



# TITLE FOR DUMMIES +THE SUMMIT APP

Let's face it — Title insurance can feel confusing, overwhelming, and full of legal jargon. That's why we're breaking it all down in this practical, no-nonsense class designed specifically for Agents who want to feel confident when talking title!



**MATT GRANDER**



**LAURA TCHAKANAKIS**

## YOU'LL LEARN:

- Why title insurance is essential for every transaction
- Common title issues (like liens, boundary disputes, and undisclosed heirs)
- The difference between owner's and lender's policies
- How to walk your sellers through a net sheet with confidence
- What Title Lock really is — And isn't
- Smart scripts for recommending Summit Title with confidence
- How the Summit app simplifies the process and saves time

**Thurs. July 25th**  
**1:00PM**

**Naperville Training  
Room OR Hybrid**



**kw INFINITY**  
KELLERWILLIAMS.