

12 Days of Holiday Hustle

For the First 12 Days of Christmas, My Brokerage Gave to Me... A Real Estate Growth Series! Over two weeks, dive into a series of high-value, high-level classes designed to fuel your growth in today's market and carry you through into 2026! We will equip you with proven strategies for leads, listings, buyers, mindset, and more. All taught by top producers and industry leaders.

> Attend your way — Join us in person, watch the livestream in your Market Center, or watch from home each day of the series!



Day 1: Naughty or Nice Database — Clean Up & Segment Your Sphere with Noel Marrero Monday, Dec. 1st, 12pm Naperville



Day 6: From Silent Nights to Spotlight Listings — Stand-Out Social Marketing with Tatiana Hernandez Monday, Dec. 8th, 12pm **Downers Grove**



Day 2: Elf Yourself — Personal **Branding & Voice with** Shawanna Scott Tuesday, Dec. 2nd, 12pm **Naperville**



Day 7: Deck the Halls — Refresh Your Listing Presentation with Chris Grano Tuesday, Dec. 9th, 12:30pm Wheaton



Day 3: Smart Like Santa — Tech Tools You'll Actually Use with Cheryl McDonald Wednesday, Dec. 3rd, 12pm **Downers Grove**



Day 8: Holiday Client Magic — Create Events That Convert with Sharon Kramer Wednesday, Dec. 10th, 12pm Wheaton



Day 4: Tinsel & Time Blocks — Q1 Routine That Actually Sticks with Wendy Pawlak Thursday, Dec. 4th, 12pm **Naperville**



Day 9: Cookies & Closings — **Year-End Financial Prep** with Elyse Moore Thursday, Dec. 11th, 1pm Aurora



Day 5: Lights, Camera, Cheer — Social Content You'll Actually Post with Donnie Fields Friday, Dec. 5th, 12pm Aurora



Day 10: Prep Your Sleigh -**Business Planning for 2026** with Jesse Coleman Friday, Dec. 12th, 9am-12:30pm Wheaton

> Register for all sessions here!

Real Estate Growth Tip #1: To Be Published Saturday, Dec. 6th, To Be Published Saturday, Dec. 13th, 12pm via Facebook & Email

Real Estate Growth Tip #2: 12pm via Facebook & Email

