-OFFICE ONLY

## TUESDAY



**Amy Fichtel-Schwartz**  
*Aurora*  
HYBRID

## THURSDAY



**Kathy Nosek**  
*Downers Grove*  
IN-OFFICE ONLY  
11AM-12PM

## FRIDAY



**Jack Kelley**  
*Naperville*  
VIRTUAL ONLY  
11AM-12PM



Virtual only and Hybrid classes are on Zoom or Google Meet. Links of the classes vary. Please see the Launch Calendar on your respective Agent Portals for the Zoom links and additional information on the rotating daily topics.